

# Gills Onions Advanced Energy Recovery System

**Turning a Waste Liability  
into a Renewable Resource**



Waste to Energy Using Fuel Cells Workshop  
Washington, DC  
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# Gills Onions Background

- 3<sup>rd</sup> largest onion producer in the nation
- 100,000 square-foot processing facility in Oxnard, CA
- 800,000 lbs of onions processed every day
- Prepackaged diced, sliced, whole, pureed, and ring product line
- Process is operational 6 days a week



# The Problem...

- **250,000 lbs/day waste onion hauled off site**
  - Hauled by tractor and wagon to local fields to incorporate into soil
  - Disrupted traffic
  - Trail of onion juice on roadway
  - Sulfur in onions led to acidic soils
- **\$400,000/year for off-site hauling**
- **Couldn't haul during heavy rain**
  - Decomposing onions stored on-site
- **Odors!!!**

**One-third  
incoming onions  
discarded as tail,  
top, and peel!**





# The Solution...

## Advanced Energy Recovery System (AERS)

- 1** Grind Waste Onion to Extract Juice  
*Haul Remaining Onion Solids for Cattle Feed*
- 2** Treat Juice Using an Upflow Anaerobic Sludge Blanket (UASB) Reactor
- 3** Recover Biogas from UASB  
*Remove Sulfur and Moisture for Cattle Feed*
- 4** Convert Methane to Power  
*Fuel Cells*
- 5** Supplement Process Facility Power Demand



Juice  
Extraction

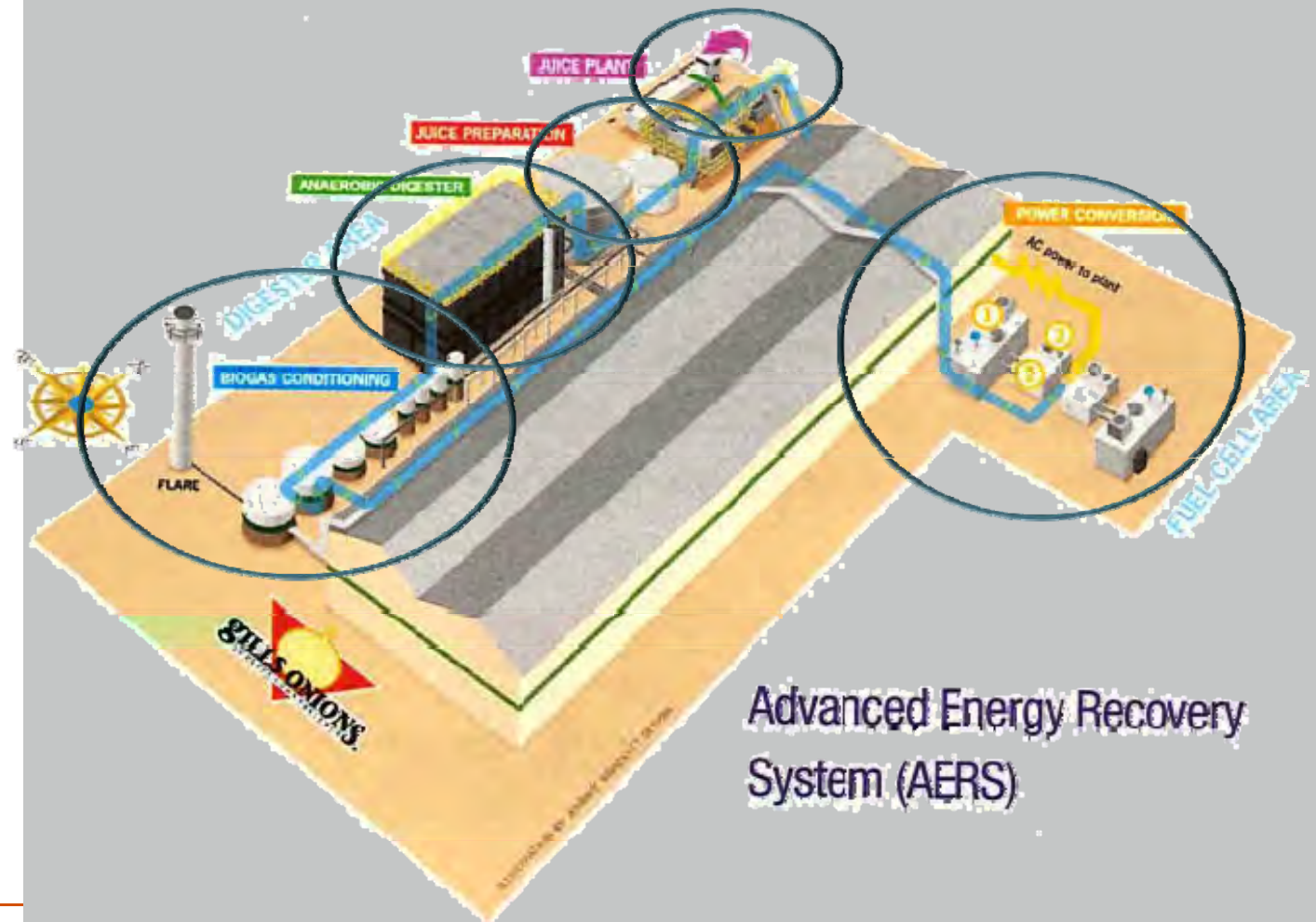
Juice  
Preparation

BioReactor

Biogas  
Preparation

Fuel Cells

## Simplified Process Schematic



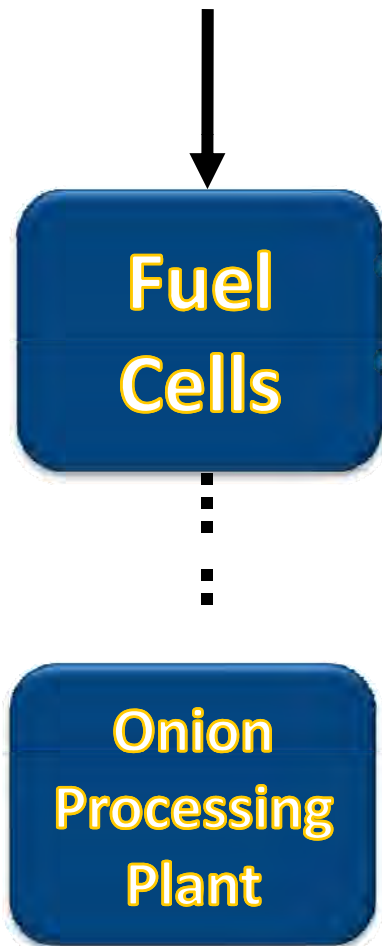
# Fuel Cells

**Fuel  
Cells**

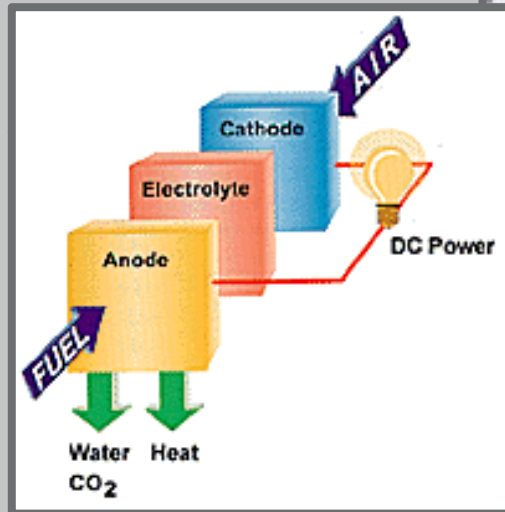
- 32 scfm of biogas per cell
- 15 psi
- Requires highly purified water (RO)



# Energy



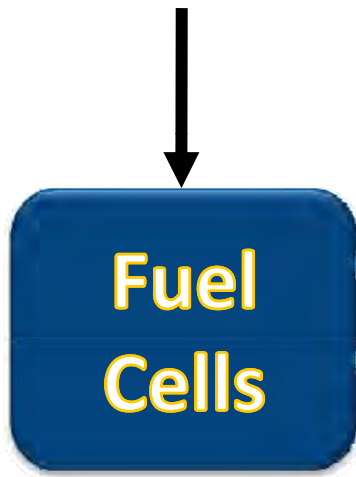
← NG  
← RO Water



- Methane and steam converted into hydrogen-rich gas
- 47% electrical efficiency 480 V, 3 PH



# Fuel Cells



← NG  
← RO Water



- Two 300 kW output fuel cells
- Dual fuel NG and BG
- Up to 930 Btu/cf gas can be utilized
- Non-combustion, electrochemical technology

# Environmental and Process Benefits

- Increased energy independence
- Eliminated a waste stream
- Decreased Gill's carbon footprint
- Reduced waste by 99%



# Overall Project Costs

<b>AERS Total Cost Installed</b>	<b>\$9.5 M</b>
<b>Sempra Energy Self Generation Incentive</b>	<b>(\$2.7 M)</b>
<b>Federal Fuel Cell Incentive (Tax Credit)</b>	<b>(\$2.0 M)</b>
<b>AERS Net Cost</b>	<b>\$4.8 M</b>



# Operational Savings & Return on Investment (ROI)

***6-year ROI***



<b>Annual Savings from Energy and Hauling Cost</b>	<b>\$1,100,000</b>
<b>Annual AERS O&amp;M Costs</b>	<b>(\$300,000)</b>
<b>Annual Savings</b>	<b>\$800,000</b>

# The Bottom Line @ Gills Onions

- **\$9.5 million facility will pay for itself in less than six years**
- **\$1.1 million in energy and hauling savings annually**
- **Cattle feed sales cover much of the cost of hauling feed to the Central Valley**
- **Fuel cells were \$3,400 per kW installed**
- **Use minimum 75% biogas on annual basis**





# Industry Recognition - Grand Conceptor Award

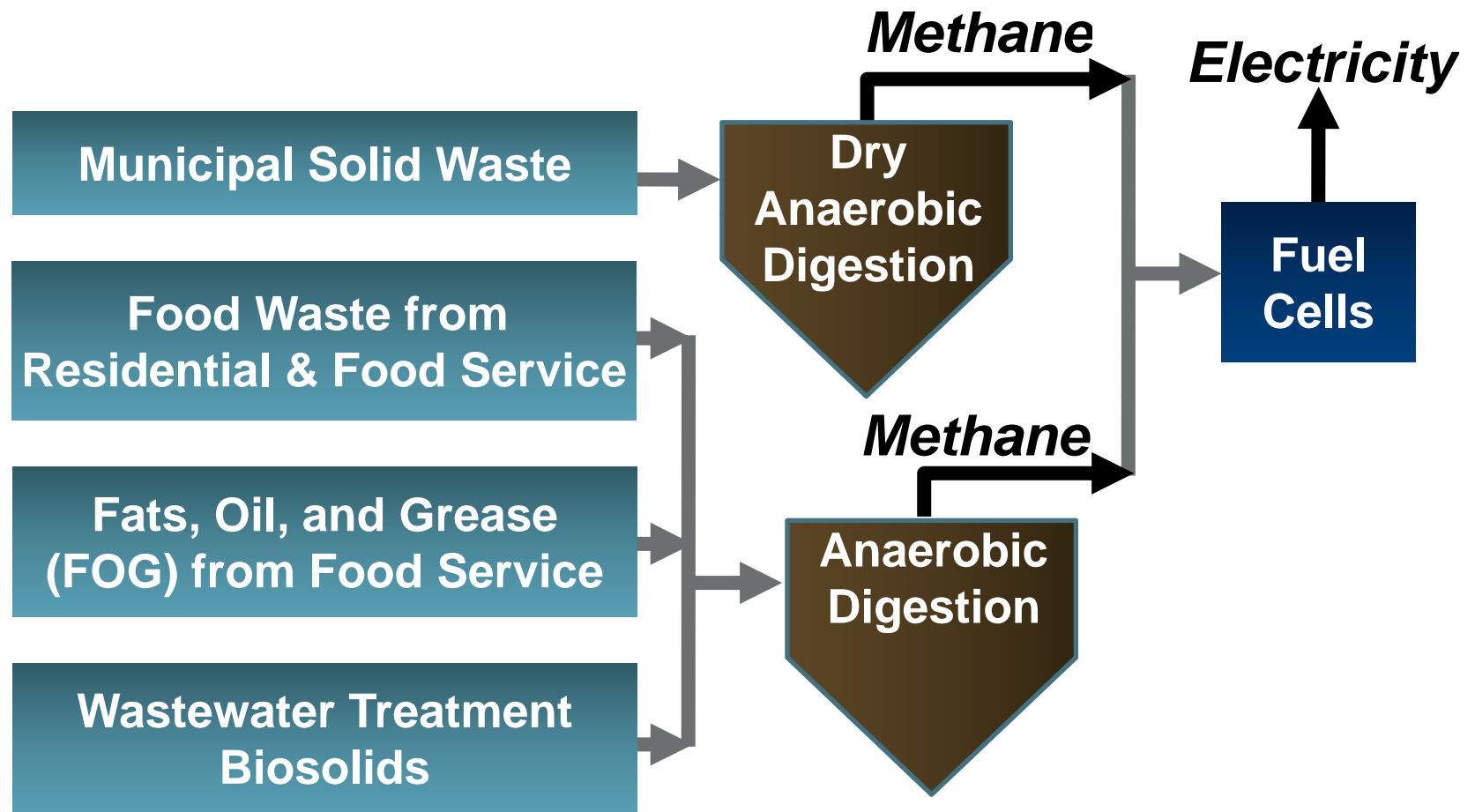
*The highest honor from the American Council of Engineering Companies (ACEC)*



**Why Did  
Gills Onions  
Win?**

**It's  
Sustainable!**

# What Does All This Mean for a Military Installation?



***Think Holistically!***

# Your Take Away Points

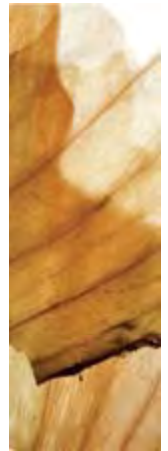


**Think of your waste streams as a potential renewable resource**

**Sustainable projects can be done economically, and have social and environmental benefits**

**Think holistically - How can your waste stream be integrated for the most efficient processing**

**Need More Details on  
Gills Onions or  
Resource Recovery  
at Your Installation?**



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