20000803093



NAVAL POSTGRADUATE SCHOOL

Monterey, California



THESIS



ATTRITION IN THE UNITED STATES ARMY: AN EXPLORATORY DATA ANALYSIS APPROACH

bv

David Alan Thomas

June 1984

Thesis Advisor:

Peter A.W. Lewis

Approved for public release; distribution unlimited

DTIC FILE COPY

755

AD-A142

Reproduced From Best Available Copy

84 - 06 29 038

REPORT DOCUMENTATION PAGE	READ INSTRUCTIONS							
1. REPORT NUMBER 2. GOVT ACCESSION NO	BEFORE COMPLETING FORM							
AD-A142755								
4. TITLE (and Subtitio)	4. TYPE OF REPORT & PERIOD COVERED							
Attrition in the United States Army:	Master's Thesis							
An Exploratory Data Analysis Approach	June 1984							
	6. PERFORMING ORG. REPORT NUMBER							
7. AuTHOR(a)	6. CONTRACT OR GRANT NUMBER(a)							
David A. Thomas								
9. PERFORMING ORGANIZATION HAME AND ADDRESS	10. PROGRAM ELEMENT, PROJECT, TASK AREA & WORK UNIT NUMBERS							
Naval Postgraduate School								
Monterey, California 93943								
11. CONTROLLING OFFICE NAME AND ADDRESS	12. REPORT DATE							
Naval Postgraduate School	June 1984							
Monterey, California 93943	13. NUMBER OF PAGES							
	193							
14. MONITORING AGENCY NAME & ADDRESS(II di:Toront from Controlling Office)	15. SECURITY CLASS. (of this report)							
	Unclassified							
	15a, DECLASSIFICATION/DOWNGRADING SCHEDULE							
16. DISTRIBUTION STATEMENT (of this Report)								
Approved for public release; distribution	unlimited							
Approved for public release; distribution	mittimt ced.							
17. DISTRIBUTION STATEMENT (of the obstract entered in Block 20, if different free	m Report)							
18. SUPPLEMENTARY NOTES								
	·							
19. KEY WORDS (Continue on reverse elde it necessary and dentity by block number) Attrition, Enlistees, Exploratory data analy	sis.Graphical analysis.							
GRAFSTAT, Recruiting, Multivariate data, pers	onal characteristics,							
Survival analysis, Survivor curves, Length o	f service,Education level							
	•							
9. ABSTRACT (Continue on reverse side if necessary and identify by block mamber)								
Exploratory data analysis techniques were								
the effectiveness of such techniques in id	entifying factors assoc-							

DD 1 JAN 73 7473 EDITION OF 1 NOV 45 IS DESOLETE S/N 0102- LF- 014-6601

ENERGY ENGLISTE ENGLISTE ENGLISTE ENGLISTE ENGLISTE EN ANTEREN ANTEREN ANTEREN ANTEREN ANTEREN ANTEREN ANTEREN

LINCIASCIFIED
SECURITY CLASSIFICATION OF THIS PAGE (From Date Entered)

iated with attrition from the United States Army. Multivariate graphical data analysis was performed utilizing the "Draftsman" program recently added to the NPS GRAFSTAT package, as well as other exploratory data analysis techniques. Empirical survivor curves which take into account and explicitly display the discrete

probabilities of departure of enlistees at 36 and 48 months are provided. Tables are provided depicting probabilities of attrition and reenlistment for selected personal characteristics of enlistees.

Accession For Parts Const. The Parts Con

S/N 0102- LF- 014- 6601

2 Unclassified
SECURITY CLASSIFICATION OF THIS PAGE(Whom Data Entered)

Approved for public release; distribution unlimited.

Attrition in the United States Army: An Exploratory Data Analysis Approach

by

Captain, United States Army
B.S., United States Military Academy, 1975

Submitted in partial fulfillment of the requirements for the degree of

MASTER OF SCIENCE IN OPERATIONS RESEARCH

from the

NAVAI POSTGRADUATE SCHOOL June 1984

luthor:	David A. Thomas	<i>A</i>
Approved by:	Per au	2 Luis
		Thesis Advisor
	Leavie W. Th	442344
	Maria	Of Co-Advisor
	GRACUOSA	leur
	Chairman, Department	of Operations Research
•	Kuch T. May	ell
·	Lean of Informati	ion and Policy Sciences

ABSTRACT

Exploratory data analysis techniques were utilized to demonstrate the effectiveness of such techniques in identifying factors associated with attrition from the United States Army. Multivariate graphical data analysis was performed utilizing the "Draftsman" program recently added to the NFS GRAFSTAT package, as well as other exploratory techniques. Empirical survivor curves which take into account and explicitly display the discrete probabilities of departure of enlistees at 36 or 48 months are provided. Tables are provided depicting probabilities of attrition and reenlistment for selected personal characteristics of enlistees.

TABLE CF CONTENTS

ı.	INTECDUCTION	ţ
	A. BACKGROUNG	!
	E. PURPCSE CF RESEARCH EFFORT	i
II.	CATA AND METHCEOLOGY	٠
	1. THE DATA	۲
	1. DMDC Cchort File Description 17	,
•	2. Preliminary Investigation and Data	
	Reduction	i
	3. Preparation for Exploratory Data	
	Analysis	t
	E. METHCDOLCGY	
	E. BEIRCHOLEGI	
III.	EXFLORATORY DATA ANALYSIS 21	
	A. INITIAL CRAFTSMAN'S DISPLAY 21	:
	E. REVISED CEAFTSMAN'S DISPLAY	
	C. BOXPLOT ANALYSIS 40	١.
	1. Education Level Versus Length of	
•	Service	į
	2. The Multivariate Capability of the	
	Bcxplot	r
	3. Summary of Boxplot Analysis of	
	Remaining Variables	
	C. EXAMPLE CONFIRMATORY ANALYSIS 64	
	F. SUMMARY OF EXPLORATORY DATA ANALYSIS	
	EFFORTS	
	1. General 67	
	2. EDA and U.S. Army Enlisted Attrition 68	
	3. Limitations 69	
•	2. PIETCECTORS	

IA.	SCRV	IVO R	FUNC	TIC	N	AN A	LY	SI	S·	• ' •	• .		•	•	•	•	•	•	•	•	. 70
	1.	BACK	GROU	ND	•	•	•		• •	• •			•	•	•	•	•	•	•	•	7
	E.	APPI	CAT	CICN		•	•	•	• '	•	•		•	•	•	•	•	•	•	•	7
•	C.	REST	ILTS	CF	SU	RV I	VO.	R	FU	NC:	rIC	N	A N	AL	YS:	IS	•	•	•	•	7:
٧.	RESUI	LTS 1	ND C	C NC	LU	SIC	NS		• •				-	•	•	•	•	•	•	•	82
••	1.	GENE	RAL		•	•	•	•	•				•	•	•	•	•		•		8:
	E.	Sumi	ARY		•	•	•	•					•	•	•	•	•	•	•,	•	82
	c.	RECO	mm en	DED	F	URT	HE:	B I	RES	S EA	RC	Н	•	٠.	•		•	•	•	•	83
APPENDI	X A:	EXP	LORA	ICE	Y I	TAC	A .	AN	ALY	(S)	s	TE	CH	NI	QUI	ES	•	•	•	•	85
APPENDI	X E:	HIS	TOGR	AM .	OF	PY	79	NE	isc	; 1	SS	ES	SI	ON	S	•	•	•	•	•	90
APPENCI	I C:	FOR	TRA N	FR	ŲGE	8 A M	s :	TO	RI	ZAI	ם	AT	A	•	•	•	•	•	•	•	94
APPENCI	X D:	APL	PRO	GEA	MS	P O	R I	DAT	A 2	M	NI	PU	LA:	TI	ON	•	•	•	• .	•	98
APPENCI	X E:	OVE	RALL	VI	EW	OF	P:	IRS	T	DB	AF	TS	M A	N • :	S						
		DIS	PLAY	•	•	•	• •		•	•	•	•	•	•	•	•	•	•	•	. 4	10 1
APPENDI	X F:	OVE	ra ll	VI	EW	0 F	R	EV 1	SE	D:	DR	AF	ST	MAI	4 • 5	5					
		DIS	PLAY	•	. •	•	• •		•	•	•	•	•	•	•	•	•	•	•	1	110
APPENCI:	X G:	INP	ur s	CEE	en,	I	BM	GB	AF	Sī	AT	Ş	U BI	90 E	UI	AI	'IC	N			
		CAT	Ego R	I A	NAL	YS:	IS	PR	OG	RA	M	•	•	•	•	•	•	•	• •	1	114
APPENDI	X H:	BOX	FLOT	AN.	ALY	SIS	s c	F	RE	MA	IN	IN	G 1	7 A F	RIA	BL	.ES	;	••	1	15
APPENCI	I I:	APL	PRO	GEA	MS	TC	P	RF	OR	M	ON	E-1	WAY	<i>t</i> 2	NO	VA		•	•	1	70
APPENDÍ:	X J:	INP	UT S	CBE	en	FCI	R 1	BM	G	RA	FS	TA:	r	DE	?						
		PRO	grah	•	•	•		•	•	•	ij	•	•	•	•	•					73
APPENCI	K K:	SUR	AIAO	E C	URV	ES	FC	R	3	YE	AR	E	NI	sı	EE	s	•	•	•	1	74
APPENCI	K L:	SUR	VI VO	R CI	JRV	ES	FC	R	4	YE	AR	E	NLI	SI	EE	S	•	•	•	1	82
LIST CF	BEFE	RENC	ES .	• •	•	• •	•	•	•	•	•	•	•	•	•	•	•	•	•	1	91
THITTAI	CTST	RTRM1	TTON	TTS	:T		_				_									1	93

LIST OF TABLES

I. Military Occupational Skills To Be Analyzed .	•	. 18
II. Initial Variables of Interest	•	. 19
III. R∈duced Variable List for Further Analysis	•	. 31
IV. Recoding of Education Levels for Draftsman's		
Display	•	. 36
V. Anova Table for Testing Equality of Means	•	. 66
VI. Results of K-W Test of Equality of Means	-	. 66
VII. Possible Explanatory Variables from EDA	•	. 68
VIII. Erlistee Life Cycle Models	•	. 71
IX. Results of Survivor Analysis on Most Prevalent		
Erlistee		. 75
I. Besults of Survivor Function Analysis for 3YC	•	. 78
XI. Results of Survivor Function Analysis for 4YO	•	. 79
XII. Attribute Values Providing Lowest Risk of		
Attrition,3YO	•	. 80
IIII. Attribute Values Providing Lowest Risk of		
Attrition,4TO	•	. 80
XIV. Attribute Values Providing Highest		
Reenlistment,3 TO	•	. 81
IV. Attribute Values Providing Highest		
Reenlistment, 470	• '	. 81
IVI. Candidate Explanatory Variables	•	115
KVII. Candidate Explanatory Variables		
IVIII. Candidate Explanatory Variables		

LIST OF FIGURES

3.1	First Column of Draftsman's Display 24
3.2	First Column Continued
3.3	First Column of Revised Draftsman's Display 33
3.4	First Column, Continued
3.5	Row of Display for Cross Comparison 36
3.6	Segment for Cross-Comparison
3.7	Education Level vs. Length of Service, I 41
3.8	Education Level vs. Length of Service, II 45
3.9	Education Level, College Deleted 46
3.10	Education Level, GED Deleted 48
3.11	Hilitary Occupational Skill vs. Length of
	Service
3.12	Cccupational Skill, High School Graduates 52
3.13	Occupational Skill, NHSG and GED 53
3.14	HSEG, NESG and GED by Occupational Skill 57
3.15	Non High School Grads vs. Diploma Grads 58
3.16	Equivalency Status vs. Diploma Grads 59
3.17	Recap of Effects of Education on Performance 60
4.1	Survivor Furction For All 3 YO Enlistees 73
4.2	Survivor Function, Most Prevalent 310
	Enlistee
4.3	Survivor Punction, Most Prevalent 440
	Enlistee
4.4	Survivor Functions of Education Levels 76
1.1	Draftsman Display from Chambers et. al 86
1.2	Example Box;lot
1.1	Hental Category vs. Length of Service, I 116
1.2	Mental Category vs. Length of Service.II 117

B.3	Mental	Cat	egcry	VS.	Le	eng	th	of	Se	CAI	ice	,I	II		•	•	118
B.4	Mental	Cat	egcij	vs.	Le	en g	th	of	Se	cvi	lce	,I	7	•	•	•	119
B.5	Mental	Cat	egcry	, 48.	L	eng	th	of	Se	c v i	Lce	, 7		•	•	•	120
B.6	Mental	Cat	egcij	ys.	Le	eng	th	of	Se	CA	ice	, v	I	•	•	•	12.1
B.7	Mental	Cat	egory	ys.	Le	eng	th	of	Se	C A j	ice	, 7	II		•	•	122
B. 8	Mental	Cat	egcry	vs.	Le	eng	th	of	Se	C V j	ice	. 7	II	I.	•	•	123
B.9	Mental	Cat	egory	vs.	Le	eng	th	of	Se	C A ;	ice	,I	X	•	•	•	124
B. 10	Marita.	1 St	atus	vs.	Sei	.vi	ce,	I.		•	•	•	•	•	•	• ,	125
B.11	Marita	l St	a tus	٧s.	Sei	.vi	ce,	II		•	•	•	•	•	•	•	126
6.12	Marita	l St	atus	Vs.	Sei	.vi	ce,	II	I.		•		•	•	•	•	127
B.13	Marita.	1 St	a tus	vs.	Sei	.vi	ce,	IV	•	•	•	•		•	•	•	128
B. 14	Marita																129
B. 15	Marita	1 St	atus.	vs.	Ser	.vi	ce,	VI	•	•	•	•	• .	•	•	•	130
B. 16	lge vs	, Se	rvice	,I			•	•		•	•	•	•		•	•	131
B. 17	lge vs	. Se	rvice	II,			•	•		•	•	•	•	•	•	• ,	132
B. 18	Age vs.	. Se	r vice	,III,		•	•	•		•	•	•	•	•	•	•	133
B. 19	lge vs	. Se	rvice	,IV			•	•		•	•	•	•	•-	•	•	134
B. 20	Age vs	. Se	rvice	₹,₹		•	•	-		•	•	•	•	•	•	•	135
B.21	Age VS	. Se	rvice	IV,			•	•		•	•	•	•	•	•	•	136
B. 22	lge vs.	. Se	rvice	,VII		•	•			•	•	•	•	•	•	•	137
B.2 3	lge vs.	. Se	rvice	,VII	I.		•	• .	, •	•	•		•	•	•	•	138
B. 24	lge vs	. Se	rvice	,IX			•			•	•	•	•	•	•	•	139
B.25	Ser vs.	. Se	rvice	,I		•	•	•		•	•	•	•	•	•	•	140
B. 26	Sex vs.	. Se	rvice	,II		•	•	• •		•	•	•	•	•	•	•	141
B-27	Sex vs.	. Se	rvice	,III	•	•	•	•	• •	•	•	•	•	•	•	•	142
B. 28	Sex vs.	. Se	cvice	VI,		•	•	•		•	•	•	•	•	•	•	143
B.29	Sex vs	. Se	r vice	7		•	•	•		•	•	•	•	•	•	•	144
B. 30	Sez vs.	. Se	rvice	,VI		•	•	•	• •	•	•	•	•	• .	•.	•	145
B.31	Race V	s. S	ervic	e,I		•	•	•		•	•	•	•	•	•	• ,	146
H.32	Race V	s. S	Brvic	e,II	•	•	•	• •	•	•	•	•	•	•	•	•	147
B.33	Race V	s. S	BIVÍC	e,II	ı.	•	•	•		•	•	•	•	•	•	•	148
B.34	Race V	s. S	BIVIC	e,IV	•	•	•	•		•	•	•	•	•	•	• .	149
. 26	Baco =			- T													150

B. 36	Race vs. Service, VI	15 1
E-37	Feenlistment Code vs. Education Level, I	152
B.38	Reenlistment Code vs. Education Level, II	153
E.39	Reenlistment Code vs. Service, I	154
H-40	Reenlistment Code vs. Service, II	155
B-41	Reenlistment Code vs. Service, III	156
B.42	Reenlistment Code vs. Service, IV	157
B.43	Reenlistment Code vs. Service, V	:58
B-44	Reenlistment Code vs. Service, VI	159
B.45	Character of Service vs. Education Level, I	160
B.46	Character of Service vs. Education Level, II .	161
B.47	Character of Service vs. Education Level, III.	162
B.48	Character of Service vs. Service, I	163
B.49	Character of Service vs. Service, II	164
E-50	Character of Service vs. Service, III	165
B.51	Character of Sarvice vs. Service, IV	166
B.52	Character of Service vs. Service, V	167
B.53	Character of Service vs. Service, VI	168
2.54	Character of Service vs. Service, VII	169
Z. 1	Sex	175
B.2	Race	176
K.3	Hental Category	177
K-4	Harital Status/ Number of Dependents	178
X-5	Age I	179
X-6	Ag∈ II	180
K.7	Military Occupational Skill	181
I. 1	Education Level	183
1.2	SEI	184
1.3	Race	185
1.4	Hental Category	186
1.5	Harital Status/ Humber of Dependents	187
L-6	Age I	188

1.7	Ag∈ II .	• • • • • • • • •	•	• •	•	• •	•	•	•	189
1.3	Military	Occupational Skill	•		•		. •	•	•	190

ACKNOWLEDGMENTS

This thesis is dedicated to the growing number of statisticians and analysts that believe in the use of Exploratory Data Analysis as a necessary part of any data analysis; in particular such people as Dr. John W. Tukey and Cr. Feter A.W. Lewis.

The graphs depicted in this thesis were produced by an experimental APL package, GRAFSTAT, which the Naval Postgraduate School is using under a test agreement with the IBM Watson Research Center, Yorktown Heights, New York. The author of this thesis is grateful to Dr. P.D. Welch and Dr. Philip Heidelberger for making GRAFSTAT available for student use.

I. INTRODUCTION

A. BACKGROUND

The inception of the All Volunteer force in 1973 provided Army manpower planners with the challenge of recruiting and retaining high attracting. The ever-increasing technology on the lattlefield coupled with ludget constraints have forced manpower planners to search for an efficient alternative to sheer The soldier of today must be able to operate and Dumbers. maintain highly sophisticated equipment. In addition, Army manpower planner must also cope with a decreasing supply of 18-21 year olds. In fact, this cohort is prodicted to shrink by about 15 percent by 1988 when compared to the 1979 cohort, and by about 25 per cent by 1994 [Ref. 1: p. 2].

Of course, manpower shortages in the army are nothing new. Past shortages have been both quantitative and qualitative; the shortages historically have fluctuated over the years depending on the intricate balance among military requirements, civilian employment and wage alternatives.

[Ref. 1: p.1]

Currently Army recruiters have eliminated shortages. Through an extensive advertising campaign, army planners have taken maximum advantage of current economic conditions: since the inception of the All Volunteer Force, the army has met its objectives in numbers of enlistees in all but two years (FY77,FY79) and has met 100 percent of objective in the last four years [Ref. 2: pp.6-7].

The trends alluded to above, however, indicate that such case in manning the force may be short-lived. Army mannower

planners may be forced to recruit "less-qualified" soldiers just to meet manning requirements. More screening will be necessary to meet these requirements in an adequate fashion. One particular screen that has seen widespread use is education level [Ref. 3: p.342]. Future recruiting may not result in the high percentage of High School Diploma Graduates that is currently enjoyed: from FY79 through FY83 an average of sixty percent of all non-prior-service enlistees have been High-School Diploma Graduates [Ref. 2: pp.6-7].

The FY85 Army Eudget calls for holding active end strength to FY 84 levels [Ref. 4: p.16]. This in turn leads to maintaining an 80.6 per cent level of High School Diploma Graduate content [Ref. 4: p.16]. In order to maintain this level and maintain FY 84 end strength, a maximum of 12 per cent of total enlistees may be non-high-school diploma graduates (NESDG).

In light of increased (due to inflation) or at best constant recruiting costs, army manpower planners must necessarily be concerned with determining exactly what level of education produces the best recruiting risk. In other words, if Non-Righ-School Diploma Graduates and Graduate Equivalent Degree enlistees are a necessary part of the force structure, what, if any, are the associations between education level and "performance"? This research effort will provide some insight to this question.

Scme commonly accepted measures of performance currently in use by army manpower planners are

- 1. Attrition (various definitions and levels),
- 2. Skill Qualification Tests scores,
- 3. Hilitary judicial and non-judicial actions or lack thereof.

[Ref. 5]

The term attrition itself has taken on many different meanings in recent research. In many studies, attrition has been defined as "failure to complete the first term of service." [Ref. 6: p.24] In this study total length of service obtained will be used as a measure of performance in the initial analysis and the above definition will be used in later more detailed analysis.

Manpower policy makers have been investigating attrition since the early 60's [Ref. 7: p.1]. Such research has attempted to predict attrition through various sorts of models. Across the Army, Navy, and Air Force, level of education, mental ability and age have been determined as the test "pre-service" predictor variables of attrition [Ref. 7: p.1].

The cost of "assessing, dressing and training" a typical soldier has been estimated at approximately \$15000 [Ref. 8 p.16]. This initial cost resulted in a total cost of \$1,743,200,000 in reaching FY 83 enlistment goals, based on 116,215 accessions [Ref. 9: p. i]. Obviously one means of meeting requirements at minimum cost is to reduce unnecessary losses of money through premature attrition.

Attrition studies have been, for the most part, based on different forms of regression models, particularly linear and logistic models using both individual occupations and occupational groups. [Ref. 10: pp. 1-10]

B. PURPOSE OF RESEARCH EFFORT

The purpose of this thesis will be twofold:

1. To demonstrate the usefulness of Exploratory Data Analysis (EDA) techniques in "preprocessing" large volumes of data generally associated with any manpower analysis. This thesis will use a study of attrition of U.S. Army enlistees as the vehicle for

this demonstration. The dependent variable under investigation is specified as "total active federal service". This phase of the research will provide examples as to how EDA techniques can assist manpower analysts and decision makers in determining problems in the data under analysis and in variable selection. (a discussion of exploratory data analysis techniques is found at Appendix A)

2. Upon selection of suitable predictor variables of attrition, an analysis of survival functions will be utilized to provide more detailed information.

II. DATA AND METHODOLOGY

A. THE CATA

1. DMDC Cohcrt File Description

As stated, the data used to fulfil the purposes of this thesis was the FY79 COHCRT file, maintained by the Defense Manpower Data Center (CMDC) at Monterey, California. This COHORT file is a longitudinal register of all accessions for a given year, updated at various predetermined times so as to allow for tracking of performance of that cohort in subsequent years. The FY79 cohort under investigation was last updated in September 1983. The file dericts each individual through 69 variables [Ref. 11]. arbitrarily selected as a representative sample; it should be noted that the data from any given year may be confounded by political, social, and economic factors which are highly subjective and difficult to measure.

2. Freliminary Investigation and Data Reduction

The data set was reduced based on a request for an investigation into non-high-school-graduate performance from the United States Army Recruiting Command (USAREC), Fort Sheridan, Illinois. This request and subsequent telephonic requests for information suggested inve tigation into three military occupational skills (MOS): specifically at least one HCS from each of the major subdivisions of the Army, namely Comtat Arms, Combat Support, and Combat Service A histogram of the FY79 accessions (with non high school dirloma graduate status) by MOS was developed (Appendix B) and subsequently the MOS's rank ordered by numbers accessed. Eased on this ranking, Table I depicts the MCS's chosen for analysis.

TABLE I Bilitary Occupational Skills To Be Analyzed

Majer Subgroup of Army	Mos
Comlat Arms	11B Infantryman 11X Infantryman 13B Artilleryman
Ccmlat Support	64C Motor Transport Operator 31M Multichannel Communica- tions Operator
Ccmlat Service Support	76Y Supply Specialist 94B Food Service Specialist

In addition, the data set was further reduced to only non-prior-service male accessions, based again on conversations with USAREC. Of course, all education levels were included so as to be able to ultimately compare the effects of education level. A data request was provided to DMDC for the data described above; the final form of the data was in character form, stored in 5 files on the Mass Storage System of the Naval Postgraduate School computer system.

3. Fregaration for Exploratory Data Analysis

Fased on the above reduction of the data, the 69 available variables of interest were reduced to 14 variables to limit the scope of the investigation and to demonstrate the use of the Exploratory Data Analysis techniques. It should be noted that these procedures will be useful on any size data set for any number of variables subject only to the limitations of the storage capacity of the computer system in use. Table II provides a listing of this first selection of variables.

TABLE II
Initial Variables of Interest

Exclinatory Variables	<u>Levels</u>
High School Level Cbtained Current Pay Grade Harital Status (current) Number of Dependents (current) Character of Service	131294
Reenlistment Code Age at Entry High School Level at Entry Sex	15 13 2
Race Ethnic Ccde Marital Status/No.cf Dependents at AFCT Group (Mental Category)	Entry 20 8

<u>Desendent Variable</u>

Total Active Federal Service Number of months

Total active Federal service was chosen as the dependent variable at this stage of the analysis to allow for investigation of possible associations with the above candidate predictor variables over time as opposed to a "go-nc-gc" binary representation of attrition. This dependent variable allows the decision maker to initially see the effects of the candidate predictor variables on different levels of attrition, whether the assessions contracted for three or four years of initial service.

These variables having been selected, simple FORTRAN and AFL programs (Appendix C and D) were written to retrieve the data from mass storage into an interactive environment for graphical analysis.

B. BETHCDOLOGY

Exploratory data analysis techniques are to be utilized to analyze the data described above. A draftsman's display [Ref. 12: pp. 136,145] is prepared to initially process the Association between variables of interest are determined as well as any possible errors in the data. necessary refinement, further Draftsman's displays are utilized to select possible explanatory variables. analysis is performed to analyze the distribution of the levels of the candidate explanatory variables and their contribution in determining length of service. A comparison of the statistics of each distribution is utilized to determine relationships among the various levels of each of the candidate explanatory variables. Confirmatory analysis in the form of parametric and nonparametric hypothesis testing is presented to indicate the statistical significance of sample comparisons.

Finally, a survivor function approach is utilized to analyze for probabilistic relationships. Failure times and survival times are identified that lead to calculations of the probability of attrition and reenlistment for both the three year enlistees (3YO) and the four year enlistees (4YO) from the FY79 COSORT data.

III. FIPLORATORY DATA ANALYSIS

A. INITIAL DRAFTSHAM'S DISPLAY

As described in Appendix A, the draftsman's display [Ref. 12: pp. 136, 145] is an efficient means of taking a "first glance" at a data set. In addition, the use of APL as a programming language for this analysis allows for rapid manipulation of large arrays in a user friendly fashion. ten percent sample of the data set consisting of the variables listed in Table II above was run through the "draftsman" program [Ref. 13]. Sampling was performed by reading every tenth record of the data set provided by DMLC. The file was prepared in Social Security Account Number order so 10 percent sampling ensured that a country-wide sample was created. Also, the file being longitudinal, any length-tiased sampling problems were avoided [Ref. 14: p.13]. The output produced was a 14 by 14 matrix of two dimensional scatter plots. A segmented copy of the display is found at Appendix E. Refer to this Appendix for the Note that the data following discussion. has been "jittered" to reduce cverlap of the data or data points with the same discrete values [Ref. 12: p.21]. (note:coding of the variables is defined in [Ref. 11])

First an overall view of the entire display is very useful to an analyst in several ways:

1. Categorical data is rapidly identified by the "blocking effect" seen in most of the displayed variables, e.g., "Marital Status" vs. "MOS." This aspect of the display is critical in allowing the analyst to "see" the data and immediately determine where dummy variables, for example, may be necessary.

- 2. Also coding of the variables is displayed as in "Hs "Total Service" One observes that at entry " vs. the scale of education ranges from 0 to 13, with the majority of the data grouped at 4 and 13, corresponds to 2 years of high school and a Graduate Equivalency Diploma (GED). respectively. Fortunately, in this analysis, the file description containing the coding schedule was available; one can envision the usefulness of the graphical technique in "uncoding" data sets that may not have an accompanying description. The analyst could then recode as necessary with many of the commonly-used file maragement systems available.
- 3. Errors in the data may be identified in a rapid and efficient manner. Again referring to "HS at entry" vs. "Total Service". the majority of the data is shown to be 2 year high school level (4) (13). Now the official request for data to DMDC was for all education levels. Because of a simple misunderstanding and a misplaced operand in the code that extracted the data from the master cohort file, only NHSG data were provided. The use of the display, then allowed for the prevention of the costly mistake the unsuspecting analyst may have made in developing a model with erroneous data. This error-preventing aspect of this procedure manifested subsequent displays as will be discussed later.
- 4. Although further analysis was not performed, the display allows the analyst to determine multicollinearity/interaction effects of the concomitant variables. For example, "Age at entry" vs. "Number of dependents" plot may provide the impetus for further study, if either of the variables had a visual effect on, say, total service.

The use of the entire display is simple and "intuitive". It allows an analyst to bridge the gap, at least in some fashion, between the quantitative world of the analyst and the "real" world of the decision maker through the power of the train's visual correlation abilities.

In the problem at hand, that is, the effect of various personal characteristics on performance (in the form of attrition or more generally, total service), analysis of the first column of the display is most revealing. Again, this data set has been discovered to only contain NHSG and GED; the entire spectrum of education levels will be analyzed in a subsequent draftsman's display. The first column of the display depicts scatter plots of all statependent variables versus total Federal service. To aid in the discussion, seven of the plots have been reproduced in Figure 3.1 and the remaining seven in Figure 3.2 below.

Viewing both figures, no rapidly discernible or "glaring" associations are evident. This is largely a result of the shear size of the data set.

However, much useful information is available:

- 1. Figure 3.1, MCS Versus Total Service:
 - This figure indicates that the largest number of assesions were MOS 11B (a "1" in the DMDC coding) followed by 13B(2 cn coding scale). No 11X's are discernible because this entry level "basic foot soldier" MOS was not created until 1980. MOS E4C seems to have a distinct break in length of service: this break indicated that perhaps further analysis is needed. One possible explanation may be that a portion of the accessions entered this MOS only for the training, and subsequently left the service at first opportunity through an administrative discharge. MOS 76Y (6 on DMDC scale) seems to be the most successful in terms of

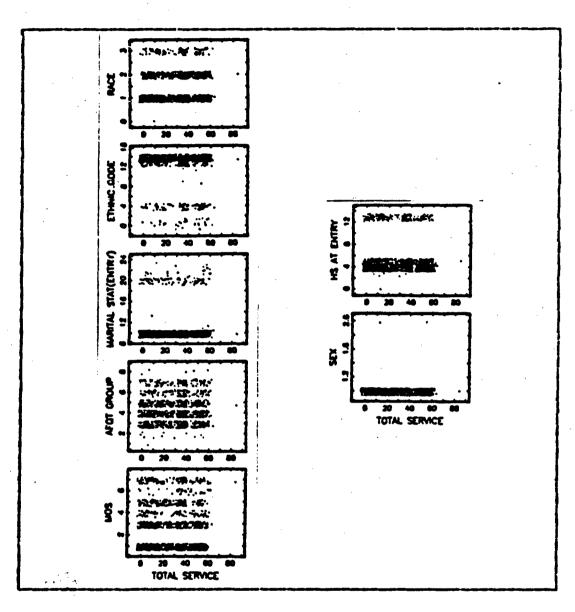


Figure 3.1 First Column of Draftsman's Display

performance (i.e., completion of at least 36 months of service).

- 2. Figure 3.1, AFCT Group Versus Total Service:
 - This variable combination is coded from 1 through 8, with 1 being a Category V. This lowest category corresponds to an AFQT total score of 9 or less. A

slight trend is evident: as AFQT increases, more data points are found in the higher total service range. This graphical analysis agrees with the literature presented in the introduction of this thesis. This also indicates that most of the accessions considered here (NHSG and GED) are found in categories 3,4,5,6, which corresponds to mental categories IVB, TVA, IIIB, and IIIA, respectively. This leads to the conclusion, as expected, that NHSDG accession performance on the AFQT is in consonance with education level.

3. Figure 3.1, Marital Status Versus Total Service:

• This plot indicates that most NHSDG were single with no dependents (10 on the DMDC coding scheme). Again the mass of data points requires further subsequent analysis. The upper grouping depicts a slight increasing trend as accessions differ by number of dependents (20=married/no deps., 21=married/1 dep., etc.). This, along with other aspects will be analyzed in more detail in section B, this charter.

4. Figure 3.1, Ethnic Code Versus Total Service:

• This plot indicates that a great preponderance of the accessions were "other" which corresponds to Caucasian in the DMDC coding. Puerto Ricans (code 4) indicate increased total service, leading to the conclusion that race is an important predictor of service and attrition.

5. Figure 3.1. Race Versus Total Service:

This plot reinforces that of the ethnic code plot.
 Most assesions were white, as indicated by the mass of data at code 1. There is a slight increase of service indicated in the category 2 corresponding to blacks, and perhaps even a greater massing in

the 50-60 menth area of category 3, which corresponds to race mother. Again race seems to be a predictor of service or attrition.

6. Figure 3.1, Sex Yersus Total Service:

- Although the data requested from DMDC was for male accessions (coded 1), at least a few data points are evident in the category coded "2", corresponding to sex "female". Subsequent analysis through an AFL program written to "scan" the data and count the frequency of certain data elements (Appendix D) indicated that in excess of 200 female NHSDG persons were accessed and recorded in this file. Again the draftsman's display and more generally the exploratory data analysis approach indicated erroneous data, perhaps preventing faulty analysis.
- 7. Figure 3.1. High School at Entry Versus Total Service:
 - Previously discussed above. This variable has seen widespread use as as a screening device in recruiting [Ref. 7: p.1].
- 8. Figure 3.2. Ace at Entry Versus Total Service:
 - This variable combination indicates a wide range of values because of the more "continuous" nature of the age variable. Although most NHSDG accessions were in the 18-20 year category, this plot indicates a slight increase in total service as age increases to about 25. Then the plot may indicate that older accessions do not fare as well in the measure of performance chosen. This agrees with the literature; further investigation is deemed necessary by the display.

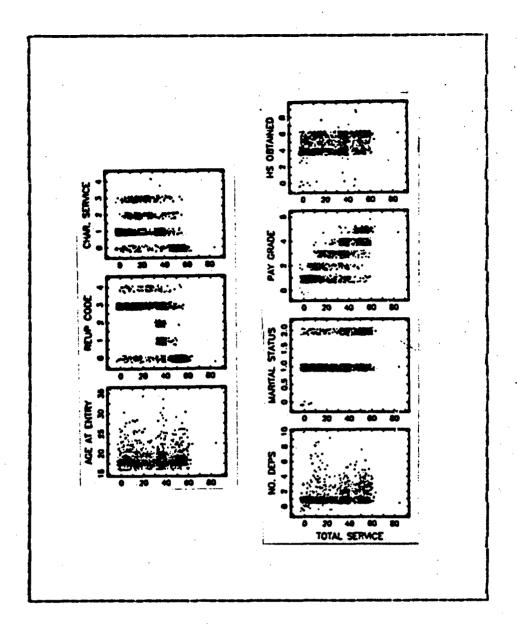


Figure 3.2 First Column Continued

9. Figure 3.2, Reenlistment Code Versus Total Service:

• This plot provides information that premature attritors and successful first-tour completers may receive the same reenlistment code. A "O" indicates unknown or no code, a "1" eligibility to reenlist, a "2" that a local bar to reenlistment

has been applied, a "3" that a DA-level EAR has been applied, and a "4" that the soldier is totally ineligible. The DMDC file description only provided 2 codes: again the display has indicated erroneous data or perhaps changed codes subsequent to latest file update. This display prompted a telephonic clarification to DMDC that may not have been made in the absence of exploratory data analysis. Since both "failures" and "successes" can receive a code of "eligible", this variable is not useful as a predictor of attrition.

- 10. Figure 3.2, Character of Service Versus Total Service:
 - This variable combination, like reenlistment ccde above, is ar indicator of "after the fact" rerformeither premature attrition or successful first-term completion. a "0" indicates Again, "1" an honorable unknown or uncoded data, a discharge, "2" under honorable conditions, other than honorable conditions, and dishonorable discharge. A massing of the data in the 0-20 month area of honorable discharges indicates that premature attritors were granted such a discharge through perhaps the Trainee Discharge Program or Expeditious Discharge Program. Thus this variable combination is not a good predictor of performance since discharge award in some cases is based on the local commander's decision. often the honorable discharge may have been granted to speed the discharge of a substandard schdier; Under Honorable Conditions discharges, Other Than Honorable discharges and Dishonorable discharges require more "red tape" and administrative delays.

- 11. <u>Piqure 3.2</u>, <u>Number of Dependents Versus Iotal</u>
 <u>Service</u>:
 - This plot is an updated data entry that allows for the tracking of the addition of dependents through the serviceman's tenure. The plot indicates a majority of the service people considered through September 1983 still had zero dependents (coded "1"). As number of dependents increase, total service seems to increase, although there is a proportion of data points with more dependents that failed to complete 36 months of service. This plot indicates that with further analysis, number of dependents may be a predictor of total service and attrition.

12. Figure 3.2. Marital Status Versus Total Service:

• This variable is an updated variable indicating current marital status of the service member, a "2" for married and a "1" for other [Ref. 11]. The plot indicates a majority of the service members are still single. Married service members seem to demonstrate an increase in total service, indicating that this variable is a candidate predictor variable requiring further analysis. Again, this agrees with the literature.

13. Figure 3.2. Pay Grade Versus Total Service:

• Although pay grade is not really a relevant means of predicting performance of accessions, this plot gives a good indication of the "intuitiveness" of the graphical depiction of the data. This plot indicates an "ideal" upward trend: as months of total service increase, the mass of data moves upward and to the right. High performers are those that receive promotions earlier than the mass in that particular pay grade, for example, grade E5

indicated by a 5 on the vertical axis of the plot shows that the majority of the service members were promoted in the 48-60 month time frame, which is the norm. However, observe the points in the 38-40 month area, indicating waiver or early promotion. From this plot, one can ascertain some idea of the number of achievers in this cohort. Along the same lines, the poor performers are evident in, for example, the E1 grade in the 50 month time frame. The entire plot seems to indicate that there is the expected upward mobility of the average soldier.

- 14. Figure 3.2, High School Obtained Versus Total Service:
 - Although massive data size obscures the plot, this plot does indicate the some of the NHSG accessions have completed their GED requirements (a*6* on the scale) during this time frame. Of these that have completed, a slightly increasing trend is evident, again reinforcing the literature that education level is a suitable independent or predictor variable on attrition.

In summary this first draftsman's display has demonstrated that the graphical (EDA) procedures are critical in identifying erroneous data, determining variables of interest, and identifying multicollinearity/i.teraction effects. Now a more refined version, with an even further reduced list of candidate variables and in some cases, with variables that have been recoded so as to be more intuitively appealing was produced. This display is in segmented form at Appendix P. This version of the display was developed from the more general data set of PY79 accessions, this time including all education levels.

E. REVISED DRAFTSMAR'S DISPLAY

The initial exploratory analysis above revealed that

- 1. the data on hand was not suitable in that it did not contain High School Diploma Graduates (HSDG) for use in comparing any effects of education on performance;
- 2. the list of variables under investigation could be further reduced.

The purpose of this second iteration of draftsman's analysis was to serve as a final check on the data and to determine any other relevant information from the data prior to a more detailed investigation utilizing other methods.

TABLE III

Reduced Variable List for Further Analysis

<u>Cependent Variable</u>

Total Service

Explanatory Variable

Hilitary Occupational Skill (MOS)
Harital Status/Number of Dependents
Race
Sex
Level of Education at Entry
Age at Entry
Hental Category

General Performance Indicators

Reenlistment Code Character of Service

The data shortfall in education level alluded to above was sclved in the submission of a request to DMDC for a more complete data set. This second data set was received and

again stored in 5 files in the Mass Storage System of the NPS Computer System. The FY79 COHORT file consisted of 30778 records of data. Files for the FY80-FY83 COHORTS were also acquired for later model validation and subsequent research. It should be noted that the target data requested was to be non-prior-service (NPS) male enlistees. The variables under investigation for this phase are listed in Table III. The last two variables in the table were, as previously stated, not to be considered as predictors but as a means of assessing general performance of the enlistees.

Again, FORTRAN and APL programs (Appendices C.D.) were utilized to retrieve the data from mass storage and to manipulate it into form for interactive analysis. A ten percent sample of the data was taken for analysis (3078 records). The data was again jittered to reduce overlap.

An overall view of the draftsman's display (Appendix F) demonstrated the following:

- 1. The new data set is mostly categorical as expected.
- 2. All levels of education have been included as demonstrated by the "HS at Entry vs. Total Active Service" plot.
- 3. The total service scale on all plots extends to 160 menths, indicating that at least some prior service enlistees have been erroneously included in the data.
- 4. Scme female erlistees have been included as indicated by the "sex vs. Total Service" plot, again demonstrating erroneous data.

Most of the discussion below centers on the first column of the display; hence this column has been reproduced in Figure 3.3 and Figure 3.4 Viewing both figures simultaneously, the massing of the data points in heavily concentrated "blocks" demonstrates the large number of data points in the sample. The dimensionality of the problem is graphically evident. Some specific information that can be gleaned from this display follows.

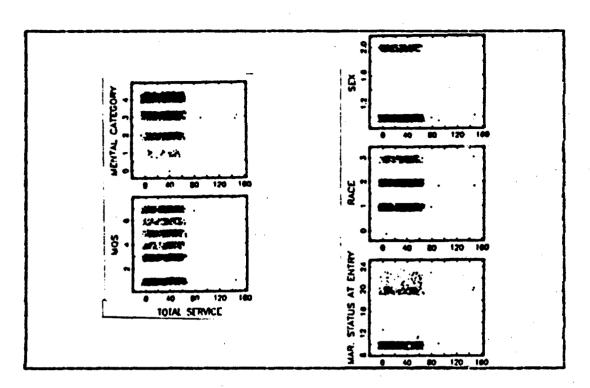


Figure 3.3 First Column of Revised Draftsman's Display

- 1. Figure 3.3, Filitary Occupational Skill vs. Total Service:
 - The 11B and 13B occupational skills (1 and 3 in the DMDC coding) appear to have attracted the most enlistees. No discernible trend or association is apparent in the length of service for these two combat arms occupational skills. Skill 64C (coded 4) demonstrates the "break" in length of service just as in the non-high-school-graduate data in the previous section. Occupational skill 76Y, (6 on the DMDC scale) as before, appeared most successful with less soldiers attriting within 36 months of service, or the normal first tour length.
- 2. Piqure 3.3. Mental Category vs. Length of Service:
 - This variable corresponds to "AFQT group" in the original display, and has been renamed based on the

information seen in the first draftsman's display. This variable has also been recoded to reflect a 1 for mental categories 5 and 4c, a 2 for mental categories 4k and 4a, a 3 for categories 3k and 3a, and a 4 for categories 2 and 1. This plot demonstrates the recruiting policy of targeting the higher mental categories by the massing of the data in those respective areas.

- 3. <u>Figure 3.3, Marital Status at Entry vs. Total</u> Service:
 - This variable is coded with a 10 for single with no dependents through 19 for single with 8 dependents, and then a 20 for married, no dependents, through 29, for married 8 dependents. Most enlistees in this data file were single with no dependents. The married enlistees (20 and higher on the DMDC scale) indicated a slightly increased total service, particularly as number of dependents increased (21,22 and 23 on the scale)
- Figure 3.3, Race vs. Total Service:
 - The addition of the high-school-diploma graduates has not affected the pattern that was evident in the original draftsman's display: a preponderance of whites (ccded 1) followed by blacks (ccded 2), and others (coded 3) is still evident. The "cther" category still demonstrates increasing length of service.
- 5. Figure 3.3, Sex vs. Service:
 - As previously stated, this plot demonstrates that the supposed all male non-prior-service file has included in it a number of female enlistees. Also note that the massing of the data indicates that a large proportion of these females attrite with less than twenty menths service.

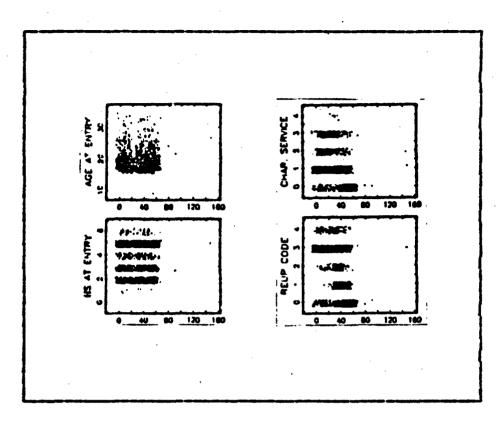


Figure 3.4 First Column, Continued

6. Figure 3.4, High School at Entry vs. Total Service:

• The inclusion of all levels of education can now be The plot has been recoded utilizing an verified. API program (See Appendix D) as shown in Table IV below: The massing of the data at position 5 indicates that most enlistees in this sample were high school diploma graduates. Also, enlistees with two to four years high school outnumber those with equivalency status. No discernible differences can be observed in the equivalency certificate holders over the other levels of education due to the massing of the data. Note the distinct break, though, in the GED length of service. A grouping is evident for zero to twenty months of service,

TABLE IV

Recoding of Education Levels for Draftsman's Display

```
1.... Up to 1 year of high school
2.... 2 years high school
3.... 3-4 years high school, no diploma
4.... Graduate Equivalency Diploma
5.... Eigh School Diploma Graduate
6.... At least 1 year college and higher
```

and another for approximately thirty to forty months. This may be partially explained by viewing age at entry versus high school at entry along the same row as high school versus total service in Figure 3.5. This same break is evident: the

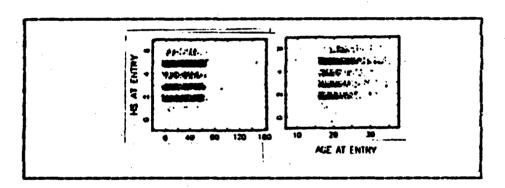


Figure 3.5 Row of Display for Cross Comparison

majority of the enlistees with the equivalency certificate (GED) are 20 years old and below with a break below 20. Perhaps this break in age when viewed with the break in service indicate that the younger GED enlistee is not as successful in completing service, just as he was in not completing high school.

- 7. Figure 3.4, Ace at Entry vs. Total Service:
 - The massing of the data indicates that most enlistees fall in the 17-21 category. As age increases, total service again seems to be divided into distinct branches. These branches could possibly the related to marital status, number of dependents, or education level, where breaks of this nature were also evident. See the entire display to compare each of the above mentioned variable combinations versus length of service and against other possible combinations of other variables for possible insights.
- 8. Figure 3.4, Reenlistment Code ("Reup" code) vs. Total Service:
 - This plot shows that a surprising number of enlisboth premature "leavers" and successful (i.e., with more than 36 months service) "stayers", have an uncoded 0 reenlistment code. This probably indicates that the record has not been posted with this information. Code 1. corresponding to "eligible for reenlistment", is massed after 36 months, indicating that completion of at least the first term is a requirement for reenlistment eliqibility. Ccde 2, a local bar to reenlistment, is also massed around 36 to 40 months of service, indicating that the decision to allow reenlistment is often reserved for the end of a soldier's term It should be noted that the bar to of service. reenlistment can be issued by the local commander at any time deemed necessary, yet it appears that exercising of this powerful option is not being Code 3, the Department of the Army bar to reenlistment, indicates a uniform massing of the data. This agrees with Department of the Army

pclicy to automatically bar soldiers that have received certain recognition as substandard through judicial, non-judicial, and administrative actions. Cross comparison with the next column of the display (see Figure 3.6) reinforces this idea: This plot is reenlistment code versus character of

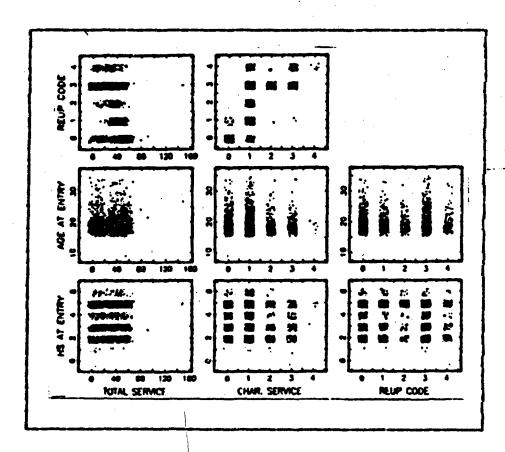


Figure 3.6 Segment for Cross-Comparison

service awarded. Reenlistment code 3 has the majority of the character of service codes 2 and 3 corresponding to "under honorable conditions" and "other than honorable " discharges respectively, both of which are considered substandard. Similarly, code 4 in reenlistment signifies

ineligibility for reenlistment, which is noticeally less of the data, contains the worst character of service code, a dishonorable discharge indicated by a 4 on the character of service axis.

- 9. Figure 3.4, Character of Service vs. Length of Service:
 - This plot indicates that as length of service increases to 38-40 months, character of service code decreases. The DMDC coding [Ref. 11] lists the coding as 1 for an honorable discharge, so one can infer that "stayers" generally receive honorable discharges. Those unsuccessful soldiers with less than 36 months service receive the majority of the "under honorable conditions", "other than honorable" and "dishonorable" discharges, coded 2,3, and 4 respectively.

This revised draftsman's display analysis has provided some insights into those personal characteristics affecting length of service and hence attrition. All seven possible explanatory variables under consideration have demonstrated at least some effects on length of service. The effects of education level, mental category, marital status and number of dependents, and age have at least initially seen to be most profound.

These displays have served to provide an initial graphical view of the data that is both intuitively pleasing and simple. In addition to identifying possible erroneous data entries and any peculiar coding of the variables, a major result of the analysis has been a reduction in the dimensionality of the data itself. The displays also aid in a general familiarization with the data under investigation.

C. ECYFIOT ANALYSIS

The boxplot will be utilized to demonstrate another Exploratory Data Analysis technique that provides a rowerful means of obtaining more information about a data set. (See Appendix A for a discussion of boxplots in general.)

1. Education Level Versus Length of Service

In order to demonstrate the effectiveness and power of boxplots, one of the six candidate explanatory variables, high school education level at entry, will be investigated in detail. As stated in the introduction, the literature has pointed out that education level at time of entry has been a generally accepted predictor variable in attrition analyses during the last ten years. Therefore a boxplot analysis utilizing the category subpopulation analysis program in the IBM experimental GRAFSTAT package is presented in the following discussion. Length of service, the chosen dependent variable for this portion of the study, is plotted versus education level at entry.

The left panel of Figure 3.7 is a depiction of a ten per cent sample of F179 enlistees as of September 1983. As previously stated, this data set is a smaller subset consisting of seven military occupational skills from the entire F179 COHORT file from DMDC. The GRAFSTAT input screen for this program allows the analyst to subdivide this batch of data into its seven component occupational skills through the input of a simple "category" vector. (See Appendix G for a depiction of this input screen.) The y axis is length of total active service in months, while the x axis indicates education level at time of entry into the army. The non high school diploma graduate level is indicated by "NESDu" and indicates three to four years of high school without a diploma. Education level decreases toward

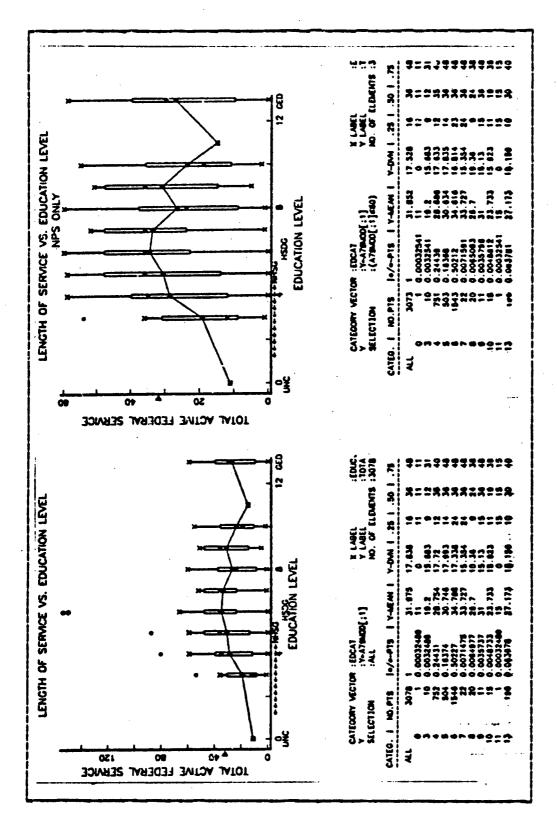


Figure 3.7 Education Level vs. Length of Service, I

the origin, with a 4 indicating 2 years of high school, a 3 indicating 1 year of high school, a 2 indicating 2 years of junior high school, and a 1 indicating 1 year of junior high school. To the right of the position marked "NHSDG", education level increases until the position marked "GED" which indicates a graduate equivalency "diploma" or certificate. A 6 indicates high school diploma graduate, a 7 indicates 1 year of college, 8 for 2 years of college, 9 indicates 3 to 4 years college but no degree, and a 10 indicates a college degree. Eleven and 12 indicate a masters and doctorate degree, respectively.

Viewing the entire display in the left panel, toxplct provides a graphical statistical summary of the distribution of each of the subcategories (i.e., the levels of education) in a form for easy comparison. A table of values is also presented beneath the display. The mean of each subcategory is depicted by the dot (with lines The median of each subcateconnecting the subcategories). gory is depicted by the other dot in the body of the box. Adjacent values and their associated "whiskers", or the lines drawn from the body of the box to the adjacent values depict the tails of the distribution of each subcategory. Outliers are depicted by heavy dots and are defined as those values greater than 1.5 times the intarquartile range of the The mean of the entire display across all distribution. subcategories is depicted by the arrowhead on the y axis.

It is immediately apparent that this subpopulation contains some enlistees with prior service, indicated by the outlier values in the left panel of figure 3.7 that have more than 60 months of service. (If an enlistee entered the Army on 30 September 1978, max length of service without prior service is 60 months through 30 September 1983.) The data requested from CMDC was to be non-prior service (NFS) only; again the important error-indication quality of this

tees can be easily extracted from the data set in the interactive mode of this package; by the insertica of a simple truth statement (e.g., length of service \$60 months) the data set is reduced to the desired set. (See Appendix G for the depiction of the input screen; selection is entered in the "selection" area.) This feature is also most useful in the comparison of certain other characteristics of the data as will be demonstrated.

The ability to interactively subdivide the data according to other variables of interest is an extremely powerful tool, allowing the analyst to "compose" his areas of comparison and graphically determine associations in a multivariate sense. The actual data is never altered and there is no delay due to timely resubmissions of programs. In addition the grap'ical displays are rapidly available and intuitively appealing, requiring little explanation to those decision makers with less background in classical data analysis techniques.

The right panel of Figure 3.7 indicates the results of removing the cutlier enlistees with prior service. scale of the boxplots is now larger so the mean, median, and spread can be readily ascertained. Note that the mean length of service has been only slightly modified by the removal of the 5 outliers (determined by the "ALL" the two tables below the flots, 3078-3073), as expected. Also note that the shape of the boxes before and after the removal of the outliers is the same, indicative of the resistance of the boxplot. The right panel of the figure shows that performance in the form of length of service tends to increase as education level increases from the junior high level to high school diploma graduate status. College level enlistees and higher do not demonstrate this Note that enlistees with the graduate equivalency

certificate demonstrate poorer performance than non-high-school-diploma graduates (NHSDG). The variance of the distribution of the enlistees with the GED is greater, perhaps due to the manner in which the GED may be awarded: Persons with any level of education can test for and gain the GED, and numerous tests are available for the certificate. Hence the large variance may be explained by the "variance" of the means of awarding the certificate.

In the next figure, (Figure 3.8), the non-priorservice enlistees are again presented in the left panel as a "comparative other." In the right panel of the figure, those soldiers who had an uncoded education level and those with FhD degrees have been deleted, again utilizing the selection feature of the GRAFSTAT program. This results in a "smccther" line through the means, allowing a more discernible view of the association of each level of education and Note from the table that only 2 persons length of service. were in these deleted categories, hence they are referred to as "cutlier" education levels in the title of the plct. These points will remain deleted throughout the remainder of this particular analysis.

In Figure 3.9, left panel, the previously discussed boxplot with "outlier" education levels deleted, non-priorservice enlistees is again presented for further comparison. In the right panel, utilizing the selection capability, all those enlistees with any years of college have been deleted. Now the increasing trend is clearly evident. As education increases. length cf service increases. Again these soldiers with the quaduate equivalency certificate demonstrate a lower mean performance than both the non-highschool-graduates and the high school diploma graduates. isolate this trend even further, GED soldiers are deleted in the right panel of Figure 3.10 Nov, compared to the left ganel of this display, the upward trend is most evident.

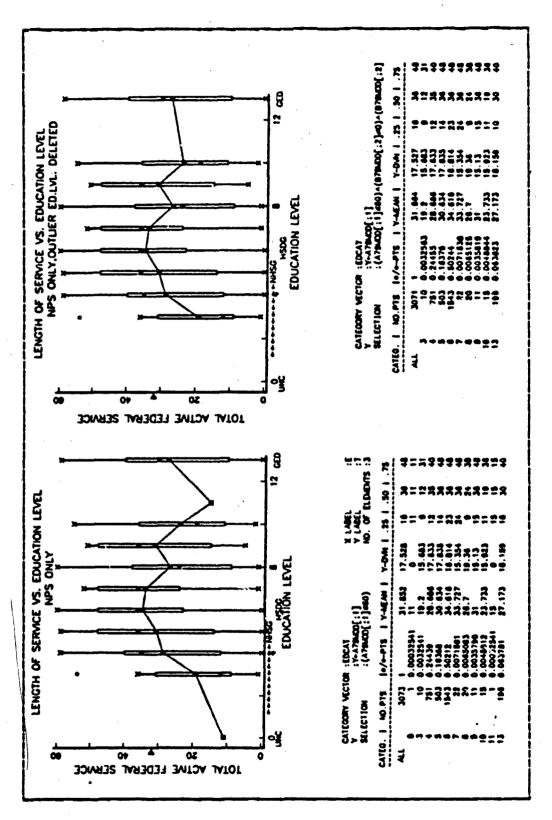


Figure 3.8 Education Level vs. Length of Service, II

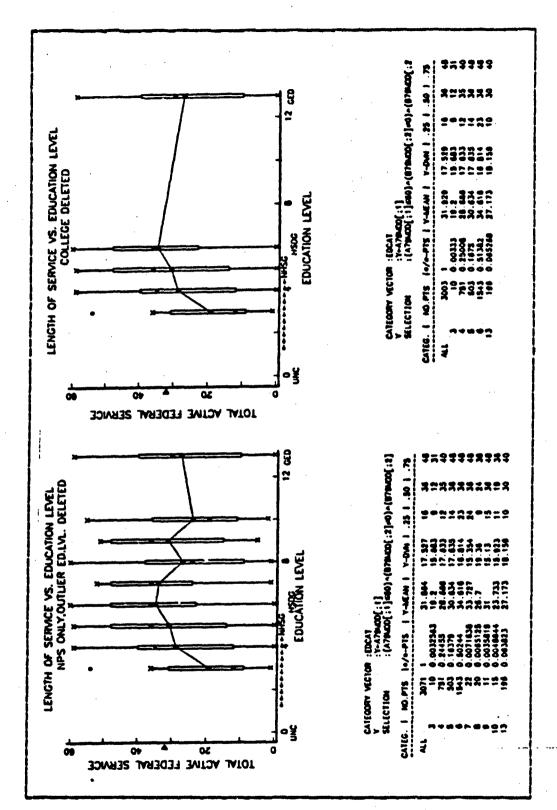


Figure 3.9 Education Level, College Deleted

The distribution of each education level is graphically described in the boxplot. For example, in Figure 3.10, the high-school-diploma-graduate distribution appears to be symmetric as indicated by the position of the mean and median relative to the ends of the body of the box. The distribution appears to have a "thicker" tail in the lower length of service side, depicted by the longer whisker on the bottom of the boxplot. Rapid comparisons of the distributions of each of the subcategories can be done through the boxplot analysis.

Thus the use of boxplots has indicated that level of education does have an effect on performance in the form of length of service. It should be reiterated that this phase of the analysis is exploratory in nature; the comparison of means could be strengthened through such confirmatory analysis as a one-way ANCTA or in a non-parametric test such as the Kruskal-Wallis test of equality of means. An example of this confirmatory analysis will be provided in a later section of this thesis.

2. The Multivariate Capability of the Boxplot

military occupational skill of the enlistee will be examined for any indication of an association with performance, and then further analyzed with regards to education level within the occupational skill. Seven military occupational skills (MOS) were considered in this analysis. (Refer to Table I, previous chapter). Again a ten percent sample of the data was utilized for analysis.

Figure 3.11, left panel, provides the first lock at this subcategory of the data. Military occupational skill is pletted against total active service. Each military occupational skill is presented on the x-axis, beginning with combat arms (11B, 11X, 13B), combat support (31M, 64C),

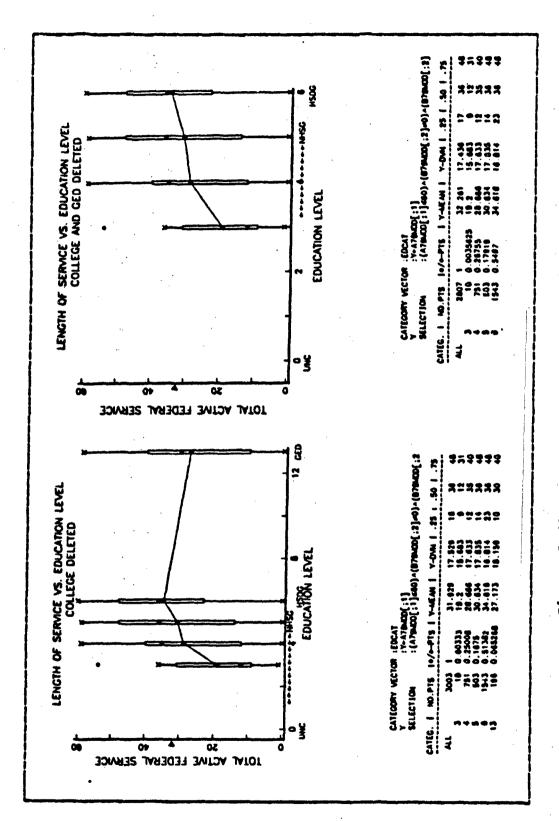


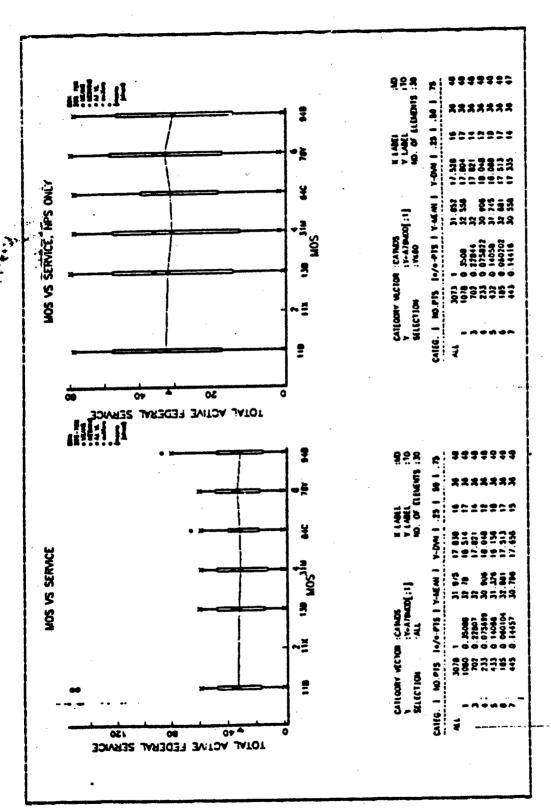
Figure 3.10 Education Level, GED Deleted

and coulat service support (761,948). As before, the distribution of each military occupational skill with respect to total service is presented by the boxplot. Again note the cutliers in total service; these same 5 soldiers have been deleted in the right panel so as to expand the scale of the boxplots for analysis. Through the graphical depiction of these distributions, the occupational skill most successful in terms of service can be readily determined. Here, skill 764, supply specialist, demonstrates the greatest success followed by 118, Infantryman.

The spread of the distribution can be observed in the body of the box; note that the deviation is also provided in the table below. The 11% occupational skill is noticeably vacant. This MOS was created as an entry level of infantryman in PY80, hence this data set contains none of this general skill. Comparing the three branches of skills described above, combat arms was most successful in performance as determined by viewing 11B and 13B boxplots collectively. Combat service support was next in order of months successful service followed by combat support.

The shape of each of the distributions is readily apparent in the boxplcts. Each military occupational skill appears to be skewed toward the lower range of service as indicated by the postion of the median inside the body of each toxplct. The variances appear relatively constant except for skill 64C. The utility of the boxplot in determining homogeneity of variance, for example, for subsequent regression analysis or for ANOVA assumptions is readily obvious.

In Figure 3.12, left panel, the previous figure of non-prior-service-only enlistees has been reproduced to allow comparisons. In order to isolate the effects of education level, all high-school-diploma graduates (and 60 enlistees with at least some college) have been selected cut of the subpopulation, using the selection capability. Thus



Military Occupational Skill vs. Length of Service Figure 3.11

in the right panel, non-prior-service, high school diploma graduates have been plotted against total active service. Immediately note that a higher mean service is observed by letter educated enlistees. The variance cccupational skills has been reduced indicating that this subporulation is not as great a risk when considering how long each will serve. Those soldiers in skill 11F demonstrate the highest success (mean 36.15 months). Based on these graphical results high school diploma graduates perform letter than the average non-prior-service enlistee, more specifically, comhat arms skills rank first followed by combat support, and then combat service support. This may seem counterintuitive as technical skills required are thought to be higher in the combat service support tranches.

Figure 3.13 repeats the same sort of analysis, this time comparing non-prior service enlistees total service in the left panel to non- prior-service enlistees that have not received a diploma (NHSG) and those that have received a graduate equivalency diploma (GED). Note that "success" has fallen from 31.85 months to 29.08 months. Occupational skill 76Y has the highest mean success, and combat service support now leads in total mean service. Also note that occupational skill 31m demonstrates a much higher variance when only these non-high-school graduates are compared to the tctal population. This could perhaps be explained by the lack of any real standards in how the GED is awarded. This certificate can be awarded at any level of education, provided that one of numerous tests has been passed. the ncn-high-school graduate with ,say, only a 10th grade level of education could account for extremely poor performance in this somewhat technical microwave operator skill. On the other hand, those enlistees with an equivalency degree or 11-plus years of education from a "technically

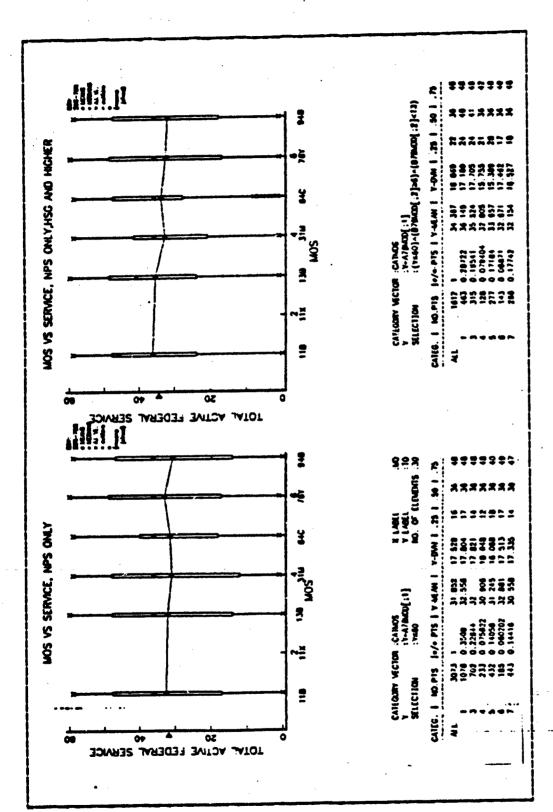


Figure 3.12 Occupational Skill, High School Graduates

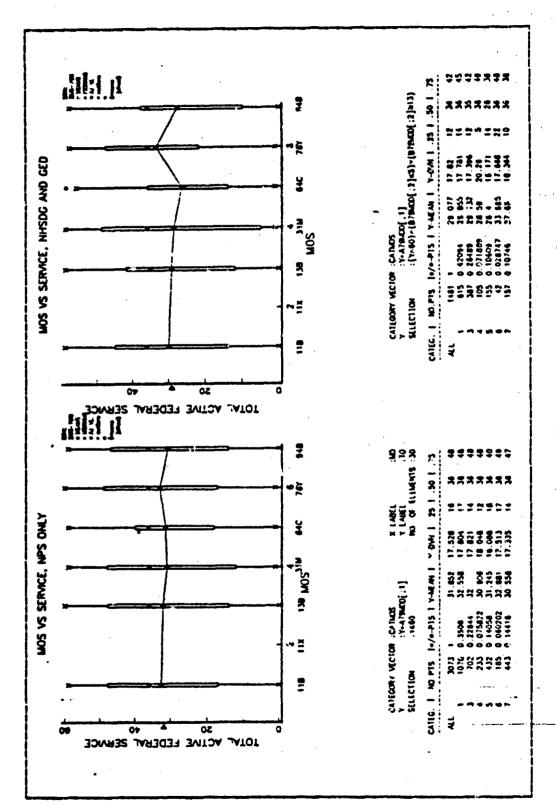


Figure 3.13 Occupational Skill, NHSG and GED

oriented" school system could account for the high performance. More research could be performed in the area of "levels" of equivalency status and in a demographic analysis of those non high school graduates.

A comparison of high school diploma graduates to non-high-school-diploma graduates is presented in Figure Those soldiers with equivalency certificates (GED) have been included in the non high school graduate category. In the left panel of this figure, the high school graduate category is presented for comparison. Again, this plct is non prior service only graduates. The right panel is nonprior-service, non-high-school-graduates and equivalency certificate holders. The "better educated" enlistees ,on the average, have outperformed those with less than a school degree (as shown by the mean values both in the boxplots and the tabled values below the plot). Skill 76Y. specialist, in the right panel, indicates a letter performance, (mean of 33.6) than the same occupational skill with a high school diploma (mean 32.7). The variance of the two distributions is roughly the same. Again personal characteristics and the technicality of the skill involved along with the effects of mental group distributions, enlistment tonus differences may explain this anomaly.

Since a difference has been established in performance based on the certificate status at entry, the texplot can be utilized to go even into further detail. In Figure 3.15, non-high-school-graduates only are compared to high-school-diploma graduates and in Figure 3.16 those with equivalency degrees are compared to the diploma-carrying soldiers. In each figure, the batch remains limited to non-prior-service enlistees, varying only education levels.

Figure 3.15 demonstrates that the non-high-school-graduate performance, depicted in the right panel, was telow diploma graduate performance. This is seen

graphically by comparing the relative position of the mean lines and in the tabled value below each plot. Going further, a comparison of each individual occupational skill in the left panel to its counterpart in the right panel indicates that the varied educational level produces and entirely different distribution. This is observed through the location of the respective means and medians, the size of the body of the box, and the length of the whiskers or tails of the distribution.

In Figure 3.16, this same difference in the distribution of military occupational skills with respect to education level is again obvious. In every case, the high school diploma graduates outperform the soldiers with equivalency status. Again, GED holders exhibit a larger variance as indicated by the hody of the box, indicating a higher risk in attrition.

The entire analysis presented on the effects of education level within military occupational skill is summarized in Figure 3.17, where the baseline of non-prior service enlistees, categorized by occupational skill versus length of service is displayed simultaneously. level has been selected in each plot. Education level. military occupational skill, and length of service have been integrated into a single display. Any other combination of variables such as marital status, age, race, could be further selected to provide more of a multivariate display. The FIA techniques combined with the IBM GRAFSTAT package allows for any combination of covariates in an analysis, limited only by the imagination of the analyst. display allows a rapid comparison of the effects of education level on performance (in the form of length of service), perhaps providing a strong argument in favor of these graphical methods for at least initial decisions regarding what level of education to recruit.

confirmatory analysis is necessary for a more refined analysis of relative merits of alternative educational policies.

3. Summary of Boxplot Analysis of Remaining Variables

The remaining possible explanatory variables and the two "general performance indicators" were analyzed in the same manner as presented above. In each case the effects of education level were observed in a multivariate sense by the use of selection combined with the pairwise comparison of length of service and the other candidate explanatory variables. The actual boxplots are found in Appendix H. Again, confirmatory analysis should be performed to verify the statistical significance of any conclusions drawn from this exploratory analysis. A summary of this analysis is presented below:

- 1. <u>Mental Category Versus Length of Service</u>: (See Figures H.1 through H.9, Appendix H)
 - As mental category increases, length of service increases. Category 4c outperform Categories 4b,4a,3b.
 - High school diploma graduates outperform the nonhigh-school-graduates and equivalency certificate holders (GED) in all categories.
 - Nc category 1 soldiers were observed in the nonhigh-school-graduate or GED categories.
 - Non-high-school-graduates outperformed the equivalency certificate (GED) holders in every category.
 - Variance in the non-high-school graduate and GED performance is higher than that of the diploma graduates, indicating higher risk in attrition.
 Equivalency certificate (GED) holders' variance was observed to be higher than non-high-school-graduates, again indicating a higher risk.

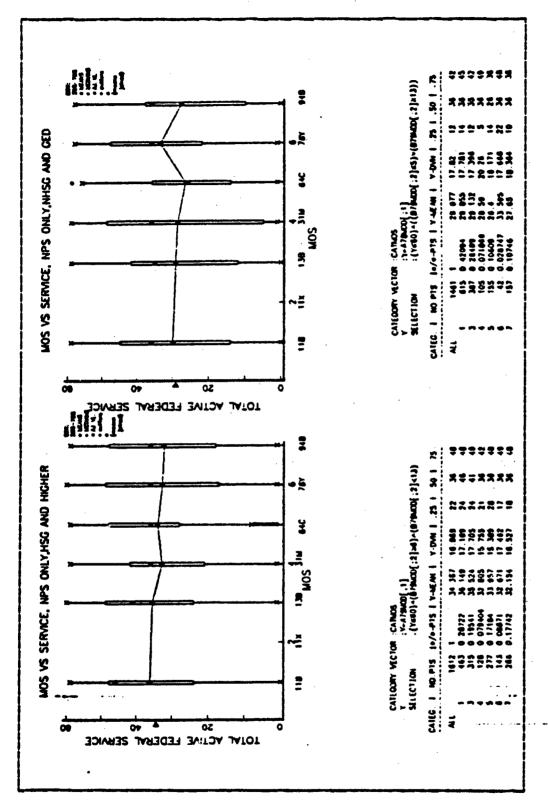


Figure 3.14 HSDG, MHSG and GED by Occupational Skill

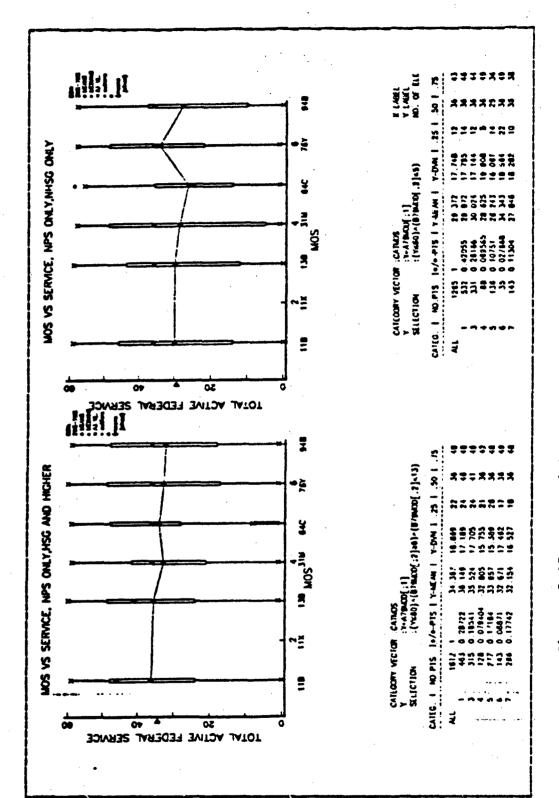


Figure 3.15 Non High School Grads vs. Diploma Grads

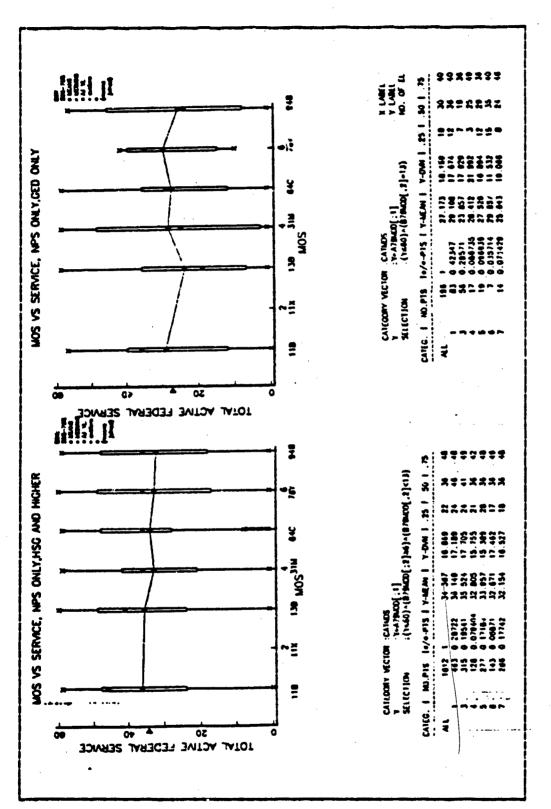
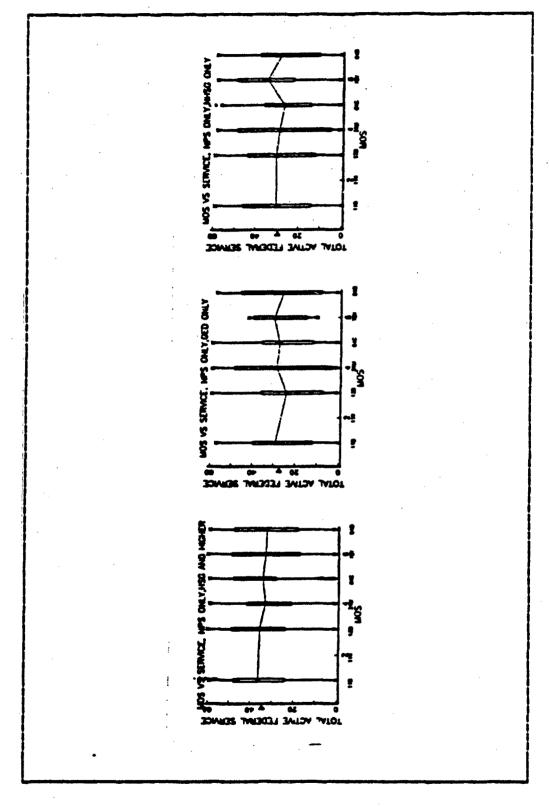


Figure 3.16 Equivalency Status vs. Liplona Grads



Recap of Effects of Education on Performance Figure 3.17

- 2. Marital Status and Number of Dependents vs. Length of Service: (See Figures B. 10 H. 15, Appendix B)
 - Most enlistees were single with no dependents at time of entry (92%)
 - Single enlistees with 1 dependent had highest mean performance.
 - In general, married enlistees outperformed single enlistees.
 - As number of dependents in married soldiers at time of entry increased, so did performance. (note: true up to 3 dependents.)
 - High-school-diploma graduates led in performance, fcllowed by non-high-school-graduates, then GED holders.
- 3. Ace <u>Versus Length</u> of <u>Service</u>: (See Figures H.16 through H.24, Appendix H)
 - As age increases (at time of entry) from 17 to 19 years, total service (performance) increases, followed by a leveling off in the 19 to 24 year range. Performance decreases as age increases from 24 to 29 years old.
 - High-school-diploma graduates outperformed ctter less educated entrants, non-high-school graduates followed, then equivalency certificate holders.
- 4. <u>Sex Varsus Length of Service</u>: (See Figures H.25 through H.30, Appendix H)
 - Males outperformed females.
 - Diploma graduates (HSDG) outperformed all other education levels; Non-high-school grads outperformed the GED holders.
 - Non-high-school-graduate females outperformed male non-high-school-graduates and female high-school diploma graduates. However, non-high-school-graduate females displayed the greatest variance in

- length of service, indicating a possible higher risk in attrition.
- Non-high-school-graduate females were followed by GED males and then NHSG males in variance in length of service (risk).
- 5. <u>Race Versus Length of Service</u>: (See Figures H.31 through H.36, Appendix H)
 - In general, the "other" category were the highest performers, followed by blacks, and then whites.
 - High-school-diploma graduates were the highest performers in terms of length of service in all categories.
 - Non-high-school-graduates outperformed the graduate equivalency certificate holders (GED).
 - GED blacks displayed the highest variance in length of service, indicating a higher risk in attrition, followed by GED whites.
- 6. Reenlistment Code Versus Education Level: (See Figures H.37 through H.39, Appendix H)
 - At least through the high school diploma graduate level of education, as education increased, reenlistment eligibility increased.
 - GED soldiers received about the same reenlistment codes as these soldiers who entered the army with 2 years of high school.
 - A wide variance in reenlistment eligibility was observed, possibly related to the fact that reenlistment eligibility is mostly up to the local commander's discretion.
- 7. <u>Reenlistment Ccde Versus Length of Service</u>: (See Figures H.39 through H.44, Appendix H)
 - Approximately 30% of the sample was uncoded at the time of the last file update, indicating that the bar to reenlistment may not used as often as it

could be as a rehabilitative tool for substandard soldiers.

- Generally, as length of service increased, sc did the number of soldiers eligible to reenlist.
- Approximately 50% of the GED holders and of the non-high-school-graduates indicated a reenlistment code of 3,ccrresponding to only 30% in the backschool-diplora graduates. This code corresponds to a Department of the Army initiated bar to reenlistment. This proportion seems a bit unreasonable and more research seems necessary in this multivariate combination.
- High-school-diploma graduates outperformed all others, followed by non-high-school-graduates and the graduate equivalency certificate holders.
- Again, the GED holders demonstrated the largest variance (risk) in length of service, followed by non-high-school graduates.
- 8. <u>Character of Service Versus Education Level</u>: (See Figures H.45 through H.47, Appendix H)
 - Generally, as education level increased (at time of entry) through high school diploma, so did the character of service awarded.
 - GEC and non-high-school-graduate soldiers received about the same treatment in character of service awarded. Again, high-school-diploma graduates received the largest proportion of the honorable discharges.
 - Ccllege graduates outperformed the high-school-diploma grads; however those entrants with one and two years of college were outperformed in terms of character of service awarded by the non-high school diploma graduates.

- A wide variance was noted possibly because of the ccamanders discretion allowed in determining what character of service will be awarded to an individual.
- 9. Character of Service Versus Length of Service: (See Figures H.48 through H.54, Appendix H)
 - As length of service increased so did the number of honorable discharges awarded.
 - Over half of the cohort received an honorable discharge. A large proportion of early "leavers" also received this honorable discharge, perhaps indicating that some commanders are very lenient in their determination of type discharge to be awarded.
 - High-school-diploma graduates receiving honorable discharges performed the best in terms of length of service, again followed by non-high-school graduates and the GED's.
 - A wider variance in length of service was noted for the non-high-school graduates and the GED's who received honcrable discharges, when compared to the high-school-diploma graduates. This perhaps relates again to the discretion that is exercised by the local commanders in awarding discharges. It seems that length of service may not be considered as an indicator of "good" service by a number of commanders in the field.

E. ENAMPLE COMPIRMATERY ANALYSIS

Conclusions drawn from the above explanatory data analysis must be analyzed in a formal manner to determine if differences, say, in the mean performance among the varying levels of education at entry is statistically significant.

An example is presented below: this type of analysis should be performed on all conclusions reached before any policy implementation.

The cne-way-analysis of variance provides a well-structured approach in testing the equality of means among k sample populations. In this approach, the k populations are assumed

1. to be i.i.d normal populations, and

2. to have equal variances.

As has been pointed out, some of the boxplot analyses above has indicated that the equal variance assumption is obviously not true; contrarily, this difference in variance was was used as an indicator of the "risk" involved in recruiting that entrant with his particular qualifications. In those cases, nonparametric tests are available for confirmatory analysis. An example of that type will also be presented below. See [Ref. 15: pp. 492-503] for a discussion on 1-way ANOVA.

The actual calculations of the ANOVA table were completed using an AFI program contained in public domain of the Naval Postgraduate School computer system (Library 5,0A3660). A copy of the program is at Appendix I. Results of the analysis are summarized in Table V Thus the null hypothesis can be rejected at the .05 level of significance.

In instances where the homogeneity of variance and normality of population assumptions are infeasible, nonparametric tests can be utilized for confirmation of statistical significance. The Kruskal-Wallis test was utilized to test the following hypothesis:

HO: mean services across all education levels are equal.

H1: for at least one pair of the population represented by the levels of education, the means are different. See [Ref. 16: pp.229-237] for a discussion of the K-W test.

TABLE V

Ancva Table for Testing Equality of Heans

ZLANOVA MATR ANOVA WAS UPDATED 1/3/79, SEE ANOVAHOW FOR CHANGES, ANOVA TABLE

MS SOURCE DF TREATMENT 25933.42 6483.35 21.67 299.14 ERROR 2998 896813.33 TOTAL 3002 922746.75 R-SQUARE = 0.028 OVERALL MEAN = 31.93

T4.76 2.69 T1.29 T3.24 12.73

The actual calculations were performed utilizing the EMDP statistical scftware program P3S on the Naval Fostgraduate School Computer System. See [Ref. 17: pp. 442-443] for a description of this package. Results are summarized in Table VI.

TREATMENT EFFECTS

TIBLE VI Results of E-W Test of Equality of Means

Variable Group	1 LOS Frequency	Rank Sun
No. Name 1 Soph 1 Jr	10 752 196	9064.0 1017353.5
4 BESG	504 1546	730567.5

Kruskal-Wallis Test Statistic = 75.13
Level of Significance = 0.0000
Using Chi-Square Distribution with 4 Degrees of Freedom

Thus the null hypothesis can be rejected at the .05 level of significance. Multiple comparisons may be calculated in accordance with [Ref. 16: p.231] to determine which pairs of means are different if desired.

E. SUMMARY OF EXPLORATORY DATA ANALYSIS EFFORTS

1. General

Exploratory Lata Analysis techniques have been utilized in the forms of draftsman's displays and toxplots to "preprocess" a large data set. This analysis was presented as a demonstration of the power of EDA techniques and to provide initial insights into the attrition of U.S. Army enlistees prior to further analysis. These techniques have provided the following:

- 1. Familiarity with data set.
- 2. Reduction in the dimensionality of the data set; numerous variables were determined as having no appreciable effects on the dependent variable under consideration.
- 3. Identification of erroneous data.
- 4. Structure of the data set and variable coding.
- 5. Information on multivariate and pairwise associations among the variables. This information will be summarized below.
- 6. An intuitively pleasing form of analysis to assist analysts and decision makers in understanding the problem at hand.
- 7. A means of allowing the analyst to "compose" his method of attack on a large problem in an interactive fashion.

2. FCA and U.S. Army Enlisted Attrition

More specifically, in the investigation of attrition of U.S. Army PY79 erlistees, the following information has been revealed:

1. The variables listed in Table VII below were chserved to have some effect on a soldiers performance which

TABLE VII Possible Explanatory Variables from EDA

Age Sex Race Mental Category Marital Status/Number of Dependents (at entry) Education Ievel Hilitary Occupational Skill

has been defined as his total length of service.

- 2. Level of education at entry has an effect on the performance of enlistees. Education level seems to interact with the other variables listed in Table VII above, producing different levels of performance. Other insights provided by the analysis are
 - High school diploma graduates demonstrated better performance than did non-high-school-diploma graduates and those enlistees who had obtained agraduate equivalency certificate prior to entry.
 - Non-high school diploma graduates demonstrated letter perfermance than did GED holders.
 - GED holders demonstrated a larger variance in total service obtained, indicating a higher risk in attrition than did non-high school diploma graduates and high school diploma graduates.

- 3. Character of Service and Reenlistment Code are two indicators of performance that may also be affected by education level at entry; however, the discretion exercised by local commanders in awarding these may have confounded them as suitable explanatory variables.
- 4. Confirmatory analysis needs to be performed after exploratory data analysis prior to forming final conclusion for policy implementation. An example was provided.

3. <u>limitations</u>

The flatechniques are not to be used in lieu of more classical statistical analysis; they are to be used in conjunction with them. Some limitations are

- 1. Acceptance of their use by other statisticians.
- 2. Package utilized in this thesis is in the experimental stage; others may not be readily available to the analyst. Since this package is experimental, certain capabilities are still being developed. For example, in the the ANCVA presented, the means used in the analysis were not stored in a global sense for further analysis and had to be entered "by hand" into an ANOVA program.
- 3. Cost of graphics capabilities for computer systems.
- 4. Storage necessary for EDA packages is currently not available for most personal or desk top computers.

Thus Exploratory Data Analysis has been shown to be a useful technique in the initial analysis of data. In the next charters, a more formal analysis will be presented.

IV. SURVIVOR FUNCTION ANALYSIS

A. EACKGROUND

The Exploratory Data Analysis techniques presented (along with the necessary confirmatory analysis) have shown that level of education, sex, race, age, mental category, and marital status/number of dependents are candidate explanatory variables in determining the total length of service for an enlistee.

A survivor function approach is utilized to gain further, insight into these explanatory and their relationship to length of service.

Suppose that the length of service of an enlistee is a random variable X. The cumulative distribution function or c.d.f., then, can be viewed as giving the probability that an enlistee will "die" or "fail" or leave the army before x units of time, a realization of the random variable X, have elapsed. Then the quantity

$$S(x) = 1-F(x) = P(X>x)$$
 (eqn 4.1)

called the survivor function, provides the probability that an enlistee "survives" more than x units of time. The survivor function, for discrete data, is a step function, where the height of the jump between any two values of x is equal to P(X=x). The survivor function is estimated by using the following relative frequency definition of probability:

$$S(x) = 1-F(x) = (number of observations > x)/n (eqn 4.2)$$

where n is the number in the sample being considered [Ref. 18: pp. 92-93, 263-264].

B. AFPLICATION

The survivor function is therefore a logical means of analyzing enlistee behavior with regards to length of service. For this portion of the analysis, attrition will be defined as failure to complete the first term of service. The FY79 COHORT consists of three-year obligated enlistees (3YO) and four-year obligated enlistees (4YO). Each subset will be analyzed separately. The reenlistment decision will be defined as completing greater than one term of service. Hence, based on the survival function model, the following equations indicate the "life" cycle of the enlistee:

TABLE VIII Enlistee Life Cycle Models

3 Year Enlistees

F(enlistee will attrite) = $P(X \le 36 \text{ mos.})$ = 1-P(X > 36 mos.) = 1-S(X)

F(enlistee will complete 1 term) = P(X=36 mos.) * Ht. of jump at x=36

F(enlistee will reenlist) = P(X>36 mos.) = 1-S(x)

4 <u>Year Eplistees</u>

F(enlistee will attrite) = $P(X \le 48 \text{ mos.})$ = 1-P(X > 48 mos.) = 1-S(X)

F(exlistee will complete 1 term) = P(X=48 mos.) = Ht. of jump at x=48

F(exlistee will reenlist) = P(X>48 mos.) = 1-S(x)

These realization times for the random variable X are chosen just to demonstrate the survivor function method-clogy. Considerable research has been done in defining the exact time cutoff for the definition of attrition, since the first "term" of service may actually be thirty-four months as opposed to thirty-six because of the various "early out" programs offered by different commands. This analysis does allow for at least this concept in its definition of attrition as strictly less than thirty-six and forty-eight months (i.e. thirty-five and forty-seven months) length of service for the three year and four year obligations respectively. The methodology suffices no matter where the attrition definition is made in the length of service parameter.

Survivor functions for each of the previously defined candicate explanatory variables are estimated utilizing the Cumulative Distribution input screen in the IBM GRAFSTAT data analysis package. (See Appendix J for a depiction of this screen.) These functions are analyzed for the above mentioned statistics.

The survivor function of the entire sample across all variables is presented to demonstrate the characteristics of the analysis in Figure 4.1 . Using this type of analysis, statistics for the most prevalent enlistee are presented in Figure 4.2 and in Figure 4.3 for 3 year enlistees and 4 year enlistees respectively. The "most prevalent enlistee" was determined by observing the total number in each of the seven variables being considered. Note that the four year obligated enlistees demonstrated higher probability of attrition (0.33 to 0.24), and a lower probability of reenlistment (0.12 to 0.37) than the three year obligated enlistee, ceteris paribus. This may indicate that the utilization of the three year term of service is more cost effective than the four year term, considering "assess, dress, train" cost described earlier. Results for the most prevalent enlistee are summarized in Table IX .

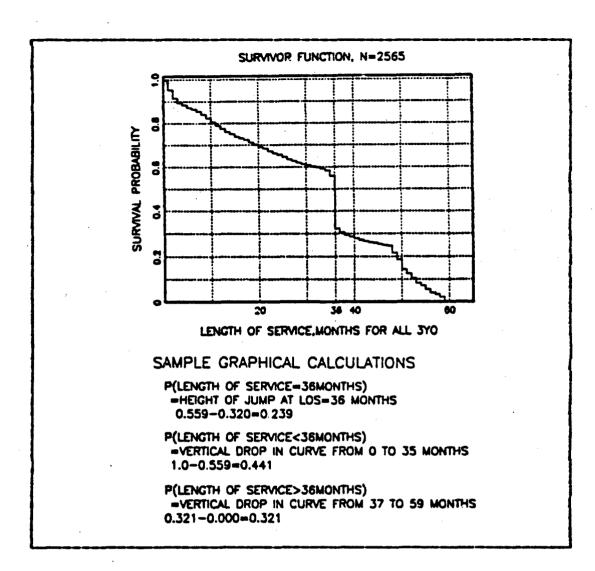


Figure 4.1 Survivor Function For All 3 YO Enlistees

The effects of education level on attrition of three-year-chligated enlistees are presented in Figure 4.4. Those exlistees with a graduate equivalency certificate indicate a higher probability of attrition (0.54) than both those with two years of high school and those with non-high-school-diploma graduate (NHSDG) status, having three to four years of high school. These findings reinforce the earlier toxplot analysis of length of service. The trend is also

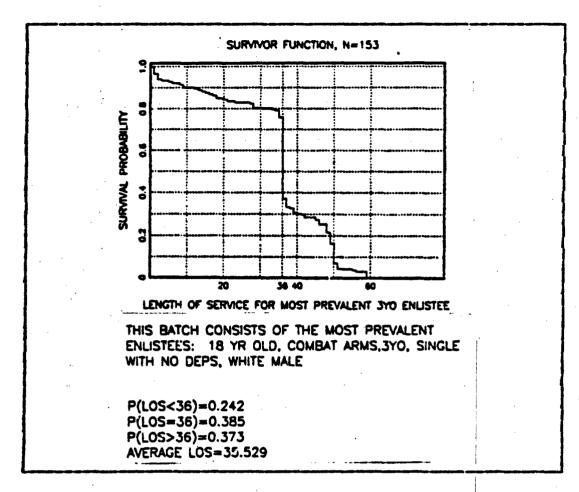


Figure 4.2 Survivor Function, Host Prevalent 3YO Enlistee

evident in the probability of reenlistment with the highschool-diploma graduates having the highest, followed by the MHSDG, then those with 2 years high school and then those enlistees with equivalency certificates. Again the GED enlistee is seen to be inferior to the non high school diploma graduate (NHSIG). Results of this survivor function analysis are in Table X in the following section.

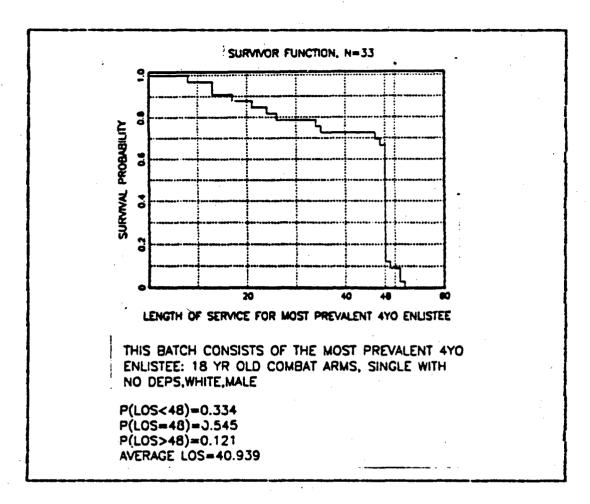


Figure 4.3 Survivor Function, Most Prevalent 4YO Enlistee

Results of Survivor Analysis on Most Prevalent
Enlistee

Term P(attrite) P(full term) P(Reenlist) Ave LOS

3 Years 0.242 0.385 0.373 35.53
4 Years 0.334 0.545 0.121 40.94

TABLE II

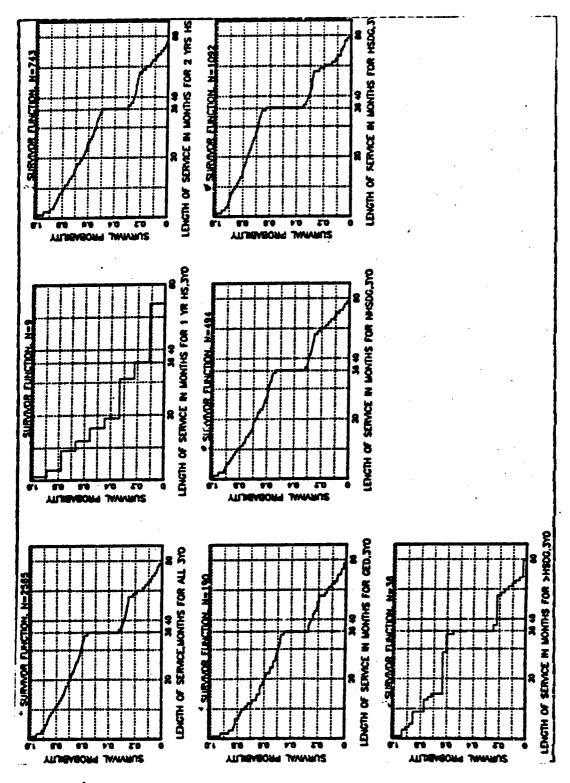


Figure 4.4 Survivor Functions of Education Levels

C. RESULTS OF SURVIVER FUNCTION ANALYSIS

Similar analyses were performed on the remaining six candidate explanatory variables for both the three year enlistees and for the four year enlistees. Actual survivor functions are found in Appendix K and L respectively. Tabular summaries are provided in Table X and XI. Based on these summary tables, the lowest risk attributes in terms of lowest probability of attributes that result in the highest probability of reenlistment are shown in Table XIV and Table XV.

The usefulness and simplicity of this approach is appealing for "quick and dirty" analyses in determining short term policy decisions concerning the characteristics desired for prospective soldiers.

Modeling of the survivor curves can provide further prediction capabilities and significance of each of the covariates. However, the survivor functions presented all demonstrate the large "jump" at thirty-six and forty-eight months for the three year and four year This large "discontinuity" tees, respectively. modelling of the survivor function to be somewhat difficult. Modelling of the survivor is discussed in great detail in [Ref. 19] and [Ref. 20]. The noted similarity in the survivor curves for all the variables under investigation suggest that the use of a Cox proportional-hazards model may be appropriate: however more research is needed in the modeling of the discrete jump in the survivor curve. [Ref. 20]. This analysis has been presented as an initial methodology to demonstrate its usefulness; no modelling will be rerformed.

TABLE I
Results of Survivor Function Analysis for 3YO

Variable	P (LCS<36)	P (LOS=36)	P (LOS>36)	Ave. LCS
All variables	0-441	0.239	0.321	30.87
1 yr High Sch 2 yrs HS	0.778 0.503 0.542	0.111 0.201 0.184	0.111 0.296 0.274	20.11 28.72 27.09
All variables Education lvl 1 yr High Sch 2 yrs HS GED NHSDG HSDG College	0.778 0.503 0.542 0.461 0.366 0.400	0-111 0-201 0-184 0-217 0-283 0-400	0.111 0.296 0.274 0.322 0.351 0.200	20.11 28.79 27.69 33.80
Hale	0.431 0.515	0.246 0.175	0.322 0.310	31.17 28.39
Race White Elack Cther Cther Cat1 Cat2 Cat3a Cat3b Cat44b	0.467 0.405 C.374	0.258 0.204 0.238	0.275 0.391 0.388	29.21 33.18 34.02
Mental Cat Cat 1 Cat 2	0-357			
Cat3a Cat3b Cat4a Cat4b	0.356 0.457 0.449 0.468 0.443	0.214 0.294 0.325 0.230 0.230 0.233 0.193	0.429 0.305 0.324 0.318 0.310 0.364	31-20-44 31-20-88 31-20-88 31-20-88 31-20-88 31-20-88
Mar.Stat/No.Dep Single/O Harried/O	0.443 0.441 0.448	0.193 0.252 0.083		30.62 32.92
Parried/1 Married/2 Married/3	0.441 C.448 0.563 0.381 0.333	0 - 252 0 - 083 0 - 095 0 - 083	0.307 0.469 0.437 0.524 0.583	30.62 32.92 30.19 36.76 42.00
Cat4a Cat4a Cat4c Mar.Stat/No.Dep Single/0 Harried/0 Harried/1 Harried/3 Military Skill 11B 13B 31M 64C 76Y 54B Age	0.461 0.464 0.408 0.419 0.402 0.428	0 - 225 0 - 195 0 - 241 0 - 302 0 - 217 C - 260	0.314 0.341 0.351 0.279 0.381 0.312	30.28 30.77 1.08 333333 33333
Age 17 18 19 20 21	0.491 0.432 0.396 0.482 0.405			
7 18 190 123 123 123 124 127 127 127 127 127 127 127 127 127 127	9398055600604164 44344444555604164 000000000000000000000000000000000	215562 0.22506958 2.22506958 2.225090 2.12509	0.2943865995520 0.333865995520 0.342324905520 0.442814900.442818	549210587400046 6009681170810046 912818922501795 2332323333252
27 28 29 30 > 30	0.450 0.364 0.571 0.286 0.524	0.074 0.150 0.182 0.143 0.000 0.238	0.400 0.454 0.286 0.714 0.238	30.80 31.10 27.00 53.14 25.86

TABLE XI
Results of Survivor Function Analysis for 4YO

	(ICS<48)	P (LOS=48)	P (LOS>48)	Ave. Lo
ll variables	0.441	0.239	0.321	30.87
ll variables ducation lvl 1 yr High Sch 2 yrs HS CED NHSIG ESDG CCllege	0.670 0.666 0.500 0.367 0.600	0.110 0.167 0.125 0.409 0.240	0-230 0-167 0-375 0-223 0-160	31.78 29.67 35.88 39.18 28.96
Male Female	0.391	0.389 0.000	0.220 0.333	38.29 37.00
ace White Elack Cther	0.387 0.424 0.307	0.389 0.288 0.500	0.220 0.288 0.193	37.74 39.36 39.42
Elack Cther Ental Cat Cat1 Cat2 Cat3a Cat3b Cat4b Cat4b	0.333 0.376 0.324 0.427 0.394 0.465	0.429 0.4368 0.4427 0.346 0.29	0.238 0.256 0.191 0.146 0.260 0.239	41.14 38.63 35.78 37.29 38.10 36.66
ar.Stat/No.Deps Single/0 Married/0 Married/1 Married/2 ilitary Skill	0.393	0.402 0.150 —	0.205 0.300	37.88 38.85
13B 31M 64C 764B	C.359 O.434	0.412 0.352 	0.229	39.43
9 17 19 0 1 2 3 4 5 6 8 9 0 3 0 3 0 3 0 3 0 0 3 0 0 0 0 0 0 0 0	1893756 4433595756 2000000000000000000000000000000000000	0.431 0.431 0.431 0.3234 0.0328 0.0025	0.145 0.22165 0.121851 0.12895 0.12895 0.22753 0.3375	866227959 866227959 699986837227 33327333373
400 200 30 30	U-500	0.125	0.375	33.50

TABLE XII

Attribute Values Providing Lowest Risk of Attritics, 310

Variable Love	st F(attrition)	Next lowest P(attrition)
Education Level	HSIG	College
Sex	Mal€	Female
Race	Other	Black
Mental Cat.	31	1
Marital Stat/ Nc. of Deps	H/2	s/0
lg€ ·	28	19
MCS	761	318

TABLE XIII

Attribute Values Providing Lowest Risk of Attrition, 410

Education	TCDC	WH CD C
Level	HSIG	NHSDG
Sei	Male	Female
: ace	Otter	White
Mental Cat.	31	1
Marital Stat/ No. of Deps	5/0	H/0
lg e	18	19
HCS	112	318

TABLE XIV
Attribute Values Frowiding Highest Reenlistment, 3 YO

Variable	Lowest P (reenlist)	Next lowest P (reenlist)
Education Level	HSDG	NHSDG
Sex	Male.	Female
Rac€	Black	Other
Mental Cat.	1	4C
Marital Stat	/ n/3	M/2
A g€	30	28
MCS	761	3111

TABLE IV Attribute Values Froviding Highest Reenlistment, 4YO

Variable I	owest P(reenlist)	Next lowest P (reenlist)
Education Level	NHSIG	2 yrs HS
Sex	Pemale	Male
Race	Black	White
Mental Cat.	4 A	2
Marital Stat/ No. of Deps	H/0	s/0
lg€	26	25
MCS	112	13B
		•

V. BESULTS AND CONCLUSIONS

A. GENERAL

An intuitively pleasing, simple methodology was presented for the study of rerformance in the form of length of service of U.S Army enlistees. Some Exploratory Data Analysis techniques were demonstrated through the use of the IBM GRAFSTAT data analysis package. The interactive capabilities of the package and the APL language were exploited to provide a means of rapidly manipulating and observing the selected data. The tools proposed, the draftsman's displays, hoxplots and survivor functions, were used on actual cohort data from the Defense Manpower Data Center.

Several possible explanatory variables and their association with performance were presented based on the Exploratory Data Analysis. Confirmatory analysis was performed to support the Exploratory Data Analysis. Probabilities of enlistee attrition and reenlistment were provided using a survivor function analysis for each of the candidate explanatory variables. Attributes that presented the highest risk of attrition and the highest probability were presented.

B. SUMMARY

The increasing cost of "assessing, dressing and training" today's Army enlistee coupled with the diminishing surply of 17-21 year old prospective enlistees have prompted research effort toward gaining insight into those personal attributes that produce the most successful soldier in terms of first term completion. The basis for understanding the relationships of these personal attributes and for using this

understanding in recruiting policy lies in the ability to rapidly analyze the available data on current enlistees and to present the analysis in a form that is understandable and useful for the decision maker.

This thesis has presented a broadly applicable and simple methodology, using Exploratory Data Analysis through the interactive capability of the IBM GRAFSTAT package and the AFL language, for defining the area of analysis, identifying errors in the data, reducing the dimensionality of the problem, and determining relevant association of personal characteristics of enlistees to performance. The honds between Exploratory Lata Analysis and more classical statistical analysis were demonstrated. Use of survivor function analysis provided statistics on chosen explanatory variables, indicating the importance of these characteristics.

The further application of the methods in this thesis and of Exploratory Data Analysis in general should increase the practitioner's ability to make sound decisions regarding future manpower planning issues. With the increased availability of graphics-capable personal computers, Exploratory Lata Analysis is relevant at all levels of decision making.

C. RICCHNINDED FURTER RESEARCH

The following items deem further research:

1. A comparison of Exploratory Analysis techniques in this theses to other data analysis packages such as those available in BMLF and SAS (see [Ref. 17] and [Ref. 21]) would be useful in determining advantages and disadvantages of the different approaches in variable selection and error identification. In particular, the Cox proportional hazards model in the BBDP program r21 [Ref. 17: pp. 576-594] uses a stepwise approach to identify important explanatory

variables and estimates the survivor as well as the hazard function for further analysis. Note however that models such as this Cox proportional hazards model for estimating the effect of concomitants on survival curves are not applicable because of jumps in the survival functions at known times. More research is needed to determine how to apply the model to such a function with this large discrete jump.

- 2. The Graduate Equivalency Degree programs offered throughout the United States need to be analyzed in detail for standards used in awarding the certificates. The wide variance and the poorer performance of the GED holders indicate that non-high-school-diploma graduates should be treated separately in any analysis, contrary to the popular grouping of the two categories. Perhaps different GED levels would provide insight into future performance at least as well as the different levels of high school status have.
- 3. The trends and probabilities have been presented as a methodology on only a 10 percent sample of the data: ccmparisons of these cutcomes to other data sets would be useful in the determination of prediction possibilities.
- 4. Mcdeling of the survivor curves would provide a detailed account of the actual contribution of each explanatory variables using multivariate regression techniques. Again further research is needed in the applications of modeling techniques to survivor curves with the noticeable jumps at known times.

<u>APPENDIX A</u> EXPLORATORY DATA ANALYSIS TECHNIQUES

Exploratory Data Analysis techniques are usually first attributed to John W. Tukey in his book by that title Exploratory Data Analysis for the purposes of [Ref. 22]. this thesis will be defined as "the activity of examining data, both graphically and through numerical summaries, the purpose of revealing properties of the data itself, and with luck, of the processes giving rise to that data." Thus EDA techniques can be thought cf as [Ref. 23: p. 2]. "informal " techniques to examine the data pricr to "formal", more classical analysis techniques, in order to prevent needless calculations irrelevant to the investigation at hand. Quite often more can be learned about the data in this initial. informal look at the data. Chambers et. al. rcints cut, graphical EDA methods are perhaps most effective in the initial glance at the data to limit the scope of the investigation to only those variables that are pertinent [Ref. 12]. These graphical methods allow the investigator to rapidly synthesize information, more efficient and intuitive manner perhaps than through methods available in commercial statistical packages that produce tabular data.

Che particular method of multivariate analysis is the multidimensional array of scatter plots called a "generalized draftsman's display" of the data [Ref. 12: pp. 136,145]. An example display is seen in Figure A. 1 This figure demonstrates how the pairwise scatter plots are arranged so that many adjacent pair of plots have an axis in common [Ref. 12: p. 145]. All variables of interest, then, for the entire data set can be displayed as the first phase of

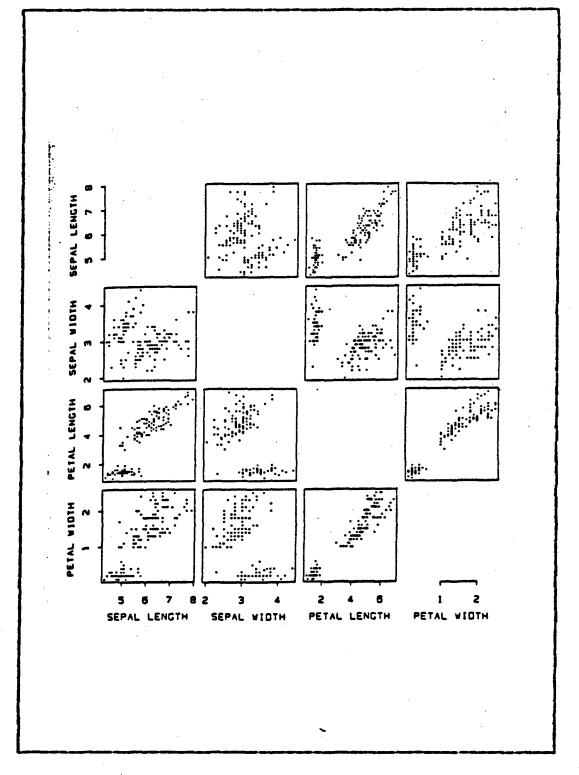


Figure 1.1 Draftsman Display from Chambers et. al.

the investigation. Then one can rapidly and effectively determine if trends exist and for which specific pairwise association of variables.

Captain Malcolm Johnson, a student of Operations Research at the Naval Postgraduate School, has developed an APL program called "draftsman" that is imbedded in IBM's GRAFSTAT package on the school's computer system (See [Ref. 24: pr. 13-17]. for information on use of GRAFSTAT) that organizes any data set into a draftsman's display. This program also allows for transformations of the data and for jittering of the data. His efforts have been published as a Master's thesis that includes a tutorial for use of the "draftsman" program. [Ref. 13]. This program will be utilized in the initial phase of the data analysis efforts of this thesis.

Cf course, the draftsman's display is only the first step cf the analysis. If trends are evident, then further analysis should be performed utilizing more formal confirmatory analysis to verify any graphically-determined associations among the variables.

The use of boxplcts is another EDA technique that is very useful in "taking an initial look" at the data. The boxplct is a "simple method of summarization".

The upper and lower quartiles are depicted by the "tody" of the tox, the median is portrayed by a line, circle or other distinguishing mark as is the mean. Upper and lower adjacents are depicted at the end of lines extending from the tody of the box. These terms are defined as the "largest observation that is less than or equal to the upper quartile plus 1.5 times the interquartile range, and smallest observation that is greater than or equal to the lower quartile minus 1.5 times the interquartile range," respectively. Values that fall outside the range of adjacent values are called outside values. These are plotted as

individual points. See Figure A.2 for a depiction of the components of the boxplot.

The toxplot provides a rapid "impression" of the distritution of the data. The median, mean, and spread are all obvious. The length of the lines to the adjacent values demonstrate the "stretch" of the tails of the distribution. The individual points for the cutside values allows the user of the plot to consider "outliers" although not every outside value is an outlier.

The figure also allows for some determination of the symmetry of the distribution of the data, simply by viewing the symmetry of the body of the box about the median line or dot.

These plots are useful when it is not feasible or necessary to capture all the details of a distribution, or when many distributions $n \in d$ be compared. The width of the box has no significance.

An excellent discussion of these and other EDA techniques is found in [Bef. 12], from which this description of boxplots was taken.

SAMPLE BOX PLOT PLOT OF 50 POINTS

UPPER QUARTILE + 1.5×INTERQUARTILE DISTANCE
LARGEST VALUE & UPPER QUARTILE + INTERQUARTILE DISTANCE
_ UPPER QUARTILE
_ MEDIAN
LOWER QUARTILE
SMALLEST VALUE > LOWER QUARTILE - INTERQUARTILE DISTANCE
LOWER QUARTILE - 1.5×INTERQUARTILE DISTANCE
SPAINDTHE DISTANCE - LOSCO CHARTHE - LOSCO CHARTHE

Example box plot for fifty data points from a regenerative simulation. The interquartile distance equals the estimated upper quartile minus the estimated lower quartile. The light circles are data points which fall between the largest value less than or equal to the upper quartile plus the interquartile distance and the upper quartile plus 1.5 times the interquartile distance. The dark circles are data with values above this latter point. Similarly for the lower part of the box plot.

Figure 1.2 Example Boxplot

APPENDIX B
HISTOGRAM OF P179 NHSG ASSESSIONS

160 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	WE VET	######################################	TABLE P39 AA CUM- FRSS FRSS 467-	S	iccessions.
essesses de la company de la c	**************************************	# 2000 CONTROL ### 4	PISTOLENGE OF SECULTIVE PROPERTY OF SECULTIVE	e et et le l'element de de mille et vellement et millement propriem de millement de millement de millement de m Brace de la color de l'est et es	:
	225		**************************************	**************************************	•••
**************************************	and the control of th	70000000000000000000000000000000000000	3627 3627 3627 3647 3647 3847 3853	10000000000000000000000000000000000000	••••
1102-101-101-101-101-101-101-101-101-101	773 - 7677	999999999	3939 3993 4073 4074 4081 4107 4127	######################################	•
64 64 64 64 64 64 64	34 22 47 126	75:000	11 0 67 4 0 6 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	A. d. of the state	•
70×70×100	13 11 5 13 227		45154 45154 45154 45154 45154 45154	AND CONTRACTOR	
	Meneral Samuel S	10000000000000000000000000000000000000	10177 10177	AND	•
15 16 17 17	24	199700000 1997000000	744724 64724 64724 64724 655 655 655		•

FCS	. CISTRIBUTION	FOR ASH RCS	Accessions.
5 WWW. 6600	# # # # # # # # # # # # # # # # # # #		c
664473575 664477775 77777777777777777777777777	36 9.42 9.42 9.42 9.42 9.42 10.42 10.42 10.42 11	44-12-14-4-1-1-2-14-4-1-1-2-14-4-1-1-2-14-1-1-2-14-1-1-2-14-1-1-2-14-1-1-2-14-1-1-2-14-1-1-2-14-1-1-2-14-1-1-2-14-1-1-2-14-1-1-2-14-1-1-2-14-1-1-2-14-1-2-14-1-1-2-14-1-1-2-14-1-1-2-14-1-1-2-14-1-1-2-14-1-1-2-14-1-1-2-14-1-2-14-1-1-2-14-1-1-2-14-1-1-2-	•
	1	THE PROPERTY OF THE PROPERTY O	•
STATE		** Education of the state of th	
ALLIALIZATION OF A			••
III) y la cog jor y y bill se ento i je y pri jy y brill i y y brill et y jill et krejille et pri jill y la te ento Charlossa decos i y tri et ento ento en entre en entre en entre en entre en ento en entre en ento combination en ento combination en ento	THE	MT = 0 - 0 - 0 - 0 - 0 - 0 - 0 - 0 - 0 - 0	
ALTHUR MAN AND AND AND AND AND AND AND AND AND A	17 77 77 77 77 77 77 77 77 77 77 77 77 7	17777777777777777777777777777777777777	

POS			Accessions.
C 25000000000000000000000000000000000000	#957 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	CUM	·
367# MM 931# 167# MM 931# 1644	17 77 2 77 7 2 77 7 7 7 7 7 7 7 7 7 7 7	7774 6 6 6 1 1 0 0 4 7 7 7 4 6 6 1 1 0 0 4 7 7 7 4 6 6 1 1 0 0 7 7 7 8 6 6 6 1 1 0 0 7 7 8 6 6 6 6 1 1 0 0 7 7 8 6 6 6 6 1 1 0 0 7 7 8 6 6 6 6 1 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0	
History de bet i i parti full et partici i partici i per la la partici i per la par	1113 114 117 117 117 117 117 117 117 117 117	CONTRIBUTE	
	True Printer Britain St. 12 2 2 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	T	•
6.13	47 7.5	7793 77.5	•
27V 47V 47V 430 431 431 431 431 431		79-9-7-79-9-9-9-7-7-7-9-9-9-9-9-9-9-9-9	
1441-1-14		Promine Anning A	•
725774777777777777777777777777777777777		10000000000000000000000000000000000000	•

F33	CISTRIS	NCITU		NPS	ACCESSI	CNS.					•	
C035 753 763 763 763 763	#3 #7 # 1 # 1 # 1 # 1 # 1 # 1 # 1 # 1 # 1	17361011377 970000000000000000000000000000000000	#G11567711286 CRC771567711286 CRC771567711286	DNA 4 MENNAME OF THE COMMENT OF THE		1 •••û••	.5		.5	č		•••••
75V 4X Y 1612CE - 1213F	2 1 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2	7-7-7-6-04-3-8-4-1-8-8-9-1-8-8-8-8-8-8-8-8-8-8-8-8-8-8-8	1000149910174 600149910174 601111774 60111774 60174 60	4 4 13 17 17 17 17 17 17 17 17 17 17 17 17 17	•			·				
**************************************	***************************************	10000000000000000000000000000000000000	11404		•••							
J. JT PT (18.2 JS IN S.C. C.T.) I ALACATIJI 4 4 485 5446 I FIFT FFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFF	1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	##1905;************************************	#667-08:#14-80:#167-08:09574-67#;-1419-1419-1419-1419-1419-1419-1419-141	76.6	•••							
945 945 H48 L88	12	300	12702 12702 12703 12705									

APPENDIX C FORTRAN PROGRAMS TO READ DATA

```
PROGRAM STRIPS THUSE VARS THAT CHANGE UVEN THE TERM OF ENLIST-
                                                                                                                             3LANK

8 NANK

8 NANK
                                                                                                                                                                                REAC(1,100) SSAN1,SSAN2,SSAN3,TAFMU,MYECU,PGU,MSU,
DEPU,ETSYU,ETSMC.CCTSYOTHEU,
TAFMS,MYECS,PGS,MSS,NGF,STLYS,ETSMS,CMSYS,MES,
TAFMS,MYECS,PGS,MSS,NGF,SETSMS,ETSMS,MSSS,MES,
                                                                                               ## I T E I Z 2 20 1 S S AN I S S AN Z S S AN 3 T A F MU HT Z CUO F SU H M S L DE PULETS Y CLETS Y CLETS Y C. ET SY C. ET SY S. ET
                         300
                         100
                         200
/# ENW // C.FT 01F 01F 01 DC UNIT=3230V, VUL=52R=MSOZdZ, Cl3r=(ULU), // DC 6=(RECFM=FB.LKECL=320,dLKS1ZE=1271+), // DSAAME=MSS.S1y72.CF179, // CL=SEd=MVSOU4,DISP=(SHR), // CQ-FT 02F 001 UD UNIT=3250, VCL=SEd=MVSOU4,DISP=(SHR), // CD-FT 001 UD UNIT=3250, VCL=SED=MVSOU4, VCL=SED=MVSOU4, VCL=SED=MVSOU4, VCL=
```

```
CTHIS PAULAM STAIRS MEMORAL VAN FROM CITIAL TO CONTOC!

// Older South Contoc!

// Older South Contoc!

// CALLY CONTOC!
```

```
NOTATION D P
AGANCEPHO DIFFERENCE
STABLE INC. STABLES
STABLE INC. STABLES
STAB
                                                     300
             200
/# End
//GC.FT OIF COL DC UNIT=3330V.vUL=StR=MSJZ32.blSP=(GLD),
// DC B=(KECFMF6.LKECL=326.dLKS12E=12714),
// USAM6=PSS.31472.chT74
//UO.FT C2FCCL UD UNIT=3230V.vLL=SER=M43004.UISM=15HR1,
// SPACE=(LYL,(4,4)),Lub=lkEurP=+d.LKzL==03,dLK312==14040),
                                                                     DSNAME=$1972.0790
```

APPENDIA D API PROGRAMS FOR DATA MAMIPULATION

```
THE WEST THE WEST OF THAT SUBSET OF AN ARRAY AND ACALCULATES THE WEST OF THAT SUBSET
[11
[23
[31
                    DE'INSERT THE COLUMN NUMBER OF THE SELECTION VECTORS
[4]
[5]
[4]
[7]
[8]
                   C2+0

A+ARRAY[}C2]

D+: THERRY THE DESIRED SELECTION VALUE FOR THE SEL VECTOR:
[+]
 1013
                    VALTO
                    DATTHE SUBSET THAT TOU HAVE SELECTED IS STOPED AS JUDAN VARIABLE
                   SEP. De the excues of tone serected beasonher is.
[133
[143
                    R+(+/256)+(+256)
                         *COLAT[0]*
                      . COLAT
  [13
                      D#AFT1+A79E123+A79C133+A79E143+A79E153+A79E163+A79E193+A79E1102
                      DRAFT1+DRAFT1,079C12],079C13],079C141,079C15],079C161,079C161
DRAFT1+DRAFT1,079C19],079C119]
  [2]
  [3]
                      DRAFT2+479E123+C79E193+C79E1103+C79E1113+C79E1123+C79E1131+C79E114
  [4]
  653
                      PPAPT2+PRAPT2+679[1153;679[1163+679[1173+679[1183+679[1193+679[120
                       BRAFT2>BRAFT2, 079[121], 079[122], 079[123], 079[124]
  [4]
                      DRAFT1+4(15 3078 /DRAFT1)
DRAFT2+4(17 3078 /DRAFT2)
   [7]
   [8]
                            ********
                         . MATPLD
                     ADULTS MATRIX POR USE IN ANOVA TESTING IN CHAPTER 3 NOW TRYPRE TR
     [1]
     C21
C32
C43
      [5]
                         HATR[ | 2]+HSDB
     [4]
                         MATRC:33+HH46,(503+HATPC:33)
                         MATP(14]+UR, (751+MATR(14])
MATP(15]+SOPM, (10+MATP(15])
     [7]
     [83
```

```
a.s.s.s.
                          SIROTIS
BEALCULATES PEL PRESCPROSABILITY) POP SURVIVAL AMALISES,
Transcription
                            DE-CHECK TO SEE IF THIS PH IS SET UP FOR 36 OR 48 TO AVESCAN DATA
: 3 2
                             DATA1-3EL
HER48-FER48-(DATA1-48)/DATA1
[4]
[5]
[6]
[7]
[8]
[4]
[10]
[11]
                             HLT48+PLT48+(DATA1 (48),DATA1 (48),DATA1 (48),DATA1 (48),DATA1
                         TIPETHARPHITARPHITARPTEL
PIOPLITARPHITARPHITARPTEL
PIOPLARPHITARPHITARPHITER
PIOPLARPHITARPHITER
PIOPLARPHITER
POPLARPHITER
POPLARPHITE
                             TIDAMEFUL W
TIDAMER LATA
ABUILDS MATRIX OF AYO ONLY DATA, DATA IS ORIGINAL
     [2]
[3]
                                [4]
[5]
[6]
[7]
[8]
[7]
                                HDATA4[;4]+Y04/FATA[;6]
HDATA4[;7]+Y04/DATA[;7]
HDATA4[;8]+Y04/DATA[;8]
HDATA4[;9]+Y04/DATA[;9]
     [103
    [11]
[12]
[13]
    £143
                                MDATA4[110]+T04/DATA[110]
                            TOSHER[[]] TOSHER DATA OF 310 ONLY DATA, 'DATA' IS ORIGINAL
    [2]
                             ADATA SET
                                 Y03+DATA[|11]=3
                              VO3-DATAC;:113=3

HDATA+ 2565 10 f(1 1 1 1 1 1 1 1 1 1 1 1 HADATA+ 2565 10 f(1 1 1 1 1 1 1 1 1 1 1 1 1 HADATAC;:13+VO3/DATAC;:13

HDATAC;:13+VO3/DATAC;:13

HDATAC;:13+VO3/DATAC;:13

HDATAC;:13+VO3/DATAC;:13

HDATAC;:12+VO3/DATAC;:7

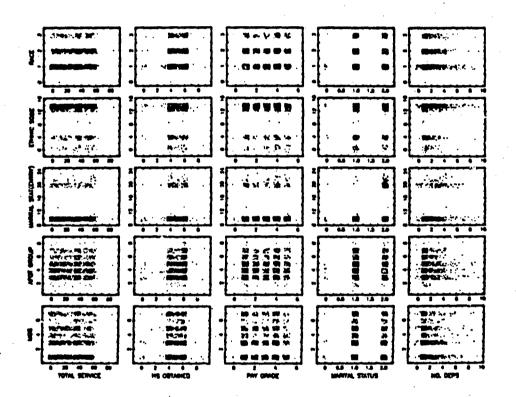
HDATAC;:21+VO3/DATAC;:7

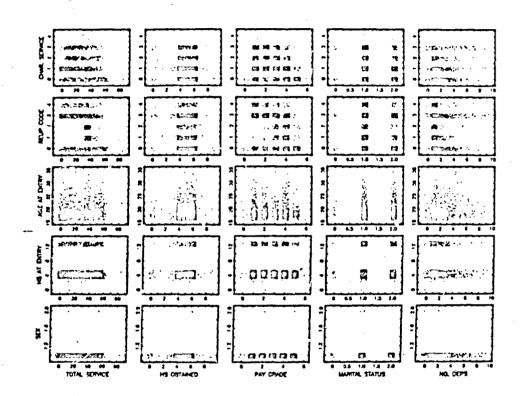
HDATAC;:21+VO3/DATAC;:7

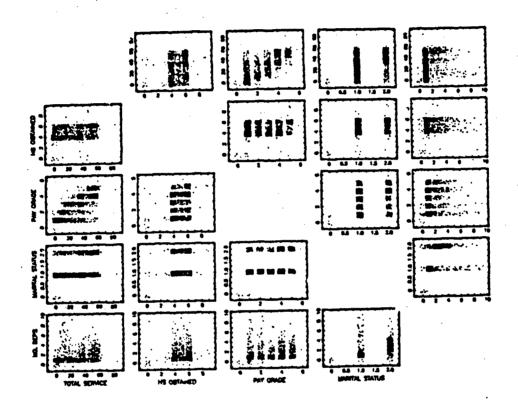
HDATAC;:21+VO3/DATAC;:7
    E43
E53
E43
E73
    [83
    [7]
     101
                                HDATA[|#]+YO3/BATA[|#]
    5133
                             HDATACI103+Y03/DATACI103
```

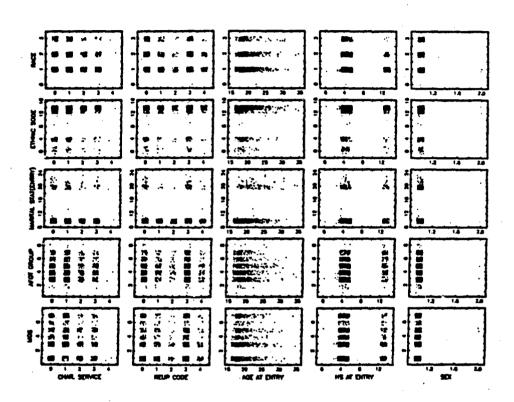
APPENDIX E

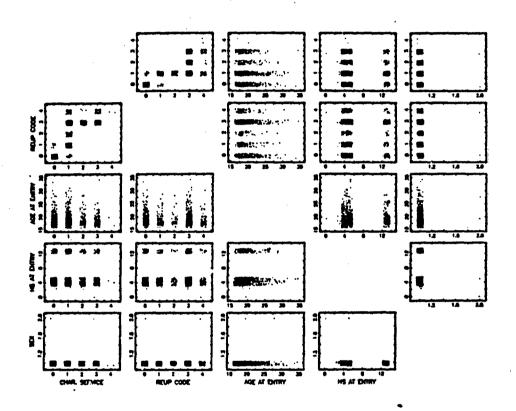
CVERALL VIEW OF FIRST DRAFTSHAM'S DISPLAY

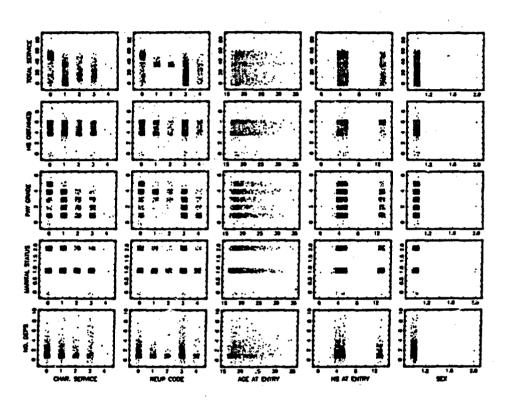


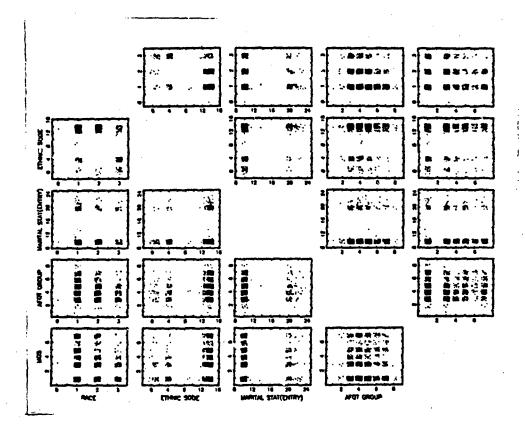


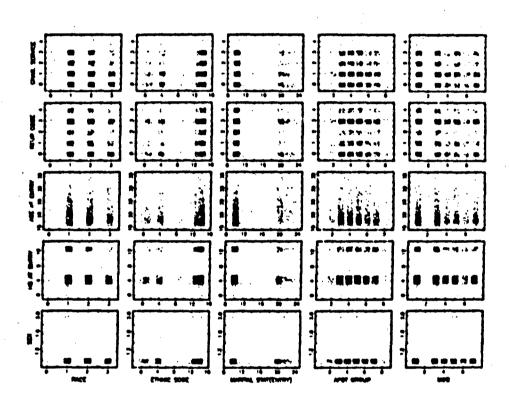


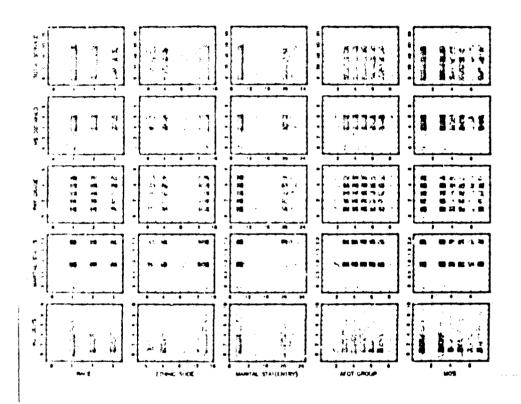




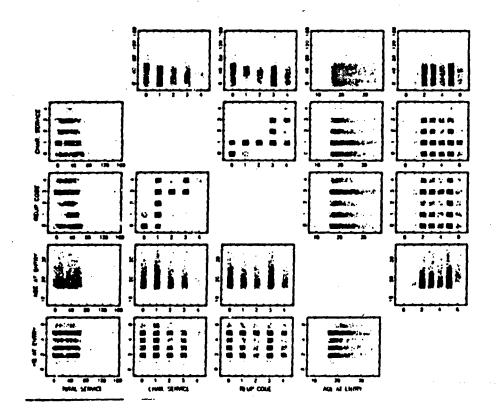


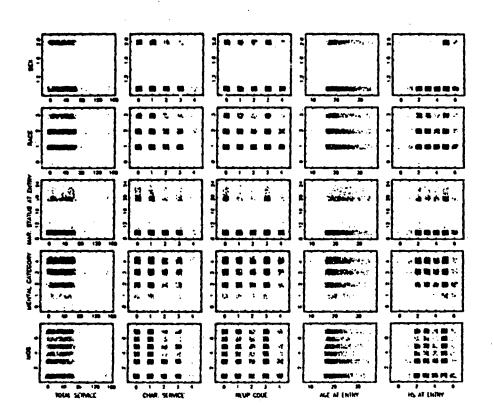


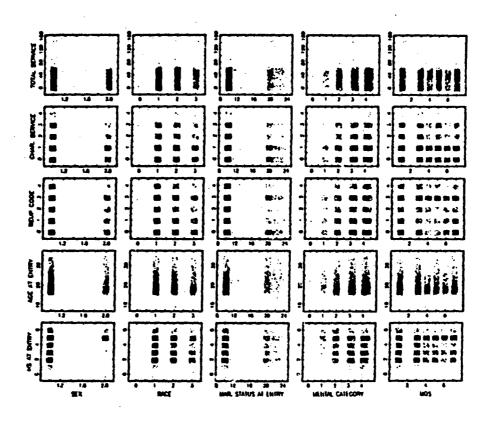


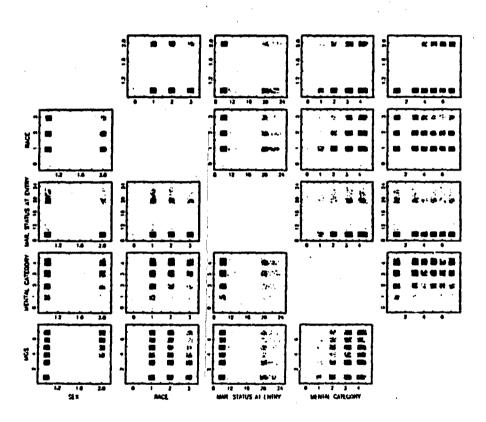


APPENDIX P CVEBALL VIEW CF REVISED DRAFSTMAN'S DISPLAY









APPENDIX G INPUT SCREEN, IEM GRAFSTAT SUBPOPULATION CATEGORY ANALYSIS PROGRAM

CATCODRY VECTOR - C
Y VARIABLE
UMBLIOHID (0) OR WEIGHTS : 0
STRECTION
STRECTION
STRECTION
STRECTION
STRECTION
STRECTION
STRECT (10 QLOTES) : 6

FENCT POSITION
SCALE X-AXIS - LIN
SCALE

CLEAN-OLEMA", SHLANDER CHANNELS B-CHASE T-MOTELE B-MODELING CHEMOLET PARTIES CHANNELS B-CHASE T-MOTELE B-MODELING CHASE T-

APPENDIX H BOXPLOT ANALYSIS OF BEHALVING VARIABLES

Boxplots of the remaining candidate explanatory variables versus length of service are provided in this appendix. Refer to Chapter 3, pages 62 through 66 for discussion on each of these boxplots. Remaining candidate explanatory variables displayed in this appendix are listed in Table XVI

TABLE IVI Candidate Explanatory Variables

Mental Category
Marital Status
Age
Sex
Race
Reenlistment Code
Character of Service

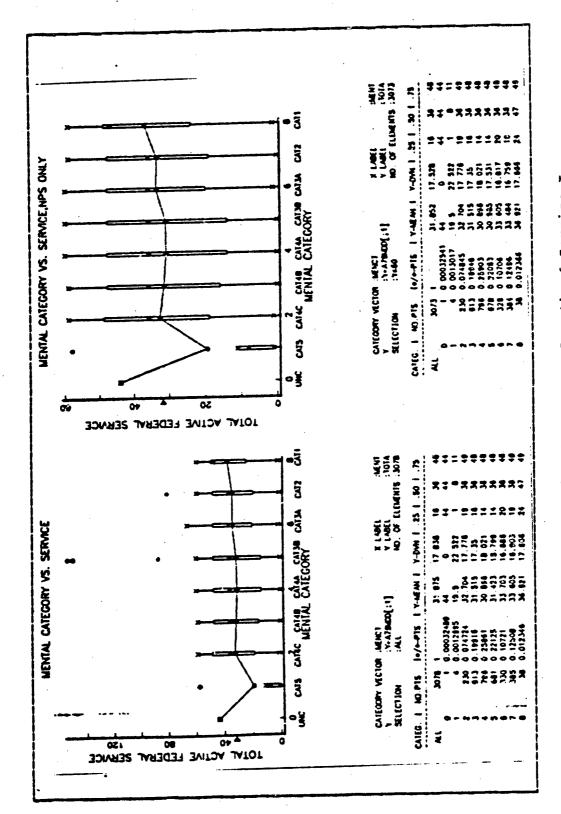


Figure H.1 Mental Category vs. Length of Service, I

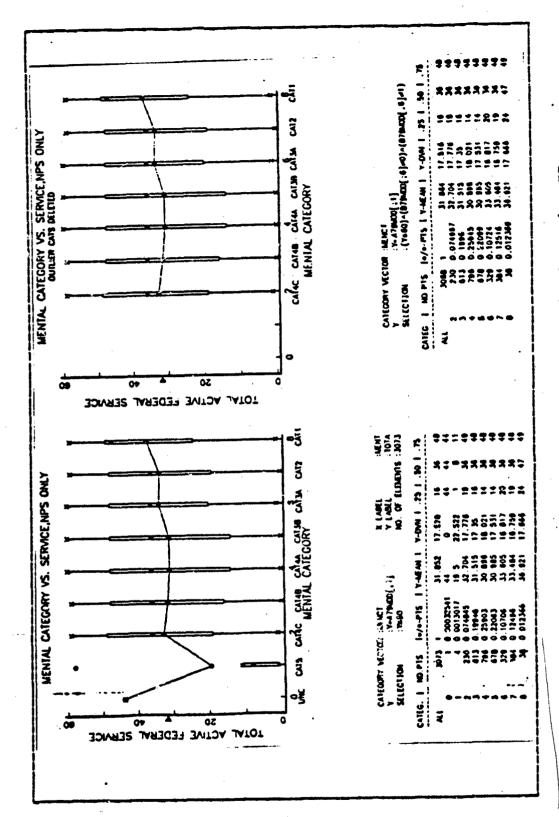
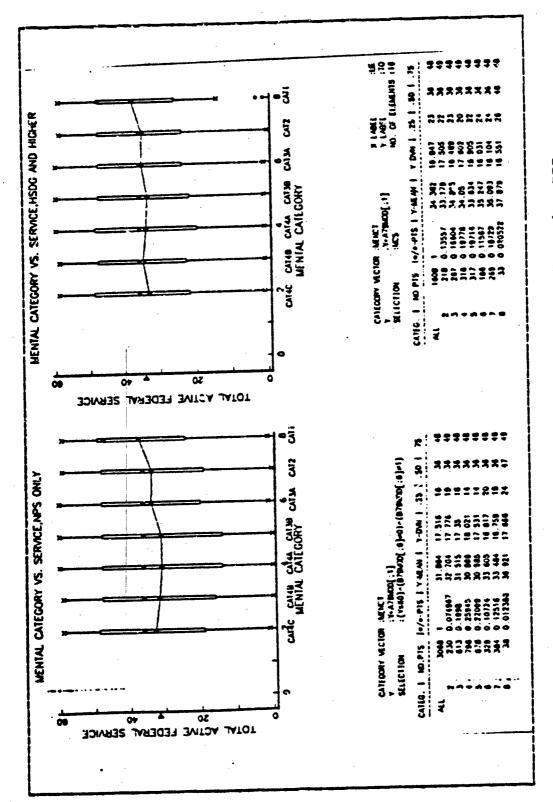


Figure H.2 Hental Category vs. Length of Service, II



Pigure H.3 Hental Category vs. Length of Service, III

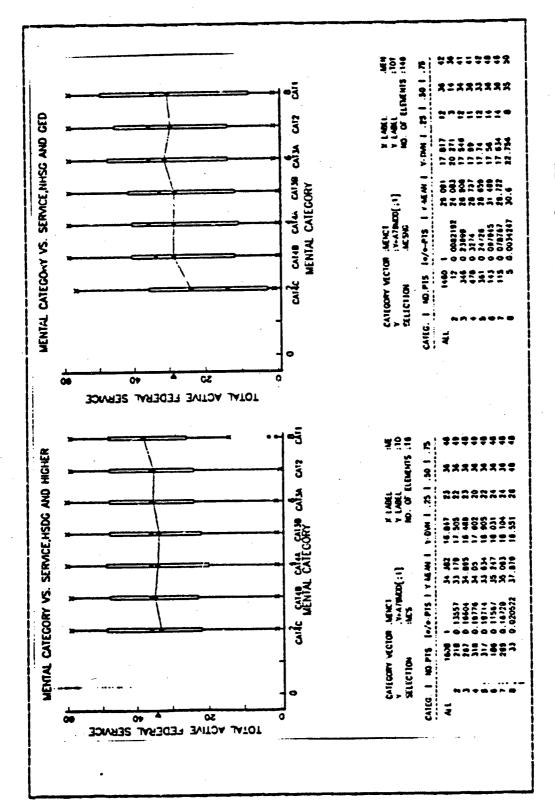


Figure H.4 Hental Category vs. Length of Service, IV

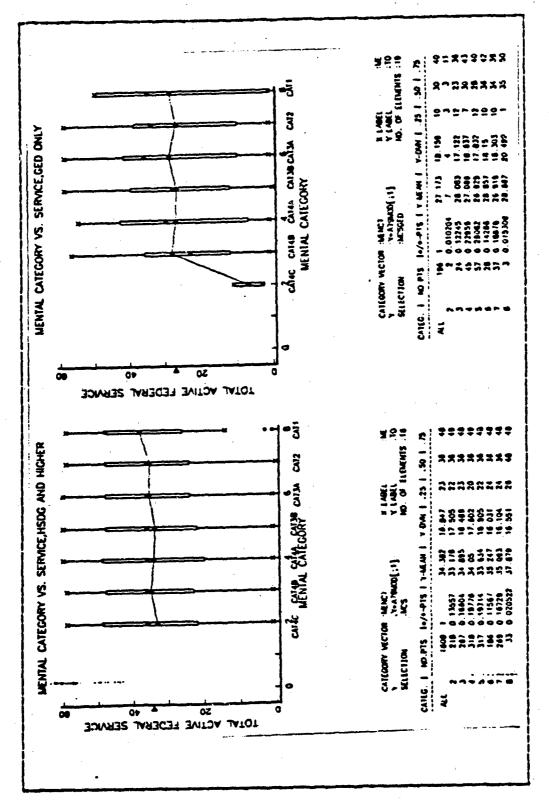
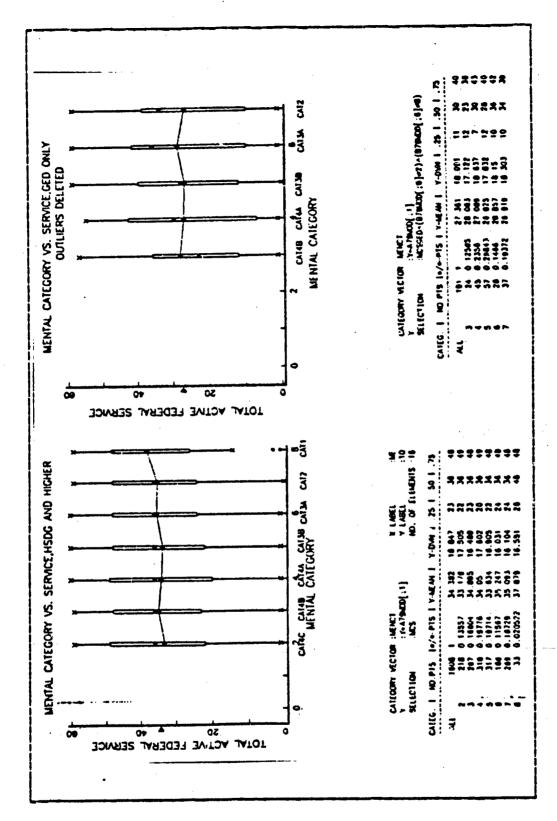
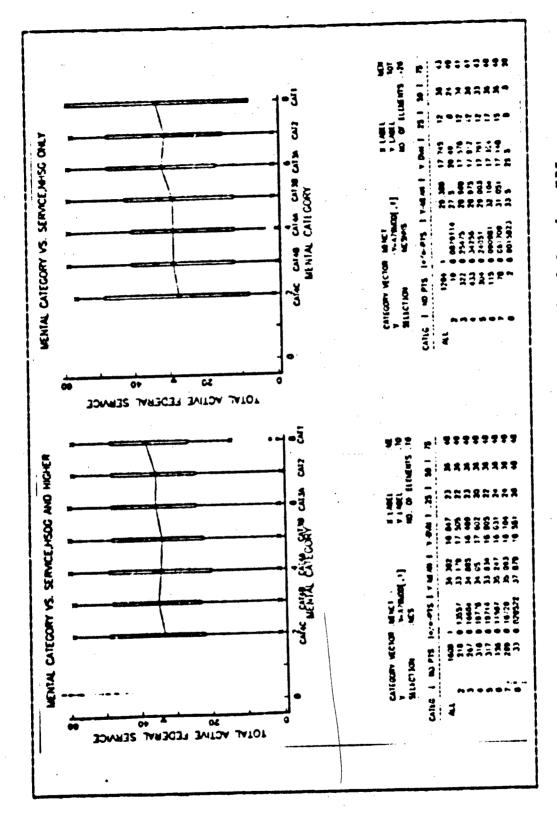


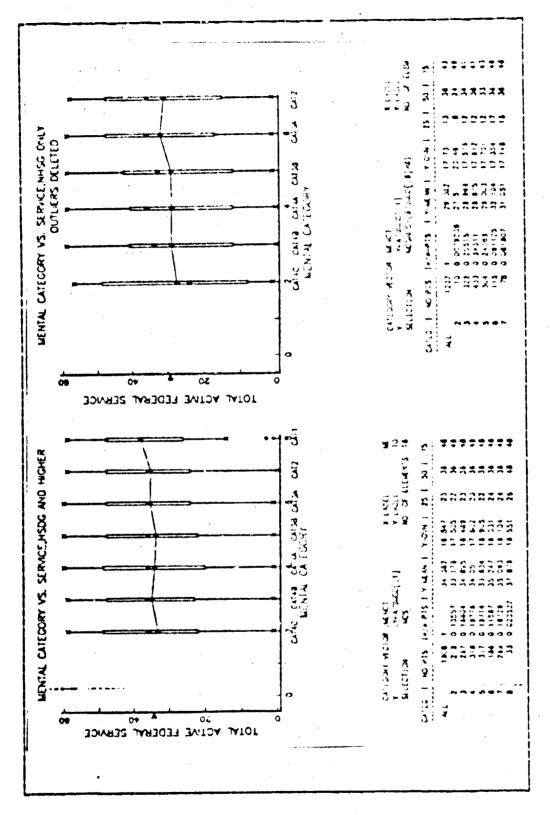
Figure H.5 Hental Category vs. Length of Service, V



Pigure H.6 Hental Category vs. Length of Service, VI



Pigure B.7 Hental Category vs. Length of Service, VII



Pigure H.8 Mental Category vs. Length of Service, VIII

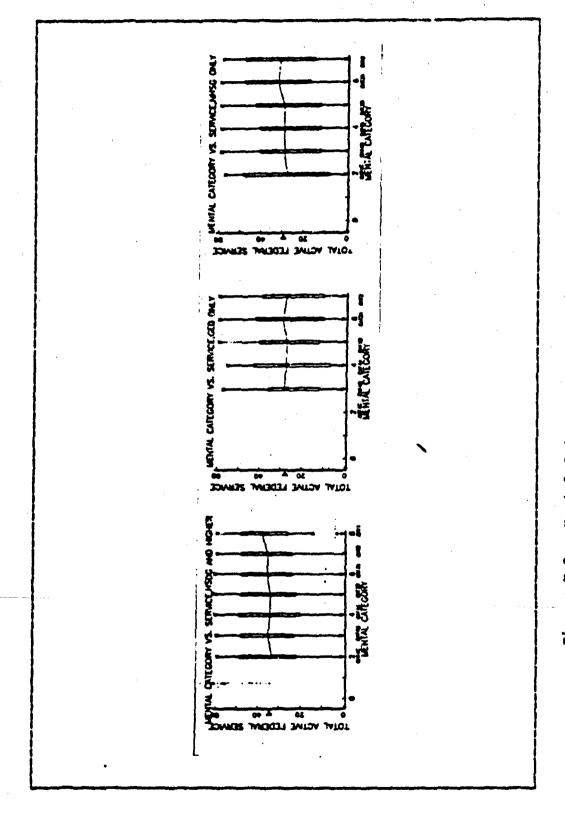


Figure B.9 Mental Category vs. Length of Service, IX

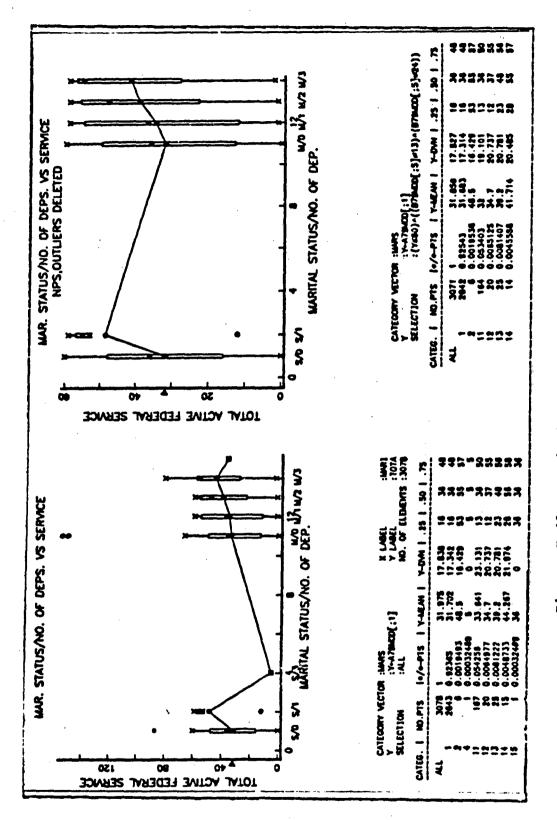


Figure H. 10 Marital Status vs. Service, I

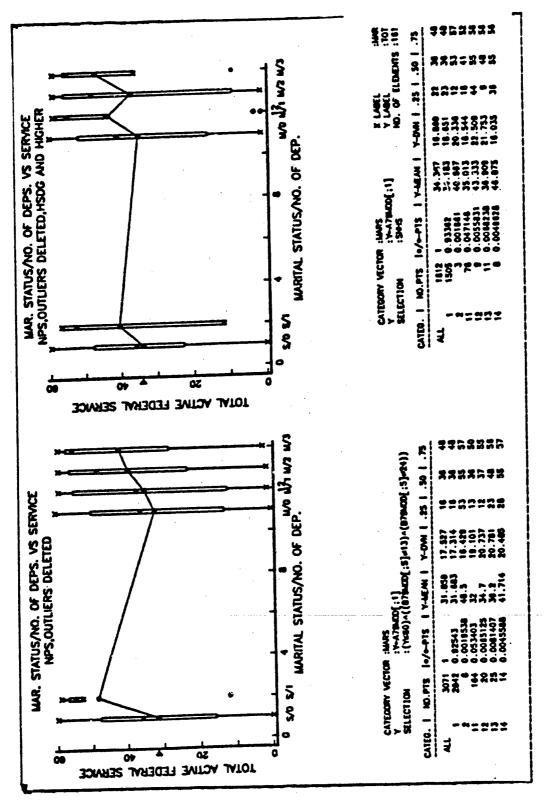


Figure H. 11 Marital Status vs. Service, II

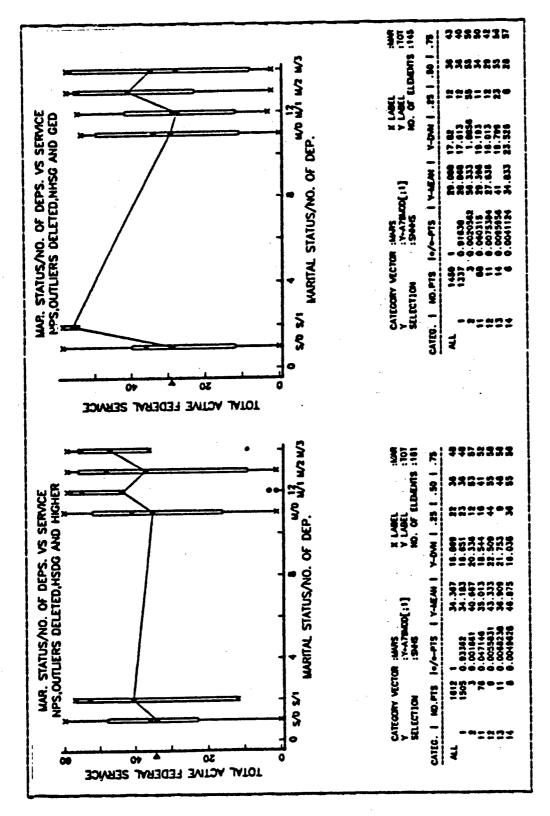


Figure B.12 Marital Status vs. Service, III

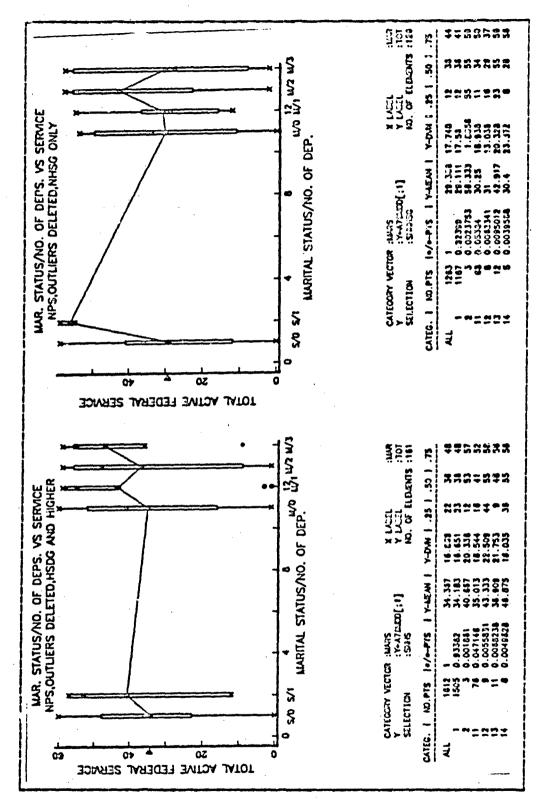


Figure H. 13 Harital Status vs. Service, IV

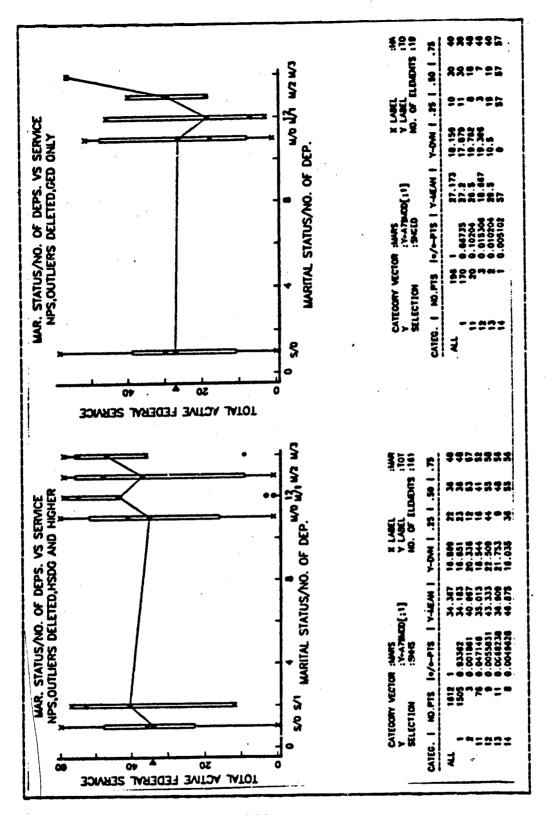


Figure H. 14 Marital Status vs. Service, V

Figure H. 15 Harital Status vs. Service, VI

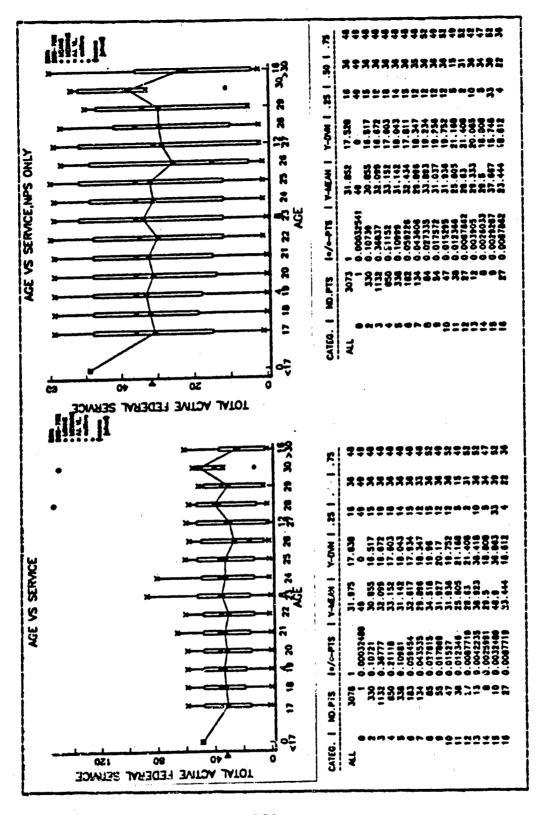


Figure H.16 Age vs, Service, I

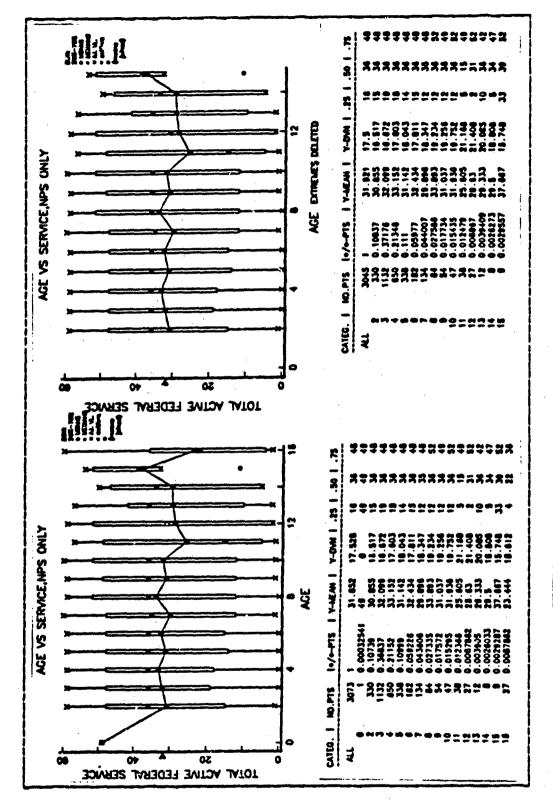
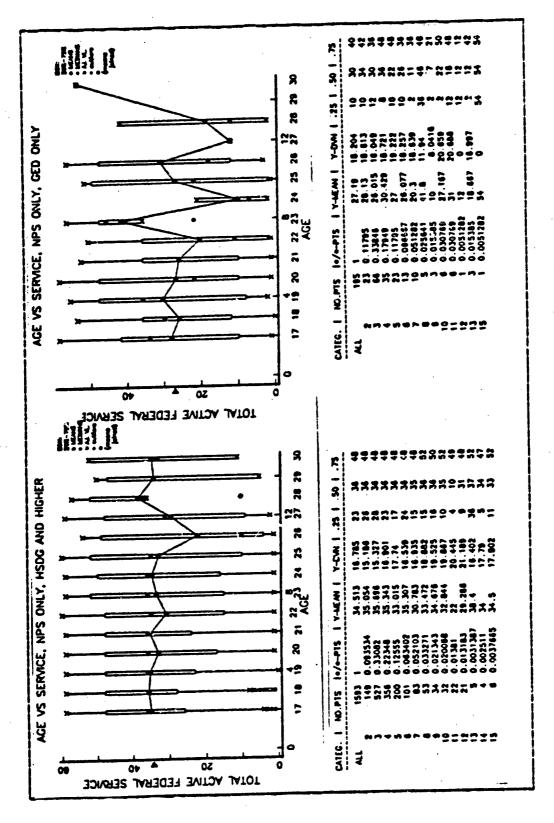
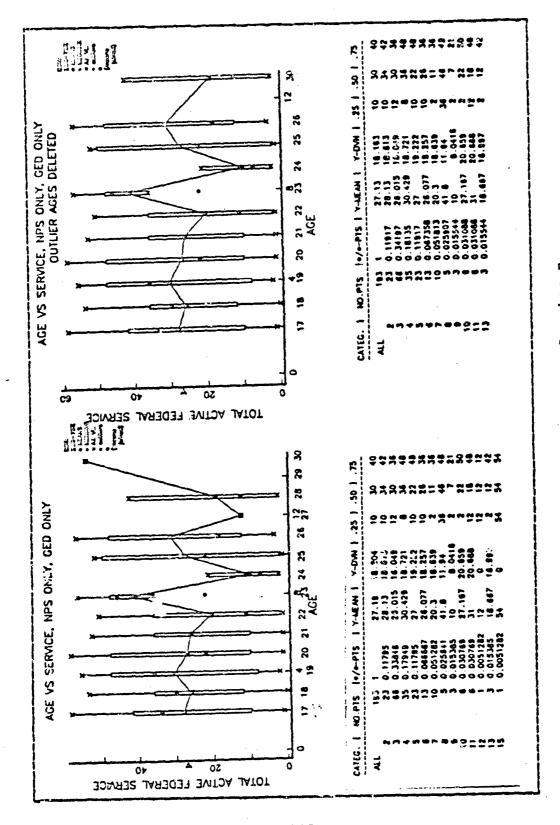


Figure H. 18 Age vs. Service, III

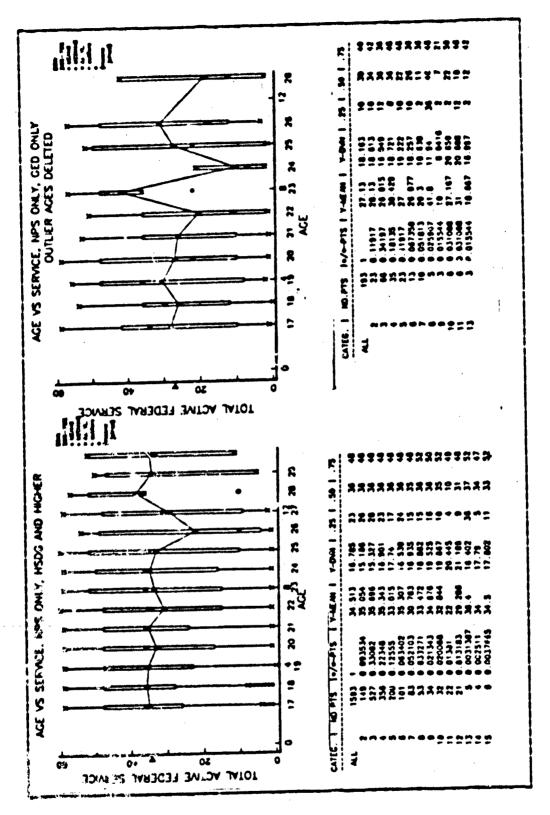


Pigure H. 19 Age vs. Service, IV



Pigure H.20 Age vs. Service, v

સ્થિતિ એ સ્ટાર્સ સ્ટાર્સ સ્ટાર્સ સ્ટાર્સ સ્ટાર્સ સ્ટાર્સ સ્ટાર્સ સ્ટાર્સ સ્ટાર્સ એક સ્ટાર્સ એ કેટ્સ સ્ટાર્સ એ



Pigure B.21 Age vs. Service, VI

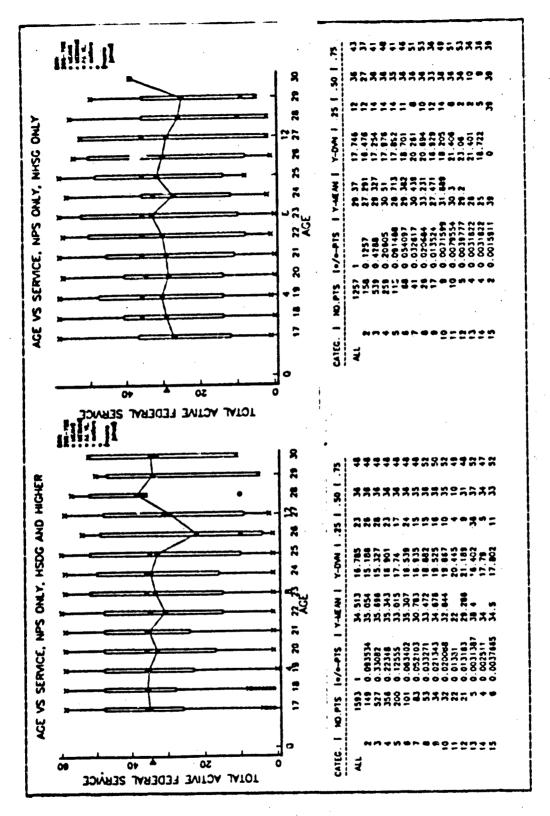
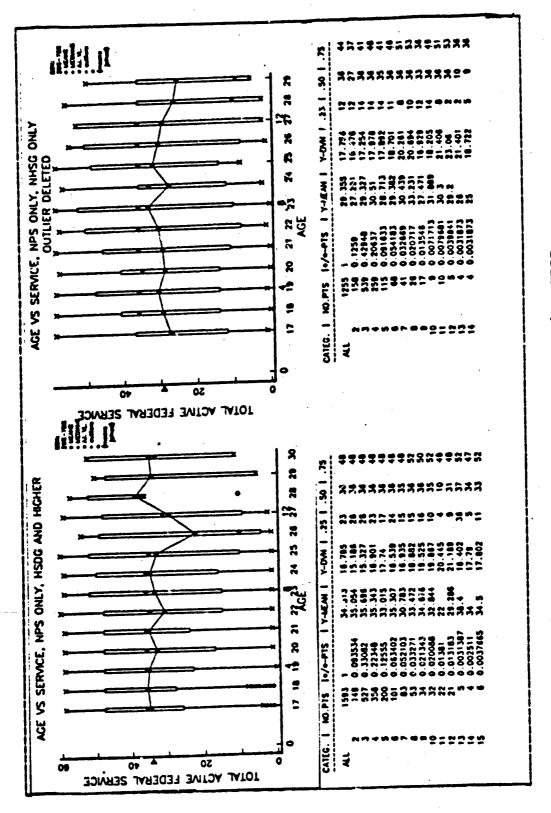


Figure H.22 Age vs. Service, VII



Pigure H.23 Age vs. Service, VIII

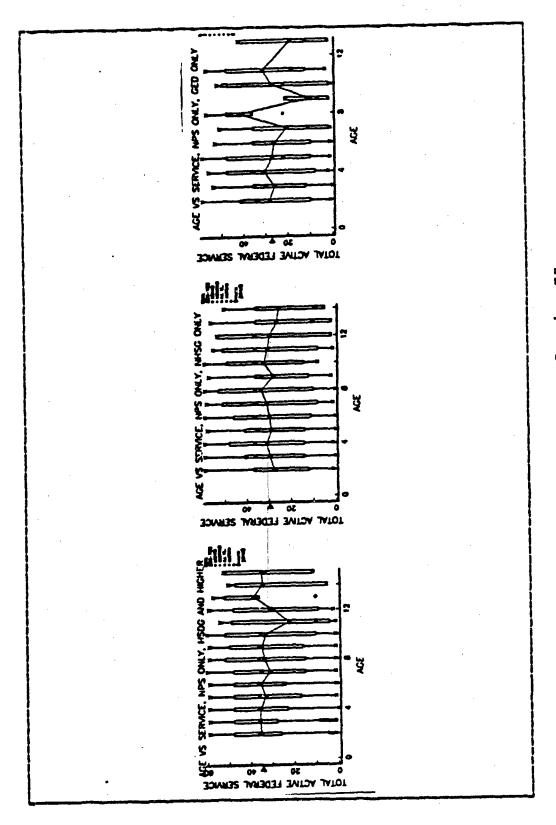
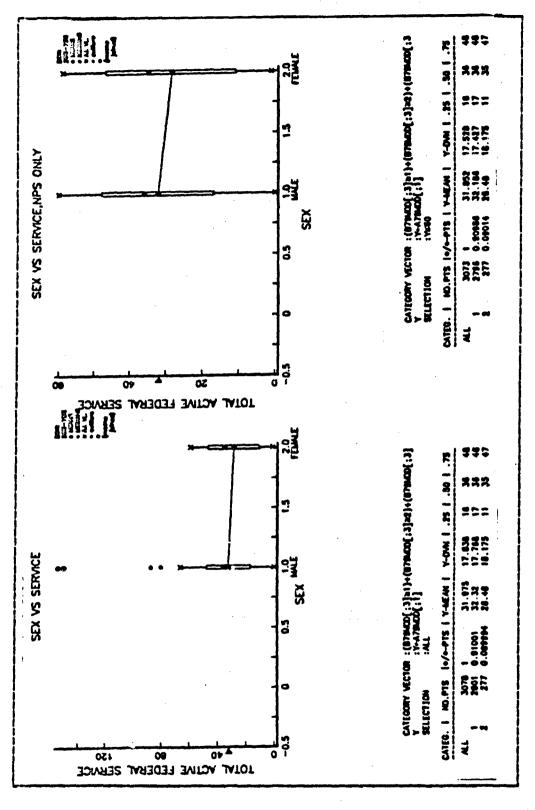


Figure H.24 Age vs. Service, IX



Pigure H.25 Ser vs. Service, I

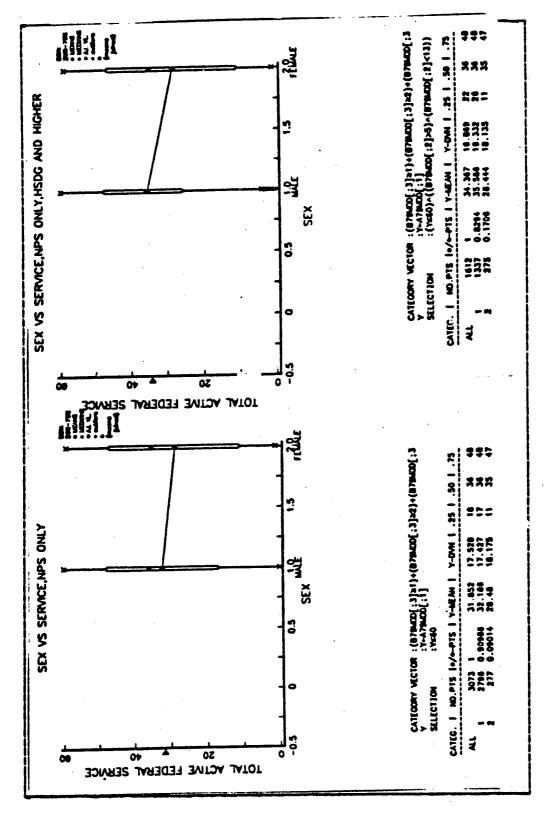


Figure H. 26 Sex vs. Service, II

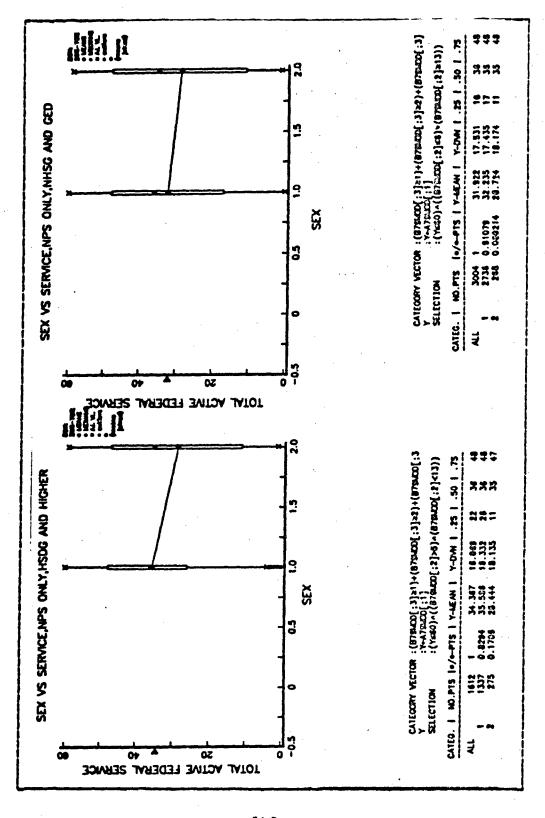


Figure H. 27 Sex vs. Service, III

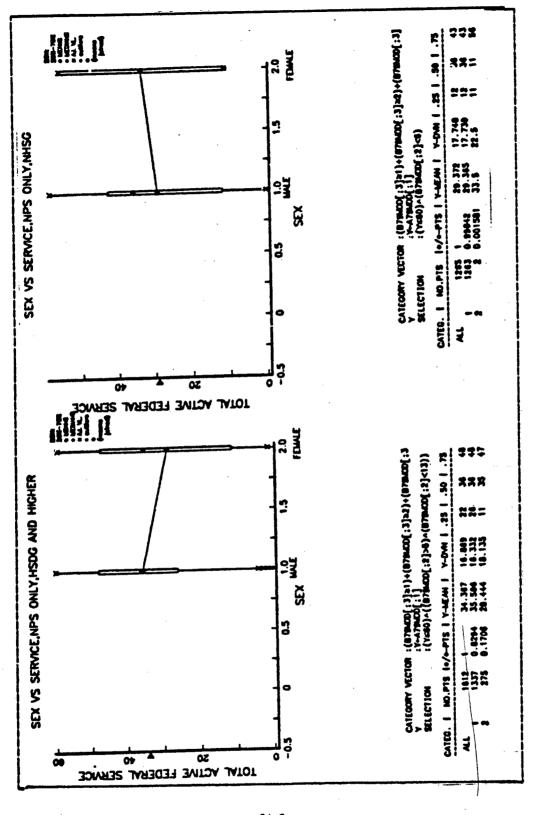
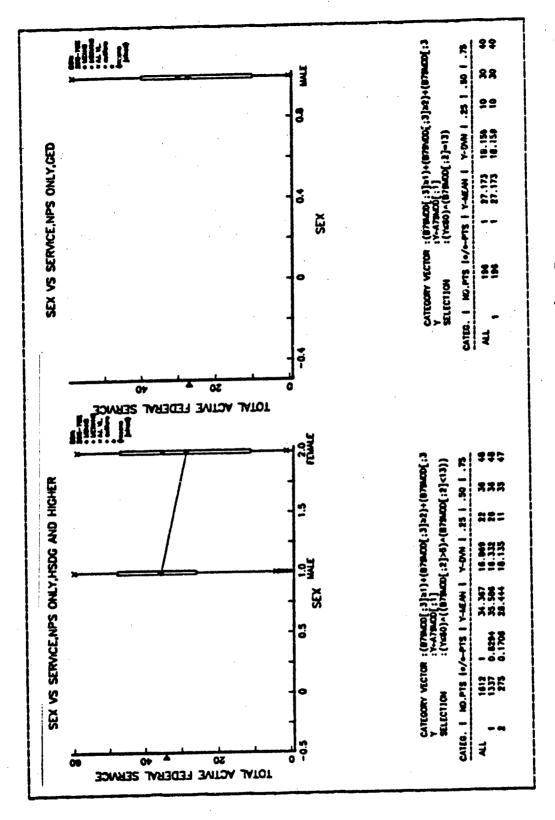


Figure H.28 Ser vs. Service, IV



Pigure H.29 Ser vs. Service, V

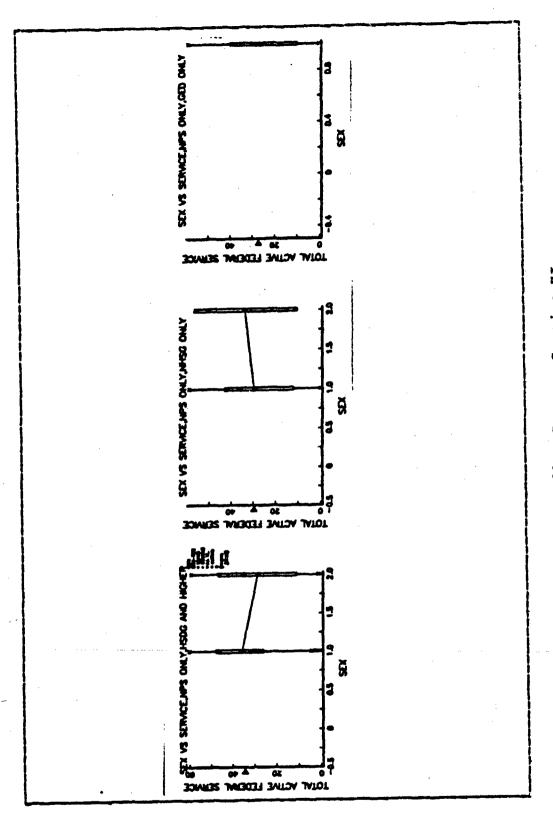


Figure B.30 Ser ws. Service, VI

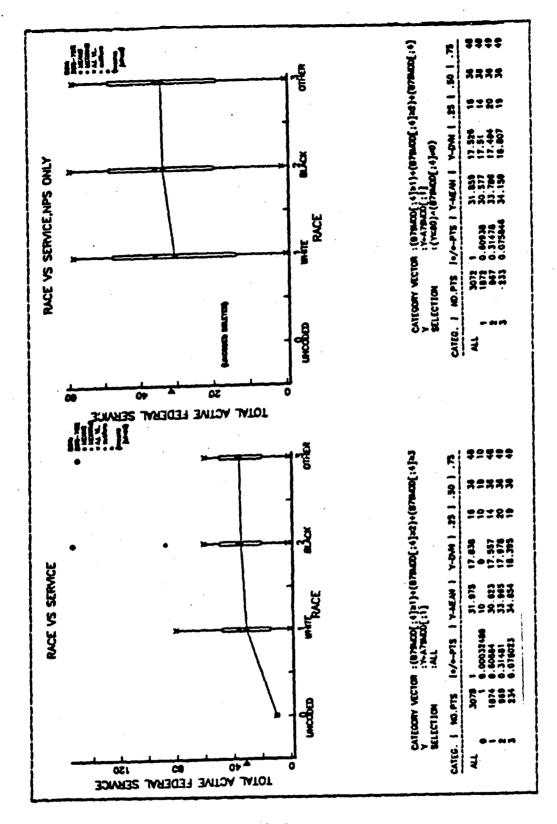


Figure H. 31 Race vs. Service, I

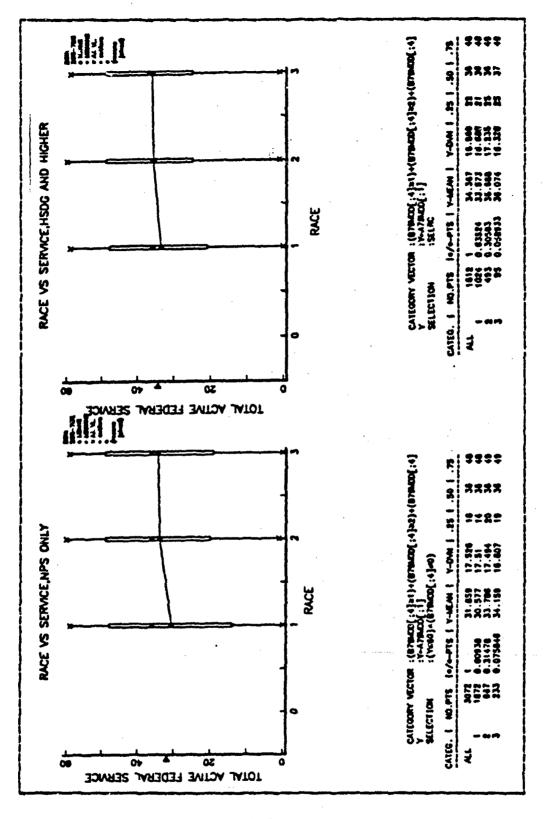
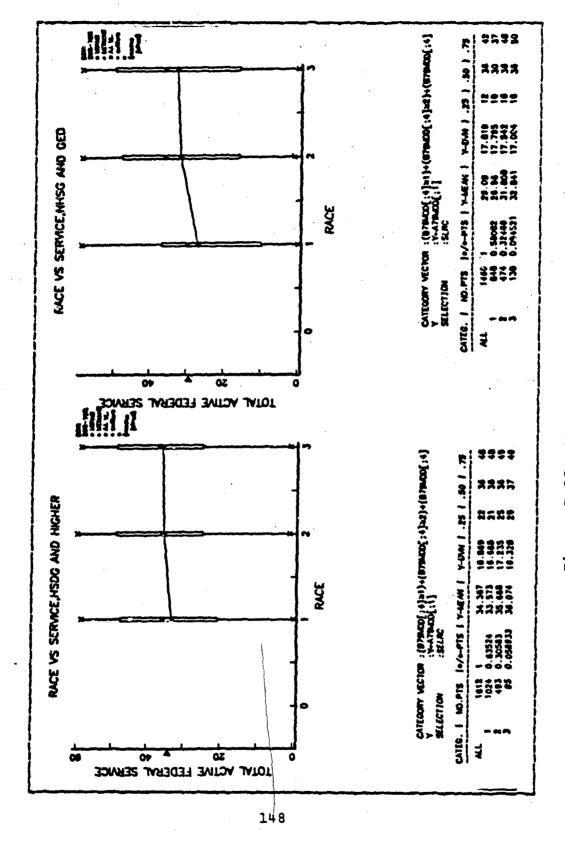


Figure H. 32 Race vs. Service, II



Pigure R.33 Race vs. Service, III

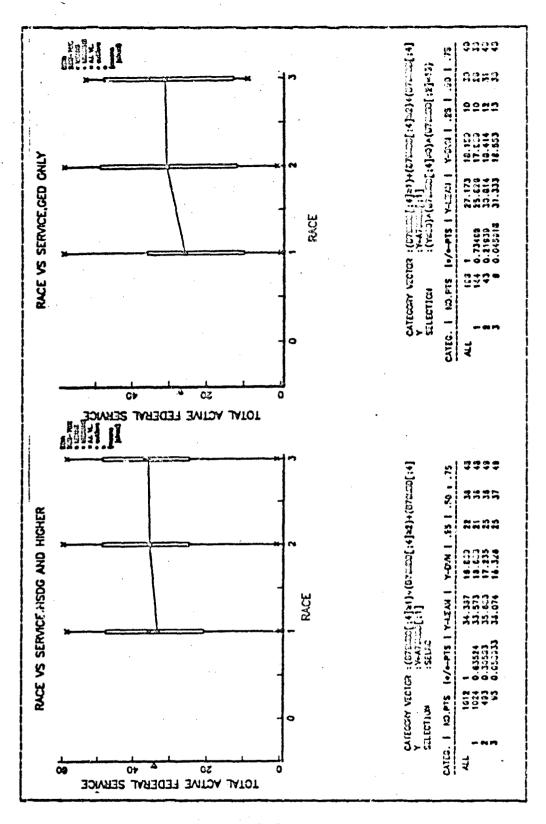
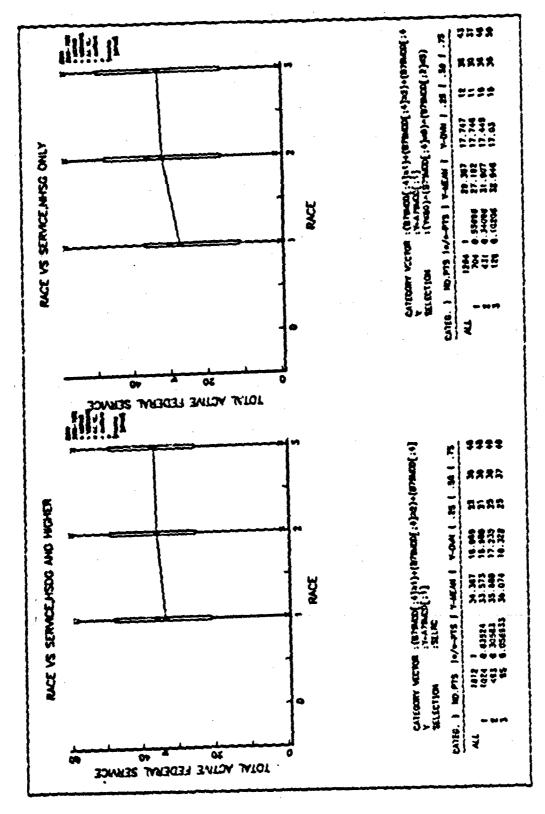


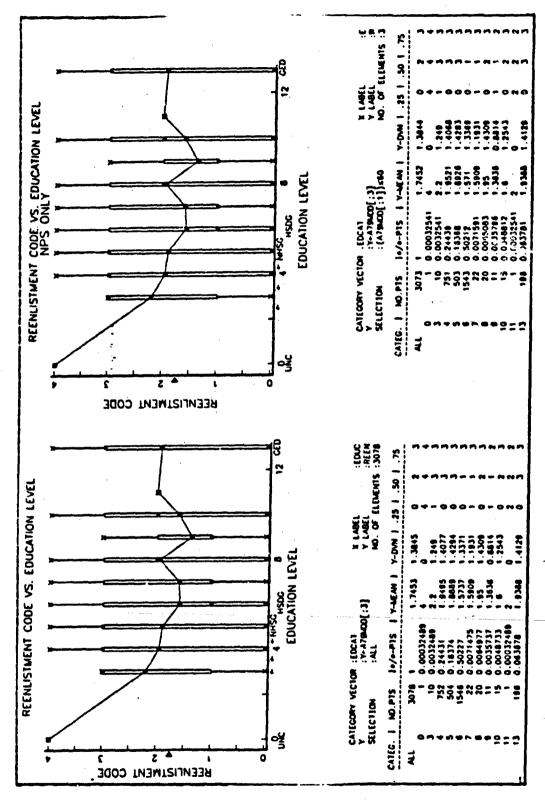
Figure H. 34 Race vs. Service, IV



物質というのうのでは関係されているとのでは、これに、これを表現している。これのないのでのなっている。またとのできないできょうのできないのできないのできない。これのできないのできないのできないのできない

Figure B. 35 Bace vs. Service, V

Pigure H. 36 Race vs. Service, VI

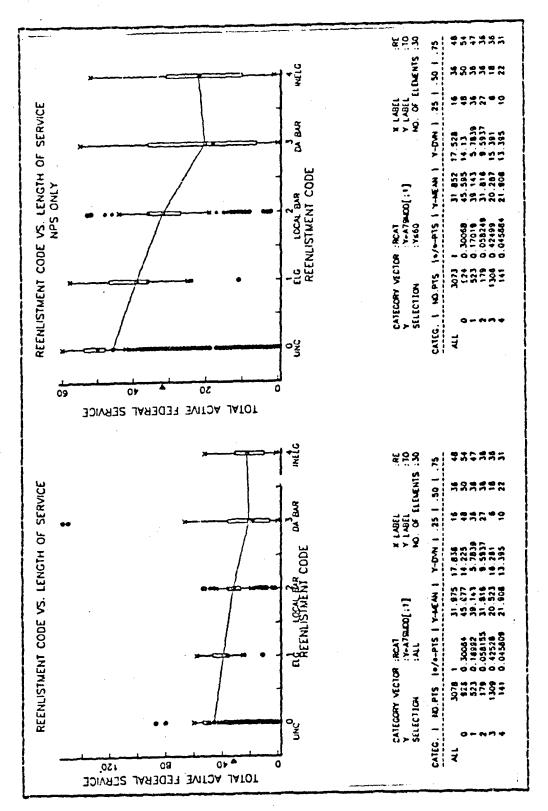


のでは、1年のからのからのでは、1年のからのでは、1年のからのでは、1年ののからのでは、1年ののでは、1年ののでは、1年ののでは、1年ののでは、1年ののでは、1年ののでは、1年ののでは、1年ののでは、1年ののでは、1年ののでは、1年ののでは、1年の

Pigure H.37 Reenlistment Code vs. Education Level, I

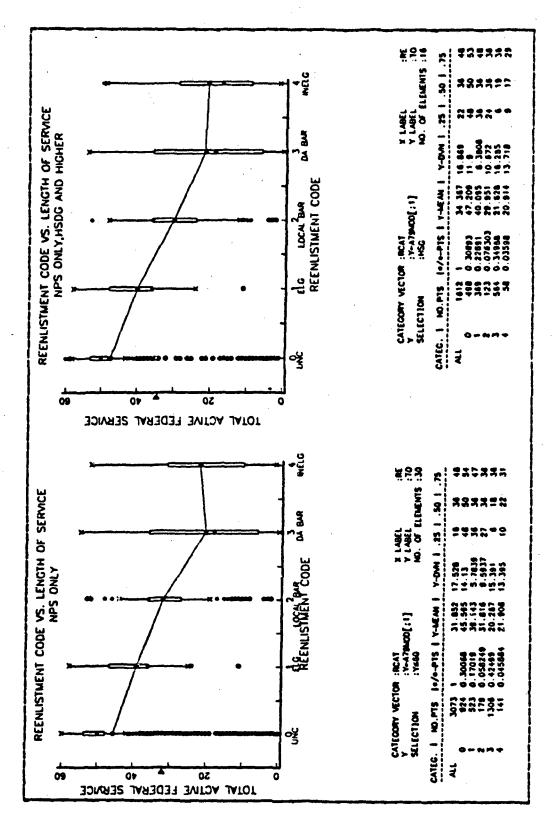
では、日本のでは、「「「「「「「「」」」というという。「「「「」」というという。「「「」」というという。「「」」というという。「「」」というという。「「」」というという。「「」」というという。「「」」というという。「「」 「「「」」というというと、「「」」というという。「「」

Figure H. 38 Reenlistment Code vs. Education Level, II



でいったいです。これでは、自己できた。 のでは、これでは、これできた。 のでは、これできた。 のでは、 ので

Figure H.39 Reenlistment Code vs. Service, I



PARTIES OF THE PROPERTY OF THE

だっていないのいののなかながら

Figure H.40 Reenlistment Code vs. Service, II

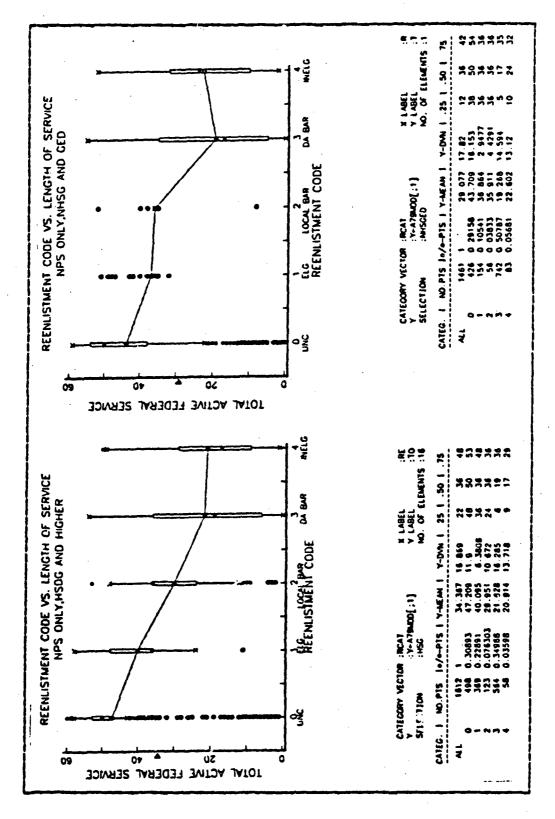
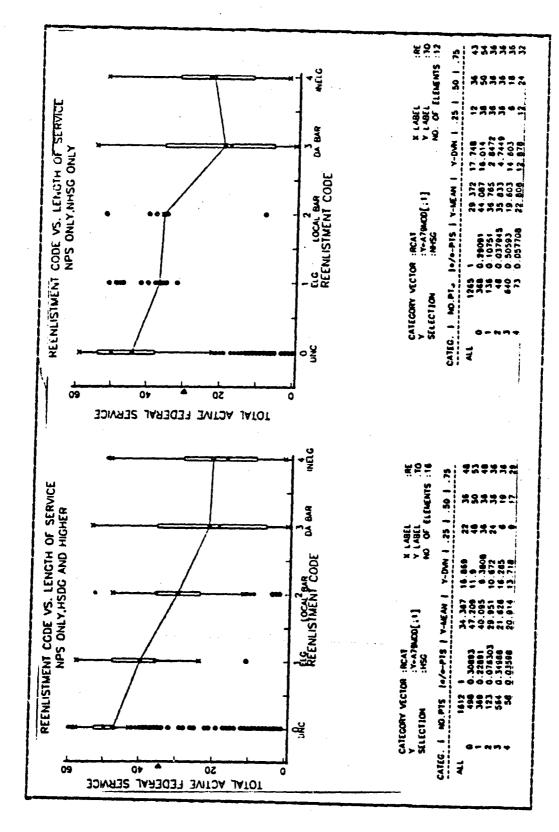
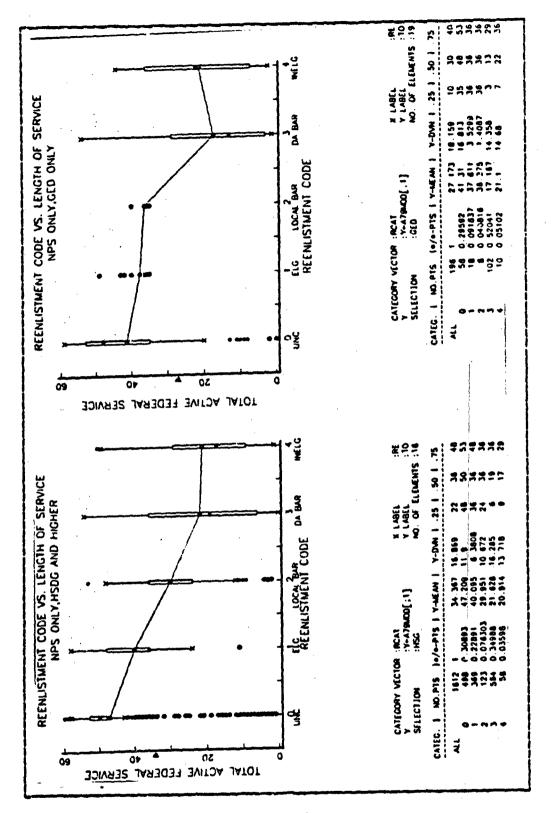


Figure H.41 Reenlistment Code vs. Service, III



A CONSTRUCTION OF THE CONTRACT OF THE CONTRACT

Figure H.42 Reenlistment Code vs. Service, IV



1年のアメンジのでは最近でいっている。1915年のアメンジの開発されるのののは日本ののののは、1915年のアメンジのはは、これのののでは、1915年のアメンジのは、1915年のでは、1915年のアメンジの

Figure B.43 Reenlistment Code vs. Service, V

年間のことののの問題のシャントの間にいるのとの重要されることの情報の人ののなかの言葉できないのに言葉できないのとなるのではなっているとはないのとなるないのはなければ

Pigure H.44 Reenlistment Code vs. Service, VI

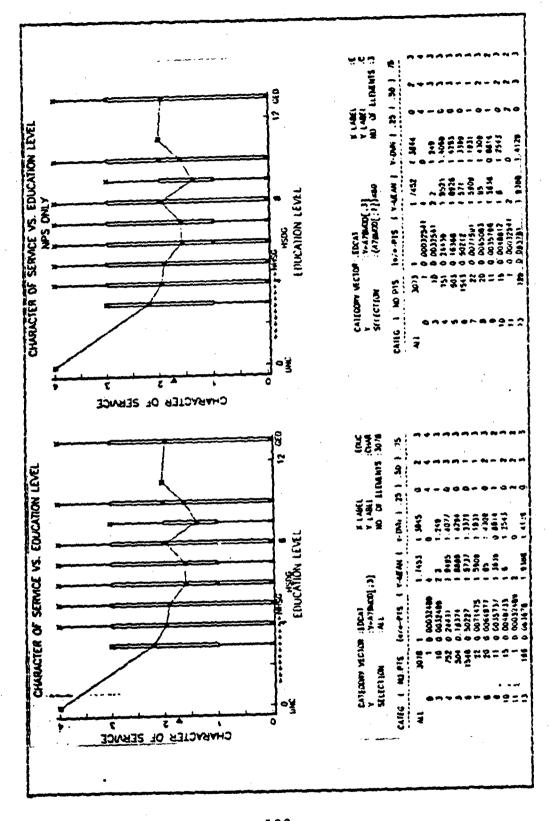


Figure B. 45 Character of Service vs. Education Level, I

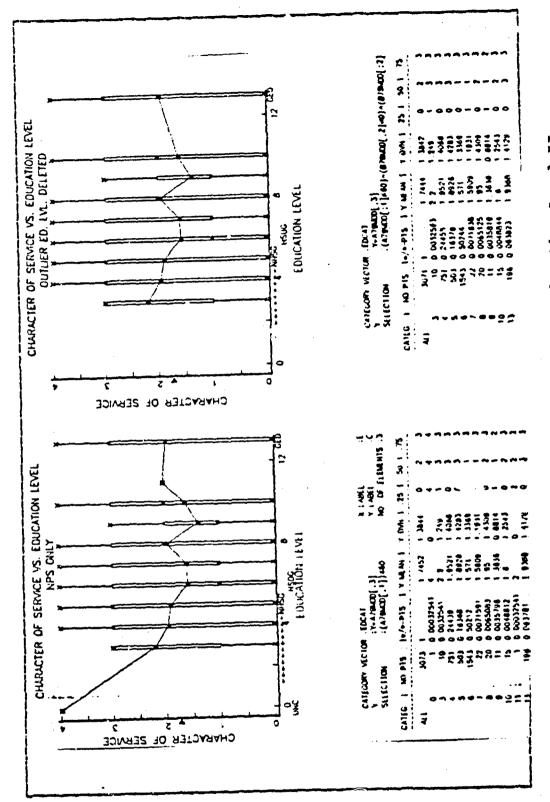
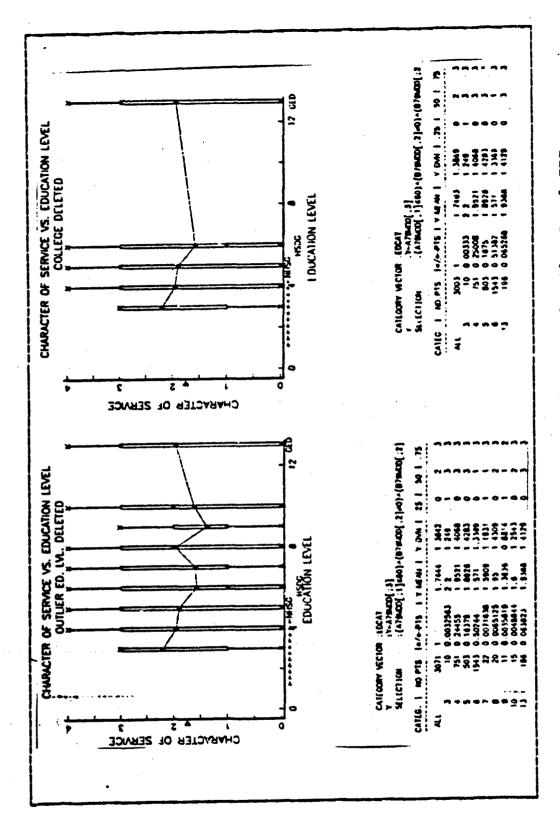


Figure B. 46 Character of Service vs. Education Level, II



Character of Service vs. Education Level, III Figure B.47

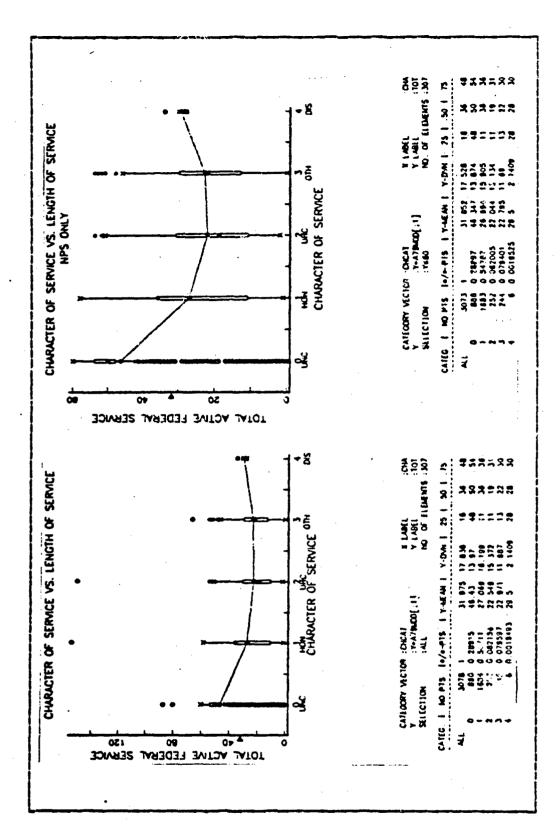


Figure H. 48 Character of Service vs. Service, I

人の文字は、ことのからのは重要の人の人での人を見ることのののの言葉ですがでするとのを表えるのであるのできない言葉できなるとの言葉できないと言葉に

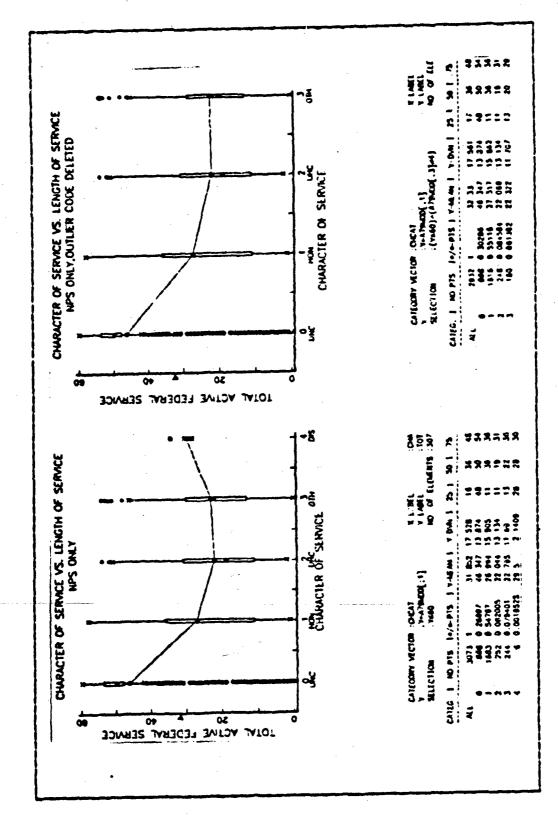
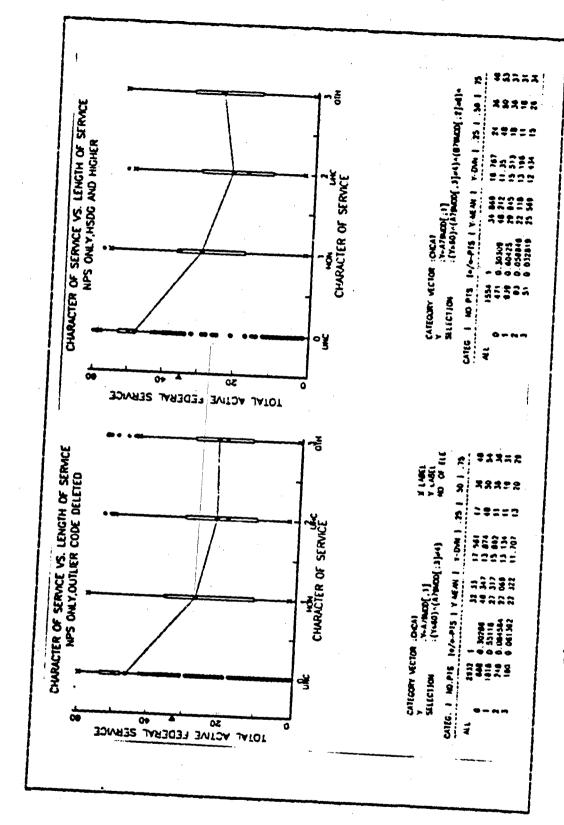
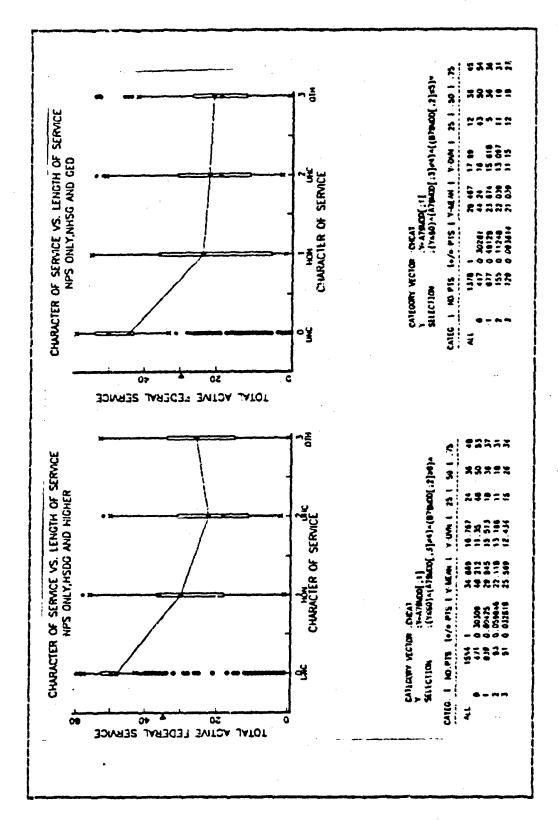


Figure H. 49 Character of Service vs. Service, II

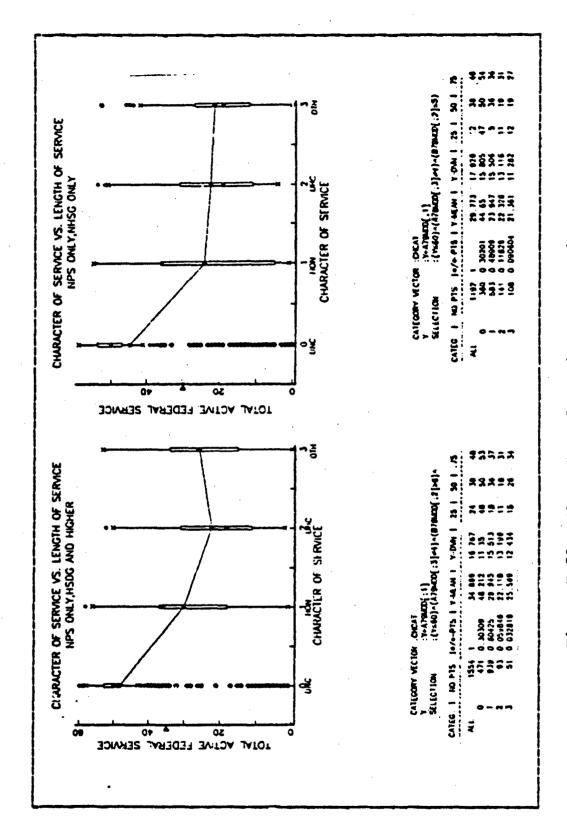


Pigure B.50 Character of Service vs. Service, III

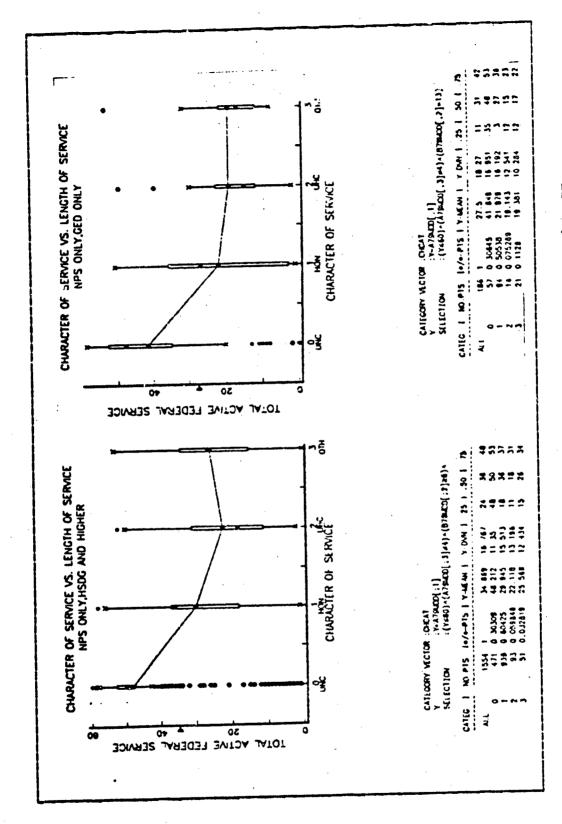


では20 MMのできないの MMM からいからい MMM できたっていた MMM とうなかえた MMM ののできる MMMM ささいさい 大学者 さいかいかいしょう

Pigure H. 51 Character of Service vs. Service, IV



Pigure H. 52 Character of Service vs. Service, V



Pigure H. 53 Character of Service vs. Service, VI

Figure H.54 Character of Service vs. Service, VII

APPENDIX I APL PROGRAMS TO PERFORM ONE-WAY ANOVA

AUNOAU[[]A V ZEANOVA YY;N;K;MAX;BTSS;TSS;YD [1] 'ANOVA WAS UPDATED 1/3/79, SEE ANOVAHOW FOR CHANGES, ' [23 JENTERX 11=P, YY [3] $N++\neq MISS \neq T+TT$ [4] MAXELIN [5] K+1+PY →SUM [6] [73 ENTER ! INPUT [8] $SUM: +5KIPX(OPTION=1) \lor O=+/+/(T=MISS)$ [9] +0x// O+ RUN ABORTED; NO MISSING VALUES ALLOWED WHEN OPTION=2, [10] SKIP; TD+TX(MISS#T) [11] SUMSQ

PSUMSQ[0]P PSUMSQ;C;NUMBER;B;BLDF;BLOCK;BLSS;EDF;F;MSBL;MSE;MSR;T;TDF;WTS

表の方式のでは、 関の方式の対象がある。 関の方式の対象がある。 関の方式の対象がある。 関係の方式の対象がある。 関係の方式の対象がある。 関係の方式の対象がある。 関係の方式の対象がある。 対象が方式の対象がある。 対象が方式の対象がある。 対象が方式の対象がある。 対象が方式の対象がある。 対象が方式の対象がある。 対象が方式の対象がある。 対象が方式の対象が方式 対象が方式の対象が方 対象が方式のはですっする 対象が方式のすえええのではですですっするがですですではですでするがですっするに対すですでするがですっするに対すのはでするに対すのは はするに対するに対するに対す

```
BAR
[1]
      T+++YD
[2]
      T55+(+/(+/YDx2))-C+((+/T)x2)+NUMBER++/N
[3]
      BLS5+(+/(((B++/YD) *2)+K))-C
[4]
      MSBL+BLSS+BLDF+MAX-1
[5]
      +7xl(OPTION=2)
      BLSS+BLDF+0
[6]
[7]
      WTS5+T55-BL55+BT55+(+/((T*2)+N))-C
[8]
      MSR+BTSS+K-1
[9]
      TDF+NUMBER-1
[10]
      F+MSR+MSE+WTSS+EDF+TDF-BLDF+K-1
[11]
      BLOCK+(B+K)-YBAR+(+/T)+NUMBER
[12]
                             ANOVA TABLE!
         SOURCE
[13]
                      DF
                                  55
                                              MS
[14]
      CH+ ' '
[15]
      'm TREATMENTO, 15, F13.2, F11.2, F8.2' FMT(K-1), BTSS, MSR, F
[16]
      +(OPTION=1)/L5
[17]
      'D BLOCKSO, 18, F13.2, F11.2, F8.2' FMT(MAX-1), BLSS, MSBL, (MSBL+MSE
[18] L5:'0 ERRORO, 19, F13.2, F11.2' FMT EDF, WTSS, MSE
      'D TOTALD, 19, F13, 2' FMT TDF, TSS
[19]
[20]
      'OR-SQUARE = 0,F5.3' FMT(BTSS+BLSS)+TSS
[21]
      - MOVERALL MEAN = M,F10.2' FMT TBAR
      'OTREATMENT EFFECTS 0, F6.2' FMT BT55+(T+N)-YBAR
[22]
E233
      Z+(MISS#Y)XZ+Y-(MAX,K)FT+N
[24]
      →(OPTION=1)/O
      'MBLOCK EFFECTS M,F6.2' FMT BLOCK
[25]
[26]
      Z+Y-TBAR+BLOCK .. +BTSS
```

```
VENT[[]]V
        V OLEE FMT R;S;W;A;G;X;T;K;J;M;Q;P;D;X;O;L;B;V;CH;H
        NEGETHMEPRE(1FT24PR)PR
 [1]
        OL+((1=1↑M)+ 1 0 xM+M+2↑H+1(FCH+CH,',')F△+'0123456789.'
 [2]
__[3].....+Ext(N+0=N-) vV+1->ps++E......
      LO:+wiVv(xPt4xG=pKtpXt' ')^*/('A';Ot'')') e5
 [43
        +(LO+(V+O=PS+J$5)+\B=M[2]+1);L-(\XB+O+,=K);FX~'A'EK+K,(J+S\'
 [5]
 ,')个5
        →E+xfS+'TEXT DELIMITER'
 [6]
        \rightarrowL3-3xx(pq\dot{e}K=K+(Ke^{-1}\psi\Delta)/K)[W+pX+(pK+(K)q)\uparrowK)\psi(-(\phiK)\chi\dot{\phi})\psiE
 [7]
       \bot:\rightarrow(D+\times1\uparrowG+\times6\Delta)/\bot3-2\times(fK)\neqW+1\uparrow0+'\timesA'\inK+(\timesK\in! f!)/K
 [8]
        →L3x1(B≠+/G)*XM[2]+10±|1-△1(B+|1-G10)↑K
 [9]
        [10]
        6+(1+p×+((1Fp6)L(ME13-H),W)+4)46
 [11]
 E123 L3: +(HDX1HAW'X'EK), E-PXE-W, DEOFPE((M-H, 0)X1, W)FX
        →L4-lw14L,Q+14pR+(0 1 xfP+RE;lME23+QLME23FQxVAD3)4R
 [13]
        P+P+10x4+110#1P+0=F
 [14]
        +L3x10=J++/B+('B'EK)AO=P+(L0.5+Nx,P)+N+10xD+10±11-4\G\B
 "[15]
 [16] L4:+(P1+PL)/F-PPX+(1 0 xPG+JPTX(=1)PJ+J,Q+V/T+Q)P+B/F
        +(xL+(O[LxJ+'Z'eK)[.x~T+(T+O+1+L10@1[[P])O+L+W-D+O+~2\L)/L/
 [17]
 F,F,I
        +E+xpS+'FIELD WIDTH'
 [18]
        →-4+1+1((J[2]+-v.(0)+0+1+10[.≤!-+(B/,-)+++10=|P)>W-D+0+3
 [19]
        T+WJ+PET/114J]+L+818X+'E','+0"'EJ82-XL],&[1+@(O810)+|L]
 [20]
       F: +(Jv22Dxw'T'eK)/I, N+FX+A[11,1+Q(Df10)+[NX1||F],X
 [21]
        D+,(-H)+(DF,xQXE;2+D3#1+4)...(D+1D-1
 [22]
        X+HFX,XCD/\FX+;XJ+' '
  [23]
 [24] I:+(J+Jv0=+/0+0[L-0)/I+fD+fF+G, A[1+&(Lf10)+L|F]
        P+D;(,O+G$O)\(,O+O•,<(-G)$\L+G+1\fG)/,F
  [25]
        +HD-1UvLew'L'8K,PET/1D+14X+FP+P,X;]+'x'
  [26]
        P+Xf(, 40)\(, 0+~X4~0)/,P
  [27]
        +(~H)/E-N+1,D+OfF+B\(D,X+Wx1-2xL)+F
  [28]
  [29] HD:CH+(FK+("11D+0,(M[2]LFD))FD+(','=CH)/\FCH)FCH)ACH
        D+,(M[2],×)↑ 0 ~1 \(M[2],F))(,000.2\B+[/D+1\D-~10D)\K
  [30]
        →(LO-VAxQ),POL+OL,((1=1↑M)\MX1,W)F¤,,F
  [31]
  [32] E:K+'NO VALID E, I, OR F PHRASE'
        (+ FMT PROBLEM
                             ',K),+(1,F5)F5
  [33]
```

APPENDIX J INPUT SCREEN FOR IBM GRAFSTAT CDP PROGRAM

CHARATIVE DISTRIBUTIONS

TWE OF PLOT : SARVIVOR

DATA : R

DISTRIBUTION : (TO BE FIT)

CHORDING : Q

SELECTION : A

SELECTION : A

FROMERIES : N

H-3 BOARDS : N

H-3 BOARDS : N

H-4 BOARDS : N

BOARDALIZE (Y/M) : Y

PLOT MEAGER (IN GLOTES) : A

SCRIEN MEAGER (IN GLOTES) : A

SCRIEN MEAGER (IN GLOTES) : A

SCRIEN MEAGER (IN GLOTES) : A

V ALIS LABEL (IN GLOTES) : A

V ALIS LABEL (IN GLOTES) : A

PARTIAL PLOT : 1 1 1

AMES AND GRID CONTROL : 0 1 0 0

ENTER-CO.

SHIPMELP SWIEN GRAPHICS (3279) 3-RETURN GWART GRAPHICS (3279)

ENTER-CO.

GLER-CEFMAT SHAPE SHAPE CONTROL STARE

BULLET OSSITUTE SHAPE CONTROL STARE

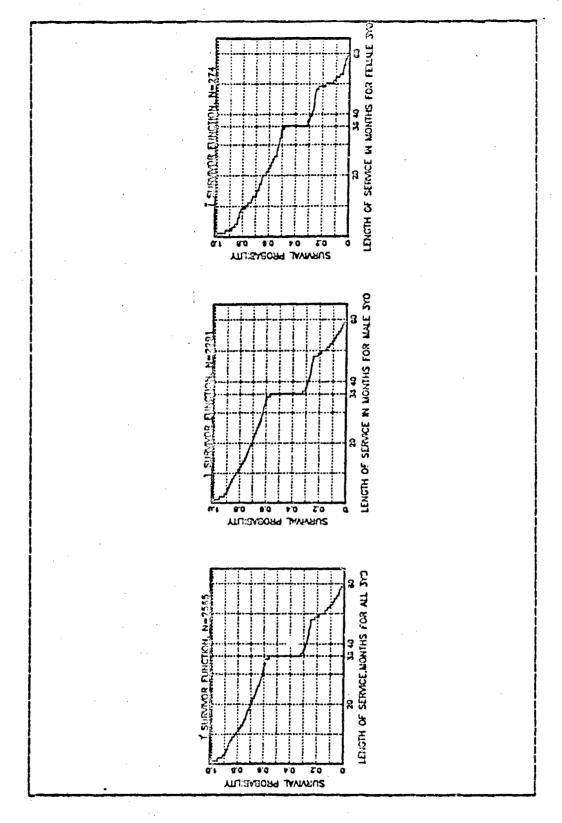
APPENDIS K SURVIVOR CURVES FOR 3 YEAR ENLISTEES

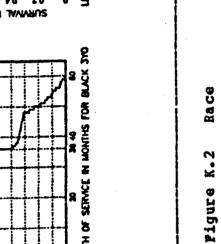
This Appendix contains survivor curves for FY79 3 year-obligated enlistees for the six candidate explanatory variables listed in Table XVII below. Tabular summaries of the analysis and discussion of the analysis is provided in Chapter 4 of this thesis.

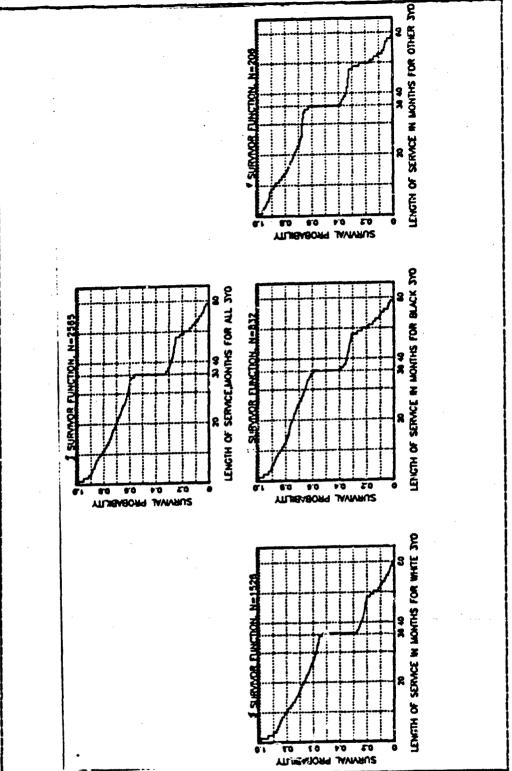
TABLE XVII Candidate Explanatory Variables

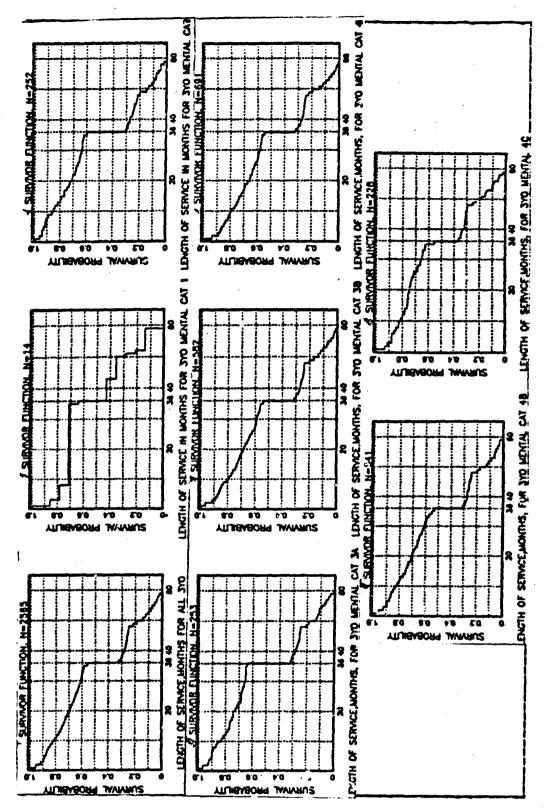
Sex Race Mental Category Harital Status/Number of Dependents Age Military Cccupational Skill

一般なったからの情報のからから、同様のかった。「自体などのなった。」では、これをいるというない。「自体なったのないのは、「は、これをいるとのなった。」というないのでは、「は、これをいるというない。」という









Mental Category

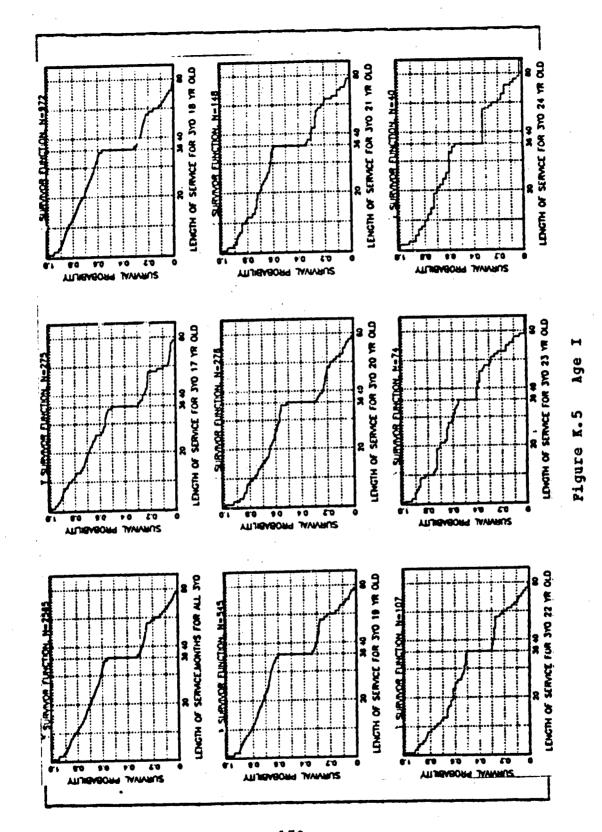
Pigure K.3

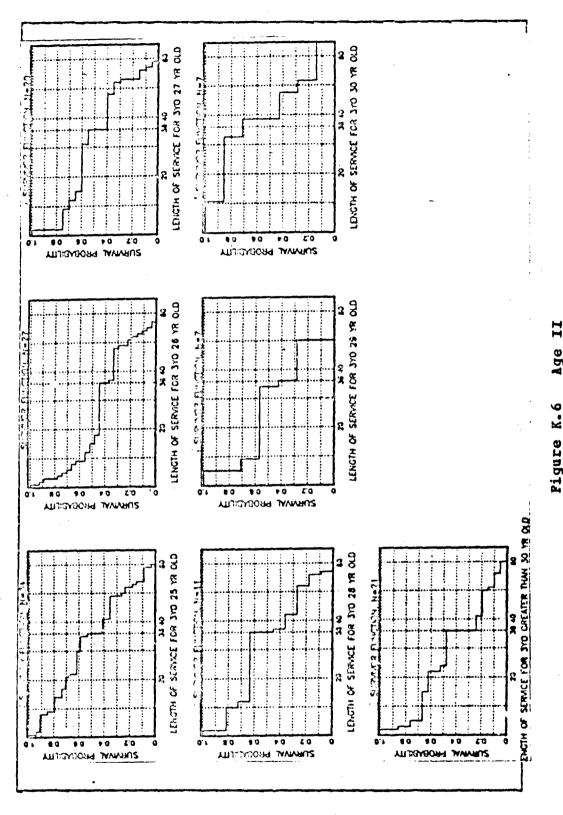
177

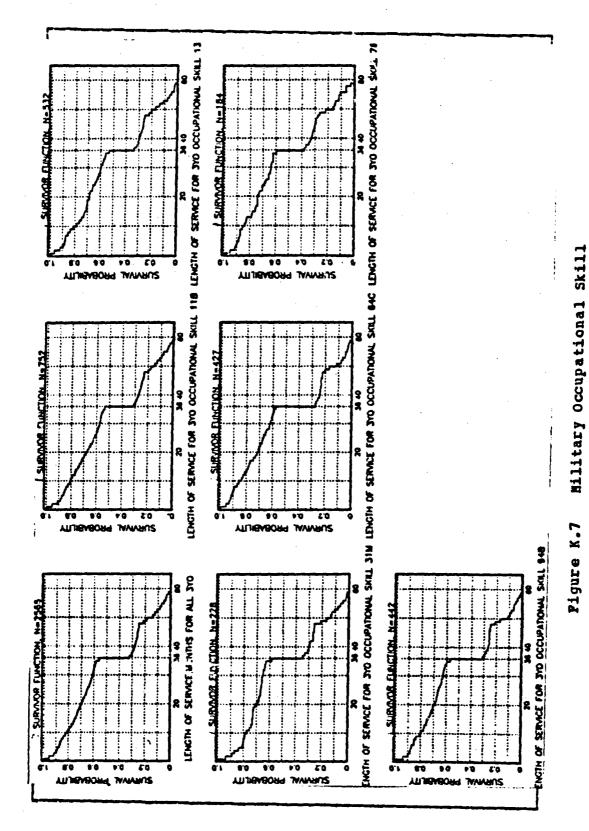
| 1902年間の大学の中華であるからの間になっては

関されているという。 関うことのこと 自由されているという では、 自己のことのは、 自己のことのできる。 自己のことのできる。 関うことのできる。 関うことのできる。 自己のことのできる。 自己のできる。 自己のことのできる。 自己のできる。 自己のできる。

Figure K. 4 Harital Status/ Number of Dependents







APPENDIX L SURVIVOR CURVES FOR 4 YEAR ENLISTEES

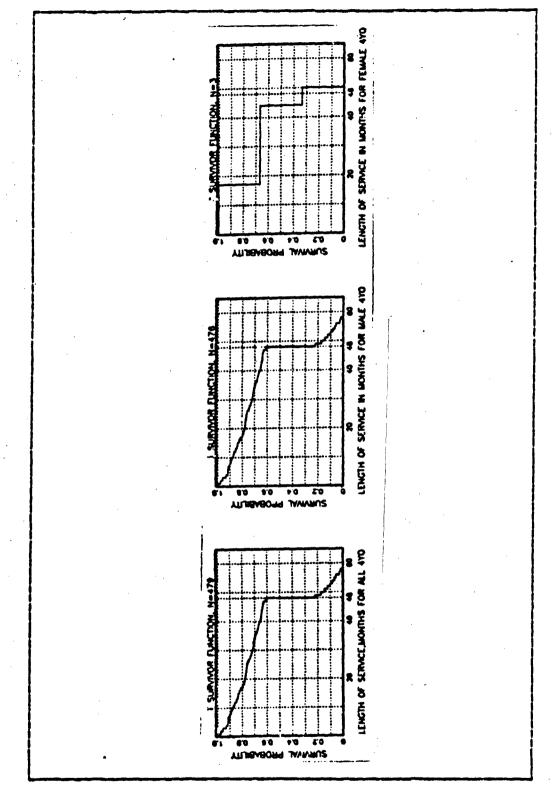
This Appendix contains survivor curves for FY79 4 year-obligated enlistees for the six candidate explanatory variables listed in Table XVII below. Tabular summaries of the analysis and discussion of the analysis is provided in Chapter 4 of this thesis.

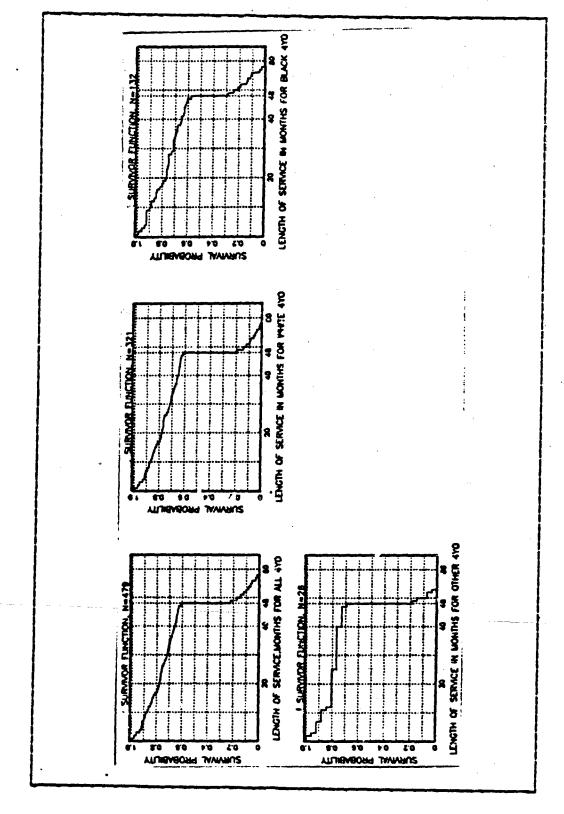
TABLE XVIII Candidate Explanatory Variables

Sex
Race
Hental Category
Harital Status/Number of Dependents
Ago
Hilitary Cccupational Skill

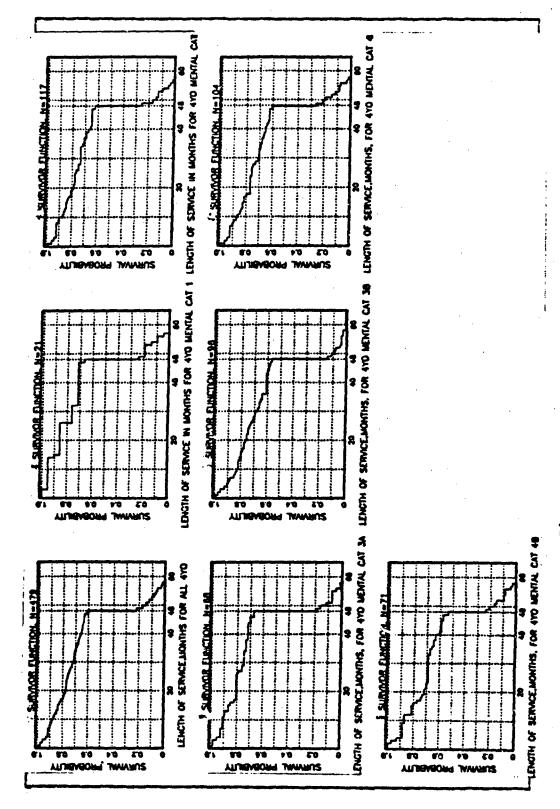
がおけれたただだと、 | 「日本のでは、 | 「日本のでは

Figure L. 1 Education Level



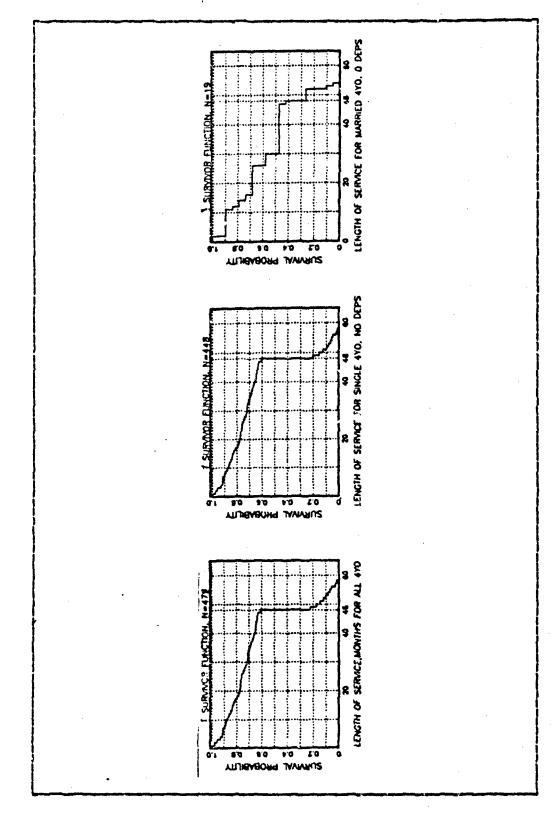


1、1の動物であるののの問題のアンシンの対象のあるののの対象についるののの数でフランシンの対象でアンジンの対象についる対象についる

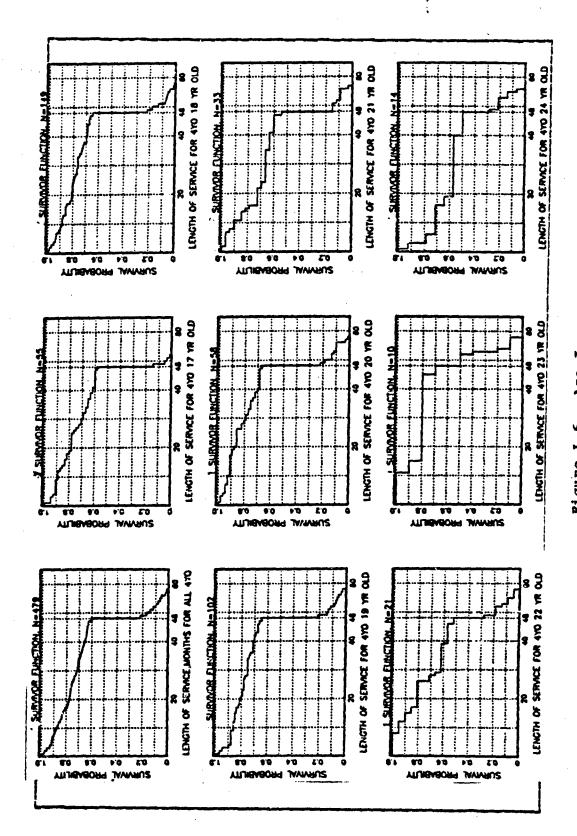


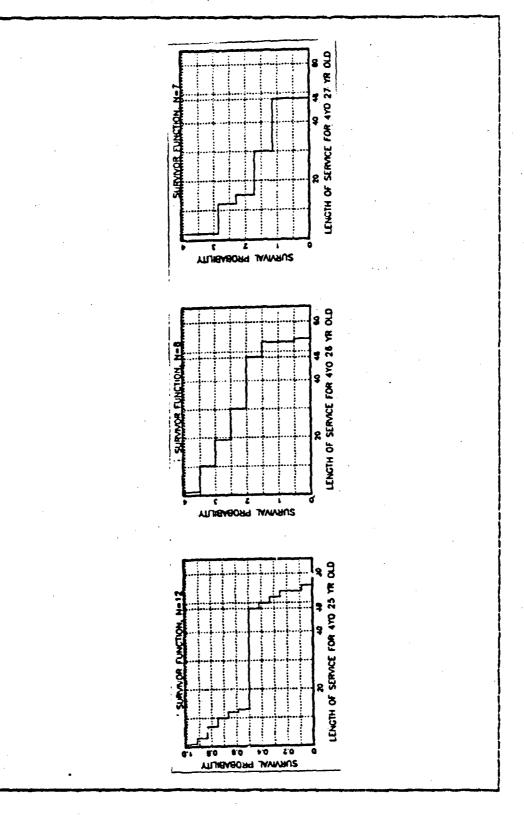
例のから、このでは、これのでは、10mmである。これでは、10mmである。これでは、10mmである。これでは、10mmである。これでは、10mmである。これでは、10mmである。これでは、10mmである。 10mmである。 10mmであ

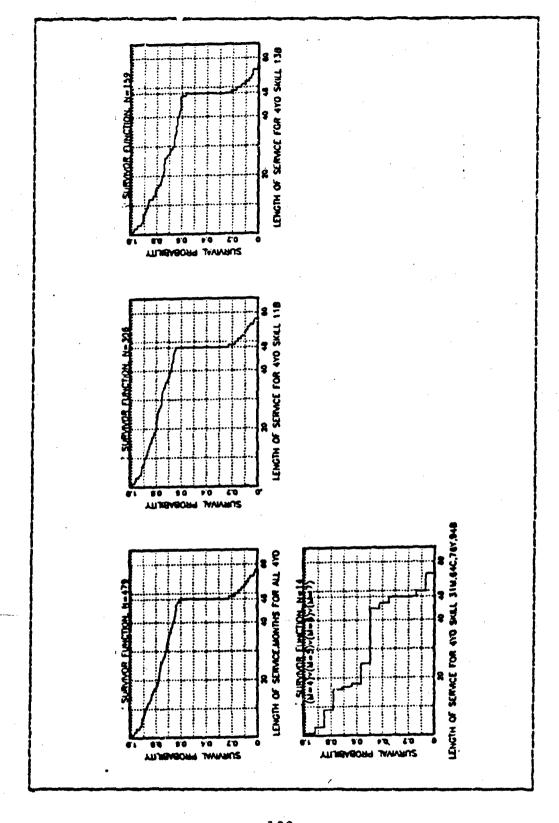
186



dgure L. 5 Marital Status/ Number of Dependents







Vigure L.8 Military Occupational Skill

LIST OF REPERENCES

- Rand Corporation Report R-2986-MRAL, The Military Folistment Process, What Happens and Can It Be Inflowed? by E.E. Berryman, R.M. Bell, and W. Liscuski, May 1983.
- 2. "The All Volunteer army: A Decade of Success," All Yclunteer, v. 36, December 1983.
- 3. Rand Corporation Report R-1450 ARPA, Military Mannover and the All Volunteer Force, by Richard V.L. Cooper, September 1977.
- 4. Comptioller of the Army, The Army Budget, Piscal Year 1985, January 1984.
- 5. Telephone conversation with CPT Wilton Han, analyst, USABEC,28 Jan 1984
- 6. Foch, C. and Nikki King, The Gatekeepers: First-Term Enlisted Attrition Folicies and Practices, Farer presented at Conference on First Term Enlisted Attrition sponsored by OSD and ONR, Leesburg, Virgiria, 4-7 April 1977.
- 7. Center for Maval Analysis Professional Farer 177, redicting Attrition: A Test of Alternative Arrivaches, by 6.F. Lockman and J.T. Warner, Earch 15/7.
- 8. Edvard, James. "Slow the Military Retirement Gravy Train", The Wall Street Journal, v. CX, no. 78, 20 April 1984.
- 9. Fairblet prepared by USAFEC, USAREC 1983 Report
- 10. Center for Naval Analyses, Report CRC 345, Prediction of Attritich Fich Military Service, by John T. Warner, Serticer 1978.
- 11. Defense Manpower Data Center, Internal Working Farers, "CEDC File Pormat Sheet" and "Coding and Data Element Description", February 1982. These documents are available from IMEC upon request.
- 12. Charters, John B., et. al. <u>Graphical Methods for Data Analysis</u>, Felmont, California: Wadsworth International GICUF, 1983.

- 13. Jchnson, Malcom. Draftsman Displays, A Graphical Technique for Exploratory Data Analysis, MSOR Thesis, Naval Postgraduate School, Monterey, California, 1984.
- 14. Harshall, K.T., and Grinold, R.C. Manpower Flanning Models, North Eclland, 1977.
- 15. Larson, Harold J. Introduction to Probability Theory and Statistical Inference, 3rd edition, New York: John Wiley and Sons, 1982.
- 16. Conover, N.J. Fractical Non-Parametric Statistics, 2d Edition, New York: Wiley and Sons, 1980.
- 17. Cixon, W.J. BMDF Statistical Software , Berkeley: University of California Press, 1981.
- 18. Clkin, Ingram, et.al. <u>Probability Models and Applications</u>, New York: Macmillan Publishing Company. Inc., 1980.
- 19. Kallfleisch, John D., and Ross L. Prentice. The Statistical Analysis of Failure Time Data, New York: Wiley and Sons, 1980.
- 20. McCullagh P., and J.A. Nelder. Generalized Linear Models, New York: Charman and Hall, 1983.
- 21. SUGI Supplemental Users Guide , Cary, North Carclina: SAS Institute, 1983.
- 22. Tukey, John W. Exploratory Data Analysis, Reading, Hassachusetts: Addison-Wesley Publishing Co., 1977
- 23. Gaver, Donald F., Statistical Methods, Some Old, Some New: A Tutorial Survey, NPS paper prepared for ONE, Naval Postgraduata School, January 1981.
- 24. Computer Center Newsletter, Naval Postgraduate School, Hay 18, 1983.

INITIAL DISTRIBUTION LIST

		No.	Copies
1.	Defense Technical Information Center Cameron Station Alexandria, VA. 22314		2
2.	Library, Code 0142 Naval Postgraduate School Monterey, CA. 93943		2
3.	Dr. P.A.W. Lewis, Code 551w Department of Orerations Research Naval Postgraduate School Monterey, CA 93943		6
4.	Cr. George W. Thomas, Code54Te Baval Fostgraduate School Bunterey, CA 93543		6
5.	Er. Philip Heidelberger IBM Thomas J. Watson Research Center Yorktown Heights, NY 10598		1
6.	Pr. P.D. Welch IBM Thomas J. Watson Research Center Yorktown Heights, NY 10598		1
7.	Headquarters 0.S. Army Recruiting Command ATTN: Program Analysis and Evaluation D. Fort Sheridan, Illinois 60037	irectorate	1
8.	Deputy Ouder Secretary of the Army (Operations Research) Rock 2E621, The Fentagon Washington, DC 20310		1
9.	CPI David A. Thomas 1807 Catawba Street Favetteville.N.C. 2830 3		5