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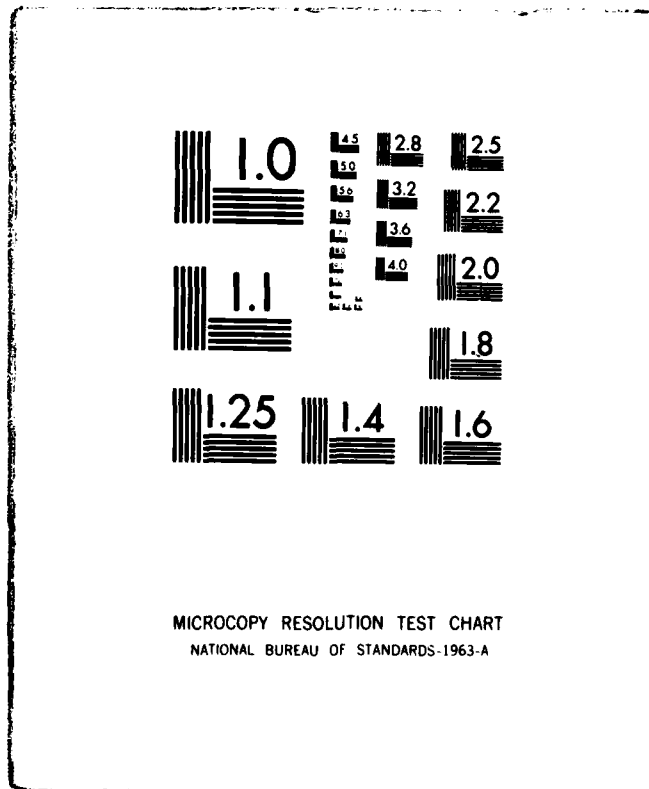
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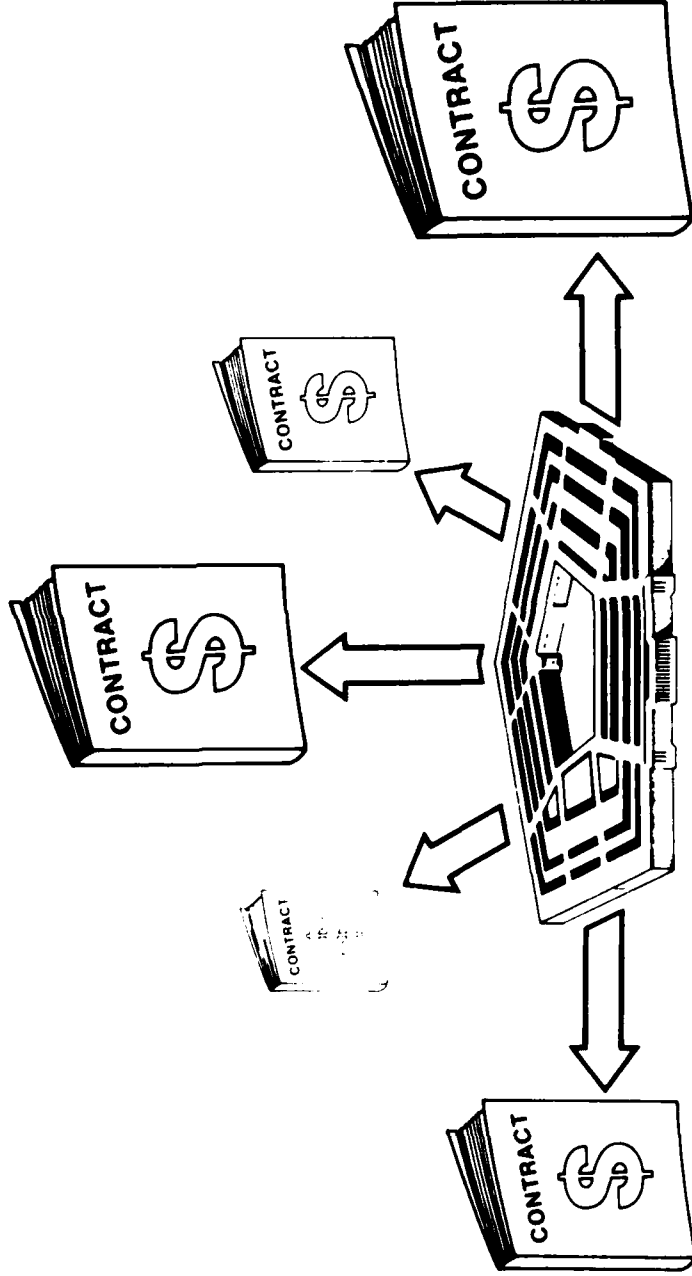
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Department of Defense **PRIME CONTRACT AWARDS, SIZE DISTRIBUTION**

Fiscal Year 1984

P08



**PRIME CONTRACT AWARDS
SIZE DISTRIBUTION**

Fiscal Year 1984

**Department of Defense
Washington Headquarters Services
Directorate for Information
Operations and Reports**

FOREWORD

Prime Contract Awards, Size Distribution is published annually and provides information on Department of Defense contract awards by size and:

- 1) Military Department;
- 2) Type of Contract;
- 3) Competitive Status; and
- 4) Kind of Action.

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INTRODUCTION

This report provides data on prime contract actions (PCA's) over \$25,000 awarded by the Department of Defense (DOD) in Fiscal Year (FY) 1984. For reporting purposes, contracts have been distributed by dollar value into 10 different size categories. The tables provide information on the number of total actions, their net value, and their percent distribution, by size and according to a variety of categories, including awarding agency, type of contract involved, type of contract action taken, and competitive status. Table 1 presents data by individual size category (e.g., \$25,000 to \$49,000, \$50,000 to \$99,000) while Tables 2 through 5 present data in cumulative categories (e.g., \$25,000 or more; \$50,000 or more).

The information in *Prime Contract Awards, Size Distribution*, assists DOD management in projecting the workload that will be required by various proposed projects. For example, using data in this publication, DOD officials could determine that a proposal to review all contract actions of \$500,000 or more in FY 1984 would require examining approximately 24,460 transactions. These data can also be used to identify trends in DOD procurement, e.g., to identify which one of the various types of contracts was most frequently awarded (in terms of number of contract actions) during FY 1984.

NOTES ON COVERAGE

Contract actions of \$25,000 or less are not included in this report. Information on the types of contracts or kind of action is not compiled on these purchases. Intragovernmental actions of \$25,000 or more (those actions placed by DOD with other Federal agencies) are also excluded from this report, as

are foreign military sales (FMS) actions (actions placed by DOD in support of foreign governments).

The data here represent new definitive awards as well as other types of transactions, including initial letter contracts, definitization of letter contracts, orders under contracts, funding actions, engineering changes, and terminations. Terminations and other downward adjustments of contracts are included in the award category to which their dollar amount corresponds. Both types are considered positive entries when calculating the total number of contract actions but negative entries when calculating total net value.

Each transaction is rounded to the nearest thousand before being assigned to an award category, e.g., a transaction of \$25,499 is rounded down to \$25,000, while a transaction of \$25,500 is rounded up to \$26,000. Due to this rounding process, totals may not add up.

HIGHLIGHTS OF FY 1984 DATA

As indicated above, data in this report exclude all actions of \$25,000 or less as well as those intragovernmental and FMS actions of more than \$25,000. All DOD prime contract awards (over and under \$25,000) in FY 1984 totaled \$146,032 million. This is an increase of \$5,549 million or 3.9 percent over FY 1983. These FY 1984 awards comprised a total of 14,770,589 actions, which is an increase of 4,044 actions over the FY 1983 figure.

As shown in the following table, this report covers 86 percent of the procurement dollars and 1.4 percent of the actions awarded in FY 1984.

| | Actions | | Net Value | |
|---|-------------------|--------------|------------------|--------------|
| | Number | Percent | Millions | Percent |
| <u>TOTAL</u> | <u>14,770,589</u> | <u>100.0</u> | <u>\$146,032</u> | <u>100.0</u> |
| Included in Report | 213,882 | 1.4 | 125,019 | 85.6 |
| Excluded from Report: | | | | |
| All Actions Less Than \$25,000 | 14,533,478 | 98.4 | 12,460 | 8.5 |
| Intragovernmental/FMS Actions Over \$25,000 | 23,229 | .2 | 8,552 | 5.9 |

Prime Contract Awards by Awarding Department

Tables 1 and 2 provide data on PCA's by size range (individual ranges in Table 1, cumulative ranges in Table 2) according to awarding department. Contract actions of \$25,000 to \$49,000 accounted for 33 percent of the number of actions but only 1.8 percent of the total dollars. Actions of \$1 million or

more represented 80.2 of the total dollars but only 6.4 percent of the actions. Actions of \$10 million or more accounted for 56.6 percent of the total dollars but only 0.9 percent of the actions.

| Size of Action | Cumulative Percent | | | |
|----------------------|--------------------|--------------------|--------------------|--------------------|
| | FY 1984 | | FY 1983 | |
| | Percent of Actions | Percent of Dollars | Percent of Actions | Percent of Dollars |
| \$25,000 to \$49,000 | 33.0 | 1.8 | 34.5 | 2.0 |
| \$1 Million or More | 6.4 | 80.2 | 6.0 | 79.7 |
| \$10 Million or More | 0.9 | 56.6 | 0.8 | 55.9 |

As shown in Table 2, actions of \$1 million or more accounted for 79.2 percent of the total Army procurement dollars, as compared with 80.7 percent for the Navy, 83.5 percent for the Air Force, 75.4 percent for the Defense Logistics Agency (DLA), and 60.9 percent for Civil Functions.

Prime Contract Awards by Type of Contract

As discussed above, data presented in this report have a variety of management uses. Data on the distribution of contracts by type of contract (e.g. firm-fixed price, fixed price incentive, or cost-plus-fixed-fee) are also used for analyzing DOD procurement patterns. Table 3 provides data on the net value and percent distribution of seven types of contract actions.

As shown in this table, actions of \$1 million or more accounted for 97.4 percent of the dollars awarded on fixed-price incentive contracts, 96.0 percent of the cost-plus-incentive fee dollars, 92.9 percent of the fixed price redetermination dollars, and from 56.6 to 89.5 percent of the dollars for the remaining types of contracts.

As shown below, firm fixed-price/fixed price escalation contracts accounted for the highest percentage of actions, both in terms of the number of actions and total net value. Cost-plus-fixed-fee contracts represented the second largest category in terms of number of actions, while fixed-price incentive contracts accounted for the second largest grouping of contracts according to total net value.

| Type of Contract | Actions | | Net Value | |
|-----------------------------------|---------|---------|-----------|---------|
| | Number | Percent | Millions | Percent |
| TOTAL (over \$25,000) | 213,882 | 100.0 | \$125,019 | 100.0 |
| Firm-Fixed/Fixed Price Escalation | 170,459 | 79.7 | 78,509 | 62.8 |
| Cost-Plus-Fixed Fee | 21,241 | 9.9 | 10,440 | 8.4 |
| Other Cost Type | 11,362 | 5.3 | 3,040 | 2.4 |
| Fixed-Price Incentive | 4,961 | 2.3 | 21,840 | 17.5 |
| Cost-Plus Award Fee | 3,044 | 1.4 | 3,946 | 3.2 |
| Cost-Plus Incentive Fee | 1,907 | .9 | 6,676 | 5.3 |
| Fixed-Price Redetermination | 908 | .4 | 568 | .5 |

Totals may not add up due to rounding.

Prime Contract Awards by Competitive Status

Table 4 displays information on the net value and percent distribution of PCA's according to competitive status.

Negotiated Price Competitive contract actions accounted for 36 percent of the actions and 26 percent of the dollars in the competitive base. Non-competitive actions made up 30 percent of the actions and 27 percent of the dollars. Follow-on After Design Technical Competition only made up 8 percent of the actions but 27 percent of the dollars. (These percentages were all computed based on the Total Competitive Base.)

As shown in Table 4, actions of \$1 million or more accounted for 94.1 percent of the dollars awarded for Follow-on After Design/Technical Competition, 90.7 percent of the dollars for Follow-on After Price Competition, and from 46.4 to 81.5 percent of the dollars for the remaining categories of competitive status.

Prime Contract Awards by Kind of Action

PCA's are arrayed according to kind of procurement action (initial letter contract, definitive contract, change order, etc.) in Table 5. As shown in this table, actions of \$1 million or more accounted for 98.3 percent of the dollars awarded for definitive contracts which superseded letter contracts, 98.0 percent of the initial letter contract dollars, and from 58.4 to 90.5 percent of the dollars for the remaining kinds of procurement actions.

Contract actions other than modifications accounted for 74 percent of all actions and 55 percent of the dollars. Modifications to contracts accounted for 26 percent of the actions and 45 percent of the dollars. The distribution within these two categories is shown in the table below.

| | Actions | | Net Value | |
|---|---------|---------|-----------|---------|
| | Number | Percent | Millions | Percent |
| TOTAL | 213,882 | 100 | \$125,019 | 100 |
| Actions Other Than Modifications | 158,563 | 74 | 68,749 | 55 |
| Definitive Contract | 79,384 | 37 | 39,593 | 32 |
| Order Under Contract | 77,780 | 36 | 19,613 | 16 |
| Initial Letter Contract | 775 | * | 5,679 | 5 |
| Definitive Contract Superseding Letter Contract | 624 | * | 3,865 | 3 |
| Modifications | 55,319 | 26 | 56,270 | 45 |
| Funding Action | 24,578 | 11 | 24,627 | 20 |
| Additional Work | 18,974 | 9 | 27,471 | 22 |
| Change Orders | 10,853 | 5 | 4,411 | 4 |
| Terminations | 914 | * | -240 | * |

* Percentage is less than 0.5 percent
Totals may not add up due to rounding.

Table 1. Department of Defense Prime Contract Awards by Size and by Military Department: FY 1984

(Amounts in Millions)

| SIZE (IN DOLLARS) | TOTAL ¹ | | ARMY | | NAVY | | AIR FORCE | | DLA ² | | CIVIL FUNCTIONS | |
|-----------------------------|--------------------|-----------|--------|-----------|--------|-----------|-----------|-----------|------------------|-----------|-----------------|-----------|
| | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT |
| TOTAL | 213 882 | \$125,019 | 50,628 | \$27,618 | 67,583 | \$39,524 | 52,459 | \$40,338 | 32,025 | \$12,686 | 4,777 | \$1,586 |
| \$ 25,000 - 49,000 | 70,553 | 2,270 | 17,235 | 556 | 21,916 | 674 | 14,727 | 466 | 13,527 | 467 | 1,563 | 51 |
| 50,000 - 99,000 | 55,538 | 3,531 | 12,782 | 814 | 18,172 | 1,114 | 12,771 | 803 | 9,284 | 633 | 1,041 | 66 |
| 100,000 - 199,000 | 35,166 | 4,433 | 7,967 | 990 | 11,264 | 1,384 | 9,475 | 1,181 | 4,552 | 628 | 736 | 88 |
| 200,000 - 299,000 | 14,662 | 3,197 | 3,408 | 735 | 4,668 | 1,008 | 4,108 | 1,879 | 1,586 | 375 | 333 | 68 |
| 300,000 - 499,000 | 13,502 | 4,683 | 3,154 | 1,066 | 4,211 | 1,464 | 4,038 | 1,382 | 1,196 | 447 | 352 | 120 |
| 500,000 - 999,000 | 10,756 | 6,646 | 2,613 | 1,592 | 3,215 | 1,977 | 3,211 | 1,948 | 1,852 | 571 | 381 | 227 |
| 1,000,000 - 1,999,000 | 5,868 | 7,204 | 1,499 | 1,798 | 1,695 | 2,127 | 1,730 | 2,042 | 430 | 552 | 214 | 271 |
| 2,000,000 - 4,999,000 | 4,294 | 11,912 | 1,116 | 2,999 | 1,363 | 3,877 | 1,259 | 3,380 | 278 | 849 | 120 | 344 |
| 5,000,000 - 9,999,000 | 1,677 | 10,397 | 436 | 2,639 | 499 | 3,119 | 525 | 3,217 | 122 | 777 | 29 | 205 |
| 10,000,000 or more | 1,866 | 70,746 | 418 | 14,430 | 580 | 22,780 | 615 | 25,039 | 198 | 7,387 | 8 | 145 |
| Average size (dollars) | | \$584,521 | | \$545,510 | | \$584,823 | | \$768,942 | | \$396,127 | | \$331,906 |
| PERCENT DISTRIBUTION | | | | | | | | | | | | |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| \$ 25,000 - 49,000 | 33.0 | 1.8 | 34.0 | 2.0 | 32.4 | 1.7 | 28.1 | 1.2 | 42.2 | 3.7 | 32.7 | 3.2 |
| 50,000 - 99,000 | 26.0 | 2.8 | 25.2 | 2.9 | 26.9 | 2.8 | 24.3 | 2.0 | 29.0 | 5.0 | 21.8 | 4.1 |
| 100,000 - 199,000 | 16.4 | 3.5 | 15.7 | 3.6 | 16.7 | 3.5 | 18.1 | 2.9 | 14.2 | 4.9 | 15.4 | 5.6 |
| 200,000 - 299,000 | 6.9 | 2.6 | 6.7 | 2.7 | 6.9 | 2.6 | 7.8 | 2.2 | 5.0 | 3.0 | 7.0 | 4.3 |
| 300,000 - 499,000 | 6.3 | 3.7 | 6.2 | 3.9 | 6.2 | 3.7 | 7.7 | 3.4 | 3.7 | 3.5 | 7.4 | 7.6 |
| 500,000 - 999,000 | 5.0 | 5.3 | 5.2 | 5.8 | 4.8 | 5.0 | 6.1 | 4.8 | 2.7 | 4.5 | 8.0 | 14.3 |
| 1,000,000 - 1,999,000 | 2.7 | 5.8 | 3.0 | 6.5 | 2.5 | 5.4 | 3.3 | 5.1 | 1.3 | 4.4 | 4.5 | 17.1 |
| 2,000,000 - 4,999,000 | 2.0 | 9.5 | 2.2 | 10.9 | 2.0 | 9.8 | 2.4 | 8.4 | 0.9 | 6.7 | 2.5 | 21.7 |
| 5,000,000 - 9,999,000 | 0.8 | 8.3 | 0.9 | 9.6 | 0.7 | 7.9 | 1.0 | 8.0 | 0.4 | 6.1 | 0.6 | 12.9 |
| 10,000,000 or more | 0.9 | 56.6 | 0.8 | 52.2 | 0.9 | 57.6 | 1.2 | 62.1 | 0.6 | 58.2 | 0.2 | 9.2 |

¹ Includes Other Defense Agency awards not included elsewhere in this table
² Defense Logistics Agency.

Note: Percentages are based on thousands of dollars.

Table 2. Department of Defense Prime Contract Awards by Size and by Military Department (Cumulative): FY 1984

(Amounts in Millions)

| SIZE (IN DOLLARS) | TOTAL ¹ | | ARMY | | NAVY | | AIR FORCE | | DLA ² | | CIVIL FUNCTIONS | |
|---------------------------|--------------------|-----------|--------|-----------|--------|-----------|-----------|-----------|------------------|----------|-----------------|--------|
| | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT |
| \$10,000,000 or more | 1,866 | \$ 70,746 | 418 | \$ 14,430 | 580 | \$ 22,780 | 615 | \$ 25,039 | 198 | \$ 7,387 | 8 | \$ 145 |
| 5,000,000 or more | 3,543 | 81,143 | 854 | 17,069 | 1,079 | 25,899 | 1,140 | 28,256 | 320 | 8,164 | 37 | 351 |
| 2,000,000 or more | 7,837 | 93,055 | 1,970 | 20,068 | 2,442 | 29,776 | 2,399 | 31,637 | 598 | 9,013 | 157 | 694 |
| 1,000,000 or more | 13,705 | 100,259 | 3,469 | 21,865 | 4,137 | 31,903 | 4,129 | 33,679 | 1,028 | 9,565 | 371 | 966 |
| 500,000 or more | 24,461 | 106,906 | 6,082 | 23,458 | 7,352 | 33,880 | 7,340 | 35,627 | 1,880 | 10,136 | 752 | 1,312 |
| 300,000 or more | 37,963 | 111,589 | 9,236 | 24,524 | 11,563 | 35,344 | 11,378 | 37,009 | 3,076 | 10,583 | 1,104 | 1,380 |
| 200,000 or more | 52,625 | 114,785 | 12,644 | 25,258 | 16,231 | 36,353 | 15,486 | 37,888 | 4,662 | 10,958 | 1,437 | 1,380 |
| 100,000 or more | 87,791 | 119,218 | 20,611 | 26,248 | 27,495 | 37,736 | 24,961 | 39,069 | 9,214 | 11,586 | 2,173 | 1,468 |
| 50,000 or more | 143,329 | 122,749 | 33,393 | 27,062 | 45,667 | 38,850 | 37,732 | 39,872 | 18,498 | 12,219 | 3,214 | 1,534 |
| 25,000 or more | 213,882 | 125,019 | 50,628 | 27,618 | 67,583 | 39,524 | 52,459 | 40,338 | 32,025 | 12,686 | 4,777 | 1,586 |
| CUMULATIVE PERCENT | | | | | | | | | | | | |
| \$10,000,000 or more | 0.9 | 56.6 | 0.8 | 52.2 | 0.9 | 57.6 | 1.2 | 62.1 | 0.6 | 58.2 | 0.2 | 9.2 |
| 5,000,000 or more | 1.7 | 64.9 | 1.7 | 61.8 | 1.6 | 65.5 | 2.2 | 70.0 | 1.0 | 64.4 | 0.8 | 22.1 |
| 2,000,000 or more | 3.7 | 74.4 | 3.9 | 72.7 | 3.6 | 75.3 | 4.6 | 78.4 | 1.9 | 71.0 | 3.3 | 43.8 |
| 1,000,000 or more | 6.4 | 80.2 | 6.9 | 79.2 | 6.1 | 80.7 | 7.9 | 83.5 | 3.2 | 75.4 | 7.8 | 60.9 |
| 500,000 or more | 11.4 | 85.5 | 12.0 | 84.9 | 10.9 | 85.7 | 14.0 | 88.3 | 5.9 | 79.9 | 15.7 | 75.2 |
| 300,000 or more | 17.7 | 89.3 | 18.2 | 88.8 | 17.1 | 89.4 | 21.7 | 91.7 | 9.6 | 83.4 | 23.1 | 82.8 |
| 200,000 or more | 24.6 | 91.8 | 25.0 | 91.5 | 24.0 | 92.0 | 29.5 | 93.9 | 14.6 | 86.4 | 30.1 | 87.1 |
| 100,000 or more | 41.0 | 95.4 | 40.7 | 95.0 | 40.7 | 95.5 | 47.6 | 96.9 | 28.8 | 91.3 | 45.5 | 92.6 |
| 50,000 or more | 67.0 | 98.2 | 66.0 | 98.0 | 67.6 | 98.3 | 71.9 | 98.8 | 57.8 | 96.3 | 67.3 | 96.8 |
| 25,000 or more | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

¹ Includes Other Defense Agency awards not included elsewhere in this table
² Defense Logistics Agency.

Note: Percentages are based on thousands of dollars.

Table 3. Department of Defense Prime Contract Awards by Size and by Type of Contract (Cumulative): FY 1984

(Amounts in Millions)

| SIZE (IN DOLLARS) | TOTAL | | FIRM FIXED/FIXED PRICE ESCALATION | | FIXED PRICE REDETERMINATION | | FIXED PRICE INCENTIVE | |
|---------------------------|---------|-----------|-----------------------------------|-----------|-----------------------------|-----------|-----------------------|-------------|
| | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT |
| \$10,000,000 or more | 1,866 | \$ 70,746 | 1,094 | \$ 40,344 | 11 | \$ 405 | 346 | \$ 18,639 |
| 5,000,000 or more | 3,543 | 81,143 | 2,161 | 47,051 | 21 | 447 | 548 | 19,868 |
| 2,000,000 or more | 7,837 | 93,055 | 4,925 | 54,719 | 46 | 504 | 939 | 20,814 |
| 1,000,000 or more | 13,705 | 100,259 | 8,916 | 59,620 | 77 | 527 | 1,352 | 21,263 |
| 500,000 or more | 24,461 | 106,906 | 16,511 | 64,343 | 114 | 542 | 1,905 | 21,545 |
| 300,000 or more | 37,963 | 111,589 | 26,462 | 67,825 | 167 | 547 | 2,380 | 21,670 |
| 200,000 or more | 52,625 | 114,785 | 37,536 | 70,262 | 227 | 551 | 2,779 | 21,729 |
| 100,000 or more | 87,791 | 119,218 | 64,631 | 73,695 | 364 | 560 | 3,501 | 21,792 |
| 50,000 or more | 143,329 | 122,749 | 109,286 | 76,537 | 590 | 565 | 4,280 | 21,825 |
| 25,000 or more | 213,882 | 125,019 | 170,459 | 78,509 | 908 | 588 | 4,961 | 21,840 |
| Average Size (Dollars) | | \$584,521 | | \$460,573 | | \$625,397 | | \$4,402,338 |
| CUMULATIVE PERCENT | | | | | | | | |
| \$10,000,000 or more | 0.9 | 56.6 | 0.6 | 51.4 | 1.2 | 71.3 | 7.0 | 85.3 |
| 5,000,000 or more | 1.7 | 64.9 | 1.3 | 59.9 | 2.3 | 78.8 | 11.0 | 91.0 |
| 2,000,000 or more | 3.7 | 74.4 | 2.9 | 69.7 | 5.1 | 88.7 | 18.9 | 95.3 |
| 1,000,000 or more | 6.4 | 80.2 | 5.2 | 75.9 | 8.5 | 92.9 | 27.3 | 97.4 |
| 500,000 or more | 11.4 | 85.5 | 9.7 | 82.0 | 12.6 | 95.5 | 38.4 | 98.6 |
| 300,000 or more | 17.7 | 89.3 | 15.5 | 86.4 | 18.4 | 96.4 | 48.0 | 99.2 |
| 200,000 or more | 24.6 | 91.8 | 22.0 | 89.5 | 25.0 | 97.1 | 56.0 | 99.5 |
| 100,000 or more | 41.0 | 95.4 | 37.9 | 93.9 | 40.1 | 98.5 | 70.6 | 99.8 |
| 50,000 or more | 67.0 | 98.2 | 64.1 | 97.5 | 65.0 | 99.5 | 86.3 | 99.9 |
| 25,000 or more | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

Note: Percentages are based on thousands of dollars.

Table 3. Department of Defense Prime Contract Awards by Size and by Type of Contract (Cumulative): FY 1984

(Concluded)

(Amounts in Millions)

| SIZE (IN DOLLARS) | COST-PLUS FIXED FEE | | COST-PLUS AWARD FEE | | COST-PLUS INCENTIVE FEE | | OTHER COST TYPE | |
|------------------------|---------------------|-----------|---------------------|-------------|-------------------------|-------------|-----------------|-----------|
| | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT |
| \$10,000,000 or more | 133 | \$ 3,334 | 94 | \$ 2,139 | 151 | \$ 4,994 | 37 | \$ 892 |
| 5,000,000 or more | 313 | 4,384 | 177 | 2,698 | 248 | 5,583 | 75 | 1,111 |
| 2,000,000 or more | 903 | 6,098 | 374 | 3,316 | 465 | 6,190 | 185 | 1,415 |
| 1,000,000 or more | 1,740 | 7,186 | 561 | 3,531 | 649 | 6,411 | 410 | 1,720 |
| 500,000 or more | 3,356 | 8,224 | 839 | 3,702 | 879 | 6,544 | 857 | 2,006 |
| 300,000 or more | 5,240 | 8,906 | 1,086 | 3,784 | 1,083 | 6,605 | 1,545 | 2,251 |
| 200,000 or more | 7,210 | 9,355 | 1,317 | 3,830 | 1,244 | 6,635 | 2,312 | 2,423 |
| 100,000 or more | 11,570 | 9,933 | 1,785 | 3,887 | 1,519 | 6,663 | 4,421 | 2,889 |
| 50,000 or more | 16,957 | 10,294 | 2,400 | 3,925 | 1,742 | 6,673 | 8,074 | 2,930 |
| 25,000 or more | 21,241 | 10,440 | 3,044 | 3,946 | 1,907 | 6,676 | 11,362 | 3,040 |
| Average Size (Dollars) | | \$491,495 | | \$1,296,419 | | \$3,500,728 | | \$267,542 |
| CUMULATIVE PERCENT | | | | | | | | |
| \$10,000,000 or more | 0.6 | 31.9 | 3.1 | 54.2 | 7.9 | 74.8 | 0.3 | 29.3 |
| 5,000,000 or more | 1.5 | 42.0 | 5.8 | 68.4 | 13.0 | 83.6 | 0.7 | 36.6 |
| 2,000,000 or more | 4.3 | 58.4 | 12.3 | 84.0 | 24.4 | 92.7 | 1.6 | 46.6 |
| 1,000,000 or more | 8.2 | 68.8 | 18.4 | 89.5 | 34.0 | 96.0 | 3.6 | 56.6 |
| 500,000 or more | 15.8 | 78.8 | 27.6 | 93.8 | 46.1 | 98.0 | 7.5 | 66.0 |
| 300,000 or more | 24.7 | 85.3 | 35.7 | 95.9 | 56.8 | 98.9 | 13.6 | 74.0 |
| 200,000 or more | 33.9 | 89.6 | 43.3 | 97.1 | 65.2 | 99.4 | 20.3 | 79.7 |
| 100,000 or more | 54.5 | 95.1 | 58.6 | 98.5 | 79.7 | 99.8 | 38.9 | 88.5 |
| 50,000 or more | 79.8 | 98.6 | 78.8 | 99.5 | 91.3 | 100.0 | 71.1 | 96.4 |
| 25,000 or more | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

Table 4. Department of Defense Prime Contract Awards by Size and by Competitive Status (Cumulative): FY 1984

(Amounts in Millions)

| SIZE (IN DOLLARS) | TOTAL | | COMPETITIVE EXCLUSIONS ¹ | | TOTAL LESS EXCLUSIONS | | FORMALLY ADVERTISED | | NEGOTIATED PRICE COMPETITION | |
|------------------------|---------|-----------|-------------------------------------|-----------|-----------------------|-----------|---------------------|-----------|------------------------------|-----------|
| | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT |
| \$10,000,000 or more | 1,866 | \$ 70,746 | 106 | \$ 2,941 | 1,760 | \$ 67,804 | 80 | \$ 1,975 | 403 | \$ 15,369 |
| 5,000,000 or more | 3,543 | 81,143 | 206 | 3,591 | 3,337 | 77,552 | 203 | 2,808 | 775 | 17,830 |
| 2,000,000 or more | 7,837 | 93,055 | 411 | 4,177 | 7,426 | 88,878 | 558 | 3,832 | 1,751 | 20,745 |
| 1,000,000 or more | 13,705 | 100,259 | 888 | 4,808 | 12,817 | 95,452 | 1,057 | 4,475 | 3,161 | 22,621 |
| 500,000 or more | 24,461 | 106,906 | 1,982 | 5,544 | 22,479 | 101,361 | 1,983 | 5,079 | 5,919 | 24,401 |
| 300,000 or more | 37,963 | 111,589 | 3,479 | 6,111 | 34,484 | 105,477 | 2,965 | 5,424 | 9,575 | 25,750 |
| 200,000 or more | 52,625 | 114,785 | 5,157 | 6,506 | 47,468 | 108,279 | 4,017 | 5,666 | 13,904 | 26,746 |
| 100,000 or more | 87,791 | 119,218 | 9,281 | 7,063 | 78,510 | 112,155 | 6,564 | 6,002 | 25,090 | 28,254 |
| 50,000 or more | 143,329 | 122,749 | 15,975 | 7,525 | 127,354 | 115,224 | 10,911 | 6,291 | 42,780 | 29,434 |
| 25,000 or more | 213,882 | 125,019 | 25,393 | 7,853 | 188,489 | 117,166 | 16,870 | 6,495 | 67,022 | 30,244 |
| Average Size (Dollars) | | \$584,521 | | \$309,258 | | \$621,605 | | \$385,014 | | \$451,248 |
| CUMULATIVE PERCENT | | | | | | | | | | |
| \$10,000,000 or more | 0.9 | 56.6 | 0.4 | 37.5 | 0.9 | 57.9 | 0.5 | 30.4 | 0.6 | 50.8 |
| 5,000,000 or more | 1.7 | 64.9 | 0.8 | 45.7 | 1.8 | 66.2 | 1.2 | 43.2 | 1.2 | 59.0 |
| 2,000,000 or more | 3.7 | 74.4 | 1.6 | 53.2 | 3.9 | 75.9 | 3.3 | 59.0 | 2.6 | 68.6 |
| 1,000,000 or more | 6.4 | 80.2 | 3.5 | 61.2 | 6.8 | 81.5 | 6.3 | 68.9 | 4.7 | 74.8 |
| 500,000 or more | 11.4 | 85.5 | 7.8 | 70.6 | 11.9 | 86.5 | 11.8 | 78.2 | 8.8 | 80.7 |
| 300,000 or more | 17.7 | 89.3 | 13.7 | 77.8 | 18.3 | 90.0 | 17.6 | 83.5 | 14.3 | 85.1 |
| 200,000 or more | 24.6 | 91.8 | 20.3 | 82.8 | 25.2 | 92.4 | 23.8 | 87.2 | 20.7 | 88.4 |
| 100,000 or more | 41.0 | 95.4 | 36.5 | 89.9 | 41.7 | 95.7 | 38.9 | 92.4 | 37.4 | 93.4 |
| 50,000 or more | 67.0 | 98.2 | 62.9 | 95.8 | 67.6 | 98.3 | 64.7 | 96.9 | 63.8 | 97.3 |
| 25,000 or more | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

¹ Includes awards for educational and non-profit institutions, utilities the 8A Program and brand name items for commissary resale.

Note: Percentages are based on thousands of dollars.

Table 4. Department of Defense Prime Contract Awards by Size and by Competitive Status (Cumulative): FY 1984

(Concluded)

(Amounts in Millions)

| SIZE (IN DOLLARS) | DESIGN OR TECHNICAL COMPETITION | | FOLLOW-ON AFTER PRICE COMPETITION | | FOLLOW-ON AFTER DESIGN/TECHNICAL COMPETITION | | CATALOG OR MARKET PRICE | | NON-COMPETITIVE | |
|------------------------|---------------------------------|-----------|-----------------------------------|-------------|--|-------------|-------------------------|-----------|-----------------|-----------|
| | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT |
| \$10,000,000 or more | 170 | \$ 5,083 | 51 | \$ 3,062 | 517 | \$ 25,119 | 7 | \$ 150 | 532 | \$ 17,046 |
| 5,000,000 or more | 373 | 6,366 | 93 | 3,339 | 828 | 27,046 | 18 | 225 | 1,047 | 19,938 |
| 2,000,000 or more | 894 | 7,887 | 186 | 3,588 | 1,538 | 28,856 | 59 | 349 | 2,440 | 23,621 |
| 1,000,000 or more | 1,564 | 8,734 | 323 | 3,756 | 2,343 | 29,738 | 125 | 432 | 4,244 | 25,696 |
| 500,000 or more | 2,723 | 9,481 | 549 | 3,868 | 3,587 | 30,423 | 263 | 528 | 7,455 | 27,580 |
| 300,000 or more | 4,230 | 10,024 | 827 | 3,946 | 4,953 | 30,859 | 472 | 609 | 11,462 | 28,865 |
| 200,000 or more | 5,877 | 10,400 | 1,095 | 3,991 | 6,186 | 31,093 | 761 | 676 | 15,628 | 29,707 |
| 100,000 or more | 9,973 | 10,940 | 1,773 | 4,057 | 8,762 | 31,376 | 1,452 | 770 | 24,896 | 30,757 |
| 50,000 or more | 16,477 | 11,371 | 2,805 | 4,113 | 11,733 | 31,535 | 2,878 | 868 | 39,770 | 31,613 |
| 25,000 or more | 24,113 | 11,634 | 3,982 | 4,142 | 14,753 | 31,616 | 4,702 | 931 | 57,047 | 32,104 |
| Average Size (Dollars) | | \$482,472 | | \$1,040,079 | | \$2,143,031 | | \$198,048 | | \$562,766 |
| CUMULATIVE PERCENT | | | | | | | | | | |
| \$10,000,000 or more | 0.7 | 43.7 | 1.3 | 73.9 | 3.5 | 79.4 | 0.1 | 16.2 | 0.9 | 53.1 |
| 5,000,000 or more | 1.5 | 54.7 | 2.3 | 80.6 | 5.6 | 85.5 | 0.4 | 24.1 | 1.8 | 62.1 |
| 2,000,000 or more | 3.7 | 67.8 | 4.7 | 86.6 | 10.4 | 91.3 | 1.3 | 37.5 | 4.3 | 73.6 |
| 1,000,000 or more | 6.5 | 75.1 | 8.1 | 90.7 | 15.9 | 94.1 | 2.7 | 46.4 | 7.4 | 80.0 |
| 500,000 or more | 11.3 | 81.5 | 13.8 | 93.4 | 24.3 | 96.2 | 5.6 | 56.7 | 13.1 | 85.9 |
| 300,000 or more | 17.5 | 86.2 | 20.8 | 95.3 | 33.6 | 97.6 | 10.0 | 65.4 | 20.1 | 89.9 |
| 200,000 or more | 24.4 | 89.4 | 27.5 | 96.4 | 41.9 | 98.3 | 16.2 | 72.6 | 27.4 | 92.5 |
| 100,000 or more | 41.4 | 94.0 | 44.5 | 98.0 | 59.4 | 99.2 | 30.9 | 82.7 | 43.6 | 95.8 |
| 50,000 or more | 68.3 | 97.7 | 70.4 | 99.3 | 79.5 | 99.7 | 61.2 | 93.2 | 69.7 | 98.5 |
| 25,000 or more | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

Table 5. Department of Defense Prime Contract Awards by Size and by Kind of Action (Cumulative): FY 1984

(Amounts in Millions)

| SIZE (IN DOLLARS) | TOTAL | | INITIAL LETTER CONTRACT | | DEFINITIVE CONTR SUPERCEDING LETTER CONTRACT | | DEFINITIVE CONTRACT | | ORDER UNDER CONTRACT | |
|------------------------|---------|-----------|-------------------------|-------------|--|-------------|---------------------|-----------|----------------------|-----------|
| | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT |
| \$10,000,000 or more | 1,866 | \$ 70,746 | 91 | \$ 4,734 | 74 | \$ 3,455 | 497 | \$ 19,772 | 249 | \$ 5,637 |
| 5,000,000 or more | 3,543 | 81,183 | 156 | 5,182 | 97 | 3,595 | 1,028 | 23,379 | 552 | 7,297 |
| 2,000,000 or more | 7,837 | 93,055 | 240 | 5,449 | 145 | 3,731 | 2,373 | 27,561 | 1,539 | 9,679 |
| 1,000,000 or more | 13,705 | 100,259 | 324 | 5,568 | 204 | 3,799 | 4,126 | 30,012 | 3,129 | 11,462 |
| 500,000 or more | 24,461 | 106,906 | 407 | 5,626 | 267 | 3,827 | 7,434 | 32,307 | 6,476 | 13,432 |
| 300,000 or more | 37,963 | 111,589 | 465 | 5,649 | 321 | 3,843 | 11,921 | 34,013 | 11,072 | 14,958 |
| 200,000 or more | 52,625 | 114,785 | 505 | 5,658 | 356 | 3,850 | 17,052 | 35,248 | 16,205 | 16,038 |
| 100,000 or more | 87,791 | 119,218 | 664 | 5,670 | 420 | 3,857 | 30,258 | 37,100 | 28,423 | 17,492 |
| 50,000 or more | 143,329 | 122,749 | 664 | 5,675 | 520 | 3,861 | 52,171 | 38,629 | 48,688 | 18,717 |
| 25,000 or more | 213,882 | 125,019 | 775 | 5,679 | 624 | 3,865 | 79,384 | 39,593 | 77,780 | 19,613 |
| Average Size (Dollars) | | \$584,521 | | \$7,327,966 | | \$6,193,405 | | \$498,747 | | \$252,157 |
| \$10,000,000 or more | 0.9 | 56.6 | 11.7 | 83.4 | 11.9 | 89.4 | 0.6 | 49.9 | 0.3 | 28.7 |
| 5,000,000 or more | 1.7 | 64.9 | 20.1 | 91.2 | 15.5 | 93.0 | 1.3 | 59.0 | 0.7 | 37.2 |
| 2,000,000 or more | 3.7 | 74.4 | 31.0 | 96.0 | 23.2 | 96.5 | 3.0 | 69.6 | 2.0 | 49.4 |
| 1,000,000 or more | 6.4 | 80.2 | 41.8 | 98.0 | 32.7 | 98.3 | 5.2 | 75.8 | 4.0 | 58.4 |
| 500,000 or more | 11.4 | 85.5 | 52.5 | 99.1 | 42.8 | 99.0 | 9.4 | 81.6 | 8.3 | 68.5 |
| 300,000 or more | 17.7 | 89.3 | 60.0 | 99.5 | 51.4 | 99.4 | 15.0 | 85.9 | 14.2 | 76.3 |
| 200,000 or more | 24.6 | 91.8 | 65.2 | 99.6 | 57.1 | 99.6 | 21.5 | 89.0 | 20.8 | 81.8 |
| 100,000 or more | 41.0 | 95.4 | 75.4 | 99.8 | 68.4 | 99.8 | 38.1 | 93.7 | 36.5 | 89.2 |
| 50,000 or more | 67.0 | 98.2 | 85.7 | 99.9 | 83.3 | 99.9 | 65.7 | 97.6 | 62.6 | 95.4 |
| 25,000 or more | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

Note: Percentages are based on thousands of dollars.

Table 5. Department of Defense Prime Contract Awards by Size and by Kind of Action (Cumulative): FY 1984

(Concluded)
(Amounts in Millions)

| SIZE (IN DOLLARS) | MODIFICATIONS | | | | | | | | | | | |
|------------------------|---------------|-------------|-----------------|-------------|----------------|-------------|--------------|-----------|-------------|------------|--|--|
| | SUB-TOTAL | | ADDITIONAL WORK | | FUNDING ACTION | | CHANGE ORDER | | TERMINATION | | | |
| | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | | |
| \$10,000,000 or more | 955 | \$ 37,148 | 347 | \$ 20,295 | 524 | \$ 15,008 | 79 | \$ 1,902 | 5 | \$ 58- | | |
| 5,000,000 or more | 1,710 | 41,690 | 586 | 21,897 | 955 | 17,501 | 160 | 2,380 | 9 | 88- | | |
| 2,000,000 or more | 3,540 | 46,635 | 1,215 | 23,826 | 1,946 | 20,063 | 355 | 2,862 | 24 | 117- | | |
| 1,000,000 or more | 5,922 | 49,420 | 1,948 | 24,848 | 3,232 | 21,462 | 682 | 3,265 | 60 | 155- | | |
| 500,000 or more | 9,877 | 51,714 | 3,158 | 25,676 | 5,389 | 22,631 | 1,233 | 3,580 | 97 | 173- | | |
| 300,000 or more | 14,184 | 53,126 | 4,567 | 26,207 | 7,575 | 23,316 | 1,903 | 3,794 | 139 | 190- | | |
| 200,000 or more | 18,507 | 53,992 | 5,953 | 26,533 | 9,737 | 23,720 | 2,628 | 3,938 | 189 | 199- | | |
| 100,000 or more | 28,099 | 55,100 | 9,194 | 26,970 | 14,370 | 24,220 | 4,219 | 4,123 | 316 | 213- | | |
| 50,000 or more | 41,286 | 55,867 | 13,919 | 27,296 | 19,905 | 24,513 | 6,910 | 4,287 | 552 | 228- | | |
| 25,000 or more | 55,319 | 56,270 | 18,974 | 27,471 | 24,578 | 24,627 | 10,853 | 4,411 | 914 | 240- | | |
| Average Size (Dollars) | | \$1,017,182 | | \$1,447,811 | | \$1,002,007 | | \$406,474 | | \$262,659- | | |
| \$10,000,000 or more | 1.7 | 66.0 | 1.8 | 73.9 | 2.1 | 60.9 | 0.7 | 43.1 | 0.5 | 24.0 | | |
| 5,000,000 or more | 3.1 | 74.1 | 3.1 | 79.7 | 3.9 | 71.1 | 1.5 | 54.0 | 1.0 | 36.5 | | |
| 2,000,000 or more | 6.4 | 82.9 | 6.4 | 86.7 | 7.9 | 81.5 | 3.3 | 64.9 | 2.6 | 48.8 | | |
| 1,000,000 or more | 10.7 | 87.8 | 10.3 | 90.5 | 13.1 | 87.1 | 6.3 | 74.0 | 6.6 | 64.7 | | |
| 500,000 or more | 17.9 | 91.9 | 16.6 | 93.5 | 21.9 | 91.9 | 11.4 | 81.1 | 10.6 | 72.2 | | |
| 300,000 or more | 25.6 | 94.4 | 24.1 | 95.4 | 30.8 | 94.7 | 17.5 | 86.0 | 15.2 | 79.0 | | |
| 200,000 or more | 33.5 | 96.0 | 31.4 | 96.6 | 39.6 | 96.3 | 24.2 | 89.3 | 20.7 | 83.0 | | |
| 100,000 or more | 50.8 | 97.9 | 48.5 | 98.2 | 58.5 | 98.3 | 38.9 | 93.5 | 34.6 | 88.9 | | |
| 50,000 or more | 74.6 | 99.3 | 73.4 | 99.4 | 81.0 | 99.5 | 63.7 | 97.2 | 60.4 | 95.2 | | |
| 25,000 or more | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | | |

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