

***Next Generation Coatings***  
***presented to***  
***US Army Corrosion Summit***  
***February 4, 2009***



**Adhesive  
Technologies**

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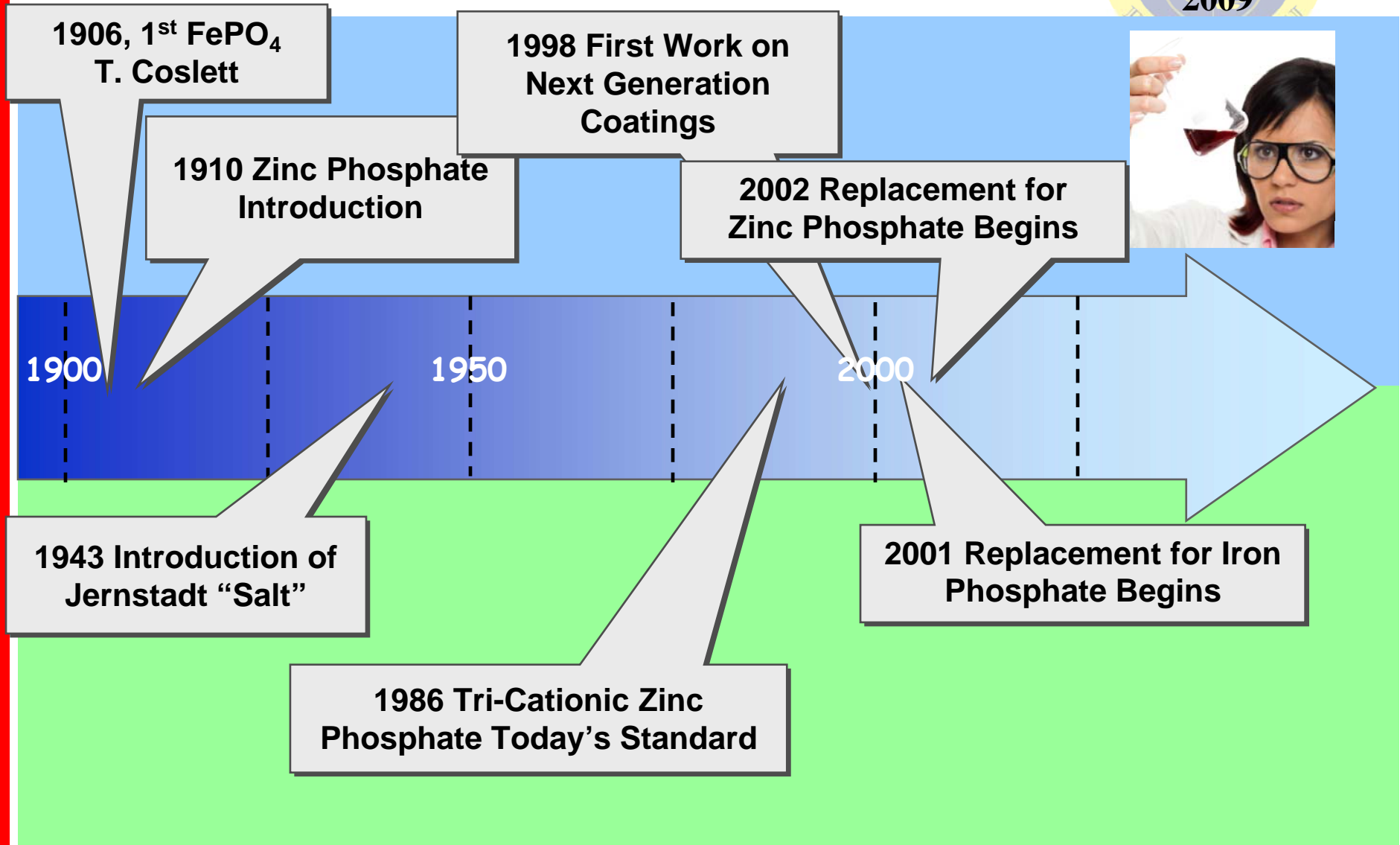
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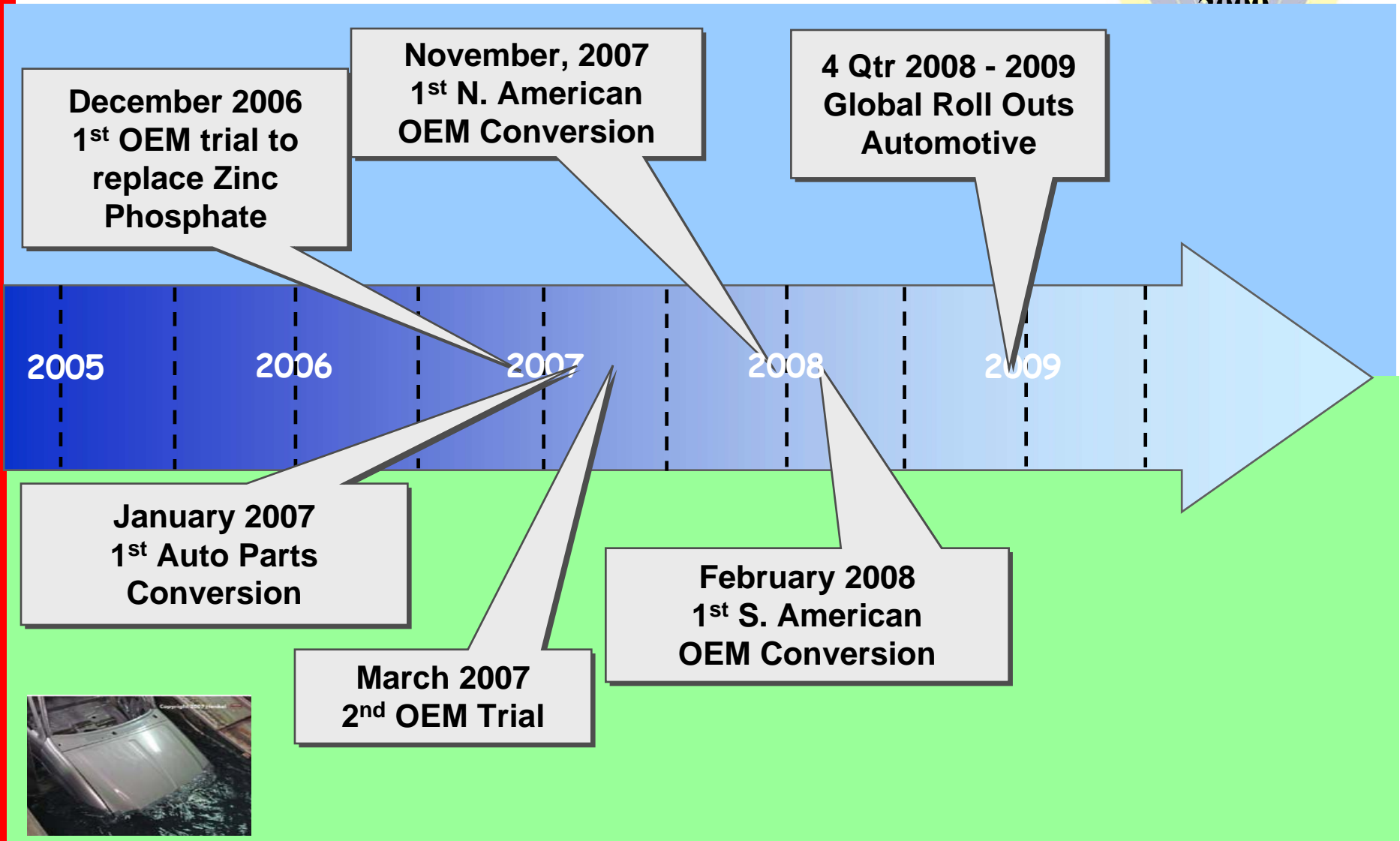
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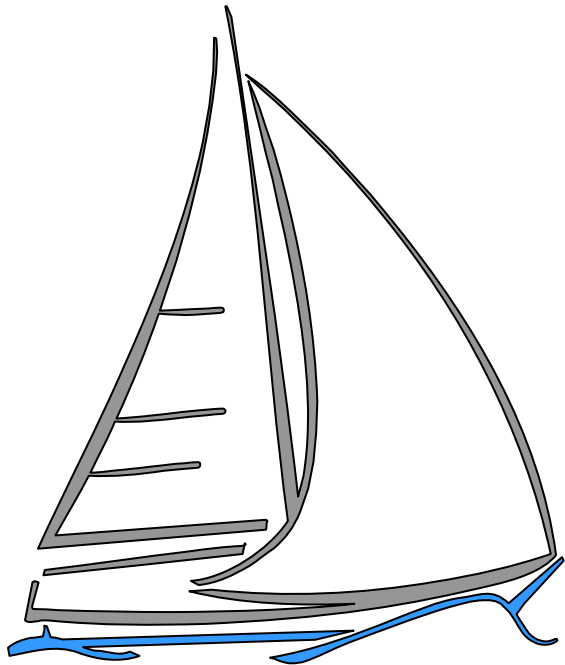
# ***A Historical Perspective on Metal Pretreatment***



# Historical Perspective of Metal Pretreatment



# ***Why the trend to Change? Significantly Strong Headwinds***



## **Headwinds**

- ← Raw material price volatility
- ← Increased logistics and transportation costs
- ← Increased Energy costs
- ← Credit crunch
- ← Increased inflation
- ← Consumer Confidence Index 5-year low
- ← Environmental Impact

# ***New Generation Coatings***

**Objective: Eliminate conventional iron and zinc pretreatment systems**



## Features:

- Phosphate-free
- Zirconium is not a regulated metal
- Operates at ambient temperature
- Generates very little sludge

## Benefits:

- Comply with ever-tightening municipality restrictions
- Minimize waste treatment costs; eliminate need for sludge hauling and clean-outs
- Significantly reduce energy costs
- Lowers operating costs and improves reject rates

- New Generation Coatings are a reactive, rinsable pretreatment that can be used on steel, zinc, and aluminum surfaces.
- New Generation Coatings offer the adhesion and corrosion protection on painted metal surfaces

# ***New Generation Coatings Achieved Pretreatment Goals***



## **Process Cost**

- **Shorten Line**
- **Reduce Water Usage**
- **Reduce Energy Consumption**

## **Environment**

- **Eliminate Phosphate**
- **Significant Sludge Reduction**
- **Reduce Heavy Metals**

## **Performance**

- **Meet Customer Specifications**

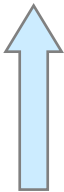
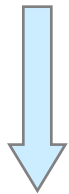
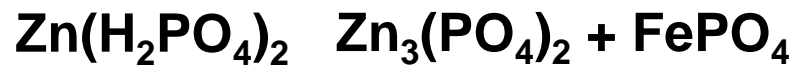
# Research & Development

## Reaction Chemistry



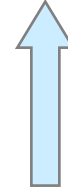
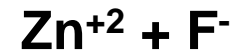
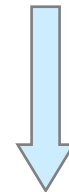
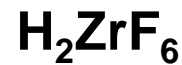
Zinc Phosphate Solution  
~50% Efficient in the use of Zn

Solid by-products  
Solid Waste!



NGC Solution  
~99% Efficient in the use of the bath

Soluble by-products  
No Solid Waste

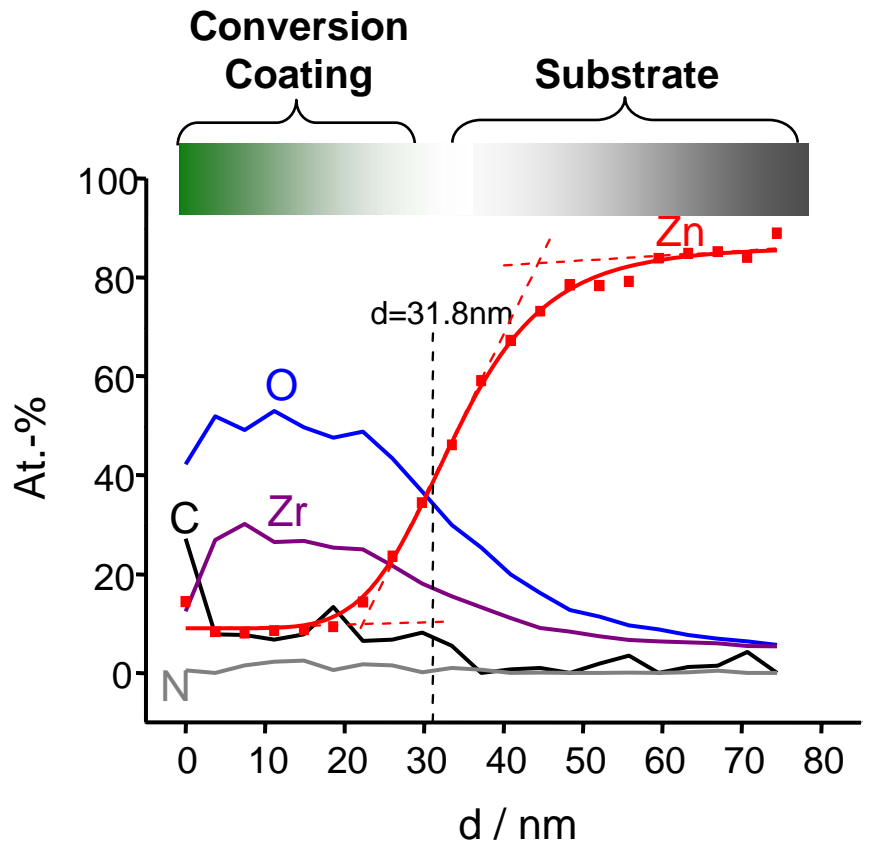


Conversion Coating

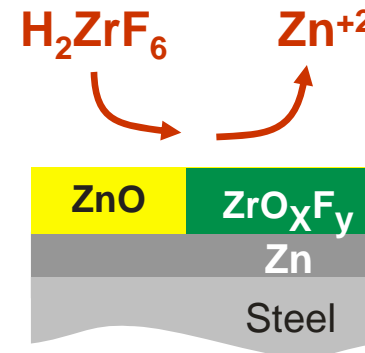
Metal Substrate



# New Generation Coatings Properties

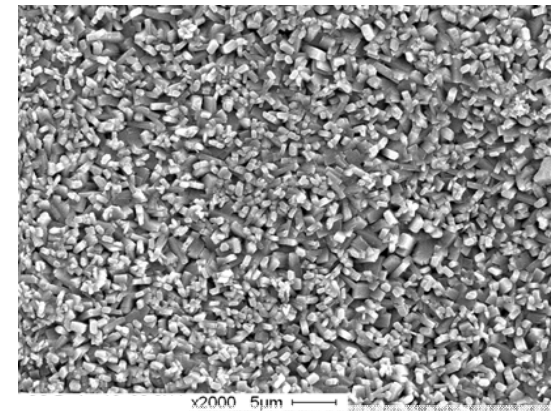
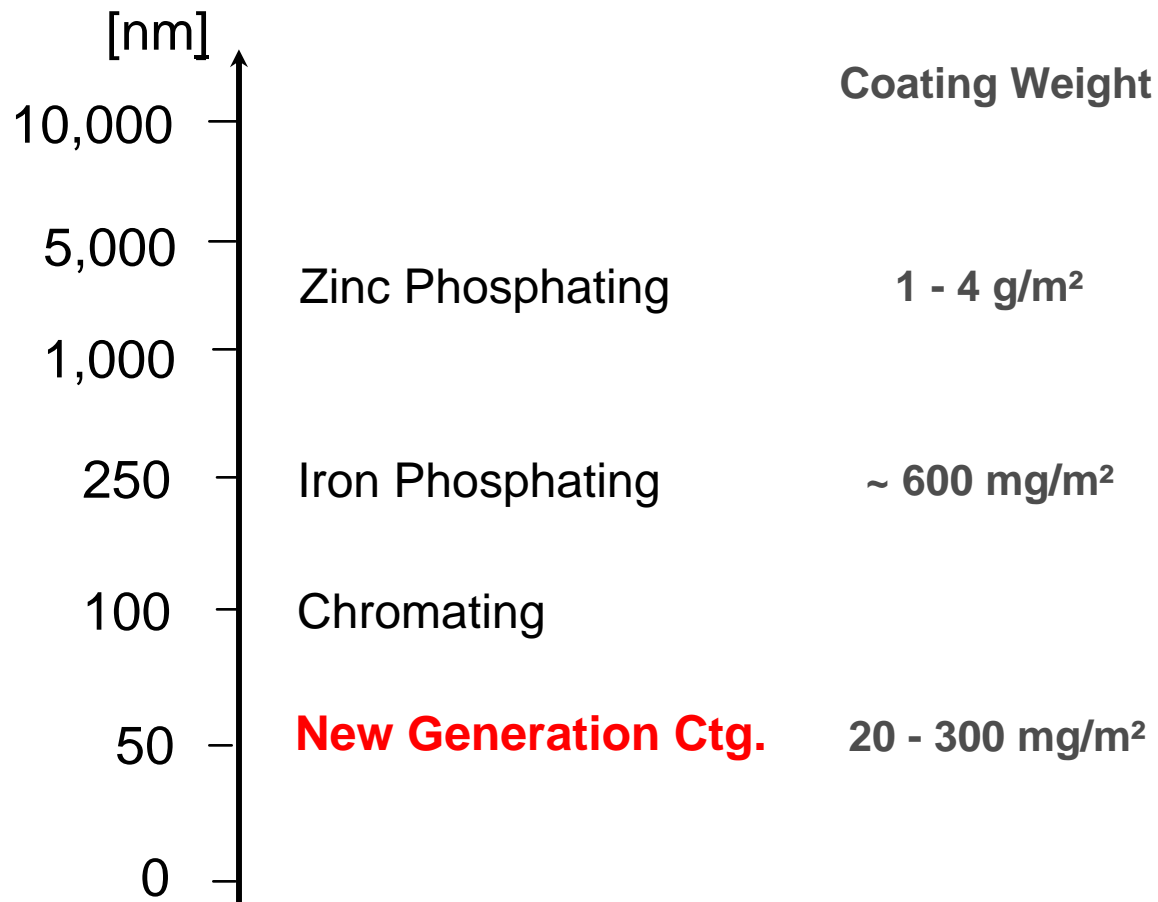


X-ray Photoelectron Spectroscopy (XPS)

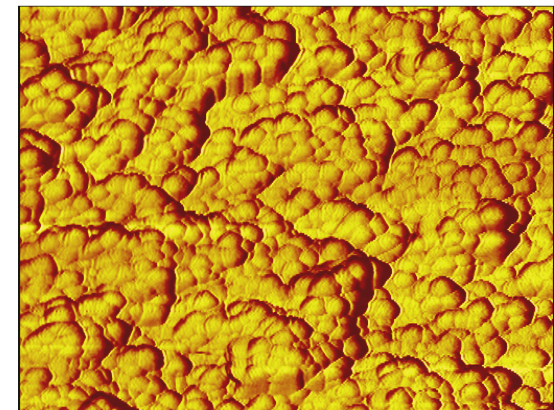


- Substrate Electroplated
- Conversion coating thickness: 30 to 50 nm
- Zirconium as oxide/hydroxide is main deposit, with additives and ions from the substrate

# New Generation Coatings Properties



SEM - Zinc Phosphate



AFM - New Generation Ctg.

# Traditional Vs Next Generation Coating and Operational Comparison



| <u>Characteristic</u>                 | <u>Iron Phosphate</u>        | <u>Zinc Phosphate</u>              | <u>Next Generation Coatings</u>   |
|---------------------------------------|------------------------------|------------------------------------|---|
| 1. pH                                 | 4.5 - 5.5                    | 2.8 - 3.5                          | 3.5 – 6.0   |
| 2. Composition                        | Iron oxide/<br>phosphate     | Phosphate of Zn, Fe,<br>Mn, Ni, Co | Nanostructured particles,<br>Ti, V, Zr, Silanes,<br>polymers, or combinations |
| 3. Coating weight (g/m <sup>2</sup> ) | 0.20 – 0.90                  | 1.5 – 4.0                          | 0.06 – 0.10   |
| 4. Temperature (°F)                   | 100 - 140                    | 105 - 135                          | Ambient   |
| 5. Conditioning step                  | No                           | Yes                                | No  |
| 6. Sludge                             | Moderate                     | High                               | Very minimal  |
| 7. Accelerator impact                 | Increase CW                  | Decrease CW                        | N/A   |
| 8. Post treatment                     | Very important               | Optional                           | Not necessary   |
| 9. Corrosion protection               | Worse than<br>$Zn_3(PO_4)_2$ | Standard for High<br>Quality       | Meet Performance<br>Specifications  |

# Next Generation Coatings

## Performance on Various Paint Systems



### 504 hr Neutral Salt Spray

| Polyester Powder |        | Cathodic E-Coat | Epoxy Ester Powder | Urethane Ester Powder | Polyester Powder | Polyester Powder | Acrylic High Solids |
|------------------|--------|-----------------|--------------------|-----------------------|------------------|------------------|---------------------|
| 0.3 mm           | 0.2 mm | 2.3 mm          | 3.9 mm             | 2.2 mm                | 2.4 mm           | 2.8 mm           | 2.3 mm              |



# *New Generation Coatings Performance To-Date*



| Substrate    | Process        |                                   |                                    | New Conversion Coatings |
|--------------|----------------|-----------------------------------|------------------------------------|-------------------------|
|              | Iron Phosphate | Bi-cationic<br>( $Zn_3(PO_4)_2$ ) | Tri-cationic<br>( $Zn_3(PO_4)_2$ ) |                         |
| Al           | n/a            | 8                                 | 9                                  | 10                      |
| EG           | 3              | 8                                 | 10                                 | 9                       |
| HDG          | 3              | 6                                 | 10                                 | 8                       |
| Galvannealed | 3              | 8                                 | 10                                 | 9                       |
| CRS          | 1              | 5                                 | 10                                 | 7                       |

**Ranking:** **1** = very poor, **3** = poor, **5** = acceptable, **8** = good, **10** = excellent

All applications are done **wet-in-wet** using a standard automotive e-coat

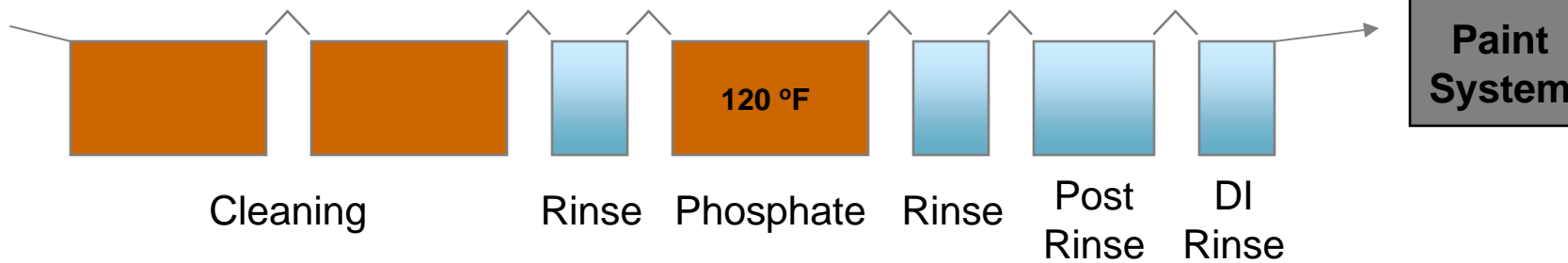
Test results are based upon GM 9540P, APGE, VDA, CCT, CASS, NSS, and FFC Test.

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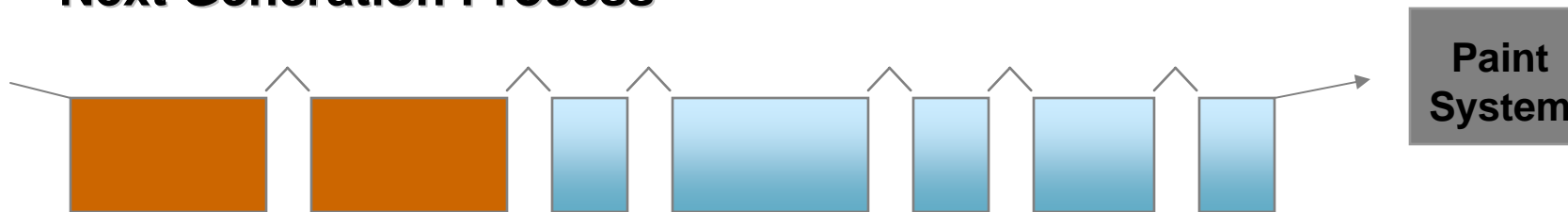
# Potential Process Layout



## Traditional Iron Phosphate Process



## Next Generation Process



= Heated Stage



= Unheated Stage

Next Generation Rinse

Potential Savings: Energy

Water

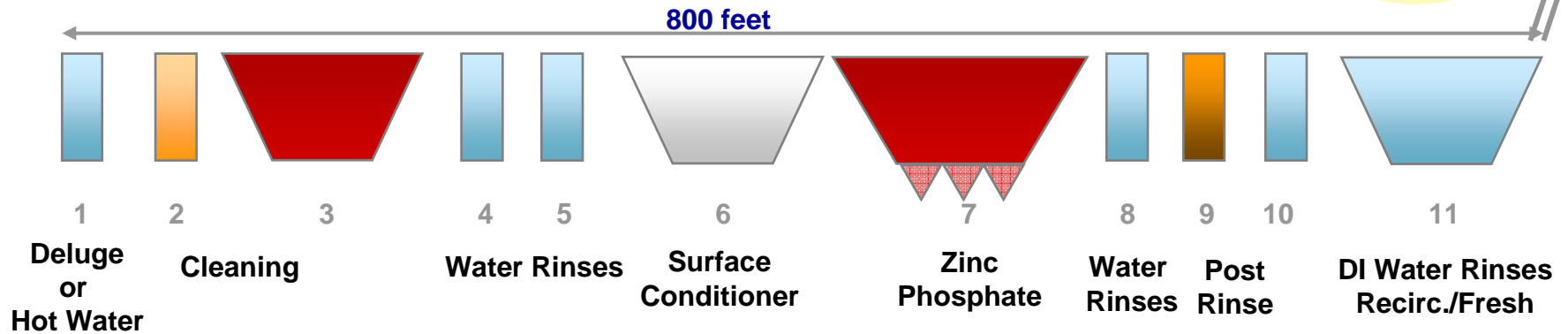
Waste Treatment

# New Generation Coating

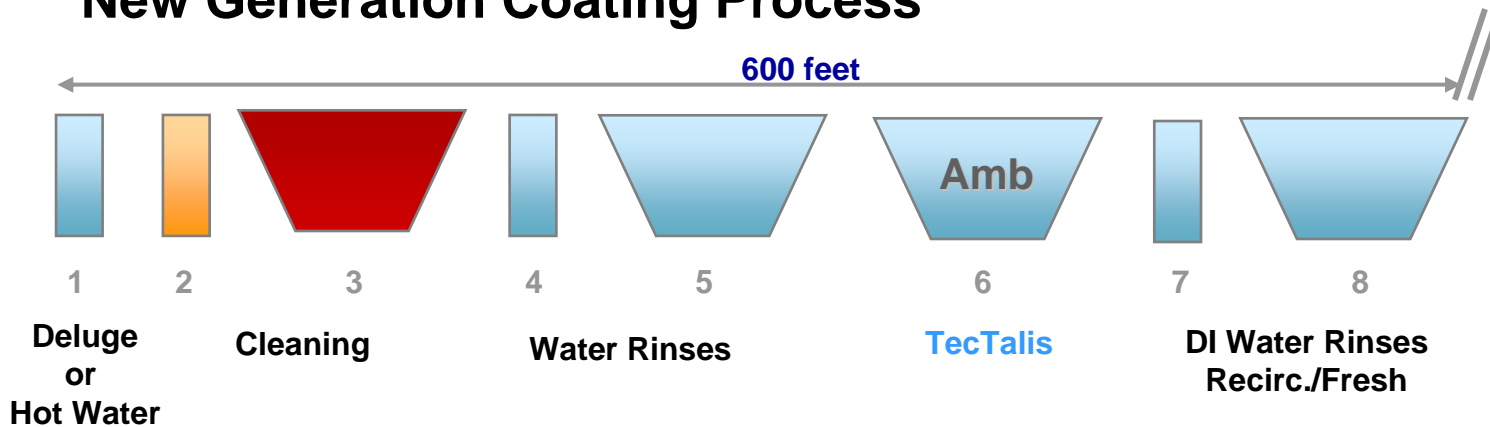
## Greenfield Process Layout Option



### Zinc Phosphating Process



### New Generation Coating Process





# ***New Conversion Coatings Potential Cost Savings***



## **1. Energy Savings**

- Reduction in the number of heated stages

## **2. Water Savings**

- Reduction in number of stages, reduced water requirements

## **3. Man Power – Labor and Maintenance costs**

- Reduction in sludge generation
- Reduction of waste disposal costs
- Less Clean-outs of the system

## **4. Reduction in Floor Space – Greenfield Construction**

- Reduction in number of stages



# ***Next Generation Coatings Industries Served***



- **Appliance**
- **Manufacturing Jobbers**
- **Office Furniture**
- **Electrical Equipment**
- **Maintenance Equipment**
- **Heating & Cooling**
- **Agricultural Equipment**
- **General Manufacturing**
- **Automotive Assembly**
- **Automotive Components**

# ***New Generation Coatings***

## ***Military Specification MIL-Std-171***



### **Current Approved under MIL-Std-171**

#### **5.1 - Phosphate Paint Base Coatings**

**5.1.1 Zinc Phosphate base – TTC 490 Type I, Spray and Immersion**

**5.1.2 Iron Phosphate base – TTC 490, type II or IV**

**5.2 Pretreatment coating, TTC 490, type III (wash primer)**

**5.3 Heavy Phosphate Coatings**

**5.3.1 Manganese Phosphate base, DOD-P-16232, type M.**

### **Proposed under MIL-Std-171**

#### **5.1 - Phosphate Paint Base Coatings**

**5.1.1 Zinc Phosphate base – TTC 490 Type I, Spray and Immersion**

**5.1.2 Iron Phosphate base – TTC 490, type II or IV**

**5.1.3 Heavy Zinc base – TTC 490, type V**

**5.1.4 New Generation Coatings (Nano), TTC 490, type IV**

**5.2 Pretreatment coating, TTC 490, type III (wash primer)**

**5.3 Heavy Phosphate Coatings**

# ***New Generation Coatings use under TTC 490 Proposed Changes***



**What is the requirement (callout) on the drawings?**

**3.2.1 Submit proposed written procedure per contract. Type I and V**

**3.2.2 Submit test panels processed to the proposed procedure**

- 1. Define the process change with the new coating complete with process controls.**
- 2. Rewrite written procedure and process panels to the revision**
- 3. Test New System – 3 sets of 3 panels per set**
  - 1. Pretreatment for visual appearance**
  - 2. Pretreatment/primer panels check film thickness and Salt Spray**
  - 3. Pretreatment, primer and topcoat.**
- 4. Submit written procedure/panels to contracting officer for approval.**

# ***Next Generation Coatings***

## ***Benefits Summary***



- No heat required – ***cuts energy costs!***
- Significantly reduce inner-stage rusting - ***improve adhesion & reduce reject rates!***
- Less reaction with metal surface - ***generate very little sludge!***
- Shorter treatment time – ***increase production throughput!***
- No post treatment required – ***decrease chemical handling & costs!***
- No hazardous waste disposal – ***reduce labor / chemical costs!***
- Performance – ***Meeting Industry Specifications!***



**Adhesive  
Technologies**



***Thank You***