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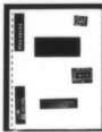
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Robert/McQuie

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Naval Requirements for
Skilled Manpower and
the Introduction of New Technology •

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B-K Dynamics, Inc.
15825 Shady Grove Road
Rockville, Maryland 20850

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manpower requirements for emerging technologies. Growth curves and historical analogies are used to forecast manpower requirements based on similarities between existing and emerging technologies which are useful in validating more complex forecasting techniques. A system disaggregation technique is used to analogize manpower requirements on a component by component basis compared between an existing reference system and a perceived application of a new technology. A linear program allocates manpower over a 30-year period to forecast changes in the number of skills required by the addition or deletion of technology represented in the 24 weapon system types

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Advanced Technology Manpower Forecasting

Naval Requirements for
Skilled Manpower and
the Introduction of New Technology

FINAL REPORT

B-K Dynamics, Inc.
15825 Shady Grove Road
Rockville, Maryland 20850

Prepared Under Contract Number N00014-77-C-0026

30 December 1977

Approved By:

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ADVANCED TECHNOLOGY MANPOWER REQUIREMENTS

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ABSTRACT

The study investigates the feasibility and usefulness of forecasting techniques applied to the manpower requirements and research and development planning and programming cycles. A major thrust of the effort is directed towards creating data bases in computer and nuclear manpower requirements from 1950 to the present, 3rd generation computer, nuclear, laser, and electro-optics technologies, and 24 weapon systems (aircraft, ships, and bases) from 1946 to the present. Three methodologies are used to forecast manpower requirements for emerging technologies. Growth curves and historical analogies are used to forecast manpower requirements based on similarities between existing and emerging technologies which are useful in validating more complex forecasting techniques. A system disaggregation technique is used to analogize manpower requirements on a component by component basis compared between an existing reference system and a perceived application of a new technology. A linear program allocates manpower over a 30-year period to forecast changes in the number of skills required by the addition or deletion of technology represented in the 24 weapon system types.

ADVANCED TECHNOLOGY MANPOWER REQUIREMENTS

I. INTRODUCTION

A. Background

1. Forecasting Requirement. The Navy does not now have an adequate way to measure qualitative and quantitative personnel requirements for ships and aircraft that will be operational in the mid- and long-range periods. Highly competent technicians require long lead times to acquire, train, and assign technical experience even when the Bureau of Personnel knows the type and number needed. The problem is compounded when new systems enter the fleet and inadequate means exist to anticipate the import of advanced technology applications.

With no means to measure the impact of technology, as it is being developed, on manpower there is no feedback to weapons systems developers through program managers who can request alternative designs with a more favorable manpower impact. Currently, manpower impact statements are not felt by systems developers until after DSARC III and as late as three years after Initial Operational Capability when contractor maintenance empirical data is supplied.

The reduction of man-hours required to operate and maintain the fleet is a recognized CNO objective. While certainly in part based on cost of personnel (some 65 percent of the total Navy budget), an even greater concern is the availability or supply of men and women in both numbers and quality. The Chief of Naval Recruiting and the Office of Naval Research have expressed concern over high recruit training attrition and the trend towards proportionately fewer mental groups I and II accessions compared to enlistees during the draft environment. Therefore, a need exists to forecast early in the technology development cycle (late 6.2, early 6.3), the impact of technology on manpower requirements to provide some information on the efficacy of possible applications with a view towards assessment of the aggregate effects of all ongoing development programs and on individual assessments of one project. A means to measure the impact of technologies now being developed on a future Navy which is attracting recruits who are tending to test less well than their pre-volunteer counterparts is needed.

2. Related Efforts. Because of the conflict between private sector demand and military requirements, ONR is actively investigating and defining methodologies to forecast the domestic labor supply and commercial and industrial demand for that labor. The eventual goal is to be able to identify and project the dimensions of the manpower pool available to the Navy over a five-to-ten year planning period. ONR's first step is to link the Urban Institute's Race-Age-Sex-Search-Turnover Model (RASST) with the Wharton Quarterly Model of economic output. The RASST model forecasts employment and unemployment for 16 race-age-sex groups. The Wharton Model produces an industrial breakdown of employment into nine sectors. The joint output will be a five year projection which will produce a demographic breakdown of employment and labor force participation by the 16 race-age-sex categories, as well as an industrial breakdown of employment. Particular attention is

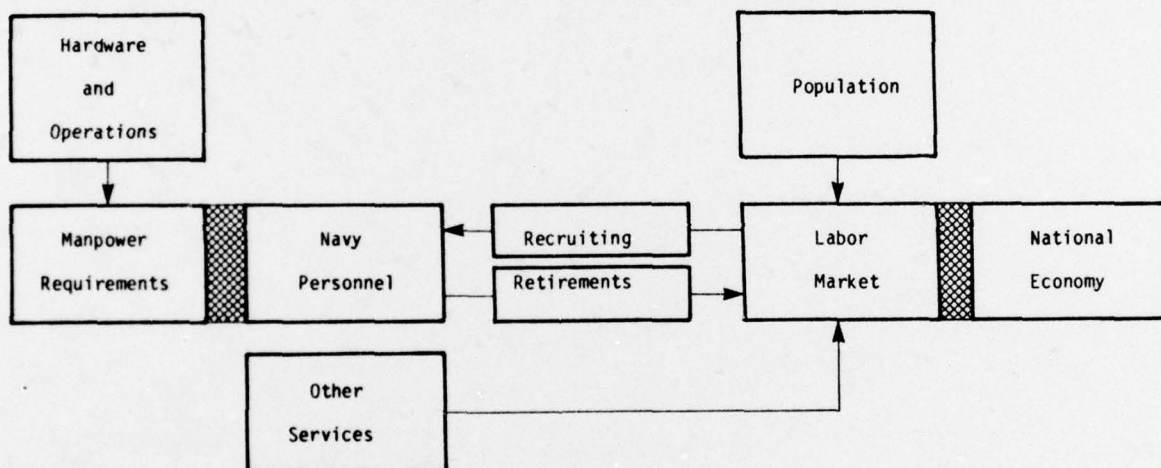
employment and labor force participation by the 16 race-age-sex categories, as well as an industrial breakdown of employment. Particular attention is being given to the participation rates of ten demographic groups as the likely source of enlistees.

Illustration I-1 depicts the major segments, interactions, and influences on the Navy's ability to man its requisite billets.

The effort herein described is collateral to the above demographic projection efforts, but part of ONR's attempt to develop research tools to meet changing technical, operational, and economic conditions.

ILLUSTRATION I-1

Naval Manpower Demand and Supply



3. Tasks. The goal of this effort is the assessment of the feasibility and usefulness of identifying advanced technology impact on manpower requirements in the future time frames (1981-2001). The initial objective in this effort is the assessment of manpower requirements in quantitative and qualitative terms based on advanced technology forecasts (evolutionary) in an individual weapon system context and a total force context. Specifically the tasks are:

- Forecasting Individual Weapon System Requirements Analogy Approach. Perform a historical pattern analysis of the directly related manpower requirements based on two existing technologies' expansion from inception to 1986. In this way, the actual manpower patterns can be checked against projected patterns and an assessment made of the adequacy of the forecasting methodologies used over the historical years. Then analyze the significant commonality of manpower requirements among the existing two technology fields. If sufficient commonality exists, then analogize

the manpower patterns of the new technology fields relative to past development of the baseline fields. Finally, perform dynamic trend extrapolation on the baseline fields from 1969 to 1975 and, if valid, apply the techniques to the new technology fields starting in year 1984 with 1976 through 1983 corrected from the static projection, the correction factor being the different policy/allocation sets selected for the out-years.

- Disaggregate Approach. Describe an inquiry structure and appropriate system functional disaggregation to isolate differences among existing technology applications and proposed new technology applications to highlight the critical new component or subsystem as the possible change in manpower requirements.
- Forecasting Total Force Requirements. Describe and validate a forecasting methodology that assesses the Navy-wide manpower impact of the introduction of one or more technologies into the fleet.
- Application of the Forecasts. Identify potential users and the usefulness of advanced technology manpower requirements data in terms of timing, level of detail, and accuracy required.

B. Problem

1. Scope of Effort. The application of technology to ships, aircraft, weapons, and supporting technology is made possible by a concert of technology developed programs beyond the Navy alone. Many major developments made available to the Navy come from DoD, other services, and especially the private sector. The Navy's RDT&E program consists of 600 task areas subdivided into 3,000 work units, each with some potential for changing current practices or current hardware.

The Navy's one-half million man force with 85 ratings or skills, on the whole, interacts to some degree with technology. Of those that directly interface with technology, about 30 percent are operators and 70 percent are maintainers. The total force is derived from an iterative process among DoD's perceived responsibilities, Congressional allocations among competing needs, and the Executive fulfillment of a defense strategy. The Navy's response to its assigned roles and missions is a weapons program balanced between capability and threat. Manpower requirements are a reflection of the need to man the billets of the selected weapons and supporting services.

While there is a direct relationship between the quantity and skills of operators and the number and types of weapons, the relationship is less direct for maintainers. With 70 percent of the enlisted force involved in maintenance and supporting services, a majority of manpower requirements are more directly related to logistics and maintenance strategies than operator needs per se. A significant alteration in maintenance and logistic strategies could have as profound an influence on total force requirements - in both quantity and quality - as major technological innovation. It is more likely than not that the Navy in the year 2000 will have less shipboard maintenance

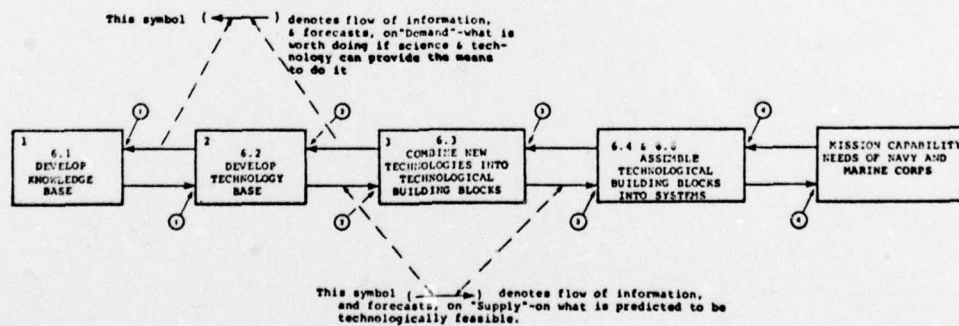
than it now has, and among its land based maintenance team, it will have more civilians comprised of both Navy and contractors than it now has.

This study is concerned with the total numbers and skills required to perform the running of the Navy, but it is indifferent to who does it - Navy military, civilians, or contractors. The Total Force Requirements Forecasting Methodology states what the distribution of skills and numbers could be with the introduction of one or more technologies based on the assignment of skills to old technologies. The support tail is directly related to the platform or technology and not distributed between sea and shore. One Individual System Forecasting Methodology relates one technology and its directly attributable skill without addressing any characteristic distribution or utilization of that skill (nuclear propulsion-nuclear ratings). The other Individual System Methodology concerns itself only with the skill required and not numbers associated with a component or subsystem change due to new technology in an existing weapon system or uniquely identifiable functional grouping of hardware.

2. R&D Cycle and Manpower Requirements. To be useful, a manpower forecast must be able to influence the weapon system developers. Assuming the forecast is reliable and relied on, the manpower impact data must be available when the system specifications can be reasonably altered to function with more or less manpower. Illustration I-2 depicts the RDT&E process and the ingestion points for manpower requirements information in various indicated formats. Forecasts from the Individual Systems Methodologies are useful at 2 and 3 points. The Total Force Requirements Forecast is helpful to the 2 points. The needed time domain, level of detail, and accuracies required by the potential users influenced the selection of methodology approaches and the emphasis placed on their development.

ILLUSTRATION I-2

Functional View of the Defense RDT&E Process



NEEDED MANPOWER PROJECTIONS

- ① Technological Impact in General Manpower Fields
- ② Grade Distribution for New Weapon Systems, i.e., Officer, Petty Officer, Seaman Ratios For A Given New System Like The Aegis Ship
- ③ Program Objective Memorandum, Manpower Which Gives FY DP+2 Years Data
- ④ Personnel Distribution by Skill and Grade

3. Objective. This study selected, applied, and validated several manpower forecasting methodologies to assess the feasibility and usefulness of measuring the impact of advanced technology on manpower requirements. Since the literature is not encouraging on the success of past manpower forecasting efforts, this study necessarily limited itself to three methodologies and five technologies with an emphasis on validation of the forecasts.

C. Approach

1. Micro-Individual Systems Forecast

(1) Graphic Analogy

For purposes of exploiting present technology forecasting techniques on future manpower requirements predictions, methodologies presently in use have been selected. One is a static projection by historical growth analogy combining dynamic trend extrapolation by curve fitting. With this approach, policy and allocation assumptions permit a range of options with each option varying on the number of uncontrollable factors. The reliability of the methodology is measured by the consistency of the results over many iterations of the problem. Ultimately, the goodness of results depends on the forecasters' judgment in quantification. Static projections are constrained by present policy sets and are accepted as reliable for three to eight years in the future. Beyond that point, present policy or resource allocation issues normally develop projections that are less than reliable. Consequently, dynamic extrapolation normally commences at future year points. Dynamic methodologies are characterized by the quantification of controllable factors.

(2) System Disaggregation Analogy

The functional disaggregation of an existing system into its component parts and substituting the new technology into its proper structural form is another static methodology for manpower forecasting which is derived by analoging the existing manpower requirements adjusted for the changes in numbers or skills of manpower associated with the new technology component. It is extremely reliable when there are few component changes and denigrates rapidly when significant numbers of components are replaced because of the difficulties of assessing, by analogy, the synergistics effects of multiple technologies in one system.

2. Macro-Modified Linear Program. This dynamic methodology was selected during the course of the study as a direct result of the Phase II inquiry into the potential users of manpower forecasts.

A standard computerized linear program was modified to allocate manpower skill levels over an array of ships, aircraft, weapons, and bases characterized by their technology. The model assumes an implicit relationship among these variables and a direct relationship among distributable skill levels. For validation purposes, the 85 ratings were aggregated into three skill groups. Total Navy requirements for the years 1945 through 1975 were distributed over existing and planned "technologies" to determine the ratios of high, medium, and low skill groups required for that technology based on past skill distributions.

3. Technology Areas. There are three basic elements to forecasting: methodology, forecaster, and data. A reliable data base is available for the technology areas of computers and nuclear propulsion with respect to both technology expansion and manpower requirements from inception of the technology in the late 1940s to present programs for the near future (1986). The advanced technology areas of electro-optics (E-O), lasers, and phased array radar (PAR) have approximately ten years of history from their basic research breakthrough with five years experience in advanced development. They are presently primary components of programmed future weapon systems. All were selected based on familiarity and potential for impact.

II. DISCUSSION

A. Methodology Selection Process

1. Literature Search. Much theoretical work has been done in both manpower forecasting and technology forecasting. Illustration II-1 depicts the scheme of various possible approaches. The objective in this effort was less methodology development than empirically validating several acceptable forecasting techniques. Two manpower forecasting surveys were relied on for evaluation of the most appropriate techniques: Patter's Methods for Predicting and Assessing the Impact of Technology on Human Resource Parameters, and Kelley's An Evaluation of the State of the Art.

ILLUSTRATION II-1

Technological Forecasting Taxonomy

EXTRAPOLATION	NORMATIVE
JUDGMENTAL	NETWORK CONSTRUCTION
<ul style="list-style-type: none">● Polls● Panels● Delphi	<ul style="list-style-type: none">● Morphological● Decision Trees● Functional Array
PROJECTION	MATRIX CONSIDERATION
<ul style="list-style-type: none">● Regression● Biological Growth● Economic Growth	<ul style="list-style-type: none">● Cross Impact● Mission Network● Systems Analysis
ANALOGY	
<ul style="list-style-type: none">● Correlation● Curvilinear Correlation	

Neither these surveys nor other literature reviewed provided a solution to the problem of forecasting manpower requirements based on emerging technology. Nearly all efforts in the field have been theoretical or descriptive. Of 80 dissertations reviewed, only two studies attempted an application using empirical data, but both were unsuccessful due to data limitations.

There is no one best forecasting method, whether extrapolative or normative. The selection is determined by the data of immediate concern; the same technique may produce forecasting errors for other aspects of the data. The selection of a technique required a great deal of analysis of the data and a comparison of various possible methods. It is interesting that much of the effort of forecasting, after data assembly, is aimed at analyzing the forecast errors. Since one major aspect of the effort is the forecasting of manpower requirements for new technology as early as possible in the development cycle, lead time errors of seven years were of practical interest. The second point of interest is that later forecasts were much better than earlier forecasts, indicating that familiarity with the data is

important. Finally, while many forecasting techniques tend to be simplistic and, therefore, implicitly less credible, graphic and historic analysis was essential in providing some variables and validating the results of the more rigorous linear program forecast. It is intuitively unwise to use the same forecasting technique to produce variables for a needed forecast.

2. Data Sources. The major part of this effort was data collection and analysis. The data needs of the linear program are comprehensive in scope and detailed in depth. The appendix to this report details the data used in the macro forecast. The following list is representative of the general material used. Section II-D discusses some of the problems with conflicts and non-availability of needed data. One insurmountable problem with the System Disaggregation approach here is the classification of data. Although available, they are not included because of security restrictions.

General Reference Material

- Industry promotional periodicals such as Laser Focus, Electronics, and Computer
- Bureau of Personnel's Official Statistics published in MARP 1300.1 (Green Book)
- Department of Labor, Bureau of Labor Statistics' publications
- Unpublished material from Navy Historical Museum
- U.S. Navy official unit diary summary, unpublished memos, Bureau of Personnel Library.

B. Graphic Analogy Technique

1. Concept. The objective of selecting this technique was to develop a growth pattern for existing technologies to provide insight for analogizing manpower requirements to emerging technologies. The primary comparison between the mature technology and the emerging technology was to be by historical analogy. The relative success of this approach is independently less important than the insights that it provides for the more complicated technique of linear programming.

Various growth curve models, such as exponential, Gompertz, and logistic were used. The problem of deciding from a set of data which curve is appropriate was decided by plotting on graph paper to arrive at a straight line. Also, slope characteristics were identified. Various slope equations are available, and once fitted, provided the appropriate linear trend. These methods depend upon the smoothness of data in order to deal with two practical problems. There is first the problem of measuring the slope at different times. This is important here because two technologies developed independently at different times are being compared. This is resolved by

smoothing with a moving average. Secondly, the fact that the method depends on eye comparison to see which looks most like a straight line can lead to difficulties, especially when the vertical scales are all in different units.

The important element of growth curves is that they can be transformed either to a linear or simple exponential model. The linear form was used as the basis for extrapolation. This method does require a very small random component superimposed on the growth curve to avoid poor forecasts (Gilchrist). All transformations here were based on data with exponential characteristics and were taken by logs. A least squares was fitted and anti-logs taken to give the fitted exponential growth curve. The bias, which increases with the standard deviation, proved to be non-systematic. However, standard deviations tended to be small due to smoothing and institutional characteristics of the data, such as fixed percentage increases in programmed dollars for specific technologies.

Most manpower forecasting literature supports using economic tools. In addition to the mathematical tools discussed above, the applicability of various input-output models was considered. Agarwall asserts that manpower demand represents requirements of skill-mix against specific levels of technology and productivity. Changes in technology, productivity, and skill composition go hand in hand, but the interrelations are flexible because of substitution between capital and labor, between different skills, and between education, training, and experience of personnel. This intuitively correct production model was modified by Stainer to include the concept of technical dynamism expressed as an exponential over time. However, Kelley suggests that the rate of change of technology is dependently related to the productivity rate of labor. Therefore, Kelley questions the efficacy of the productivity rate (dollar output per unit input) used in all Cobb-Douglas production function models for manpower forecasting. Kelley concludes that the real difficulty in manpower forecasting is the structural and institutional form of the input data and not theoretical formulations.

The linear program used in the macro technique does reflect the general form suggested by Kelley without explicitly dealing with productivity rates.

2. Data. Information was compiled on four of the technologies of interest both to gain insight into different aspects of their historical growth and to provide data for establishing causative relationships. Illustration II-2 is representative of data compiled from various industrial publications and unpublished government working papers. All dollars here and elsewhere have been adjusted by the Labor Department's GNP inflator.

ILLUSTRATION II-2

U.S. R&D and Sales Selected Electronics Technologies
(in millions) (1967 = 100)

YEAR	DoD ELECTRONICS			DIGITAL			NUCLEAR INSTRUMENTS		
	PROCURE- MENT	RDT&E	ELECTRO- OPTICAL	ADP SYSTEMS	LASERS	COMMUNI- CATIONS	INDUSTRY	FEDERAL GOV'T	
								PROCURE- MENT	RDT&E
1951									
1952									
1953									
1954									
1955									
1956				261.		326.			
1957	4601.	317.		412.		405.			
1958	5072.	575.		259.		366.	52.		
1959	5123.	1067.		429.		180.	61.		
1960	5240.	846.		609.		187.	66.		
1961	4855.	2258.		903.		772.	96.	11.	5.
1962	5468.	3348.		1060.		999.	123.	29.	14.
1963	4964.	2125.		1427.		852.	112.	42.	18.
1964	4907.	2172.		1588.	4.	978.	113.	65.	36.
1965	4402.	1949.	79.	1596.	27.	1291.	137.	70.	32.
1966	4596.	2034.	98.	1751.	35.	1211.	142.	67.	33.
1967	4916.	2245.	19.	2420.	52.	912.	114.	70.	35.
1968	4371.	2188.	22.	2937.	53.	1198.	122.	67.	33.
1969	4243.	2070.	47.	3751.	58.	1202.	115.	65.	32.
1970	3984.	2111.	31.	2977.	58.	1288.	177.	56.	29.
1971	4131.	2138.	33.	3444.	28.	1085.	32.		--
1972	4152.	2181.	45.	4391.	28.	1333.	35.		--
1973	3803.	2090.	48.	4931.	29.	1514.	24.		--
1974	3682.	2237.	54.	4624.	30.	1525.	26.	7.	--
1975	3789.	2421.	47.	3607.	30.	1404.	28.		15.
1976	3948.	2570.	51.	3715.	33.	1513.	28.		35.
1977	7051.	4945.	104.	7312.	62.	2912.	52.		73.
1978	7570.	5143.	119.	8474.	69.	3239.	55.		79.
1979	8089.	5341.	134.	9637.	76.	3566.	59.		88.
1980	8608.	5538.	149.	10800.	82.	3893.	62.		92.

Computer and nuclear reactor time lines are presented in Illustrations II-3a and II-3b to provide background on qualitative growth pictures and possibly a rationale for variations in known manpower and dollar growths.

ILLUSTRATION II-3a Computer Time Line

1937	IBM MARK I development began (AIKEN)
1942	MAUCHLY/ECKERT ENIAC began - Army funding
1944	MARK I complete
1945	ENIAC devel. complete - military application
1946	ECKERT - MAUCHLY Computer Corporation - Univac Contract with Census Bureau
1950	E-M Merger with Remington Rand - Univac Division
1951	Univac I given to Census Bureau in 1951
1949	Stored Program on Cambridge England machine 1949
1953	IBM 701
1954	IBM 650
1956	Total value of installed computers - \$269M IBM 75.3%, Sperry-Rand 18.6%, Burroughs 4.4%, RCA 1.6%, NCR .1%
1957	CDC break-off from Sperry-Rand
1958	Univac solid-state 80 transistor technology
1959	IBM 7090 (solid-state 709)
1959	Total value of installed equipment - \$18
1958-1960	Tubes, Transistors
1959	Digital Equipment Company PDP-1 delivered
1959-1965	2nd generation transistor computers
1960	CDC 1604
1964	Honeywell H-200; 1401 Replacement
1964	Integrated circuits (TI, Fairchild); third generation
1964	360 IBM - by bid integrated circuits
1965	360s delivered
1966	Integrated circuits competition with other technology
1967	Time-sharing system from GE
1968	CDC 7600
1970	GE-Honeywell merger
1971	RCA sellout to Sperry-Rand

ILLUSTRATION II-3b Nuclear Reactor Time Line

1942	Hanford test bed critical
1942	Hanford production reactor started
1944	First production reactor
1951	EBRI (Argonne, Idaho) first power generator breeder
1953	Submarine reactor (Idaho Falls)
1955	Nautilus sea trials
1957	Shippingport commercial power generator

Illustrations II-3c and II-3d show the naval requirements for digital computer and nuclear reactor personnel. The Navy does not now have military personnel trained in laser, phased array radar, nor electro-optics as an identified subspecialty.

ILLUSTRATION II-3c

U.S. Navy Digital Computer Manpower Requirements

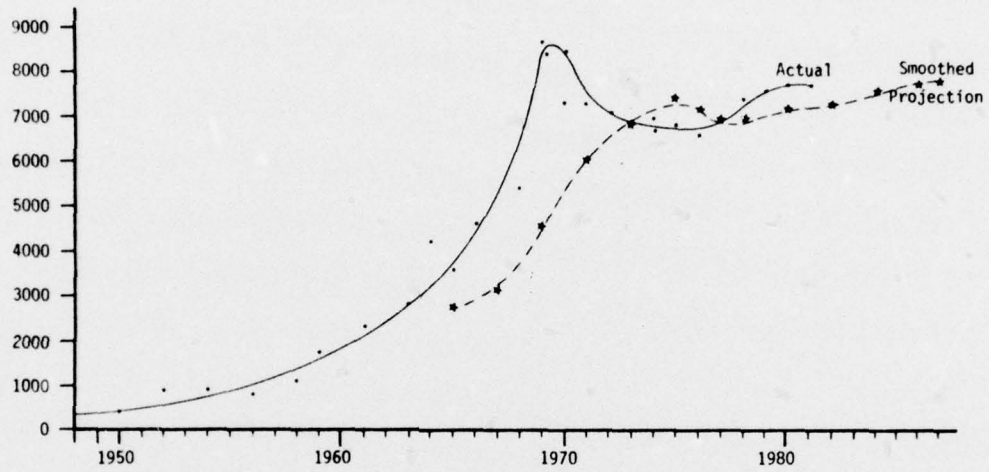
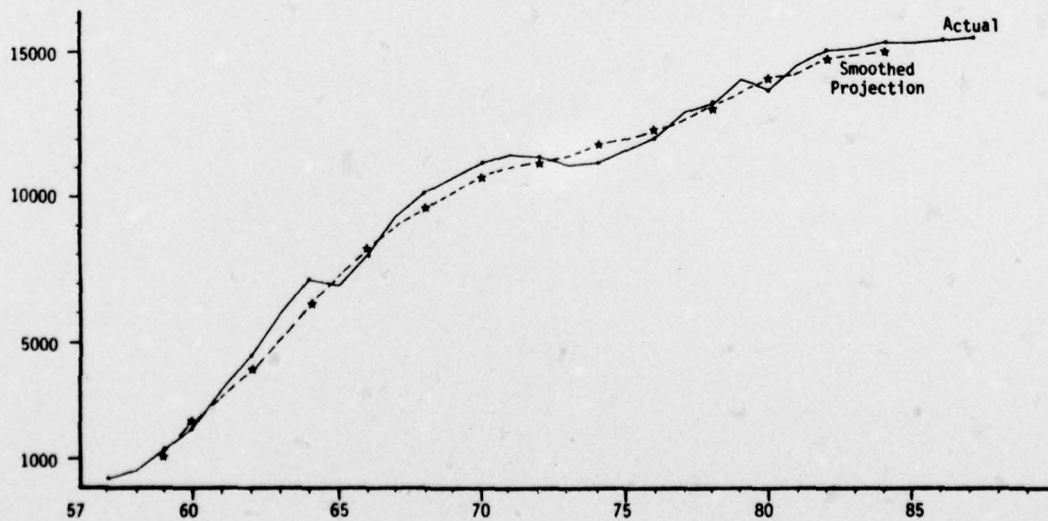


ILLUSTRATION II-3d

U.S. Navy Nuclear Technology Manpower Requirements (1954-1987)



3. Application. Various curve fitting techniques were applied to exponentially and linearly smoothed data to identify the most appropriate curve for each set. Visual identification was tried as well as slope equations. Nuclear manpower requirements were exponential in form, therefore, a dynamic growth projection was made using a least squares method to determine estimates of the forecasted x-axis intercept and slope. A similar procedure was used on computer personnel using a Gompertz curve model. Both results are shown on Illustrations II-4a and II-4b.

ILLUSTRATION II-4a

U.S. Navy Nuclear Manpower Requirements

Year	SSN	SSBN	FBN	CYN	CGN	DLGN	AS	SUPPORT	TOTAL
1954	45							40	85
1957	135							121	256
58	225	53					30	277	585
59	360	159					60	630	1310
1960	495	318					118	958	2510
61	720	477		114	121		182	1735	3470
62	810	848		114	242		246	2260	4520
63	855	1537		114	242		278	3026	6052
64	1035	1749		114	361		210	2569	7138
65	1035	1961		114	361		342	3145	6958
66	1170	2332		114	361		342	3618	7937
67	1440	2385		114	361		342	4642	9398
68	1755	2385		114	361		342	5071	10142
69	2115	2385		114	361		342	5411	10862
1970	2295	2385		114	361		374	5529	11172
71	2565	2385		114	482		406	5467	11419
72	2745	2385		114	604		406	5123	11377
73	2835	2385		114	604		406	4839	11183
74	2970	2385		114	723		406	4618	11216
75	3060	2385		235	844		406	4851	11781
76	3150	2385		235	966		406	4999	12141
77	3375	2385		355	1085		438	5346	12988
78	3510	2385	67	355	1085		470	5510	13382
79	3690	2385	134	355	1085	117	470	5765	14001
1980	3870	2385	201	355	1085	234	470	5160	13760
81	4050	2385	268	478	1085	351	470	5452	14539
82	4230	2385	268	478	1085	468	470	5630	15014
83	4320	2385	268	478	1085	468	470	5684	15158
84	4455	2385	268	478	1085	468	470	5765	15374
85	4455	2385	268	478	1085	468	470	5765	15374
86	4500	2385	268	478	1085	468	470	5792	15446
87	4545	2385	268	478	1085	468	470	5819	15518

ILLUSTRATION II-4b

U.S. Navy Digital Computer Personnel

Year	Staff	Machine Accounting man MA	Nuclear Weapons man NW	Communications Technician Mechanical CTM	Data Systems Technician DS	Data Processing Technician DP	TOTAL
1948		105					105
1950		438					438
51		852					852
52		851					851
53		947					947
54		861					861
55		729					729
56		769					769
57		831					831
58		1041	289				1330
59		1050	1145				2195
1960		1181		550			2876
61		1226		621			1847
62		1412		708			2257
63		1872		935	139		3137
64		2111		156	506		2773
65		2190		1095	881		4166
66		1861		831	891		3583
67		2374		1197	1219		4800
68				1500	1176	2657	5333
69				3304	1618	3769	8691
1970				3304	1669	3434	8407
71				2355	1613	3285	7253
72				2072	1631	3325	7028
73				1887	1706	3416	7009
74				1646	1694	3654	6994
75				1604	1791	3342	6737
76				1646	1883	3052	6581
77				1651	2038	3148	6837
78				1844	2378	3181	7403
79				1883	2495	3195	7563
1980				1866	2596	3202	7664
81				1858	2614	3202	7674

Illustrations II-5a, II-5b, and II-5c are representative of attempts to establish visual similarities in historical growths for possibly analogizing manpower patterns. It is interesting that spending patterns on digital computer equipment did not suffer the same fluctuations that other selected industries did in the 1969 and 1973 general business downturns.

ILLUSTRATION II-5a

Computer Activity (Equipment Shipments) in \$ Vs. Time

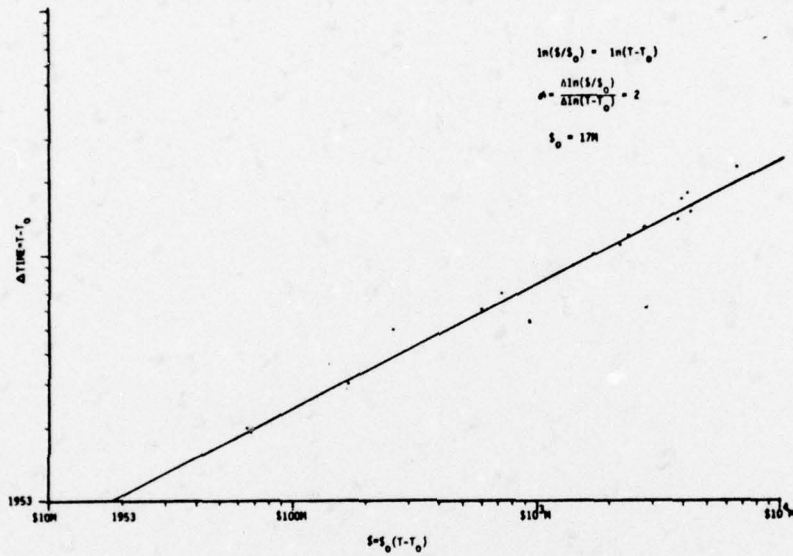


ILLUSTRATION II-5b

U.S. Commercial Digital ADP Revenue

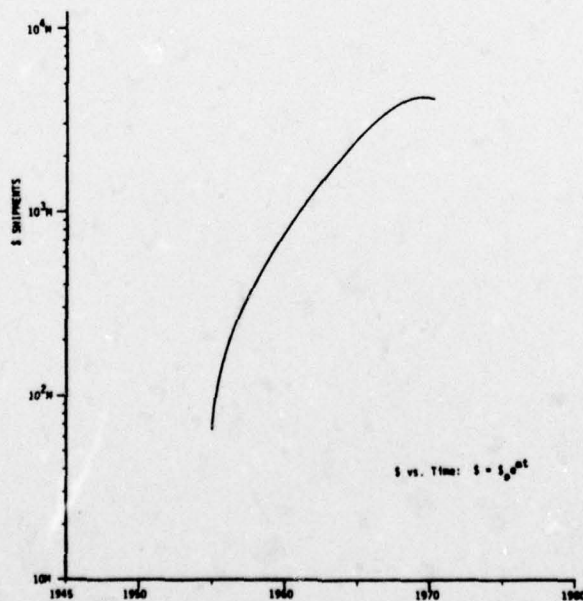
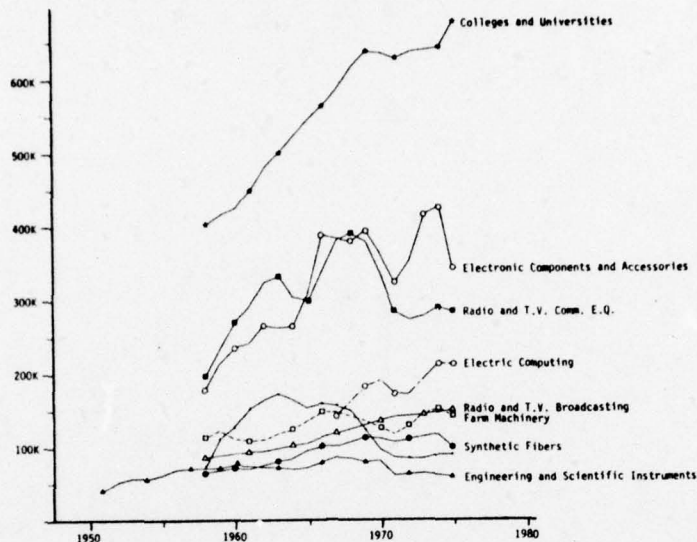


ILLUSTRATION II-5c

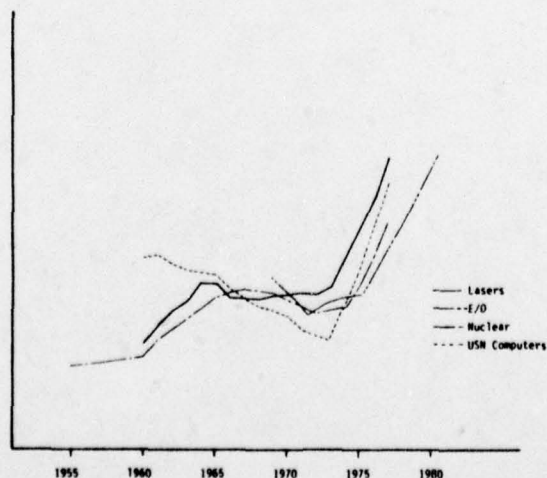
Breakdown of U.S. Commercial Revenue for Selected Items



4. Validation. The growth analogy technique was attempted to forecast existing technology manpower requirements and to relate, if possible, historical similarities with the three emerging technologies. Illustration II-6 indicates relatively similar spending patterns by the Navy for computer, nuclear, electro-optic, and laser technology. The curves are superimposed on the y-axis for comparative purposes. Any similarity is assumed to be structural and is certainly non-stable. The growth forecasts on nuclear and computer manpower had small non-systematic error and the bias acceptable. Both models compare well with static extrapolation based on a ratio of a constant man per unit.

ILLUSTRATION II-6

Smoothed Forecasts of Selected Technologies Superimposed



C. System Disaggregation Technique

1. Concept. Forecasting literature favorably supports normative rather than extrapolative techniques (Potter). Presumably this is because normative techniques are essentially inductive, specific, and mostly qualitative with the exception of decision network weighting factors. The functional disaggregation technique is normative and descriptive. It starts with a conceived or perceived application for the technology and works backward through the decision process to satisfy stated operational objectives. When the application is found acceptable both technically and operationally, an existing reference system is selected for the functional system comparison. This step is essential in identifying subsystems and components which serve two purposes. The first of which is to match common components, and the second is to isolate the new technology component. Thus, by analogy with manning requirements for the reference system, manpower for the new technology system is described. The manpower requirements for the component housing the new technology is described using standard Ship Manning Document rationale. The latter part of this approach borrows heavily from the Air Force's Qualitative and Quantitative Personnel Requirements Information which is oriented towards task analyses of new systems in the production stage of the R&D cycle. The generic disaggregation technique is depicted in Illustration II-7.

This disaggregation technique has the advantage of being adaptive by closed-loop feedback; it easily adjusts to changes in mission or employment of the technology; and it uses documents that are determinate of actual fleet manning. The technique does not address risks inherent in technology development nor is it concerned with the timing of the introduction into the fleet.

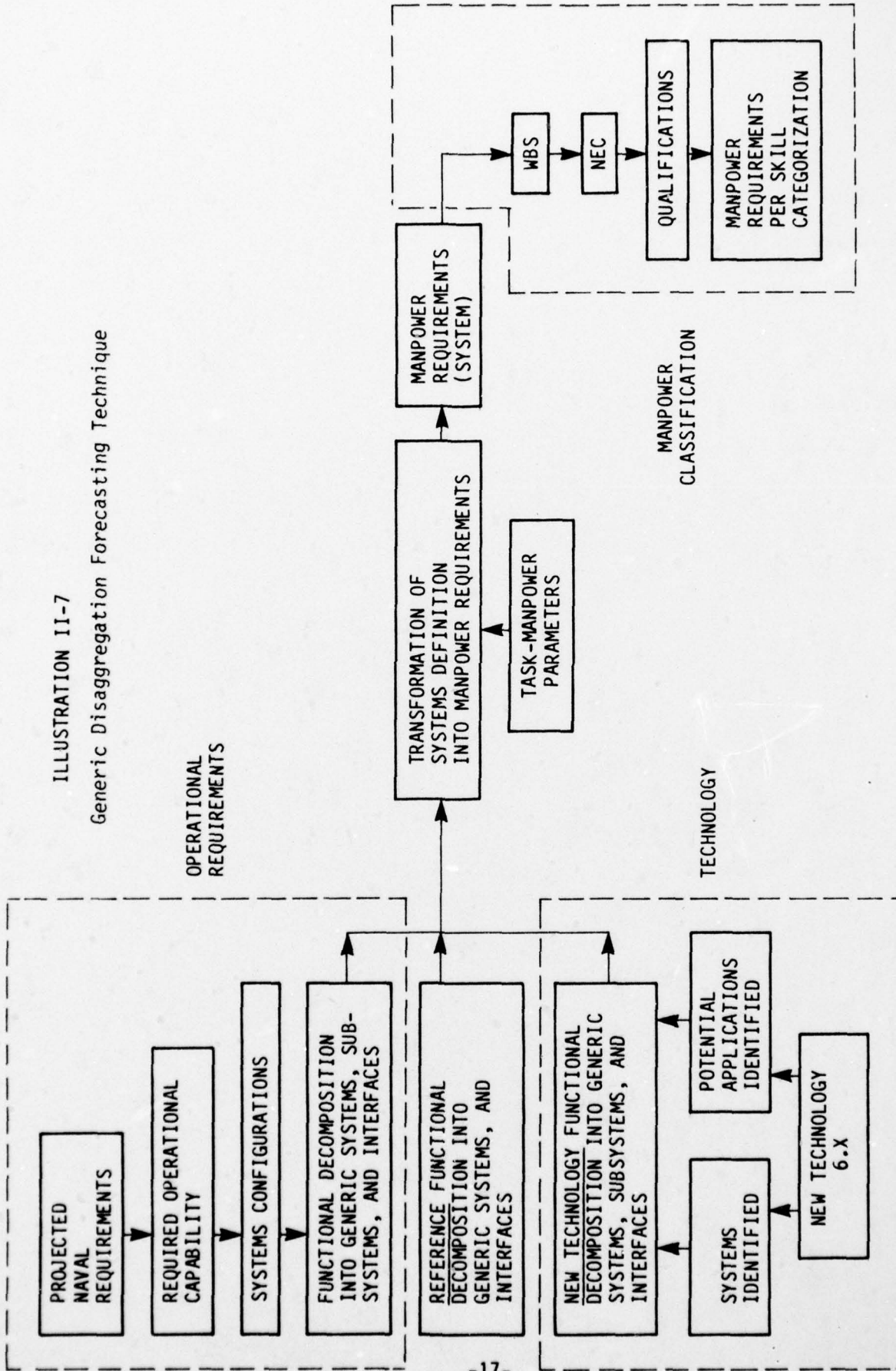
2. Data. This technique relies on technical documentation more so than other methods. The needed data comes from many offices, commands, and laboratories - from the Office of the CNO to the Enlisted Classification Branch. The data is broadly grouped into R&D management, reference system specification and ship manning - task analysis data.

Technology is developed in response to operational needs and these needs are stated in CNO's Required Operational Capability (ROC). CNM's response to these statements is the Science and Technology Objectives and the Navy Technical Strategies. If the strategies are ordered by mission, the technology thrust implicitly emerges. The thrusts can then be transformed into technology applications. This process is beyond the scope of this effort and is the subject of an intensive ongoing effort by CNM to establish a priority system for Navy R&D task areas. Until this is formalized, technology applications will have to be independently determined through techniques such as QUEST (NAVMAT-0312) which structures a weighting system to sedate technologies to science to missions. For purposes here, the aim is to identify the operational application of the new technology by considering the aspects of satisfying ROCs, filling technology gaps, and selection over competing means.

Reference system specifications are available through the appropriate program managers and system commands. Functional component descriptions proved to be the workable level of detail as opposed to detailed system specifications. For the example here, NAVELEX produced the component description of the SPG-55 radar which is a subsystem of the Terrier's Mark 76 fire control

ILLUSTRATION II-7

Generic Disaggregation Forecasting Technique



system. Component description of the perceived laser radar was developed with the assistance of Naval Sea Systems Command.

Ship (Squadron) Manning Documents are readily available and provide a reasonable means to analogize manpower requirements for components common to both the reference and perceived systems. A difficulty arises here in determining whether retraining existing skills, added personnel with upgraded skills, or completely new skills are required, but these are questions of classification and training and the basic question of what skill is needed can be derived.

3. Application. Most forecasting techniques require a great body of data in which familiarity helps shape the outcome. This technique does not have a historical perspective nor statistical basis. To create a framework and working environment before approaching the analysis, basic questions are asked:

- How is the technology defined
- How is manpower defined in terms of a given technology
- At what R&D phase can new technology systems be qualified
- What technologies are relevant to naval systems and manpower
- What are the operating system's characteristics that are determinative of manpower requirements
- To what extent should technology and manpower forecasts be tied to the naval R&D cycle.

For the most part, the questions are unanswerable and all but the first question will not directly influence the forecast. In perceiving an application for the technology, the definitional question may be most difficult. The R&D management documentation does not define technology which appears to be characterized more likely by funding source. Illustration II-8 depicts a taxonomy by program function, all of which terms describe work units under the heading of technology. This suggests that what is described as technology may not be technology at all.

ILLUSTRATION II-8

Program Technology Function

Fleet Operational Strategies	Characteristics Analysis
System Utilization Strategy	System Development
Methodology	Component Development
Application Identification	Interface Characteristics
Technology Based Large-System Application	End-Functions MOE Refinement
Application of Technology or other Measurements	Related System Support Development
Central Effects Studies	Support Data Base
Subsystem Utilization in Large Context	Material Studies
Feasibility Studies	(Sub) System T&E
Simulations	Performance Standards
	Extra-Technology Systems Analysis
	Administration

Illustration II-9 presents the expanded model used to assess high-energy laser (HEL) technology. The HEL application to radar satisfies a specific General Operational Requirement and the technology thrust is given focus by the Technical Strategy. The state of the art of HEL precludes it to a short-range system. Therefore, the Terrier's Mark 76 fire control system's SPG-55 radar was selected as the reference technology. The components for the HEL application were specified and compared with the functional description of the SPG-55. Illustration II-10 depicts those components deemed to be unique to an HEL radar set. The Ship Manning Document for a DLG with a Terrier system requires Electronic Technicians, Fire Control Technicians, and Radarmen. These ratings do not now receive training in HEL which replaces the SPG-55. The coherent receiver, analog processor, and modulator are well within the skill characteristics of general electronics ratings. The oscillator and laser generator are not. Specific task analyses must be performed to determine the estimated number of laser qualified personnel who will be needed on a given ship.

4. Validation. The disaggregation system is self-validating in accepting the need for specific skills given an applied technology. Errors can occur in two critical areas. First, if the technology is misapplied, then an invalid comparison will be made with a reference system. Second, insufficient information may be known to accurately specify the components of the perceived system application. Therefore, validation relies on the judgment of the technology developer. Here the validity of the forecast was accepted based on a consensus of naval laboratory personnel working in laser research.

D. Modified Linear Programming Technique

1. Concept. This project explored two approaches: an individual item of technology analysis and a Navy-wide analysis which involves examining the Navy's requirement for manpower at various skill levels for each year since 1943 and relating the number of personnel from each skill level associated with each technology system active in the Navy.

This section describes the research carried out in forming the concept of the approach in developing a macro-forecasting technique. Three tasks will be described. The first of these is determining, for the total Navy, the number of people required in each skill level. The second task is extending and correcting the counts of the number of each technology system for the years examined. The third task is the use of several different statistical tools to relate requirements to particular weapons systems.

For this preliminary analysis, 24 weapons systems were defined ranging from battleships to third generation computers, but they were primarily weapons systems.

Data on personnel requirements were accumulated only for the years 1944, 1952, 1957, 1962, 1967, 1972, and 1977. Estimates of personnel requirements for the other years were made by interpolation. Data on numbers of technology systems were accumulated for each year, but there were large gaps in some of the data series; these gaps were filled by interpolation.

ILLUSTRATION II-9
System Disaggregation Application

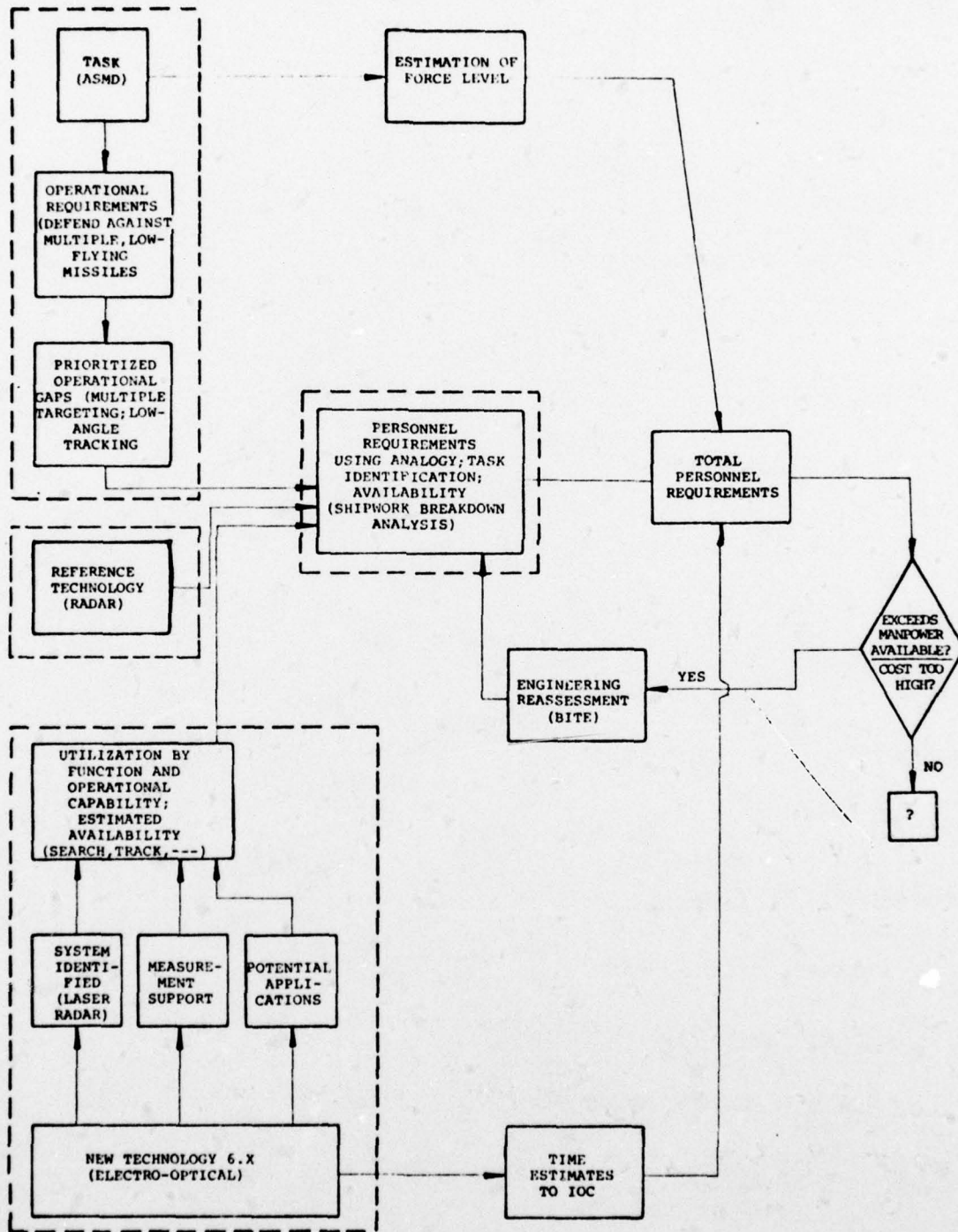
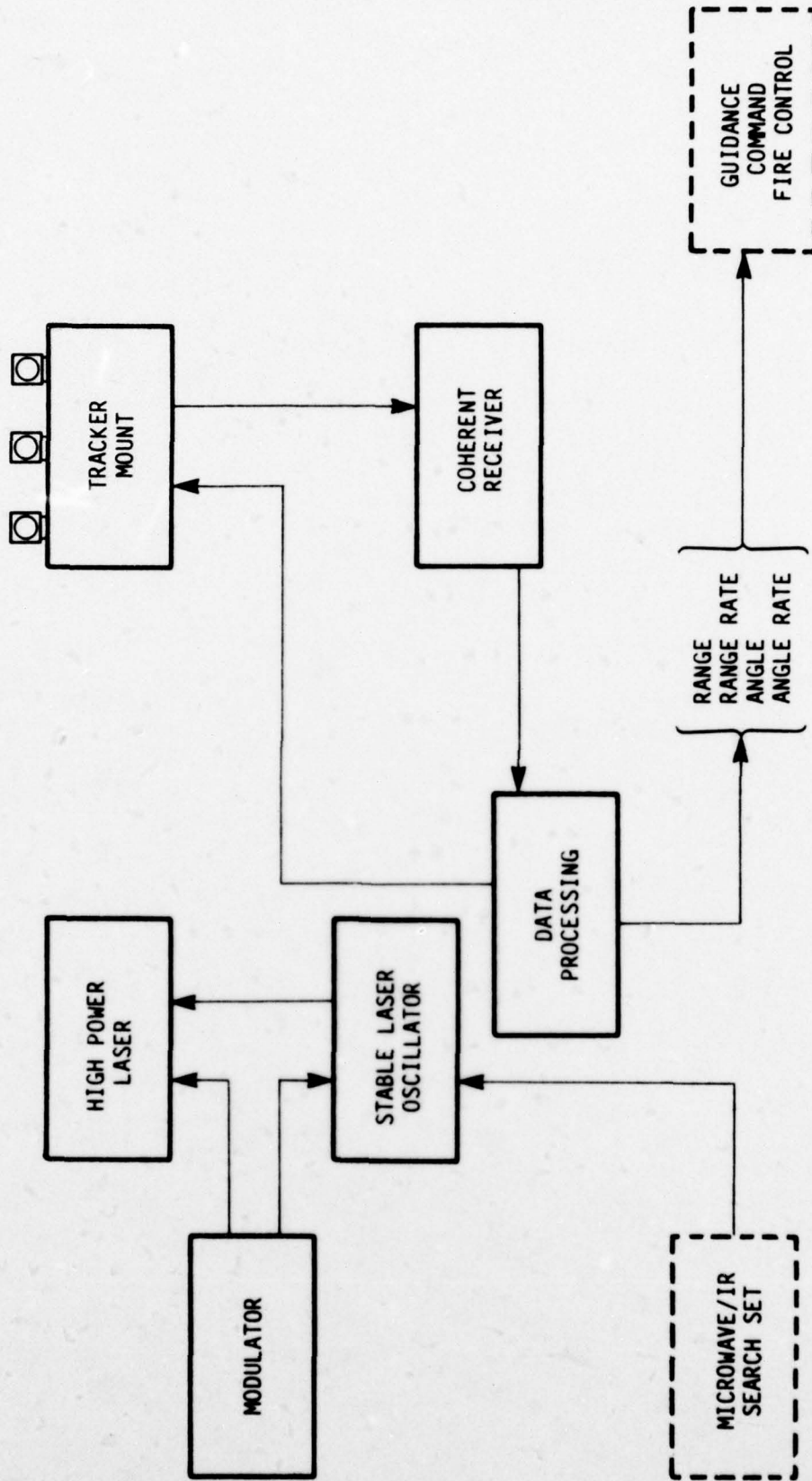


ILLUSTRATION II-10

Components Unique to A Mark 76 HEL Radar



The analysis involved apportioning the total number of personnel of a particular skill level and a particular year among the various weapons systems that were operational during that year. This was done by writing for each year an equation of the following type:

$$aX_1 + bX_2 + cX_3 + \dots + xX_{24} + z = R_1$$

where X_0 = # of systems of a particular type (input)
 a = an unknown coefficient (output)
 R_i = personnel requirement for a skill level (input)

In the above equation, the X's and R's are counts that differ for a weapon system from year to year. The lower case coefficients are the numbers of personnel associated with a weapon system as long as it is in the force and which does not vary from year to year. The z is the number of personnel in a particular year between the personnel required and the personnel that could be allocated to all technology systems being examined. The actual formulation of the analysis was somewhat more detailed than this brief description, but it is the essence of the approach.

Estimating the mix of required skill levels was arrived at by relating the skill level of each rating to the grade level of its non-military counterpart in the Navy civilian work force. The skill required of everyone in a rating was assumed to be the grade of the journeyman or fully qualified technician as specified by Civil Service Commission job evaluation standards. For the preliminary analysis, moreover, an assumption was made that the skill level of the ratings has not changed since 1943. That a steward in 1943 required the same level of skill as a mess management specialist in 1977 seems plausible. The same is likely to apply to the rating of boatswains mate. It is less likely to apply in the case of the quartermaster rating while in the communications and electronics ratings, the assumption may even be less plausible.

It was also assumed that the skill of a rating is the skill of its journeyman job. The historical patterns have remained relatively constant, therefore, the assumption is reasonable and should have the effect of nullifying any differences in skills mix from considering apprentice helpers or foreman (as their military equivalents) as different skill levels from the workers. The identical grade structures of all ratings, however, may not have been the case in the past, and this relation should be examined in future work.

An even better estimate of skill level for a rating might result if some of the Navy's computerized tools for personnel evaluation were used. There is an elaborate procedure for evaluation of the complexity of each military job, with the tasks performed by a rating evaluated by industrial engineers and stored in data banks. The contents of this data bank with respect to civilian grade levels appears to be the logical place to begin evaluating the complexity of manpower requirements. The overall system is called the "Computerized Factor Evaluation System" (CODAP), and it should be employed as far as possible in future efforts.

Another source of skill level evaluations is the decisions by the Navy Department and the Civil Service Commission about comparability between various military ratings and civilian jobs. One such decision was used here; it related to the Data Processing rating.

2. Data. The data used were, as mentioned above, incomplete in places. This was particularly true in terms of the various categories of aircraft examined. Because data for recent periods are classified, they were not used in detail here. Aircraft data for earlier periods are available in great detail, but tabulating them in usable form will take an understanding of both model types and the way aviation units are deployed. In the older reports, it is difficult to determine just what category of aircraft is being referred to, and in some places the definition of a category may have been changed without it being noted in the report.

The distinction between the total fleet of aircraft (including pipeline and planes in reserve storage), operational aircraft (including planes on loan to embassies), aircraft in operational units (including planes deadlined and in maintenance), operating aircraft (including training), and aircraft in combat and combat-related units (less than 10% of the total) becomes confused easily.

The aircraft categories themselves need additional thought. A distinction was made between combat, support and non-prop type planes with each category broken down into two classes (or variables): the older propeller driven type and the newer jet or rotary wing type. Once a start was made with these six aircraft variables, they were held constant, but the data discovered could probably be extracted more easily if different categories were used.

Data on ships in operation are also available in large quantities, and many of them have been published in quite widely used publications such as Jane's "All the Worlds Aircraft," Tabey's "Ships and Aircraft of the U.S. Fleet" and "Flottes du Monde." Other data on ships are available in the Office of Naval History, the Navy Library, the Navy Aviation History Office, and the history offices of the various material commands. None of the sources agree, and the differences involved could contaminate future analysis because the number of ships involved in recent years has been small. Since an aircraft carrier is difficult to hide, the differences must be attributable to the way the data are reported rather than the condition of the fleet. Some reports in the past left some classes out of their final document while others included them. Research and special project submarines are examples of this. The change in the definition recently of cruisers, frigates, destroyers, and escorts makes careful and detailed tabulation necessary to get data that are comparable from year to year. In one place, the data used had to be based on actual hull numbers to get consistent data. Another area where some data used one definition and some used another relates to computers and the distinction between a "system" and a "mainframe."

Once the data have been assembled in a complete and fully understood table, they are ready to analyze. Even though these raw data do not answer the specific question posed for the study, they are nevertheless interesting and thought provoking. In this way, defects would be spotted and additional data brought to light. This requires preparation and definition of the

variables and detailed footnotes of the documents where each number is based on their location. Each variable, if plotted, would convey an otherwise unavailable picture of what has happened to the Navy in the last 35 years.

To relate numbers of people to number of systems, 34 years of counts of the number of technology systems and counts of the number of skill levels were prepared. Systems and skill level mixes change from year to year, but the rates of changes are different for each. One system, such as battle-ships, gradually phases out, while another, such as nuclear power carriers, phases in. In a particular year, each new system phasing in increases requirements while each old system phasing out decreases them. As a result, the number of personnel at a skill level changes from year to year. If the system of generating requirements is reasonably accurate, the above observation provides the basis for moving from the known total Navy requirements to the unknown requirement for an individual technology system. As long as there are more years than systems, the individual requirements may be estimated by solving some sort of series of simultaneous equations.

Several methods of doing this are available. All of them involve apportioning or allocating the number of personnel, known as a single total for the Navy as a whole, among the individual technology items, known as a total for each system. In algebraic terms, this is equivalent to the following expression:

$$aX_1 + bX_2 + eX_3 + \dots + xX_{24} + z = R$$

where: X_1 = # of systems of type 1

a = # of personnel of skill level associated with system 1

R = number of personnel required for a year

z = number of personnel unaccounted for

With available data, 34 such equations can be written. Several methods of solving them simultaneously are available. Ordinary algebraic methods could be used, or mathematical programming or regression analysis.

For this particular formulation of a problem, algebraic methods and regression analysis are not appropriate, because we know something more about the data than is stated in the above expression. It is known that the coefficients cannot be negative or zero. If a technology system is operating, it must have some personnel to operate it. Any solution that produces negative coefficients is bound to be wrong in terms of operations, no matter how right it may be in terms of mathematics. With imperfect data, negative coefficients are often obtained so that a solution method must be chosen that will not produce negative coefficients. This leaves mathematical programming as a practical solution method.

3. Application. Linear programming is the most widely available tool, although other methods of solution could be examined and experimented with. In the work of this project, the model was formulated as follows.

The linear program used is General Electric's LINEP\$ using a two-phase simplex method.

The model consists of a basic matrix drawn from the 24 systems enumerated in Illustration II-11, three vectors of manpower requirements data (one for each skill level), a vector of crew sizes, an identity matrix with 1's in the principal diagonal, 0's elsewhere, and a matrix of 1's. Each component has a different purpose, and they may be put together in different ways to change the rationale of the model, reduce its size, and eliminate redundancies and contradictions in the logic. The columns of semi-skilled, skilled, and highly skilled manpower requirements are tabulated at the right of the illustration. The counts of systems are tabulated in the other columns. Equations were written specifying minimum number of personnel and all skill levels associated with a particular class of ship. Vector J is the objective function; the solution for the objective function is specified here to account for as many personnel as possible.

ILLUSTRATION II-11

Input Vectors of Systems and Navy Manpower Requirements

YEAR	BATTLE-SHIPS & CRUISERS	CARRIERS			CRUISERS		DESTROYER PRIGATES		OTHER SHIPS	ATTACK		SUB MAR	MVT. PROP.	JET	HELICO	BLIMP	PROP	JET	FRIGATED MISSILE RADAR	MASON BASES	COMPUTERS			PERSONNEL					
		EMCONV & HELO	ATTACK CONV	NUCL	CONVENTIONAL GUN	NUCLEAR MISSILE	NUCLEAR GUN	MISSILE		CONV	NUCL										NUCL	PROP	JET	2ND GEN	3RD GEN	SEMI SKILLED	SKILLED	HIGHLY	
43	23	18	12	0	52	0	0	504	0	*3000	180	0	0	*1200	0	*170	0	0	*17	*7021	0	*4900	0	0	769	392	347		
44	27	44	25	0	65	0	0	714	0	*8200	235	0	0	*8200	0	*660	0	0	*29	*9652	0	*2030	0	0	1357	683	606		
45	27	71	28	0	79	0	0	732	0	*9000	253	0	0	*9000	0	*900	0	5	*29	*8370	0	*2100	0	0	1494	777	717		
46	10	10	15	0	*35	0	0	*400	0	*2000	*163	0	0	*6800	0	*900	0	22	*19	*5725	0	*960	0	0	418	209	209		
47	4	8	14	0	*30	0	0	*250	0	*590	*170	0	0	*5600	0	*610	0	30	*15	*3941	0	*490	0	0	208	111	106		
48	2	7	13	0	25	0	0	146	0	485	*97	0	0	*3850	*50	*560	0	22	12	3074	0	*340	0	0	179	90	90		
49	1	7	11	0	18	0	0	155	0	452	*93	0	0	*2380	*120	*500	0	38	16	1459	0	*236	0	0	206	99	107		
50	1	4	11	0	17	0	0	147	0	386	*90	0	0	1880	262	*480	0	68	18	1066	0	*209	0	0	162	79	89		
51	3	9	17	0	15	0	0	244	0	608	*115	0	0	1881	437	*380	0	68	22	1265	97	*360	0	0	324	152	185		
52	4	10	19	0	19	0	0	299	0	641	*125	0	0	2749	778	*440	0	88	32	1749	83	*380	0	0	354	141	226		
53	4	10	19	0	19	0	0	303	0	657	*120	0	0	2382	1125	*508	*2	170	31	2164	183	*340	0	0	332	162	212		
54	4	7	20	0	18	0	0	304	0	650	*119	1	0	2449	1317	*524	*6	270	28	2055	199	*300	0	0	295	148	199		
55	3	3	23	0	17	0	0	313	0	564	*115	1	0	1896	1610	*475	*25	574	35	3734	476	*260	0	0	261	133	186		
56	3	3	24	0	16	0	0	320	0	499	*110	1	0	2793	1788	*484	*41	266	36	3174	347	*360	0	0	261	130	201		
57	2	3	27	0	15	0	0	337	0	474	*108	2	1	1448	1948	*496	*44	327	39	2087	417	*260	0	0	257	135	202		
58	0	1	26	0	13	1	1	316	0	423	*103	3	0	1834	2219	*485	*95	412	29	1454	543	*260	0	0	237	124	203		
59	0	3	24	0	10	1	1	298	0	413	*100	6	0	1360	1543	*445	*95	430	15	1227	475	*260	70	0	226	121	204		
60	0	3	23	0	9	4	1	267	2	401	102	9	2	1156	1398	*434	*86	402	10	1080	459	*250	91	0	218	120	207		
61	0	4	25	0	4	6	1	221	13	403	94	13	5	1080	1544	*434	*86	426	7	948	486	*260	120	0	215	127	210		
62	0	6	26	0	4	8	2	237	22	434	93	15	9	1048	1804	*454	*86	412	0	929	517	*250	189	0	220	135	222		
63	0	6	25	0	3	11	3	219	27	432	91	16	12	1028	1534	*452	*88	491	0	739	537	*242	236	0	211	140	234		
64	0	6	25	0	2	18	3	214	31	429	86	19	21	822	1497	*462	*88	488	0	1003	488	*224	279	0	206	141	241		
65	0	7	26	0	2	20	3	221	33	432	86	20	29	713	1474	*447	*13	499	0	911	401	*232	257	0	224	165	270		
66	0	8	22	0	2	22	3	216	34	455	84	22	37	705	1400	*430	*42	485	0	749	550	*240	411	23	219	173	272		
67	0	8	22	0	2	29	3	215	37	464	79	28	41	642	1450	*423	*62	501	0	725	708	*247	583	61	216	178	271		
68	1	8	22	0	2	29	3	215	44	457	74	23	42	587	1407	*407	*62	424	0	865	806	*247	675	88	219	178	287		
69	1	8	21	0	4	29	3	220	45	441	64	43	41	492	1429	*393	*62	307	0	777	919	*234	706	174	188	164	255		
70	0	7	19	1	2	29	3	178	45	347	59	47	41	403	1533	*387	*62	554	0	505	760	*214	4	218	143	152	233		
71	0	7	17	1	1	29	3	171	45	348	50	53	41	*0	*1450	*379	*86	506	0	*655	*575	*202	796	225	148	143	220		
72	0	7	16	1	1	29	3	172	45	273	38	57	41	*0	*1400	*343	*87	521	0	*530	*640	*189	815	226	147	138	220		
73	0	7	15	1	1	29	3	115	45	332	24	60	41	*0	*1426	*336	*86	445	0	*410	*738	*166	817	231	138	133	204		
74	0	7	14	1	0	29	4	*92	45	216	12	41	41	*0	*1370	*303	*97	433	0	*230	*830	*187	821	242	133	128	197		
75	0	7	14	2	0	29	5	80	45	157	11	54	41	*0	*1310	*280	*100	423	0	*70	*920	*141	849	854	133	129	197		
76	0	7	13	2	0			184					41	*0	*1250														
77	0	7	13	2	0			179					41																

With data arrayed by estimates, a series of runs was made for analysis. They are summarized in Illustration II-12. In each run, less than five technology systems assumed a non-zero value showing that most of Navy technology at any given time is closely related to a few items. It also shows the results of using incomplete and dummy data as well as the need for some ingenuity in formulating the model.

ILLUSTRATION II-12

Changes in Number of Enlisted Personnel
Accompanying Addition or Removal of One More System

<u>RUN</u>	<u>WEAPON SYSTEM CHANGE</u>	<u>SEMI SKILLED</u>	<u>SKILLED</u>	<u>HIGHLY SKILLED</u>	<u>TOTAL</u>
2	GUN CRUISERS	11,667	5,556	6,111	23,334
	NUCLEAR CARRIERS	65,000	65,000	10,000	230,000
5	BATTLESHIPS	29,987	15,225	12,015	57,227
6A					
7A	BLIMPS	4,723	2,342	4,332	11,397
	NUCLEAR CARRIERS	65,000	65,000	100,000	230,000
7	3D GENERATION COMPUTERS	511	511	787	1,809
6	DIESEL SUBMARINES	526	385	769	1,680
	FBM SUBMARINES	3,017	2,946	4,428	10,391
6B	BATTLESHIPS	26,864	13,027	8,702	47,963
	BLIMPS	3,375	1,244	670	5,289
	DIESEL SUBMARINES	526	385	769	1,680
	FBM SUBMARINES	3,017	2,946	4,428	10,391

To say that items of Navy technology are closely related to each other is to say at the same time that the variables in Illustration II-11 are highly correlated with each other. This problem arises frequently in statistical analysis and a number of procedures have been developed for dealing with them playing a nonlinear programming code. This would be the equivalent of regression analysis with the possibility of non-negative solutions illuminated.

Another approach to analyses of highly correlated data would be formulating the model in a different way. It is now formulated in terms of a personnel balance: the sum of the people associated with each item of technology must balance approximately the sum of the requirements at each level of skill. An alternative would be a solution in terms of overall effectiveness: the sum of the effectiveness of people associated with each of the items of technology should equal the sum of the effectiveness of people associated with each level of skill required. This would involve estimating the coefficients of both sides of the algebraic expression that is the foundation of the model. This can be done, but it involves a completely different solution methodology than discussed above.

Other alternatives of both formulations and solution methodologies are available.

4. Validation. The model is forecasting unreasonably high changes in total number of personnel required with one change in a technology. As stated above, this is due partly to the structure of the data base, but mainly to the personnel balance requirement. What is very significant is the allocation of the relative mix of skills to each technology. Illustration II-13 distributes the allocation of skills by percentages associated with a few selected technologies. Retired technologies tend to have been allocated a skill mix of over 50 percent semi-skilled with the remainder evenly allocated to skilled and highly-skilled. When skill groups are summed by percentage over all technologies and all years they validate extremely well with Illustration II-14 which are plots of the skill group percentages of actual requirements. For example, 3rd generation computers entered the fleet in 1971-72. When the allocated percentages are compared to the actual average mix it compares favorably with 30, 28, and 42 percent for semi-skilled, skilled and highly-skilled respectively.

ILLUSTRATION II-13

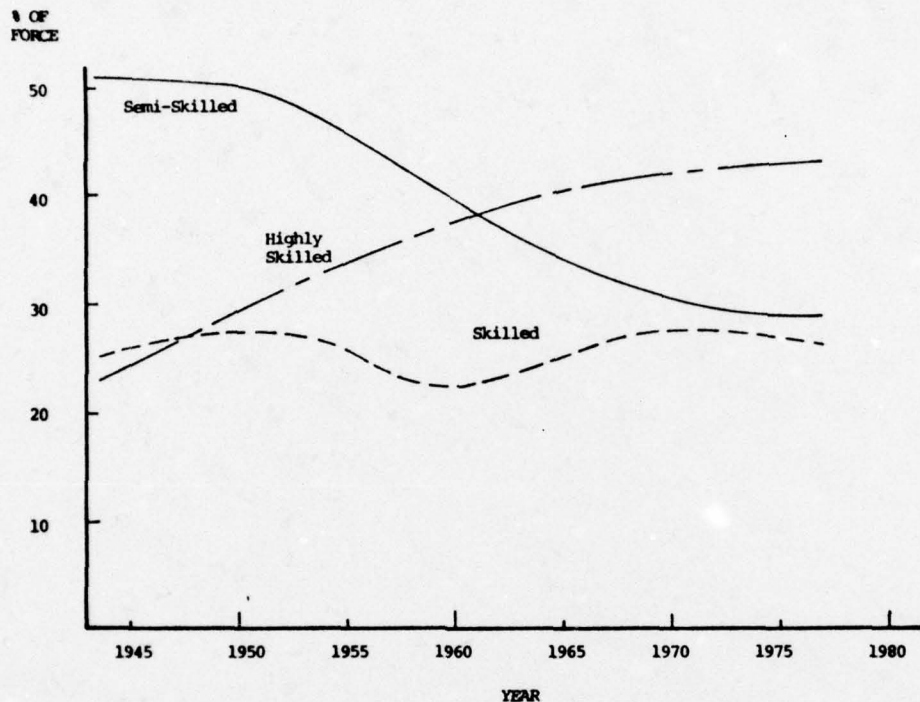
Enlisted Personnel by Percentage at Various
Skill Levels Associated Navy Wide With Various Technologies

<u>Technology</u>	<u>Percentages*</u>		
	<u>Semi-Skilled</u>	<u>Skilled</u>	<u>Highly Skilled</u>
Battleships	52	27	21
Gun Cruisers	50	24	26
Diesel Submarine	31	23	46
Blimp	63	24	13
Nuclear Carrier	28	28	44
3-D Generation Computer	28	28	44
Ballistic Missile Submarine	29	28	43

* Personnel for a technology include operators, crews, closely associated weapons, support, and related activities in the U.S. Navy.

ILLUSTRATION II-14

Changes in Mix of Enlisted Personnel Requirement



E. Timing of Forecasts

The timing and form of needed manpower requirements forecasts vary with the user and his position in the development process or acquisition cycle. OP-01's asserted need for a macro-level forecast of advanced technology manpower exists before the technology is specified as a component or system. The forecast of highly-skilled, skilled, and semi-skilled requirements will provide a rationale for discussions with program sponsors on trends in skill mix, the aggregate impact of independently generated future requirements, and OP-01's relative ability to balance authorizations among air, sea, and subsurface sponsors.

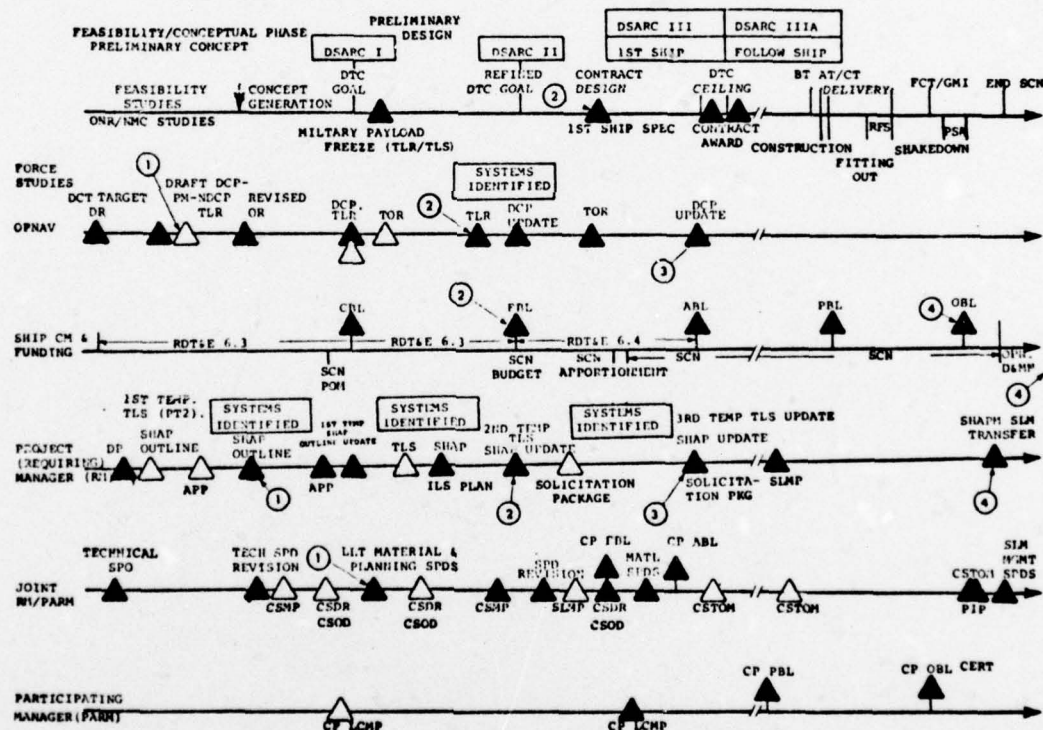
Weapon designers have no express need for manpower skill forecasts, but can use data on the supply of naval personnel by human factors engineering characteristics. These human factors are design points for component development, independent of any association with a system. Usually a system is characterized in the development cycle by its critical component which will be combined with previously specified components. The complement of components determines manpower requirements which suggests the need for forecasts may be

well before the critical component technology entrance into 6.3 if it will likely result in a system increment as opposed to a replacement system.

Manpower forecasts for the major system acquisition cycle takes several different forms characterized by successively greater detail with respect to numbers and skills required. Illustrations II-15a and II-15b depict a representative program acquisition and the points and types of manpower data needed. Only points 1 and 2 are true forecasts. Points 3 and 4 are relatively late in the cycle and require timely action to address needed changes. Illustration II-15b explains the significant terms in II-15a.

ILLUSTRATION II-15a

Combatant Ship Acquisition Event Phasing and Synchronization (Representative)



NEEDED MANPOWER PLANS

- | | |
|--|---|
| <p>KEY:</p> <p>△ BEGIN</p> <p>△ PRELIMINARY ISSUE</p> <p>▲ ISSUED OR EVENT</p> | <p>① Technological Impact in General Manpower Fields</p> <p>② New Weapon System Force Distribution</p> <p>③ Program Objective Memorandum Manpower</p> <p>④ Personnel Distribution</p> |
|--|---|

ILLUSTRATION II-15b

Combatant Ship Acquisition Procedures

RESPONSIBILITY	MILESTONES			
	0	1	2	3
	CONCEPTUAL	VALIDATION	ENGINEERING	PRODUCTION
ONR/NVC	Feasibility Studies Concept Generation Design to Cost Goal	Preliminary Design Refined Design to Cost Goal	Contract Design 1st Ship Spec Design to Cost Ceiling	Construction Fitting Out Shakedown
OPNAV	Force Studies Target Directive Draft Decision Conditioning Paper Operational Require- ments Top Level Require- ments	Tactical Operational Requirement Top Level Requirement Decision Coordinating Paper Updating Paper Update	Tactical Opera- tional Requirements Decision Coordinating Paper Update	Operational Exceptionce
FUNDING	RD&E 6.3 Shipbuilding and Conversion Navy Conceptual Base Line	RD&E 6.3 Functional Base Line Shipbuilding and Conversion Navy Budget	RD&E 6.4 Allocated Base Line	RD&E 6.4 6.6 Production Base Line Operational Support Base Line
PROJECT MANAGER (RM)	Development Proposal Advanced Procurement Plan Ship Acquisition Plan Outline 1st Test & Evalua- tion Master Plan	Top Level Specs. Ship Acquisition Plan Integrated Logistic Plan 2nd Test & Evalua- tion Master Plan	3rd Test & Evaluation Master Plan Solicitation Package	Ship Acquisition Project Manager Transfer
RM/PARM	Ship Project Direc- tive Combat System Design Requirement Design	Long Load Time Specs. Combat System Manage- ment Plan Ship Project Direc- tive Revision	Combat System Design Ship Logistic Management Plan Material Ship Project Directive	Combat System Tactical Operational Manual Program Integration Package
Participating Manager (PARM)	Computer Program Life Cycle Management Plan	Computer Program Life Cycle Management Plan	Computer Program Product Base Line	Computer Program Operational Support Base Line

III. SUMMARY

This study investigates the feasibility and usefulness of forecasting techniques applied to the manpower requirements and research and development planning and programming cycles. A major thrust of the effort is directed towards creating data bases in computer and nuclear manpower requirements from 1950 to the present, 3rd generation computer, nuclear, laser, and electro-optics technologies, and 24 weapon systems (aircraft, ships, and bases) from 1946 to the present. Three methodologies are used to forecast manpower requirements for emerging technologies. Growth curves and historical analogies are used to forecast manpower requirements based on similarities between existing and emerging technologies which are useful in validating more complex forecasting techniques. A system disaggregation technique is used to analogize manpower requirements on a component by component basis compared between an existing reference system and a perceived application of a new technology. A linear program allocates manpower over a 30-year period to forecast changes in the number of skills required by the addition or deletion of technology represented in the 24 weapon system types.

IV. CONCLUSIONS

A. Task 1

Historical analogy allows a few "casual" similarities between past and future characteristics to control the predicated outcome so as to be analogous.

Historical analogy allows the introduction of forecasters bias by limiting the outcome to a limited set of existing comparison technologies.

Projection by analogy is well suited for technologies that will be constrained by known policy sets with respect to one or more causative characteristics such as the number of platforms displaced or mandatory contractor maintenance.

B. Task 2

Functional disaggregation is the most reliable of the three methodologies and is equal to the reversed pruned tree network analysis in clarity and exactness.

The functional disaggregation methodology is limited to a single system at a time step-wise analysis; it addresses first echelon personnel only.

The disaggregation methodology is useful only when the application of the new technology can be reasonably perceived, usually mid-way during the advanced development phase.

Functional disaggregation methodology requires a higher degree of expertise with the involved technology than most other forecasting techniques.

C. Task 3

Total Force Modified Linear Program Methodology is more favorable to the manpower planner than individual systems methodologies for its ease of use, its generalized expandable data base, and apparent reliability.

The Modified Linear Program is of little use to the weapon planner's assessment of his system's explicit manpower requirements.

The Total Force Methodology percentage allocations of gross skill groups are very reliable forecasts based on the comparison of the present requirements.

A 20-year span exists between the introduction of technology into Advanced Development (late 6.3), which coincided with commercial introduction, and a specification of a skill explicitly related to that technology.

The All Volunteer Force policy of the elimination of jobs perceived as less desirable has influenced the current ratio of 75 percent of total manpower requirements being deemed skilled or highly skilled.

Despite the CNO policy goal of reduced manpower, in part through technology, the great diversity of present and future technology tends to narrow billet classification and therefore broaden skill requirements.

D. Task 4

The weapon planner's needs for human factors data is decidedly different than manpower planner's needs for assessing the impact of the technology on force levels and skills.

The weapon designer's orientation of engineering a system towards such things as specific color and space acuity, eye-hand coordination, upper body strength is not supported by the methodologies herein, nor anywhere in the literature.

Manpower planners need force level by skill forecasts in advance of technology completing exploratory development.

V. RECOMMENDATIONS

The macro-linear programming forecasting technique should be further exercised with specific attention to the following tasks:

- Complete the historical table of systems counts.
- Consider redefining the aircraft as "aircraft in squadrons."
- Determine whether the impact of a vessel on requirements should be considered as beginning on date of commissioning or date of launch.
- Extract from the files, the manpower requirements for all 34 years under consideration.
- Rerun the data as was done here using a larger linear programming routine, preferably the routine employed by Control Data Corporation.
- Explain the effect of solutions with alternate formulations, transformations of data, and alternate solution methodologies.

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APPENDIX

CODES USED IN DATA TABLES
AND ON CHARTS

A. Chart	Office of Naval History
B. Report	House Armed Services Committee
C. Tables	DoD Comptroller
D. Book	Janes
E. Pamphlet	Navy Comptroller
F. Book	Navy Aviation History Office
G. Book	Janes
H. Report	GSA
J. Slides	Navy Data Systems Command
K. Report	Sec Navy
L. Memo	For Navy Program Planning Office
M. Charts	BuPers
N. Report	Admiral King
P. Book	U.S. Warships WWII
Q. Report	Naval Avn Log Summary
R. Book	Naval Avn History Office
S. Tables	DoD Comptroller
T. Journal	Intl Defense Review
U. Tables	DoD Comptroller
V. Book	Morrison
W. Paper	Tim Kane - Morrison
X	See Q

DATA TABULATIONS

Cruisers (Continued)

(L)	(T)	(KNP)	(V)	CA	CL	DLG	FFG	DLGN
Ship	FF(N)	CB	CA	CL	CA	CL	FF	
Year								
72		0	18	19	52	65	79	-
		0	-10	0	65	79		-
		2	13	33	79			-

4								
4								
3	1							
2	1							
2	1							
2	1							
2	2							
2	2							
4	2							3
2	3							3
1	3							3
1	3							3
1	3							3
	3							3
	3							4

OTHER SHIPS

Ship Year	(A)				(B) TOTAL SHIPS	(C)							
	MINE	PATROL	AMPHIB	CMD & AUXIL		(TOTAL)	MINE	PATROL	AMPHIB	URG	AUXIL	(TOTAL)	MINE
43	618	1469	3307	1640	7034								
50	54	50	136	245	485								
	52	50	120	230	452								
	56	33	79	218	386								
	91	40	208	269	608								
	114	29	189	309	641								
	121	23	226	287	657								
	117	22	223	288	650								
	112	15	175	262	564								
	113	11	139	236	499								
	104	12	134	224	474								
	77	12	121	213	423								
	82	6	120	205	413	81	4						
60	81	4	113	197	401								
	83	4	110	206	403	345	6						
	84	2	130	218	434	374	6						
	84	0	132	216	432	400	6						
	84	0	133	212	429	376	6						
	84	0	135	213	432	383	6						
65	84	0	159	212	455	408	4	159	75	171	493		
	84	3	162	216	464	424	7	162	78	176	506		
	84	6	157	210	457	412	9	157	75	176	501		
	74	7	153	207	441	423	9	153	77	168	481	99	124
	64	15	97	171	347		16	97	68	126	371	81	29
70	59	17	95	177	348		17	78	59	121	317		
							16	77	59	94	277	84	37
							16	66	58	90	239	45	39
							14	65	49	86	223	38	37
							14	64	43	80	204	36	34
75							3					25	14

OTHER SHIPS (Continued)

		(D)				(E)				(K)			
AMPH	CMD & COMMO	URG	LOG SPT	FLT SPT	(TOTAL)	MINE	PATROL	AMPHIB	AUXIL	(TOTAL)	MINE	PATROL	AUXIL
						81		113	197	388			
						84	4	133	212	427			
156	5	96	124	128	732	86	6	157	[208]	457			
142	5	87	117	149	610	74	[10]	153	207	444			
86	1	75	101	109	494	64	16	97	194	364			
65	1	62	96	89	397	42	17	79	179	310			
64	1	83	91		390	34	16	77	153	273			
57	1	61	29	83	301	11	14	66	148	232			
						9	14	65	135	216			
57	1	49	42	77	265	3	14	64	123	197			
						3	8	63	116	184			
							8	62	116	179			

AUXIL

OTHER SHIPS (Continued)

		(L)				(V)				*
MINE	PATRL	AMPH	AUXIL	(TOTAL)	MINE	PATL	AMPH	AUXIL	(TOTAL)	
611	1469	1256	1215	4551	194	96	103	413	806	806
					291	134	340	654	1419	1419
					317	141	468	877	1803	1803

ATTACK SUBMARINES

Year	Ship	(B) SS	LPSS	(C) SSN	SS	(D) SS	SSN	(K) SS	(V) SS	(L) SS	(KNP) SS	(AA) SSN	SS	SSN	*	SSN	*	SS		
43								235	180	237	100	180	180					180		
									233		-51 = 252	235	235					235		
									257		203	255	255					255		
50																				
55																				
60																				
65																				
70																				
75																				

STRATEGIC SUBMARINES

Year	Ship	(A) NB SSG SSGN SSBN	(C) SS	(D) SSBN	(E) SSBN	(G)	*
43							
50		1 1 2 2 1 2 2 2 4 7					
60		10 14 17 23 30 37 41 41 41 41			2	2 5 9 12 21 29 37 41 41 41	2 5 9 12 21 29 37 41 41 41
65			37 41 41 41 41 41 41 41 41 41 41		41 41 41 41 41 41 41 41 41 41 41		
70							
77					41 41		

AIR SQUADRONS

Squad. Year	NAVY	ATK %	MC	ASM (VS/HS) NAVY	PATRL (VP) NAVY	RECON NAVY	NAVY	HELO %	MC	OTHER		TOTAL NAVY	JET	PROP	(R) USMC		% T
										NAVY	MC				VMO	VMR	
43															103	25	(4)
45															27		
															21		
															19		
															19		
50															19		
															12		
															16		
55																	
60	79	25	26	25	30	--	2	84	11	26	10	162	134	26	26	26	28
65	84	23	26	27	30	2	3	83	15	20	9	166	141	26	22	22	29
81	81	25	27	24	30	11	7	74	20	28	19	181	135	27	39	33	33
74	74	25	25	20	24	10	7	72	21	29	19	164	118	25	39	33	33
67	67	27	25	20	24	9	7	73	19	29	19	156	111	25	38	27	27
68	68	26	25	21	24	20	5	78	18	34	20	172	113	25	54	31	31
70	70	26	25	18	24	10	5	79	19	34	20	161	112	25	44	17	17
70	70	27	26	18	24	9	5	81	22	34	9	160	112	26	43	16	16
75	70		25	20	24	8	4		23	38	9	164	114	25	46	16	16
65	65		25	21	24	9	4	85	23	39	9	162	110	25	48	16	16
77	65	28	25	22	24	8	4	84	22	38	8	161	111	25	46	14	14

COMBAT SQUADRONS (RCCE, HELO (OTHER OUT) USN USMC)

SUPPORT SQUADRONS (RECCE & OTHER) USN

COMBAT PLANES

Year	(R) A/C ON HAND		* PATROL		* ASW		ACTIVE INVENTORY (S)*		ATTACK		FIGHTER		(TOTAL)		(TOTAL)	
	COMBAT		JET	PROP	JET	PROP	JET	PROP	JET	PROP	JET	PROP	(JET)	(PROP)	(TOTAL)	(TOTAL)
43	8696		1382			352		3678			3284			(8696)	8696	
	2116		2935			870		7873			10438			(22116)	22116	
45	9125		3710			1230		9407			14778			(29125)	29125	
	4637															
	1181															
	9899															
	9372															
50	9422		696				15	1344			3306		506	2800	3306	
	8713		904			786	36	955			3715		856	6360	7216	
	8742		965			1056	45	1150			3770		869	6941	7810	
	8818		973		1	1048	74	1338			2450		2450	5809	8259	
	8829		1000		100	776	127	1468			1422		3259	4666	7925	
55	8884		1004		305	525	123	1786			633		3915	3948	7863	
	7961		905		449	155	137	1749			113		4312	2922	7234	
	7591		832		542		316	1466			37		4340	2337	6677	
	7408		729		594	2	1027	1131			9		4315	1869	6184	
	7030		705		602		1232	857					4044	1562	5606	
60	6074		656		601		1326	726					3645	1382	5027	
	6305		621		510		1279	552					3586	1173	4759	
	6420		638		659		1412	518					3846	1156	5002	
	6265		602		452		1515	432					3491	1034	4525	
	5420		522		423		1483	406					3348	928	4276	
65	5127		437		423		1535	275					3365	712	4077	
			400		429		1551	236					3355	636	3991	
			336		374		1662	169					3449	505	3954	
			296		337		1777	57					3590	358	3943	
			234		291		1534	20					3011	254	3265	
70			143		232		1643	1					3315	144	3459	
			138		184		1620	1					3163	139	3302	
			118		181		1517						2985	118	3103	
			91		168		1560						2995	91	3086	
			63		153		1441						2829	63	2892	
75			41		137		1438						2682	41	2723	

COMBAT PLANES (Continued)

(x)	NAVY ONLY	PROP	TOTAL	JET	PROP	TOTAL
JET	JET	JET	JET	JET	JET	JET
0	0	0	0	0	0	*1200
0	0	0	0	0	0	*8200
0	0	0	0	0	0	*9000
0	0	0	0	0	0	*6800
0	0	0	0	0	0	*5600
0	0	0	0	*50	0	*3900
0	0	0	0	*120	0	*2500
262	1880	1880	2142	0	0	*1450
437	1861	1861	2298	1400	0	*1400
778	2749	2749	3527	1420	0	*1420
1125	2382	2382	3507	1370	0	*1370
1317	2449	2449	3766	1310	0	*1310
1610	1896	1896	3506	1250	0	*1250
1788	1783	1783	3571	0	0	*1450
1948	1448	1448	3396	0	0	*1400
2219	1834	1834	4053	0	0	*1420
1543	1360	1360	2903	0	0	*1370
1398	1156	1156	2554	0	0	*1310
1544	1080	1080	2624	0	0	*1250
1804	1048	1048	2852	0	0	*1450
1534	1028	1028	2562	0	0	*1400
1497	822	822	2319	0	0	*1420
1474	713	713	2187	0	0	*1370
1400	705	705	2105	0	0	*1310
1450	642	642	2092	0	0	*1250
1607	587	587	2194	0	0	*1450
1629	492	492	2121	0	0	*1400
1533	403	403	1936	0	0	*1420

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SUPPORT PLANES

A/C Year	(R)		(S)				(S')					
	ON HAND OBSN	TRANS & UTIL	TOTAL	WARNING JET	PROP	JET	KC130's & TRANS PROP	OBSN PROP	OTHER PROP	(PROP) (TOTAL)	(JET) (TOTAL)	(TOTAL) (JET)
43	878	1939	878				436	124	33	593	-	593
45	2897	2864	2897				531	28	51	610	-	610
	2864	1288	2864	2			513	43	54	670	-	670
50	413	1295	1701	9	20		603	66	50	739	2	741
	299	144	1594	39	15		584	61	47	707	9	716
	144	1272	1416	58	2		570	50	58	680	39	719
55	237	1299	1516	105			592	60	51	703	58	761
	217	1231	1464	133			590	52	51	693	105	798
	233	1287	1451	124			534	45	36	615	133	748
60	164	1307	1467	109			533	48	22	603	124	727
	160	1355	1505	120			514	45	15	574	120	694
	150	1320	1455	136		4	491	40	9	676	113	789
	135	1285	1414	96		11	460	38	114	738	107	845
65	129	1670	1670	95		11	436	33	67	661	106	767
		1639	1639	110		15	454	24	53	652	125	777
		1727	1727	88		15	449	18	54	617	103	720
	20	1681	1701	47		15	437	11	48	626	62	688
70				57		24	417	18	47	606	81	687
				60		33	399	55	43	616	93	709
				63		29	395	113	45	672	92	764
				61		28	355	93	36	599	89	688
				72		27	288	102	19	512	99	611
				99		22	271	89	20	457	121	578
				102		21	244	89	17	411	123	534
75				95		23	235	80	13	366	118	484
77				99		24	225	77	15	345	123	468

BLIMPS AND MISCELLANEOUS

Misc. Year	(R) ON HAND	%	(X) ACTIVE USN ONLY	(Z)	(R) ON HAND MISC	% ACTIVE	(*) ACTIVE BLIMPS
43	78				96		
	146				364		
45	139			50	520		
	93				1006		
	66				779		
	56	22	12		545		12
	59	27	16		150		16
50	58	31	18	58	203		18
	58	37	22		357		22
	59	54	32		371		32
	50	62	31	50	704		31
	47	60	28		1381		28
55	61	57	35		2361		35
	51	(61)	36		2752		36
	54	(67)	39		1521		39
	42	69	29		648		29
60	37	41	15		468		15
	18	56	10		800		10
	14	50	7		1147		7
	13				1210		
65					970		
					1290		
70					968		
75							
77							

PERSONNEL REQUIREMENTS BY SKILL LEVEL

YEAR	SEMI	% SKILL	HIGH	TOTAL PERS ON BOARD	ESTD PERS RQMT			TOTAL	RQMT AS % OF ACTUAL	SHORT IN RQMT COUNT
					SEMI	SKLD	HIGH			
43	51	26	23	1508	769	392	347	1508		
4				2600	1357	683	606	2646	+1 3/4%	
45	50	26	24	2988	1494	777	717	2988		
6	50	25	25	835	418	209	209	836		
7	49	26	25	425	208	111	106	425		
8	50	25	25	358	179	90	90	359		
9	50	24	26	411	206	99	107	412		
50	49	24	27	331	162	79	89	330		
1	49	23	28	662	324	152	185	661		
2				736	354	141	226	722	-1 9/10	
3	47	23	30	706	332	162	212	706		
4	46	23	31	642	295	148	199	642		
55	45	23	32	580	261	133	186	580		
6	44	22	34	592	261	130	201	592		
7				598	257	135	202	593	-5/6	
8	42	22	36	564	237	124	203	564		
9	41	22	37	552	226	121	204	551		
60	40	22	38	544	218	120	207	545		
1	39	23	38	552	215	127	210	552		
2				584	220	135	222	577	-2	
3	36	24	40	585	211	140	234	585		
4	35	24	41	587	206	141	241	588		
65	34	25	41	659	224	165	270	659		
6	33	26	41	664	219	173	272	664		
7				674	216	178	271	664	-1 1/2	
8	32	26	42	684	219	178	287	684		
9	31	27	42	606	188	164	255	607		
70	30	28	42	542	163	152	233	548		
1	29	28	43	511	148	143	220	511		
2				490	147	138	220	505	+3 1/20	
3	29	28	43	475	138	133	204	475		
4	29	28	43	457	133	128	197	458		
75	29	28	43	*459	133	129	197	459		
6	29	27	44	460	133	124	202	459		
7				461	130	113	213	456	-1 1/10	

NAVY PERSONNEL

YEAR	(F) REQUIRED				(TOTAL)	(M) ACTIVE DUTY
	UN RATED	SEMI SKILLED	SKILLED	HIGHLY SKILLED		
43						1508
45	1.154	203	683	606	2646	2600 2988 835 425 358 411 331 662
50	312	42	141	226	722	736 706 642
55						580 592 598 564 552 544
60						552 584 585 587 659 664
65	171	45	178	271	664	674 684 606 542
70		147	138	220	505	511 490 475 457
75						460
77	105	25	113	213	456	

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