Cal Poly Apparel Manufacturing Demonstration -Year 4 and 5 Final Technical Report

Performance Period: 12/01/98 - 11/30/00

(Proprietary version for DLA-PM)

Date: May 21, 2001

Apparel Technology and Research Center California State Polytechnic University, Pomona

Prepared by ATRC Staff

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Apparel Technology and Research Center California State Polytechnic University, Pomona

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Foreword

The Cal Poly (CP) Apparel Technology and Research Center (ATRC) was funded by the Defense Logistics Agency's (DLA) Apparel Research Network (ARN) to establish a research and demonstration manufacturing activity (Demo). The work of the CP ATRC Demo as part of the ARN program, was in support of the DLA and the Defense Supply Center, Philadelphia (DSCP) by:

- 1. Conducting studies on costs and problems associated with the manufacturing of military garments;
- 2. Manufacturing military garments the DSCP had difficulty placing with commercial businesses;
- 3. Recruiting new businesses to become military contractors through an incubator production program; and
- 4. Transferring the lessons learned in the demonstration factory to industry through an industry advisory committee, a newsletter, a web site and other events and activities.

Results of the Year 4 and 5 activities follow in this report.

In addition, as part of Year 4 work individual reports have been completed on the following military items:

- a. Marine men's short sleeve shirt
- b. Marine maternity dress uniform tunic, skirt, slack
- c. All service maternity Battle Dress Uniform (BDU) coat and slack

Reports identified above are posted on the Apparel Research Network (ARN) website at **http://arn.iitri.org** and are titled:

Marine Maternity Dress Uniform Tunic, Skirt and Slack Final Report All Service Maternity Battle Dress Uniform Final Report Marine Short Sleeve Shirt Final Report Indirect Labor Activity Cost Study for a Sample Military Apparel Contract

The Cal Poly Demonstration also participated in the DLA Virtual Prime Vendor (VPV) initiative. This activity was dedicated to making improvements in the DLA Clothing and Textile supply chain. Reports concerning this activity are also posted on the ARN website.

Lastly, at the end of this report there appears a summary of lessons learned in operating an activity of this size and type over the two-year option contract period.

Executive Summary Year 4 and 5 Demo Activities

As stated in the Foreword, the Cal Poly Demo was established to be a research and demonstration manufacturing activity to support the Defense Logistics Agency (DLA) and the Defense Supply Center, Philadelphia (DSCP). The DLA's Apparel Research Network (ARN) focus for the Demo included several areas of activity.

The Demo was directed to study the costs and problems associated with the manufacturing of military apparel items. The Demo factory activity was required to produce commercial as well as military products to meet the DLA objective of shared production. Since the Southern California apparel industry is primarily small businesses producing low volume fashion products, the Cal Poly Demo factory needed to reflect the size and capability of its customer audience to be a credible demonstration to industry. In addition, the DSCP was having difficulty placing certain low volume products on contract with commercial producers. Thus, the Cal Poly Demo factory chose to specialize in producing and studying relatively low volume products.

Specific issues affecting the military garments of the Marine men's short sleeve dress shirt, the Marine maternity dress uniform (tunic, slack and skirt) and the maternity Battle Dress Uniform are documented in separate reports. These reports are posted on the Apparel Research Network (ARN) web site at **http://arn.iitri.org**. This report includes additional issues on these items that occurred during Years 4 and 5.

Some specific challenges and general issues in Years 4 and 5 concerning the manufacturing activity included:

- 1) additional manufacturing issues related to military items,
- 2) lessons learned regarding quality problems in two Coast Guard shirts,
- 3) common problems in manufacturing military items,
- 4) implementation of a new quality system,
- 5) success as a credible demonstration,
- 6) improvement of the manufacturing infrastructure, and
- 7) meeting cash match requirements while achieving a break even financial status.

Major issues related to manufacturing the Marine men's short sleeve shirt, the Marine maternity dress uniform, and the maternity Battle Dress Uniform included pattern problems, defective government furnished material problems and sourcing problems. During Year 5 the Demo evaluated the patterns and specifications for two Coast Guard shirts that the DSCP was having quality problems with. The Demo determined changes that needed to be made to both to produce a quality garment.

Manufacturing of all military items had the same common problems of:

- a) timely receipt of promised delivery orders,
- b) timely receipt of promised contract modifications,
- c) timely response to contract questions,
- d) problems with government paperwork, and
- e) shortages on gfm shipments.

The Demo implemented the Military Standard 105E quality system during Year 5 to meet both commercial retail and government quality requirements.

The Demo was set up as a modular manufacturing plant to show industry there was a better way to manufacture lower volume products. The Demo was disappointed more companies did not move forward with adoption of this system but was very pleased with the continuing requests from industry for technical information.

The Demo continued its efforts to improve its own internal operations as a small manufacturer.

The DLA Demo activity had a cash match requirement in an effort to develop a self-supporting capability for the activity. With a decrease in DLA funding during Years 4 and 5, the requirement to operate on a break even basis became a very difficult challenge for the Demo. The ATRC produced a variety of products to meet the cash match requirement. A list of 33 commercial customers and their products produced during Years 4 and 5 can be found in Appendix B.

The Demo factory continued to assist the DSCP with production of hard to procure items. The DSCP was unable to place two sets of items at a commercial producer because of the low volume nature of the work. The items included the maternity Battle Dress Uniform coat and slack and the Marine maternity dress uniform tunic, slack, skirt and two shirts. The maternity BDU contract was the one project that had an additional element beyond the production need. The BDU items were used as part of an incubator project to develop a local producer capable of manufacturing the items directly for the DSCP. A Demo Coalition (industry advisory committee) member who had a long-term interest in doing military contract work was the company chosen to be the incubator participant. Results at the end of Year 5 were positive. The Coalition company benefited from the production of an item that stayed the same for an extended period of time. The incubator arrangement allowed the company during Year 4 to develop the pre-production and sourcing capability requirements of military contract work. The incubator company submitted a proposal to the DSCP for the solicitation that was released in the Fall of 1999 for these two items. As of this writing the DSCP had recently called the ATRC for a reference check on the incubator company.

At the time the Demo activity started in 1995 the DSCP had very few West Coast companies amongst their vendors. The Demo worked very actively during Year 3 to recruit apparel businesses on the West Coast to become military contractors for the DSCP. In the spring of 1999, DLA program management agreed the effort had been successful and the decision to cease with the activity was made.

The Demo continued in Years 4 and 5 with transferring information about the Demo activity to industry. The DLA was interested in communicating the lessons learned at the Demo that benefited both military and commercial production in the Demo factory as well as industry at large. Working with an industry advisory committee (Coalition) was key to transferring information as well as developing support from industry for the Demo activity. The Coalition had 57 members and three working groups with active projects of benefit to industry. In addition, the Demo published a newsletter, maintained a website, distributed information packets/ brochures/ flyers, attended trade shows/industry events/meetings, hosted tours of the Demo factory, hosted industry vendor/customer events, and developed relationships with industry and support organizations.

The Demo continued its involvement in the DLA/DSCP initiative of Virtual Prime Vendor. This project area was dedicated to making improvements in the government Clothing and Textile supply chain through total asset visibility, changes in the ordering and manufacturing activities to a "balanced flow" operational scenario, and significant inventory reduction. The first step in the process was to make improvements at the retail customer. The Marine Corp Recruit Depot - San Diego (MCRD-SD) was selected for the initial work at retail. Complete documentation of the MCRD- SD and Ft. Leonard Wood activity from March 1997 to the Fall of 1999 are documented in the ARN research report of VPV T1P1 that can be found on the ARN web site at <u>http://arn.iitri.org</u>. Overall, the project realized the desired results for both San Diego and the Virtual Prime Vendor initiative. Other areas of activity included work at the wholesale level and the Defense Apparel Manufacturers (DAMs) level. During Years 4 and 5 the Cal Poly Demo worked mostly in the testing and implementation of new software to be used by the DAMs.

Lastly, at the end of this report appears a summary of the "lessons learned" in operating an activity of this size and type over the two-year option contract period. This section documents areas other than specific programmatic

activities such as budget/cash match requirements, business plan requirements, overall administration, reporting, and staffing issues related to budgetary/programmatic changes.

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1.0 Introduction

This report is for the Year 4 and 5 Cal Poly Demo activities.

1.1 Background and Objectives

As stated in the Foreword, The Cal Poly Demo (Demo) was established to be a research and demonstration manufacturing activity to support the Defense Logistics Agency (DLA) and the Defense Supply Center, Philadelphia (DSCP). The DLA's Apparel Research Network (ARN) focus for the Demo included several areas of activity.

The Demo was directed to study the costs and problems associated with the manufacturing of military apparel items. The Demo factory activity was required to produce commercial as well as military products to meet the DLA objective of shared production. Since the Southern California apparel industry is primarily small businesses producing low volume fashion products, the Cal Poly Demo factory needed to reflect the size and capability of its customer audience to be a credible demonstration to industry. In addition, the DSCP was having difficulty placing certain low volume products on contract with commercial producers. Thus, the Cal Poly Demo factory chose to specialize in producing and studying relatively low volume products.

At the time the Demo activity started in 1995 the DSCP had very few West Coast companies amongst their vendors. The Demo worked very actively during Year 3 to recruit apparel businesses on the West Coast to become military contractors for the DSCP. Results were very positive and DLA program management agreed to closure of the activity at the beginning of Year 4 (Spring 1999).

The Demo was charged with transfer of information about the Demo activity to industry. The DLA was interested in communicating the lessons learned at the Demo that benefited both military and commercial production in the Demo factory as well as industry at large. Working with an industry advisory committee (Coalition) was key to transferring information as well as developing support from industry for the Demo activity.

The Demo continued its involvement in the DLA/DSCP initiative of Virtual Prime Vendor. This project area was dedicated to making improvements in the government Clothing and Textile supply chain through total asset visibility, changes in the ordering and manufacturing activities to a "balanced flow" operational scenario, and significant inventory reduction. Lastly, at the end of this report appears a summary of the "lessons learned" in operating an activity of this size and type over the two-year option contract period. This section documents areas other than specific programmatic activities.

This report documents both programmatic and general tasks associated with operating the demonstration activity during Years 4 and 5 of the contract.

1.2 Scope and Methodology

This report covers the Year 4 and 5 time period of December 1, 1998 through November 30, 2000. In addition, three separate garment reports and a separate Virtual Prime Vendor report also cover part of this time period.

"Lessons learned" at the end of this report are documented as a result of experiences or issues and their associated resolutions in performing government contract work. These cover from 12/01/98 - 11/30/00.

A glossary of terms and acronyms appears as Appendix A.

2.0 Manufacturing Activity

2.1 Introduction

The Cal Poly Demonstration factory was responsible for studying all aspects of military garment production while also producing commercial items in the same production facility. The desired outcome for this "shared production" environment was that lessons learned in producing commercial items would hopefully benefit military item production and vice versa.

Specific issues affecting the military garments of the Marine men's short sleeve dress shirt, the Marine maternity dress uniform (tunic, slack and skirt) and the maternity Battle Dress Uniform that occurred during Years 1 through 4 are documented in separate reports. These reports are posted on the Apparel Research Network (ARN) web site at <u>http://arn.iitri.org</u>. This report includes additional issues on these items that occurred during Years 4 and 5.

During Years 4 and 5 the Demo factory continued to produce a variety of both military and commercial products in a modular manufacturing system. The Demo challenged itself by working with a variety of casual sportswear items and military items that were all small lots of between 600 - 1200 units on average. Some products required sewing labor only and some products were full package projects including sourcing, patternwork, spreading, cutting, bundling, sewing and finishing. The goal was to determine if the Demo could be successful with smaller lot manufacturing, be a credible demonstration to industry and at the same time meet the cash match requirements of the contract while achieving a break even financial status. This combination proved to be very difficult to achieve for several reasons.

Some of the specific challenges and issues concerning the manufacturing activity included:

- 1) additional manufacturing issues related to military items,
- 2) lessons learned regarding quality problems in two Coast Guard shirts,
- 3) common problems in manufacturing military items,
- 4) implementation of a new quality system,
- 5) success as a credible manufacturing demonstration
- 6) improvement of the manufacturing infrastructure, and
- 7) meeting cash match requirements while achieving a break even financial status.

A list of 33 commercial customers and their products produced during Year 4 and 5 can be found in Appendix B.

2.2 Additional Manufacturing Issues Related to Military Items

Major issues in manufacturing the items below are listed here. Details of other smaller production issues can be found in the daily activity logs in Appendix D.

2.2.1 Marine Men's Short Sleeve Dress Shirt

From the time the Demo started producing the Marine short sleeve shirt in 1997, the factory staff had difficulty with setting the collar, as the collar neckline seam was 1-5/8" longer than the corresponding neckline seam on the yoke. During Year 4 Demo staff asked DSCP staff to review this problem. Great difficulty was encountered in reaching resolution in a timely manner for the Demo factory. After many months it was finally determined that this was due to Demo staff and DSCP staff having different perspectives on the amount of handling that should be needed to produce the shirt. Demo staff members were applying the same procedures and techniques used on the other commercial shirts produced in the Demo factory. DSCP staff members were using several additional handling and pressing steps that Demo staff were not. Once this was determined and a change was made in the collar interlining to a softer fusible product, the problem was resolved.

Please see Appendix D for more information.

2.2.2 Maternity Battle Dress Uniform (BDU) – Coat and Slack

Major production problems were encountered with the government furnished material (gfm) during Year 5. The government decided to change the two BDU items to a contractor furnished material (cfm) for its new solicitation and so the gfm available was the last of the gfm program for these items. The fabric was severely flawed and caused several production delays and difficulties with delivery schedules over a period of several months. The normal method of returning gfm fabric rolls with major defects was not a viable resolution as approximately 77% of the rolls had major problems and this would have been very expensive in addition to halting production. To resolve the problem the DSCP ended up inspecting the fabric at the depot before shipping it to the Demo. This finally resulted in the Demo receiving useable fabric to complete the rest of the contract.

Please see Appendix D for more information.

2.2.3 Marine Maternity Dress Uniform – Tunic, Slack, Skirt, Short Sleeve Shirt and Long Sleeve Shirt

No major production issues were encountered with these items during Years 4 and 5. A sourcing issue proved to be a challenge in finding a supplier for an unusual component in very low volume quantities. The maternity panel in the skirt and slack required a nylon interlock fabric in the khaki green color of the uniform. Nylon interlock is an uncommon fabric in any color and especially unusual as a maternity panel as it has virtually no stretch. Demo staff were finally able to locate a source and custom order the item.

With the Demo contract to produce these items coming to an end in November 2000, the DSCP asked the Demo to identify sources of supply for many of the mil spec trims to facilitate their efforts in getting a commercial contractor capable of producing the same items. The Demo provided information to DSCP staff even after the end of the Year 5 contract.

Please see Appendix D for more information.

2.3 Lessons Learned - Quality Problems in Coast Guard Shirts

At the end of Year 4 the DSCP identified a quality problem they had been having with two Coast Guard shirts. Commercial contractors were not successfully producing shirts that passed the high quality requirements for these garments. It was determined that the Demo manufacturing activity for Year 5 would include an evaluation of these two garments to see if the Demo could pinpoint what the cause of the problems were with the goal of actually producing the items. Demo evaluation revealed that there were problems with the pattern and the specifications. Pattern problems included missing markings, incorrectly made pattern pieces and pattern construction that did not agree with the specifications. The process to work out the problems was very slow, taking from December of 1999 to August of 2000. This included the Demo reviewing the original pattern and specs, providing a list of problems to be resolved by the DSCP and waiting for a revised version of the pattern and specs to review again. The process involved five rounds of pattern/spec review and alteration before the Demo and DSCP felt a quality garment could be produced.

These garments also required sourcing of garment and packaging components not required by other military shirts produced at the Demo. As a result, additional sourcing efforts were necessary for production of samples from the revised patterns.

Please see Appendix D for more information.

2.4 Common Problems in Manufacturing Military Items

Manufacturing of all military items had the same common problems during Years 4 and 5. Information about specific instances can be found in the daily activity logs in Appendix D and in the Cal Poly Demo monthly reports posted on the Apparel Research Network (ARN) web site at <u>http://arn.iitri.org</u>. The problems included the following of:

- a) timely receipt of promised delivery orders,
- b) timely receipt of promised contract modifications,
- c) timely response to contract questions,
- d) problems with government paperwork, and
- e) shortages on gfm shipments.

Even though the Demo worked very closely with the Item Managers and Contracting Officers at the DSCP on the contracts for the military items in production, there were several instances of delivery order paperwork not being received by the promised date and as a result a production line would have to be stopped. This was costly to the Demo and the BDU subcontractor.

There were several instances where both the DSCP and the Demo agreed that pattern and/or contract modifications were necessary. When these did not arrive at the promised time it caused problems with production delays and meeting shipping dates.

There were many instances where the Demo needed an answer to an identified problem with paperwork, etc. and there would be a delay of days or weeks before the answer could be secured. This was usually due to the fact that some kind of research with multiple parties at the DSCP had to be completed before an answer could be provided.

Considerable time had to be spent on correcting errors in government documents. As soon as government paperwork was received at the Demo it was reviewed to insure all information was as expected. Corrections were quite often necessary. Additionally, there was variation by the different Item Managers in the requirements to fill out the government DD250 form to receive payment.

All of the military items produced by the Demo and the BDU subcontractor were on government furnished material (gfm) programs. In general, the dress uniform fabrics were of very high quality but the number of yards on a roll on the shipping tag was often higher than the actual yardage received. This resulted in some production delays and difficulty in meeting shipping delivery dates.

In general, similar type issues to all of the above were usually resolved within a few hours to one day with the commercial customers of the Demo.

2.5 Implementation of a New Quality System

During Year 5 the Demo started a project with a major retailer to implement a standardized quality system both acceptable to the military and commercial sectors. The Military Standard 105E was used as the system. A new Quality Supervisor position was created and a staff person hired to implement the new system. Over time several other staff were trained in the quality system and took active roles in quality audits.

2.6 Success as a Credible Demonstration

While modular manufacturing continued to be the best strategy for producing the smaller lots of varying styles in the Demo factory and industry visitors and questions regarding modular manufacturing continued at a consistently high level, few companies could afford the cost in time and money of actual implementation. The Demo tried to find an innovative way to assist apparel companies in their adoption of modular manufacturing by offering a self-help, how-to class over a three-month period in Year 5. Two companies participated and were very positive about the instruction received but still found it difficult to do the implementation on their own.

The Demo found its success on this point in other ways, specifically the amount of information requested by industry on manufacturing and other industry related topics. See Section 5.3.4 for more information.

2.7 Improvement of the Manufacturing Infrastructure

During Years 4 and 5 the Demo actively pursued means to improve its own internal operations through regular review of its processes, use of tools for documentation and review of job descriptions and responsibilities. This proved to be an ongoing challenge for a small manufacturing activity. Most software tools available in industry were for larger and more sophisticated operations and were not appropriate for a factory the size of the Demo.

The Demo found means of organizing and controlling information in ways that worked well for it and was often asked by other small manufacturers and contractors how it did so. The Demo was pleased with the response it received when information was shared.

2.8 Meeting Cash Match Requirements While Achieving Break Even Financial Status

The DLA Demo activity had a 1:1 cash match requirement in Years 4 and 5. This meant that for every \$1 of DLA funding spent, the Demo was required to match \$1 of independently derived expense either from production of commercially manufactured products, meeting and seminar activities or other industry related activities. There were two principal reasons for this requirement:

- 1. This requirement meant that Cal Poly had to make a serious commitment to the success of the Demo rather than being a passive recipient of government funding.
- 2. The requirement encouraged the Demo to develop a self-supporting capability that would make it more credible to the community it was trying to serve while insuring the long-term future of the facility.

The Demo plan to produce the required cash match depended heavily on the Demo factory to generate the bulk of the required level of expenditures. Contractually, the Demo was required to generate cash match activity through additional activities such as workshops and seminars as well.

As a DoD funded R&D activity, the Demo factory was constrained against direct competition with commercial firms. This meant that the Demo could not use traditional means of attracting customers such as advertising, direct mail, etc. As a result, the Demonstration developed a strategy that included educating local industry about the ATRC capabilities through newsletters, articles in local news publications, factory tours and encouraging firms to participate in ATRC activities such as the Coalition, seminars, and military contractor recruitment.

A total of 33 commercial customers for the factory generated over \$887,000 of the required cash match (including both direct and indirect monies). Sixteen of the customers were on-campus organizations demonstrating the commitment of Cal Poly to support the factory. However, the bulk of commercial business came from 17 commercial apparel firms who generated 93% of the factory income. These firms represented a wide range of apparel manufacturers and demonstrated the viability of the commercial manufacturing capabilities of the Demo. Detailed information on products manufactured for the commercial and University customers is listed in Appendix B. Due to the proprietary nature of information on manufacturing done for outside commercial customers, an abbreviated list of products and quantities produced is included. The combination of factory, seminars and State grant funding exceeded the combined Year 4 and 5 requirements of \$1,000,000 by over \$459,000. Staff worked very hard to meet this requirement.

In the end, the cash match requirement while difficult to achieve, turned out to be less difficult than operating on a break even financial basis. It proved to be far more difficult for a government R & D contract on a University campus to meet the requirement to operate like a business given the programmatic requirements of the contract. See Section 7.3 for more information.

3.0 Hard to Procure Products

3.1 Introduction

Part of the mission of the Demonstration was to provide assistance to the DSCP when it had difficulty placing an item(s) on contract with a commercial producer. The difficulty usually came from the item being low volume and/or unusual in its construction. Assistance to the DSCP took various forms as described below.

3.2 Hard to Procure Items Produced by the Demo Factory

During Year 4 and 5 the Demo factory produced the following products for the DSCP and are reported on in detail in the separate garment reports identified in the Foreword:

1) Maternity Battle Dress Uniform (BDU) contract - started Feb. 98

2) Marine maternity dress uniform contract- tunic, slack and skirt

The Demo also assisted the DSCP with the production of four items through small purchase orders:

- 1) Marine dress uniform skirts 2 styles
- 2) Marine maternity shirts 2 styles

The Marine dress uniform skirts were produced over a four-month period of 9/98 to 1/99 because of immediate sourcing needs. A total of 420 dark blue skirts and 1,620 khaki green skirts were completed. The ATRC tried out another local company as a subcontractor on one of the skirts. The company really struggled with the additional requirements of military contract work.

At the end of Year 3 all the pre-award activity and most of the pre-production activity was completed for the two maternity shirts. Actual production did not take place until the beginning of Year 4.

The ATRC provided costing information to the DSCP on the Marine maternity dress uniform jumper.

3.3 Maternity BDU Contract - Incubator Project

The maternity BDU contract was the one project that had an additional element beyond the production need. The BDU items of coat and slack were

used as part of an incubator project to develop a local producer capable of manufacturing the items directly for the DSCP. A Demo Coalition (industry advisory committee) member who had a long-term interest in doing military contract work was the company chosen to be the incubator participant.

The time frame for the project would be a minimum of 18 - 24 months in length. The company was a sewing contractor and would have to develop the additional in-house capability to become a full package contractor. During the first months of the project, the incubator company focused all its attention on developing its production capability. The Demo completed all patternwork, sourcing, cutting, bundling, shipping and invoicing for the maternity items up through the end of Year 3

Plans for Year 4 included the incubator company assuming the patternwork, sourcing, cutting and bundling tasks. This would require an investment in technology and creation of new positions. In addition, the DSCP would release a full solicitation for the items and the incubator company would respond with a technical proposal. Award of the contract would occur after January 2000. Hopefully, the incubator company would win this award because of their experience with the items.

Results at the end of Year 5 were positive. The Coalition company benefited from the regular production of an item that stayed the same for an extended period of time. The incubator arrangement allowed the company to focus on the production aspects of making the garment before having to deal with the pre-production, sourcing and eventual paperwork requirements of military contract work. The solicitation was released by DSCP in the Fall of 1999 and the incubator company responded with a proposal. The ATRC was called by DSCP in January 2001 for a reference check about the incubator company.

3.4 Summary

The Demo successfully assisted DSCP in the areas of Hard to Procure Products by providing a full range of capabilities including:

- 1. Full Production Garment Manufacturing
- 2. Identification, Recruitment and Training of Qualified Subcontractors
- 3. Costing of Additional Military Garments

Particularly successful was the incubator project, which provided DSCP with not only the product that was needed, but also a new manufacturing resource that DSCP did not previously have. The Demo manufacture of the Marine maternity dress items was so successful that DSCP continued to issue purchase orders for the original three items to the Demo well after the original demonstration was complete and added the two maternity shirts as well.

4.0 Military Contractor Recruitment

4.1 Introduction

The original intention of this activity at the beginning of the base contract in 1995/1996 was to fulfill the contract obligation of assisting the DSCP in generating a supplier base of small West Coast apparel companies that would support military readiness and improve the cost, quality, and delivery of military uniform items to DSCP customers.

Recruitment efforts by the ATRC involved familiarizing companies of the benefits of becoming a military contractor, such as an increase in their sales and the potential for repeat business. Efforts by the ATRC were so successful that DLA-PM and DSCP personnel agreed the goal of the activity had been achieved and the decision was made to close the activity in March of 1999.

4.2 Results

In 1996, recruitment efforts were small due to the start up process as well as the staff's limited knowledge in military contracting. Due to an increase in marketing, 1997 results more than doubled over 1996. In 1998 and 1999, the apparel industry, now aware of the presence of the ATRC and its credibility, increased their interest in military contracting. As a result of two seminars and one workshop for industry, 17 CAGE codes were issued and another 9 were pending at the time the activity ceased in March of 1999. In addition, the following also occurred:

Packets Disbursed		Applications sent by ATRC	Applications Sent by Company	
Total	223	26	5	

One of the ATRC Coalition members became a military subcontractor through an incubator project with the ATRC for the production of the maternity BDU items. See Section 3.3 for additional information.

Even though this activity was officially closed in the Spring of '99, the Demo staff continued to provide information to companies who contacted the Demo about military contracting.

5.0 Information Dissemination to and Interaction with Industry

5.1 Introduction

The Demo developed and distributed information on advanced apparel manufacturing and technology as well as services provided by the Demo to accomplish its technology transfer mission and generate the cash match requirement. The media used to accomplish this task included the ATRC newsletter, web site, publications and tours. Additionally, the ATRC Coalition, an industry advisory group, was a mechanism by which the apparel pipeline gathered to share information, develop and actively work on projects important to the industry. And lastly, the ATRC actively engaged in interaction with industry groups/associations, donors of equipment and supplies, vendors and customers. This section reports on these efforts.

5.2 Information Provided to Industry

5.2.1 Newsletter

The ATRC newsletter was developed in the Spring of 1996 to provide information to the apparel community on the objectives and activities of the ATRC. Some of the topics covered in the newsletter were:

- ATRC Activities
- Coalition News
- Educational Opportunities
- News from the Factory
- The Source
- Military Contracting
- Seminar and Workshop Offerings

The newsletter was published in January '99, March '99, September '99, December '99, and July '00 and was distributed to approximately 9,000 organizations involved in the apparel industry. It was also available on the ATRC web site. The newsletter has contributed to industry awareness of the ATRC. There was a noticeable increase in inquiries to the Center after each publication.

Additionally, a special one-time Coalition newsletter and a separate Donor newsletter was published for these selected groups.

5.2.2 Web Site

The ATRC Web Site was established during 1996. Based on the growth of the ATRC and information learned about the needs of the ATRC's user community the web site was completely redesigned and expanded during 1998.

The ATRC website includes the pages of:

- Articles
- Calendar of Events
- Coalition
- Factory
- History
- Links
- Location
- Newsletter
- Services Offered
- Studies/Reports
- "The Source"
- What's New

Pages were updated with new information as deemed appropriate.

Through the website the Center received on-line requests for ATRC-specific information as well as requests for general information about the industry.

"The Source" resource database resides on the ATRC website and is explained in further detail in Section 5.2.9 of this document.

The ATRC Web Site is <u>http://atrc.age.csupomona.edu</u> .

5.2.3 Information Packets/Brochures/Flyers

As a means to disseminate information about the ATRC and its services, packets, brochures and flyers were developed and maintained.

- Information packets were mailed to individuals as requested or as a means to pique interest in the Center.
- Flyers were distributed to the campus community concerning products available through the Center.
- Pocket-sized brochures were developed and printed to substitute for information packets when possible.
- Oversized "business card" brochures were developed to feature highlights of the Center in a cost effective format.

The printed materials above helped explain what the ATRC was about to interested companies and as a result the Demo factory oftentimes obtained work. Several companies visited the Center as a result of receiving requested information.

5.2.4 Publications and Presentations

In an effort to make the apparel industry aware of the ATRC and its services, publicity and presentations were used as an important tool.

A total of 15 articles in seven different newspapers and magazines were published about the Center or included ATRC experts among those interviewed for the article. A list of the published articles appears in Appendix D. The volume of incoming calls and tours usually increased after a major article had been published.

A total of 13 presentations about the Center and apparel manufacturing were given to a variety of organizations both in and out of the apparel industry. A list appears in Appendix E.

The Center was a featured segment in the PBS program "California Heartland" on February 13, 1999. ATRC staff was asked to tape a segment on the apparel pipeline in a video for a Freudenberg National Sales Meeting. Professor Jean Gipe provided information for and reviewed a chapter for a new textbook on apparel manufacturing, Fashion for Profit.

5.2.5 Wall Visuals

These were developed and displayed to visually describe what occurs at the demonstration site factory. These were updated in Years 4 and 5 to include such items as:

- Completed apparel items displayed in the factory and in the conference room
- Pictures of visitors on tour on walls in the office area hallway and foyer

5.2.6 Tours/Contacts with Industry

During Years 4 and 5, the ATRC demonstration site factory provided first-time tours to 314 individuals from the apparel industry and general public. (Neither return visits nor other non-apparel visitors are included.) For a breakdown of the number of those touring the Center, along with related percentages, see below:

Туре	Amount	Percentage
Contractor/Manufacturer Other apparel-related (Retailer, Service Provider, Supplier, Textile)	167 96	53% 30%
General public Government-related	42 9	14% 3%
Totals	314	100%

5.2.7 Education Activities

Educational activities at the ATRC during Years 4 and 5 included seminars, workshops, demonstrations and industry panel activities. Most seminars and workshops were for a fee but the demonstration and panel activities were at no charge to the attendees.

During Years 4 and 5 ATRC staff used the ATRC Coalition and requests from industry to determine both the topics and course content for a seminar and workshop schedule. Even though the seminars and workshops were heavily advertised, only twelve had sufficient sign-ups to be held and they were:

٠	Military Contracting	-	02/99	held
٠	Today's Interlinings	-	03/99	held
٠	Understanding Sewing Thread	-	05/99	held
٠	Lectra Upholstery User's Conference	: -	06/99	held
٠	The Internet (Where to Start)	-	06/99	
٠	Does the State Still Owe You Money	-	06/99	
٠	Full Package Contracting	-	09/99	held
•	Product Costing	-	10/99	held
٠	Time Study/Work Measurement	-	01/00	
٠	Modular Manufacturing	-	01/00	held
٠	Establishing Standards	-	02/00	
•	Methods Engineering	-	03/00	
•	Product Costing	-	03/00	
•	Self-Guided Business Assessment	-	04/00	
•	Quality Assurance Programs	-	04/00	held
٠	Quality Assurance Programs	-	05/00	held
•	Quality Assurance Programs	-	06/00	held
•	Worksite Wellness Programs/	-	07/00	held

	E-Commerce Websites			
•	Quality Assurance Programs	-	09/00	held
•	Standards Development on the Fly	-	10/00	
٠	Product Development for Full	-	10/00	
	Package Capability			
٠	Product Costing	-	11/00	
٠	How to Start an Apparel Business	-	11/00	

The seminar and workshop attendees completed evaluations and they included very positive remarks. Attendance at the seminars and workshops was as low as 2 and as high as 50. The ATRC staff was disappointed that attendance was not better and asked many industry contacts why. Most indicated that in small businesses, as the bulk of apparel businesses in California are, it is very difficult to get away for this kind of activity.

The ATRC hosted/conducted six demonstrations of factory floor equipment and software for Lectra, Durkopp Adler and Autometrix potential customers.

The ATRC in conjunction with its advisory committee, the Coalition, held three industry panel educational activities. They were:

•	Retailer-Manufacturer Interaction	-	09/99
٠	Speed is Life	-	05/00
•	Opportunities in Full Package Contracting	-	10/00

The panel activities were paid for by a total of 13 Coalition sponsors and were then advertised to industry at no cost. Six to eight experts from a variety of types of companies throughout the apparel pipeline were asked to share their views and knowledge on the above topics. These activities turned out to be very successful in both attendance (20-23 each) and evaluation comments about content.

5.2.8 Training

• During Year 5 effort was expended in the further investigation of possible opportunities for apparel companies to benefit from the Employment Training Panel (ETP). ETP is a source of monies from the State Unemployment Insurance Fund for upgrade training of employees at manufacturing businesses. Since the apparel industry in California is so large, it is a major contributor to this fund but to date had had little exposure to this funding opportunity. ETP changed some of its eligibility requirements that made the program user-friendlier for small apparel companies. Meetings were held with Wally Aguilar from the Employment Training Panel but the information shared did not prove to be workable for the ATRC to pursue.

• During Year 5 effort was also expended to investigate the Welfare to Work (WtW) program for training dollars for apparel companies. Meetings were held with Shirley Hassel and other WtW staff but the program's structure did not facilitate guiding potential trainees into apparel occupational training.

5.2.9 "The Source"

"The Source" is an on-line sourcing database guide for the apparel industry, which was requested by the ATRC Coalition. Free enrollments were offered to Coalition members, apparel associations, and ATRC vendors/suppliers as well as industry-at- large. This was done in an attempt to get non-computer oriented apparel businesses up on the Internet.

35 companies had listed with "The Source" at the end of Year 3 in November 1998. During Years 4 and 5 another 37 companies were put into "The Source" database.

Initial efforts to use this as a cash-match endeavor were unsuccessful but demo staff felt that, although this effort takes time, it would eventually be a source of income for the ATRC and help the industry.

5.3 Interaction with Industry

5.3.1 Coalition

The Coalition is comprised of executives from all areas of the apparel industry. The members of the Coalition in conjunction with ATRC staff determined visionary projects that served the best interests of industry.

During Years 4 and 5, it was the goal of the ATRC and the current Coalition members to:

- restructure
- identify and perform services industry needs

All were interested in the group being more of a working group than an advisory group. The ATRC Coalition held its own events and meetings. They included:

- Coalition meetings
- 7 Coalition Steering Committee meetings

It also sponsored the following events for the benefit of industry:

- 3 Industry events of an Industry Mixer, Golf Tournament and Dinner
- 3 Industry Panel educational activities

Coalition goals were met and accomplished in the following ways.

5.3.1.1 Restructure

During Year 4 and most of Year 5 the Coalition met every two or three months to work on their committee activities. These committees were Retail Interaction, Service to Industry and Education. Each committee identified someone to act as a "chair" person. An ATRC representative acted as the committee facilitator. The Coalition proved very successful as proven by the member's attendance, active participation and enthusiasm within their committees. Members were willing to work on their projects outside of the committee meetings to meet their objectives. Towards the end of Year 5, the decision was made to include short educational presentations on topics of interest to Coalition members at the beginning of each meeting.

5.3.1.2 Identify and Perform Services Industry Needs

The three committees within the Coalition all worked to identify the needs of the apparel industry.

• Retail Interaction - Developed agendas to create communications between the retailer and other areas of the apparel pipeline.

This committee sponsored three Industry Panel educational activities.

See 5.2.7 for details.

• Service to Industry - This committee worked on projects to benefit the industry and the ATRC.

This committee was interested in and began work on standardizing forms used in apparel manufacturing such as cutting tickets, specification sheets, etc. This work was not completely finished at the time the Demonstration project was terminated at the end of Year 5. This committee also assisted the ATRC with events for industry such as the Industry Mixer in July '99 and the Golf Tournament and Seminar/Dinner in September '99. • Education – This committee assisted ATRC staff with review of course content of planned seminars and workshops as well as evaluation of potential for implementation of State-funded training programs.

5.3.2 Increase Vendor/Customer/Donor Relationships

The ATRC staff has worked hard to maintain and continually improve relations with vendors, customers and donors.

These efforts were accomplished in the following ways:

- The ATRC completes paperwork to the University when a gift was received. The University and the ATRC acknowledged these gifts by sending letters of appreciation.
- A newsletter with "extra" news for the vendors and donors who support the ATRC was mailed.
- A second Vendor Appreciation Lunch was planned and scheduled for September 2000 but was cancelled due to vendor scheduling conflicts.

The success of these efforts is proven by the donations of equipment and supplies, repeat business for the factory and referrals for information and tours that the ATRC received. This has included a new CAD system, digitizer, cutter, fuser, label printer, needle and thread donations.

5.3.3 Develop Relationships with Industry and Support Organizations

The ATRC staff attended various events and meetings to develop and maintain relationships with industry and other support organizations. ATRC staff made an effort to create a high level of visibility in industry for the Center and as a result ATRC staff attended many industry functions as invited guests.

5.3.3.1 Industry Organizations

ATRC staff attended 19 special industry events, 15 industry meetings and had a booth at five trade shows during Years 4 and 5. Additionally, 5 meetings with other industry organizations were held to explore partnering opportunities. Many new contacts were made and previous acquaintances renewed through these activities.

5.3.3.2 Support Organizations

The ATRC attended or hosted 24 meetings with representatives from 13 support organizations outside the apparel industry. These were Federal, State and local government offices as well as economic development organizations. Discussions focused on better understanding of what each organization offered

in the way of support to industry and how the ATRC might be able to partner with each organization more effectively. These meetings benefited industry, as the ATRC staff was able to direct industry inquiries to the appropriate resource or office more readily.

5.3.4 Service and Assistance to the Apparel Industry

As a result of receipt of a State grant in April of 2000, the ATRC started tracking the service and assistance the ATRC provided to apparel companies. Requests for information were in such areas as:

- Technical information
- Business information
- Recommendations for placing production
- Recommendations for sourcing
- Military contracting information
- Workshop and seminar schedules
- A wide variety of other miscellaneous apparel industry topics

Requests were received by phone, e-mail, the website and visitors on tour. A total of a little over 300 requests were received in an 8-month period. (Note: If a conservative estimate of 35 requests per month occurred during the entire 24 month period this would have added up to over 800 requests by industry for help.) If the ATRC could not directly provide the requested information, it found a resource for the inquirer that could answer its question.

5.3.5 Service to the Apparel Merchandising and Management degree (AMM) and the University

The AMM degree at Cal Poly prepares students for retail and manufacturing management positions in the apparel industry. The ATRC provides an opportunity for the degree students to learn more about apparel manufacturing. In an effort to coordinate and bring together the efforts of the DoD-DLA, private industry, the AMM degree at Cal Poly and the University in general, the following occurred during Years 4 and 5 to support university activities:

- Fourteen tours were given to visiting dignitaries including the Consul General of China, the new Secretary for the California Trade and Commerce Agency, and a California State Assemblyman.
- Seventeen tours were given to entire classes or students in either the AMM or other campus degree programs.
- Several individuals were referred to the degree program that became aware of the degree program through the ATRC.

- Four students were hired from various degree programs on campus to assist with ATRC activities.
- Nine tours were given to University departments and/or individuals.
- Thirteen tours were given to individuals and groups from other schools and universities, six of which were from international institutions of higher learning.
- ATRC staff served on five Foundation or University committees and worked at two Foundation or University events.

5.4 Develop GoldMine Database and Document Interaction

All the various contacts made with industry have been added to the Demo's GoldMine software database. The database is to be used by all areas of the ATRC to keep information concerning contacts with companies as well as to inform those companies about the Center's resources and expertise.

The database started Year 4 with approximately 8,000 companies/individuals listed. By the end of Year 5 the database had grown to approximately 9,000 records. Additionally, the existing records are constantly being updated.

6.0 Virtual Prime Vendor

6.1 Introduction

In March 1997, the DLA/DSCP supply chain initiative, Virtual Prime Vendor (VPV), was developed and assigned as part of the Demo work.

The first major task of the Demo was to work with the retail customer, Marine Corp Recruit Depot - San Diego (MCRD-SD), to develop a new inventory and order management system. The new system was to give San Diego and the DLA/DSCP total asset visibility of the clothing inventory status as well as migrate San Diego to new business rules in its ordering habits. Instead of few large orders over a year's time, the clothing operation would order on a "balanced flow" of smaller, more frequent orders that were more reflective of the seasonality of their business. As part of the VPV process, San Diego would work towards a substantial inventory reduction.

Additionally, investigation of a new system for the Army Recruit Training Center of Ft. Leonard Wood in Missouri was completed in the Fall of 1998.

Complete documentation of the MCRD - SD and Ft. Leonard Wood activity from March 1997 to the Fall of 1999 are documented in the ARN research report of VPVT1P1 which can be found on the ARN web site at <u>http://arn.iitri.org</u>.

Overall, the project realized the desired results for both San Diego and the Virtual Prime Vendor initiative.

During Years 4 and 5 the Cal Poly Demo focused on follow on work with the retail activity at MCRD – SD and started new work in the manufacturing part of the DLA supply chain. The Demo worked closely with Product Data Integration Technologies, Inc. (PDIT) personnel and the tools PDIT developed for VPV to complete the following tasks:

- ASAPWeb tool development for the Defense Apparel Manufacturers (DAMs)
- Assisting DAMs with ASAPWeb implementation
- AAVS DataMart
- VIM Site
- Other software applications
- Miscellaneous tasks

A description of work and activities in each area follows.

6.2 ASAPWeb Tool Development

The ASAPWeb tool was the means by which the DSCP would have visibility into the manufacturing base's inventory. This task was focused on the manufacturing activity in the supply chain and was intended to assist in the total asset visibility objective.

The tool was first implemented and tested in the demonstration factory to identify and correct as many functionality problems as possible before implementation with actual defense manufacturers. The original intent was to develop a tool where the manufacturers would report their work in process and finished goods inventories. As the tool was used by the Cal Poly Demo, it was determined additional features such an electronic DD250 capability would increase the usefulness of the tool and the likelihood that the manufacturers would use the tool more successfully.

ASAPWeb tool development tasks were completed with PDIT and included:

- Preliminary and final testing of the electronic DD250 from PDIT using Cal Poly data
- Finalizing v.1.4/1.5 of ASAPWeb and the electronic DD250
- Resolve problems and issues related to full implementation of the electronic DD250 including resolving issues with DFAS, WINS and DLIS
- Setting up user accounts and passwords for appropriate CP personnel, training in use of tool, making corrections and updates over time
- Testing printer capabilities of the electronic DD250 and working with PDIT to resolve problems
- Development of "special orders" capability in ASAPWeb
- Corrections to inaccurate information in Cal Poly contract files including incorrect Ship To address, Administered By info, Acceptance Point info, TCN# placement, Shipped From info, CLINS listed, Payment Made By, Ship To, Unit Pack numbers
- Issues and problems related to erroneous issuance of a second CAGE code for Cal Poly, repeat all previous work completed
- Set up of Cal Poly ATRC as an "affiliation" so the ship from address would be ATRC instead of Cal Poly Foundation
- Development of ASAPWeb shipping labels for the interior of cartons
- Development of ASAPWeb shipping labels for the exterior of cartons
- Resolve problem with edit function not working properly on the electronic DD250
- Resolve problem of Shipment information on DD250 in Block #2 for final shipment requiring a Z at the end of the shipment number
- Resolve problem of prefix required on DD250 in Block #2 for shipment info

- Create template for Block #23 Contractor Use
- Resolve price discrepancy problems and discount terms in ASAPWeb
- Correct problem with duplicate NSNs in SAMMS
- Resolve error message problem in ASAPWeb
- How to use ASAPWeb to generate pick tickets
- Tracking payment timelines for DD250s submitted electronically through ASAPWeb through the Vendor Pay Site for electronic funds transfer
- Modify design of "Finish" button in DD250
- Learn WAWF as part of the electronic DD250 submission process

The CP VIM and factory staff successfully completed this activity.

6.3 ASAPWeb Implementation at the DAMs

Cal Poly was assigned to work with various Defense Apparel Manufacturers (DAMs) in their implementation of the ASAPWeb tool. The DAMs were to report their Work-In-Process (WIP) and Finished Goods (FG) inventories in ASAPWeb to create asset visibility for the DSCP.

The Cal Poly list of DAMs changed during Years 4 and 5 and included the following companies:

- American Apparel
- Apparel Manufacturing
- Capps Shoe Co.
- Caribbean Needle Point, Inc.
- Choctaw Mfg. Co.
- Coastal Enterprises of Jacksonville Fla.
- Crown Clothing
- DeRossi
- EA Edcar
- Equa Industries, Inc.
- Goodwill Industries of South Florida
- Jockey International
- J.H. Rutter-Rex
- Lajas Industries, Inc
- M.J. Soffee Co.
- National Industries for the Blind
- North Bay Rehabilitation Services
- NYSARC Inc.
- Olympic Mills Corp.
- Peckham Vocational Industries
- Propper International, Inc.
- SAMCO
- STEPS, Inc.
- Talladega Industries for the Blind
- Travis Association for the Blind
- Unicor
- Union Underwear Co.
- Wolverine Worldwide, Inc.

Cal Poly worked with almost all of the companies to get them to report WIP and FG. CP worked more actively with MJ Soffee, SAMCO and Apparel Mfg. and actually completed work up through electronic DD250 submission with these companies.

Tasks completed with the above companies included the following:

- Setting up ASAPWeb user accounts and passwords, working with the DAM and the user's manual, providing general help and answering questions, adding to the question and answer page for ASAPWeb
- Assistance with entering and updating WIP and FG information and Bill and Hold information
- Assistance with how to use the FTP for automated upload of WIP and FG information to the ASAPWeb server
- Setting up WInS accounts
- Assisting with use of the ASAPWeb demo site so employees can learn the tool
- Setting up printers and browsers to be able to use ASAPWeb, resolving font issues at the DAM for printing DD250s
- Resolving issues related to one manufacturer having more than one CAGE code
- Resolving issues of extended price printed on the electronic DD250
- Problems related to adding or deleting an NSN on the electronic DD250
- Resolving incorrect contract data so ASAPWeb screens are correct
- Resolving issues of adding and deleting PGC items
- Determining need for multiple affiliations to enter separate information for one prime contractor
- Submitted DD250s disappearing from the WInS system
- Resolution of price discrepancies between contracts and AAVS DataMart information
- Resolution of need for shipping cost recovery special CLIN lines to be added to the DD250
- Need for the manufacturer to enter QAR (quality) information on the DD250
- Identifying issues related to difficulties with MOCAS contracts in the WInS system

Many of the manufacturers were openly resentful of the contract requirement to report their WIP and FG inventories and did not readily cooperate with the Cal Poly VIM. For those that could see the benefits of the electronic DD250 capability work proceeded with less difficulty. Most companies were very inexperienced in computer and Internet skills and struggled with the requirements. Several commented Cal Poly VIM assistance was greatly needed and appreciated.

6.4 AAVS DataMart

Work with the AAVS DataMart included the tasks of:

- Monitoring appropriate transfer of information from QLM to the AAVS DataMart
- Evaluation of accuracy, completeness and appropriateness of information in the DataMart for evaluating inventory activity at MCRD-SD
- Evaluation of accuracy, completeness and appropriateness of information in the DataMart for use in the ASAPWeb activity for Cal Poly and the DAMs

6.5 VIM Site

The VIM tool was the means by which the DSCP would have visibility into the total system. This task was focused on the wholesale activity in the supply chain and was intended to assist in the total asset visibility objective.

VIM tool development tasks were completed with PDIT, Advantech and other VPV partners and included:

- Definition of VIM requirements
- Exploration of the ability to make corrections to incorrect information in the AAVS DataMart through the VIM screens
- Use of the VIM screens to see DAM entries of WIP and FG inventories

6.6 Other Software Applications

During Year 4, the Cal Poly VIM worked with, tracked and monitored the use of the new QLM retail management system at the Marine Corp Recruit Depot – San Diego (MCRD-SD). Tasks included:

- Tracking stock outages and tracing their causes
- Monitoring Order Ship Times for "A" list bag issue items

- Monitoring inventory levels at the 32nd St. Annex for "A" list bag issue items
- Tracking of selected PGC items for order frequency and size in relation to the previous year
- Monitoring drawdown status of inventory at MCRD-SD against planned reductions

Considerable time was spent learning and working with the WInS system as part of the electronic DD250 submission process.

The Cal Poly VIM learned and worked with the BIFRS-W software on and off over Years 4 and 5. Time was spent whenever Clemson Apparel Research (CAR) had something new for the Cal Poly VIM to look at.

The Cal Poly VIM spent time learning the existing and improved DAMES system for Bill and Hold orders.

6.7 Miscellaneous VPV Tasks

Additional VPV tasks included:

- Assisting companies with acquisition of multiple CAGE codes
- Investigating the potential to use scanners to upload WIP and FG inventories into ASAPWeb
- Preliminary study of the new QLM Central system at Ft. Leonard Wood

Overall, the Cal Poly Demo made significant contribution to the VPV program during Years 4 and 5 in the manufacturing part of VPV. Detailed daily activity logs were kept during Year 5 for the above VPV tasks and are in Appendix G.

More information about the Apparel Research Network Virtual Prime Vendor Initiative is available on the ARN web site at <u>http://arn.iitri.org</u>.

7.0 Operation of a Demonstration Project -Lessons Learned

7.1 Introduction

A project of the scope and size of the Demonstration activity involved the management of a large staff (30 - 40), a large facility (approx. 10,000 sq. ft.), a large budget (\$3.8 million over two years), and an extensive program of work (seven major areas) within a University setting. There were many unanticipated twists and turns in the operation of the Demonstration project that are documented here as "lessons learned". These "lessons" address more general, operational areas than the specific program of work areas in the previous parts of the report.

A challenge that affected every aspect of the project was communication. The Demo was programmatically and fiscally accountable to the DLA Program Manager, DSCP members of the DLA ARN Joint Planning Committee (JPC), the University and the University's Foundation on an ongoing basis. Each entity had its own requirements and priorities, some of which were not compatible with others. Many activities and tasks were fragmented amongst multiple participants. Logistically, there was a daily challenge trying to make sure all concerned parties were aware of appropriate information and that all parties understood the total demands placed on the Demo staff. Additionally, the Demo was trying to develop activities of interest to industry and build a commercial customer base so as to be financially self-sustaining. Commercial industry functions very differently from the four entities above.

See Appendix H for organizational charts of the ARN and Demo activities.

7.2 Staffing

Staffing continued to present some significant challenges during Years 4 and 5. As the activity evolved it was difficult to create job titles and advertise positions that were readily recognizable by potential job applicants. As a result, some hires were a good fit to the actual job and others were not, resulting in some terminations. Additionally, the performance-based nature of the contract resulted in shifts in the actual work of the contract. Staff had to be flexible as several were moved into positions with very different responsibilities than what they were originally hired to do.

The nature of the demonstration work required staff with higher level skills than the budget could afford. This presented a challenge in trying to bring staff up to a higher level of capability and having to utilize consulting when that was not possible.

The key staff position responsible for supervising the demonstration factory proved to be the most difficult to fill. This position required a very unique set of skills and abilities not typical of traditional plant manager positions. This included the ability to conduct research, generate technical reports, and transfer that information to industry.

The full operational level of \$1.9 million per year required the Demo to operate with 43 positions. Substantial time and effort had to be devoted to personnel paperwork and at times seemed very disproportionate to the purpose the paperwork served.

7.3 Business Plan

The University decided during the fourth year of the contract to require ATRC staff to complete a business plan before proceeding with Year 5. Since no ATRC staff had sufficient experience in this area, outside assistance was needed to do the business plan. The business plan activity had to be completed within one month.

Budgets were developed and approved to manage the overall Demo activity at a minimum of break-even. The business plan was very helpful during the operation of Year 5.

7.4 Budget Balancing Issues/Cash Match Requirement

As stated previously, the cash match requirement while difficult to achieve, turned out to be less difficult than operating on a required break even financial basis. It proved to be far more difficult for a government R & D contract on a University campus to operate like a business given the programmatic requirements of the contract.

At the end of Year 3 the CP Demo had ramped up to an operational level of \$2 million a year (with \$1 million coming from DLA). This level was required to meet both programmatic and cash match obligations. In Years 4 and 5 DLA funding was reduced by \$500,000/year but the Demo still had to maintain almost the same operational level to meet total contract performance requirements in Years 4 and 5. To achieve an operational level of \$1.9 million each year the Demo had to offset the loss of government income by earning excess cash match income, State grant income and government production work income. The Demo worked diligently to generate the required total level of funding through a variety of resources so as to be self-supporting and fiscally

responsible. During Year 5 the overall Demo had operated at the required break-even level through the end of August 2000.

Budgetary allocations prior to 9/00 were as follows:

a. Work for DLA - DLA Demo requirements for contract performance included a wide range of tasks and staffing competencies in multiple areas. This included extensive work in the testing of the VPV tools, complete full package capability on the manufacturing floor, and substantial administrative support in the areas of budget, personnel, operations, and reporting. DLA funding in Year 5 covered an average of 50% of the management staff salaries and 40% of 5 of 25 operator's salaries to complete this work. The balance of the expenses for these positions had to be covered by other income of \$690,000.

b. Cash Match/Industry Work - The cash match/industry work activity of commercial production, workshops/seminars, and industry work (State grant) generated enough income to cover its own expenses of \$732,000. At the end of Year 5 the CP Demo's overall cash match/work for industry activity was successful in being at break even. It was not possible to cover the balance of expenses from work for the DLA due to the following:

- Available commercial production work does not require the same high overhead level of factory staffing capability as the military full package requirement and the DLA contract requirements. Demo staffing to complete military demo work is at a minimum level and cannot be reduced.

- Additionally, commercial income, because of the low margins and competitive environment locally and offshore, can only support its own direct expenses and overhead.

- Inability of the Demo to actively advertise for work without risking the appearance of competition with its own customer base. The ATRC had had a problem with this in the past and was very sensitive to this issue.

- The total production capability of the factory was relatively small.

c. Work for DSCP - The Demo completed production for the DSCP as both a service to the DSCP and as a DLA contract activity. The military production work for the DSCP required the same kind of positions and fixed expenses as the DLA contract and provided the means to support the balance of the DLA required positions. d. The total budget was in balance and at break even as long as a continuing level of military production occurred each month.

Effects of budgetary changes in 9/00 were as follows:

a. Government production work during Years 4 and 5 was scheduled to end during Year 5. The pursuit of replacement government production work during the first 9 months of Year 5 did not result in an award. An alternate proposal to PM in 9/00 for other military production was not accepted. Without continuing military production (or other full package work) absorbing the remaining DLA related fixed overhead and with no alternative sources of additional income, the Demo had to determine the best means to cover these costs.

b. To control potential end of the year financial losses due to reduced military production income, the Foundation and the University determined immediate action at the end of September was necessary to reduce expenses.

c. It was determined that personnel cutbacks that would affect completion of DLA or DSCP work were not an option. Since the cash match dollar requirement for Year 5 was met in August of 2000, it was determined that a shift of use of funds in the "Cash Match/Industry Work" area would have to be the means to cover the remaining fixed costs. This area was downsized and some adjustments were made in related administrative support.

With the loss of the replacement government work, the Demo needed to reduce staff to maintain financial viability. This action was not received favorably by DLA-PM.

7.5 Institutional Infrastructure Support

The Cal Poly Pomona Foundation, Inc. handles all grants and contracts, awarded to Cal Poly University Pomona. Foundation systems handled personnel, payroll, accounting, and etc. functions. Since these functions were not in-house to the Demo activity, continuing issues of Foundation systems and methods not being compatible with certain "business" activities of the Demonstration persisted throughout the contract period. Foundation systems were set-up to service grants and the Demo was not operated as a grant. The Demo had to develop its own internal systems to compensate for what the Foundation was unable to provide.

7.6 Support from the Technology Vendors

Support from the technology vendors, in general, was excellent. Vendors consistently provided the needed equipment for the factory floor when asked. The Demo wanted to increase the involvement of the vendors with the Demo by providing services to the vendors. These services included display and distribution of vendor literature and hosting vendor guests and activities. Few were interested. Demo staff were disappointed that enhanced two-way relationships did not develop.

7.7 Response from Industry

The bulk of the California apparel manufacturing businesses are companies of less than 50 people that use little of the available advanced technology and manufacturing processes that benefit larger companies.

The ATRC and many other interested parties have attempted to identify services that would assist California companies in upgrading the potential of these businesses. Many factors have limited the success of previous attempts. Ethnic/language issues, company size, lack of exposure to technical information, the low volume nature of the fashion business, the high proportion of single service contracting shops, and the difficulty in attracting new sewing operators to the industry have all affected the results of previous efforts.

While many in industry came to see what the Demo was doing in its model factory, few were able to envision how to afford to do the same with modular manufacturing and advanced technology. Educational efforts were only moderately successful due to a basic lack of understanding by industry of where opportunities for improvement through education were applicable to their business.

On the positive side, there have been many well-known and successful companies who view the activities of the Demo critical to the future success of industry. These companies have supported and been active participants in Demo activities through donations and/or serving as members of the Coalition.

7.9 Reporting Requirements

Reporting continued to be a substantial component of the Demo contract requirements. Because of the size and scope of the DLA Demo, ATRC staff needed to devote extensive hours to the reporting requirement. It was often difficult for the staff to see the reporting requirement as anything other than an obstacle to completing other required tasks.

7.9 Overall Management

The nature of the Demo work as a research and demonstration facility was always an evolving activity both in the nature of the work as well as the means to accomplish the work. This presented many challenges in staffing and organizational structure.

One of the concepts of the manufacturing part of the Demo was to operate "best practices" both on the shop floor and above the shop floor. As work evolved and changed and "lessons learned" evaluated, some innovative approaches to handling Demo requirements were implemented. Where these approaches worked, they were incorporated into the Demo operations. Where they did not work, the Demo management tried to recognize the failure early, analyze the reasons for sub-optimal results, reevaluate the requirement and find a better way. Because the Demo was a research facility engaged in production, it was necessary to have a flexibility to engage in this type of operational review and improvement on an ongoing basis.

Payment problems by the government persisted both at the contract level as well as the garment production level. The Cal Poly Foundation dealt with the bulk of these problems but oftentimes had to involve Demo staff. Additionally, the Demo had ongoing difficulty in bringing Year 1-3 budget revision approvals to closure in a timely manner. The same paperwork was provided five times to the Contracting Officer and while DLA-PM had approved the paperwork, the finished contract modification has not been completed to date. Problems such as these proved to be a regular diversion of Demo staff time.

8.0 Summary and Future Plans

During the two years of contract operation the ATRC gained experience and collected information in all of the contractually required areas of the DLA Demonstration. This is documented here and in the other final technical reports produced by the Demo.

The Demo completed successfully all tasks assigned to it in all the required areas of:

- 1. Manufacturing of military items including hard to procure items
- 2. Military contractor recruitment including an incubator project
- 3. Interaction with industry Coalition, education and assistance
- 4. Virtual Prime Vendor initiative

At the end of Year 5 DLA program management decided not to exercise the Year 6 and 7 option. With notification coming only 10 days before the end of the contract year, the University did not have sufficient time to plan for the loss of funding and had no choice but to close the activity on the last day of the Year 5 contract. This resulted in a total of 43 positions being terminated by November 30, 2000.

APPENDICES

Appendix A

Glossary

AAVS	Apparel Asset Visibility System
AMM	Apparel Merchandising & Management degree program
ARN	Apparel Research Network
ASAPWeb	Web tool for government contractors to report WIP and FG
ATRC	Apparel Technology & Research Center
BDU	Battle Dress Uniform
BIFRS-W	Balanced Inventory Flow Replenishment System
CAGE Code	Commercial & Government Entity Code
CAR	Clemson Apparel Research
Cfm	Contractor furnished material
CLINS	Line item deliverables on government production contracts
Coalition	ATRC Advisory Board
CP DAMES	Cal Poly
	Government Bill and Hold system
DD250	Government form for shipping and payment Demonstration manufacturing activity
Demo DFAS	
	Government payment office
DLA	Defense Logistics Agency
DLIS	Defense Logistics Information Service
DoD	Department of Defense Defense Supply Center Philadelphia
DSCP E commonoo	Electronic commerce
E-commerce ETP	
FG	Employment Training Panel
FTP	Finished goods File transfer protocol
Gfm	Government furnished material
JPC	Joint Planning Committee of ARN
MCRD-SD	Marine Corp Recruit Depot-San Diego
MOCAS	Marine Corp Recruit Depot-San Diego Mechanization of Contract Administration System
NSN	National Stock Number
PDIT	Product Data Integration Technologies, Inc.
PGC	Product Group Code
PM	Program Management
QAR	Quality Assurance Report
QLM	Quality Logistics Management
TCN	Tacking Control Number
"The Source"	ATRC Industry Sourcing Database
VIM	Virtual Item Manager
VPV	Virtual Prime Vendor
WInS	Web Invoicing System at DFAS
WAWF	Wide Area Work Flow
WIP	Work in Progress
WtW	Welfare to Work training program
** . **	would to work a annual brogram

Appendix B

List of Products Made at the ATRC Demo

Commercial Customers Year 4 + Year 5

<u>Commercial</u> <u>Customers</u>	Product	Income
Dett Oet Design	Cut and sew swimwear	\$1,683.34
Butt Out Denim Swimwear	Cut and sew swimwear	φ1,083.54
Chica Mala	Embroider shirts	370.22
Customline	Embroider shirts, jackets, caps	6,233.80
Dahle's	Cut and sew polo shirts	4,278.00
Disneyland Costuming	Sew patches	491.88
EBO	Patternwork	2,814.52
EK	Cut and sew shower caps	1,577.50
Grand Prix Apparel	Jackets, shirts	33,013.73
Lady-T Golfware	Patternwork	1,131.15
Manfred Sauer, Inc	Cut and sew protectors and pants	5,723.07
Mr. Remo	Sew jackets and dresses	17,223.80
P.D.I.T. Inc	Golf shirts	3,463.18
Pasadena Unified School District	Embroider polo shirts	3,859.33
Quiksilver, Inc	Sew Hawaiian shirts	483,989.58
Susan Dunn, Inc	Cut and sew various sportswear garments	3,871.45
UC Davis	Cut and sew firefighter suits	1,021.02
Western Univ. Bookstore	Cut and sew labcoats	15,140.60
	Total	\$585,886.17

University		
Customers	Product	Income
Ag Field Day	Screenprint T-shirts	\$3,897.00
Alumni Affairs	Screenprint T-shirts	568.31
Associated Students	Screenprint and embroider T-shirts and polo shirts	3,934.87
Bronco Bookstore	Lab coats	2,712.50
Cal Poly Foundation	Screenprint T-shirts	7,288.24
College of Ag	Embroider caps	2,640.13
College of Bus. Adm.	Embroider shirts	279.29
Credit Union	Screenprint T-shirts	334.49
Encinitas Hall	Screenprint T-shirts	623.52
Facilities Mgmt.	Embroidered caps, T- shirts	4,674.38
Instructional Technology	Embroider polo shirts	4,505.38
Los Olivos Dormitory	Screenprint T-shirts	209.46
Orientation Services	Screenprint T-shirts	2,574.17
Mail Services	Screenprint T-shirts and polo shirts	799.41
SEES Dept.	Screenprint polo shirts	1,299.00
Student Health Services	Cut, sew, screenprint emergency vests and embroider polo shirts	2,454.31
	Total	\$38,794.46
	Combined Total	\$627,134.94

Appendix C

Equipment List

Equipment	Manufacturer	Model	Serial #
Cover Stitch	Brother	FD4-B272	M8527014
Cover Stitch	Brother	FD4-B272	L1578643
Under Trim Double Needle	Brother	LT2B885-905	L5521707
Under Trim Bartack	Brother	LK3-B450E-2	A6538988
Sew Over Lock	Brother	MA4V61-95-5	D6558600
Sew Over Lock	Brother	MA4V61-95-5	D6558604
Sew Over Lock	Brother	MA4V61-95-5	D6558599
Sew Over Lock	Brother	MA4V61-95-5	D6559251
Under Trim Single Needle	Durkopp	271-1400-42	334202
Over Lock	Juki Union	39500W	
Button Hole	Juki Union	LBH-795N	LBHWL40785
Button Hole	Juki Union	LBH-783	LBHXL51262
Bartack	Juki Union	LK-1852	LKOJE61583
Button Sew/Auto Feed	Juki Union	MB-373N	MBOYC33049
Cover Stitch	Juki Union	34800F16	1749004
Cover Stitch	Juki Union	CS122401 3B6OUT4	1783734
Button Hole	Juki Union	LBH-773	277101170
Bum & Stitch	Juki Union	37600-26	1722355
Under Trim Single Needle	Juki Union	DDL-550N7	DDLWG4443
Regular Single Needle	Juki Union	DDL-5550N	DDLYE41109
Single Needle	Juki Union	DLN-5410N-7	DLNN519140
Single Needle	Juki Union	DDL-5550N-3	DDLYC16858
Single Needle	Juki Union	DDL-5550N-7	DDLWG44258
Equipment	Manufacturer	Model	Serial #
o: 1 N 11	T 1 . T. T	DDI FEFONZE	
Single Needle	Juki Union	DDL-5550N75	DDLNW25613 DDLYC16880
Single Needle	Juki Union	DDL-5550N-3	DDL1C10880
Single Needle	Juki Union	DDL-5550N-7 DDL-5550N-7	DDLXA43055 DDLWJ20821
Single Needle	Juki Union Juki Union	DDL-5550N-7 DDL-5550N-7	DDLWJ20821 DDLWG4422
Under Trim Single Needle		DDL-5550N-7 DLN-5410N	DLWG4422 DLNYC28120
Regular Single Needle	Juki Union Juki Union	LH-3128	LHOXD03949
Regular Double Needle	Juki Union	LH-3128 LH-3168	LHOXD03949
Regular Double Needle	Juki Union	LH-3178	LHOXJ08241
Demilar Double Meedle			
Regular Double Needle			
Regular Double Needle Cutter 12 Head Embroidery	Lectra Melco	Victor 2500 EMC 10/12	600656 1001

Over Lock	Pegasus	EX520402	9121435
Sew Over Lock	Pegasus	EX324403	9121861
Under Trim Single Needle	Pfaff	563	1485880
Sew Over-Lock	Singer	842U	J5595583
ZigZag	Singer	143W3	W1434641
Under Trim Single Needle	Singer	59/D300G	852810752
Sew Over-Lock	Singer	381	A2514201
Steam Boiler	Veit		80003914
Pocket Setter	Durkopp Adler		
Lectra Cutter	Lectra Systems		
Lectra CAD System	Lectra Systems		

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Appendix D

Manufacturing Activity Logs

December 1, 1999 – November 30, 2000 Activity/Issue/Problem Log For <u>Coast Guard Shirts</u>

12/1	Will ATRC produce CG items?	 11/17 Dennis D. indicates CG trousers might be good items for ATRC to help DSCP with. 12/15 Discussed at review whether ATRC could produce one or both items. Need to get all pertinent info together - patterns, specs, samples, prices, quantities, POC. 1/7 Answer due to DSCP on short sleeve shirt. 1/15 Answer due to DSCP on 1/s shirt & Coalition member. 1/27 Revised to mid-Feb. 2/22 P/F visit Coalition member to discuss L/S shirt. 	1/13 J e-m Jim will do CG s/s shirt & place l/s shirt at Coalition member. 2/24 Coalition
		4/3 DSCP and P visited the Coalition factory. 6/20 Per Gail via phone w/Pam, Coalition member and ATRC have been evaluated as fine for the production of CG shirt.	member determined for l/s shirt - J notified Jim DP. and Gail while at ATRC. 8/15 Julie and Sally at the meeting in Philadelphia determined there would be no award.
12/6	Review patterns, specs and samples	 12/6 Receive 1st set of patterns, specs - no samples. 12/7 Review and study patterns for upcoming 12/14 mtg. 12/7 J e-m Michal about missing samples. 	

	12/8 J e-m Gail about missing	
	samples.	
	12/9 Jim DP. said would bring	
	samples on Dec. 14.	
	12/7 Found major defects in men's	
	pant.	
	12/14 Rc'd notification first set of	
	patterns and specs from DSCP were	
	the wrong ones.	
	12/14 Call Sally & Dennis for	12/14 Rc'd
,	clarification on items - women's	2nd set of
	shirts are only items to consider.	patterns.
	12/15 H start review and study of	-
	2nd set of patterns, specs and	
	samples.	
	1/6 P/H finish pattern evaluation of	
	2nd set. Issues found were	
	minimal.	
	1/19 Rc'd e-m from Ann Beecroft	
	that the spec and pattern have been	
	changed and will not be available	
	until mid Feb.	
	1/20 Rc'd e-m from Jim that	1/25 Rc'd 3rd
	change in spec does not affect	set of patterns
	moving forward and that the 3rd	from Gail.
	pattern will be forwarded	-
	immediately.	-
	immediately. 2/11 H completed evaluation of 3rd	
	immediately. 2/11 H completed evaluation of 3rd pattern.	
	immediately. 2/11 H completed evaluation of 3rd pattern. 2/14 H e-m Jim DP. re: missing	
	immediately. 2/11 H completed evaluation of 3rd pattern. 2/14 H e-m Jim DP. re: missing pocket and button placements from	
	immediately. 2/11 H completed evaluation of 3rd pattern. 2/14 H e-m Jim DP. re: missing pocket and button placements from pattern - also needed graded nest.	
	immediately. 2/11 H completed evaluation of 3rd pattern. 2/14 H e-m Jim DP. re: missing pocket and button placements from pattern - also needed graded nest. 2/22 P e-m Gail asking about 2/14.	
	immediately. 2/11 H completed evaluation of 3rd pattern. 2/14 H e-m Jim DP. re: missing pocket and button placements from pattern - also needed graded nest. 2/22 P e-m Gail asking about 2/14. 2/22 P e-m Jim, Gail and Frank	
	immediately. 2/11 H completed evaluation of 3rd pattern. 2/14 H e-m Jim DP. re: missing pocket and button placements from pattern - also needed graded nest. 2/22 P e-m Gail asking about 2/14. 2/22 P e-m Jim, Gail and Frank requesting info on cuff pattern. Is	
	immediately. 2/11 H completed evaluation of 3rd pattern. 2/14 H e-m Jim DP. re: missing pocket and button placements from pattern - also needed graded nest. 2/22 P e-m Gail asking about 2/14. 2/22 P e-m Jim, Gail and Frank requesting info on cuff pattern. Is cuff round or square?	
	immediately. 2/11 H completed evaluation of 3rd pattern. 2/14 H e-m Jim DP. re: missing pocket and button placements from pattern - also needed graded nest. 2/22 P e-m Gail asking about 2/14. 2/22 P e-m Jim, Gail and Frank requesting info on cuff pattern. Is cuff round or square? 2/24 Jim and Gail, during their	
	immediately. 2/11 H completed evaluation of 3rd pattern. 2/14 H e-m Jim DP. re: missing pocket and button placements from pattern - also needed graded nest. 2/22 P e-m Gail asking about 2/14. 2/22 P e-m Jim, Gail and Frank requesting info on cuff pattern. Is cuff round or square? 2/24 Jim and Gail, during their visit to the ATRC indicated the CG	
	immediately. 2/11 H completed evaluation of 3rd pattern. 2/14 H e-m Jim DP. re: missing pocket and button placements from pattern - also needed graded nest. 2/22 P e-m Gail asking about 2/14. 2/22 P e-m Jim, Gail and Frank requesting info on cuff pattern. Is cuff round or square? 2/24 Jim and Gail, during their visit to the ATRC indicated the CG was reviewing the pattern and the	
	immediately. 2/11 H completed evaluation of 3rd pattern. 2/14 H e-m Jim DP. re: missing pocket and button placements from pattern - also needed graded nest. 2/22 P e-m Gail asking about 2/14. 2/22 P e-m Jim, Gail and Frank requesting info on cuff pattern. Is cuff round or square? 2/24 Jim and Gail, during their visit to the ATRC indicated the CG was reviewing the pattern and the new spec and that the DSCP was	
	immediately. 2/11 H completed evaluation of 3rd pattern. 2/14 H e-m Jim DP. re: missing pocket and button placements from pattern - also needed graded nest. 2/22 P e-m Gail asking about 2/14. 2/22 P e-m Jim, Gail and Frank requesting info on cuff pattern. Is cuff round or square? 2/24 Jim and Gail, during their visit to the ATRC indicated the CG was reviewing the pattern and the new spec and that the DSCP was waiting to hear. Jim and Gail said,	
	immediately. 2/11 H completed evaluation of 3rd pattern. 2/14 H e-m Jim DP. re: missing pocket and button placements from pattern - also needed graded nest. 2/22 P e-m Gail asking about 2/14. 2/22 P e-m Jim, Gail and Frank requesting info on cuff pattern. Is cuff round or square? 2/24 Jim and Gail, during their visit to the ATRC indicated the CG was reviewing the pattern and the new spec and that the DSCP was waiting to hear. Jim and Gail said, as soon as they receive the approval	
	immediately. 2/11 H completed evaluation of 3rd pattern. 2/14 H e-m Jim DP. re: missing pocket and button placements from pattern - also needed graded nest. 2/22 P e-m Gail asking about 2/14. 2/22 P e-m Jim, Gail and Frank requesting info on cuff pattern. Is cuff round or square? 2/24 Jim and Gail, during their visit to the ATRC indicated the CG was reviewing the pattern and the new spec and that the DSCP was waiting to hear. Jim and Gail said, as soon as they receive the approval they would forward the 4th set of	
	immediately. 2/11 H completed evaluation of 3rd pattern. 2/14 H e-m Jim DP. re: missing pocket and button placements from pattern - also needed graded nest. 2/22 P e-m Gail asking about 2/14. 2/22 P e-m Jim, Gail and Frank requesting info on cuff pattern. Is cuff round or square? 2/24 Jim and Gail, during their visit to the ATRC indicated the CG was reviewing the pattern and the new spec and that the DSCP was waiting to hear. Jim and Gail said, as soon as they receive the approval	

nest.2/24 The ATRC indicated to Gail, the pattern received on 1/25 shows a square cuff and a rounded cuff - asked Gail which cuff to make.2/24 Gail
diagram. Pattern has pleat notches only. 3/6 P e-m Gail, Jim and Frank about sleeve? 3/8 E-m from Gail indicating the new pattern went out that day 3/8 Pam called Gail regarding Fed Ex tracking # of new CG long sleeve shirt. Gail returned call and stated the mail room at the DSCP neglected to send it out 3/7 as promised, hindering ATRC's meeting with Coalition partner and the production of sample for send out 3/9/00 to the DSCP. 3/10 Pam informed Gail the pattern received for the s/s shirt was marked a size 14 and actually measured a size 14 ½ finished. The sample submitted would be marked size 14 ½. Gail said she would check s/s pattern. 4/4 Gail stated she is waiting to receive pattern # 5 from the Coast Guard. Gail said she would forward them to ATRC ASAP.
4/11 F e-m G requesting info on pattern ETA.4/20 F phone call to G requesting Pattern #5.4/24 F left message with G requesting Pattern #5.5/16 Per e-m from Gail, her proposed availability of pattern # 5 is for 5/31.6/15 Received Pattern # 5

		things wrong with pattern.	From the CG via email. Sent paper copies to Gail per her request. 7/13 Received pattern #6 with unapproved spec draft. 8/15 Approved
12/10	Need quantities	12/10 E-m from Ann B. on past quantities for CG items. 1/18 J called Annemarie about quantities to develop price.	for production.
		Annemarie said would give answer by 1/21. 1/25 Bill called Annemarie. 1/27 Bill called Annemarie. 1/28 J e-m Annemarie.	1/31
			Annemarie provided preliminary qtys. 2/4 Gail provided final rqmts.
12/14	Need previous prices	12/14 Bernie called Sally to get previous prices.	12/15 Sally provided \$ amounts.
1/13	Need POC info	1/13 J e-m Jim	1/14 Jim provides POC- Annemarie Mooney.
1/14	Order collar stays - for sample	 1/14 F checked 2 vendors for collar stays/CG shirts - min. order on this item: 200 gross @ \$1.50/gr. 2/17 F called & e-m Gail V. requesting samples of collar stays for shirt. 	2/21 Rc'd stays from vendor. 2/24 Gail inspected & approved vendor stays at

			the ATRC.
1/14	Order collar support (pkgng) - for sample	 1/14 F call 2 vendors. 2/16 F call add'l vendor. 2/21 Rc'd collar support samples. 2/24 Gail V. inspected support samples at the ATRC and did not approve. Gail said she would locate vendor for Fran. 2/25 F is continuing to source the item. 3/2 F e-m Annemarie for info. 3/8 F call Joe DeBlase for info. 3/10 Joe called back with info - 	3/9 F found
		also indicated pkg rqmts. were more than what's listed in the FRI. 3/10 E-m from Jim DP. indicating it is inappropriate to talk with the Coast Guard.	supplier – Doran. 3/13 J replied OK.
1/14	Order buttons - for sample	1/14 F order mil spec button. 2/14 Rc'd buttons for samples.	2/24 Gail inspected and approved the buttons for samples.
1/27	Need CFM sources	 1/27 DSCP indicated CG shirt was CFM-ATRC needs fabric to make required samples. 1/28 J e-m Annemarie for CFM sources. 2/24 Dan River replied with an estimated 9-week lead. ATRC still looking for other sources due to long lead-time. 2/24 F contacted Mainzer-Minton for fabric source - can't provide. 2/25 F contacted Springs Mills regarding CG fabric - can't provide. 3/2 F e-m Anne Marie on prices for 	1/31 Annemarie provided fabric manuf - Dan River. 2/25 Will use Dan River for pricing.
1/31	Order CFM - for sample	CFM - does DSCP know someone cheaper? 1/31 F sent e-m to Dan River Inc. for more info on fabric. 2/1 F sent another e-m to Dan River - called direct to Corp. Office for sales rep. 2/1 F called Ed Supinski - N.Y. He	***Waiting for answer.

		will refer us to L.A. based rep waiting to hear back.	
		2/1 Ed has given us the info on CG	2/7 - Rc'd 5
		shirt cloth - #AF1550 Blue.	yds. of fabric
		2/10 F ordered sample fabric.	from Gail for
		2/24 Dan River's Chris Young (local	making
		rep) responded with a 2 week lead	samples.
		time if the fabric is in stock. If the fabric is not in stock it's a 9- week	2/24 Rec'd 10 yds. sample
		lead time.	yardage from
		4/4 At Sewing Co. review and $4/6$	Dan River.
		e-mail - Pam requested from Gail at	6/20 Per Gail
		least 10 yds. of fabric for re-	via phone
		submittal of samples using new	w/Pam, we are
		pattern.	to order sample
		7/12 Weiting for below of OFM for	fabric from Dan River.
		7/13 Waiting for balance of CFM for samples.	7/18 Received
		samples.	CFM.
2/4	Sample	2/4 E-m from Gail - Need to make	
	required	sample - due 3/1.	
	by DSCP	2/14 Finished factory sewing	
		instructions with sequence of operations in module.	
		2/24 During visit to the ATRC, P	
		told Gail V. ATRC is having	
		difficulty locating correct trim, will	
		submit sample using substitute	
		trims and a letter of explanation.	
		Gail approved. 2/29 E-m from Julie about revision	
		of sample due date - now due $3/10$.	
		3/8 J e-m J, G, F, etc - the l/s shirt	3/8 E-m from
		sleeve pattern has problems and	Gail - go ahead
		the sample will need a few more	and send the
		days, should the s/s sample be sent	
		now?	sample. 3/10 Short
		3/15 E-m from Gail asking about	sleeve sample
		when the l/s shirt sample would be	sent out with
		ready.	"substitution"
		3/15 J e-m Gail - hopefully done	letter and
		the next day - will let her know for	Manuf. Plan
		sure.	and letters of
	1	3/16 E-m from Gail asking about	certification.

		· · · · · · · · · · · · · · · · · · ·	
		 l/s shirt progress. 3/16 Long sleeve sample received from subcontractor in late afternoon. 3/16 J e-m Gail the l/s shirt is done and will be sent out on 3/17. 3/18 E-m from Gail - can't find box need tracking #. 3/18 J e-m Gail with tracking # - Gail found the box. 3/22 P talked to Gail about the s/s shirt sample - looked good - only a few minor problems. L/s shirt sample had several problems. 3/31 P set up visit to the subcontractor for Gail and Frank for 4/3. 4/5 Gail requested 2 more samples upon receipt of new pattern # 5. 6/20 Gail via phone w/ Pam has asked for additional samples using pattern # 5 rec'd 6/15. 7/13 Received pattern #6 ATRC will review and make up samples by the revised due date 8/3. 8/15 Gail reviewed sample with Jean and Pam during visit to DSCP. 	3/17 Long sleeve sample made by the subcontractor sent to DSCP. 8/3 Samples from pattern #6 submitted. 8/15 Samples accepted by Gail.
2/4	Manufac- turing plan required by DSCP	 2/4 E-m from Gail - need to submit Manufacturing Plan - due 2/16. 2/22 J e-m Gail on outcome of review of plan. 2/24 Visit from Jim indicated the Mfg. Plan submitted was incomplete. Jim then gave P a Mfg. Plan Guide - ATRC needs to do add'l work on plan. 2/25 F start work to get letters of certification from the vendors. 2/29 E-m from Julie about revision of Mfg. Plan due date - now 3/10. 3/8 J e-m J, G, F, etc. on whether to go ahead and send Mfg. Plans even though l/s shirt not done yet. 3/10 Manufacturing Plan sent to 	2/16 ATRC sent Mfg. Plan to DSCP. 3/8 Gail replied go ahead and send the plans

		DSCP with letters of certification for ATRC and the subcontractor. 4/4 Per review on 4/4 re-work Manufacturing Plan and submit by 4/14.	in now.
		 4/14 P resubmitted the Manufacturing Plan and e-mailed it to Gail. 4/20 Gail via phone call requested a revised Manufacturing Plan with updated SAMs. 	
		4/21 P faxed Gail updated revised Manufacturing Plan to G.	6/20 Gail told Pam via phone, the Manufactur- ing Plans for ATRC and the Coalition member were fine.
2/9	Order labels & barcodes - for sample	 2/9 F called 2 vendors for labels & barcodes. Waiting for reply on, price quotes, minimum quantities and lead-time. 2/17 ATRC rc'd own label machine. 2/29 F e-m Gail requesting info on actual size of size label as it is not specified in the docs the ATRC has. 3/2 F talked to Scott Label - the 2x2 size is custom and very expensive. 	
		 3/9 J e-m J, G, F - ? about size of care/content and size label. 4/5 Gail stated in Oceanside and on 4/5 the care and content label should be a little larger than shown on sample submitted and that the font can be a combination of 6 & 8 fonts as long as it's legible. 5/30 Fran located source for label. Cannot make or send sample label due to \$1,100.00 expense prior to 	3/10 E-m from Gail - size of label not a problem - info on label must be clear.
		award. 7/18 Pam e-m Gail for specific directions regarding the Coast Guard label colors.	7/20 Gail directed ATRC to the area in document

			where colors are located.
2/16	Order interlin- ing - for sample	 2/16 F sent specs to vendor. 2/17 F sent specs to add'l vendor. 2/22 F e-m Gail on source for interlining. 2/24 Visit from Gail and Jim, regarding sample. Gail said we could use the poly interlining we were using in the Marine s/s shirt. Just submit sample with explanation - F mailed Gail a different sample. 2/25 F called Joe DeBlase for interlining source - left message. 2/29 Joe called with vendor name and item # - vendor is Facemate. 3/2 F talked to Aptan - they need mil spec # for the item. 3/2 F e-m Anne Marie for spec info. 3/3 Gail called Fran - use FRI info for description - sample sent too heavy. 4/4 Show another sample to Gail at review meeting on 4/4. 	2/21 First vendor answered did not have item. 2/21 2nd vendor answered - needs more info. 4/4 G approved interlining sample.
2/29	Need NSN/Size chart	2/29 F e-m Gail for the NSN/size chart for the CG shirt.	***Waiting to hear from Gail after the award.
3/2	Need full spec for shirts	 3/2 F e-m Anne Marie asking for a full spec on the 2 shirts. 4/4 Received Purchase Specs. Full specs will be provided after the award. 	***Fran will follow up with Anne Marie when samples are approved.
3/13	Can the CG shirt become the Demo cycle shirt?	3/10 J talked with Julie about this. 3/13 Julie sent e-m about looking at the possibilities.	***J will review this when the CG award is finalized.

4/4	die	4/4 Subcontractor review: Frank suggested Sue find a die cutting house to cut the flaps in order to assist maintaining uniformity in the shape of the flap.	4/5 Sue & F located 2 die cutting houses.
4/4	List of all materials and packaging require- ments needed for shirt	 4/4 Discussion with Gail at the review. 4/5 Gail said she would send a complete list of all materials needed to finalize the sourcing. 4/7 J, F phoned G requesting more detail on bags, labels and pkg. material. 4/11 F e-m G for more detail on the pkg. material. 	4/7 Received listing of materials. 6/20 Gail via phone to Pam stated we are to use our own resources to determine the necessary packaging materials. We can use similar packaging material used commercially for a dress shirt, as long as the shirt is presentable in its package.
4/11	Need to use DSCP Exclusive label	4/11 F e-m Gail about source for DSCP Exclusive label.4/20 F phoned G about possible source for label. G still looking.	5/11 Gail e-m Fran possible sources for the woven label.
4/11	Source for Poly Bags	4/11 F e-m G requesting a possible source for poly bags.	4/17 G informed F of source for bags.
4/4	First Article Inspec- tion	4/4 Frank & Gail requested that ATRC do a test cut of 50 pcs. prior to production. They will come to ATRC to inspect.	***ATRC agreed upon receipt of award.

6/20	SPO or	6/20 Gail via phone w/Pam	
	ARN	requesting info on whether the CG	
	award for	shirt is SPO or ARN.	
	Coast	6/21 Jean replied to Gail via email.	
	Guard	Jean was not sure and Gail would	
	shirt	have to check with Julie.	
	produc-	6/21 Waiting for a response from	8/15 Julie and
	tion	Gail.	Sally at the
			meeting in
			Philadelphia
			determined
			there would be
			no award.

December 1, 1999 – November 30, 2000 Activity/Issue/Problem Log For <u>Maternity BDU</u>

12/1	DSCP called Dunbar's directly	12/1 J e-m Herb - Dunbar's upset because rc'd direct call from Karen Slevin asking for change of sizes.	12/1 Herb took care of issue.
12/13	Request for yields by size	12/13 Herb called J and asked for yield info.	12/13 J/F faxed Herb requested info.
12/21	Disposal of garment 2nds	12/21 J e-m Bernie for correct procedures for disposal. 12/22 J advised Dunbar's on DSCP's approval of sale of damaged BDU's.	12/22 Bernie gave permission with conditions.
12/22	Imple- ment QC Program	12/22 First QC audit scheduled for 1/5.	1/5 P completed audit.
1/5	DSCP requires samples	 1/5 8 samples are to be shipped by due date of 2/4. 2/4 Shipped on schedule. 2/14 Evaluation reply due from DSCP. 2/24 Jim/Gail at ATRC - no evaluation. 3/9 J e-m Jim, Gail, Frank requesting evaluation in writing about the samples submitted. 4/4 Gail requested samples from each month's production. 4/27 April samples sent to Gail - 2 coats & 2 slacks. 5/25 May samples sent to Gail for evaluation - 2 coats & 2 slacks. 6/15 Sent June samples - 2 coats and 2 slacks to Gail. 7/21 Sent July samples - 1 jacket size 8 S and 1 pant size 18 R to 	3/10 Bernie e- m that the samples were OK. 6/2 Gail forwarded Larry G's evaluations with minor

	T		4-
		DSCP.	corrections to
			buttonhole.
			6/2 Gail
			forwarded good
			evaluation from
			Larry for April
			and May
			samples.
			8/24 Received
			samples back
			from Gail.
		8/31 Contract finished.	***Waiting for
		8/31 Contract ministicu.	June, July,
			Aug. samples evaluation.
1/10	A 1 -		
1/13	Acceler-	1/13 F talked to Herb about a	1/19 Herb indicated OK
	ating	revised schedule.	
	delivery		for Jan/Feb.
	schedule -		
	for Jan. &		
	Feb.		
1/13	Need	1/13 F asked Herb for mod.	
	mod. for	1/19 Herb indicated it is being	
	error in	worked on. ATRC holding completed	
	D.O	product until receive mod.	
	NSN, size	1/21 F called Herb - left message.	
		1/27 F called Herb and Karin S. on	
		mod - left message.	
		2/2 F e-m Herb asking about	
		progress on mod.	
		2/17 F e-m Herb asking about mod.	2/17 Herb
			called Fran and
			said the review
			copy was
			coming.
			2/18-Frc'd
			review copy of
		2/21 F e-m Herb mod is OK.	mod from Herb.
		3/6 F e-m Herb - where is mod?	3/7 Brian sent
			mod #402,
			#403.
1/18	Data on	1/18 P asked Dunbar's for detailed	
-, -0	cost of	data on damages and lost time.	
	damaged	1/19 J e-m Herb, Bernie on excess	1/21 P received
1			· ·
	fabric	costs due to damaged fabric.	partial report

	1	2/3 Herb requested documentation.	from Dunbar's
		2/11 Herb requested info from	on damaged
		Dunbar's.	fabric.
		2/11 J e-m Herb - have asked	2/3 J e-m Herb
		Dunbar's for info by $2/22$.	the Dunbar's
		2/11 P again requested data from	are collecting
		Dunbar's on damages to give to	data.
l l		Herb.	
		2/18 Herb asked again for info from	
		Dunbar's.	
		2/21 P requested data again from	
		Dunbar's.	
		2/24 Herb called F - indicated	
	1	ATRC/Dunbar's would be	
		compensated for dealing with fabric	
		damages.	
	-	2/24 P again requested data from	
		Dunbar's.	
		2/29 Received partial info from	
		Dunbar's - the quantity of damaged	
		rolls and yardage at the Dunbar's.	
		3/2 P at Dunbar's - rqstd info.	
		3/8 P at Dunbar's - rostd info.	
		3/15 P at Dunbar's - rqstd info.	
		3/22 P at Dunbar's - rqstd info.	
		4/20 P requested info from Dunbar.	4/20 They will
		, 1	not supply info
			until end of
			contract. Due to
			accelerated
			production,
			manpower not
			available to
			inspect.
			5/22 Rec'd
			partial info on
			damaged fabric
			from Dunbar -
			3,297.75
		3/2 E-m from Gail on there will be	yards.
		no compensation for excess	3/2 Gail
		damages.	answered that
		3/2 J e-m Gail about clarification	there will be no
	l :		
		on no compensation.	compensation.

	gfm- Mar.	Brown - requested ETA of fabric -	. <u> </u>
	and Apr.	normal delivery NLT 1/31.	
	prod.	1/24 F called Herb re: gfm status.	
	(15,000	1/25 F called Herb/Karen re: BDU	
	yds.)	gfm. Told Karen prod. line stopped -	
	yus.j	no fabric to cut.	
		1/26 F called Herb again.	
		, .	
		1/27 F called Herb again.	
		1/28 F called Herb again.	
		2/1 F called Herb - told him we	
		ordered gfm on $1/21$ - he did not	
		know this.	
		2/2 F e-m Herb asking about	
		location for fabric.	
		2/2 F called Herb - referred to	
		Karen.	
		2/2 F called Karen – no answer -	
		finally called Jim Kane.	
		2/2 Jim had Herb call. Herb said	
		the cloth went out $2/2$ - Karen has	
		not confirmed shipment went out.	
		2/3 Herb answered the fabric was	
		shipped.	
		2/4 F left msg. w/Herb re:? on	
		where BDU gfm is - no reply.	
		2/7 Herb checked and said they	
		were closed for 3 snow days- which	
		is why the delay in shipment. Herb	
		said he would track the shipment to	
		-	2/7 Herb
		see where it is. Will advise by $2/8$.	called-said the
			cloth was
			shipped on
			2/1.
		2/8 Karen Slevin called –fabric is in	2/8 Shipment
		Pomona at Roadway Express!	rc'd - Dunbar
<u></u>			p/u 2/8-1pm.
2/2	Damaged	2/2 Dunbar called P - needed help	2/2 P did 100%
	garments	in determining damaged garments	inspection on
	- inspec-	from shippable garments.	finished
	tion		garments and
			found 84%
			defective due to
			fabric flaws.
2/2	Produc-	2/2 F e-m Herb about fabric being	

tion	so damaged that Dunbar's stopped	
stopped -	production.	
severe	2/2 Herb requested sample yardage	
fabric	on damaged rolls 3 to 5yds from	
flaws	various rolls to be sent to DSCP on	2/4 Shipped 45
(Jan/Feb	2/4.	yards of fabric
produc-	2/8 Mar/Apr fabric delivered -	from assorted
tion)	Dunbar's pickup.	damaged rolls
	2/9 Pam did audit on shipment of	to DSCP by
	BDU fabric. Checked 8 rolls – 4	overnight -
	unusable = 14% defect level	waiting for
	2/10 Prod. resumed using Mar/Apr	review outcome
	fabric.	- Phila. did not
	2/11 Dunbar stopped production	receive box
	due to severe fabric flaws. Pam	until 3/3.
	inspected fabric flaws at Dunbar's -	
	remains the same. Checked 12 rolls	
	4 unusable = Audit shows 33%	
	defective.	
	2/11 J called Herb, Jim K., Bernie -	
	Bernie replied would send an	2/11 E-m from
	inspector (Larry G.) to depot to	Herb confirming
	inspect fabric - J did f/u e-m.	the 2/11 info.
	2/14 Jim K. called confirming	
	Bernie's msg.	
	2/16 J called Herb - waiting for box	
	sent on 2/4 before decide what to	
	do - inspector not going to depot. 2/17 ATRC sent another box of	
	damaged goods to Herb.	
	2/18 J called Bernie - now depot	
	inspecting 10,000 yds. Not sure	
	whether will be able to find enough	
	good fabric or will have to go buy	
	fabric. Depot inspection will take	
	until 2/23 approx.	
	2/18 J called Herb - waiting for box	
	to show up so can decide if variance	1
	might be OK.	
	2/22 Herb called Dunbar's and	
	asked what % inspected and if	
	fabric made by 2 vendors.	
	2/22 J called Herb – DSCP rc'd 2nd	
	box and reviewed damages. Larry is	
	coming to LA next M/T. Herb will go	
	T	
--	---	--
th SI 2, im (t) Ji sl th M h v z fa ir h d d ir sl st th M h v z fa ir fa i fa i	head and ship 10,000 yds. from he depot that has been looked at. hould arrive this week. /24 Jim DP., Gail and Pam hspected 4 rolls of fabric rec'd 2/21 he Jan/Feb. replacement yds.) im, Gail and P agree this fabric is lightly flawed but not as severe as he Jan/Feb shipment or the lar/Apr. shipment. Jim also stated e would try and get the ATRC a ariance from the DSCP to use abric with some flaws and an hcrease in price for time lost in andling flawed fabric. The ATRC id ask Jim if he would like to hspect rolls from 2/8-Mar/Apr hipment of damaged rolls. Jim tated because the shipment is so hamaged, he preferred to only xamine the 2/21 Jan/Feb eplacement shipment of gfm. Jim id not go to Dunbar's to inspect he original Jan/Feb shipment.	

2/2	Replace- ment of damaged fabric - for Jan/Feb. prod.		Jim to the ATRC - Herb indicated it was up to the ATRC to make the call about going ahead with production - there will be no variance from DSCP. 3/1 ATRC will use Sears scale for evaluating fabric flaws and DSCP will do a depot inspection before sending replacement yardage. 2/21 Received 5,000 yds. 2/22 Dunbar picked up partial. 2/24 Balance of shipment
			· ·
2/22	10,000 replace- ment yards ordered	2/22 J called Herb - H will go ahead and ship 10,000 yds. depot has looked at - to arrive this week. 2/29 J called Herb about not rc'vng the 10,000 yds. yet - Herb indicated	

	(for Jan/Feb/ Mar/ Apr)	he would find out where the fabric is.	3/2 Rc'd 10,000 yds.
2/23	Acceler- ate delivery for Apr. to Feb.	2/23 Pat e-m Herb – can we ship early on Apr. production to help offset losses of Feb. due to damaged fabric? 2/23 Herb replied with questions. 2/23 Pat replied w/ asking for shipping authorization.	2/29 Herb approved early shipment- shipment completed.
3/14	Order add'1 replaceme nt yardage	 3/14 J e-m Herb about add'l replacement yards needed. 3/17 J returned call to Jim Kane - not ready for another 10,000 yds. yet - the damaged unusable fabric is still being sorted. 3/22 Herb called Esther and inquired about when to ship fabric. Esther called the ATRC to answer Herb. 3/22 F e-m Herb what the discussion was with Jim Kane. 4/16 Fran ordered 10,000 additional yards from Jim K. 	4/20 ATRC received 10,000 yds. ATRC needs to arrange time for an additional shipment.
		asked what amount of fabric will we need to complete contract? 6/19 Fran e-m Jim stating we are waiting for reply from sub- contractor regarding additional fabric needed. 6/26 Fran ordered additional 5,000 yards needed to complete contract.	*

4/10	Request	4/10 Pat e-m Herb requesting a	
/	for	mod to ship 47 pants size 12L on	
	additional	Order #403.	
	shipment	4/28 Pat e-m Jim Kane requesting	
	of pants	the same mod but to include 25	
	Former	coats size 6S.	
		5/8 Jim e-m Pat - said Michele	
		Godwin is now handling contract.	
		The slacks can't be accepted but	
		the coats can per Jim.	
		5/11 Pat called Michele	
		-	5/16 lim am
		5/16 Norma e-m Jim K. regarding	5/16 Jim e-m
		the possibility of issuing a mod to the current ATRC contract for the	Norma he is
			checking into
		production of more units in order to	whether DSCP
		use up left over fabric.	can place an
		E /OO Det celled M. Material al.	additional
		5/22 Pat called M - M stated she is	order. DSCP
		still waiting for signatures on a mod	may want to
		and Michele also requested an SPO	buy more.
		for total pants and coats.	5/17 Michele
		5/22 Waiting for mod or SPO from M.	replied pant couldn't be
		5/30 Waiting to hear from Fran on	accepted
		fabric inventory to produce SPO of	because the
		553 slacks & 420 coats.	CLIN is closed.
		6/21 Fran e-m M yardage info. 806	M can give
		yds. for coat and 808 yds. for slack.	ATRC a mod of
		7/11 Michele spoke to Fran and	2% on coats or
		said the contract is SPO and	an SPO on total
		between the 2 SPOs there is a total	pants and
		of 1000 units.	coats.
		7/13 Waiting for SPOs.	
		7/24 Jim e-m Pam & called Fran.	
		Jim said the SPO should be signed	
		by 7/25.	8/15 Jim Kane
		7/26 Waiting for SPO.	gave the SPO to
			Jean and Pam
			in Philadelphia
			on 8/15.
4/27	Unit Pack	4/27 Diane e-m J asking why we	4/27 J e-m D
	discrepan	were using a unit pack of 25	stating Kathy
	-c y	instead of 35.	had instructed
		5/30 P requested direction from	ATRC over a
		Diane via update letter #6.	year ago to use

r			
			25/40 pack.
			5/31 Diane e-m
			the unit pack
			for ATRC will
			continue at
			25/40 until end
			of contract.
8/18	NSN	8/21 Fran e-mailed Jim asking for	
	numbers	clarification on the NSN #s.	8/22 Jim e-
	do not		mailed Fran
	match		clarifying all
	SPO		the NSN #s.
8/31	Pat	8/31 Pam and Jean e-mailed Jim	
	Strain's	and Pat regarding the capabilities of	
	concern	the ATRC doing the BDU SPO.	
	over the	9/5 J e-m Pat the ATRC is still	8/31 Pat
1	ATRC	working with the Dunbar's to see if	requested the
	doing the	they can do the SPO.	ATRC make
	BDU SPO	9/6 Dunbar's replied - no they	samples for
		cannot do the work.	approval before
		9/6 ATRC ordered all trims -	commencing
		waiting to receive to make samples.	production.
		9/22 F e-m Pat that not all trims	
		have arrived yet but that samples	
		can be completed by Oct. 6.	
		9/25 E-m from Sarah Brunner	
		about ATRC making BDU? J	
		forwarded the $9/22$ e-m w/ Pat that	9/29 E-m from
		ATRC would do production.	Pat that Oct. 6
			date is OK.
		10/9 F e-m Pat Strain re: samples	
		sent for approval via UP-Red today.	
		10/17 F received fax from Pat S.	10/17 ATRC
		with needed changes for prod. run.	sent back
			answer that
			ATRC will
			make all
ļ			necessary
			changes when
1			they start prod.
8/31	Extension	8/31 Pam e-mailed Jim regarding	
	for due	an extension for the new SPO until	
	date of	10/31.	
	BDU SPO	8/31 Jim e-mailed Pam said he had	10/30 ATRC
		no problem with the 10/31.	received the
	L		received the

		extension.	mod for the new SPO on BDU - new delivery date: 11/30/00 for both the pant and coat.
10/18	Mod for extra pieces	10/18 F-e-m Sarah B. re: status of mod for BDU inventory on hand- Jim K. accepted these and was to send ATRC a mod for the new SPO. 10/19 F sent Sarah B. inventory by size of coat and pant. 11/14 F e-m Pat S. about accepting an additional 4 pieces.	10/30 ATRC received the mod for new SPO which includes the extra inventory of BDU items 11/15 Pat agreed to accept extra pieces.

December 1, 1999 – November 30, 2000 Activity/Issue/Problem Log For <u>Maternity Dress Uniform</u>

	Extra D.O.	12/14 E-m from Tom H. asking if we can do D.O. 437 & 438 even though past 11/20 stop date	
12/14	beyond end of contract year	though past 11/30 stop date. Indicated we would but needed different delivery date.	12/22 Tom sent revised D.O. dates.
12/14	Latest QC Mil-STD	12/14 Jim DP. promised the updated QC Mil-STD manual. 1/31 P e-m Jim, Gail, Frank. 2/14 P e-mail again.	2/16 Received.
12/14	Pattern/ construc- tion mods on tunic	12/14 Jim promised to send the latest pattern/construction mods for tunic. 1/31 P e-m again. 2/14 P e-m again.	2/24 Mods were hand delivered by Jim and Gail.
12/15	Correct darts on skirt	12/15 Need to correct unbalanced darts on skirt. 12/16 P worked with cutter to insure a punch hole when cutting.	12/16 New directions implemented.
12/15	Sewing defects in tunic	12/15 Need to create revised factory sewing instructions. 1/3 P worked with factory on revisions.	1/5 Implemented new sewing instructions.
12/15	Correct pressing specs	12/15 Need to change pressing specs. 1/3 P worked with factory on new procedures for all military items.	1/4 Implemented w/ tunic.
12/15	DSCP requires samples	 12/15 Jim DP. requested 3 samples of ea. and promised to return in one week. First to be shipped on 2/4. 2/24 Jim and Gail hand delivered the report on their visit to the ATRC. 3/9 J e-m J, G, F requesting an evaluation in writing on samples. 	2/4 Shipped samples– expecting report back on 2/14.

	 3/10 E-m from Gail of request for new skirt and slack samples with the new nylon interlock. 4/4 Gail requested samples from each month's production. 4/21 P sent 2 samples of the tunic and 2 of the women's s/s shirt to Gail. 4/26 N e-m Gail requesting samples to be returned to ATRC. 4/27 Gail e-m N stating samples will be returned. 4/28 L/s sample shipped to Gail. 5/11 5/25 ATRC sent 2 s/s maternity shirts, 2 l/s mat. shirts, & 2 MDU slacks. 5/31 N e-m G again requesting return of samples. Need samples to complete orders. 6/1 Samples returned but no evaluation received for May samples. 6/15 Sent 2 skirts but still waiting for evaluation. 7/21 Sent 1 skirt sample to DSCP for July. 8/16 Sent Gail 2 s/s MDU slacks. 	3/10 Gail e-m evaluation. 4/28 Gail e-m P giving approval on samples sent on 4/21. 5/11 Rec'd good eval from Gail for 4/28 samples. Gail has asked for minor corrections to construction of l/s and s/s shirts in neck area - button and loop placements. Also 3/8" finish sleeve binding width on l/s shirt. 6/2 Samples returned by overnight Fed Ex. 7/20 Gail e-m Pam an A rating for the June skirt samples. ***Waiting for July & Aug. evaluation and sample return.
12/15 Change ident./ instruc- tion	12/15 Need to change Identification/ Instruction labels in tunic as indicated in spec. sheet.	1/17 Revised text – complete.

	labels		
12/15	Correct	12/15 Waist on slack does not	
-	waist on	meas. to spec - need to change.	10/10/1
	slack	12/16 P completed elastic test.	12/16 New
		Gave factory cut meas. for elastic to	meas.
		conform to specs.	implemented.
12/15	Correct	12/15 Side seam allowance	
	side seam	incorrect width.	
	allowance	12/16 P reviewed pattern and	12/16
	- slack	specs. Revised sewing instructions	Correction
		per spec and pattern.	implemented.
12/15	Correct	12/15 Side seam allowance	
	side seam	incorrect width.	10/15
	allowance	12/16 P reviewed pattern and	12/16
	-skirt	specs. Revised sewing instructions	Correction
		per spec and pattern.	implemented.
12/15	Bar codes	12/15 DSCP identified bar codes	
	& DSCP	and DSCP Exclusive label were	
	Exclusive	missing for tunic, slack and skirt.	
	labels for	2/4 J e-m J, G, F and requested	
	tunic,	info on the requirements of	2/7 Gail V.
	slack and	barcodes and labels on Mat. Dress	answered on
	skirt	Uniform - mod P00013 says no	barcodes that
		barcodes are to be used.	P00013 is
			correct and Bob Panichelle
			confirmed no
			on using DSCP
			labels.
		10/01 Low Oaller shout OD	12/23 Sally
12/21	ATRC	12/21 J e-m Sally about CP	answered yes
	produce	continuing production of maternity	and on $12/28$
	any more	dress items.	provided POC
	MDU items?		info.
	items?		
1/7	Tunic	1/7 Front fusible interlining	1/7 Start new
1/1	interlin-	shrinking in front self-facing of	interlining
	ing	tunic. Cannot tack the facing inside	•
	shrinkage		2/24 Per Jim
	Juringe	pleated area. P tested garment and	and Gail's visit,
		sewing techniques in various ways.	the full
		Removed lg. fusible interlining	interlining will
		piece, used only the small V	be used in the
		interlining as per DLA sample.	front facing
		Interning as per Diar sample.	implementing

	the blind stitch to tack facing to front.
1/19 New sma purchase order	 1/24 F sent price quotes to Pat Martin @ DSCP. 2/1 F called again - Pat said she would get back to Fran by 2/7. 2/17 Bob called Bill and said would go ahead with order.

		submitted for funding and if no	c
		problem (none expected) would have	
		P.O. by Friday (3/17).	
		3/15 F called Pat Martin for size	
		breakdown on tunics in new order.	
		3/17 Size breakdown forecast for all	3/23 SPO came
		styles came from Pat.	from Tom H.
1/01	Imple-	1/31 Implement new quality audit	<u>j </u>
1/31	-	-	
	ment	procedures.	
	quality		
	audits		
2/3	Need	2/3 F e-m Brian - gfm did not arrive	
	change of	until 2/17 - need revised delivery	
	delivery	date of $2/24$.	
	date -	2/3 E-m from Jim Serad - date	
	Order #	change OK – will receive mod next	
	430	week.	
		2/3 Brian e-m Jim to go ahead.	
		2/24 F e-m Brian – special order	2/7 Received
		zippers arrived late - need date	mod.
		change to $3/3$.	2/24 Brian
		4/16 F e-m Brian requesting mod.	replied OK.
		4/17 Brian e-m F will check & see if	1
		mod has been done already.	mod.
2/0	Source	2/9 F called Lisa R. for info on	
2/9		nylon interlock for mat. skirt and	
	nylon		
	interlock	slack - need sources/vendors from	
	for	DSCP. DSCP said it had to be nylon	
	maternity	interlock as the specs. Indicated	
	panel	need the vendor name, a sample of	
		the item, in order to follow up. Lisa	
		said she would check for sources	0/10 1:07
		with Jim DP. today.	2/10 Lisa
		2/11 F spoke w/Tom Hutchinson	called and said
		re: SPO for MDU - nylon interlock	she asked
		vendors. Tom said Bob P. would get	everyone re:
		back to us on 2/14 re: SPO. Tom	nylon interlock
		said Jim DP. is following up on the	- no one has a
		nylon interlock vendors & sample	vendor or
		pc. for us.	source for this
		2/14 F placed calls to ATRC	item.
		Coalition members for sources on	
		interlock –Ramseur Interlock	
		recommended.	
		2/23 F contacted Ramseur	

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	·····	T	
		Interlock.	
		2/25 Rc'd sample from Ramseur.	
		2/25 F sent sample to Gail to	
		review.	
		3/2 F spoke to Ramseur- requires 8	
		week lead time.	
		3/2 F called Gail about sample sent	
		- is it OK? Gail referred F to DAPS	
		for spec info.	
		3/2 F called Lisa R. to get DAPS # -	
1		-	
	1	downloaded the spec.	
		3/8 E-m from Gail – several ? on	
		sample sent - need certificate of	1
		compliance from supplier.	
		3/9 J e-m J, G, F about problem	
		with new interlock arriving in time	
		for the start of the SPO - asked if we	
		could use rib until interlock showed	
		up.	
		3/13 J e-m again about using rib	3/13 Gail
		until interlock shows up.	answered -
		3/15 Bill called Gail for input on	cannot use rib.
	1	interlock sent to her. Per Gail she	
		does not need to review as long as it	
		meets spec. Fran has indicated it	
	ĺ	does meet spec. Fran e-m Ramseur	
		to place order now (due to 5-6 wk.	
		lead time).	
		3/17 F e-m Gail - vendor can	
	1	•	
		supply Cert. of Compliance.	
		3/29 F e-m Ramseur - need lab dip	
		of color, rc'd greige goods sample,	
		need to send color standard to	
		Ramseur.	
		4/21 Sent sample of skirt to Gail	
		for approval of interlock color.	
		4/28 G sent approval but there may	1
		be some confusion over sample sent	
		to G. Maybe assumed it was a	
		production sample.	5/11 Gail
		4/28 P e-m G to clarify that skirt	approved
		was sent for interlock color	interlock via e-
	ļ	approval.	<i>m</i> .
2/16	Special	2/16 Tom Hutchinson sent the	
_,	measure-	ATRC a request for some special	
		and a require to retro openin	

	ment	meas. MDU items.	
	request	2/22 F called Tom re: special meas.	
	-	request - will send info by fax ASAP.	
		2/28 Sent price quote to Tom for	
		special order items and requested	
		patterns.	
		3/1 Tom called and is Fed X'g	
		pattern by 3/2.	
		3/2 Rc'd SPO.	3/17 Order
		3/3 Rc'd spec. msrmt. pattern.	shipped.
2/15	Order gfm	3/15 F called Lisa R. about going	FF
3/15	for Small	ahead and ordering the gfm - Lisa	
		• •	
	Purchase	said OK - place order with Mamie	
	Order	Brown.	
	(SPO)	3/16 F ordered gfm for	
		tunic/slack/skirt.	
		3/17 F ordered GFM for both	
		shirts.	
		3/21 F e-m Lisa about when will	
		the gfm be shipped.	2/00 8 2/20
		3/22 Lisa called F - shipment going	
		out today.	Rc'd gfm.
3/30	Request	3/30 F called Pat Martin requesting	
	acceler-	an accelerated delivery date on the	
	ated	tunics.	
	delivery	4/3 Approval for accelerated	
	date - on	delivery date received.	4/10 0 4/07
	tunics	4/3 Pat sent a list of maternity	4/18 & 4/27
	and shirts	Į.	Items shipped.
		soon as possible.	
4/26	Quantity	4/26 Lisa e-m F to request order	
	changes	qty. changes on slacks, tunic, s/s	
	on	and l/s shirts.	
	selected	4/26 F e-m L. Cannot decrease	
	items/	tunic or s/s shirt (already in	
	sizes	production). L/s shirt and slacks	4/28 F
		can be changed. F requested mod	received mod
		for additional pcs.	for changes.
4/10	Wrong	4/10 J called G to inform her of	
	address	incorrectly addressed pkgs. to	
1	on	ATRC.	4/11 Waiting
	packages	4/11 F called Gwen Johnson to	to see if future
	to Cal	update records.	pkgs. arrive to
	Poly	4/11 J e-m T. Hutchinson	correct bldg.
	1	regarding incorrect address.	7/27 Packages

			have been arriving with the correct address.
4/11	Received new specs and patterns for the MDU skirt	 4/27 Review pattern and specs - found to be inconsistent - the specs had changed in length from 30" to 31" and the new pattern sent with the new specs did not meet the new required finished measurements. 4/28 P e-m Gail about length problem. 5/1 P, Frank and Gail agreed the xs, sm and med size patterns are too short. Gail will ask Tom Hutchinson to send out a mod for the necessary pattern changes the ATRC will have to do to achieve the finished measurement of the specifications. 	5/16 Rec'd mod P00004 from Tom.
5/8	Possible com- mercial contrac- tor	 5/8 J e-m Sally requesting if ATRC should pursue placing MDU with a commercial contractor. 5/16 P e-m Sally via weekly update # 5 reminding Sally of Jean's request. 6/30 P e-m Sally via weekly update #8. 5/31 - 7/17 Waiting for reply. 7/24 Pam e-m Sally in Update #10. 	8/15 During Jean's and Pam's visit to DSCP, Sally said our help would not be needed.
5/19	Shorted shipment of gfm	 5/19 Fran e-m Lisa for replacement of gfm yardage shortage. 6/20 Al C. e-m Fran requesting more info re: gfm shortage. 6/20 Fran e-m Al with info needed to process the request. 6/22 Al e-m the gfm was on its way. 	
9/26	New SPO	9/26 F called Lisa R Lisa indicated there was a new SPO in the works.	

		10/3 F e-mailed Lisa R. re: new SPO - would be for January start date? Lisa confirmed dates would be Jan. starts and the contracts should come in Oct/Nov time frame. F inquired about quantities. 11/28 - Lisa R. inquired if the ATRC would be responding to an open solicitation for the maternity items. 11/28 J called Lisa and inquired about DSCP still purchasing the extra inventory even if the ATRC did not respond to the solicitation.	10/18 F asked Lisa about buying extra inventory - Lisa said yes. 11/28 Lisa said DSCP would purchase the items in Jan. regardless.
10/3	Sourcing inquiry	 10/3 Dante Allman (referred by Tom Hutchinson) called for info on the interlock vendor ATRC used. 10/3 Dante called again requesting info on the threads we used and the vendor names. 10/3 Lisa R. called asking for us to help Dante as they did not know what mil spec they needed to give for the thread. 10/27 Dante asked Fran about a source for seam binding. 11/27 Dante called Fran about a 	10/3 F gave him the name of Ramseur Interlock - Sam Rankin P.O.C. 10/3 F gave him 2 thread company names & #'s. F went over the mil specs. with Dante - advised him to fax the spec. info to the thread company. Need Certif. of Compliance from vendors. 10/27 F provided seam binding info. 11/27 F
		source for buttons for the maternity shirts.	provided button info.

December 1, 1999 – November 30, 2000 Activity/Issue/Problem Log For <u>Marine Short Sleeve Shirt</u>

12/14	Imple- ment add'l handling and pressing	 12/14 ATRC must implement more handling and pressing in the construction of the garment per DSCP meeting. 12/16 Pam review specs and create new sewing instructions for factory. 1/19 Pam worked with sewing module using new instructions. 	12/16 New instructions completed. 1/19 New instructions fully implemented.
12/14	Restore all patterns to original Re- calibrate pocket	 12/14 Need to restore all patterns to original - restore seam allowances and restore collar. 1/4 P worked with pattern maker. 12/14 Worked with Frank G. and Jim DP. 	1/4 Patterns restored to original. 12/14 Calibration completed.
12/14	setter Change to fusible interlin- ing Imple-	12/14 Need to change to fusible interlining to reduce problem with collar. 1/18 Implemented new fusible. 12/15 New order scheduled for	1/18 Report by several ATRC collar setters - collars fit better at neckline. 1/20
12/15	ment QC audits DSCP requires samples	 1/19. 12/15 Submit 5 to 8 shirts as samples of varying sizes to DSCP-due by 2/4. Expecting report by 2/14. 	Implemented QC program on samples.

		1/20 Complete production of	
		samples.	
		2/4 Samples shipped.	2/24 Jim and Gail hand
			carried to the ATRC an oral
			report.
	1	3/9 J e-m J, G, F requesting written evaluation on samples	3/10 Received e-m from Gail
		submitted. 6/15 Sent samples to Gail.	with evaluation.
		6/15 Sent samples to Gan.	7/20 Received June's
			evaluation w/
		7/25 Pam submitted written defect correction report to DSCP.	comments for correction from Gail via e-m.
			ATRC must make
			corrections on factory floor and send write up of
			corrections to Gail ASAP. ***8/31
		8/16 ATRC sent Gail samples.	Waiting for evaluation of
			Aug. samples and the return
			of June samples.
2/2	Deter-	2/2 J e-m Al Carter - send shirts to	
	mine	32nd St - make D. O. process	
	means to	easier.	
	get D. O.	2/3 Al answered - set up conf. call.	
	from	2/4 Phone call with Al, J, D, P - f/u	
	DSCP - for		
	Feb.	2/4 J e-m Al ATRC current	
		inventory of shirts.	
		3/2 F called Al Carter w/inventory	
		of shirts & asked for D.O. to ship	
		these. Al said it would take him 1	
		week to do paper-work.	
		3/3 Al Carter called F and said he	

		cannot process the D.O that J	
		should speak to Sue Napoli and	
		Ann Beecroft for their approval to	
		ship these items. Al said that he	
		was told there was a problem with	
		the collars on the shirt and that if	
		these were produced prior to Frank	
		Giordano's approval of samples 2	
		weeks ago then he cannot issue a	
		D.O. until J speaks to Sue and Ann.	3/9 J e-m
		3/10 E-m from Jim asking if shirts	Sally, Ann,
		are same as the samples produced.	Sue, Jim, Al -
		3/10 J e-m Jim - shirts are like	asked
		-	permission to
		samples. 3/10 E-m from Jim - can't send	ship shirts
		shirts yet - are shirts from the same	based on 2/24
		production that the samples were	review - results
		-	were shirts are
		from?	OK.
		3/10 Julie, Kathy Moore & J - on	On.
		phone to work out how to get the	
		D.O one for whole year is better	
		than one each month.	
		3/14 E-m from Ann B. that Brian	
		will do a D.O. for the year.	4/6 Order rc'd.
ļ		3/15 J talk to Kathy M	4/10 Shipped
		clarification on info in Ann's e-m	the D.O.
		about Al determining the sizes.	
4/8	UPC mod	4/8 Ann B. e-m Brian re: UPC to be	
	request	used on end items.	
		5/18 Brian said he would send out	
		bilateral mod with changes to spec.	
		5/18 J e-m Brian about the mod for	
		contract 1012.	
		5/26 B faxed J 1 st 6 pages of	
		bilateral mod - hard copy to follow	
		in mail.	C/O Deserved
		6/2 B e-m J hard copy was mailed.	6/3 Received
		7/26 F sent Al a sample of the UPC	hard copy.
		per mod for future production. No	6/7 Signed and
		UPC codes were provided in mod.	returned to
		7/28 Fran received from Al via fax	DSCP.
		actual UPC codes not listed in mod.	
		7/28 Fran will send Al a sample of	
		the new label with actual UPC code	
1	1	as soon as it is available.	

7/26	Ship date extension	8/3 Fran faxed Al new UPC label.7/26 Fran called Al for an extension of ship date to 8/9 for demo shirt	8/7 Al called Fran and OK'd the new UPC label. 7/26 Al said OK for an 8/9
		due to machine problems. 7/27 Waiting to ship on 8/9.	ship. 8/9 Shipped July's shipment.
8/2	Ordered gfm	 8/2 Fran placed order with Mamie Brown. 8/14 Jean and Pam asked Al regarding order - Al had it in his hands and said he was forwarding order on to Albany to be sent. 8/21 Fran again called Al regarding gfm order - Al said it left Albany 8/21. 	8/24 Received gfm.
9/6	Ship date extension	9/6 Pam e-m Al on extensions to ship dates - Aug 9/15, Sept 9/22, Oct 10 16 OK.	9/6 Ship date extensions approved.
9/14	Order gfm (for Oct/Nov)	9/14 F ordered gfm for shirts for balance of Oct. and Nov. production. 9/14 F called Al Carter to confirm gfm request. Al confirmed but said our address was deleted from their system & he would have to re-enter it before cloth could be shipped. 10/2 F called Al to check on the gfm - Al said the order was sent to Burlington - he would have to re- submit the request to Albany. 10/12 F e-m Al to check on the gfm again - order was placed Sept.14. 10/17 Al C. e-m F and said gfm shipped 10/13 from Albany-ETA - 10/20.	10/20 Fabric received.
10/18	Order gfm (for Dec)		

hav	e not heard back.	
10/	27 Al C. e-m F and said cloth	
was	s ordered and should be shipped	
soo	n. Al suggested F e-m all the info	
for	the gfm request to Mamie Brown	
and	l cc him. Mamie would then	
wri	te up the requisition, etc. for a	
fas ¹	ter release of gfm goods.	
	/31 F e-m Al re: his request for	
gfm	n forms via e-m. ATRC would still	
fill	out hard copies and fax to	
hin	n/Mamie but would advise by e-	
1 1 1	when these are sent.	
	/1 Al C. e-m F to see if gfm had	
1 1 1 1	ived.	
	/2 F e-m answer to Al - not yet.	11/6 Gfm
		fabric arrived
		at ATRC.

Appendix E

List of Published Articles about the ATRC

Articles:

	"OPD Coordinates Holiday Food Drive for Local Residents"	Oceanside Magazine	12/98
2.	Interview for apparel article	Forbes Magazine	01/99
3.	"Keeping up with CAD"	California Apparel News	02/99
4.	"ATRC Program"	Inland Valley Bulletin	03/99
5.	"What's in a Cluster"	California Apparel News	303/99
6.	"Cal Poly Program Everything it Seams"	Inland Valley Bulletin	04/99
7.	"Dayton Hudson Teams with Cal Poly to Train Contractors"	California Apparel News	s 05/99
8.	"ATRC Teams with Dayton Hudson to Train Contractors"	Cal Poly Bulletin	07/99
9.	"Selling Her Shoe Designs Will Take Some Work"	Los Angeles Times	08/99
10	. "News About the ATRC"	CP Foundation News	10/99
11	. "Textile Notes"	California Apparel News	s 12/99
12	. "ATRC Retailer-Manufacturer Panel"	Cal Poly Bulletin	01/00
13	. "ATRC Activities"	CP Foundation News	03/00
14	. "Full Package Seminar Draws	California Apparel New	s 05/00
15	. "Speed is Life"	California Apparel New	s 06/00

Appendix F

List of Presentations

Presentations:

1.	01/99	"The American Apparel Industry"	El Monte Chamber of Commerce - Chinese Delegation - group of 30
2.	03/99	"American Apparel Manufacturing"	USDOC-Russian Mfg. Study Tour Group - group of 30
3.	03/99	"Virtual Prime Vendor"	General Mungeon - DSCP
4.	09/99	"Apparel Manufacturing"	West Coast Fashion Summit - group of 25
5.	10/99	"Virtual Prime Vendor"	International Logistics Conference - group of 35
6.	03/00	"Virtual Prime Vendor"	MCRD - San Diego - group of 10
7.	03/00	"Full Package Contracting"	Korean American Garment Industry Assn group of 75
8.	03/00	"Virtual Prime Vendor"	MCRD-San Diego - group of 9
9.	05/00	"ATRC Activities"	CA Trade & Commerce Apparel Industry Forum - group of 75
10	. 05/00	Quality Assurance Programs"	Apparel Contractor's Alliance of California Annual Convention - group of 100
11	. 06/00	"The American Apparel Industry"	Gifu Sewing Assoc. (Japan) - group of 30
12	2. 07/00) "ATRC Program"	Greater Pomona Kiwanis Club - group of 15
13	8. 08/00) "ATRC Program"	Pomona Kiwanis Club - group of 15

Appendix G

Coalition Members

Coalition Members 1998 - 2000

	- /	Company	Company Type
First	Last	Company Lancaster Uniform Cap Co.	Manufacturer
Ernest	Aguilar	Coats American	T/N&F Supp
Robert	Atkinson		Manufacturer
B. James		Chorus Line Corporation Brooks Industries	T/N&F Supp
Burt	Brooks		Manufacturer
Sergio	Calvo	Grand Prix Apparel & Accessor.	Manufacturer
Jacob	-	IAN Manufacturing	Service Org
J. C.	Choe	Textile News	Contractor
Peggy	Chu	New Jeremy Inc.	Service Org
Barry	Cohn	Cohn Handler & Co.	T/N&F Supp
Walter	Colgan	Freudenberg West	T/N&F Supp
Sean	Coppage	YKK USA, Inc.	T/N&F Supp
Steve	Craver	Groz-Beckert USA, Inc.	Manufacturer
Joe	Dennison	Prudential Overall Supply	Equip Supp
Gordon	Duffy	Singer	Contractor
Esther	Dunbar	G.S. Dunbar & Co.	Contractor
Nancy	Edwards	Disneyland Costuming/Walt Disney Entert.	Manufacturer
Joel	Esmond	Sew-Forth, Inc.	Service Org
Scott	Espeseth	Continental Business Credit	Manufacturer
Fred	Freehling	Darbo Manufacturing Company	Equip Supp
Richard	Gold	Juki Union Special, Inc.	Equip Supp Equip Supp
Rodney	Harrelson	Lectra	Service Org
Tom	Higgins	Heller Financial	Softwre Supp
J.P.	Jardin	Computer Consulting & Software	Contractor
Susan	Jeffrey	The Sewing Company/B.C. Breakfield Enterprises, Inc.	
Gary K.	Jue	Amer Chin Gar Contr Asso of So Calif	Service Org
Mark	Klein	Lunada Bay	Manufacturer
Calvin	Lee	Kimberly Enterprises	Contractor
Casey	Lee	The Genesis Company	T/N&F Supp
Matthew	Lenoci	Matteo Fine Bed Linens	Manufacturer
Tommy	Leung	Heller Financial	Bus Assist
Mitchel	Maeng	Apparel Roundtable & Assoc.	Service Org
Steven	Mandel	Smith Mandel & Associates, LLP	Bus Assist
Danny	Marrujo	Baby Bias Co.	T/N&F Supp
Mark	McElrath	Da-Rue of California	Manufacturer
Cardie	Molina	Oilcloth International	Manufacturer
Stephen	-	Lorber Industries of California	Textile Supp
Don	Owen	California Joy, Inc.	Contractor
Dean	Planeaux	Heller Financial	Bus Assist
Sal	Prizzi	Prizzi Sewing Machine Company	Equip Supp

Silvio	Quintas	Best Washington Uniform & Linen&Supply	Manufacturer
Robert	Reed	Stitches, Inc.	Contractor
Art	Resendez	Dai-Ichi Kangyo Bank	Bus Assist
Joe	Rodriguez	Garment Contractors Assoc.	Service Org
Jeff	Rudin	Quail Leasing	Bus Assist
Christine	Samuelian	Southern California Edison	Bus Assist
Ricardo	Slutzki	Colman Saks, Inc.	Softwre Supp
Michael	Spann, Jr.	M.S. Sales Company, Inc.	Textile Supp
Steve	Sternberger	Autometrix	Equip Supp
Ian	Stonehouse	Mark Cutting & Fusing	Contractor
Ron	Tanzman	Aptan Corporation	T/N&F Supp
Jack	Tasso	TSR Yarns, Inc.	Textile Supp
Jeff	Waldman	Security Textile Corporation	T/N&F Supp
Jennifer	Weindorf	Grand Prix Apparel & Accessor.	Manufacturer
Robert	Whitehead	AMZ Packaging	T/N&F Supp
Martin	Wicksman	Martin Wicksman Pattern Service	Contractor
Janette	Williams	Quality Assurance Consulting	Bus Assist
Willie	Wilson	Mar-Am Insurance	Bus Assist

Appendix H

Virtual Prime Vendor Activity Logs

December 1, 1999 - November 30, 2000 Activity/Issue/Problem Log For ASAPWeb

3/31	WIP & FG from old to new CAGE code	 3/31 Called Mike - left message concerning the moving of inventory in WIP & FG when contracts move from old CAGE to new. 3/31 WIP & FG entered for PGCs 02346 & 02347. 4/17 WIP & FG entered for PGCs 01887 & 02355. 4/19 WIP & FG entered for PGC 02345. 4/25 WIP & FG for PGCs 01865 & 01866 have not moved to the new 	3/31 Mike stated it would be more work for him than it would be to have Ana enter them manually. Informed Ana.
	Progress of move for CAGE code change	 CAGE code. 4/3 Reviewed CAGE Codes in ASAPWeb. For contracts with new orders the PGC has been moved to the new CAGE code. 4/3 Asked Fran to verify PGCs that have not moved to new CAGE code. 4/5 Reviewed CAGE codes and PGCs. 4/17 Reviewed CAGE codes and PGCs. Only two PGCs have not moved to 2F321. These are 01865 & 01866, both have WIP & FG counts in 0ZQ46. 	checked & verified that
	Manually create DD250 for	4/26 DD250 were sent out today using order numbers 0402, 0403 and 0384. These order numbers have not moved from the old CAGE to the new. The PGCs are 01865 and 01866. The DD250s	

	the set the second ACADWab	
PGCs 01865	were not sent through ASAPWeb	
& 01866	since the PGCs have not moved.	
	Contacted Mike and he reviewed	
	the data in AAVS and noted that	
	they have not changed according	
	to the information coming from	
	SAMMS. Called Debbie Schroeder	
	at Cal Poly Foundation to notify	
	her of this situation. She gave me	
	the name of Bob Krejci at DSCP.	
	4/27 Called Bob Krejci -left a	
	message to return call.	
	4/27 Bob Krejci returned call -	
	discussed the problem with PGCs	
Contact	01865 & 01866 not being shown	
DSCP I. M.	in SAMMS under the new CAGE	
about PGCs	code. Gave him Mike's number so	
not moving	he could talk to him more in	
from CAGE	depth about ASAPWeb. Bob stated	
code 0ZQ46	that he wasn't sure how to fix the	
to 2F321	problem but would do some	
	research and call back next week.	
	4/28 Bob Krejci called for some	
	other information on the PGCs	
	discussed on Thursday. Will do	
	some checking and get back early	
	next week.	
	5/2 Bob called for more	
	information about the PGCs	
	01865 & 01866. He asked for an	
	order number for anything else	
	that was shipped under contract	
	1012. Gave him info on order	
	number 0439. He will check into	
[why PGC 01887 moved and the	
	others have not - will call when he	
	finds something out.	l

	,		
		being	
		made.	
		4/27	
		Sent	
		letter	
		to	
		inform	
		of	
	ana ana ang ka	DD250	
		availability.	
		6/15	
		E-m	
		POC	
		offering	
		assistance	
		with	
		DD250.	
		8/14	
		E-m	
		POC	
		about	
		getting	
		approval	
		for	
		production	
		of	
		DD250.	
		10/4	
		E-m	
		about	
		DD250	
		and	
		ASAPWeb.	
4/1	Talladega	4/1	
•/ 1	Industries for the	Waiting	
	Blind	on	
	Bund		
		Army	
		contract	
		contract.	
		5/9	
		5/9 E-m	
		5/9 E-m from	
		5/9 E-m from Bernie	
		5/9 E-m from Bernie with	
		5/9 E-m from Bernie with POC	
		5/9 E-m from Bernie with POC name.	
		5/9 E-m from Bernie with POC name. 5/18	
		5/9 E-m from Bernie with POC name.	

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		log		
		with		
		POC		
		information.		
		10/4		
		E-m		
		Bernie		
		for		
		status		
		on		
		working		
		with		
		DAM.		
1/5	Travis Assn. for	1/5		
	the Blind	Called		
	4	POC,		
		Jerry		
	Travis	Mayfield,		
		and		
		left		
		message.		
		1/10		1
		Called		
		POC		
		and		
		left		
		message.		
		1/16		
		Jerry		
		called		
		4 -		
		Alice		
		Williams		
		will		
		be		
		using		
		the		
		system.		
		1/20		
		Jerry		
		called		
		about		
		getting		
		access	Y NA CALIFIC AND	
		for		
		Alice		
		to		
		use	-	41
		system.	44400	

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	system.	
	1/31	
	Jerry	
	called	
	having	
	problem	
	getting	
	into site	
	with	
	password.	
	1/31	
	Called Mike	
Travis	about trouble	
	-	
	checked	
	password	11/9
	Jerry	Bs
	gave	removed
	me.	from
	Mike	description.
	informed	-
	me	
	that	
	the	
	password	
	had	
	been	
	changed	
	and	
	gave	
	me	
	the	
	new	
	information.	
	1/31	
	Called	
	Jerry	
	with	
	password	
	needed.	
	4/6	
	Called	****
	about	
	using	
	DD250	
		1

Jerry
5
was
busy
and
asked
to
call
him
3
back
at
0
a
later
date.
4/27
Sent
letter
1
to
inform
inform of DD250
DD250
DD200
availability. 5/17
5/17
Called
POC
-
POC -
- out
- out of
- out of office.
out of office.
out of office. Talked
out of office. Talked to
out of office. Talked to
out of office. Talked to Tim
out of office. Talked to Tim about
out of office. Talked to Tim about setting
out of office. Talked to Tim about
out of office. Talked to Tim about setting up
out of office. Talked to Tim about setting up DD250
out of office. Talked to Tim about setting up DD250 and
out of office. Talked to Tim about setting up DD250
out of office. Talked to Tim about setting up DD250 and acquiring
out of office. Talked to Tim about setting up DD250 and acquiring a
out of office. Talked to Tim about setting up DD250 and acquiring a WINS
out of office. Talked to Tim about setting up DD250 and acquiring a WInS account.
out of office. Talked to Tim about setting up DD250 and acquiring a WINS
out of office. Talked to Tim about setting up DD250 and acquiring a WINS account. Tim
out of office. Talked to Tim about setting up DD250 and acquiring a WINS account. Tim will
out of office. Talked to Tim about setting up DD250 and acquiring a WInS account. Tim will have
out of office. Talked to Tim about setting up DD250 and acquiring a WINS account. Tim will
out of office. Talked to Tim about setting up DD250 and acquiring a WINS account. Tim will have POC call
out of office. Talked to Tim about setting up DD250 and acquiring a WINS account. Tim will have POC call
out of office. Talked to Tim about setting up DD250 and acquiring a WINS account. Tim will have POC call
out of office. Talked to Tim about setting up DD250 and acquiring a WINS account. Tim will have POC call
out of office. Talked to Tim about setting up DD250 and acquiring a WINS account. Tim will have POC

Called again -
left message. 6/15 E-m
POC in ASAPWeb offering assistance
with DD250. 10/4 E-m about
DD250 and ASAPWeb. 10/24
Called POC - we discussed
using the system. There was
a problem with the
admin account. Checked info with
PDIT. E-m POC -
corrected info for use

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'http://www.arn.iitri.org/ftr/cpod4/cpod4a'h.'htm

by Travis. Will call 11/7. 11/7 Called POC and not in
left message to return call. 11/7
Discovered the addition of
the letter B on the
descriptions of Travis' NSNs. Contacted
PDIT to ask for their
their removal. 11/13 Called POC and
and setup appt. for a later
date.
8
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11/15
Called
POC
Called POC - assisted
- • , 1
assisted
with
WIP
&
G FG
1
and
creating
DD250.
Discovered
that
there
was
was a problem with
problem
problem with
WILLI
the
software
concerning
the
"ontor"
software concerning the "enter"
button
and
the
DD250.
If
"enter"
key
is
pressed
presseu
when
entering
information
into
the
DD250
template,
the
DD250
opens
without
adding
the
required
fields.
110103.

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		i		
		This		
		problem		
		was		
		relayed		
		to		
		PDIT.		
		11/15		
		POC		
		asked		
		how		and the second
		many		
		characters		
		can		
		be		
		added		
		to		- Andrewson
		block		
		23.		***
1	Unicor Federal	1/4	* ******	an a
	Prison Industries	Sent		
ľ		e-m		
		to		
		Bernie		
		for		
		information		
		on		
		Unicor		
		POC.		
		1/13		
		Received		
		e-m		
		from		
		Bernie		
		on		
		POC		
		for		
		Unicor.		
		1/18		
		Called		
		POC,		
	Unicor	Paul		
		Haight,		
		and		
		left		
		message.		
		1/20		
		Called		
		Paul		
		about		
• •			1	

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'http://www.arn.iitri.org/ftr/cpod4/cpod4a'n.'htm

about
setting
up
user
accounts.
Discussed
the
fact
that
they
have
three
plants
and
need
to
compile
information
before
entering
it
it into
the
system. He
asked
about
using
the
DD250. 2/14
2/14
Called
POC and
line
busy.
2/28
Called
POC
line busy. 2/28 Called POC and line
line
busy. 3/1 Paul
3/1
Paul
called
called asked
for
user
user and
password
a. Passon or a

Unicor

Crown	removing DD250 per POCs	
Clothing	request.	
	6/15 E-m POC that work is	
	progressing toward electronic	
	DD250 production approval.	9/5 No response
	8/14 E-m to POC about	from POC.
	submitting DD250 for	
	production approval.	
	8/28 E-m again offering to	
	help with production approval.	
	10/4 E-m about DD250 and	
	ASAPWeb.	
	10/30 E-m POC that WIP &	
	FG not being updated as	
	required and to inquire if	ļ
	Crown interested in	
	completing the DD250 section.	
	11/27 Call from POC -	
	reestablished user account	
	and discussed entering WIP &	
	FG. Will call later to discuss	
	the DD250 section.	
	11/28 Call from POC -	
	discussed the GFM pricing	
	using WInS system, a need for	
	block 21 to be editable, and	
	the extra work by having to	
	manually enter the inventories	
	in the WIP & FG. Informed	
	POC that it was only required	
	once a week or when changes	
	occurred. POC said they have	
	changes on a daily basis since	
	they ship daily. POC informed	
	me that he had a call into	
	someone at DSCP to discuss	
	using ASAPWeb. POC	
	unhappy that he cannot edit	
1	block 16 to make the	1
	information the way he wants.	
	Tried to explain that some of	
	the info he was entering can	
	be added but in a different	
	way.	
	11/28 E-m POC about the	

		······································	
		problem with GFM and that	
		will not be able to send any	
		MOCAS contracts that have	
		GFM prices using ASAPWeb.	
		Again replied that his entire	
		contract requires he enter his	
		inventory and if he wants to	
		pursue the DD250 to contact	
		me. Will call him again after	
		the 1 st of the year.	
1/1	Derossi and	4/1 Waiting on Army contract.	
·/ -		,	
	Son Co.	5/9 E-m from Bernie - POC	
		name.	
		5/18 Updated manufacturer's	
		log with POC information.	
		10/4 E-m Bernie for status on	
		working with DAM.	
		11/15 Call from POC - gave	
		her website address and	
		administrator information.	
		She had a browser problem	
		since they are using AOL - will	
		contact PDIT.	
		11/15 Talked to Mike about	
		browser problem.	
		11/15 Called POC - left	
		message how to overcome	
		browser problem.	
		11/16 Returned call from	
		POC. She was trying to create	
		a new user using the same	
		login name and was getting an	
		error message. Explained that	
		duplicate users cannot be	
		created in system. We	
		discussed the need for the	
		entry of QAR info in block 21,	
		informed them would be in	
		next version. Also discussed if	
		ASAPWeb handled GFM	
		prices.	
12/7	EA Industries	12/7 EA made contact with	
	Inc.	Mike for help.	
		4/27 Sent letter to inform of	
		DD250 availability.	

	I	6/15 Called DOC not in and	
		6/15 Called POC - not in and	
		left message.	
		10/4 E-m Bernie for status on	
		working with DAM	
1/24	Goodwill	1/24 Called POC, Diane	
	Industries of	Valencia, since site not being	
	South Florida	updated - left message.	
		1/31 Checked site updates	
		were made on $1/24$.	
		2/28 Called Diane - left	
		information about FTP upload.	
		3/1 E-m to all parties that no	
		entries made in WIP & FG -	
		may need help from DSCP	
		getting manufacturer to enter	
		WIP& FG.	
		3/2 Call from Diane - she was	
		under the impression that	
		-	
		since they were Bill & Hold	
		they need not enter WIP & FG.	
		She will start making entries.	
		4/27 Sent letter to inform of	
		DD250 availability.	
		6/15 E-m POC offering	
		assistance with DD250.	
		10/4 E-m about DD250 and	
		ASAPWeb.	
12/13	Jockey	12/13 Called POC, Julie	
		Schutzen.	
		1/5 Called POC - left message.	
		1/5 Received call from Julie	
		that she would not be the one	
		working with the system - she	
		will have POC call back.	
		1/10 POC, Donna Knutter,	
		called - assisted setting up	
		users and using DD250.	
		2/7 Called Donna to offer help	
		on getting entries into system.	
		She informed me that she had	
		tried to use the system last	
		week but had problems. She	
		called PDIT - Lynne helped her	
		with problems.	
		2/7 Called Kathy again about	

	participating in testing	
Jockey	electronic DD250 and left	
	message.	
	2/7 Called Mike to check on	
	the problems informed of by	
	Donna.	
	2/8 E-m Mike - had not heard	
	from Jockey about DD250	
	participation. He stated that	
	he had talked to POC and they	
	were willing to participate.	
	2/8 PDIT e-m informing that	
	problem with Jockey site	
	corrected	
	3/2 E-m Mike that Jockey	
	only manufacturer not	
	entering WIP & FG.	
	3/2 Mike replied that they are	
	using DD250 even though	
	they are not using WIP & FG.	
	4/27 Sent letter to inform of	
	DD250 availability.	
	6/6 E-m to POC offering help	
	for getting electronic DD250	
	production complete.	
	6/7 E-m from POC informing	
	the VIM that someone else	
	would be the one to make	
	decision and that she was	
	forwarding my e-m to her.	
	6/15 E-m to POC mentioned	
	above about	
	DD250/production.	
	6/15 E-m from POC informing	
	the VIM that she is not the	
	one to make decision and that	
	she was forwarding my e-m to	
	correct POC.	
	6/15 Replied to e-m that	
	would give new POC a few	
	days to reply and then make	
1	contact.	
	6/21 Discussed Jockey and	
	electronic DD250 with Mike.	
	Will hold off until WAWF and	

	· · · · · · · · · · · · · · · · · · ·		······································
		Soffee resolved.	
	•	8/14 E-m to POC about	
		participating in DD250	
		production approval.	8/29 No reply
		8/17 Call from POC about	as of this date.
		setting up DD250 for	Will call again in
		production. POC new to	Sept 2000.
		ASAPWeb will check on what	1
		to do and contact VIM at later	
		date.	
		10/4 E-m about DD250 and	
		ASAPWeb.	
		10/30 E-m to Ed, POC, about	
		WIP & FG counts.	
		10/30 Call from Steve at	
		Jockey concerning the	
		entering of WIP & FG. Steve	11/28 Ed called
		stated would check into and	and said he
		make sure counts are entered.	would get it
		11/28 E-m Ed that WIP & FG	taken care of.
		are still not being entered.	
4/1	National	4/1 Waiting on Army contract.	
7/1	Industries for	5/9 E-m from Bernie - POC	
	the Blind (NIB)		
	- Government		
		5/18 Updated manufacturer's	
	Operations	log with POC information.	
	5M888	10/4 E-m about DD250 and	
		ASAPWeb to Kathy (5M888) at	
		PC (Prime Contractor).	
		10/4 E-m to (9X233) POC	
		about ASAPWeb WIP & FG.	
		10/4 Reply from (9X233) date	
		set to do WIP & FG at their	
		location.	
		10/10 Call from 9X233.	
		Assisted with setup of users,	
		WIP & FG and other sections	
		of ASAPWeb.	
		Users were not able to log into	
		the 83421 site assigned - POC	
		at 9X233 stated that was an	
		old CAGE code and not being	
		-	
		used. VIM logged in under	
		admin account and noted no	
		contracts in system. Informed	

		9X233 to use PC (5M888)	
N	IB	account.	
		10/10 Discussed the CAGE	
		code mystery with PDIT.	
		10/11 E-m 9X233 about	
		discussion with PDIT about	
		subject on 10/10. Explained	
		WInS account for electronic	
		submission. Discussed	
{		another date to work with	
		ASAPWeb in greater detail.	
		Date set for $10/19$.	
l		10/19 E-m PC POC (5M888)	
		concerning ASAPWeb and old	
		CAGE account. Discussed	
		block 21, 10, 8, and 13. Block	
		concerned having inspector	
		signature on DD250. Block 10	
		and 13 concern the address	
		being listed. Block concerns	10/20
		coding.	Information in
		10/20 Call with POC - was	block 8, 10,13
		informed of other	correct as
		subcontractors that will be	displayed
		entering WIP & FG. A date	because based
		was set to work with this other	
		location. Will contact PC POC	Contractor info.
		at later date to work out using	Block 21
		the DD250 section of	addressed in
Į		ASAPWeb at PC. Since two	next releases.
			next releases.
		subcontractors using PC site	
		to enter WIP & FG, an	
		arrangement needs to be made	
		until PDIT can upgrade	
		ASAPWeb to accommodate.	
		$10/23$ Called POC at 2^{nd}	
		location (25925) - setup user	
		account and made	
		arrangements on how to	
		update WIP & FG until	
		resolution at PDIT can be	
		made.	
		10/23 E-m 1 st location	
		(9X233) about WIP & FG	
		arrangements made until	

	NIB	resolution.	
		10/23 Issue discovered when	
		creating DD250 at (25925)	
		with block 11 - not adding	
		correct CAGE location- PDIT	
		informed and will call POC	
		when problem resolved.	
		11/2 Talked to Mike about	
		CAGE code in block 11 today.	
		He needed to talk to POC at	
		DSCP and will get back to me.	
		11/7 E-m Kathy setting up	
		date for talk about ASAPWeb	
		DD250 on the 17 th Nov.	
		11/8 Checked issue with	
		block 11 - still not working	
		and contacted PDIT.	
		11/17 Call from Kathy - we	
		discussed using the DD250	11/18 E-m from
		and ASAPWeb. Will have a	PDIT - issue
		finance person contact me at	with block 11
		later date.	resolved.
4/1	North Bay	4/1 Waiting on Army contract.	
	Rehabilitation	5/9 E-m from Bernie - POC	
	Services	name.	
		5/18 Updated DAMs log with	
		POC information.	
		10/4 E-m Bernie for status on	
		working with DAM.	
4/1	NYSARC Inc.	4/1 Waiting on Army contract.	
		5/9 E-m from Bernie - POC	
		name.	
		5/18 Updated manufacturer's	
		log with POC information.	
		5/26 Call from POC	
		concerning WIP & FG	
		inventory - cannot get into	
		ASAPWeb to make entries.	
		5/26 E-m POC to use admin	
1		· ·	1
		account to enter WIP & FG	
		account to enter WIP & FG until info obtained. Explained	
		until info obtained. Explained	
		until info obtained. Explained "update" and "update all"	

	Ι	for POC.	
	NYSARC		
	NISARC	5/31 Mike called with info.	
		5/31 E-m POC with info and	
		what to do to correct problem.	
		6/5 Call from POC for	
		assistance changing admin	
		and user accounts.	
		6/5 Rendered assistance to	
		the POC with the Admin	
		account.	
		10/4 E-m about DD250 and	
		ASAPWeb.	
		10/19 E-m that will call on	
		10/25.	
		10/25 Called Linda Longwell -	
		discussed DD250 and WIP &	11/13 Call from
		FG. No Internet access at her	POC at NYSARC
		desk. Their Internet account is	- they are not
		shared. Will mail copy of user	interested in
		manual.	using the
		11/2 Mailed users manual.	DD250 at this
		Will call on the 8 th .	time.
4/1	Olympic Mills	4/1 Waiting on Army contract.	
	Corp.	5/9 E-m from Bernie - POC	
		name.	
		5/18 Updated manufacturer's	
		log with POC information.	
		10/4 E-m Bernie for status on	
		working with DAM.	
		11/2 Will call on $11/8$.	
1/5	Propper Intl.	1/5 Called Propper - learned	
	Inc.	that Eliod Delacruz is POC	
		and left message.	
		4/7 Sent letter to inform of	
		DD250 availability.	
		6/6 E-m to POC offering help	
		getting electronic DD250	
		production complete.	
		6/22 Call from new POC (Ron	
		M.) about using ASAPWeb.	
		Had admin account problems	
		and multiple accounts.	
		6/22 E-m Mike for info on	
		admin account and to discuss	
	1	multiple accounts for POC.	

T	······	6/22 Called POC and left	
	Propper	message.	
	riopper	6/22 POC called to discuss	
		admin account and what to do	
		to combine multiple accounts.	
		•	
Ì		10/4 E-m about DD250 and	
		ASAPWeb.	
		10/4 New POC called and	
		stated that she will be making	
		WIP & FG entries. Will work	
		on DD250 at a later date.	
		10/31 Talked to POC about	
		using DD250 section. He	
		stated he would discuss it	
		with company and get back to	
		me.	
		11/7 E-m POC about setting	
		up appt. on 15 Nov to discuss	
		ASAPWeb.	
		11/15 Did not get a chance to	
		discuss DD250 with POC. Will	
		contact after 1 st of year.	
1/5	Soffee MJ Co.	1/5 Called POC, Hunter	
	Inc.	McMillin, and left message.	
		1/10 Received call from Gwen,	
		POC, to discuss setting up	
		user accounts.	
		2/4 Called Gwen - site was	
		2/4 Called Gwen - site was not being updated. She was	
		2/4 Called Gwen - site was not being updated. She was out ill and left message.	
		2/4 Called Gwen - site wasnot being updated. She wasout ill and left message.2/14 Gwen called - discussed	
		 2/4 Called Gwen - site was not being updated. She was out ill and left message. 2/14 Gwen called - discussed using WIP & FG and the FTP 	
		 2/4 Called Gwen - site was not being updated. She was out ill and left message. 2/14 Gwen called - discussed using WIP & FG and the FTP upload system. Faxed her a 	
		 2/4 Called Gwen - site was not being updated. She was out ill and left message. 2/14 Gwen called - discussed using WIP & FG and the FTP upload system. Faxed her a copy of the booklet. 	
		 2/4 Called Gwen - site was not being updated. She was out ill and left message. 2/14 Gwen called - discussed using WIP & FG and the FTP upload system. Faxed her a copy of the booklet. 2/17 Called Gwen about FTP 	
		 2/4 Called Gwen - site was not being updated. She was out ill and left message. 2/14 Gwen called - discussed using WIP & FG and the FTP upload system. Faxed her a copy of the booklet. 2/17 Called Gwen about FTP booklet. She never received it - 	
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	4/7 Gwen called - talked	
Soffee	about using DD250.	
	Requested she download the	
	new version of system to	
	review.	
	4/26 Called Gwen about using	
	the DD250. She setup a test	
	DD250. Tried to work with the	
	printer setup and had some	
	problems - requested she	
	download the user's manual	
	and review the printer setup.	
	She noted that the contractor	
	address was incorrect and	
	that block 16 was not entering	
	all the information that they	
	do. Asked her to fax a copy of	
	the DD250 she created and a	
	copy of a DD250 prepared	
	manually.	
	4/26 Received the copies of	
	the DD250 and faxed them to	
	Mike.	
	4/26 Called Mike - discussed	
	the address error and the	
	missing information in block	
	16.	
	4/26 Mike e-m that they had	
	corrected the information in	
	their system but Soffee needed	
	to correct the address in	
	DFAS. E-m address to	
	accomplish the change at	
	DFAS to Gwen along with an	
	explanation about the	
	information in block 16.	
	Explained what was	
	happening about the sizes for	
	block 16 and that for the time	
	being she could use the	
	"remarks" block to enter the	
	sizes manually until it's	
	corrected in ASAPWeb.	
	4/27 Sent letter to inform of	
	DD250 availability.	

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	5/8 E-m POC instructions to	
Soffee	setup WInS account.	
	5/15 E-m POC - will call her	
	tomorrow to help with WInS	
	setup.	
	5/16 Called POC - assisted	
	with WInS application,	
	changes needed in ASAPWeb	
	and printer setup.	
	5/17 E-m printer setup	
	instructions to POC. E-m from	
	POC asking about	
	transmission of DD250 and	
	1	
	using EDI.	
	5/19 Message from POC about	
	printer setup. E-m that will	
	call on Monday.	
	5/22 E-m for time to call and	
	assist with printer margins.	
	5/22 Returned call to POC for	
	assistance with printer setup.	
	POC will try to work with her	
	computer section on margins.	
	5/24 Called POC - left	
	message. E-m POC for info	
	needed to setup WInS testing	
	of DD250. POC e-m - needed	
	WInS info to make needed	
	changes in WInS account to	
	reflect PDIT as POC.	
	5/24 ASAPWeb setup for	
	testing and DD250 submitted.	
	5/31 E-m Mike if response to	
	DD250 being submitted. Call	
	from Mike that no word yet	
	but would contact DFAS if no	
	word by end of week.	
	6/5 E-m Mike about response	
	to DD250 submission.	
	6/5 Mike e-m if he sent query	
	to POC at DFAS.	
	6/5 E-m from Mike that no	
	word on Soffee production	
	status yet. 6/15 F m POC that there has	
	6/15 E-m POC that there has	

<u> </u>	1	
	been no word on production.	
Soffee	6/22 Discussed with PDIT	
	production failed - took 3	
	weeks to get a reply from	
	DFAS.	
	8/9 Called Mike that admin	
	account password supplied for	
	Soffee wrong - gave him	
	correct info.	
	8/9 Logged onto Soffee site -	
	created DD250 and changed	
	transmission status.	
	Submitted another DD250 for	
	production approval in WInS	
	since 1 st try never was	
	completed at the WINS end.	
	8/9 E-m copy of DD250 in	
	HTML format to Bob W.	
	8/9 E-m Soffee that a second	
	DD250 was sent for	
	production approval and will	
	contact them with results.	
	8/21 E-m Soffee will receive	
	update on problems with	
	previous DD250. A second	
	DD250 was sent from	
	ASAPWeb for them. Will	
	inform as to status.	
	8/21 E-m from Gwen there is	
	a new POC for Soffee.	
	8/28 E-m POC & others that	
	Soffee approved for production	
	(WInS).	
	8/29 E-m VIM & ASAPWeb	
	info to new POC plus user	
	manual instructions. Informed	
	POC that ATRC will start work	
	with them when returned from	
	East Coast trip.	
	8/30 New POC e-m reply that	
	will review user's manual.	
	9/28 E-m POC about calling	
	tomorrow to assist with	
	DD250 and printer setup.	
	9/29 E-m from POC about	

	working together on $10/2$.	
Soffee	10/2 Call made and not in -	
	left message.	
	10/12 Sent e-m to POC about	
	setting up a date to work on	
	DD250.	
	10/20 Called POC to work	
	with new POC on DD250. POC	
	will start using system to	
	create DD250s.	
	10/23 Called POC about lack	
	of current updates for WIP &	
	FG.	
	Replied will get it taken care of.	
	10/23 Called by the financial	
	person concerning using	
	ASAPWeb for electronic	
	submission. Explained the	
	system.	
	10/25 E-m from POC listed	
	contracts Soffee will use	
	ASAPWeb for.	
	10/26 E-m about WIP & FG.	
	10/26 E-m from POC that	
	addresses displayed in	
	ASAPWeb not same as paper	
	contract. POC faxed contract	
	to VIM who faxed to PDIT.	
	10/27 VIM contacted POC at	
	DSCP about address issue on	
	Soffee contracts. Faxed POC	
	DSCP info. POC called later in	
	afternoon and info in	
	ASAPWeb wrong - relay this	
	info to PDIT. PDIT will get together with DSCP to discuss	
	how to correct problem in	
	ASAPWeb.	
	10/27 Informed POC at Soffee	
	to use old way until problem	
	could be resolved.	
	11/7 MJ Soffee sent out 25	
	DD250s using ASAPWeb with	
	no problems.	

11/15 E-m PDIT on status of correcting block 13 and 14 address. E-m from PDIT that they've discovered the cause and a fix is in the process. 11/15 E-m POC on status of resolution to addressing problem. 11/15 Call from POC about missing CLIN. Called Mike to discuss. Soffee was faxed the update so not in ASAPWeb system yet - will check in am. on 16 th . 11/16 Reviewed contract concerning missing CLIN on 15 th . CLIN is in contract today. E-m POC to make aware of this fact. 12/10 Southside 12/10 12/10 Called POC - spoke to Jim Mitchell. and 1/21 Checked site - entries being made. Placement 1/21 Checked site - entries being made. 8/29 No 8/29 No 8/14 E-m POC about getting approval for production of DD250 and ASAPWeb. 4/1 Talladega Industries for DD250 and ASAPWeb. 4/1 Talladega Industries for the Brind POC nome.				·····
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4/1 Talladega Industries for 4/1 Waiting on Army contract. 5/9 E-m from Bernie with				
Industries for 5/9 E-m from Bernie with				
Industries for 5/9 E-m from Bernie with	4/1	Talladega		
		_	, , ,	
		the Blind	POC name.	
5/18 Updated manufacturer's			5/18 Updated manufacturer's	
log with POC information.				
10/4 E-m Bernie for status on			•	
working with DAM.				
1/5 Travis Assn. 1/5 Called POC, Jerry	1/5	Travis Assn.		
for the Blind Mayfield, and left message.	-, -			
1/10 Called POC and left				
message.	1			

Travis	1/16 Jerry called - Alice	
	Williams will be using the	
	system.	
	1/20 Jerry called about	
	getting access for Alice to use	
	system.	
	1/31 Jerry called having	
	problem getting into site with	
	password.	
	1/31 Called Mike about	
	trouble - checked password	
	Jerry gave me. Mike informed	
	me that the password had	
	been changed and gave me the	
	new information.	
	1/31 Called Jerry with	
	password needed.	
	4/6 Called about using	
	DD250 - Jerry was busy and	
	asked to call him back at a	
	later date.	
	4/27 Sent letter to inform of	
	DD250 availability.	
	5/17 Called POC - out of	
	office. Talked to Tim about	
	setting up DD250 and	
	acquiring a WInS account.	
	Tim will have POC call on	
	5/22.	
	5/26 Called again - left	
	message.	
	6/15 E-m POC in ASAPWeb	
	offering assistance with	
	DD250.	
	10/4 E-m about DD250 and	
	ASAPWeb.	
	10/24 Called POC - we	
	discussed using the system.	
	There was a problem with the	
	admin account. Checked info with PDIT. E-m POC -	
	corrected info for use by	
	Travis. Will call 11/7.	
	11/7 Called POC and not in -	
	left message to return call.	

		11/7 Discovered the addition	
	Travis	of the letter B on the	
		descriptions of Travis' NSNs.	
		Contacted PDIT to ask for	
		their removal.	11/9 Bs
		11/13 Called POC and setup	removed from
		appt. for a later date.	description.
		11/15 Called POC - assisted	accomptiona
		with WIP & FG and creating	
		DD250. Discovered that there	
		was a problem with the	
		software concerning the	
		"enter" button and the DD250.	
		If "enter" key is pressed when	
		entering information into the	
		DD250 template, the DD250	
		opens without adding the	
		required fields. This problem	
		was relayed to PDIT.	
		11/15 POC asked how many	
		characters can be added to	
		block 23.	
1/4	Unicor Federal	1/4 Sent e-m to Bernie for	
- / '	Prison	information on Unicor POC.	
	Industries	1/13 Received e-m from	
	Industrios	Bernie on POC for Unicor.	
		1/18 Called POC, Paul Haight,	
		and left message.	
1		1700 Called Paul about setting	
		1/20 Called Paul about setting	
		up user accounts. Discussed	
		up user accounts. Discussed the fact that they have three	
		up user accounts. Discussed the fact that they have three plants and need to compile	
		up user accounts. Discussed the fact that they have three plants and need to compile information before entering it	
		up user accounts. Discussed the fact that they have three plants and need to compile information before entering it into the system. He asked	
		up user accounts. Discussed the fact that they have three plants and need to compile information before entering it into the system. He asked about using the DD250.	
		up user accounts. Discussed the fact that they have three plants and need to compile information before entering it into the system. He asked about using the DD250. 2/14 Called POC and line	
		up user accounts. Discussed the fact that they have three plants and need to compile information before entering it into the system. He asked about using the DD250. 2/14 Called POC and line busy.	
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		up user accounts. Discussed the fact that they have three plants and need to compile information before entering it into the system. He asked about using the DD250. 2/14 Called POC and line busy. 2/28 Called POC and line busy. 3/1 Paul called asked for user	
		up user accounts. Discussed the fact that they have three plants and need to compile information before entering it into the system. He asked about using the DD250. 2/14 Called POC and line busy. 2/28 Called POC and line busy. 3/1 Paul called asked for user and password information	
		up user accounts. Discussed the fact that they have three plants and need to compile information before entering it into the system. He asked about using the DD250. 2/14 Called POC and line busy. 2/28 Called POC and line busy. 3/1 Paul called asked for user and password information since he lost letter sent to	

Unicor	3/1 Mike called with	
	information.	
	3/1 Called Paul with	
	information.	
	3/1 Paul called again for	
	assistance with FTP, updating	
	WIP & FG, the DD250 and	
	updating entries using	
	"update" or "update all".	
	4/27 Sent letter to inform of	
	DD250 availability.	
	5/17 E-m POC offering	
	assistance with DD250 setup.	
	5/23 E-m from POC that they	
	are busy at the moment with	
	other projects - will contact	
	after Sept 30 about using	
	DD250.	
	6/21 Call from POC/Army	
	about problem with ASAPWeb.	
	6/21 Returned call - left	
	message.	
	6/22 Called POC/Army - left	
	message.	
	6/22 E-m not working for	
	POC.	
	10/4 E-m about DD250 and	
	ASAPWeb.	
	10/24 E-m Paul for POC info	
	since my email not working.	
	Sent e-m to wrong address	
	again.	
	10/31 Called POC Steve about	
	using DD250.	
	11/2 Called POC - he asked	
	that I send some info on the	
	system.	
	We talked about the size of	
	their enterprise. E-m a	
	description of system abilities.	
	11/6 Message from POC -	
	returned call but gone for day.	
	Will call $11/7$.	
	11/7 Called POC - answered	
	questions concerning	

	contracts included in system	
Unicor	and what needs to be done to	
	start at one location. Unicor	
	is in the process of	
	decentralizing their	
	accounting. Each location will	
	be accountable for submitting	
	their respective DD250s for	
· ·	payment. Will meet with other	
	company officials and get	
	back.	
	11/20 Spoke to POC about	
	shipment numbers from	
	numerous locations. Gave	
	information to second POC.	
	Asked if a usernames could be	
	selected in WInS application.	
	Will check! Asked how they	
	would handle DD250s from	
	numerous locations and a	
	central processing office until	
	centralization is disbanded.	
	Test location will be	
	Manchester plant. Explained	
	that each location will be able	
	to setup own section for WIP &	
	FG and creation of DD250s in	
	next version. Talked about the	
	correct CAGE for PC of Unicor.	
	At present time 82125 is	
	prime and listed as such in	
	ASAPWeb.	
	11/22 Call from POC asking if	
	each location would need a	
	separate account in WInS. Will	
	check on that and get back.	
	Also asked if DFAS does not	
	receive a DD250 from the	
	receiving location within a	
	week does Unicor have to	
	resubmit the DD250?	
	11/28 Call from POC -	
	informed that user ids from	
	WInS system are assigned	
	automatically and cannot be	

		created or changed by the	
	Unicor	user.	
12/7	Union Underwear Co. Inc.	12/7 Called POC, Frieda	12/21 Will not contact unless
		Corp. 4/1 Waiting on Army contracts. 5/17 E-m Bernie about contract info. 5/18 E-m from Bernie - still no contract. 10/4 E-m about DD250 and ASAPWeb. 10/23 Called POC left message. Will call on 11/17 again. 11/17 E-m Bernie about not being able to contact POC at Union and if active contract for them.	new contract established.
4/1	Wolverine World Wide Inc.	 4/1 Waiting on Army contract. 5/9 E-m from Bernie - POC name. 5/18 Updated manufacturer's log with POC information. 5/22 Call from POC about unfamiliar PGCs loading in their WIP & FG section. Asked POC to check DD250 section for contract and corresponding NSNs. 5/22 Called PDIT to discuss PGC issue. 5/24 E-m from PDIT to POC and Bernie informing them that Wolverine does not have an active ARMY contract. 10/4 E-m about DD250 and ASAPWeb. 10/4 Reply that they are ready 	

· · · · · · · · · · · · · · · · · · ·		1	
	Wolverine	to use if information is there. POC will check and contact at later date. 10/12 Checked with PDIT and AAVS DataMart and contracts available to use. E-m POC at Wolverine to that fact. 10/13 Called POC and discussed user ID and password. POC will contact at a later date.	
		10/20 E-m about active contracts and setup to call late November concerning DD250 function. 11/27 Spoke with POC about contracts and PGCs. Retrieved a list of current Army & Marine Corp contracts and e-m to POC.	11/28 E-m from POC that was confused about contract info sent. Replied will check - he called back and said everything was correct and he would start entering the WIP & FG inventories.
6/6	Admin accounts for manufacturers	6/6 Checked all admin account info for manufacturers. Unable to gain entry to a few. E-m PDIT for help. 6/7 E-m from PDIT with manf. admin account info.	
6/7	Manufacturers with identical names but different CAGE codes	 6/7 E-m PDIT asking for some distinguishing mark on the names in ASAPWeb. 6/7 E-m from PDIT that the CAGE code was added to the end of manf. name to help 	

		distinguish them.	
3/22	SAMCO	8/22 Called POC and setup	
•		appt. to visit on Sept. 20 to	
		assist with ASAPWeb and	
		WInS.	
		8/28 E-m itineraries for visit	
		plus instructions on setting up	
		a WInS account and Java.	
		8/31 Call from POC	
		requesting help with setting	
		up WInS account. Needed to	
		update browser. Assisted with	
		browser update and WInS	
		setup.	
		9/5 E-m from POC that WInS	
		account info received.	
		9/8 Called POC - assisted with	
		setup of user accounts.	
		9/20 Worked with POC to use	
		WIP, FG and DD250. Created	
		DD250 and sent while there.	
		9/21 DD250 was rejected -	
		will check with PDIT as to	
		reason.	
		9/28 Called POC and created another DD250 to submit for	
		testing and production approval.	
		$9/29$ E-m from POC that 2^{nd}	
		DD250 rejected. Informed	
		Mike at PDIT.	
		9/29 E-m information POC	
		needed to create a second	
		CAGE	
		code for Ship From block.	
		$10/3 \text{ A} 3^{rd} \text{ DD250}$ has been	
		created and submitted for	
		testing.	
		10/5 Had discussion with	
		POC about WInS system	
		requirements for testing and	
		production approval. A mis-	
		understanding of instructions	
		on WInS site was settled.	
		10/10 E-m POC about status	

10/12		of DD250 submitted on 10/5 - no word yet. 10/12 Checked status with POC - e-m reply of no word. 10/16 E-m POC information on VPIS's website as FYI. Reply from POC that they are busy - contact in Nov. to continue work. 11/2 E-m POC about continuing work with DD250. 11/2 E-mail from POC to contact next week.	11/17 Called POC - not in so talked to owner. They're very busy at the moment. Will contact them after first of the year.
	Industries	VIM. 10/12 Reply with information about POC. 10/20 Called POC - left message. 10/31 E-m to POC about working with her on the system. 11/26 Called and left message with POC.	11/27 E-m to POC - made several attempts to work with her or the POC on ASAPWeb with no response - cc to the first POC also. May need intervention by DSCP to get a response. They are the designated manufacturer to

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			work with on DAMES.
1/5	JH Rutter-Rex Mfg. Co. Inc.	1/5 Called POC, Dan McConnell, and left message. 1/5 Dan returned call - stated real busy and will get to ASAPWeb ASAP. 1/10 Called Dan - discussed WIP & FG. 1/28 Received call from Dan - informed me that he was told to get site updated. Informed me that site would be updated by 1/31. Sent him instructions on using FTP. 1/31 Checked site entries have been made. 2/7 Called Dan about being one of the DAMs testing the electronic DD250. He stated he would have to check on that and would get back to me. Dan asked numerous questions - need to get the answers and return his call. 2/7 Called Mike and discussed questions posed by Dan. Mike agreed to call Dan back and help him. 2/21 Dan called stating that they would be part of DD250 testing. 2/21 E-m Mike and informed him that Rutter-Rex will participate in DD250 testing.	2/28 Informed at VPV meeting that Rutter-Rex would be working with CAR now due to the systems they are working on together.

1/5	Lajas	1/5 Called POC, Eliod	
	Industries Inc.	•	9/5 No response for help. 10/31 Spoke to POC about this account - no longer viable. Contacted Mike and had account removed from ASAPWeb.
12/7	National Industries for the Blind (NIB) 83421	 12/7 Returned call to POC - left message. 12/22 Tried to call - line busy. 1 /4 Called POC - left message. 2/14 Called POC - left message. 2/21 POC, Kathy Lucksic, returned call that they have 	2/21 Will not
		not signed a modified contract. She was not happy	contact again unless informed

		T	
	1	about all the calls from me -	by DSCP that a
		informed me that she would	contract has
]	NIB	talk to someone at DSCP	been approved.
		about this.	
	i i	5/31 Contract must have been	
		awarded as they are entering	
		counts in WIP & FG.	
		6/6 Entries being maintained	
		in WIP & FG even though	
		informed have no contract.	
		6/15 E-m to POC - name	
		supplied by PDIT to clarify	
		whom ATRC should be	
]	working with and offer of	
		ATRC assistance.	
		10/4 E-m about DD250 and	10/20 Call from
		ASAPWeb.	POC at Prime
			Contractor
1			location. A
			discussion of
			this CAGE
			ended stating
			that this CAGE
			is not active
			with NIB and
			should be
			removed from
			the system.
			Contacted PDIT
			about this and
			site removed.
12/7	Equa	12/7 Called POC - left	
•	Industries Inc	message.	
		1/7 Called POC - left message.	
		1/24 Called POC - left	1
		message.	
		4/27 Sent letter to inform of	
		DD250 availability.	
		6/6 E-m to POC offering help	
		getting electronic DD250	
		production complete.	
		10/4 E-m about DD250 and	
ł		ASAPWeb.	
1		10/4 New POC called and	
I		stated that she will be making	

WIP & FG entries. Will work	
on DD250 at a later date.	
10/10 E-m POC about lack of	
entry in WIP & FG for this	
company.	
10/11 E-m from POC that WIP	
& FG entered today.	
10/11 Replied asking when	
can assist with DD250 and	
WInS account.	
10/11 E-m from POC asking	
questions about label	
scheduling in ASAPWeb.	
10/11 E-m replied and	
explained features in next	
version.	
10/31 Spoke to POC about	
this account. No longer viable	
account. Contacted Mike and	
had account removed from	
ASAPWeb.	

December 1, 1999 - November 30, 2000 Activity/Issue/Problem Log For AAVS DataMart

12/9	ACF Table	12/9 E-m Diane at DSCP for information on I. M. that deal with Marine Corp items.	12/10 Diane e-m a few names and a website address to locate I. M s and items they're responsible for.
12/14	Manufacturer's table	12/14 Table is not being updated in MDB format due to the size of the data. E-m Mike to have a smaller version with only tables that I would need to work with. 5/31 Receiving tables containing WIP & FG inventories.	5/31 Information in manufacturer table is all that is needed by VIM.
12/15	Historical data	12/15 E-m Mike about historical data not being updated. Mike replied that it would be January before they can update the data because of other requirements at the moment. 5/31 Data is not being included in table VIM is receiving. Discussed with PDIT that the information is not needed.	5/31 Historical data is not needed by VIM at ATRC. Will not pursue addition to AAVS DataMart.
2/1	Tables in AAVS DataMart	2/1 E-m Mike about getting the AAVS DataMart tables in MDB format to retrieve information	2/21 Received tables in MDB format. A daily

		needed.	update is
		2/21 Will download tables daily -	downloaded at
		only making entries if problems	ATRC.
		with download.	
		4/3 E-m Mike to have CAGE	
		codes table added to DataMart.	
		4/7 E-m Mike to add	4/8 Checked
		manufacturer's status to	•
		DataMart.	download and
		4/8 Mike e-m that requested	tables are
		tables have been added to	there.
	Tables in AAVS	DataMart.	
	DataMart -	4/27 CAGE code & size table not	
	condensed	in AAVS tables. Called Mike to	
	version	inform him.	
		5/3 Talked to Mike again about	
		CAGE code & size tables being	
		empty. He thought it maybe the	
		size but will check.	
		5/8 Received e-m from PDIT that	5/31
		the CAGE code and size tables	Information in
		have been added to AAVS	AAVS
		DataMart.	DataMart
		5/31 Tables in AAVS DataMart	tables at
		are a stripped down version	sufficient level
		containing only information that	for use by VIM.
1		can be used by the VIM at ATRC.	
		If need data other than is in	
		tables, PDIT is contacted and the	
		information is sent to VIM.	
3/27	Tracking PGC	3/27 Perform primary sorts of	
_,		PGCs from data sent by PDIT and	
		Advantech, Inc.	
		3/29 Created and updated needed	
		tables.	
		5/31 Work has been delayed on	
		the PGC tracking since March due	
		to VIM working with ASAPWeb at	
		ATRC and with manufacturers.	
		When discussed at quarterly	
		review was decided that tracking	
		would be done only if time	
		permitted.	
7/14	Fast pay	7/14 Discussed the varying length	
7/14	indicator	of time before a DD250 is paid.	
	Indicator	Tor unite before a DD250 is paid.	_l

		Mike asked me to check fast pay	
		indicator.	
		7/14 Ran access query for fast	
		pay indicators for ATRC contracts	
		and SPO.	
		8/29 Fast pay indicators don't	
		seem to verify or deny that	
		payment is received sooner.	
7/14	GFM indicator	7/14 Been having problems with	
		prices in DD250s - ran an access	
		query for GFM indicators for all	
		PGCs ATRC has.	
8/10	Army & Coast	8/10 E-m Mike about access to	8/10 Mike e-m
.	Guard	Army and Coast Guard	that data is too
	information	information in DataMart.	large, but
			should be
			available on
			VIM site soon.
8/30	PGC	8/30 E-m from Mike with shirt	
, ·	Information -	PGC info found in AAVS.	
	all armed		
	forces dress		
	shirts		

December 1, 1999 - November 30, 2000 Activity/Issue/Problem Log For VIM Site

1/25	VIM site availability	 1/25 Checked VIM site for possible use in VPV Demo. Site not fully functional. 2/8 Spoke to Mike - informed ATRC that most of the sections should be functional in a few days. 3/31 Site under construction. 5/31 VIM site still under construction. 8/28 VIM site still under construction. 	
7/18	VIM site assistance from ATRC	7/18 Spoke with Mike about ATRC's involvement in the VIM Internet application.	
9/15	VIM at ATRC	 9/15 Received user and password information to VIM site. 9/21 Logged onto site to review information contained within. 9/28 Logged into site - reviewed ASAPWeb compliance associated with assigned DAMs reporting erroneous data to PDIT. 9/29 Cal Poly using VIM site several times a week to view ASAPWeb compliance. 10/4 Logged onto site to verify ASAPWeb compliance. 10/9 Using site to check WIP & FG updates. 10/28 Using site to check WIP & FG updates. 10/28 Using site to check WIP & FG updates. 	

December 1, 1999 - November 30, 2000 Activity/Issue/Problem Log For Other Software Applications

12/3	WInS Website - ATRC	12/3 Attempted to setup a user account on WInS site. Site stated CAGE code already in use. Called Mike at PDIT about the problem. 12/8 Setup user account for Cal Poly in WInS site. 1/4 Call from Anna at DFAS concerning DD250. Called Mike to relay the message.	12/3 Mike returned call stating that he had to close account he created for Cal Poly with his information.
		1/23 E-m from Anna at DFAS concerning company name listed in WInS. Conferred with Mike to check name in AAVS DataMart. 8/28 E-m POC about missing DD250s from ATRC in WInS vendor log - status of 3 that have not been forwarded since 18 ^{th.} 8/28 E-m from one POC about DD250s for ATRC. Three are being	1/23 Mike confirmed that name in WInS is correct. E-m Anna that name was correct.
		forwarded - two requested that they be resent. 8/28 E-m PDIT to resubmit noted DD250s. PDIT resent DD250s. 8/29 Spoke to Ana about checking WInS site few days after submission to verify in system. 9/25 E-m from POC at DFAS requesting additional DD250s to do	
		testing for production approval. This is first time additional paid DD250s requested. 9/28 E-m from POC at DFAS asking to send another two paid DD250s with the resent test DD250. E-m POC and asked why a request for the other two DD250s. 9/28 Problem with 1 st submission was a programming error - PDIT	

		corrected problem. 9/29 E-m from POC that a 2 nd DD250 was rejected. It was for the same problem as 1 st . Informed Mike at PDIT. 10/6 Each POC at DFAS has their	
		own set of requirements needed for testing and production approval. E-	
		m sent to ARN partners and POC at	
		DFAS concerning policy for working	
		with DAMs and WInS testing and	
		production approval. 10/23 No one replied to e-mails	
		sent so Cal Poly VIM will work with	
		POC at DFAS on individual basis.	
		10/28 E-m from DAM that DD250	
		sent on 10/26 was not showing up in the WInS website. DAM has been	
		checking site after submitting a	
		DD250 and noted that it is taking	
		up to 2 days for the DD250 to show	
		up in the system - some are not	
		showing up at all. There is concern as to whether the WInS site is	
		reliable concerning the submission	
1		of electronic DD250s using	
0.000	T	ASAPWeb.	
9/28	Information on	9/28 E-m POC at DLIS about procedure for 2 nd CAGE code.	
	registration of	-	
	a second	procedures. Forward that info to	
	CAGE code	DAM in need.	10/12 Passed
		10/12 Call from Zeplon Phillips that the information I passed to	this info onto the DAM and
		DAM in getting a second CAGE code	apologized for
		was wrong. Explained where I got	the misinfor-
		the info. Was told what to do for	mation. This
		another CAGE code by Zeplon.	seems to be a problem
			encountered
			more often than desirable.
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4/20	DFAS called	4/20 Received a call from Judy	
•	about change	Mills, DFAS, about the updates	
	of WInS of	done to the site on Monday. Judy	
	ATRC	stated not to make the changes to	
		the present vendor profile but to	
		register for a new CAGE. Explained	
		about the CAGE code mix-up. Her	
		concern was who was listed as the	
		point of contact under the cage	
		2F321. It was explained that Cal	
		Poly Foundation is the vendor and	
		the ATRC was the ship from site.	
		She stated that Ann Large would	
		need to be informed about the	
		changes made. Informed Judy that	
		Ann was contacted two weeks ago	
		and she was the one who directed	
		what changes to make on the WInS	
		-	
		site. Informed Judy that Debbie	
		Schroeder was the point of contact	
		on the contract but VIM's name was	
		on the WInS site due to the testing	
		with the ASAPWeb site. Judy stated	
		she would contact Ann Large and	
		Debbie to discuss the info on the	
		WINS site.	
		4/20 Called Mike at PDIT to see if	
		there was any concern about his	
		name being on the site when PDIT	
	0	was listed as the point of contact.	
	Creating	He stated he had no trouble.	
	DD250 in	11/9 Cal Poly VIM created a DD250	
	Wins Software	in the WInS software application on	
		the site. There are many similarities	
		and differences from ASAPWeb. You	
		need to have all your DD250	
		information at hand when creating	
		a DD250 in WInS since nothing is	
		automated. Cannot use a prepaid	
		DD250 in the WInS application for	11/14
		testing that was created using	11/14
		ASAPWeb.	Approval to
			create DD250
			using the WIn
			application.

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5/9	CAGE Code 2F321 approved for production	 5/9 Call from Anne Large at DFAS as to whether DD250 was for testing or production. Verified that it was for production. 5/12 E-m from Sheila Wright that DD250 sent on 5/8 was approved 	5/12 CAGE code 2F321
		for production. 5/15 E-m Sheila for the details of the testing - asked questions to correct procedures. 5/15 E-m from Sheila with answers to some questions. 5/15 Called Sheila - still have some questions unresolved from her returned e-m. 5/15 Called Mike to discuss information from Sheila. Mike clarified some of the info Sheila spoke about.	approved for production with batch submission through ASAPWeb. ATRC cleared for trans- mission of DD250. 5/15 CAGE code 0ZQ46 will not be used for reference in WInS.
6/5	WInS adjustments for Soffee	 6/5 E-m Mike about Soffee status for production. 6/5 E-m from Mike that he sent a query to DFAS on the status. 7/10 No remedy to the failure of getting Soffee approved for production. Mike is handling the technical end of the production approval. 8/9 E-m POC at DFAS and attached required HTML file for production approval for Soffee. Sent follow up e-m about Soffee production approval to POC at DFAS. 8/14 E-m from POC at DFAS that they can't locate DD250 sent on 8/9 and they don't see account in WInS for Soffee. 8/14 E-m POC at DFAS back that Soffee setup account in WInS end of May and that a copy of DD250 sent 	

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		8/14 E-m from POC at DFAS about	
		conference call - will call as to	
		status.	
		8/14 Call from Bob that error was	
		Soffee listed as M.J Soffee in WInS.	
		8/15 Call from Bob W. that can't	
		locate DD250 from Soffee - asked to	
		resubmit. Contacted PDIT and they	
		resubmitted DD250.	
		8/21 E-m from Jim K. that there	
		was problem with DD250 from	
		Soffee.	
		8/21 Called Jim K. spoke with	
		Sheila W. to discuss problem.	
		DD250 already in WInS system and	
		what to do to correct.	
		8/21 Called Mike and discussed	
		problem - informed that a new	
		DD250 was going to created and	
		submitted.	
		8/21 New DD250 created and sent	
		for approval per Sheila's	
		instructions. E-m HTML document	
		to Bob W. and new DD250 to	
		Sheila.	
		8/21 Checked WInS system to	
		verify receipt of DD250. At 6:22pm	
		DD250 still did not appear in	
		system.	
		8/22 E-m POC at DFAS to inquire	
		about Soffee DD250. E-m reply	
		there was trouble with the system -	
		will advise when problem resolved.	
		8/22 Checked WInS system at	
		2:00pm, Soffee DD250 in system	
		waiting to be sent to SAMMS	
		system.	
11/7	WInS DD250s	11/7 E-m ASAP list about the	
	disappearing	problem with some DD250s	
		disappearing and not reaching the	
1		WInS processing system.	
1		11/8 Contacted POC at WInS to	
		check on Apparel Mfg. missing	
		•	

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		that the document be sent again.	
		Contacted PDIT and they resent the	
		DD250. Informed Apparel POC that	
		PDIT resent the document.	
6/23	WAWF	6/23 Call with Mike - discussed	
-		WAWF and what it meant to ATRC.	
,		7/7 Downloaded and configured	
		viewer software needed to use the	
		demo section. Created a DD250 to	
		test some of the functions and	
		capabilities of the system.	
		7/10 Called Mike and discussed	
		my experience with the functions	
		on the system.	
		9/11 WAWF on hold for time being	9/11 no
		- will discuss later as system	further
		evolves.	actions at this
		10/30 Access that Cal Poly can	time.
		work with will probably be	une.
		available 2^{nd} quarter of year 6. Cal	
		Poly learns system with ATRC and	
		then starts work with other DAMs.	
		In the interim Cal Poly VIM will	
		visit the site to learn operations as	
		they progress.	
7/13	DAMES	7/13 Discussed ATRC involvement	
		in the DAMES project. (Bill & Hold)	
		8/22 Called Mike and discussed	
		visiting a DAM that used Bill &	
		Hold (DAMES). Apparel Mfg. Was	
		the DAM decided on.	
		8/30 E-m Mike about desired info	
		from Apparel Mfg. about DAMES -	
		will discuss after Julie visit.	
		9/25 Discussed DAMES	
		requirements with POC at Apparel	
		Mfg. Received spreadsheet with	
		information needed for monthly	
		report.	
	1	9/28 Faxed spreadsheet to PDIT.	
		3720 Funcu oprodubilicot to F211	
		Discussed DAMES with Mike, PDIT.	
		Discussed DAMES with Mike, PDIT.	
		Discussed DAMES with Mike,	

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		of processes being worked on to	
		date. Peckham Vocational	
		Industries will be DAM Cal Poly will	
		work with concerning DAMES.	
1		11/21 Called for assistance on	
		using the DAMES software. Was	
		directed to the following site to	
		apply for a user id & password.	
		http://www.daas.dla.mil. Logged	
		onto the site and filled out an	
		application for Cal Poly ATRC.	
		Information will be emailed in 10	
		days. Mike McCarron, POC, at	
		www. CERC.org. Steps to take on	
		site are:	
		1. Product support	
:		2. Software and Documentation	
		3. Under DAASC link	
		4. DAMES System Access	
		5. Fill out form	
7/18	ASCOT	7/18 Spoke with Mike about	
,		ATRC's involvement with the new	
		ASCOT website.	
		10/30 ASCOT not being pursued	
		with PDIT.	
7/18	BIFRS-W	7/18 Spoke with Mike about	
		ATRC's involvement with the	
		BIFRS-W application.	
		10/30 Numerous conversations	
		about using BIFRS-W with ARN	
		partners. Contracts are being setup	
		to use with system by CAR and	
		DSCP. CAR will take lead on this	
		project and assist Cal Poly after all	
		problems are worked out.	
8/25	Conference	8/25 Conference call with Mike,	
	call - VPV	Jean, Bill K., Debra to discuss	
1 	members	working together in year 6.	
		BIFRS-W test item discussed.	
11/9	Conference	11/9 Received a call from Bob	
	call with staff	Walters including other staff	
	of WInS	members to discuss the problems	
	system	and system requirements for	
		testing ASAPWeb and WInS.	
		Decisions made are:	

		1. Confusion on how DD250s	
		are being submitted was cleared	
		up.	
		2. Missing DD250s is problem.	
		Shelia and Mike will have to	ľ
		work out.	
		3. To test the batch process	
		using ASAPWeb, two prepaid	
		DD250s will be submitted with	
		hard copy being faxed to the	
		POC at DFAS.	
		4. To test the WInS application,	
		one DD250 needs to be created	
		and submitted.	
10/27	Cal Poly and	10/27 Cal Poly will become a Bill &	
	Bill & Hold	Hold contractor in order to work	
		with the newer systems.	
11/28	POC at	11/28 Placed a call to Dan Monroe	
	MOCAS WINS	concerning what is required for	
	site	testing and production approval	
		using ASAPWeb and batch	
		submission? Discussed GFM	
		prices and WInS system and that	
		they will not be accepted. Gave	
		Dan Mike's number and asked him to discuss how we can handle the	
		problem. Was planning to work with Crown on this testing as they	
		have a MOCAS contract but not	
		sure if that will come about.	
		11/28 Call from Mike - spoke to	
		Dan and GFM will not be used with	
		ASAPWeb and WInS in MOCAS.	
	<u> </u>		

December 1, 1999 - November 30, 2000 Activity/Issue/Problem Log For VPV Miscellaneous

1/24	FLW site	1/24 Viewed site for changes in order demand. E-m Jason on the status of updates. He explained that the update is done manually and that data in not always available to do weekly updates. 1/31 Site being updated.	4/27 Will not view site unless information needed by Cal Poly.
2/2	Demo shirt	 2/2 Spoke to Mike about a monthly report on quantities in supply chain to do monthly Demo production. 2/2 PDIT called back for needed information. Gave them requirements. 2/3 Received information in text format. Information same as VIM site. 2/8 Spoke to Mike to verify data in VIM site updating. Mike assured me that the data is being updated. 3/1 Spoke to Mike - site is not being updated with correct shirt quantities. Mike will notify when site is working. 8/29 Demo shirt being produced on a regular schedule in Factory. 	8/29 No further action with Demo shirt as of this date.
2/2	Demo shirt Delivery Order (D.O.)	 2/2 E-m Al Carter about new way to get D.O. for short sleeve shirt. 3/16 Al returned call about Demo shirt D.O. He will fax his recommendations for review by Cal Poly staff. 3/20 Met with Jean, Pam, and Fran to discuss Al Carter's recommendations for Demo shirt. 	

		Agreed on sizes, quantities, and	
		ship date. Will call Al Carter on	
		3/22 and share Cal Poly	
		discussion.	
		3/22 Called Al but not in office	
		left message that will e-m what	
		was discussed at Cal Poly. Will	
		call him when return back at work after the 24 th .	
		3/27 Called Al Carter about Demo	
		shirt. Informed him as to sizes	
		and quantities that Cal Poly	
		wanted to do. He agreed and will	
		get D.O. ready. The 1 st D.O. will be	
		for the 900 shirts.	
		3/29 Informed Fran that the	
		following will be the monthly	
		production. 15-1/2180, 16	
		240, 16-1/2180. Shipment will	
		be at the first of the month.	4/4 Fran
			forwarded call
			from Al Carter.
			First shipment
			should be for
			April for 900.
			Agreed that shipment date
			should be
			changed to the
			10 th of the
			month.
2/8	QLM Central	2/8 Spoke to Bob Bona about	2/8 Bob
	-	effect sending Demo shirt to 32 nd	believes that
		St. Annex would have on business	there would be
		rules.	no effect.
		6/22 Meet with Jean - discussed	Resolved.
		ATRC's involvement with QLM	
		Central.	
3/17	Scanner	3/17 E-m Bob Bona about using	
		some of the technology used in	
		ASAPWeb and QLM to place in a	
		hand held scanner. This scanner	
		would be used to eliminate the manual entries of WIP & FG into	
		ASAPWeb.	
L	<u> </u>	INONE WED.	

		 3/20 E-m from Bob stating they could design a system using one of the scanners they use. 3/20 E-m Bob back about cost of scanner and the possibility of using Cal Poly as a test site. 3/28 Spoke to Bob more about cost of scanner. They scanner cost average \$2,000 and the cost for designing the software would be around \$8,000. Bob stated that he would be meeting with Julie and would discuss it with Julie as to whether she would be interested in funding the cost. 4/5 Scanner discussed at review meeting. 6/5 E-m Jean - should pursue scanner with Advantech. 	3/30 Bob Bona e-m that Julie was not interested in funding the scanner - informed Jean. 6/5 E-m from Jean that funds are not available for doing scanner work.
4/20	Questions and answers web page	4/20 Spoke to Mike about doing a "comments" page for DAMs on ASAPWeb. Since PDIT already has something similar on the 1 st page of ASAPWeb, Cal Poly will not pursue the issue. It was decided that Cal Poly would design a Web page displaying all questions asked with the answers. PDIT will add VIM to the e-m list on their site so will receive the questions that go to PDIT's server. 5/24 Worked on Questions and Answers for ASAPWeb. 6/2 E-m Q & A to Mike for review. 8/7 Reviewed Q & A page - added more questions. 10/10 Questions added.	
6/5	Software for factory	6/5 Discussion with Fran about what her requirements would be.	
6/14	Vendor pay site	6/14 Experimented with Cal Poly contract to try and locate payment information. Just general	

		 information available. 6/14 Called Debbie to inform could not find any additional information. 6/14 E-m to DFAS contact for help with site - no reply. 6/14 Discussed EFT with Jean. 6/15 E-m Mike & VPV parties for help with locating EFT contract info. 	
7/10	Visit Julie & John	7/10 Presented overview of VPV position to John. Demonstrated ASAPWeb system/	

Appendix I

Structure Chart



