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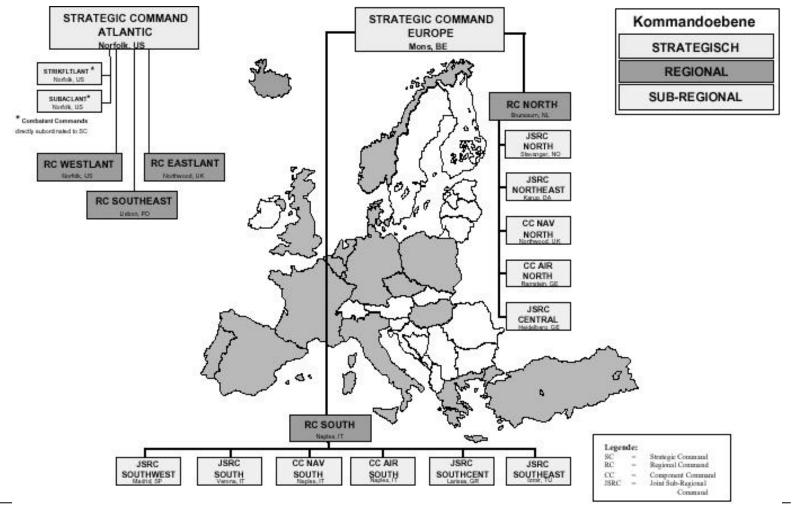
The new German Acquisition Process and its effects on Test & Evaluation

Gerhard Brauer NDIA T&E Conference, March 2001

	Report Docum	entation Page	
Report Date 26032001	Report Type N/A	Dates Covered (from to)	
Title and Subtitle The new German Acquisiti	ion Process and its effects o	Contract Number	
Test & Evaluation		Grant Number	
		Program Element Number	
Author(s) Brauer, Gerhard		Project Number	
Brauer, Gernaru		Task Number	
		Work Unit Number	
Performing Organization Deutsche Verbindungsstell USA/Kanada Federal Repu Office for Defense Materie	ıblic of Germany Liaison	Performing Organization Report Number	
Sponsoring/Monitoring A Address(es)	agency Name(s) and	Sponsor/Monitor's Acronym(s)	
NDIA (National Defense I Wilson Blvd., Ste. 400 Arl		Sponsor/Monitor's Report Number(s)	
Distribution/Availability Approved for public releas			
Supplementary Notes Proceedings from National 26-30 March 2001 sponsor		olicy: Acquisition, Research, Test and Evaluation,	
Abstract			
Subject Terms			
Report Classification unclassified		Classification of this page unclassified	
Classification of Abstract unclassified		Limitation of Abstract UU	
Number of Pages			

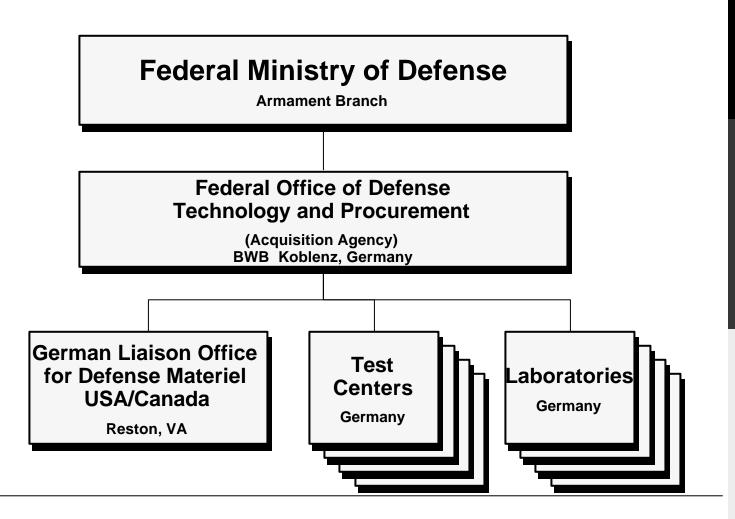


New NATO Commands





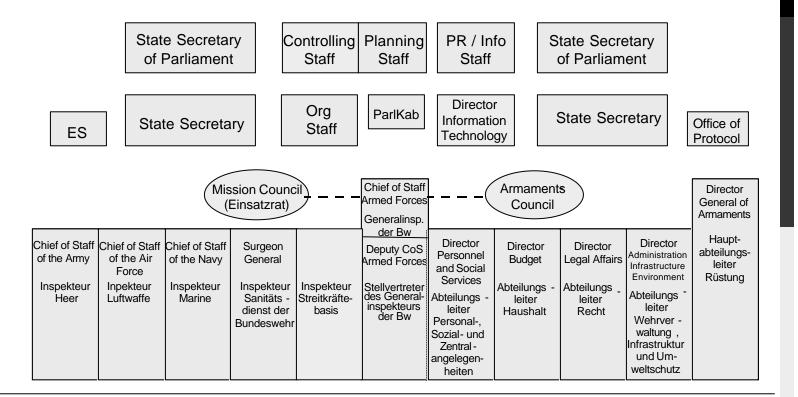
German Acquisition Organization





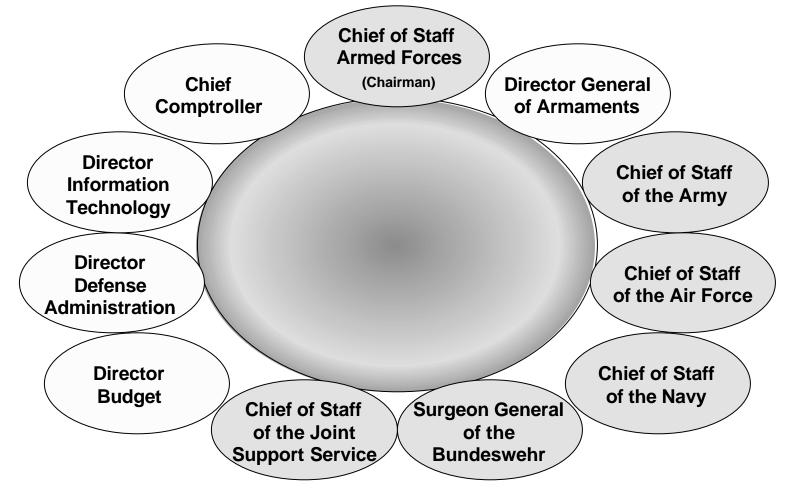
Organization of the German Federal Ministry of Defense (BMVg)

Minister of Defense



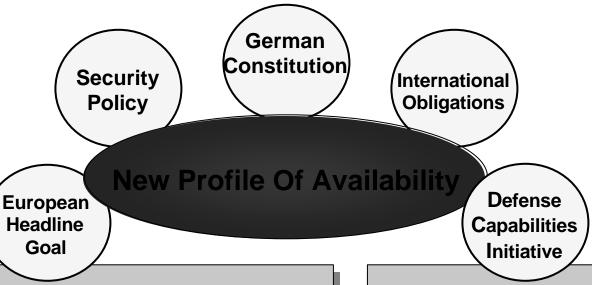


Armament Council





New Capability Profile of the Armed Forces



Operating Forces: 50.000 to 60.000 Army,

plus Air Force and Navy

Command Level: Corps

Readiness: within 60 days,

smaller contingencies earlier

Sustainability: up to 1 year

In Operation: by 2003

Improvements

- Deployability/ Mobility
- Sustainability/ Logistics
- Mission Effectiveness
- Survivability
- Command & Control



German Acquisition Process

present EBMAT	Pre- phase 1	Pre- phase 2	Definition	Development	Procurement	In Service
	Vari Respons			Progran	n Manager	Military Service

Risks Concerning Costs and State-of-the-Art Equipment

Military Service

Customer Product Management 2001

future **CPM 2001**

Chairman CoS

Generalinspekteur

|--|

Program Manager



Comparison of Acquisition Processes

CPM 2001 DoD 5000

Analysis

Technology Qevelopm.

→ Milestone A



→ Final Functional Requirement

Developm.

→ Milestone B

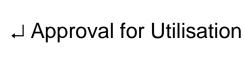


□ Approval of Realisation

Production & Deployment

ustainment

→ Milestone C



→ Final Report

n Service



Phase

Analysis Phase

Actions/Milestones

Ongoing analysis of available capabilities

Defining lacks of capabilities

System Capability Requirement (Systemfähigkeitsforderung SFF)

Research efforts for solutions inkl. Market Survey resulting in decision of

Purchase of off-the-shelf products

Purchase of services

Upgrade/service of life extension of fielded equipment

Development of new

equipment

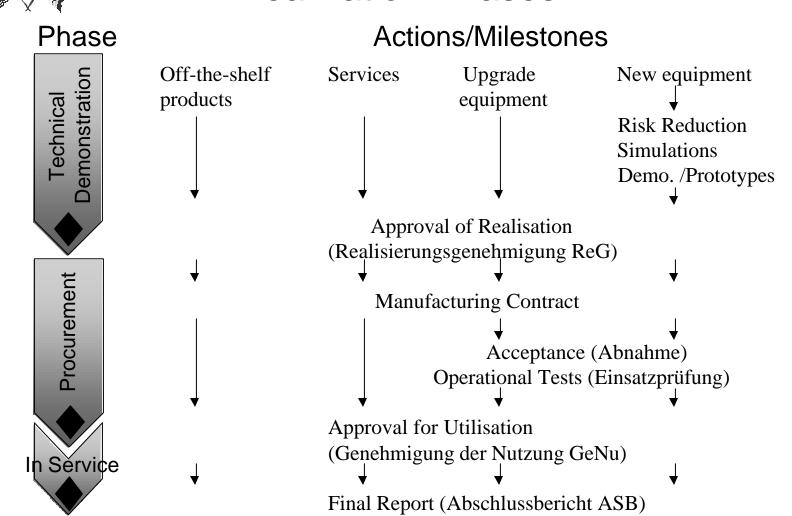
Final Functional Requirement (Abschließende Funktionale Forderung AF)



Analysis



Realization Phases





Process to Cooperation

- Initial contact through international committees or other contacts on different levels
- Planning of time schedule and funding requirements
- Approval of budget
- Bringing in of the official negotiating department
- (• Approval by the Bundestag if funding required > 50 MDM)
- Signing the agreement
- Carrying out the agreement