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#### SUMMARY

Despite the apparent increases in training efficiency associated with individualized instruction (II), there are still legitimate concerns in the Navy with the soundness of the concept in the military context, the manner in which instruction is provided, and the quality of graduates from II programs. To put these concerns into perspective, the Training Analysis and Evaluation Group was tasked to conduct an assessment of II in Navy technical training. The study (1) established the current status of II in the Navy and other services, (2) identified the factors influencing its effectiveness, (3) identified present and potential problem areas, and (4) recommended actions to better articulate to decision makers the rationale of Instructional Systems Development (ISD) as well as to optimize the implementation of II in the Navy. Particular attention was given to an assessment of the management of II by instructors and by computer. Key findings and recommendations from the study are outlined below.

#### MILITARY APPLICATION OF INDIVIDUALIZED INSTRUCTION

A substantial commitment has been made to the use of II in the military services. An indication of the extent of that commitment is contained in section II of this report. Because of the short time available for this study and the unavailability of certain classes of data, it was not possible to establish the full range of II use by the military services. However, it is clear that the use of II, in particular computer managed instruction (CMI), computer aided instruction (CAI), and programmed instruction (PI), is extensive and is increasing in technical training.

The Navy commitment to II is most visible in CMI. FY 78 data show an approximate student AOB and throughput for CMI courses of 7,000 and 65,000, respectively. There are an additional 3,000 student AOB and 59,000 student throughput for II courses which are not computer managed. CAI usage in technical training indicates 350 to 400 student stations in use or planned. However, an additional difficulty exists in establishing the full extent of CAI in technical training because of the variety of instructional applications of computers designated as CAI. Programmed Instruction is the primary instructional format in all forms of II.

#### MAJOR INFLUENCES ON THE EFFECTIVENESS OF INDIVIDUALIZED INSTRUCTION

Only a limited amount of evidence is available to describe the existence and operation of factors influencing the effectiveness and efficiency of II. Available data generally indicate that II is as effective as conventional instruction (CI) in terms of end of course achievement scores and that the efficiency of II is superior to that of CI in terms of student time to complete instruction. However, no useful data were found which addressed the relative effectiveness of II for different kinds of training tasks or for varying ability levels of trainees.

A number of factors which exert an influence on the effectiveness/efficiency of II in Navy technical training are identified and discussed in this study. These include:

Organizational Structure. The organizational structure supporting II was identified more frequently than any other factor as having a significant influence on the effectiveness of II. Difficulties associated with this factor include the complexity of the current management structure; problems in integration and coordination of planning, budgeting, and instructional system development processes; and the perceived absence of accountability for specific tasks.

Attitudes. Feelings toward II are mixed. Most students appear to view II either positively or with indifference. Some instructor and user personnel tend to view II as ineffective and/or inefficient; a small coterie is vehemently opposed to II. Most important among the factors contributing to negative attitudes toward II is a dissatisfaction that results from the difference between expected and actual graduate performance. A failure to appreciate the impact of external constraints and changes in course content are major contributors to the development of this dissatisfaction. Additional factors affecting attitudes include confusion in terminology, changing roles of instructors and students, a lack of understanding about instructional strategies, and a perceived lack of management support.

<u>Resources</u>. The primary impact of reduced resources has been on support services at the schoolhouse and there is a widely held perception by lower echelon activities that there is a lack of resource and management support for II programs. Further, there may be a significant waste of resources resulting from a lack of integration between the ISD process and the POM/budget cycles associated with II activities.

Data Bases. A comprehensive assessment of the effectiveness/efficiency of II is not presently possible without the development of appropriate data and record keeping procedures. Some course administration data are available for internal evaluations through NITRAS or the Navy CMI system. Neither of these is sufficient to permit overall analyses of effectiveness. Operational costs for courses and the hardware system supporting CMI are available but course development costs are generally unavailable. The development of a comprehensive/ standardized data base for external appraisal is being undertaken by CNET.

<u>Instructor/Manager Training</u>. The instructor's and/or manager's roles in II are still evolving but are clearly different from those in CI. Problems that affect instructor training for II include a lack of resource and management support and the absence of courses based on validated training requirements. In addition, increased stress resulting from longer class and collateral contact hours and changes in the nature of work performed must be addressed.

Administrative Factors. The impact of a number of specific factors regarding course administration, management of students, and management of instructors are identified and discussed in the report. Included in the discussion of course administration are testing policies, predicted completion time, course loading,

hardware support, and Management Information System (MIS) requirements. Holding time, remediation, incentives, and housing and messing are included in the discussion of student management. Finally, the discussion of instructor management includes consideration of plowback policies and collateral duties.

#### CONCLUSIONS AND RECOMMENDATIONS

The evidence presented in this report strongly indicates support for the continued use of II as an instructional strategy in Navy technical training. However, to enhance II effectiveness and efficiency in terms of Navy goals, the following actions are recommended:

- establish a single office/activity with responsibility for the integration and coordination of all aspects of II.
  - develop an information package which would communicate the rationale, philosopy, and implementation procedures and policies associated with II and present to all NAVEDTRACOM and major fleet activities.
- initiate and support an effort to determine the relative effectiveness/ efficiency of II for different kinds of training tasks and ability levels of trainees.
- develop appropriate data bases and record keeping procedures to:
  - .. establish the types and extent of II in use throughout the Navy.
  - .. compare the cost efficiency and training effectiveness of instructional strategies, management systems, and ADP alternatives.
  - .. facilitate the administration of II in the Navy.
- develop and implement criteria for selecting among alternative instructional strategies, instructional management systems, and/or instructional media.
- ensure the use of standard II terminology throughout the NAVEDTRACOM.
- ensure that the training pipeline for II instructors includes materials appropriate to their role as Learning Center Supervisor/ Instructor. Implement this material on an interim basis pending the delivery of instructor training curricula under development.
- develop and implement an II management course for all training administrator and school/course management personnel.
- examine the desirability of providing preparatory materials on the use of computers in instruction for students and/or instructors.
- establish a program to identify incentives and/or procedures which act to improve student and instructor performance in an II environment.

develop and implement a MIS for the management of instructor personnel at individual training locations.

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#### SECTION I

#### INTRODUCTION

Over the past quarter century there has been a trend in instructional strategies toward the use of individualized instruction (II). Experience to date has shown that, in general, II is as effective as conventional instruction (CI), its major advantage being that average training time is reduced compared with the various conventional approaches. Although II is frequently identified as a singular concept or approach, often substantial variations in instructional strategy, instructional management, and instructional delivery are subsumed under this general category.

A number of representative summary reports (Orlansky and String, 1979; Northrop Corp., 1971; Lockheed-California Co., 1971; Middleton, Papetti, and Micheli, 1974) have documented the advantages, complexities, and problems of II and have described in detail key issues associated with its implementation. The most prominent of these issues are student achievement, student attrition, training effectiveness, student and instructor attitudes, cost benefits, and instructor functions. Thus, despite the apparent increase in efficiency associated with II, there are still legitimate concerns in the Navy with its implementation and conduct as well as with the quality of graduates from the programs.

The Chief of Naval Education and Training (CNET)<sup>1</sup> tasked the Training Analysis and Evaluation Group (TAEG) to examine II in Navy training and to place the major issues into perspective. The guidance provided called for a quick response effort. In order to meet this requirement, the study was restricted to enlisted technical training and to an identification of broad issues, problems, and analyses. The work was begun in June 1979 and completed in October 1979.

#### STUDY OBJECTIVES

The objectives of this study were to: (1) determine the current status of II in the Navy and the other military services, (2) identify the factors influencing its effectiveness, (3) identify present or potential problem areas, and (4) recommend strategies/policies to better articulate to decision makers the rationale of Instructional Systems Development (ISD) as well as to optimize the implementation of II in the Navy. Particular attention was given to an assessment of the management of II by instructors and by computer.

#### BACKGROUND

The history of II in the Navy is inextricably interwoven with the implementation of the systems approach to the design and management of training and with research and development in programmed and computer aided instruction. A brief perspective on these interlocking developments is provided here.

<sup>1</sup> CNET 1tr Code N-53 of 22 Aug 1979.

In the late 1960s the systems approach to the design and management of instructional systems was receiving increased attention in the Department of Defense (DOD) and by the Chief of Naval Operations (CNO). This activity served to highlight Navy programs (Rundquist, 1967) which had already begun utilizing the systems approach to instructional program design and which had not only pointed out the need for but already had begun to implement II. Two documents issued during this period (NAVPERS 93510-1 and BUPERSINST 1550.43) addressed the systems approach to training. The first simply noted the trend toward the systems approach, while the second outlined procedures for a systems approach to instructional development and indicated that all BUPERS courses were to be designed in accordance with these procedures.

In 1971, the Assistant Chief for Education and Training (PERS C-229) issued a memorandum to training managers providing guidance and asking for a review of programs and the submission of plans for converting appropriate courses to individual learning systems. In 1973, the Chief of Naval Training (CNT) stated that one of his major objectives was "to restructure all training programs in accordance with the latest and best tenants of instructional technology, placing highest priority on those programs determined to yield maximum benefits in pipeline reduction" (Cagle, 1973). This statement was soon followed by issuance of CNETINST 1550.5, March 1974, which established the CNET policy and doctrine for the centralized control of instructional program development. In September 1974, the CNTT AlO Manual was issued. This manual contained the approved procedure for planning, designing, developing, and managing Navy technical training; i.e., Instructional Systems Development (ISD). Instructional Systems Development has been described as an orderly process for planning and developing instructional programs which insure that personnel are taught the knowledges, skills, and attitudes essential for job performance (Hodak, Middleton, and Rankin, 1979). The CNTT All Manual also stated that the preferred instructional strategy for all Navy training courses was II. NAVEDTRA 106A issued in 1975 (phase III, p. 124) reaffirmed that self-pacing (individualization) was the preferred mode of instruction in ISD courses.

In April 1976, CNET announced the decision to establish the Instructional Program Development Centers (IPDC) at San Diego and Great Lakes for centralized instructional program development. In July 1978, CNET issued NAVEDTRA 110, an extension of NAVEDTRA 106A, which prescribed policy, procedures, and guidelines for the analysis, design, and development of all instructional programs within the Naval Education and Training Command (NAVEDTRACOM) except submarine training programs. Thus, the systems approach to instructional development and II became solidly imbedded in Navy training.

Overlapping the evaluation of ISD was the concurrent research, development, and implementation of computer-based training in the Navy. The evaluation of the Navy computer managed instruction (CMI) system is described by Hansen, Ross, Bowman, and Thurmond (1975) and is reviewed briefly here. Its major historical antecedents were the programmed instruction movement of the 1950s and early 1960s and the computer-based instruction work of the 1960s-particularly that sponsored by the Office of Naval Research (ONR). These events together with significant interactions among the ONR, Navy Training Research Laboratory (NTRL), and Chief of Naval Air Technical Training (CNATT) were key to the implementation of Navy CMI. In 1966, the Assistant Secretary

of Defense, Manpower and Reserve Affairs (ASD M&RA) allocated funds to initiate the CMI project; the project was begun by CNATT in July 1967. Subsequently, Navy advanced development objectives provided the major funding through direction of Chief of Naval Personnel (CHNAVPERS). The period from 1968 to 1970 was characterized by joint institutional developments involving (1) computer software to support the CMI system, (2) research on media selection and preparation and coding of CMI instructional materials, and (3) feasibility studies of computer aided instruction (CAI) in the CMI system. Approval of the CMI system as an operational element in Navy training was sought in 1970. A cost justification study which supported this request and formulated the basic rationale for the decision to go operational was sponsored by CNET. This was approved by CNO on 5 February 1971, and, after some delays in obtaining resource support, automated data processing (ADP) equipment acquisition was begun. The first course, Aviation Fundamentals, was officially implemented into the system in 1972, and in 1974, CNET and CNTT adopted CMI as a formal component of the Navy training system (CNETINST 5260.1, CNTTINST 5400.7A). In 1975, a contract was let for ADP hardware and services. Finally, CNET Decision Memorandum No. 2 (27 April 1976) integrated CMI with the plans for the redesign of courses by the IPDCs.

The brief historical review contained in the preceding paragraphs outlines the evolution of II in the Navy. It provides a perspective for a more complete understanding of the complex issues associated with II identified in this report.

#### APPROACH

There were four major components to the approach used in this study. First, all relevant Navy instructions, directives, and guidance were reviewed and an assessment made of their impact on the implementation and management of II in the Navy. Next, key summary articles dealing with the effectiveness/ efficiency of II were reviewed in an attempt to establish a consensus concerning the utility of this instructional strategy. Third, visits were made to key sites in the Navy and other military services where information pursuant to the establishment of a comparative data base on II was obtained. Finally, findings and recommendations were developed on all information obtained. This latter information was obtained primarily in interviews conducted on site. A list of commands and activities contacted is provided in appendix A.

#### DEFINITIONS

Because accomplishment of study objectives required precise terminology, the following definitions were established and are used throughout the report. They are based on and are consistent with current CNET (CNETINST 1500.12) definitions and reflect the distinctions between instructional strategies, instructional management systems, and instructional delivery systems (media).

Individualized Instruction (II). An instructional strategy in which all learning activities are designed to accommodate individual differences in background, skill level, aptitudes, and cognitive styles. Individualized Instruction is characterized by the following attributes:

. releasing of time constraints

choice of instructional media

instruction adjusted to skill levels and learner characteristics. It often employs programmed instruction.

<u>Conventional Instruction (CI)</u>. An instructional strategy in which learning activities are directed toward a normative model of the target population characteristics and usually delivered in a group environment. It is characterized by:

- predetermined group pacing
- . preselected nonvariant media
- . predetermined nonvariant instruction.

These characteristics, once established, are employed with all members of the group.

<u>Programmed Instruction (PI)</u>. An instructional format which presents individualized materials in a sequence of small units each of which requires an immediate response from the trainee and which also provides the trainee with immediate knowledge of results.

Programmed Instruction Text. An instructional delivery system which employs programmed instruction.

<u>Computer Aided Instruction (CAI)</u>. An instructional delivery system in which a computer system is used to provide instruction and where there is an ongoing interchange of stimulus and reaction between the computer and trainee. When a CMI capability coexists within the host computer system, the computer system serves both a media and management function.

<u>Computer Managed Instruction (CMI)</u>. An instructional management system in which a computer is employed to prescribe a series of instructional materials for individual trainees. Usually associated with II, it may include the capability for record keeping, testing, counseling, and the selection of various media for the delivery of instruction.

Instructor Managed Instruction (IMI). An instructional management system in which the instructor prescribes a series of instructional materials for individual trainees. It is usually associated with the delivery of II and may include the capability for record keeping, testing, counseling, and the selection of various media for the delivery of instruction.

Instructional Systems Development (ISD). A systematic process (framework) for applying approved procedures and techniques in the development and conduct of training. This process usually includes five phases: analyze, design, develop, implement, and control.

#### ORGANIZATION OF THE REPORT

In addition to this introductory section, the report contains three other sections. Section II summarizes the status of II in the military services, provides a brief overview of research bearing on II, and presents a

review of economic analyses of II in the Navy. Section III contains the findings of the study regarding those factors influencing the effectiveness/ efficiency of II in the Navy. Section IV contains conclusions concerning trends in training, technology, and manpower which may influence Navy training. The section also contains recommendations for the improvement of II in the Navy.

Several appendices are included in this report. Appendix A lists the commands and activities visited; appendix B contains a model and an algorithm for the economic analysis of II in the Navy; appendix C contains a listing of Navy technical training courses which employ II.

#### SECTION II

#### THE CURRENT STATUS OF INDIVIDUALIZED INSTRUCTION IN THE MILITARY SERVICES

This section contains an overview of the current status of II in the military services and summarizes relevant literature regarding its effectiveness and/or efficiency. No attempt is made to trace the developmental history and implementation of II in environments other than the military. The reader interested in the broader issues and applications of II is referred, for example, to Skinner (1968), Blaisdell (1973), O'Neal (1970), Robinson and Lautenschlager (1971), Abramson (1970), and Mitzel (1971).

#### THE EFFECTIVENESS OF INDIVIDUALIZED INSTRUCTION

A significant portion of military training resources has been devoted to II. Initially, this commitment was in the form of programmed texts. Gradually, however, more and more aspects of instructional delivery have been automated. At the present time, II seems to be primarily identified with computer managed and/or computer aided instruction. This is unfortunate since this focus on the automated aspects of II has affected the ability to identify and track other forms of II. In their comprehensive review of computer based instruction in military training, Orlansky and String (1979) identified four major categories of data reflecting either training efficiency or effectiveness of computer based instruction. These included achievement, time savings, attrition, and attitudes of students and instructors.

In terms of course achievement, CAI was found to be superior to conventional instruction in 15 studies, inferior in one study, and 24 studies showed no difference. When compared with PI, CAI was found to be superior in one study out of five; there was no difference in four studies. However, course achievement as a measure of the relative effectiveness of alternative instructional strategies should be used with caution. It is inevitable that few differences in achievement have been found since students remain under instruction in CAI and CMI until they achieve standards equivalent to those set for CI.

Time savings associated with CAI and CMI are dramatic when compared to CI. It was reported that CAI saves approximately 29 percent (median) with a range reported of 10 to 89 percent. Thirty-six of 40 cases reported a time savings, three reported increases in course completion time and one reported no difference. Computer managed instruction (seven cases) is reported to save approximately 44 percent (median) in course time with a range of 31 to 89 percent. When CAI and CMI were combined in a single program, savings of 32 percent (median) in course time were obtained.

The significance of time savings, however, must be interpreted cautiously since often these savings are not only associated with the introduction of CAI or CMI but also with simultaneous revisions in course content. The primary savings in time seems to be associated with conversion of the course from a CI format to an II format; the addition of computer support (either CAI or CMI) to II does not seem to increase the time savings significantly (5 percent for CAI in five courses; 0 percent for CMI over seven

courses). No studies were found which compared CAI and CMI course completion times. The data with regard to the relationship between academic attrition and computer-based instruction are equivocal. The Air Force reported an increase in attrition for four courses on the Automated Instructional System (AIS); however, attrition in all courses at Lowry Air Force Base increased during the same time period and the reasons for the increase were uncertain. The Navy reported an increase in attrition for six CMI courses over a 15-month period and a decrease in attrition for one course. The Army reported that academic attrition was about the same for two courses in basic electronics whether taught by CAI or CI. Another Army study reported 22 percent lower attrition for a CAI course (Orlansky and String, 1979).

Studies of attitudes showed that students usually were favorable toward CAI or CMI relative to CI. On the other hand, instructors were more favorable toward CI than toward CAI or CMI.

In summary, CAI and CMI are reported to be as effective as CI in military training when measured in terms of achievement (Orlansky and String, 1979). A more appropriate measure of effectiveness is the relationship of training to job performance in operational units. While the correlation is thought to be high, this has not been demonstrated either for CI or computer based instruction. A summary of findings on CAI and CMI when compared to CI is presented in table 1.

It is believed that transforming a course from CI to II saves student time in three ways. First, higher aptitude students are permitted to progress at rates consistent with their skill. Second, when courses are modified, irrelevant materials tend to be eliminated. Third, special remedial materials can be provided to students on the basis of information gained through frequent diagnostic testing.

The addition of computer support to II does not appreciably increase the amount of student time saved but may bring certain benefits such as reducing costs for maintaining records and producing management reports. Computer managed instruction has no direct educational effect on the student; the benefits are in the area of course management. There is insufficient evidence at this time to determine the exact nature and extent of the savings due to the use of CMI. Individuals contacted during the study believed that the speed with which performance feedback is given and the availability of increased management information makes CMI worthwhile.

Unfortunately, little has been done to compare the cost effectiveness of various alternative instructional systems within DOD. For example, after an exhaustive search for analyses dealing with CMI and CAI systems, Orlansky and String (1979) concluded that no data are available that permit comparisons between the costs of computer-based and conventional instruction. This finding is supported by data reported in subcommittee hearings in the U.S. House of Representatives (Computers and the Learning Society, October 1977). Efforts during the TAEG study to find past cost comparisons of

Measure	(Compared to	Finding Conventiona	l Instruction)	Comments		
	CA	1	CMI			
Student Achievement	Same or more		Same	Performance measured only at school. Relation between performance at school and on the job not demonstrated. Observed differences not of practical importance.		
Course Completion Time	No. of Comparisons	40	8	CMI: Most time savings maintained or increased with extended use.		
	Time saved (Median) 29%		44%			
	Range	-31 to 89%	12 to 69%			
	No. of Comparisons	5	7	Computer support saves little time beyond		
	Time saved Individual- ized In- struction	64%	51%	that of individualized instruction.		
	CAI	69%	CMI 51%			
Student Attrition	About the same		Slight increase may occur	CAI: very limited data CMI: possible decline in student quality		
Student Attitudes	Favorable		Favorable			
Instructor Attitudes	s Unfavorable		Unfavorabic	Very limited data. Little attention given to instructors.		
Cost	Less, due to student time s	avings	Less, due to stu- dent time savings	Data limited and incomplete.		
Cost-effectiveness				Not known because cost data are limited and incomplete.		

# TABLE 1. SUMMARY OF FINDINGS ON CAI AND CMI, COMPARED TO CONVENTIONAL INSTRUCTION

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SOURCE: Orlansky and String (1979)

computer based and conventional instruction were equally disappointing.

Studies have been performed which claim that one system is more efficient than another. However, these fail to provide conclusive proof because they (1) do not count the complete costs of the system and (2) fail to show the costs of alternative systems. For example, studies of the Navy CMI system (Carson, Graham, Harding, Johnson, Mayo, and Salop, 1975; and Hanson, Ross, Bowman, and Thurmond, 1975) failed to include a comparison of CMI costs with the costs of alternative instruction systems, computer hardware costs, or both. In addition, estimates of course development costs in one of these studies were so low as to be considered immediately suspect. Representative data are summarized in table 2.

The following paragraphs summarize the status of II in the Army, Air Force, and Navy. The comprehensiveness of these status reports was limited by the brief time available for the study.

#### U.S. ARMY

The Army Training and Doctrine Command (TRADOC) is the single agency responsible for all training and performance testing. The Army's training objectives have been described by Brown, Brandin, Cole, Marshall, Rubin & Waksman (1973) as follows:

- Training will be based on performance of students ("hands-on") as opposed to an instructor demonstration course.
- Emphasis of training will be more on functional context rather than subject matter.
- . Absolute criteria rather than normative criteria will be used.
- . Testing will be performance oriented and measurement will be on a go/no-go basis.
- . Individualized instruction will be used to the greatest extent possible.
- Feedback will be provided at the training site and to training management.
- A quality control system will be used.

An aspect of training emphasized by TRADOC is the use of Skill Qualification Tests (SQT) for advancement by proficiency as well as providing feedback to schools on field performance of personnel. TRADOC began placing a heavier emphasis on II in the mid-1970s. The Army Training Development Institute (TDI), a TRADOC activity, maintains the position that II (based on Systems Developed Instruction) incorporates the following factors:

# SUMMARY OF STUDIES REPORTING COST SAVINGS ASSOCIATED WITH VARIOUS METHODS OF INSTRUCTION TABLE 2.

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Estimated Savings Par Year	PLATO IN met cost-effective'	+0.57M'	PLATO IV mil an cast effective as pregnamed instruction"	1	1	8 Law F7 75 8 100 F7 75 8 100 M F7 77	tan in the second secon	710 m/ms	Als cast effective compared to instancine supported sail pacing on one course, not in others; comparier casts small in comparison to other school casts	avings due solety to course revision. Ioremental to \$6% above.
Number of Students Assumed for Estimate	1		375 per week	300 per class per week	300 per class per week			ī]	1	S
Number of Students in Experiments	8	R	8	5	3	1	J	I	1	reliaping and revising on cassette.
Number of Courses	F	-	•	-	-		-	•	-	is of costs of den n-shide or televisi
132	8	5	19 · 20	3	R·S	1	3 · 12	8	36 - 129	effective on bas
Location	1	]	1	1	1	1	ſ	I	J	c PLATO IV cost self-peced instru
Service	•	•	2	=	=	•	2	2	2	miterance costs s with regard to
System	PLATO N	PLATO N	PLATO N	1			SN	ş	8	unication and m
Real of Level of		3					8			Due to high comm course meterials

Pro rated from cost avoidances of \$5.7M over 10 years provided other training applications found to provide that time unlikes tion of PLATO IN terminals; the S.3A co-pellot training required only 8 percent of this capacity. Baseline was workbook, and use of high fidelity simulator of the Integrated Constral System panel.

"Because of greater developmental and operating costs for PLATO IV.

Compared to conventional instruction before revision.

SOURCE: Orlansky and String (1979)

.

a transmission of the second s

411.19

"Comparison of manually self peced instruction vs. CMI in special test.

Cost avoidance savings. "Average on board, 606.3 "Derived by pro-rating estimate shown above.

critical job tasks

- performance based instruction
- performance based criterion testing
- delivery system
- . individual paced
- . reinforcement/performance warranty.

An accurate count of Army courses that are individualized is unavailable. Only a few of the Army's self-paced courses are open-entry and only about 50 to 75 are open-exit courses. TDI is currently assessing the extent of II in the Army (including how many courses are self-paced and how many are contractor developed or in-house developed) and determining problems and effectiveness of its use in the school. However, it appears that there is a trend to return to CI because of changes in managers.

At present, the major operational CAI system in the Army is the Computerized Training System (CTS) formerly located at Ft. Monroe. This is the original Army CAI system. The CTS is now located at the Signal School, Ft. Gordon, Georgia. It teaches only 10 percent of three courses (radio, teletype, and avionics equipment repair) due to the hands-on nature of the courses. The CTS has 96 terminals and the combined load is 500 trainees.

The Signal School is in the process of reconfiguring the CTS to an Automated Training Management System (ATRMS). Four hundred twenty-five trainees currently receive training on the system. The reconfiguration is being implemented from the beginning of the course; 800 trainees in the basic radio-telegraph and teletypewriter operator courses who are in the last weeks of training are still in lockstep mode. Full operation is expected within 2 months. At that time, there will be approximately 1,500 trainees average on board (AOB) in training. Plans are also being developed to put the faculty development courses on ATRMS. This will give them a permanent record of all faculty improvement efforts. Six minicomputers are used to service 32 terminals for three basic courses. ATRMS has the capability of managing any trainee in more than one course at a time. Trainees can take the operator courses and at the same time take a course in International Morse Code.

The Signal School staff has encountered some difficulties in implementation. Control of students has been a problem because of very large throughput courses. Further, courses depend heavily upon the written word as a result of direction to make training packages "exportable." The trend within TRADOC presently is to export as much training into the field as possible and since CAI is not practical for such use, reliance has been placed on written materials.

In addition to ATRMS there are a number of new CAI systems being implemented in the Army. Ft. Gordon will be the testbed for Adaptive Computer Training System (ACTS) and Reactive Electronic Simulator (REESE). The Army also plans to use the Educational Computer Corporation's EC-2/3 systems for the following applications:

- Cobra Helicopter training: 72 student stations for seven systems at Ft. Eustis
- . Black Hawk Helicopter training: 22 student stations at Ft. Gordon, plus one station for the composite system at Ft. Rucker
- . M60 Tank: 25 student stations at Ft. Knox and Aberdeen Proving Ground
- . M109/M110 Howitzer: four student stations at Ft. Sill.

Finally, Plato is being used by the Army in the following training:

- Ft. Shafter: three terminals to deliver general education to military personnel
- Schofield Barracks: five terminals for wheeled vehicle maintenance and to deliver general education to military personnel
- Tobyhanna Army Depot and Letterkenney Army Depot: terminals to deliver general education to civilians.

The major prototype of the Army CMI system, the Advanced Instructional Management System (AIMS), is located at Ft. Sill. This system was adapted from the Navy's Versatile Training System (VTS) and is used as a personnel tracking system as well as a training management system. It is anticipated that AIMS will be on line in 1981 and will expand to include a number of TRADOC activities. It is also anticipated that the Signal School's ATRMS will be subsumed under AIMS as they will be providing similar services.

The TDI has been heavily involved in contracting related to II programs. TDI also has a 3-year program to investigate specific applications of CAI to Advanced Individual Training (AIT) for Military Occupational Specialities (MOS). They will select MOS courses having unique training problems in which CAI can be utilized as a solution and are to make extensive use of the latest microprocessor technology and develop unique low cost, costeffective delivery systems. Twelve courses have been completed under contract (\$1,434,400) and nine courses are being developed (\$1,581,300). Further, a "modest" program costing \$1,810,000 was initiated in 1976 to assist schools in systems development of instruction by providing contract resources.

Finally, TDI has a contract with Appli-Mation, Inc., Orlando, on Computer Assisted Instruction Training Delivery System (CAITDS) to investigate the use of tactical computers to deliver training. It has four tasks: (1) identify training applications for the Tactical Computer Terminal (TCT), (2) provide cost analysis and operational computer conditions and deployment of the TCT, (3) identify training applications for the field (processor controlled system), and (4) provide cost analysis and operational conditions and deployment of other tactical processors.

#### U.S. AIR FORCE

There is no official Air Force policy on II (Goldman, 1979). However, according to Brown, et al. (1973), the Air Force has the following goals and training objectives:

- . increase job-relevancy of training
- . reduce training time
- . use audiovisual devices creatively
- . make instructors problem solving managers of instruction
- make training responsive to rapid changes in manpower requirements
- tailor courses to job performance objectives
- . use criterion-based tests.

Despite the lack of official Air Force policy on II, there are pressures for self-pacing in advanced courses (the 7-skill level of the AF 3, 5, and 7-skill level system). It is believed that II is of most value at this level of training because of heterogeneity of students in the courses.

The Air Force has 110 self-paced courses, which according to Goldman (1979) are about 10 percent of Type II and III courses. The various types of Air Force courses are identified as:

Type I:	Factory (contractor taught)					
Type 11:	Special, modular, short course, specific equipment or new procedures					
Type III:	5 and 7 level, Basic and Advanced courses					
Type IV:	Field training detachments.					

It is important to note that in spite of the fact that only 10 percent of Type II and III courses are self-paced, 22 to 25 percent of the student load is in self-paced courses.

The major Air Force CAI system is the Advanced Instruction System (AIS). It was designed to teach four courses and is currently used to teach one. Originally intended as an operational device it presently is being used by the research and development community. Currently, AIS is primarily used in a CMI mode (90 percent) for the one course resident in the system. The fact that this system failed to meet its original objective has been attributed to a lack of an effective program for institutionalizing the instructional innovation. In some cases, deliberate attempts to subvert the system were reported. Other CAI installations in the Air Force include:

thirty Plato terminals at Sheppard Air Force Base for training physician's assistants

- twenty Plato terminals at Chanute AFB for special vehicle maintenance
- Worldwide Military Command and Control System (WWMCCS) at Keesler AFB with 16 remote sites around the world
- several hundred 5-6 week courses using local computers administered by the Air Training Command (ATC)
- . command-unique CAI/CMI; e.g., at Air University, Scott AFB, McDill AFB
- base level computers for on-the-job training in Civil Engineering, personnel, and accounting/finance
- personnel/administrative specialists are being trained in a basic 3-level course using a remote processor with training tapes sent to local sites.

There appears to be an interest within the ATC in establishing "lessons learned" in II, CAI, and CMI.

#### U.S. NAVY

Historical aspects of the Navy's concern with II was provided in section I. The Navy clearly is in the forefront of the attempt to increase the efficiency of technical training through the use of II. For example, table 3 shows the projections for currently planned CMI installations (Van Matre, 1979). However, this increased emphasis on II is only partially attributable to technological innovation and foresightedness. Table 4 contains information compiled by the Master Chief Petty Officer of the Force (MCPOF) of the CNET. The table shows representative increases in technical time-to-train requirements for similar weapons platforms as a function of time. When compared with projected training resource requirements (figure 1) using current methods of training, it becomes obvious that either additional resources will have to be obtained or training efficiencies will have to be effected if the Navy is to maintain the desired levels of readiness. In the present climate of austerity, it is unlikely that resources in the amounts required will be available. Thus, it seems likely that the use of II as one means of increasing instructional efficiencies will continue to grow. A 1976 report on the individual learning system at the Naval School of Photography (NTTC ltr Code 01 of 15 October 1976) provides an example of the cost efficiencies possible. In a 4-year study, documented savings on course length reductions were 326K, 208K, and 255K for FY 74, 75, 76 respectively. In the same period, 737K in cost savings were realized from staff reductions. This efficiency was not obtained at the expense of quality. Graduates of this program averaged 5 to 7 percent higher on the comprehensive course exam than under lockstep training and there was no apparent decline in quality of graduates as perceived by fleet personnel.

The current use of II in Navy training is known to be widespread. The following paragraphs describe the extent of the major components in the Navy including CMI, IMI, PI, and CAI. The comprehensiveness of these descriptions was limited by the time available for the study and the availability of necessary data. The data in table 5 provide a perspective

	NAVY CMI	AIR FORCE AIS	AR CTS	MY AIMS	MARINE CORPS CBE
Students Daily	16,000	2,400	365	1,600	2,000
Courses/Schools	25	4	4	2	4-8 CAI 40 + CMI
Locations	6	1	1	1/22	1

# TABLE 3. PLANNED MILITARY CMI SYSTEMS

Source: Van Matre (1979)

# TABLE 4. REPRESENTATIVE INCREASES IN TECHNICAL TRAINING TIME-TO-TRAIN REQUIREMENTS

SURFACE	DD-962 Class (1960)	DLG-26 Class (1973)	DD-963 Class (1973)
Sonar Technicians (Man-weeks)	63	504	718
Data System Technicians (Man-weeks)	0	0	500
Machinery/Electronics/Weapons Technicians (Man-weeks)	810	3367	4671
AIR	F-8 Crusader (1955)	F-4J Phantom (1966)	F-14 Tomcat (1973)
Total Maintenance Personnel (Man-weeks)	573	785	1050
SUBSURFACE	SS-563 Class (1951) Diese1	SSN-585 Class (1959) Nuclear Attack	SSBN-616 Class (1963) Nuclear Ballistic
Total Technical Personnel (Man-weeks)	1675	4300	6400

Source: Master Chief Petty Officer of the Force (MCPOF), CNET

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Source: MCPOF, CNET

TABLE 5. ENROLLS AND AOB DATA BY METHOD OF INSTRUCTION FOR FY 78\*

Method of Instruction		FY 78 Enrolls	AOB Under <u>Instruction</u>	AOB Awaiting Instruction	AOB Awaiting Transfer	Number of CDPs
Combination of Methods of Individualized Instruction		43,705	5,116	792	206	116
Computer Managed Instructic:		22,867	1,679	419	26	32
Group-Paced or Lock- Step Instruction		615,751	42,970	3,407	1,838	5,156
Self-Paced Instructor		58,704	2,990	300	296	214
	TOTALS	741,027	52,755	4,918	2,366	5,518
*Specialized Training o	mly (i.e.	, A,C, and F typ	e courses)			]

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by which to evaluate the information in subsequent paragraphs of this section. The table summarizes enrollments and AOB as a function of type of instruction.

COMPUTER MANAGED INSTRUCTION. CMI is the largest component of what is generically referred to as II in the NAVEDTRACOM. With some activities of the NAVEDTRACOM, and certainly among user activities, CMI has come to be synonomous with II, self-paced instruction, and, occasionally, ISD. Unfortunately, this confusion has often resulted in inappropriate criticism of CMI. However, because of its inherent record keeping capability it is possible to provide some relatively detailed information on the status of this system.

The following data provides a thumbnail sketch of CMI system operation.

- Daily average student load (AOB): 6,795 (FY 78)
- No. locations using CMI: 5
- No. schools currently using CMI: 14
- Annual throughput of courses on CMI: 66,572 (FY 78)
- No. daily transactions on the computer: 26,508 (20 Aug 1979)
- Annual budget for computer operations: \$3,350,000 (FY 78)

Table 6 identifies the major technical training courses currently on the CMI system and provides their AOB and annual throughput. AOB and annual throughput for individual course data processing (CDP) numbers of all CMI courses are included in appendix C.

THELE OF LIGHTING OF II COUNSES CONNENTED FINANCED DI COMPOTEN - II /	TABLE	6.	LISTING	OF	II	COURSES	CURRENTLY	MANAGED	BY	COMPUTER	-	FY	79	)
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Course Name	Type of Course	AOB	Annual Throughput
Basic Electricity and Electronics	АР	4,506	19,788
Propulsion Engineering	АР	1,177	9,059
Radioman	Al	842	5,223
Aviation Mechanic	Al	386	2,908
Aviation Fundamentals	АР	1,099	17,632
Avionics Technician	Al	1,247	2,968

Table 7 presents the interim FY 79 CMI Implementation Plan as promulgated by the CNET. This guidance may be superseded as NAVEDTRACOM realignment/ reorganization plans become effective. Nevertheless, the expansion of the CMI system is expected to reach a capacity of about 16,000 students at 25 schools in six locations by the mid-1980s.

Course	Location	Operational Planning Date*
IC	San Diego, CA	79/2
PE EXP (BT)	Great Lakes, IL	79/2
PE EXP (MM)	Great Lakes, IL	79/3
SK	Meridian, MI	**
АК	Meridian, MI	**
EM	Great Lakes, IL	79/4
DP	San Diego, CA	80/1
IT	San Diego, CA	80/3
IT	Great Lakes, IL	80/3
IT	Memphis, TN	80/3

#### TABLE 7. FY 79 CMI IMPLEMENTATION PLAN

\*Expressed by FY/quarter; date at which validation revision of course development has been completed.

\*\*The advisability of implementing SK/AK courses is being reviewed because of staffing cuts.

Source: CNET 1tr Code 526, 18 Jan 1979

INSTRUCTOR MANAGED INSTRUCTION (IMI). The implementation of II as an instructional strategy has not been limited to courses managed by computer. A number of courses, or segments of courses, employ an instructor-managed "self-paced" delivery mode to transmit instruction. Because of low throughputs, or other considerations, it was determined that it was not feasible and/or economic to manage these courses by computer. In IMI, instructors prescribe instructional sequences, give and score examinations, maintain records, and provide counseling and guidance. Actual instruction, however, remains the responsibility of the student working with some form of II.

The current reporting system makes it difficult to identify all courses in the NAVEDTRACOM that can be classified as IMI courses. However, based on information available from the Navy Integrated Training Resources and Administrative System (NITRAS), it is possible to identify a number of specific courses that fall into this category. Appendix C lists the FY79 enrollment, number of graduates, and AOB for all technical training courses identified as containing some degree of II including those managed via IMI. Major individualized courses which employ IMI, their AOB and throughput are listed in table 8.

Course Name	Type of Course	AOB	Annual Throughput
Yeoman "A" Course	٢A	212	1,146
Personnelman "A" Course	Al	129	893
Supply Technician "A" Course	Al	120	823
Engineman "A"	A1	124	1,611
Machinist Mate "A"	(600 and 1200 PSI)	638	4,808
Aviation Boatswain Mate, Fundamentals	AP	45	1,028

#### TABLE 8. LISTING OF MAJOR INDIVIDUALIZED COURSES MANAGED BY INSTRUCTORS - FY 79

It is not possible to predict the future mix of courses with regard to instruction type with any degree of certainty. However, with a policy that maintains a preference for II (NAVEDTRA 106A, phase III, p. 124) and increased emphasis on efficiency in training, it is likely that II will become even more imbedded in the NAVEDTRACOM. However, it will be necessary to develop an algorithm for assignment of courses to IMI or CMI if full advantage is to be made of these management strategies.

PROGRAMMED INSTRUCTION. Programmed instruction is normally delivered via texts containing summary information, a narrative, or a sequenced learning program. It can, however, be delivered through a variety of media or combined with various management strategies; i.e., CAI, CMI.

Currently, programmed instruction is a key component in II. It is also the most difficult component to document in terms of degree of use in NAVEDTRACOM courses. Programmed instruction is found in almost all course types, including CI where it might be used for remediation, the transmission of noncourse information, or augmenting of instruction; e.g., after hours study.

The Chief of Naval Technical Training (CNTECHTRA) has produced a Catalogue of Naval Technical Training Publications (CNTT-A-68) which lists some 800 titles described in the catalogue as being PI texts or part of a PI instructional package. These titles address subjects in a large variety of technical training topics used in many different courses. It is assumed that in the time since this catalogue was published, other course materials have been developed using PI. It should be noted that other types of training; e.g., Officer, General Military Training (GMT), probably employ PI but a survey of these areas was beyond the scope of the present study.

It is anticipated that PI texts will continue to be a primary delivery medium. The cost of audiovisual materials and the additional time that is required to develop and test other forms of instructional delivery/management associated with II will limit their use in a time of resource constraint. Barring technical breakthroughs which may alter this situation, PI texts will continue to be the most common form of II.

COMPUTER AIDED INSTRUCTION. The implementation of computer-aided instruction in the NAVEDTRACOM has been relatively small compared to other components of II. The cost of employing computers for the sole purpose of instruction has, until recently, been prohibitively expensive. In addition, the use of CAI has been validated for only a few, very specialized types of training. In the short time available for the study, a surprising number of CAI programs were identified. These are listed in table 9. While not exhaustive, this information gives an impression of rapid growth in this aspect of II for technical training.

It is difficult to identify all CAI delivery systems in the Navy because of management practices associated with procurement. Major systems are reported and carefully tracked within the NAVEDTRACOM. However, desk top calculators and training devices employing computers are procured and managed separately from large systems and are identifiable only through tedious examination of records and interpersonal contacts. A management information system which permits tracking of all CAI systems will soon be a requirement if duplication of effort is to be avoided and effective management control exercised.

It is likely that experimentation with CAI delivery systems, particularly for specialized types of training, will continue. However, it is unlikely that there will be widespread expansion of CAI or replacement of CI or CMI until software costs can be lowered significantly. At a time when hardware costs are dropping precipitously, software costs continue to be the limiting factor in any computer-based development.

It should be noted that the information contained in this section was obtained in a 4-month period. The data should be considered representative as an exhaustive survey was not possible. Similar analysis in other areas of training and education are required to have a complete picture of the extent of II in the NAVEDTRACOM. COMPUTER-AIDED INSTRUCTIONAL PROGRAMS PLANNED/IN PLACE IN NAVY TRAINING TABLE 9.

CAI Identification	Training Use	Number of Students Stations	Locations	Remarks
TICCIT (MITRE/Hazeltine)	S-3A	Undetermined	North Island Cecil Field	In Use
EC-2/3 (Educational	AE	16	Memphis	14 systems under
computer toporation s 2- and 3-dimensional panels with CRT)	AS Marine Marine NAVAIR	103 100 60 Undetermined	Memphis Camp Pendleton Twentynine Palms Undetermined	contract 8 systems 27 systems 200 additional stations
GETS (General Electric, computerized, self-	TRIDENT (strategic Weapons Training)	15	Bangor	
contained, interactive training console)	TRIDENT (Engineering Operations Training)	12	Bangor	
Device 20517	0S "A" School	60	Undetermined	NTDS Training FY 84 Implementation
CT(0) CAI System	CT "A" School	15	Undetermined	Basic Communications and CT message handling
Not Designated	F-18	Undetermined	Undetermined	Planned for Future
Device 10H1	EW Operations and Maintenance	60-70	Corry Field	300 Learning Carrels will be under CMI

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#### SECTION III

#### FACTORS AFFECTING THE EFFICIENCY/EFFECTIVENESS OF INDIVIDUALIZED INSTRUCTION

This section identifies and discusses factors which influence the effective development, delivery, and management of instruction. The analysis focuses only on those factors which can effect changes toward improving the efficiency/effectiveness of II in the NAVEDTRACOM. The present Navy II program is a massive undertaking. Although its full extent is difficult to document, its CMI component is the largest and most successful system of its kind in terms of numbers of students processed and numbers of courses resident in the system. It should also be noted that the Navy has consistently been in the forefront of the development and implementation of computer based instruction. Because of its visibility, the Navy program has received more than its fair share of criticism.

It has been demonstrated that II is as effective an instructional strategy as CI. Therefore, there are only two major relevant considerations for the evaluation of II: cost effectiveness and management effectiveness. The remainder of this section provides information bearing on these issues. Specifically, factors are identified which singly or in combination may impact on the cost or management effectiveness of II. Each factor is then discussed and specific illustrations of its effect on instruction are provided. The factors are arbitrarily grouped into those dealing with:

- organizational structure for II
- . attitudes
- . resources
- . data bases
- . instructor/manager training
- course administration.

#### ORGANIZATIONAL STRUCTURE FOR INDIVIDUALIZED INSTRUCTION

A primary factor in the efficiency of II is the organizational structure which has evolved to support its implementation in NAVEDTRACOM. An appropriate organizational structure is a necessary but insufficient condition to the effectiveness of an instructional system. Seidel and Wagner (in press) have suggested that desirable organizational characteristics associated with a complex innovation such as the large scale implementation of II include:

- a clear line of project control with congruent allocation of authority and responsibility
- frequent communication for monitoring expectations and understanding
- continuous communications mediated by the project manager.
Focus on these characteristics is particularly relevant to the analysis of the Navy organizational structure for II. The current command structure of NAVEDTRACOM was developed to support an instructional system which was and is characterized by the use of platform instruction and schoolhouse (decentralized) development and management of instruction. The implementation of II, the move toward centralized development of instruction, and increased centralized management of instruction via the computer have placed additional emphasis on the need for integration and coordination across functional lines.

Figure 2 shows command and management relationships, CMI project management, and technical guidance relationships for CMI, a major delivery system for II. It is used here as an example of the complexity of organizational relationships which have developed to support this major facet of II. In addition to the various relationships depicted, each of the CNET Assistant Chiefs of Staff (ACOS) has responsibility for policy guidance in his respective area. Analysis of the structure depicted in figure 2 indicates the lack of a clear and unambiguous line of control and a potential for disruptions in communication and lapses in coordination.

During interviews conducted as a part of the present study, organizational structure was identified more frequently than any other factor as having a significant influence on the effectiveness of II. A major difficulty resulting from the current structure is that of establishing accountability for specific aspects of II. This difficulty was perceived to exist throughout NAVEDTRACOM except for ADP organizational units. Specific areas in which this difficulty was manifested and which are discussed in this report were:

- ambiguous policies for the selection of instructional strategies
- lack of standard policy for the use of course administration data available from the CMI system
- . lack of coordination among activities responsible for centralized course development and resource allocation/acquisition
- . inability to respond to requests for quantitative cost effectiveness/ evaluation data
- . Lapses in responsibility and/or communication.

In addition, the lack of a single office/activity with responsibility for the integration and coordination of all aspects of II has contributed significantly to these problems. What now exists at CNET are offices with individual concerns for policy in instructional development and implementation, operational management of type training (technical, special, air), ADP support, or the management of centralized instructional development with regard to II. This decentralization of structure is also maintained at lower echelons of the command. This structure has promoted competition for resources, illdefined boundaries of responsibility, and an occasional inability to respond completely and effectively to user concerns.





Figure 2. Command, Management and Technical Relationships in the CMI System

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all

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## ATTITUDES

Currently, a significant number of Navy personnel have the attitude that II is ineffective and/or inefficient. In most instances, this negative attitude is not justified. Rather than focusing on specific problems such as the quality of instructional material, shortage of resources, or conflicts in policy, criticisms are usually nonspecific in focus.

Negative attitudes and resistance to change are likely to result from a lack of information, a failure to involve those activities required to implement the new program, and/or a lack of high level commitment to that program. Unfortunately, these effects tend to be generalized to all aspects/elements of the system rather than restricted to the specific components that may be ineffective.

This generalization of attitude often results from a lack of knowledge of the management structure or the failure to understand that many educational or instructional decisions are dictated by external constraints. In some instances there may be a perceived failure of the system to respond to expectations or requirements.

The discussions held with personnel involved in II indicate mixed perceptions of II. Some product users appear to be generally dissatisfied with the capabilities of graduates of II programs. Managers within the system, however, tend to view II as a satisfactory means of meeting increasing instructional requirements. Student and instructor attitudes range from total support to disenchantment. There is a small coterie vehemently opposed to II who are convinced that CI is the only form of instruction. However, the trend appears to be toward a more positive view of II as more experience with this instructional strategy is acquired.

Differences in attitude appear to reflect the degree of involvement with II. Moreover, many of the negative attitudes apparently reflect deeply held beliefs about the value of CI or an incomplete knowledge of what II is and how it operates. The essential point is that, regardless of cause, these perceptions do exist and must be addressed. Equally important is the identification of the conditions that can be addressed to ease the problem.

A number of factors were identified during interviews which appear to have contributed to the development of negative attitudes toward II. These are identified and briefly discussed below:

Confusion in terminology. As indicated earlier, this is a pervasive factor. Clarity of terminology is essential to the establishment and communication of concepts, policy, and operations. The incorrect use of specific terms has led to misunderstandings and inappropriate criticism of the entire system.

<u>Changing roles of instructors</u>. The change from platform instructor to learning center supervisor (LCS) and from LCS to learning center instructor (LCI) has required considerable alteration to the functions of instructional personnel. Failure to recognize the functions of this new role, or a lack of training to prepare individuals to perform these functions, has been reflected in disaffections with the system.

- <u>Changing roles for students</u>. The implementation of II has also changed the student's role. These changes have resulted from the requirement for more independent work, interaction with computers, and adaptation to different instructional environments. Combined with the changing quality of accessions and difficulties in identifying and providing appropriate incentives, these factors have affected student attitudes. It appears, however, that students can adapt more readily to II if it is encountered early in the training pipeline. Shifts between II and conventional methodologies may also result in student disorientation unless adequate preparation for these shifts is provided.
- Impact of external constraints. Personnel who seldom come in direct contact with the development, delivery, and management of instruction generally do not have an appreciation of the constraints which operate on the system. Often, fiscal and management considerations are imposed which result in a less than optimal instructional program. Unfortunately, criticism is then leveled at the instructional program itself rather than at the constraints which have affected it.
- <u>Communication failures</u>. This element is basic to the presence of negative attitudes about II and has also been discussed in the context of organizational structure. It is mentioned again in order to emphasize its importance to the overall effectiveness of II.
- <u>Changes in course content</u>. Concurrent with the initiation of II, and/or the introduction of CMI, resource constraints have forced instructional managers to review what can reasonably be accomplished in training programs at all levels and to adjust programs accordingly. This sometimes results in graduates with different qualifications than previously produced. User failure to recognize that changes have occurred in instructional strategy and course content, with attendant implications for training responsibilities by onthe-job training (OJT), has resulted in some unwarranted criticism of instruction.
- <u>Measurement of performance</u>. The present lack of data on the job performance and/or retention of knowledges and skills of school graduates has made it difficult to assess the validity of user criticisms of instructional programs.

Understanding of instructional technologies. Much negative feeling toward II results from the perception that depersonalization of instruction and changes in quality of instructional material result from the use of the computer to manage instruction. Neither of these perceptions is accurate, but they do show a lack of understanding of the various aspects of II. Further, the requirements of computer based management for stringently specific information and relatively rigid operating guidelines may contribute to these perceptions since they might appear to be dictating instructional policy.

#### RESOURCES

Although training effectiveness and efficiency have already been discussed, it should be reemphasized that decisions made about instructional systems or programs always reflect a balance between these two concerns. Since research has shown that there is little or no difference in training effectiveness between conventional and individualized instructional strategies, the resource efficiencies that impact may be the most crucial element in the evaluation of II. Two points must be considered in the assessment of the efficiency of II:

- To date, research has concentrated on an expression of efficiency in terms of a savings of student time to complete specified material. The use of this single criterion as a benchmark may fail to take into account concomitant changes in curriculum material. Thus, available estimates of efficiencies may be confounded.
- There exist only a few relevant cost data bases for use in comparing the various economic elements of instructional programs; e.g., the CNET Resource Management System. Until more complete data resources are developed and maintained it will be difficult, if not impossible, to provide unambiguous estimates of cost efficiencies.

In addition to the purely economic basis for choosing an instructional strategy, there are several compelling reasons why more cost efficient training must be sought. For example, information presented in the previous section indicated a trend toward increasing complexity of training requirements with a concomitant requirement for increased training times. The combination of these trends with a requirement that training resources remain proportionately constant clearly establishes the need to identify more efficient means of training. Individualized instruction is one possibility for effecting these efficiency measures.

The decline in availability of training resources in general will continue to have an impact on specific training programs. The general reduction requires the reprogramming of available resources according to shifting or changing priorities. This often results in the development of adversary roles among training programs, courses, and systems as they compete for these resources. The existence of this competition implies that those units that can justify expenditures most effectively, while at the same time receiving

active support from policy making personnel, will incur the least negative impact on their programs. As has been discussed previously, an attitude of total commitment for II programs is not currently perceived to exist. The data bases from which justification evidence could be compiled is fragmented and incomplete.

The appropriate method of assessing the efficiency of II is through life cycle costing (see appendix B). Unfortunately, like any high cost investment, these life cycle estimates are subject to events which may affect the accuracy of the initial estimates; e.g., the introduction of new technology. The failure to apply an appropriate costing model or to take into account external events operating on the evaluation may result in inappropriate or inaccurate data.

Another factor which affects the relationship between resources and II is the influence of external requirements or decisions on instructional issues. For example, external requirements to justify particular expenditures or to employ a particular instructional strategy may preempt the following of prescribed ISD procedures. Thus, optimum education/training programs may be made subservient to resource allocations. These external considerations also affect the strategies by which claims are made for resources.

A final general issue which affects allocation of resources is grounded in the changing nature and qualifications of the student population to be trained. The decrease in the total base population from which recruits are taken, the increasing numbers of women being trained, and the lower entrance level skills of recruits will assume more and more significance in the allocation of resources. Additionally, this set of circumstances may impact directly on selection of strategies or delivery systems and, thus, indirectly on resource use in operating these systems.

Clearly, the issues are complex and interactive. They are cited here as a basis for the interpretation and evaluation of other more specific findings. Several specific observations related to resources follow:

1. Increasing instructional requirements and decreasing resource availability have provided an impetus for the continuing development of innovative and efficient instructional strategies and delivery systems.

2. There is apparently a satisfactory level of resource availability for ADP support requirements, particularly in the hardware area. Capability for CMI expansion, for example, exists to levels that should accommodate requirements for at least the short term.

3. A primary result of the reduction in resources has been the reduction of support services at the schoolhouse level. This reduction in services, while detrimental to all programs, is particularly disruptive to those courses using II as an instructional strategy. For example, in numerous instances instructors are forced to assume responsibility for support functions. For II courses, where the original instructor complement was established on the basis of past estimates of student/instructor ratios and average periods of instruction, this added responsibility may increase the workload to critical levels. During peak loading periods, the additional support requirement may

necessitate cancellation of leave or other actions that will affect the morale of the instructor/management staff and, ultimately, impact on instructional quality.

The shifting of responsibilities and duties among schoolhouse personnel makes it difficult to maintain an accurate breakout of labor. Further, the disproportionate impact of resource cutbacks on support activities may precipitate a circumvention of the manpower accounting system in the belief that if such billets were identified as being filled by instructor personnel, the instructor billets would be perceived as being unnecessary and would eventually be taken away. This practice, unfortunately, has the direct negative impact of reducing the credibility of the manpower reports coming out of the instructional environment.

4. Significant waste of resources is occurring as a result of an inability to integrate the ISD process and the POM/budget cycle. In the implementation of II, the lack of coordination between course development and the POM cycles can be reflected in several specific ways. For example, there may be discrepancies between course development and ADP hardware acquisition or between course facility requirements and physical facility renovation budget insertions. The potential extent of this problem can be appreciated from a recent estimate that over \$200K was expended on equipment acquired but not utilized at three NAVEDTRACOM locations during an 18-month period.

5. There is currently a widely held perception by lower echelon activities that there is a lack of management support for II programs. This perception is at least partially based on the low priorities assigned for resource support of those component systems that are associated with or supportive of II. This concern also extends to personnel support.

#### DATA BASES

There are three primary areas in which management information is required for the operation, management, and evaluation of any instructional system. These are course administration data, cost data, and training effectiveness information. Course administration data are inherent in the delivery of instruction. They include planning and status data at higher levels of management as well as specifics of course administration and student performance at the schoolhouse level. Cost data may be categorized into development costs and operational costs and include those costs associated with the direct support of the instructional program by other agencies; e.g., computer support. Training effectiveness information may reflect the degree to which a course has met its training objectives (internal evaluation) or it may reflect the degree to which course objectives are related to performance requirements in the Fleet (external evaluation). Various aspects of the above data bases can thus be combined to address questions of efficiency and/or effectiveness. The following paragraphs provide a brief overview of the current status of data bases available for the assessment of II.

COURSE ADMINISTRATION DATA. There are considerable course administration data available on all technical training courses in the various files of NITRAS. While a great deal of detailed information is available through this system, it provides only a very broad categorization of courses in terms of II.

The CMI system maintains additional administrative data on those courses presently on the system to the level of individual student responses and provides for the management of a student's progress through the course. This system also provides a series of reports appropriate to the overall management of II at the schoolhouse. Additional management reports are being developed on a centralized and individual basis as needs are identified. It may be appropriate at this time to conduct a requirements analysis to preclude duplication of effort, to insure that appropriate management tools are available, and to identify any additional training needs regarding the use of available information.

No single data base was identified which permits either a complete reporting of status or the evaluation of computer based instruction in the Navy. Such systems have been identified (section II) but have been associated with the research and development cycle of training device procurement making it difficult to track and evaluate their operational use.

COST DATA. Data which permit a comprehensive cost benefit analysis are not available. The CNET Resource Management System (RMS) can provide operational costs of courses, and the acquisition and operations cost of the hardware supporting CMI are available. However, unambiguous course development costs are not available. Further, a meaningful comparison of II with CI and CMI with IMI in terms of efficiency will require specific cost data associated with instructional development and course operation.

The only cost comparisons of II and CI have been in terms of projected savings in student time. It has been found that considerable savings are obtained through II. It was noted earlier that portions of these savings may be attributed to changes in curriculum, thus confounding any generalizations about II efficiency. It has been suggested (Orlansky and String, 1979) that a 10 percent increase in efficiency is realized when computer management is added to a well designed individualized course. Clearly, quantitative response to inquiries regarding the efficiency of II are not possible at the present time without the development of appropriate data bases.

TRAINING EFFECTIVENESS DATA. The training effectiveness of II has generally been assessed by comparing end of course achievement scores of students in II and CI courses. It is generally held that II is at least as effective as CI in those terms. In essence, this amounts to an internal evaluation or an assessment of the degree to which instructional strategies are equivalent in meeting course objectives. Such evaluations are being conducted by schools on a continuing basis.

The development of a comprehensive/standardized data base by CNET for external evaluation is currently underway. However, there currently exists no data base which permits a direct assessment of the effectiveness of II on a command-wide basis.

#### INSTRUCTOR/MANAGER TRAINING

The implementation of II in the NAVEDTRACOM has had a profound influence on the role of the instructor and manager in the learning process. In II, the proportion of instructor effort devoted to teaching is less than that devoted to the roles of counselor, classroom manager, automatic data processing technician or master-at-arms. However, course-related activities such as instructional development or test and evaluation have changed. These changes dictate the need for effective preparatory training in the unique aspects of II.

In discussing the impact that training of instructors and managers has on the effectiveness of II, two additional points should be borne in mind:

- The role of the instructor in II is still evolving and the best utilization procedures, optimal assignment policies, or the extent of various kinds of training that should be provided have not been established. Accordingly, it is important that provision be made for investigation in these areas to continue.
- . Training in II should not be limited to instructors. There is ample evidence that the requirement for training in the delivery aspects of II extends to all levels of management. Those individuals in administrative and/or managerial roles should also be trained in the optimal application of II to the learning process.

During the course of this study effort, specific areas of concern related to the training of instructors/managers were identified. These problem areas are discussed below.

1. Although recognized as important, little in the way of tangible support has been provided instructor training for II. This lack of support is reflected in low priorities assigned to instructor/manager training.

2. There is little standardization among training activities in training provided for instructors assigned to II programs. Some training activities have based their programs on the assumption that an II instructor should be as broadly trained as possible and require that all available training courses be taken. Other activities require only completion of the LCI course now offered at the various II schools. In either instance, OJT may be provided. Neither of these approaches is optimal; however, one of these may be inefficient and the other ineffective.

3. There is a widespread perception that the LCI course, as currently configured and administered, is of little value to potential instructors in the delivery of II. Training needs of the LCI have not been adequately identified. The course itself, intended as a 5-day, individualized course of instruction, normally takes only 3 days. This is not considered sufficient

to provide the breadth of information that is required for skilled performance in a learning center. It is questionable that OJT can make up for these deficiencies.

4. In almost all training activities, the effects of a continuous and sometimes substantial pressure on the instructor to move students through the program, using techniques with which he may not be totally familiar or comfortable, can be seen in the behaviors and attitudes of the instructor population. If these conditions persist, and as time in job increases, anxiety, alienation, and/or boredom levels may increase. Several training activities control this effect by rotating instructors among instructional and support functions.

The essential point here is that this type of problem is being handled on an individual basis with little or no coordination among training activities or even among schools at the same activity. Despite these difficulties, individual schools seem to be meeting their own unique instructor training requirements through OJT. It is apparent that both the knowledge and the willingness to address training problems is present within the instructor community; however, the current piecemeal approach is not the most efficient way to apply available skills and knowledges.

#### COURSE ADMINISTRATION

The factors discussed in this subsection are related to various aspects of course administration.

TESTING POLICIES. The total effectiveness of II is influenced by the comprehensiveness of the evaluation programs associated with it. Students presently enrolled in courses managed by CMI are limited to a multiple choice format, hence, restricting evaluation to the assessment of retention via recognition. Specifically, this policy has restricted flexibility in developing item alternatives in both progress testing and remediation testing. It has not generally been used to assess the recall of material, although this may be possible through the application of ingenuity in the use of multiple choice formats. However, several instances were observed in which initiatives were being taken at the schoolhouse to provide for testing via recall using additional written and oral examinations. In addition, alternatives to the current hardware limitations associated with student input are being evaluated as a part of an overall systems analysis of delivery strategies.

PREDICTED COMPLETION TIMES (PCT). The purpose of PCTs in II is to provide guidelines for the assessment of individual student progress by allowing for monitoring of progress during the course and by establishing a student's class ranking. The use of PCT to influence the progress of a student is not completely consistent with an idealized model of II but is necessary and consistent with the requirement that the Navy train its personnel in the most efficient manner. Because it is a major basis for evaluating progress the average accuracy of predictions and the specific components in the prediction equation are critical considerations. Several respondents indicated that the level of accuracy in individual predictions of the PCT was unacceptable. At least a portion of this inaccuracy was due to the fact that reading comprehension was not included in the PCT equation until recently. Since the

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courses are verbally loaded this discrepancy was to be expected. In addition, what appears to be slavish adherence on the part of some activities to the use of the PCT as a point estimate, instead of an average which includes a range of acceptable values, appears to have complicated the problem. Further, the lack of uniform application of the PCT across activities makes direct comparison of various evaluation data difficult.

COURSE LOADING. Given the availability of related support services; e.g., billeting, the momentary student capacity of any course is determined by the number of classroom seats or carrels. Thus, both conventional and individualized courses suffer the same stresses associated with an inability to level load. The perception that individualized courses would somehow act to minimize the impact of uneven loading has proven to be inaccurate. The observable effects from aperiodic loading in II include:

- high student/instructor ratios
- . double shifting at peak loads
- . increased time in queue
- . disruption in support areas--messing and billeting
- an increased sense of depersonalization
- . decreases in motivation of students and instructors
  - increased difficulties in tracking students.

HARDWARE. For the most part, ADP equipment associated with the management of II in CMI is very reliable and meets system specifications. Figure 3 shows a summary of a typical day's interaction with the system. Figure 4 shows CMI central system availability over a selected time period. However, several considerations with respect to hardware are appropriate.

State-of-the-art technology is rapidly progressing and elements of the present system are becoming obsolete. For example, alternatives to the present paper input system need to be identified and evaluated. The lack of flexibility in the system's capability to accept student responses has been addressed in a previous section. Decision guidelines for the centralization or decentralization of present and future system configurations also need to be established. Initial steps are being taken by CNET to accomplish these requirements.

The capacity of the present system is more than adequate given the original and modified implementation schedule. However, changes to these schedules and the increased demand for on-line interactive delivery of instruction requires an in-depth analysis of the present and future potential of distributive processing.





Figure 3. Typical Frequency of Trainee Interactions with CMI for Nine Courses in Session on 20 August 1979 for 24-hour Period

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Figure 4. Percent Time CMI Hardware Availability for Period 1 July to 10 September 1979, MIISA, Memphis, TN

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The only difficulties associated with the present hardware system are in the transmission of information. This occurs primarily at a single location and is not considered a major problem. It is anticipated that the problem will be solved by advances in technology or decreases in cost of alternative transmission modes.

MANAGEMENT INFORMATION SYSTEM REQUIREMENTS. This study identified no management information systems capable of producing all information required for an analysis of all aspects of II. There is a need to determine whether the current reports available through the CMI system represent an optimal response to the information requirements of the various agencies of the training community. There is little doubt that sufficient data is or can be made available. Figure 5 provides an indication of the variety of reports available from CMI and indicates levels to which they might be applicable. However, these reports do not reflect a requirement to integrate, for higher levels of management, information on all aspects of II in the technical training environment. Also, the figure does not indicate the information requirements for the coordination of instructional, budgetary, and planning functions.

COURSE ARTICULATION. A common difficulty which has also occurred with respect to the implementation of II is the development of courses without sufficient concern for integration with other courses in the training pipeline. Specifically, school personnel have indicated that in many instances follow-on schools and fleet recipients have not recognized that course content has been modified and that the responsibility for aspects of instruction have shifted. This has produced unwarranted criticism of the instruction being offered at the school.

A problem which may be unique to the integration of II courses with conventional courses is the disorientation associated with the movement of students between these radically different instructional strategies. This disorientation may be reflected in both instructional and noninstructional areas either of which will result in decreases in training efficiency/ effectiveness.

The specific impact of shifts between II and CI on the planning for, and access to, schoolhouse resources is unknown at this time. However, it appears that this is an area which has been ignored and which, if analyzed and controlled, may offer the potential for significant cost savings and training efficiencies in the training pipeline.

## STUDENT ADMINISTRATION

This section describes the impact of administrative factors specifically related to students.

HOLDING TIME. There appears to be no consistent policy with regard to the use of students during holding periods. The length of the holding period is directly related to the peak loading of courses. There is little information which permits an analysis of the direct impact of holding time on the effectiveness of II. The type of problem associated with holding time is related to where that time occurs in the pipeline. Students placed in a holding



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status prior to their initial technical training have shown motivational and attitudinal problems. This effect may be compounded by the transition from a highly structured training environment (recruit) to the more permissive environment associated with II. Technical training students who are placed in a holding status between their initial technical training course and their follow-on training may also experience motivational and attitudinal difficulties but, in addition, may experience some deterioration of knowledge/ skills through disuse.

Several commands have developed innovative approaches to the use of holding time:

use of advanced students as instructors in remedial programs

temporary assignment to fleet units

. assignment to remedial programs

use of time for GMT.

The capability to apply these innovative approaches is dependent upon location and environment. However, they are examples of what can be done to increase the effective use of holding time.

REMEDIATION. There are two forms of remediation which may impact on the effectiveness of training. The first is Basic Skills remediation which most often occurs early in the training process. This form of remediation generally involves reading skills and, perhaps, basic mathematics; e.g., the Academic Remedial Training System (ARTS). <u>Improving Your Navy Reading Skills</u> (Curry and Kincaid, 1979) identifies a goal of ARTS as raising the reading ability of recruits to a 6th grade level, the minimum for adequate understanding of recruit training materials. This does not imply a capability to enable these people to understand more technical training materials. The second form of remediation may involve course related remediation which is more specific in content and directed toward the accomplishment of course objectives. It can be expected that as the quality of accessions decreases there will be requirements for increases in both forms of remediation. Future policies dealing with entry level requirements, waivers, and length of programs must take these factors into account.

An issue related to remediation is the policy of accounting for student time when in a remediation status. In some instances, all student time is reflected in the accounting thus inflating time in course averages. In others, student remediation times are not a part of the course completion time thus lowering average course completion times. The lack of consistent policy makes comparability of course efficiencies difficult.

With regard to CMI, policies for the provision of remediation internal to specific courses are perceived to be somewhat inflexible and driven by noneducational factors. The content of remediation may be affected by the lack of resources to develop desirable remediation materials. The programming requirements associated with the delivery of remediation on CMI may create conditions which promote a standardized system but at the same time these may not be suitable for all courses.

If recruitment and assignment policies continue to be established independently of training resources and capability considerations, these problems will become more pronounced.

INCENTIVES. The use of incentives as an influencing factor on the efficiency of II is related to the use of PCT in managing the progress of students in courses. The comments made in the section dealing with PCT are generally applicable here.

There appears to be little consensus among school personnel about what constitutes the most appropriate incentives for early course completion. Time off, extra leave/liberty, and letters of commendation are in general use in NAVEDTRACOM but demonstrate varying levels of success. It may be that the effectiveness of the incentives available to NAVEDTRACOM is directly related to the fact that such incentives in other environments (nonmilitary) are seen as rights and not privileges. Further, circumstances beyond the control of NAVEDTRACOM (geographic location, proximity to family, extracurricular activities) may produce significant and confounding effects on incentive effectiveness. The kinds of incentives offered in the schoolhouse cannot combat the disillusionments and low morale stemming from unrealistic expectations about military life. Efforts to determine the relative effectiveness of various types of incentives are just beginning, but the results of these efforts will still have to be applied in the atmosphere of reduced resource support for training.

HOUSING AND MESSING. Like instruction, housing and messing availability are significantly affected by the peaks and valleys of course loading, resource allocation, and physical facilities limitations.

Individualized instruction, because of its flexibility in start and finish times, may place added management duties on the administrative command to ensure minimal disruption to the instructional process. The following is a list of potential problem areas identified:

1. Assignment of berthing spaces may not conform to shift assignments in multiple shift courses.

2. Mess hall and other base facility hours are not always coordinated with shift assignments.

3. Students may be required to change berthing even though their next school assignment is colocated.

4. Because of increased difficulties in tracking students, additional regulations may be required to maintain good order and discipline. This problem is compounded by the loss of support services/instructors.

Major differences were noted in the manner in which the authority/ responsibility for these functions was exercised. In some instances, the Base Command had overall responsibility for berthing and messing. In others, the School Command performed these functions. Local circumstances dictate the relative efficiency of these two approaches.

## INSTRUCTOR ADMINISTRATION

This section identifies two factors related to the role of instructors in course administration which have not been dealt with in previous sections.

PLOWBACK POLICY. Presently, graduates of "A" schools are being used to perform instructional or instructional support roles. These personnel may be in a "hold" (medical, legal, etc.) status or reassigned directly to "A" school for an 18 months instructional support role. There are a limited number of such billets. Individuals filling these billets perform administrative functions within schools and generally supplement reduced school staffs.

This program is scheduled for termination in FY 81 and the question of plowback replacements has not yet been resolved. If no replacements are assigned, increased stress on assigned personnel and additional fractionation of instructor duties creating potentials for inefficiencies in the delivery of instruction can be expected. With the loss of this support to the instructional program, measures will have to be taken to replace this support if the current quantity and quality of instruction are to be maintained.

COLLATERAL DUTIES. Discussions in several previous sections have alluded to the increased requirements being placed on instructors. These include:

- . General Military Training
- . Administrative Support
- . Watchstanding
- . Master-at-Arms (Barracks Watch)
- . Course Development
- . Academic Review Board
- . Disciplinary Boards.

The overall effect of these additional duties is to extend the normal workday, eroding what was perceived to be a benefit associated with instructor duty. This erosion makes instructor duty less desirable. Collateral duties are to be expected on a short-term basis; if they occur on a continuing basis they may have a deleterious effect on instructors in an II environment. In this environment, instructors are required to spend longer periods of time in the instructional setting with what are perceived to be less personally satisfying tasks than in CI.

Several activities have suggested that this additional load adds to the potential stress on instructors as previously noted. In II this has led to greater "fatigue" and alienation effects. This is reflected in decreased positive student-instructor relationships, stereotyped responses to questions, and, at some activities, provision for rotation between instructional and support duties on a regular basis. The instructor training course under development may provide at least a partial solution to these problems.

#### SECTION IV

### CONCLUSIONS AND RECOMMENDATIONS

This section contains conclusions concerning general factors which may influence Navy technical training. It also provides recommendations relevant to the improvement of II in the Navy.

## CONCLUSIONS

Available data strongly indicate the continued use of II as an instructional strategy in Navy technical training.

The remaining conclusions in this section are intended to convey a sense of the forces that are likely to be operating on all Navy technical training and, hence, shaping its direction. They are organized into the general categories of training effectiveness, instructional strategies, instructional management, manpower availability, and program administration. They are presented in no particular order of importance; however, their interactive characteristics should be carefully noted.

Previous sections have identified a number of specific factors which may impact on the efficiency/effectiveness of II. Discussions of these factors have identified specific problems and in many instances suggested solutions.

TRAINING EFFECTIVENESS. There will be a continuing emphasis on the need to achieve training effectiveness within limited resource availability. This emphasis is currently reflected in

- requirements to develop management information systems for the evaluation of training effectiveness and to conduct effectiveness studies
- requirements to develop and implement procedures and techniques for the implementation of recommendations stemming from internal and external evaluations
- requirements to adapt and integrate new educational and hardware technology in current and future training systems.

INSTRUCTIONAL STRATEGIES. The use of II can be expected to continue and expand in the Navy as increased emphasis is placed on training efficiency. There is evidence that pipeline training times are lengthening due to increasing complexity of technology. At the same time, resource support for training is not expected to keep pace with resource requirements. Thus, efficiency in training operations becomes a paramount concern. Since II reduces time in training with no apparent loss in training effectiveness, its continued use may be mandated by necessity.

INSTRUCTIONAL MANAGEMENT. The management of instruction via CMI will play an increasingly important role within the NAVEDTRACOM. Computer management will be necessary to support the anticipated growth in II programs. Increasing capabilities of "mini" and "micro" computers, significant advances in software, and decreasing costs of hardware suggest that changes in the configurations

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of computers supporting instruction can be expected. As these new systems are introduced, policies and decision algorithms regarding the mix of centralized and decentralized computer systems for training support will have to be established.

MANPOWER AVAILABILITY. The size of the population from which Navy enlistees are drawn is declining. At the same time, there appears to be a general lowering in the quality of these accessions. Unless acquisition policies change drastically these trends will continue to have a significant impact on training policy and operations. That is, incoming personnel are likely to require more instructor contact and/or remedial instruction to prepare them for job-related training. This expansion of II may include requirements for

- . provision for more flexibility in training and testing
- . an expansion of remediation programs to include job-related academic material
- . increased emphasis on individualized student study programs, including study skills.

The requirements above have implications for policies related to administrative hold times, management of berthing and messing, and most importantly, the cost of training.

PROGRAM ADMINISTRATION. Given the trends toward fiscal austerity and increasing competition for available resources, education and training requirements will have to be carefully documented and justified. Specifically,

- a closer coordination of the management, development, delivery, and support aspects of the training pipeline will be necessary
- economic models appropriate to various types of instructional decisions will have to be developed
- cost data bases and management information systems appropriate to training efficiency analyses and the production of standard reports will have to be developed and/or refined.

## RECOMMENDATIONS

Recommendations for the improvement of II in the Navy and accompanying rationales are presented below. They are based on study findings and assume that II will continue to be used as an instructional strategy in Navy technical training.

1. Establish a single office/activity with responsibility for all aspects of the integration and coordination of II including instructional development and implementation, operational management of type training, management of centralized instructional development, and ADP support. Alternatives to be considered in implementing this recommendation include:

a. establish the responsibility with the Deputy Chief of Naval Education and Training or with a staff code reporting directly to him

b. appoint a "steering committee" composed of major participant activities, chaired by a nonparticipant as in la above

c. assign the responsibility to an operating Assistant Chief of Staff (ACOS) within CNET.

It is further recommended that an interim office be established to perform this function until such time as the recommendation can be implemented on a permanent basis.

2. Develop an information package to be presented to all NAVEDTRACOM and major fleet activities which would communicate the rationale, philosophy, and implementation procedures and policies associated with II. Examples of specific topics to be included in this package are

- . command and organizational relationships
- . definitions of terms
- . feedback processes
- external constraints.

3. Initiate and support an effort to determine the relative effectiveness and efficiency of II for different kinds of training tasks and ability levels of trainees.

4. Ensure the use of standard II terminology throughout the NAVEDTRACOM. These terms and definitions should make clear the distinction between instructional strategies, instructional management systems, instructional delivery systems, and instructional media. Until such usage is generally prescribed and accepted, confusion, complaints, and inappropriate criticisms may be anticipated.

5. Develop and implement criteria for selecting among alternative instructional strategies, instructional management systems, and/or instructional media.

6. Ensure that the training pipeline for II instructors includes materials appropriate to the role of the Learning Center Supervisor/Instructor. A portion of this instruction may be devoted to material developed for 2 above. In addition, this instruction should include topics such as

- . computer operation in II
- . testing limitations/alternatives in II
- student counseling
  - course administration procedures

progress monitoring

coping with stress

use of CMI reports.

It is further recommended that these materials be developed and implemented on an interim basis until such time as the instructor training curricula being developed at Naval Education and Training Support Center (Atlantic) becomes available. Consideration should also be given to greater standardization of current instructor training offerings.

7. Develop and implement an II management course for all training administrator and school/course management personnel. A portion of this course may be devoted to material as described in 6 above. Emphasis should be placed on topics of particular concern to management.

8. Conduct a comprehensive survey to establish the types and extent of II in use throughout the Navy. Categories of instruction in this analysis should be based on the distinctions established in this report.

9. Examine the desirability of providing preparatory materials in the use of computers in instruction for students and/or instructors. If determined to be appropriate, such programs might provide portions of the interim training for instructors recommended in 6 above. Further, if such training is deemed desirable, available "off the shelf" packages should be examined for possible adoption.

10. Establish a program to identify incentives and/or procedures which act to improve student and instructor performance in an II environment. Concurrently, conduct a cost/benefit analysis of promising programs.

11. Assess the relative cost benefits of alternative hardware systems for CMI. Considerations of alternative student input devices and centralized versus distributive processing should be included in this assessment. Initial efforts in this area are underway.

12. Develop procedures to locate, acquire, and/or develop cost data bases necessary for the conduct of the cost effectiveness analyses of alternative training systems and apply the approach proposed in appendix B of this report. Apply this data as available to cost effectiveness comparisons of training approaches of interest.

13. Identify those data elements found in the NITRAS, Navy CMI, training device, and other management information systems which will support the monitoring and management of II in the Navy. Develop procedures to acquire and maintain this information.

14. Develop and implement a management information system for the management of instructor personnel at individual training activities. Such a system should reside on currently available computer systems and should include data elements such as

- . instructor qualifications
- . past and present instructor assignments
- . rotation assignments
- . collateral assignments
- training assignments.

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#### APPENDIX A

## LIST OF COMMANDS AND ACTIVITIES VISITED/CONTACTED

## U.S. Army

Army Research Institute, Alexandria, VA Signal School, Ft. Gordon, GA Training Development Institute, U.S. Army Training and Doctrine Command, Ft. Monroe and Ft. Eustis, VA

## U.S. Air Force

Air Training Command Headquarters, Randolph AFB, TX \*Human Resources Laboratory, Lowry AFB, CO Office of Scientific Research, Bolling AFB, Washington, DC Pilot Instructor Training School, Randolph AFB, TX 3270th Technical Training Group, Lackland AFB, TX

## U.S. Navy

Aviation Mechanic "A" School, NAS Memphis, Millington, TN Aviation Fundamentals (P) Course, NAS Memphis, Millington, TN Avionics Technician "A" School, NAS Memphis, Millington, TN BE&E School, NTC Great Lakes, IL BE&E School, NAS Memphis, Millington, TN BE&E School, NTC Orlando, FL BE&E School, NTC San Diego, CA Chief of Naval Education and Training, NAS Pensacola, FL Chief of Naval Technical Training, NAS Memphis, Millington, TN Instructional Program Development Center, NTC Great Lakes, IL Instructional Program Development Center, NTC San Diego, CA Instructor Training School, NAS Memphis, Millington, TN Management Information and Instructional Systems Activity, Pensacola, FL Naval Air Technical Training Center, NAS Memphis, Millington, TN \*Naval Education and Training Support Center, Atlantic, Norfolk, VA Navy Personnel Research and Development Center, San Diego, CA Office of Naval Research, Arlington, VA Propulsion Engineering (Basic) School, NTC Great Lakes, IL Radioman "A" School, NTC San Diego, CA Service School Command, NTC Orlando, FL Service School Command, NTC Great Lakes, IL Service School Command, NTC San Diego, CA

\*Contacted

#### APPENDIX B

## A MODEL FOR ECONOMIC ANALYSIS OF INSTRUCTIONAL STRATEGIES

At some point during the course development process, the educator must choose between individual and group strategies, between the various media, and between instructor and computer management. It is likely that several different kinds of courses could train a given set of tasks with equal effectiveness; i.e., the degree of training, as exhibited in end of course tests, would be equal for different kinds of instruction. Consequently, the decision on the kind of course to be developed must depend on some criteria other than effectiveness. Given such choices, DOD policy dictates that resource costs will be the criteria; the alternative with the lowest life-cycle cost will be the one selected for implementation.

#### OVERVIEW OF "COST-EFFECTIVENESS" ANALYSIS

The appropriate approach to use in comparing alternative training systems, in order to determine which would be least costly, is "cost-effectiveness" analysis. Cost-effectiveness analysis is the most widely used term but it is synonymous with "economic analysis," the Office of Manpower and Budget's "cost comparison analysis," the corporate financier's "capital budgeting analysis," and the defense analyst's "life-cycle costing." Regardless of name, the methodology remains essentially the same and the decision-making solutions are identical. "How-to" instructions abound--DOD Instruction 7041.3 "Economic Analysis and Program Evaluation for Resource Management" and the Defense Economic Analysis Council's "Economic Analysis Handbook" provide general instructions for cost-effectiveness analyses. TAEG Report No. 55, A Guidebook for Economic Analysis in the Naval Education and Training Command, provides more detailed instructions, while appendix B to TAEG Report No. 16, A Technique for Choosing Cost-Effective Instructional Delivery Systems, contains an ADP cost model which would be most helpful when conducting training cost-effectiveness analysis. In the final analysis, these approaches are nothing more than finding the cheapest way to do something.

In general, the cost-effectiveness analysis involves summing the <u>relevant</u> costs for each alternative and awarding the decision to the least costly option. The issue of relevancy is paramount. Costs are relevant only if they will occur in the future (i.e., are not yet "sunk" and if they are variable) (i.e., vary among the alternatives being considered).

For example, assume that a new course is being developed to train electronic switchboard operators. The educator nas determined that three training alternatives will do the task equally well. They are a computer managed self-paced course, an instructor managed self-paced course, and a course using conventional instruction. The conventional instruction would use lectures and texts, while the self-paced instruction would use programmed texts. The cost analyst's task would be to look at each individual productive resource and to estimate the amount that would have to be purchased or diverted from other organizations in order to accomplish the training mission. A hypothetical summary cost sheet for the above three alternatives appears in table B-1.

	in the second					
	Life-Cycle Releva Training Syste			Relevant Cost Systems (mil	ant Costs for Three ems (millions \$)	
	Reso	ource Category <sup>1</sup>		CMI Self-paced	IMI Self-paced	Conventional Instruction
I	Course Development			\$ 4.3	\$ 4.0	\$ 3.0
II	Course Operation					
	Α.	Student Compensation		21.0	24.0	30.0
	Β.	Instructor Compensation		.7	.8	1.0
	С.	Classroom Modifications		.3	.1	0
	D.	Supplies Equipment				
		Conventional Texts		0	0	.1
		P/I Texts		.1	.1	0
		Computer		.2	0	0
			Total	\$26.6	\$29.	\$34.1

## TABLE B-1. HYPOTHETICAL COST-EFFECTIVENESS STUDY OF THREE ALTERNATIVE SWITCHBOARD OPERATOR COURSES

<sup>1</sup>Categories are adaptations of categories found in the TECEP cost model, appendix B to TAEG Report No. 16, <u>A Technique for Choosing Cost-Effective</u> <u>Instructional Delivery Systems</u>.

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Included in the hypothetical analysis are only those costs which vary between alternatives. For example, since health care, base support functions, personnel support activities, student travel, and other similar costs are not included, it must be assumed that they apply equally to the three alternatives being evaluated. If in reality such expenditures did vary across the alternatives, they would then have to be included in the study. In this example, the CMI system has the lowest cost and should therefore be chosen for implementation.

#### PROBLEMS AND RECOMMENDATIONS

RAW COST DATA. Raw cost data is generally available for all categories except course development costs. Until the recent advent of the IPDCs, no data were retained which could inform the analyst how much labor, equipment, or supplies were expended in the development of specific courses. However, the existence of an accounting system for IPDCs may remedy this difficulty. As the centers come down their learning curves and their costs moderate, analysts will have available an excellent source for development cost estimates. To insure complete developmental cost data which can be tracked to the course being developed, it is recommended that IPDC managers account for the hours of effort expended by their employees on courses being developed.

PROJECTING TEACHING/STAFF RATIOS AND STUDENT COURSE TIME. Note in the hypothetical example that the "student compensation" was greatest for conventional instruction, 20 percent less for instructor managed individualized instruction, and 30 percent less for computer managed individualized instruction. This is based on the fact that most research shows considerable savings in students' learning time when individualized instruction replaces conventional instruction; some research has indicated a further savings when a self-paced course is converted from instructor managed to computer managed.

The problem is that some of the research is sketchy and controversial. Therefore, the cost analyst should (1) keep abreast of new research as it evolves and (2) seek and carefully consider professional educators' opinions on what they believe will be the actual time savings for the course being analyzed.

Note also that in the example the staff costs decreased proportionally with student costs; i.e., the student/staff ratios were constant for all three alternative training systems. Again, these ratios are a subject of some controversy in research and in managerial guidance. Therefore, the analyst must again consider current research and current managerial policies when evaluating staff requirements.

COST ANALYST EXPERTISE. All the "how-to" instructions for cost analysis contain one common caveat--the analyst must account for all the relevant <u>economic</u> costs of the resources. In many instances, the economic costs are equivalent to the purchase price of the item. However, in other instances the economic costs have no relationship to the purchase price, and therefore must be valuated by the analyst.

For example, assume that a training center owns a large central computer with much unused capacity and that it has been determined that this capacity will be reserved solely for future CMI use. If one were to perform a costeffective analysis today in which CMI was being compared with IMI, the computer costs for IMI would be zero (since no computer is used) and would also be zero for CMI because idle computer space is being reserved for its use. The zero costing for the computer in this situation is totally compatible with sound, accepted managerial practice. Recall that one only counts relevant costs and that relevant costs are future costs; i.e., not yet sunk. The computer in this example was purchased in the past and is being reserved for CMI use; therefore, no future costs will result from its use tomorrow. However, given the same situation except for the fact that the excess computer capacity can now be used by other activities and that there are other activities waiting to use it, the computer would have to be valuated in the CMI alternative at approximately today's replacement value (not at the past purchase price).

Economic analyses are situational, expecially when one is dealing with long-term capital expenditures such as computers and facilities. Such proposed purchases should be evaluated by people with sufficient expertise to determine their true economic costs if meaningful and correct cost analyses are desired.

#### MAJOR ECONOMIC TRADE-OFFS

Unfortunately, as evidenced by the preceding discussion, very few concrete, irrefutable rules can be made about efficiency and teaching strategies. One cannot say that "all courses with AOBs greater than X should be individualized and those with less should be taught conventionally." One can only say "the ultimate course strategy should be determined by relevant costs, and relevant costs depend on the relative costs of the productive resources used in the course."

However, major trade-offs can be identified which might help in strategic managerial planning:

CMI VS. IMI. An individualized course can be either computer managed or instructor managed. This is the old issue of whether to automate or do something manually. As ADP costs become lower, vis-a-vis personnel costs, one might expect the use of computer management to become increasingly attractive.

INDIVIDUALIZED VS. CONVENTIONAL STRATEGIES. Research indicates that individualized instruction saves at least 20 percent in student time or salaries paid, when compared to conventional instruction. Since student salaries are the largest costs in the total training budget, even small percentage savings in student time can lead to appreciable dollar savings.

However, individualization is not a free good. It is more expensive to develop the course and to manage the students in individualized instruction than in conventional instruction. Therefore, the savings in student time must be carefully weighed against increased development and student management costs which evolve from the individualized strategy. The equilibrium point of the trade-off must be that point where the relevant costs are minimized.
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### CONCLUSION

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Given the real world situation of ever tightening availability of resources, it becomes increasingly necessary for the Navy to get "more" for "less." Educators must continually search for methods which will effectively train the service's people. Once these methods are established, the decision on which to implement must be made on the basis of costs, since costs are the only measurement one has of the relative scarcity of productive resources. Only by insuring the most cost effective means of operation can the Navy get the most training from the resources it is given.

## APPENDIX C

## A LISTING OF INDIVIDUALIZED COURSES CURRENTLY SHOWN ON NITRAS

Method of Instruction (MI) code:

B = Both self-paced and computer managed

C = Computer managed only

P = Self-paced only

\*

	COPANT								
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1	Q, CMET	H-INST = 5 0	R C CR	PJ AND REC302 P.					
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>	<u> </u>	$f_{\rm SR0} = 30R(S)$	-A01-0	RD-25 + S-ACT-GRD	-26 +	S-ACT-GRD-	-27 +		
	S-RCI-	0RD-26 + 5-A	LI-GRD	-29 + 5-ACI-GRD-3	9 + 5-	ACT-ORD-3	(+S-AC)	ST-GRD-3	2 +
1	S-ACI-	-6RD-33 + 5-A	CT-GRD	-34 + 5-ACT-GRD-3	5 + 5-	ACT-GRD-36	5]. Star.	And the stand	÷ 7
1	<u></u> ,	ALAR SUPLS	-ALI-E	NR-25 + 5-811-ERR	-26 +	S-ALT-ENR-	-27 +		and the set of the set
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"	A9454	A 100-0010	1222	RE/E-AT	AP	0 2000	6700	000	and the second second
"	02424	A-100-0010	4226	BE/E-AG	- HF	E 2073	1/30	282	
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21	00424	A-400-0040	4004	PE / E-AO	AR	D 404	2352	458	· · ·
2	02424	A-400-0010	4207	DE /2-AGE	AD	0 101	170		
-	22424	A-400-0040	4230	DEVE - AUD /ETAILE	AD	0 242	1/8		
-	30404	A- 400-0040	23/9	DEVE FURIE INTE	AD	H H		110	10 10 10 10 10 10 10 10 10 10 10 10 10 1
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1	63634	0-100-0040	1024	RE/E-FU	AD	0 400	444	- 45 V	
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"	60424	A=620=6040	1051	DE /E-ET-COMM-NE	AD	D 440	407		
-	02424	A-129-2010	4757	DE /C.EU.CTM	AD	0 00	7'3	24	
	32421	6-100-0010	1363	BE/E-EH	10	0.1	1002	- 440	
1	02424	4-100-0040	4000	BE/E-CE	AD	B 1003	73	47	
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-	29454	A- 100-0040	4074	PEZECT COMPLEXE	0.0	0 454	675	- 13	
1	00/01	5-488-2049	1275	OF / FUET AD AD ANE	AD	D 244	204		
1	93.24	4-406-0010	2070	RE/ELEM	AD	D 747	204	154	· · · · · · · · · · · · · · · · · · ·
	22127	6-100-0010	1374	DE/E-TO	AD	D 4644	045	204	
1	03424	A- 490-0010	1275	05.5.51	AD	0 1041	710	231	The same the same
1	82424	0103-001 H	4974	SEVELETA	AP	0 112	524	1. 1.	
-	- 93/3/	2-103-2010	1077	SEVELOTE	40	000.	000	74	
	22424	6- (22)-68.0	1300	BE/ELEM	AP	8 000		735	
1	25454	5-100-00 KG	4334	DE /C.ET.COMM.NE	40	P CLL	- /02		
.1	03424	A-428-2840	4383	BE/E-ET-RAD-NE	AP	8 25	20	5	
	83424	A-400-0040	6324	BE/E-SU	42	8 238	294	12	a set of the set of the
	03424	A-100-2240	6387	BE/E-CE	AP	B 97	95	45	
	23424	4-162-0540	3966	DC/E-EU-CTM	AP	2 249	259	59	
.1	02424	A-400-0040	6389	BE/E-DS	AP -	B 245	277	45	· · · · · · · · · · · · · · · · · · ·
	23134	4-400-0049	62.15	BE/E-FTG	AP	5 483	152	34	
401	83127	A-100-0040	6311	TEZE-FIM	AP	8 479	189	34	
	23424	A-185-0010	6342	SE/E-OMC	AP	8. 424	99	18	<b>o</b> -
	23424	A-490-8040	6343	BE/E-GMM	AP	8 55	53		
	65457	4-402-0045	3012	BLZE-SHT-ARED	40	8 39	4.2		·····
!	03424	4-100-0040	6345	BE/E-IC	AF	B 343	3 (3	52	
-	02/2/	4-405-0010	6248	SE/E-TA-SUD	00	0 209	947	4.4	
».Ĩ	03 (2 -	A-100-0046	6350	DE/E-SM/AYR	AP	8 134	424	29	
-	83124	A-100-0040	6352	BE/E-RMESEI-AYA	AP	8. 97	44	16	The second is
171	83424	A-430-0040	4355	DE/E-OSE	40	8 47	22	8	prove the second second
•	2075-	3-100-53.40	6354	SEVE - TRIFTNIS	AP	8 8	G,	8	
	03424	4-160-0040	6355	BE/E-FTM	AP	B 153	478	50	
	8242~	4-400-0040	3359	PE/E-FTO	AD	5 172	128	45	
	03424	4-980-3040	4562	REVENCIM	2D	8 103	87	23	
1	93121	4-100-0212	6354	BE/E-ONT-ABRCC	AP	8 117	90	28	
1	83.24	6-/05-0040	6363	BE/E-CMB	AP	6 430	20	24	

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	TPC	CIN	CDP	COURSE	TITLE	тс	M I	* ENR	FY79 GRD	* A0B
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2	03121	A-100-0010	6363	BE/E-GMM		AP	B	86	85	. 16
3	03424	A-100-0010	6365	BE/E-NON	A-SCHL	AP	B	20	19	4
•	83121	A-100-0010	6365	BE/E-DS	· · · · ·	_ <u>AP</u>	_ <u>B</u> _			43
"	03424	A-100-0010	_636/_	BE/E-IC		AP_	- В		19	47
•	03121	A-100-0010	0368	BE/E-GMM		AP	8	162	139	318
"	- 03121	A-100-0010	6367	BE/E-UMI-	ASRUC	. AP	B	459	116	29
•	03424	A-100-0010	63/0	BE/E-GMG		AP .	B	391	325	63
9	03424	A-100-0010	63/2	BE/E-GSE		AP ·	8	95	76	22
10	03121	A-108-0010	6382	BE/E-EM/1	C CZ = 1	AP	_ <u>B_</u>	45	47	13
"	03121	A-400-0040	6483	BEVE-COMM	TAEF	<u>AP</u>	8_	397	369	75
12	03121	<u>A-100-0010</u>	6404	· BE/E-FIG	[55]	AP	B	49	41	13
13	03121	A-100-0010	6405	BELE-EI-C	UFIM-4YU	AP .	В	227	211	39
14	. 03121	A-100-0010	6406	BE/E-EI-H	AD-4YU	AP	B	242	220	43
15	03121	A-100-0010	6497	BE/E-EI-R	AD-AEF	AP .	B	349	267	53
15	03121	A-100-0010	6408	BE/E-ET-C	OMM-4Y0	AP	<u>B</u>	16_	18	5
17	03121	A-100-0010	6409	BE/E-ET-C	OMM-AEF	AP	<u> </u>	160	135	44
10	03121	<u>A-400-0010</u>	6410	BE/E-FTG	<u>(SS)</u>	AP	B	121	190	32
15		A-100-0010	6411	BE/E-ET-R	AD-4YD	AP	B	23	17.	6
20	03121	A-400-0810	6412	BE/E-ET-R	AD-AEF	AP.	E	212	165	
21	03424	A-400-0040	6443	BE/E-FTG	[SS]	AP	B	. 51	53	47
22	03121	A-100-0010	6414	BE/E-ET-C	OMM-AEF	AP	8	250	304	88
23	03424	A-400-0040	6445	BE/E-ET-C	0MM-4Y0	AP	B	57	72	48
24	03121	<u>A-409-0040</u>	6416	BE/E-ET-R	AD-4YO	AP	B	244	156	50
25	03424	A-400-0040	6417	BE/E-ET-R	AD-AEF	AP	B	844	615	205
26	03121	A-100-0010	6448	BE/E-EM/I	C-C7-2	AP	8,	1	0	0
27	83.42.4	A-400-0040	6445	BEVE CTMC	S/FINIS	AP	B	1	4	ค
28	<b>A</b> 3451_	A_408-0940_	6446	BE/E-ET C	SUL EN	AP.	3	0		
29	03424	<u>A-400-0040</u>	6447	BEZE-ET_C	SUJ EW	AP	B	2.		0
30	03424	<u>A-109-0910</u>	6449	BE/E CTM(	S/FINIS	AP	B	11	11	5
31	2 03424	A-400-0040	6450	BE/E-ET C	SUJ EW	AP	B	2		8
32	03121	A-400-0040	6542	BE/E-GSE		AP	B	43	A	2
75	03424	A-400-0040	6543	BEVE-GSM		AP	B	2	0	0
34	03121	A-100-0010	6544	BE/E-GSM		AP	B	44		9
35	03424	A-400-0040	6545	_BE/E-GSM_		AP	B	209	156	36
36	03424	A-400-0040	6548	BE/E-TM	/FINIS	AP	В	5	5	1
37	03424	A-400-0040	6549	BE/E-TH-S	UB	AP	3	4	2	4
	03424	A-100-0010	6550	BE/E-TM-A	DVANCE	AP	R	1	3	0
39	03121	A-400-0040	6554	BE/E-TM-S	UB	AP	B	2	0	0
40	03424	A-400-0040	6552	BEZETA	/FINIS	AP	В	4	8	9
41	03444	4-202-0044	6144	RM A BASI	С	A 1=-	В	2840	2598	695
42	<u> </u>	<u>A-202-0026</u>	<u>    6389    </u>	RM A SEA		A1	В	1702	1816	443
43	03414	A-202-0027	6334	RM A SHOR	E	A1	B	.811	869	. 34
4	03360	A-651-0010	6269	PROP ENG	BAS BT	AP	B	3355	3475	437
45	03350	A-654-0040	6264	PROP ENG	BAS EN	AP	B	1580	1658	217
-	03360	A-651-0010	6262	PROP ENG	BAS ME_	. AR .	<u>B</u> .	4267	4226	523
47	03340	A-454-0049	2658	BU/FU T/T	CERT	F 1_	B	853	6.14	
44	03340	A-654-0249	2664	BU/FW T/T	CERT	F1	В	131	111	2
49	03340	A-654-0049	4454	HAG ABC C	ONS OPR.	.01	8	15	17	3
90	03340	A-651-0050	4435	BAI ABC C	ONS OPR	C1	B	26	. 25	. 3.
	03340	4-654-2054	2594	BU/FU T/T	/FINIS	F4	R	7	3	6

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30	TPC	CIN	CDP	COURSE TITLE	TC	M	*	FY79	*
				and the second		I	ENR	GRD	AOB
85		The state of the state	The allow	Bas De Lorent de la	-			and the second	A server
56	03310	A-651-0051	2657	BU/FU/T/T/FINIS	E	9.7	S2 59	S- +SZ	
57	03310	A-651-0054	0118	AUXBOIL CHIPHOST	FT	<b>78</b> %	18	· · · · · · ·	. 8.
	03340	A-651-0056	2840	ACC OP REF HAGAN	F1	8	A	Ñ	Й
	_ 03340	4-654-0057	2839	BAIACCOP/RFR	F1	B	0	9	ค่
	08140	C-601-2010	6501	AD A1	A4.	B	3093	2908	386
	03530	H-201-5217	280X	COM SEC CNTR MEA	F1-	B	7	7	0
1	TLAN6	J- 2G-0355	9290	NTDS WDS MK11	F2	B	0	Ø	0
	TLANÓ	J- 20-0356	528K	NTDS WDS MK11	F2	Б	Ø	Ø	Ø
	TLAN2	J-224-0346	408R	MINCTRMEAHELOCON	C1	В	. 22	27	1
1	TLAN2	J-224-0349	280H	HELO TRANSIT CON	F1	B	108	50	1
(	TLANA	3-221-0510	8981	TMA/SSPP	Fí	B	85	83	1
11	P8211	K-061-2158	4553	NAV-LORAN	Efa	- B. ·	2.9	9	
2	P0211	K-580-2125	536T	SENIOR RM ZFINIS	FA	8	0		01
,	P0023	K-652-2097	534E	ENG CONT/GOV/REG	FI	8	\$2. TO	9 ·	S 🗧 🖉
	P0231	K-652-2446	4120	HYDR SYS COM	Cí	B		. 99	14
	41403	L- 00-0017	9442	WARSHIP RE/FINIS	.E2.	B	50	50	0
	03421	A-400-0040	6269	BE/E-DS	AP	C	307	282	72
7	03422	A-102-0209	602A	EW-A BASIC OPS	A1	C	358	6 330	48
	03132	A-198-0031.	4133	ADV ELEC/ELECT N.	C1.	C		6	0
. 1	03432	A-198-0032	443K	ADV MICRO MEAS	C1	C	P CP	2 6 0	0 El
10	<b>NR 14A</b>	C-000-2010	6241	AFUN ADR/FINIS	AP	C	0	0	0
	08140	C-000-2010	6225	AFUN AC /FINIS	AP	C	1		0.
12	08140	C-000-2010	6227	AFIIN AUR/FINIS	AP	C	A	1 A	P
_					Contraction of the second s			W	
13	08130	C-100-2013	6239	AVA AT AL	A	C	1763	H337	579
13	08130	C-100-2013 C-100-2013	6239. 6240	AVA AT AL	A4:	C C	497	H337	579
13	08130 08130 08130	C-100-2013 C-100-2013 C-100-2013	6239 6240 6241	AVA AT AL AVA AD AL AVA AX A1	A1 A1 A1	C C C	1763 497 355	11337 11337 11337 11337 11337 11337 11337 11337 11337 11337 11337 11337 11337 11337 11337 11337 11337 11337 11337	579: 155 114
13 14 15 16	08130 08130 08130 08130 08130	C-100-2013 C-100-2013 C-100-2013 C-100-2013 C-100-2013	6239 6240 6241 6242	AVA AT AL AVA AD AL AVA AX A1 AVA TD A1	A1: A1: A1: A1:	С С С	1763 497 355 445	348 249 350	579 155 114 106
13 14 15 16 17	08130 08130 08130 08130 08130 08130	C-100-2013 C-100-2013 C-100-2013 C-100-2013 C-100-2013 C-100-2013	6239 6240 6241 6242 6243	AVA AT A1 AVA AD A1 AVA AX A1 AVA TD A1 AVA NON NAVY A1	A12 A1 A1 A1 A1 A1	C C C C	4763 497 355 445 4009	3137 316 249 350 716	579 155 114 106 293
13 14 15 16 17 18	08130 08130 08130 08130 08130 08130 08130	C-100-2013 C-100-2013 C-100-2013 C-100-2013 C-100-2013 C-100-2013 C-950-2010	<b>6239</b> 6240 6241 6242 6243 6243 6240	AVA AT A1 AVA AD A1 AVA AX A1 AVA TD A1 AVA NON NAVY A1 AFUN AD	A1 A1 A1 A1 A1 AP	C C C C C C C	1763 497 355 445 1009 3031	350 716 3012	579 155 114 106 293 192
13 14 15 16 17 18 19	08130 08130 08130 08130 08130 08130 08140 08140	C-100-2013 C-100-2013 C-100-2013 C-100-2013 C-100-2013 C-100-2013 C-950-2010 C-950-2010	<b>6239</b> <b>6240</b> <b>6241</b> 6242 6243 6243 6240 6242	AVA AT A1 AVA AD A1 AVA AX A1 AVA TD A1 AVA NON NAVY A1 AFUN AD AFUN AHE	A1 A1 A1 A1 A1 A1 AP AP		4763 497 355 445 445 1009 3031 639	316 249 350 716 3012 683	579 155 114 106 293 192 52
13 14 15 16 17 18 19 20	08130 08130 08130 08130 08130 08130 08140 08140 08140	C-100-2013 C-100-2013 C-100-2013 C-100-2013 C-100-2013 C-100-2013 C-950-2010 C-950-2010 C-950-2010	<b>6239</b> <b>6240</b> <b>6241</b> <b>6242</b> <b>6243</b> <b>6243</b> <b>6240</b> <b>6242</b> <b>6213</b>	AVA AT A1 AVA AD A1 AVA AX A1 AVA TD A1 AVA NON NAVY A1 AFUN AD AFUN AHE AFUN AMH	A1 A1 A1 A1 A1 AP AP AP		4763 497 355 445 1009 3031 639 1250	316 249 350 716 3012 683 1259	579 114 106 293 192 52 84
13 14 15 16 17 18 19 20 21	08130 08130 08130 08130 08130 08130 08140 08140 08140 08140	C-100-2013 C-100-2013 C-100-2013 C-100-2013 C-100-2013 C-100-2013 C-950-2010 C-950-2010 C-950-2010 C-950-2010	<b>6239</b> <b>6240</b> <b>6241</b> 6242 6243 6243 6240 6242 6242 6243 6244	AVA AT A1 AVA AD A1 AVA AX A1 AVA TD A1 AVA NON NAVY A1 AFUN AD AFUN AHE AFUN AMH AFUN AMS	A1 A1 A1 A1 A1 A1 AP AP AP		4763 497 355 445 1009 3031 638 1250 1724	4337 346 249 350 716 3012 683 1259 1746	579 114 106 293 192 52 84 126
13 14 15 16 17 18 19 20 21 22	08130 08130 08130 08130 08130 08130 08140 08140 08140 08140	C-100-2013 C-100-2013 C-100-2013 C-100-2013 C-100-2013 C-100-2013 C-950-2010 C-950-2010 C-950-2010 C-950-2010 C-950-2010	6239 6240 6241 6242 6243 6243 6243 6242 6243 6242 6243 6244 6245	AVA AT AT AVA AD AT AVA AD AT AVA TD AT AVA TD AT AVA NON NAVY AT AFUN AD AFUN AHE AFUN AME AFUN AMS AFUN ASE	A42 A4 A1 A1 A1 A1 AP AP AP AP AP		4763 497 355 445 1009 3031 638 1250 1724 249	4337 346 249 350 716 3012 683 1258 1746 252	579 114 106 293 192 52 84 126 16
13 14 15 16 17 18 19 20 21 22 23	08130 08130 08130 08130 08130 08130 08140 08140 08140 08140 08140 08140	C-100-2013 C-100-2013 C-100-2013 C-100-2013 C-100-2013 C-950-2010 C-950-2010 C-950-2010 C-950-2010 C-950-2010 C-950-2010 C-950-2010	<b>6239</b> <b>6240</b> <b>6241</b> 6242 6243 6243 6243 6240 6212 6213 6214 6215 6216	AVA AT A1 AVA AD A1 AVA AX A1 AVA TD A1 AVA NDN NAVY A1 AFUN AD AFUN AHE AFUN AMH AFUN AMS AFUN ASE AFUN ASE	A4 A4 A4 A1 A1 AP AP AP AP AP		1763 497 355 445 1009 3031 638 1250 1724 249 188	4337 350 716 3012 683 1258 1746 252 188	579 114 106 293 192 52 84 126 16 12
13 14 15 16 17 18 19 20 21 22 23 24	08130 08130 08130 08130 08130 08130 08140 08140 08140 08140 08140 08140 08140 08140 08140	$\begin{array}{c} C-100-2013\\ C-100-2013\\ C-100-2013\\ C-100-2013\\ C-100-2013\\ C-950-2010\\ C-950-2010\\$	<b>6239</b> <b>6240</b> <b>6241</b> 6242 6243 6243 6242 6243 6242 6213 6213 6214 6215 6216 6247	AVA AT A1 AVA AD A1 AVA AX A1 AVA TD A1 AVA TD A1 AVA NON NAVY A1 AFUN AD AFUN AHE AFUN AMH AFUN AMS AFUN ASE AFUN ASH AFUN ASH	A4 A4 A1 A1 A1 AP AP AP AP AP AP AP		1763 497 355 445 1009 3031 638 1250 1724 249 188 327	4337 350 716 3012 683 1258 1746 252 188 306	579 155 114 106 293 192 52 84 126 16 12 24
13 14 15 16 17 18 19 20 21 22 23 24 24 24	08130 08130 08130 08130 08130 08130 08140 08140 08140 08140 08140 08140 08140 08140 08140 08140	$\begin{array}{c} C-100-2013\\ C-100-2013\\ C-100-2013\\ C-100-2013\\ C-100-2013\\ C-100-2013\\ C-950-2010\\ C-950-2010\\$	<b>6239</b> <b>6240</b> <b>6241</b> <b>6242</b> <b>6243</b> <b>6243</b> <b>6243</b> <b>6242</b> <b>6213</b> <b>6213</b> <b>6214</b> <b>6215</b> <b>6216</b> <b>6217</b> <b>6218</b>	AVA AT A1 AVA AD A1 AVA AX A1 AVA TD A1 AVA TD A1 AVA NON NAVY A1 AFUN AD AFUN AHE AFUN AHE AFUN ASE AFUN ASE AFUN ASH AFUN ASH AFUN ASH AFUN ASH	<b>A4</b> <b>A1</b> <b>A1</b> <b>A1</b> <b>A2</b> <b>A2</b> <b>A2</b> <b>A2</b> <b>A2</b> <b>A2</b> <b>A2</b> <b>A2</b>		1763 497 355 445 1009 3031 638 1250 1724 249 188 327 3347	4337 249 350 716 3012 683 1258 1746 252 188 306 3355	579 155 114 106 293 192 52 84 126 16 12 24 195
13 14 15 16 17 18 19 20 21 22 23 24 24 24 24 25	08130 08130 08130 08130 08130 08130 08140 08140 08140 08140 08140 08140 08140 08140 08140 08140 08140 08140	$\begin{array}{c} \textbf{C-100-2013} \\ \textbf{C-100-2013} \\ \textbf{C-100-2013} \\ \textbf{C-100-2013} \\ \textbf{C-100-2013} \\ \textbf{C-100-2013} \\ \textbf{C-950-2010} \\ C-950$	<b>6239</b> <b>6240</b> <b>6241</b> <b>6242</b> <b>6243</b> <b>6243</b> <b>6243</b> <b>6242</b> <b>6213</b> <b>6214</b> <b>6215</b> <b>6216</b> <b>6247</b> <b>6218</b> <b>6248</b> <b>6249</b>	AVA AT A1 AVA AD A1 AVA AX A1 AVA TD A1 AVA TD A1 AVA NON NAVY A1 AFUN AO AFUN AHE AFUN AHE AFUN AMH AFUN ASE AFUN ASH AFUN ASH AFUN ASH AFUN AE AFUN AT	А42 А1 А1 АР АР АР АР АР АР АР		1763 497 355 445 1009 3031 638 1250 1724 249 188 327 3347 2048	4337 249 350 716 3012 683 1258 1746 252 188 306 3355 2041	579 155 114 106 293 192 52 84 126 16 12 24 195 140
13 14 15 16 17 16 17 18 19 20 21 22 23 24 21 25 27	08130 08130 08130 08130 08130 08130 08140 08140 08140 08140 08140 08140 08140 08140 08140 08140 08140 08140	$\begin{array}{c} \textbf{C-100-2013} \\ \textbf{C-100-2013} \\ \textbf{C-100-2013} \\ \textbf{C-100-2013} \\ \textbf{C-100-2013} \\ \textbf{C-100-2013} \\ \textbf{C-950-2010} \\ C-950$	<b>6239</b> <b>6240</b> <b>6241</b> <b>6242</b> <b>6243</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6213</b> <b>6214</b> <b>6215</b> <b>6216</b> <b>6247</b> <b>6246</b> <b>6247</b> <b>6248</b> <b>6247</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>6219</b> <b>62219</b> <b>62219</b> <b>62219</b>	AVA AT A1 AVA AD A1 AVA AD A1 AVA TO A1 AVA TO A1 AVA NON NAVY A1 AFUN AD AFUN AHE AFUN AHE AFUN AHE AFUN ASE AFUN ASE AFUN ASH AFUN ASH AFUN ASH AFUN AA AFUN AT AFUN AD	А42 А1 А1 АР АР АР АР АР АР АР АР		1763 497 355 445 1009 3031 638 1250 1724 249 188 327 3347 2048 638	4337 249 350 716 3012 683 1258 1746 252 188 306 3355 2041 595	579 155 114 106 293 192 52 52 84 126 16 12 24 195 140 37
13 14 15 16 17 18 19 20 21 22 23 24 21 25 25	08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08140           08140           08140           08140           08140           08140           08140           08140           08140           08140           08140           08140           08140	$\begin{array}{c} \textbf{C-100-2013} \\ \textbf{C-100-2013} \\ \textbf{C-100-2013} \\ \textbf{C-100-2013} \\ \textbf{C-100-2013} \\ \textbf{C-100-2013} \\ \textbf{C-950-2010} \\ C-950$	<b>6239</b> <b>6240</b> <b>6241</b> <b>6242</b> <b>6243</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6213</b> <b>6214</b> <b>6215</b> <b>6216</b> <b>6217</b> <b>6218</b> <b>6247</b> <b>6248</b> <b>6247</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6229</b> <b>6229</b> <b>6229</b> <b>6229</b>	AVA AT A1 AVA AD A1 AVA AD A1 AVA TO A1 AVA TO A1 AVA NON NAVY A1 AFUN AD AFUN AHE AFUN AHE AFUN AMH AFUN ASE AFUN ASE AFUN ASH AFUN ASH AFUN ASH AFUN ASH AFUN AC AFUN AT AFUN AD	А42 А1 А1 АР АР АР АР АР АР АР АР		1763 497 355 445 1009 3031 639 1250 1724 249 188 327 3347 2048 638 421	3359 3359 350 716 3012 683 1258 1746 252 188 306 3355 2041 595 422	579 155 114 106 293 192 52 52 84 126 16 12 24 195 140 37 24
13 14 15 16 17 18 19 20 21 22 23 24 21 25 25 25	28130 28130 08130 08130 08130 08130 08130 08140 08140 08140 08140 08140 08140 08140 08140 08140 08140 08140 08140 08140 08140	$\begin{array}{c} C = 100 - 2013 \\ C = 950 - 2010 \\ C - 950 - 2010 \\$	<b>6239</b> <b>6240</b> <b>6241</b> <b>6242</b> <b>6243</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6213</b> <b>6214</b> <b>6215</b> <b>6216</b> <b>6217</b> <b>6218</b> <b>6247</b> <b>6218</b> <b>6247</b> <b>6218</b> <b>6249</b> <b>6220</b> <b>6221</b> <b>6222</b>	AVA AT A1 AVA AD A1 AVA AD A1 AVA AX A1 AVA TD A1 AVA NON NAVY A1 AFUN AD AFUN AHE AFUN AHE AFUN AHE AFUN ASE AFUN ASE AFUN ASE AFUN ASH AFUN ASH AFUN AE AFUN AT AFUN AD AFUN AX AFUN AX	А42 А1 А1 АР АР АР АР АР АР АР АР АР АР		1763 497 355 445 1009 3031 639 1250 1724 249 188 327 3347 2048 638 421 475	3359 3359 350 716 3012 683 1259 1746 252 188 306 3355 2041 595 422 474	579 155 114 106 293 192 52 52 84 126 16 12 21 195 140 37 24 23
13 14 15 16 17 16 17 16 19 20 21 22 23 24 27 25 25 30	08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08140	$\begin{array}{c} C = 100 - 2013 \\ C = 950 - 2010 \\ C - 950 - 2010 \\$	<b>6239</b> <b>6240</b> <b>6241</b> <b>6242</b> <b>6243</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6213</b> <b>6214</b> <b>6215</b> <b>6216</b> <b>6217</b> <b>6218</b> <b>6247</b> <b>6218</b> <b>6247</b> <b>6218</b> <b>6247</b> <b>6219</b> <b>6220</b> <b>6221</b> <b>6222</b> <b>6223</b>	AVA AT A1 AVA AD A1 AVA AD A1 AVA AX A1 AVA TD A1 AVA NON NAVY A1 AFUN AD AFUN AFE AFUN AFE AFUN AFE AFUN ASE AFUN ASE AFUN ASE AFUN ASE AFUN ASE AFUN ASE AFUN ASE AFUN ASE AFUN ASE AFUN AT AFUN AD AFUN AX AFUN TD AFUN NON-NAVY	А42 А1 А1 АР АР АР АР АР АР АР АР АР АР АР АР		1763 497 355 445 1009 3031 639 1250 1724 249 188 327 3347 2048 638 421 475 393	3359 3359 350 716 3012 683 1259 1746 252 188 306 3355 2041 595 422 471 388	579 155 114 106 293 192 52 52 84 126 16 12 21 195 140 37 24 23 17
13 14 15 16 17 18 19 20 21 22 23 24 25 25 30 21	28130 28130 08130 08130 08130 08130 08130 08140 08140 08140 08140 08140 08140 08140 08140 08140 08140 08140 08140 08140 08140 08140 08140 08140 08140	$\begin{array}{c} \textbf{C} = 100 - 2013 \\ \textbf{C} = 50 - 2010 \\ \textbf{C} = 950 - 2010 \\ $	<b>6239</b> <b>6240</b> <b>6241</b> <b>6242</b> <b>6243</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6213</b> <b>6214</b> <b>6215</b> <b>6214</b> <b>6215</b> <b>6216</b> <b>6247</b> <b>6218</b> <b>6247</b> <b>6218</b> <b>6227</b> <b>6228</b> <b>6229</b> <b>6229</b> <b>6221</b> <b>6222</b> <b>6223</b> <b>6224</b>	AVA AT AT AVA AD AT AVA AD AT AVA AD AT AVA TO AT AVA TO AT AVA TO AT AVA NON NAVY AT AFUN AD AFUN AME AFUN AME AFUN AME AFUN ASE AFUN ASE AFUN ASE AFUN ASE AFUN ASE AFUN ASE AFUN ASE AFUN ASE AFUN AT AFUN AD AFUN AX AFUN TO AFUN NON-NAVY AFUN AU	А42 А1 А1 АР АР АР АР АР АР АР АР АР АР АР АР АР		1763 497 355 445 1009 3031 639 1250 1724 249 188 327 3347 2048 628 421 475 393 582	3359 3359 350 716 3012 483 1259 1746 252 488 306 3355 2041 595 422 471 388 568	579 155 114 106 293 192 52 52 52 52 52 126 126 126 126 126 127 140 37 24 23 17 23
13 14 15 16 17 18 19 20 21 22 23 24 27 25 25 30 21 32	08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08140           08140           08140           08140           08140           08140           08140           08140           08140           08140           08140           08140           08140           08140           08140	$\begin{array}{c} \textbf{C} = \textbf{100} - \textbf{2013} \\ \textbf{C} = \textbf{750} - \textbf{2010} \\ \textbf{C} = \textbf{10} \\ $	<b>6239</b> <b>6240</b> <b>6241</b> <b>6242</b> <b>6243</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6244</b> <b>6243</b> <b>6244</b> <b>6245</b> <b>6246</b> <b>6247</b> <b>6246</b> <b>6247</b> <b>6248</b> <b>6247</b> <b>6248</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>62218</b> <b>62219</b> <b>62220</b> <b>62221</b> <b>62221</b> <b>62222</b> <b>62223</b> <b>6224</b> <b>62223</b> <b>6224</b> <b>62223</b>	AVA AT AT AVA AD AT AVA AD AT AVA AD AT AVA TO AT AVA TO AT AVA TO AT AVA NON NAVY AT AFUN AD AFUN AME AFUN AME AFUN AM AFUN ASE AFUN ASE AFUN ASE AFUN ASE AFUN ASE AFUN ASE AFUN ASE AFUN ASE AFUN AC AFUN AD AFUN AD AFUN AN AFUN AD AFUN AD	А42 А1 А1 АР АР АР АР АР АР АР АР АР АР АР АР АР		1763 497 355 445 1009 3031 638 1250 1724 249 188 327 3347 2048 638 421 475 393 582 1457	3337 249 350 716 3012 683 1259 1746 252 188 306 3355 2041 595 422 471 388 568 1448	579 155 114 106 293 192 52 52 52 52 52 52 126 126 126 126 126 126 126 12
13 14 15 16 17 18 19 20 21 22 23 24 24 25 25 30 71 32 33	08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08130           08140           08140           08140           08140           08140           08140           08140           08140           08140           08140           08140           08140           08140           08140           08140           08140           08140           08140           08140	$\begin{array}{c} \textbf{C} = \textbf{100} - \textbf{2013} \\ \textbf{C} = \textbf{750} - \textbf{2010} \\ \textbf{C} = \textbf{10} \\ \textbf{C} = \textbf{10}$	<b>6239</b> <b>6240</b> <b>6241</b> <b>6242</b> <b>6243</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6244</b> <b>6245</b> <b>6244</b> <b>6245</b> <b>6246</b> <b>6247</b> <b>6246</b> <b>6247</b> <b>6248</b> <b>6247</b> <b>6248</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6242</b> <b>6242</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6242</b> <b>6243</b> <b>6244</b> <b>6245</b> <b>6245</b> <b>6246</b> <b>6247</b> <b>6247</b> <b>6246</b> <b>6247</b> <b>6247</b> <b>6248</b> <b>6247</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>6249</b> <b>62219</b> <b>62219</b> <b>62221</b> <b>62221</b> <b>62221</b> <b>62221</b> <b>62221</b> <b>62224</b> <b>62223</b> <b>6224</b> <b>6223</b> <b>6224</b> <b>6223</b> <b>6224</b> <b>6223</b> <b>6224</b> <b>6223</b> <b>6224</b> <b>6223</b> <b>6224</b> <b>6223</b> <b>6224</b> <b>6223</b> <b>6224</b> <b>6223</b>	AVA AT AL AVA AD AT AVA AD AT AVA AD AT AVA TO AT AVA TO AT AVA TO AT AVA NON NAVY AT AFUN AD AFUN AME AFUN AME AFUN AME AFUN ASE AFUN ASE AFUN ASE AFUN ASE AFUN ASE AFUN ASE AFUN ASE AFUN AC AFUN AD AFUN AD	А42 А4 А1 А1 АР АР АР АР АР АР АР АР АР АР АР АР АР		1763 497 355 445 1009 3031 638 1250 1724 249 188 327 3347 2048 638 421 475 393 582 1457 204	3350 249 350 716 3012 683 1259 1746 252 188 306 3355 2041 595 422 471 388 568 1448 202	579 155 114 106 293 192 52 52 52 52 52 52 52 52 126 126 126 126 126 127 146 127 24 24 23 177 23 107 128 107 128 106 129 144 106 129 144 106 129 147 146 146 146 146 146 146 146 146
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*	.03420	C-000-3492	284N	CORROSION /FINIS	F4	p.	357	254	2
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28	08420	C-000-3492	2840	CORROSION /FINIS	E A	p	54	54	4
29	08420	C-030-3492	2848	CORROSION CONT	E4	P	244	244	ú
30	98429	C-000-3492	2845	COBROSION /FINIS	F 4	p	502	543	33
	08420	C-000-3492	284T	CORROSION CONT	F4	S.P.	673	694	47
32 27	B8420.	C-000-3492	28 411	CORROSION /FINIS	FA	p.	48'	49	a a
33	88420	C-000-3492	2840	CORROSION CONT	FI	p	494	194	10
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35	09420	C-000-3492	284X	CORROSION /FINIS	F4	p	574	554	43
	98429	C-000-3192	284Y	CORROSION /FINIS	F 4	p	230	249	3
17	- 0842A	C-000-3192	2847	CORROSTON /FINIS	F1	P	-443	444	2
14	08420	C-000-3492	2824	CORROSION CONT	FA	P	52	57	4
39	08120	C-000-3492	2828	CORROSION CONT	F4	.p*	99		5
40	08420	C-000-3492	2820	CORROSION /FINIS	F 4	p	1097	4449	24
-	08420	C-000-3492	2820	CORROSION /FINIS	F4	P	89	94	4
4	PR 420	C-000-3492	282F	CORROSTON CONT	E4	p	88	76	Ę
43	PR420	C-000-3492	8588	CORROSION /FINIS	E.4	p.	297	244	45
4	<b>A813A</b>	C- 194-2040	6524	TD A4	A4	» p	348	339	46
45	08440	C-488-2848	3584	MORTC	2 64	P	61	44	4.6
4	08440	C-400-2014	6523	PHIEUEL 4	A 4	p	537	444	436
47	08440	C-400-2042	4542	PH LEVEL 2/FINTS	C7	P	· P	p	R
48	08440	C-400-2020	40 41	PHOTO LAB TECH	C.4	p	95	32	8
49	08440	C-400-2024	4011	ILLUSTR PHOTO	-C4	P	58-	25	4
50	03440	C-406-2022	40 1K	STILL DOCUMENT	C1	P	55	22	5
51	08110	C-400-2023	4579	MAR PH LAB/FINIS	A1	P		0	. 0
52	08110	C-400-2024	4580	MAR MOPIC /FINIS	A1	p	0	4	0
53	28449	C-420-2010	6472	AG A1	AP	P	407	332	134
54	04240	C-554-2940	6522	AK/A	A1	P	635	597	99
55	08110	C-602-2010	6519	PR BASIC	A4	P	489	505	112
54	08140	C-602-2011	4509	PR ADVANCED	Ci	P	1 18	93	18
57	09110	C-602-2020	7764	NP/I/	C1	P	100	92	7
	08110	C-602-2021	7765	NP/II/	C4	P	12	12	2
	08440	C-602-2022	7766	NP/III/	C 4	P	8	8	4
- 1	08110	C-670-2012	3580	PHER	C 1	P	33	14	8
	09440	C-950-2013	6280	AVEUN-ABE	AP	p	407	486	45
r	08140	C-950-2013	6284	AVFUN-ABH	AP	P	342	365	21
1	08440	C-950-2013	6282	AVFUN-ABF	AP	P	237	257	9
1	08440	C-950-2013	6284	AVEUN PR	AP	P	452	470	14
1.	081M2	C-950-2013	6285	AFUN MALRE	AP	Р	95	120	4
L	CNAPA	E- 20-0072	803Y	ASU NED P38 MOD	F2	P	24	23	7
1 (00)	44284	F- 4H-0026	503V	NUC ENG OFF	- C2-	LP.	84	. 50	9
2	41282	F- 4H-0026	9275	NUC ENG OFF	C2	P-	53	- 56	9
,15	41204	F- 44-0027	04511	OP HACHEM RADCOM	C2.	P	48	36	E

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41200	F-000-0022	8709	SHIP CONT SSNZENC	CF3	P	े जे 5 8 8	111508	
41101	F-000-0046	501F	SUB RPPD	- F.4 1	P	605	9=5 <b>1</b> 8,	548
41202	F-000-0079	515Y	ENG IC TRAINER	F1	P	2921	2921	7
41201	F-000-0083	538E	NUCFROPPLTOPREF	C1	P	. 47	52	7
44412	F-130-0014	519K	CHART READ	F1	P	113	84	6
44422	F-198-0014	2643	AN/URM-90 BRIDGE	EEAB	P	1	7 0	B. B.
04113	F-623-0012	5213	AMC SYSTEM/FINIS	FA	- P.		9	
41202	F-670-0022	2700	TLD	F	P.	Prese D	· · · · · · · · · · · · · · · · · · ·	
41201	F-704-0018	2156	RELUC ROD CONT	.F1	P	84	84	0
41201	F-704-0024	2159	PPIP MAGNETIC	F1	P	15	15	Ø
44201	F-701-0022	2160	PPIP TRANSISTOR	F1	P	21	21	0
41201	F-704-0023*	2161	PPIP CCC	EI	P	34	34.	- me - 0.
41201	F-701-0025	2163	SGULC EQUIP	EI.	2 P	E.83	281 83	8
44204	F-704-0026	2474	NI DAYSTRM TRANS	F 4.	P	X 158	587	O'
41201	F-701-0029	2166	APD EQUIP	F1	P	23	23	8
41201	F-704-0030	2467	PMP NOISE MONIT	F1	P	22	22	A
41201	F-794-9934	2468	PRT LOOP COMPANE	Fi	P	1		9
41201	F-704-0033	2469	FIT REFRESHER	4.F 4	P.	A Star	A A A Dar	N. P.
44204	E-704-0034	2470	RADIDACT SPILL T	FA	P	5.42	A. 18 6 67	A B
44202	F-794-9934	522B.	RADINACT SPTIL T	FAD	p	4079	4078	7
44202	E-704-0025	5230	SECONDARY CHEM	F4	P.	42	43	A
TIANA	E- 2E-1302	0474	PUTP COMD OPNT	= = =	D		<u>_</u>	1 0
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TLANE	J-123-03/0	- 4033	LACES LURE LUAD	<u>F1</u>			78	7
TLANS	J-201-0801	5386	INTER MURSE CUDE	- 41	_ <u>f</u>	183		32
TLAND	<u>J-221-0335</u>	34/8	HAW IEAM IRAININ	F9	4	6	<u> </u>	N
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ILAN	7-186-5032	0116	_DC_PLASTIC_REP	<u>F1</u>	<u>P</u>	0	<u> </u>	0
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P9022	K- 2E-2404	9332	PCO/PXO REVIEW	<u>F2</u>	F	1	1	0
P0231	K- 4H-2146	2765	POL DILER PCO/XO	F2	P	6	5	0
P8022	K-430-4063	3421	2	F1	P P -	237	211	23
P0024	<u>K-224-0844</u>	4570	AIC MAINT PROF	F1	P	87	87	0
_ P9822	K-500-2040	5403	CIAC	<u> </u>	P	567	547	
P0231	K-824-2039	2680	OPS FUEL SYS	_F1.	P	243	472	
P0231	K-824-2444	269X	FUEL ACCOUNT	F1	P	206	152	17
41484	L- 20-0047	9984	WARSHIP RECOG	F2	P	0	0	
41203	L- 4H-0026	9438	PROS NUC ENG OFF	C2	P	2.1	30	5
41424	L-402-0040	2949	ESM SIG RECOG	F1	P	6	E .	0
44203	L-623-0042	2547	SP PHONE COMM TM	F1	9		559	
43223	L-652-0049	3305	7L16 GEN T/FINIS	F1	P	Ø	0	Ø
44203	L-664-0244	334M	SEC CHEM TH TNG	F 1	p	478	178	Ø
41203	L-664-0045	334N	RC EQUIP MISC	F1	P	42	42	0
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	41203	L-661-0052	2566	PRI VALV MAINT	F1	P	326	218	27
1	41203	L-664-0053	2060	REAC CON EOP/NID	F1	P	103	403	0
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