



NAVSUP

FLC NORFOLK

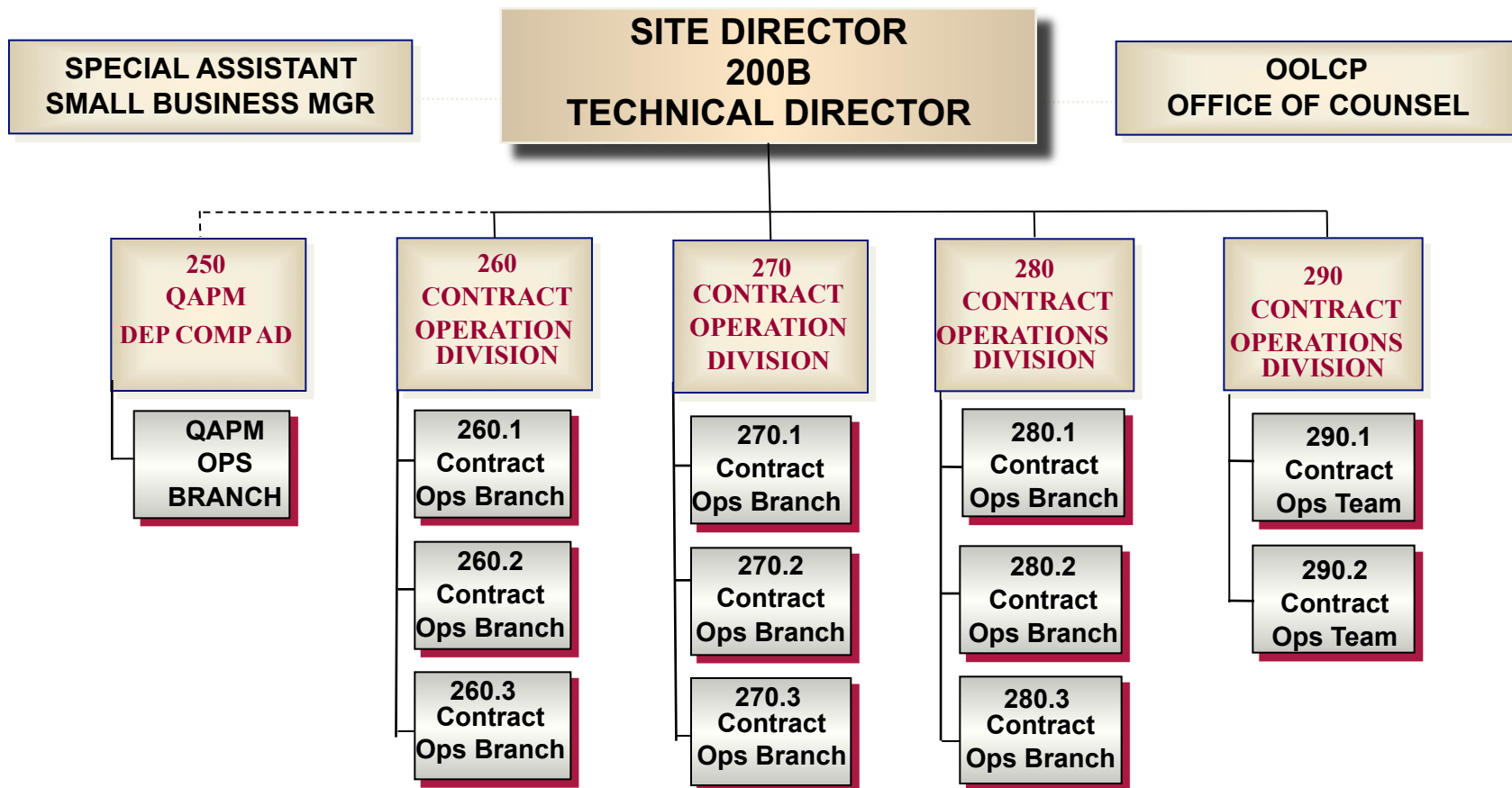
PHILADELPHIA OFFICE

Gerald Furey
Deputy for Small Business

Ready. Resourceful. Responsive!

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Organizational Structure



NAVSUP Mission

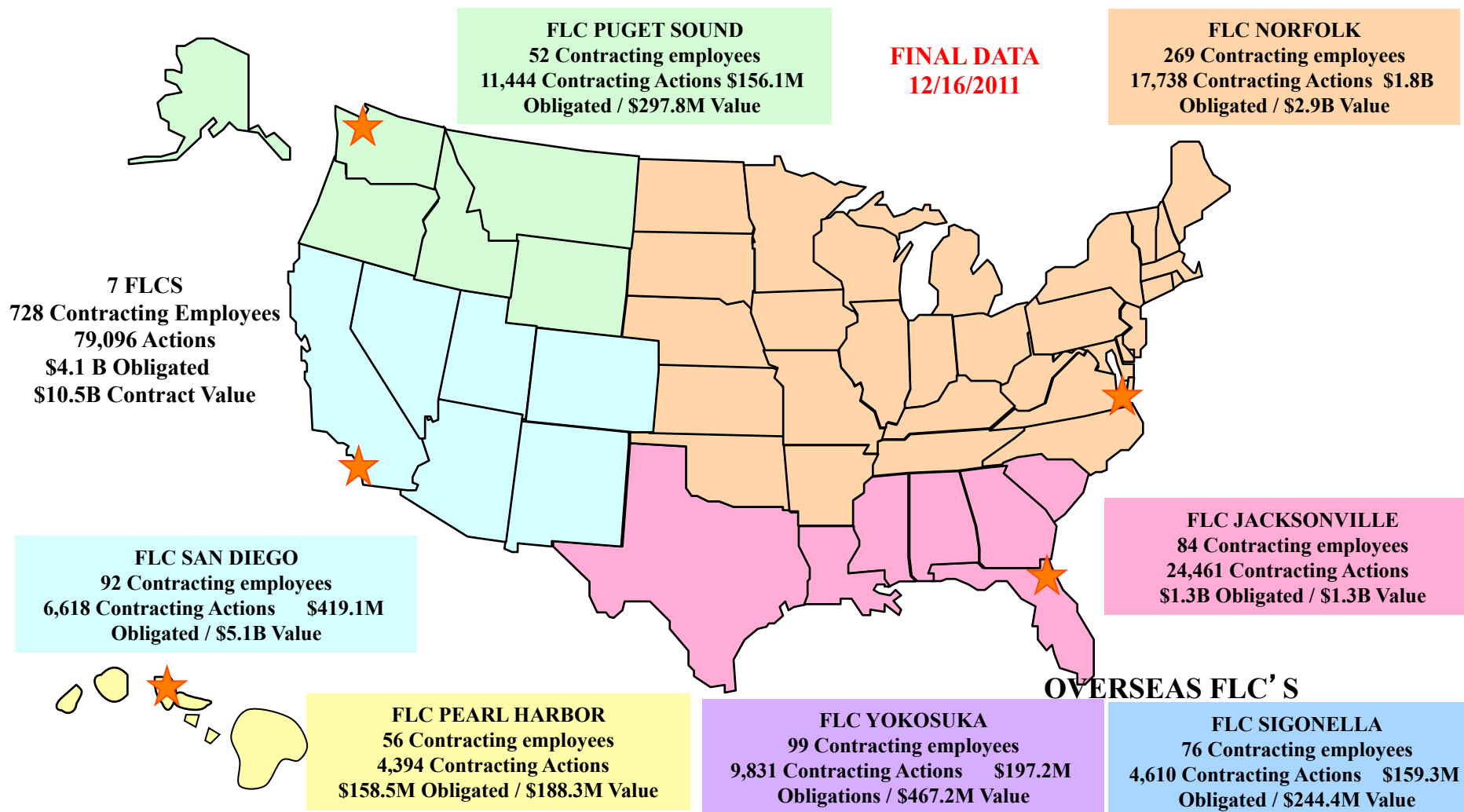
To Deliver Combat Capability Through Logistics

- Or –

- To provide Navy, Marine Corps, Joint and Allied Forces quality supplies and services on a timely basis.

- *NAVSUP*
 - *NEXCOM*
 - *Weapons Systems Support*
 - *Naval Oceanographic*
 - *Naval Medical*
 - *Fleet Logistic Centers*

FY2011 GLS Contracting Data



Notes: Staffing includes Civilians, Military, Foreign Nationals, MLCs/ROKs, & Contractors, but excludes LCE (15FTE)
NMCI Workload increased by 2,996 actions and \$512.4K from FY2010

The NAVSUP Enterprise

- *U.S. Naval Academy*
 - Food Service
 - Library Subscriptions
- *Naval Station Great Lakes*
 - Food and Logistics Support
- *Navy Recruiting Command*
 - Advertising Services
 - Promotional Items
- *Navy Personnel Command*

- *Naval Reserve Forces Command*
 - Program, Engineering, Logistics, and Financial Management Support
 - Aircraft Depot Maintenance Program
- *Naval Supply Systems Command*
 - Fleet Assistance and Shipboard Training (FAST)
 - Enterprise Resource Planning (ERP)
- *NAVSUP Global Logistics Support*
 - Hazardous Material Control & Management
- *NAVSUP Weapon Systems Support*

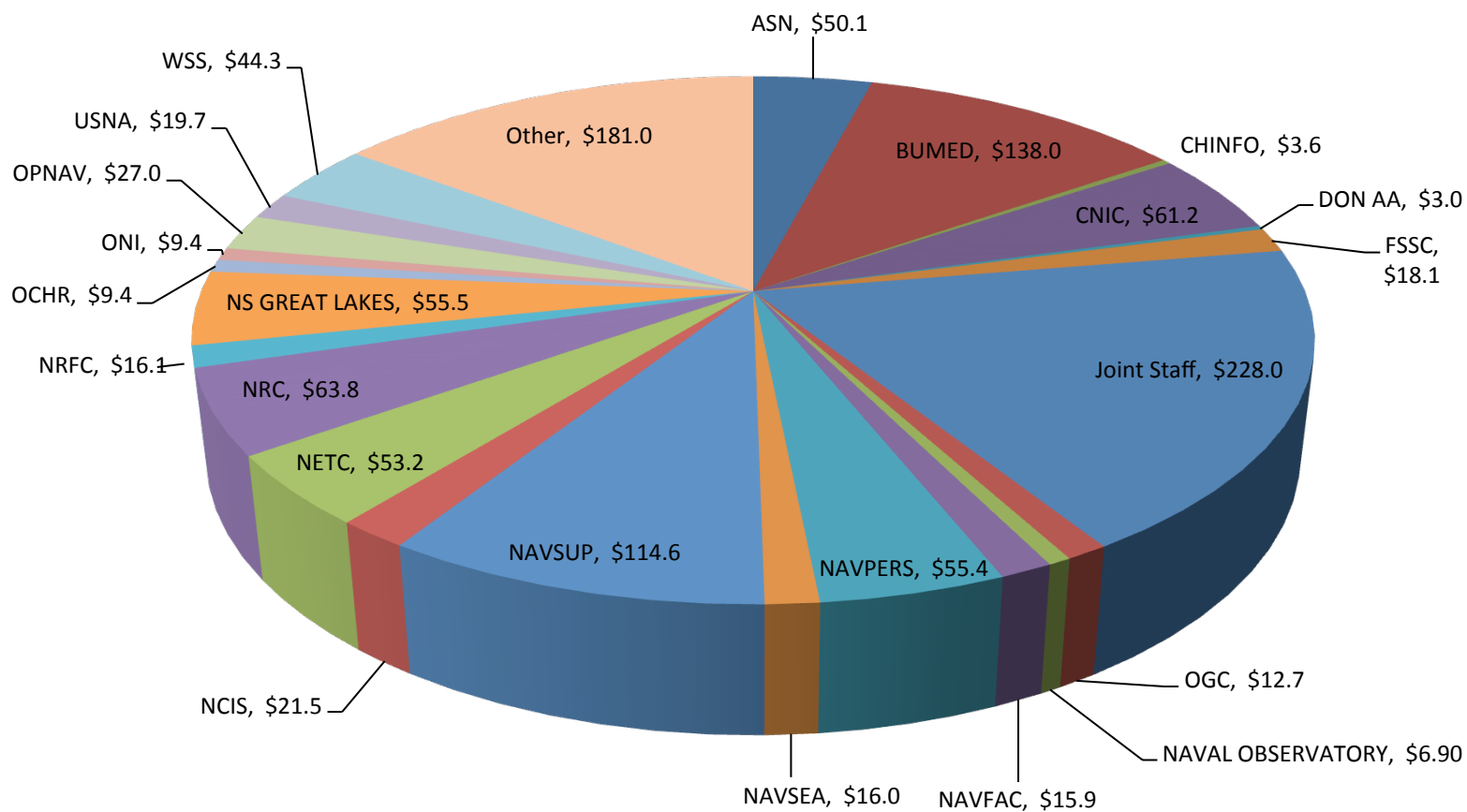
- *Naval Education & Training Command*
 - Instructor Services at Navy Schoolhouses
 - Navy Center for Explosive Ordnance Disposal and Diving
 - Voluntary Education
 - Training Products and Services
- *Commander Naval Installations Command*
 - Professional Services

- *Pentagon - CNO, DoN/AA, ASN (RD&A), OPNAV*
- *Bureau of Medicine and Surgery*
 - Wounded Warrior
 - Educational Service Agreements (Medical)
- *Forces Surveillance Support Center*
- *Joint Chiefs of Staff*
 - Joint Training and Experimentation
 - Joint Systems Integration
 - Joint Requirements Analysis
 - Joint Deployable Analysis Teams

Major Customers Base

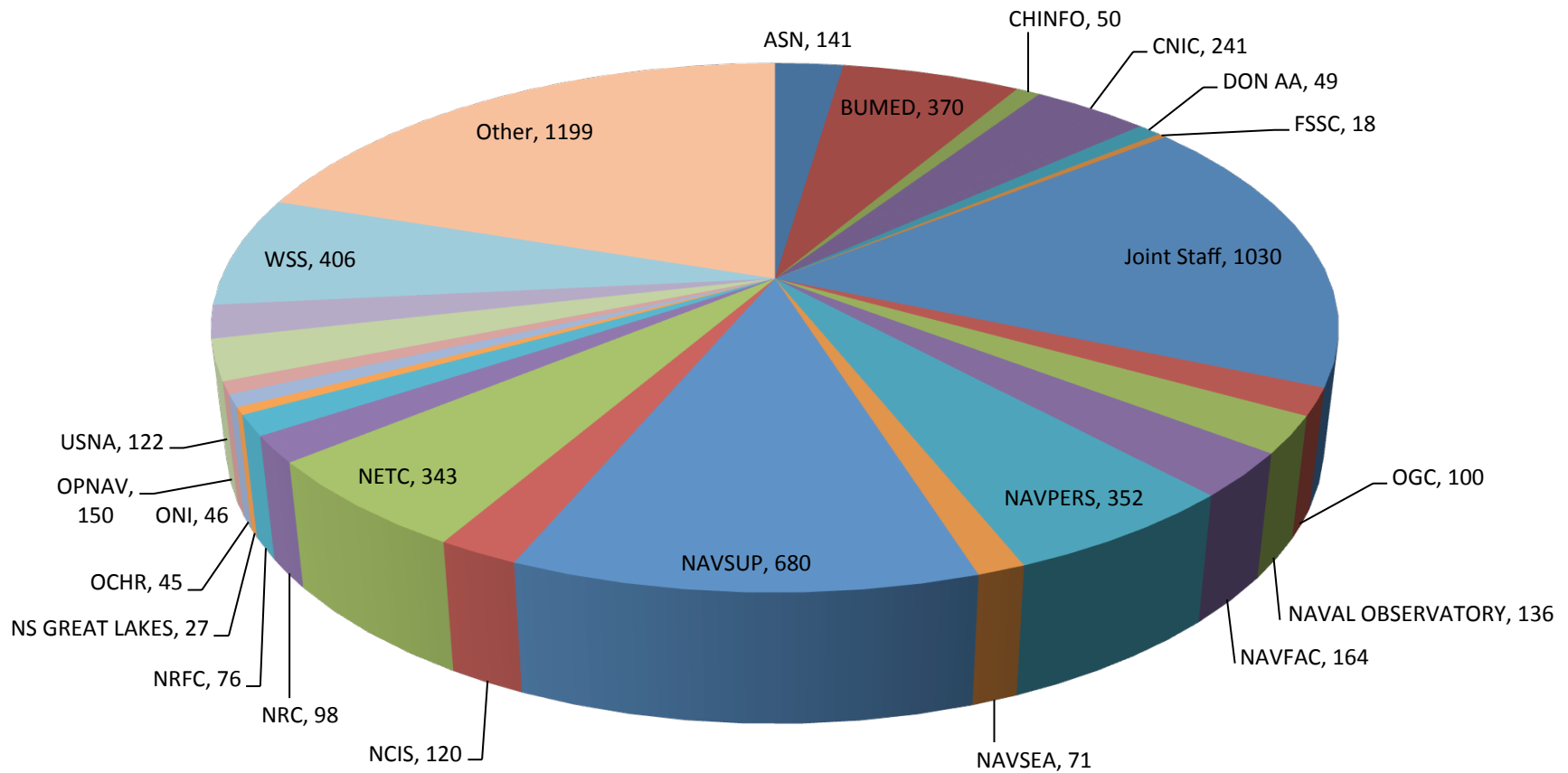
FY11 Obligations

Unit in \$Millions



Source: FPDS-NG

FY11 Actions



Source: FPDS-NG

- N00189-12-R-Z089 (closes 8/15)
 - SDVOSB set-aside
 - Explosive Ordnance Disposal Instruction and Training at Eglin AFB
- N00189-12-R-0075 (closes 8/12)
 - Hub Zone Set-Aside
 - Current Carrying Wiring Device

- N00189-12-R-N036 (closes 8/22)
 - 100% SBSA
 - Installation of Bridge Cranes @ NNSY
- N00189-12-R-Z057 (closed 8/2)
 - Full and Open Competition
 - IT Support Services for Bureau of Medicine and Surgery in Falls Church, VA

www.fedbizopps.gov

www.neco.navy.mil

Locally posted

Fed Bid

A dynamic reverse auction tool used for purchase supplies up to \$150 K

Recent examples:

- water purification pump
- media converter/fiber optic patch cords
- dishwashers

- 8(a) Stars II Government Wide Acquisition Contract (GWAC)

“Long term planning of large scale program requirements.”

Functional areas

- Custom Computer Programming Services
- Computer Systems Design Services
- Computer Facilities Management Services
- Other Computer Related Services

- Keep CCR current
- Utilize local PTAC
- Attend local outreach events
- Become Credit Card savvy
- Know the Players
- Do NOT limit your “market”

Questions

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