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NAVAL POSTGRADUATE SCHOOL

Monterey, California



A MODEL FOR THE PREDICTION OF ADVANCEMENTS

IN THE NAVY ENLISTED FORCE

by

Paul R. Milch

June 1976

Approved for public release; distribution unlimited

Prepared for:

Naval Personnel Research and Development Center Diego, California 92152

NAVAL POSTGRADUATE SCHOOL Monterey, California

Rear Admiral Linder Superintendent

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A modified regression model was found to be sufficiently accurate to predict advancements by LOS using the volume of advancements and the inventory by LOS as predictor variables. This model was then used to find a relationship between the mean LOS of advancements and the volume of advancements. Such a relationship was not readily verifiable from the data. Some-(continued on back)

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Special thanks are due to Mr. Joe Silverman, Associate Director for Manpower Systems. Mr. Silverman articulated the main problem area in the first place and maintained his interest in it throughout the study. His sharp insight into the Navy Manpower System has been invaluable to this investigation.

Mr. Robert Boller of the NPRDC staff is thanked for arranging for the timely delivery of the data base to Monterey and the assistance he provided whenever new data problems arose.

Professor Richard W. Butterworth of the Naval

Postgraduate School has been principal investigator of the

project under which this study was performed. His contribution to it ranged from the theoretical aspects to the

computer programming details and involved every part of this investigation. For this, as well as his critical comments to this report, I wish to express my gratitude.



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1. Introduction.

This study was part of the Navy Enlisted Personnel Modelling Project funded by the Naval Personnel Research and Development Center (NPRDC), San Diego, during FY 1976. The topic of this study - the Navy Enlisted Personnel Advancement System was specifically suggested by the NPRDC staff.

The purpose of the study was to improve upon current methods used by the Bureau of Naval Personnel, for predicting the length of service (LOS) distribution of advancements in the enlisted force. The initial charge was even more specific: to investigate whether the total "volume" of advancements to a pay grade of the enlisted force has measurable influence on the way in which the advancements are distributed by LOS. conjecture here was that a larger volume of advancements should result in a younger set of advanced personnel, since larger volumes of advancements tend to draw on the younger personnel serving. While this argument seemed reasonable, it had never been substantiated quantatively. The hope was that the data would bear out the validity of the conjecture and provide an initial impetus to building a model that will predict the advancement LOS distribution taking into account the volume of advancements as well. The current method uses a distribution historically estimated, independent of the volume of advancements.

2. Summary.

A modified regression model was found to be sufficiently accurate to predict advancements by LOS using the volume of advancements and the inventory by LOS as predictor variables. This model was then used to find a relationship between the mean LOS of advancements and the volume of advancements. Such a relationship was not readily verifiable from the data. Somewhat contrary to expectation, it was found that the mean LOS of advancements may be either a decreasing or an increasing function of volume. Whether it is the former or the latter depends on the pay grade, rating and fiscal year in question. A possible explanation for both the decreasing and increasing type of behavior is also offered.

All numerical work was programmed in APL and performed on the IBM 360/367 computer at the W. R. Church Computer Center of the Naval Postgraduate School.

3. The Navy Enlisted Force, Its Data Base and Current Models.

The Enlisted Force Structure of the Navy is amply described in other publications. References [1] and [2] are mentioned here, since they are also relevant to the main topic of this report and give a description of the enlisted force. It will suffice to describe the structure here as being organized about three variables:

- (i) approximately one hundred different ratings that specify the occupational skill of enlisted personnel;
- (ii) nine pay grades that determine the pay category of each individual; the bottom three contains the nonpetty officer, "non-rated" force; while the top six is comprised of the rated petty officer force;
- (iii) thirty-one length of service (LOS) years, with the last (31st) cell containing all those with at least thirty years of service.

The data base is organized in matrix forms for quantities such as inventories, several types of losses and gains, reenlistments, advancements, recruits, etc. for each of the hundred-odd ratings. Each matrix contains 32 rows and 11 columns. The rows stand for the 31 LOS years and their totals. The columns represent coding (that identifies the rating and the FY), the nine pay grades and their totals. In addition, there is a set of matrices for ALLNAVY comprised of the sum of all ratings. All matrices are specific to some fiscal year.

A highly complex computer model, called FAST, (see [2] and [4]) was built by the NPRDC staff to enable personnel planners at the Bureau of Naval Personnel to understand better the complicated interdependencies among variables of the enlisted force,

answer policy questions and make predictions. A simplified and more flexible model, called MINIFAST (see [5]), was developed by Professor R. W. Butterworth at the Naval Postgraduate School, under the same research project as this study, to tackle the same problems as FAST but more expeditiously. One of the common problems faced by both FAST and MINIFAST is the modelling necessary to estimate the LOS structure of advancements. This is necessary, because the advancement system in reality is extremely involved. Both FAST and MINIFAST currently employ methods which overlook the plausible dependence of LOS distribution on volume for advancements. It is hoped that this study will contribute an alternate method which both FAST and MINIFAST could incorporate, as well as provide a better understanding of advancements in general.

4. The Advancement System of the Navy Enlisted Force.

The manner in which the Navy promotes members of the enlisted force from one pay grade to the next higher one will be referred to as the advancement system. It is a highly complex procedure whose details will not be fully described here. Since FAST duplicates many of the details of the system, reference [3] offers a glimpse at the intricacies of the Advancement System. It is a process that begins at the highest pay grade. First the requirements for pay grade nine are determined, vacancies estimated, and attempts are made to fill these vacancies with the advancement resources in pay grade eight. In this manner the process continues to the next lower pay grade where the vacancies were created partly by advancements determined at the previous step. The term "advancement resources" is vaguely defined, but it usually refers to a subset of the population in the pay grade from which advancements must come. The subset may be the "Test-taker" or "Testpasser" population. Other details, not discussed here, involve such items as the apportionment of advancements among the ratings, "token" and "examined" advancements, promotion zones and waiver zones in the LOS dimension, etc.

The approach taken by this study was, precisely, to devise a model that predicts advancements by LOS years for each pay grade and rating, with some degree of accuracy, without the necessity of duplicating to minute details the advancement system. The success or failure of the model should be judged not by its adherence to details of how advancements are deter-

mined in reality, but by its ability to explain the dependence of the LOS distribution of advancements on various other variables of the enlisted force and, ultimately, to predict the LOS distribution of advancements accurately.

5. The Data Base Used in This Study.

For purposes of this study three sample ratings were selected by the staff of NPRDC. These ratings are the following

- (i) Rating 300, called Radarman until recently when its name was changed to Operations Specialist. This is a medium sized rating in terms of its population.
- (ii) Rating 1500, called Radioman. This is a high volume rating.
- (iii) Rating 1800, called Personnelman. This is a low volume rating.

These three ratings were selected because they were judged to be typical representations of the more than one-hundred different ratings in the enlisted force. In addition, the total Navy, called ALLNAVY and labeled rating 0, was also studied.

The variables included in this study were advancements, testpassers and inventories. Advancements have been discussed in Section 4. Inventories refer to the total number of enlisted personnel at the beginning of the FY classified by rating, pay grade and LOS year. A subset of these is called "testpassers" and includes all personnel in that rating, pay grade and LOS year who have taken and passed a test for promotion during the FY. Another category, a subset of testpassers, is called "examined advancements" which includes those testpassers who have been promoted during the FY. Data on examined advancements have been available for this study for ratings 300, 1500 and 1800. However, there were some missing data points, ALLNAVY examined advancements were not readily available and doubts have been cast at the reliability of much of the available data as well.

For all these reasons it was finally decided not to use examined advancements. Advancements (sometimes called total advancements) includes examined advancements as well as such other categories as token advancements. In contrast to examined advancements, the data for (total) advancements had no missing points, was available for all three ratings as well as ALLNAVY and was thought to be more reliable than examined advancements. Although the testpasser data also had some missing points it was included in this study as explained in Section 8. The missing data is explained below.

In summary, the data base used in this study included advancements, testpassers and inventories for the years 1966-1974 with the following additions, exceptions and comments:

(i) Additions:

- 1. Inventories for FY 1975 became available toward the end of this study and were included as explained in Section 8.
- 2. Advancement pay grade totals for 1975 were computed from inventories, gains and losses and were also used in the study as explained in Section 8.

(ii) Exceptions:

1. Testpasser data for pay grades 8 and 9 for the years 1973 and 1974 were missing. These numbers were estimated as explained in Section 6. They were only used in a very limited way as explained in Section 8.

(iii) Comments:

1. There was some doubt cast at the reliability of the 1974 advancement data, but it was finally decided to include it in the study as explained in Section 8.

- 2. Advancements for 1975 were estimated (in 1973 proportions) from their pay grade totals that were in turn computed from inventories, gains and losses. They were used in a limited way as explained in Section 8.
- 3. Examined advancements have been studied where available, but where finally discarded as explained above.

Because the first three pay grades contain mostly nonrated, non-petty officer personnel whose promotion is accomplished largely in a decentralized fashion, it would be inappropriate to build a single model encompassing advancements in all nine pay grades. The essential part of the advancement system, at any rate, is the top six or petty officer, pay grades. For this reason, the personnel in the bottom three pay grades were summed together in a single pay grade whose label became "pay grade three". Treating the bottom three pay grades as a single one also reflects the fact that promotion from any one of them to pay grade four may be achieved by an individual within a single fiscal year. This kind of skipping of pay grades rarely occurs in the top six pay grades. Therefore, data for advancements, testpassers and inventories for each FY were placed in matrices of size 32 x 6. Appendix 1 shows one such matrix.

6. Some Basic Statistics on Advancements and Related Variables.

Before entering into details of the analysis, it will be useful to examine some of the basic facts and statistics about the data that was used. In Appendix 2 the pay grade totals are displayed for the FY's 1966-75 for the top six pay grades of ratings 300, 1500, 1800 and ALLNAVY for the variables relevant to the analysis: Inventory, Testpassers and Advancements. This table shows the relative size of each pay grade. In particular, it shows the relative size of advancement volumes in each rating and pay grade. This is important when considering the relative successes of predicting advancements in various pay grades and ratings. In such a case, an approach that is more successful in a more populous pay grade is the more favorable choice for planning purposes.

The tables in Appendix 2 require some supplementary explanation. The advancements and testpassers are understood to be "into" the pay grades indicated. Inventories for this reason are those in the pay grade one lower than indicated, since advancements and testpassers come from those populations. All 1975 testpassers and the missing 1973 and 1974 testpassers in pay grades 8 and 9 were estimated to bear the same proportion to the corresponding figures in the last available year (1973 or 1972 depending on the pay grade) as analogous inventory figures do for each LOS year. The pay grade totals were then computed after rounding to the nearest integer and summing over all LOS years. It is possible that better estimates could have

been found for these missing data points, however these figures were used only in a very limited way as explained in Section 8 and more elaborate procedures were judged to be superfluous.

Appendix 3 shows the mean LOS values for all ratings, pay grades and years included in the study. They provide interesting comparisons between variables, pay grades, ratings or years. Appendix 4 contains the corresponding standard deviations of the LOS distributions.

The relative trends of volume and mean LOS of advancements over the years 1966 to 1975 are given in Appendix 5. While in a few cases (e.g. pay grade 5 of rating 300) the original hypothesis that high volume of advancements and low mean LOS go together seems to be valid, the majority of cases are inconclusive.

In an attempt to grasp the relationship between volume and mean LOS of advancements, the latter is plotted against the former in the graphs displayed in Appendix 6. A few of these graphs (see e.g. the case of pay grade 7 of rating 1500) display the conjectured relationship between mean LOS and volume of advancements while others seem to confirm this with minor reservations (as in the case of pay grade 4 of rating 1500). The greater majority of cases, however, present a rather confused picture of the relationship between mean LOS and volume. A few cases actually show a relationship directly contradictory to the conjecture (see e.g. pay grade 4 of rating 1800).

The conclusion from these graphs then must be that, while they may provide some insight into the relationship between volume and mean LOS, they certainly do not offer much guidance toward expressing that relationship in formal mathematical terms.

7. The LOS Distribution of Advancements.

Since the mean LOS values of advancements exhibit little regularity when viewed as a function of volume, it was decided to examine the entire LOS distribution of advancements. Appendix 7 shows the probability mass function of the LOS distribution of the number of advancements pooled over the nine years 1966-74. These distributions are smoother curves than the individual distributions for single years. In order to provide some element of comparison and reduce the number of graphs needed, each graph contains the distributions for two pay grades of the same rating. The six pay grades are paired off as follows: 4 and 7, 5 and 8, 6 and 9. This was done to avoid plotting two distributions that are too close to each other on the same graph. Closer examination and comparisons reveal the following:

- (i) Each pay grade has a rather characteristic LOS distribution that changes only slightly from one rating to the next.
- (ii) Pay grades 4 and 5 possess LOS distributions that are highly skewed to the right with the mode being at LOS year 2 and 3 resp. regardless of the rating.
- (iii) Pay grade 6 has a somewhat skewed LOS distribution to the right with the mode at LOS year 5, 6, 7, 8 or 9 depending on the rating.
 - (iv) Pay grade 7 has a LOS distribution that is just barely skewed to the right. It is an almost triangular distribution with range approximately between LOS years 7 and 21.
 - (v) Pay grade 8 has an almost symmetric distribution whose range extends between LOS years 11 and 25.
 - (vi) Pay grade 9 has a distribution that appears to be slightly skewed to the right, has a range between LOS years 12 and 30 and may be bimodal.

Clearly, these distributions could be studied in more detail and trends over years could be discerned if individual LOS distributions were plotted and examined. However, the above information will suffice for the purposes of this study.

8. Regression of Advancements on Inventories, Testpassers and Volume of Advancements.

Although the mean LOS of advancements showed no obvious relationship to volume of advancements, it appeared possible that a more complex relationship might exist between volume of advancements and the LOS distribution of advancements. Indeed, some initial investigation showed that when the advancement data in individual LOS cells were plotted against volume a somewhat clearer picture emerged than before. It was also apparent, however, that there were other factors present whose influence confused the relationship between the LOS distribution of advance. ments and its volume. On intuitive grounds, it seemed reasonable to expect that the advancement resources, i.e. a population from which advances are drawn, should exert a strong influence on the shape of the LOS distribution of advancements. It seemed plausible, indeed, that older (or younger) advancement resources should, by and large, produce older (or younger) advancements. The problem was then to find a population that was a suitable surrogate for advancement resources and for which data was readily available. Two such populations offered themselves: testpassers and inventories. Testpassers seemed like an excellent surrogate for advancement resources because of their close association with examined advancements which make up most of the (total) advancements. Inventories seemed too "all encompassing" to provide much information about advancement. On the other hand, data for inventories are available

more readily and earlier in the FY than testpasser data.

After some initial trials a full scale stepwise multiple regression analysis was conducted on the number of advancements (ADV.) in each LOS cell of each of the six pay grades and four ratings. The predictor variables included in the regression analysis were:

- (i) number of testpassers in the same LOS cell (T.P.);
- (ii) volume of advancements in the pay grade (VOL.);
- (iii) inventories in the same LOS cell (INV.).

Mathematically, the regression model was

ADV. =
$$\alpha + \beta$$
 (T.P.) + γ (VOL.) + δ (INV.)

except that for each case the order of the predictor variables depend on the selection made by the stepwise regression analysis.

The data used in this analysis was from the following FY's:

- (i) All advancement data: FY 1966-74. Although some doubt has been cast at the reliability of the 1974 advancement figures, it was finally decided to include them in the data base for the regression analysis. The reason for this is explained below.
- (ii) Testpasser data for pay grades 4-7: FY 1966-74.
- (iii) Testpasser data for pay grades 8-9: FY 1966-72. (1973-74 data missing).
 - (iv) All inventory data: FY 1966-74.

The purpose of this regression analysis was to determine the order of relative importance of the three predictor variables listed above, in each of the regression models for an LOS year, pay grade and rating. In order to cut down the sheer volume of unimportant information, only those LOS years were considered which contain more than two percent of the total

volume of advancements in the pay grade during 1973 (last year for which reliable advancement data was available). Appendix 8 shows the results of the stepwise regression analysis. Each page in this table contains information about one of the six pay grades of one of the four ratings, in four parts:

I. Order of predictor variables in stepwise regressions:

This part shows, for each LOS year given, the order of relative importance of the three variables and the percent of total volume of advancements in that LOS year during 1973.

Although each LOS year containing more than 2% of the total volume was analysed, only those containing more than 3% are shown in Appendix 8 in order to display each pay grade on a single page.

II. F-Values testing 'significance' of predictor variables:

This part gives information on whether the inclusion of each predictor variable in the regression model is improving the fit as judged by the reduction achieved in the (residual) sum of squares. Column two, entitled 'FIRST VAR' gives the F-values that test the significance of the fit of the one-dimension regression model based on the first predictor variable. Column three, entitled 'ADD SEC VAR', gives F-values that test the significance of the improvement in the fit provided by the inclusion of the second predictor variable. Column four, entitled 'FIRST 2 VARS', provides F-values testing the significance of the fit of the two-dimensional regression model based on the first two predictor variables. Columns five and six give simila information on the third predictor variable as columns three

and four did on the second predictor variable.

III. Corresponding degrees of freedom:

This part simply registers the two degrees of freedom associated with each of the above F-values.

IV. Some typical percentage points of the F-distribution with the above degrees of freedom:

The 90th, 95th and 99th percentage points are given for easy comparison with the F-values in part II.

An example is provided to illustrate the information available in Appendix 8. Examine the case of rating = 0, pay grade = 6, LOS year = 9. Part I. shows that the order of relative importance of predictor variables is: VOL., INV., T.P. Parts II., III. and IV. indicate that the fit provided by the one-dimensional regression model based on the first variable (VOL.) is highly significant, since 437.02>>13.70. The addition of the second variable (INV.) in the regression model is hardly justified, since the appropriate F-value (2.04) is not significant even at the 90 percent level. However, addition of the third variable (T.P.) improves the fit significantly at the 90 percent level. It is also evident that both the two and three-dimensional models provide highly significant fits. If a decision had to be made on this single case alone it would have to be a one-, three- or two-dimensional regression model in that order of preference.

The formal mathematical background (see [6]) for the regression analysis carried out here is the equation

$$Y_i = \alpha + \beta x_{1i} + \gamma x_{2i} + \delta x_{3i} + \epsilon_i, i=1,...,9$$

where

$$Y_i$$
 = ADV. in the ith FY
 x_{1i} = T.P. in the ith FY
 x_{2i} = INV. in the ith FY
 x_{3i} = VOL. in the ith FY

and the ϵ_i are independent normal random variables with mean zero and common variance.

Whether advancements can be represented in such a way that variations from year to year are all "due to" dependence on T.P., INV. and VOL., except for random errors that are independent, identically distributed, normal variables (with zero mean), has not in itself been investigated. The relative success of the method, however, offers some evidence that such a representation is not entirely unreasonable.

With the above note of caution the following conclusions may be drawn from the results in Appendix 8:

- (i) The addition of a third variable in the regression equation is almost never warranted. The exceptions (such as the case of rating 0, pay grade 9, LOS year 19) are too few in number and involve only a small segment of advancements.
- (ii) VOL. is usually selected as the first or second most important predictor variable and its inclusion in the regression equation causes significant reduction in the sum of squares at least at the 90% level. The relatively few exceptions do not warrant complicating the model especially, since

most of them occur in less populous LOS years.

- (iii) Another predictor variable, either T.P. or INV., also plays a significant role in the reduction of the sum of squares. It is not clear from this analysis which of these two variables makes a more important contribution.
- (iv) The regression analysis was run both with and without the 1974 advancement data. Since the F-values were, in general, higher with the 1974 data than without it (indicating a better fit to the regression model), the decision was made to keep the 1974 data in the data base.

These conclusions suggest that a regression model with two predictor variables may be adequate to explain the data and predict future advancements. It is yet to be decided, however, which of the two possible models:

Model 1: ADV. = α + β (T.P.) + γ (VOL.)

Model 2: ADV. = α + β (INV.) + γ (VOL.)

should be used. In order to explore this question the two above models were compared to each other in terms of their ability to reduce the sum of squares in the regression analysis. The results are shown in Appendix 9.

Each page of this appendix refers to one of the six pay grades of one of the four ratings. Each page consists of four parts:

I. F-values testing 'significance' of the predictor
variables:

Columns two and three are respectively the appropriate F-values that test the significance of the fits

provided by Models 1 and 2. Column four gives the percent volume of advancements in that LOS year in 1973. This provides a comparison of the two models for each LOS year that contains more than 2% of the total volume of advancements in the pay grade.

II. Corresponding degrees of freedom:

The two degrees of freedom of the above F-values are given for each model.

III. Some percentage points of the F-distribution with above degrees of freedom:

The 90th, 95th and 99th percentage points are given for easy comparison with the F-values in part I.

IV. Percentage of volume of advancements for which two regression models are significant:

This table sums up the percent of volume figures in column four part I for those LOS years for which the model's fit is significant at each of the indicated levels.

An example is provided to illustrate the information available in Appendix 9. Examine the case of rating = 0, pay grade = 6. Part I shows for LOS year 9, e.g., that Model 2 (INV. and VOL.) has a somewhat higher F-value than Model 1 (T.P. and VOL.) does, although both fits are highly significant at the 99 percent level. Column four shows, however, that this LOS year contains only 7.51 percent of the total volume in pay grade 6. Clearly, it is important to consider all those LOS years that contain a substantial portion of the

total volume in this pay grade. Looking at other LOS years in part I shows that, for all of them, Model 2 provides a significant fit at the 90 percent level. These LOS years contain 96.68 percent of the total volume in pay grade 9 as given in column three of part IV. Model 1 provides a significant fit, at the 90 percent level, in all LOS years given in part I, except year 18. This means that Model 1 provides significant fit in LOS years that contain 93.66 percent of the total volume in pay grade 6 as given in column two part IV. Similar figures for the 95 and 99 percent levels given in part IV show that Model 2 provides a more consistently significant fit than Model 1 does for this rating and pay grade.

Both Models 1 and 2 have similar formal mathematical background to the first regression model discussed above. The same remarks about the validity of independence and normality assumptions apply here too. Accepting these assumptions as valid the following conclusions may be drawn:

- (i) For ALLNAVY (rating 0) Model 2 is preferable, judged by the reduction in sum of squares.
- (ii) For Personnelman (rating 1800) the situation is similar, although less decisively so.
- (iii) For Operations Specialist (rating 300) and Radioman (rating 1500) the result is mixed. For some pay grades (such as 5, 6 and 7 of rating 300 and 5 and 6 of model 1500) Model 1 appears to provide a slightly better fit. However, model 2 is leading in the other cases.

Since for the sake of practicality it is almost mandatory to choose a single model for all cases, it must be concluded that Model 2 provides for a better overall fit to the advancement data. It is to be expected then that, if advancement policy and other environmental circumstances do not radically change, Model 2 should also serve as a better <u>predictor</u> of the LOS distribution of advancements.

In order to test this last point the data base was altered by omitting from it an entire year. Then via Models 1 and 2 advancements were "predicted" for this year and these were compared to actual advancements. In this way the predictive capabilities of Models 1 and 2 could be compared.

The thirty-one numbers predicted for each pay grade are the result of further adjustment on the numbers produced by the regression models; namely:

- (i) negative predictions are replaced by zeros;
- (ii) all numbers are renormalized to sum to the correct
 volume figure;
 - (iii) all numbers are rounded off to the nearest integer.

The comparison is provided in terms of four statistical measures. These are displayed in Appendix 10:

I. Weighted average of squares of multiple correlation coefficients:

This part attempts to summarize the squares of the multiple correlation coefficients (SMCC) computed for each of the thirty-one LOS years of each pay grade. More precisely,

each of the thirty-one SMCC's is multiplied by the corresponding percent of volume of advancements in that LOS year and summed over all LOS years to come up with a single value for each pay grade. These values for Models 1 and 2 are displayed for pay grades four through nine in columns two and three. They are crude overall measures of the fits provided by each model.

II. Percent errors in estimation:

This part computes the sums of absolute differences between actual and estimated numbers of advancements over all LOS years divided by the actual volume of all advancements in the pay grade, as an overall measure of the accuracy. These errors (expressed as percentages) for Models 1 and 2 are displayed for pay grades four through nine in columns two and three.

III. Actual mean LOS value and errors of its estimates:

This part shows the actual mean LOS values of total advancements for pay grades four through nine in column two. In columns three and four the differences between the actual and estimated mean LOS values via Models 1 and 2 respectively, are displayed.

IV. Actual standard deviation of LOS distribution and errors of its estimates:

This part shows the standard deviations of the actual LOS distributions for pay grades four through nine in column two. Columns three and four show the differences between the above quantities and their estimates via Models 1 and 2 respec-

tively.

An example is provided to illustrate the information available in these tables. Examine the case of rating = 0, year = 1973, pay grade = 8. Part I shows values 0.6928 and 0.8350 in columns two and three, for Models 1 and 2, respectively. This suggests that Model 2 provides a better fit to the data over all LOS years in this pay grade and rating. Part II shows percent errors of 56.76 and 17.65 percent for Models 1 and 2. This suggests that the better fit indicated by Part I pays off in the predictions for 1973. Although better fit of the data does not quarantee a better prediction for any particular year, that is the case here when predictions are compared in terms of percent error. Part III shows that the actual mean LOS in this case is 17.21 years, while Model 1 underestimated this figure by 0.65 years and Model 2 overestimated it by 0.18 years. Part IV shows that the actual standard deviation in this case is 3.15 years, while both Models 1 and 2 underestimated it by 0.48 and 0.22 years, respectively.

FY 1972, FY 1973 and FY 1974 were each selected for advancements to be "predicted". In evaluating the results shown in Appendix 10 the following points may be made:

- (i) Neither model shows overwhelming superiority over the other. This supports the use of Model 2 because of its practicality.
- (ii) In terms of the weighted average of the SMCC's, Model 2 shows, in general, a better fit than Model 1. This,

of course, is in agreement with the findings in Appendix 9 in terms of the F-values. The preference of Model is especially obvious for ALLNAVY (rating 0).

(iii) In terms of percent error, mean LOS values, and standard deviations, Model 2 does quite well, even in cases when Model 1 does better. For example, "predicting" for the FY 1972, rating 1800, pay grade 6, Model 1 estimates the mean LOS value (10.30 years) more accurately than Model 2. However, even the larger error (-0.48) of Model 2 is less than 5%.

In section 6 it was explained how the missing testpasser data for FY 1973 and 1974 in pay grades 8 and 9 were estimated. Because these numbers are estimates only, they were always left out from the data base that was used in the regression analysis. These figures were only used when "predicting" the 1973 and 1974 advancements through Model 1. Similarly, advancements for 1975 that were estimated from pay grade totals were used in place of the actual 1975 figures (not available at that time) when comparing them to the predicted advancements. The results are similar to those reported for the FY's 1972, 1973 and 1974 and are not shown here.

In Appendix 11 the actual and estimated number of advancements via Model 2 are displayed side by side for FY 1973 for all six pay grades and four ratings. In addition, the actual and estimated mean LOS values and corresponding standard deviations are also given. This table is provided simply as a means of displaying a sample result of the regres-

sion model (Model 2) that was judged to be the best overall predictor from the results in Appendix 10.

Predictions have been made for FY 1975 also, using the pay grade totals that were available at that time as the variable VOL. in the regression equations. The results were then checked against the "actual" figures. Since, however, these "actual" figures were only a renormalization of the 1973 LOS distribution with the new 1975 volume figures, the results are not shown here. They were, at any rate, comparable to the results shown in Appendix 11.

9. The Relationship Between Mean LOS and Volume of Advancements.

Using the model for advancements described above, it becomes feasible to reexamine the conjecture that a higher volume of advancements "results" in a younger LOS distribution of advancees. Earlier, when attempting to verify this conjecture from the data directly, the result was a confused picture. This was so because the volume of advancements and other factors such as inventories were also changing as several years' data were compared. Using Model 2, on the other hand, advancements can be predicted with varying levels of volume within the range observed during 1966-75, while keeping the inventories at fixed levels.

In Appendix 12 the mean LOS values of advancements are plotted against volume using Model 2. The inventory is held constant for each curve, at one of the historical levels from FY 1966-1975. Since the ten curves make the graph much too crowded, only one case (pay grade 8 of rating 0) is shown in Appendix 12.

In order to provide more coherent graphs for all twentyfour (six pay grades of four ratings) cases, three curves were
selected for each case. The three curves each represent one of
three historical inventory distributions:

- (i) The inventory distribution for FY 1975;
- (ii) The inventory distribution for the year that produces (from the 1966-75 period) the highest mean LOS values of advancements at most volume levels; i.e., the "highest" of the ten curves;

(iii) The inventory distribution for the year that produces (from the 1966-75 period) the lowest mean LOS values of advancements at most volume levels; i.e., the "lowest" of the ten curves.

These three curves are shown for each of the twenty-four cases in Appendix 13.

Careful examination of these graphs reveals that there are basically two types of curves:

- a. mean LOS decreases with volume,
- b. mean LOS increases with volume.

The first type confirms and the second type negates the original conjecture. The apparent difference between these two types of curves seems to be the relationship between the level of inventory and, the range of volume of advancements applicable to that particular pay grade and rating. In pay grade 4 of any of the four ratings, all curves are decreasing with volume, regardless of the level of inventory. The situation is similar in other pay grades that are much too populous compared to the volume of advancement. In some other pay grades, such as pay grade 8 of rating 0, some of the curves decrease, others increase with volume. The table below shows for all twenty-four cases what the situation is:

Pay Grade						
Rating	4	5	6	7	8	9
0	All decrease	All decrease	Both types	All decrease	Both types	Both types
300	All decrease	All decrease	All decrease	All decrease	All decrease	Unclear
1500	All decrease	All decrease	All decrease	All decrease	All decrease	Both types
1800	All decrease	Both types	Both types	Both types	Both types	Unclear

The case of pay grade 8, rating 0, shown in Appendix 12, may be examined in more detail. The curves representing the inventory levels of the FY's 1966, 1967 and 1968 are definitely decreasing, while those of the FY's 1969, 1970, 1971, 1972 and 1973 are definitely increasing. The curves representing the inventories of the FY's 1974 and 1975 show a mixed behavior: initially decreasing, then increasing. A possible explanation for these curves is the following. In the FY's 1966, 1967, 1968 as well as in 1974 and 1975, the inventory mean LOS values were quite high in this pay grade (see actual figures in Appendix 3). Therefore, when advancements are relatively few in numbers (low volume), the advancement mean LOS reflects the high inventory mean LOS. As the advancement volume increases, however, more and more of them must come from the lower LOS years, thereby forcing the advancement mean LOS to decrease. The FY's 1969-73 show a reverse tendency. In these years the

inventory mean LOS values were relatively low (see Appendix 3) and when the advancements were few the advancement mean LOS reflects these low values. As the advancement volume increases the advancement mean LOS is forced up, since the "excess" advancement must come, in this case, from the higher LOS years. Similar explanations may be offered for the other cases where both types of curves appear.

Two cases, namely pay grade 9 of ratings 300 and 1800, have some curves that are less regular than the others. The reason for this probably lies in the fact that these are the two least populous (total inventory less than 250 in each case in any FY) cases among the twenty-four studied and are statistically unstable.

Further examination of these curves in continuing and it appears that more interpretation of the volume dependent behavior of the advancement LOS distribution is possible.

These will be presented in a second report.

10. Conclusions and Future Efforts.

Various regression models were investigated for the purpose of predicting the LOS distribution of advanced personnel of the Navy Enlisted Force. Based on the success of these predictions as well as considerations of practicality, the regression model using the inventory LOS distribution and the volume of advancements in a pay grade was judged to be the best overall predictor.

Using this regression model it was possible to confirm partially a conjectured relationship between the LOS distribution and the volume of advancements, namely, that a higher volume of advancements "produces" a younger LOS distributions of advanced personnel. It was also possible to gain more insight and discover the limits of validity of this relationship. In pay grade 4 and elsewhere, it appears to apply at all times, probably because the inventory is more than adequate to advance any reasonable volume of personnel. In some other pay grades (such as pay grade 8 of ALLNAVY), the relationship holds when the inventory LOS distribution is mainly in the high LOS years, since then only larger volume will force advancements to come from the lower LOS years. If the inventory distribution is mainly in the low LOS years, the larger volume must force advancements to come from higher LOS years. In this case larger volume will cause the advancement LOS distribution to move toward the higher LOS years, in contradiction to the original expectation.

This result was realizable through a model only. The data did not reflect this information directly because along with volume many other factors also changed from one FY to the next.

The dependence of the advancement mean LOS on volume is an interesting aspect of this problem and will be further investigated in detail. It may be desirable to find a precise criterion in terms of the inventory distribution to separate the decreasing type mean LOS functions from the increasing type.

More importantly, it is desirable to build an analytic model that would closely resemble Model 2 and, therefore, the actual advancement LOS distribution. Such an analytic model would, by necessity, have to depend on fewer parameters than Model 2 which estimates three coefficients for each of thrity-one LOS years and then uses the entire LOS distribution of inventory, in addition to the volume of advancements to predict future advancements. An analytic model would have to reduce the number of parameters to no more than half a dozen and use only a few statistical measures of the inventory LOS distribution, in addition to volume of advancements. The continuing research effort will concentrate on this area.

Another problem that may be investigated in the future is the feasibility of performing all thirty-one regression analyses of a pay grade simultaneously with the additional constraint that the total volume be a prescribed value. In

a theoretical sense this would be the "correct" way to perform the regression analyses reported in section 8. It is anticipated, however, that the simultaneous regression of thirty-one variables with added constraint is a mathematically difficult one and even if successful it would not improve the accuracy of the predicted LOS distributions a great deal.

APPENDIX 1

NUMBER OF ADVANCEMENTS FOR ALLNAVY IN FY 1973

LOS	E 4	<i>E</i> 5	<i>E</i> 6	E 7	E 8	<i>E</i> 9
1	57873	14706	234	0	3	0
2	10120	26394	4667	8	0	2
3	2210	22963	15632	14	1	0
4	595	6762	9263	182	4	1
5	51	671	2180	1107	4	0
6	21	682	1013	887	4	0
7	22	753	1006	735	7	0
8	12	257	881	622	6	0
9	3	148	517	530	161	0
10	0	5 4	280	441	166	0
11	2	36	192	482	237	10
12	3	28	199	442	316	46
13	0	14	92	339	399	122
14	2	18	5 7	236	376	149
15	0	7	34	178	427	189
16	0	11	26	192	376	208
17	1	9	5 3	234	451	279
18	0	7	5 6	213	442	297
19	0	5	24	113	228	192
20	0	2	11	5 1	118	98
21	0	2	4	27	72	75
22	0	0	0	7	21	30
23	0	0	5	5	11	19
24	1	0	1	1	6	15
25	0	0	0	2	4	16
26	0	0	0	2	4	7
27	0	0	0	1	7	13
28	0	0	0	1	3	10
29	0	0	0	2	5	6
30	0	0	0	0	1	2
31	0	0	0	0	2	4
32	70916	73529	36427	7054	3862	1790

APPENDIX 2

	RATING=0	PAY GRAI	DE = 4
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 262698 311687 307519 276562 270868 236343 200646 191667 187516 189436	TESTPASSERS 79259 98382 124551 143158 93362 84277 65124 47935 44454 49770	ADVANCEMENTS 83437 94973 132009 117456 91609 68228 64623 73529 48684 56931
	RATING = 0	PAY GRAI	7 <i>F</i> = 5
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 116730 129890 130538 145988 152032 134360 118311 105458 97573 92044	TESTPASSERS 30425 53009 43389 68026 48555 50589 48367 38216 39180 36701	ADVANCEMENTS 36919 40929 65745 55398 47804 37022 35441 36427 22152 31657
	RATING = 0	PAY GRAL	DE = 6
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 93718 97333 100210 115665 121435 100392 94368 88328 85059 80577	TESTPASSERS 16801 29996 28684 24409 22370 22039 22869 22294 36576 24420	ADVANCEMENTS 17433 18572 26583 19060 11887 9362 10729 7054 7659 11714

	RATING = 0	PAY GRA	DE = 7
YEARS	INVENTORY	TESTPASSERS	
1966	70148	12170	6619
1967	73491	22466	9498
1968	75861	19497	11911
1969	82283	17933	9104
1970	84156	18601	5225
1971	81507	24499	5389
1972	77693	29287	5551
1973	75515	29789	3862
1974	71913	19867	5214
1975	66370	25997	4745
	RATING = 0	PAY GRA	DE = 8
YEARS	INVENTORY	TESTPASSERS	ADVANCEMENTS
1966	37492	9049	1327
1967	38616	6467	2504
1968	38096	5723	2838
1969	41086	8553	3249
1970	42407	10218	2028
1971	40555	12627	2241
1972	38864	13286	2800
1973	36863	12452	1790
1974	35244	11461	1829
1975	33740	10761	2052
	RATING=0	PAY GRA	<i>DE</i> = 9
YEARS	INVENTORY	TESTPASSERS	ADVANCEMENTS
1966	7871	2439	394
1967	8139	2075	981
1968	8287	2214	812
1969	8572	3617	916
1970	9561	3751	634
1971	9311	3521	791
1972	9018	3579	1027
1973	9183	3685	708
1974	9001	3505	735
1975	8800	3352	783

	PAI GRAI	DE TOTALS.	
	RATING = 300	PAYG	RADE = 4
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 2276 2333 2042 2112 1677 2300 2631 2274 1810 1903	TESTPASSERS 2069 2397 3466 3952 2481 2253 1874 1386 1172 1390	ADVANCEMENTS 2906 3098 3573 3869 2139 1936 1985 2017 1281 1412
	RATING = 300	PAY G	<i>RADE</i> = 5
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1975	INVENTORY 3024 3695 4020 4322 4664 3851 3003 2524 2123 1891	TESTPASSERS 803 1196 781 1735 1499 1511 1292 742 725 930	ADVANCEMENTS 938 1122 1316 1537 1517 1349 934 688 422 532
	<i>RATING</i> = 300	PAY G	<i>RADE</i> = 6
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 2619 2204 2191 2206 2501 2145 2039 1589 1124 861	TESTPASSERS 255 582 470 374 277 199 156 125 195	ADVANCEMENTS 158 432 502 394 305 165 146 138 195

	RATING = 300	PAYG	RADE = 7
YEARS	INVENTORY	TESTPASSERS	ADVANCEMENTS
1966	1532	255	39
1967	1552	565	143
1968	1655	535	230
1969	1723	394	140
1970	1777	442	62
1971	1845	559	96
1972	1760	523	199
1973	1310	449	98
1974	1217	286	139
1975	1115	362	84
1370	1110		
	RATING = 300	PAY G	<i>RADE</i> = 8
YEARS	INVENTORY	TESTPASSERS	ADVANCEMENTS
1966	705	196	29
1967	676	169	14
1968	703	139	51
1969	775	172	56
1970	791	201	14
1971	755	272	35
1972	734	245	57
1973	717	238	27
1974	717	230	33
1975	712	231	18
	<i>RATTNG</i> = 300	PAY G	<i>RADE</i> = 9
	111111111111111111111111111111111111111	1.1.1	1
YEARS	INVENTORY	TESTPASSERS	ADVANCEMENTS
1966	136	47	. 4
1967	150	46	6
1968	137	32	19
1969	128	46	20
1970	140	64	8
1971	128	44	20
1972	122	38	23
1973	128	42	7
1974	131	39	11
1975	136	39	2

	<i>RATING</i> = 1500	PAY	GRADE = 4
YEARS	INVENTORY	TESTPASSERS	ADVANCEMENTS
1966	5023	3056	4758
1967	4953	3506	4418
1968	4320	4975	5207
1969	3351	5010	5045
1970	2625	3232	3570
1971	4618	3986	3115
1972	5773	3973	3983
1973	5770	2539	4760
1973	4029	1935	2183
1975	3924	1911	2775
1975		1911	2113
	<i>RATING</i> = 1500	PAY	GRADE = 5
YEA RS	INVENTORY	TESTPASSERS	ADVANCEMENTS
1966	5314	1194	1978
1967	6243	2027	2137
1968	6193	1355	2382
1969	6583	2880	2676
1970	6180	1933	2007
1971	5521	2289	2176
1972	4856	2647	1736
1973	5214	1924	2238
1974	5639	1529	1160
1975	3744	1397	1205
	<i>RATING</i> =1500	PAY	<i>GRADE</i> = 6
		2 11 2	
YEARS	INVENTORY	TESTPASSERS	ADVANCEMENTS
1966	4354	721	862
1967	4575	1337	969
1968	4643	1147	1189
1969	4494	926	975
1970	4818	789	218
1971	4280	745	460
1972	4323	975	226
1973	4141	1006	188
1974	4227	1854	114
1975	4025	1422	214
10/0	7020	1 722	4 ± 1

	RATING = 1500	PAY	GRADE=7
YEARS	INVENTORY	TESTPASSERS	ADVANCEMENTS
1966	3494	599	316
1967	3791	1305	416
1968	4007	1100	504
1969	4355	1088	418
1970	4521	1170	283
1971	4047	1475	207
1971	3994	1689	185
1973	3725	1803	161
1973	3481	1188	193
1974	3089	1475	115
19/5	2009	14/3	113
	RATING = 1500	PAY	GRADE = 8
YEARS	INVENTORY	TESTPASSERS	ADVANCEMENTS
1966	1875	527	45
1967	1995	420	162
1968	2011	381	120
1969	2118	602	184
1970	2178	702	78
1971	2158	822	19
1972	2149	893	65
1973	2042	813	92
1974	1908	720	105
1975	1741	606	95
			GD4DD 4
	RATING = 1500	PAY	GRADE = 9
YEARS	INVENTORY	TESTPASSERS	ADVANCEMENTS
1966	469	154	26
1967	439	93	83
1968	444	119	28
1969	419	186	38
1970	497	247	17
1971	486	204	14
1972	411	169	33
1973	359	138	31
1974	368	129	14
1975	398	149	30

	<i>RATING</i> = 1800	PAY	GRADE = 4
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 524 990 476 419 970 1101 1193 1590 1596 1894	TESTPASSERS 2075 2132 1993 3234 2874 1399 1107 1006 1152 1221	ADVANCEMENTS 907 1795 1783 1599 1650 1124 1182 1639 1187 1616
	<i>RATING</i> =1800	PAY	GRADE = 5
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 1944 1835 2162 2020 1960 1867 1386 1578 1715 1805	TESTPASSERS 603 821 467 1203 920 884 923 924 876 1350	ADVANCEMENTS 273 547 999 614 696 819 534 900 511 843
	<i>RATING</i> = 1800	PAY	GRADE = 6
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 1651 1572 1740 1838 1824 1630 1796 1512 1556 1572	TESTPASSERS 410 719 683 506 533 588 425 336 709 394	ADVANCEMENTS 222 225 635 237 217 255 338 216 68 246

	<i>RATING</i> =1800	PAY	GRADE = 7
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 1393 1420 1400 1722 1681 1654 1526 1579 1602 1482	TESTPASSERS 292 556 495 445 435 592 545 580 502 543	ADVANCEMENTS 78 168 214 183 120 266 200 94 49 63
	<i>RATING</i> = 1800	PAY	GRADE = 8
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 744 736 702 750 791 760 876 898 872 782	TESTPASSERS 190 160 129 164 206 245 241 251 231 199	ADVANCEMENTS 54 50 73 65 31 72 108 66 27 37
	<i>RATING</i> = 1800	PAY	GRADE = 9
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	IN VENTORY 159 179 174 183 189 171 171 222 237 223	TESTPASSERS 40 50 43 75 77 51 64 86 84 75	ADVANCEMENTS 23 27 27 27 6 28 33 30 16 20

APPENDIX 3

	RATING = 0	PAY GRAI	DE = 4
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 2.34 2.10 2.25 2.16 1.95 2.09 2.21 2.19 2.00 2.10	TESTPASSERS 2.37 2.15 2.29 2.15 2.19 2.38 2.70 2.73 2.83 2.58	ADVANCEMENTS 2.55 2.29 2.26 2.13 2.06 2.22 2.42 2.47 2.33 2.48
	RATING = 0	PAY GRAI	DE = 5
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 5.06 4.56 4.06 3.68 3.60 3.51 3.73 3.93 4.01	TESTPASSERS 4.63 4.48 3.41 3.36 3.35 3.64 3.97 4.42 3.95	ADVANCEMENTS 5.07 4.73 3.72 3.34 3.35 3.36 3.91 3.96 3.91
	RATING = 0	PAY GRAI	DE = 6
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 9.09 8.76 8.27 6.82 6.35 6.68 6.83 7.06 7.47 7.73	TESTPASSERS 8.93 9.50 9.36 9.01 8.51 8.41 8.61 8.48 9.06 8.73	ADVANCEMENTS 9.96 9.79 9.55 9.13 8.89 9.12 8.80 9.51 8.93 9.51

	RATING = 0	PAY GRAI	DE = 7
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 13.75 13.55 13.30 12.69 12.70 13.07 13.45 13.64 14.18 14.32	TESTPASSERS 12.56 12.88 13.11 13.25 13.18 13.30 13.49 13.58 13.75 13.95	ADVANCEMENTS 14.56 13.93 13.84 13.88 14.09 14.33 14.82 15.00 15.13 15.00
	RATING = 0	PAY GRAD	DE = 8
V.T. 4.D.C	THURNMANY	m n amp A a a n n a	ADVANCENER
YEARS 1966	INVENTORY 18.16	TESTPASSERS 16.97	ADVANCEMENTS 18.68
1967	18.24	17.32	17.31
1967	17.96	17.32	18.58
1969	17.31	17.08	17.71
1970	17.22	16.61	17.43
1971	17.44	16.40	17.11
1972	17.63	16.93	17.24
1973	17.89	17.18	17.21
1974	18.29	17.61	17.64
1975	18.44	17.79	17.21
	RATING = 0	PAY GRAI	DE = 9
VEADO	THITTHIMADU	<i>тестълссева</i>	ADVANCEMENTS
YEARS 1966	INVENTORY	TESTPASSERS	ADVANCEMENTS 20.48
1966	20.70	19.93 20.05	20.48
1967	21.08 20.69	19.45	20.41
1969	20.88	19.73	20.04
1970	20.75	19.33	19.82
1971	20.70	19.15	19.52
1972	20.51	19.38	19.99
1973	20.24	19.16	20.04
1974	20.42	19.47	19.62
1975	20.55	19.72	20.04

	<i>RATING</i> = 300	PAY GI	RA DE = 4
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 2.43 2.37 2.45 2.21 2.13 2.17 2.40 2.47 2.06 2.07	TESTPASSERS 2.03 2.03 2.23 1.94 1.95 1.99 2.39 2.35 2.30 2.02	ADVANCEMENTS 2.34 2.14 2.18 1.89 2.01 2.21 2.50 2.53 2.22 2.53
	<i>RATING</i> = 300	PAY GI	R <i>A DE</i> = 5
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 4.19 3.99 3.58 3.49 3.29 3.43 3.61 3.81 3.80 3.74	TESTPASSERS 3.92 3.96 2.94 3.15 3.08 3.13 3.29 3.28 3.96 2.77	ADVANCEMENTS 4.29 4.04 3.15 3.07 3.13 3.11 3.28 3.53 3.64 3.53
	<i>RATING</i> = 300	PAY G	RA DE = 6
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 8.21 7.55 7.16 6.22 5.48 5.25 5.20 5.51 6.22 6.24	TESTPASSERS 7.65 8.22 8.76 8.98 8.70 8.59 9.04 8.31 8.06 8.31	ADVANCEMENTS 8.37 8.53 8.67 8.92 8.81 9.08 8.71 9.15 8.76 9.28

	<i>RATING</i> = 300	PAY G	RADE = 7
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 11.48 12.07 11.97 11.87 12.15 12.55 13.11 13.82 14.23 13.86	TESTPASSERS 10.90 11.80 11.72 12.11 12.28 12.86 13.15 13.55 13.77 13.63	ADVANCEMENTS 11.95 13.37 12.55 13.02 14.03 13.71 14.31 14.79 15.02 14.79
	RATING = 300	PAY G	RADE = 8
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 16.04 16.61 16.67 16.13 16.36 16.83 17.18 17.44 17.85 17.86	TESTPASSERS 14.61 15.08 15.59 16.49 15.84 15.89 16.84 17.13 17.20 17.14	ADVANCEMENTS 17.69 14.79 16.59 15.75 17.14 16.97 16.19 16.85 17.36 16.67
	<i>RATING</i> = 300	PAY G	RADE = 9
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 18.66 19.02 19.39 19.23 18.44 19.04 19.41 18.90 19.51 19.76	TESTPASSERS 17.91 17.65 18.75 17.22 17.55 17.50 17.63 16.88 17.28 18.36	ADVANCEMENTS 19.25 17.67 18.21 19.55 17.00 17.70 17.83 17.14 18.45 18.00

	MEAN LOS	<i>инцово</i> .	
	RATING = 1500	PAY	GRADE = 4
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 2.57 2.45 2.49 2.56 2.17 1.97 2.32 2.44 2.41 2.18	TESTPASSERS 2.02 2.09 2.21 2.00 1.84 1.91 2.35 2.36 2.49 2.21	ADVANCEMENTS 2.37 2.19 2.15 1.96 1.90 1.87 2.24 2.45 2.46 2.45
	<i>RATING</i> = 1500	PAY	<i>GRADE</i> = 5
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 4.18 4.02 3.68 3.56 3.40 3.24 3.34 3.49 3.70 3.86	TESTPASSERS 4.02 3.89 3.08 3.27 3.25 3.06 3.13 3.35 3.75 3.75	ADVANCEMENTS 4.20 3.91 3.40 3.25 3.31 3.11 3.19 3.50 3.78 3.51
	<i>RATING</i> = 1500	PAY	GRADF = 6
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 7.56 7.55 7.11 6.37 5.79 6.20 6.10 6.40 6.84 7.42	TESTPASSERS 7.62 8.20 8.31 8.23 7.81 8.03 8.23 8.48 9.07 8.35	ADVANCEMENTS 8.39 8.42 8.44 8.22 10.02 8.55 10.10 9.96 10.91 9.93

	RATING = 1500	PAY	GRADE = 7
YEARS	INVENTORY	TESTPASSERS	ADVANCEMENTS
1966	12.03	10.96	12.88
1967	12.10	11.36	12.32
1968	12.03	11.75	12.68
1969	11.79	12.11	12.58
1970	11.96	11.95	13.87
1971	12.66	12.40	14.58
1971	13.00	13.06	14.79
1973	13.58	13.20	15.53
1974	14.27	13.84	15.63
1975	14.85	13.99	15.57
	RATING = 1500	PAY	GRADE = 8
YEARS	INVENTORY	TESTPASSERS	ADVANCEMENTS
1966	17.01	15.60	17.53
1967	17.17	15.65	15.27
1968	16.79	16.13	16.59
1969	16.22	15.74	16.47
1970	16.16	15.55	16.41
1971	16.64	15.74	15.79
1971	17.14		16.60
		16.33	
1973	17.61	16.93	17.09
1974	18.19	17.53	17.44
1975	18.57	17.81	17.08
	<i>RATING</i> =1500	PAY	GRADE = 9
VEADC	TUUTUMADU	m P CM D A C C P D C	ADVANGENENDC
YEARS	INVENTORY	TESTPASSERS	ADVANCEMENTS
1966	19.48	18.68	19.12
1967	20.08	18.67	19.14
1968	19.30	17.64	19.07
1969	19.21	17.38	18.79
1970	18.95	17.79	17.88
1971	19.20	17.87	18.29
1972	19.66	18.73	18.30
1973	19.97	18.84	19.68
1974	20.10	18.84	19.29
1975	20.05	19.05	19.73

	RATING = 1800	PAY	GRADE = 4
YEARS	INVENTORY	TESTPASSERS	ADVANCEMENTS
1966	2.95	2.35	3.12
1967	3.23	2.21	2.51
1968	3.08	2.21	2.34
1969	2.76	2.07	2.24
1970	2.47	2.11	2.23
1971	2.29	2.04	2.16
1972	2.16	2.15	2.11
1973	2.10	2.04	2.06
1973	1.76		1.94
1974	1.87	2.11	2.06
19/5	1.07	1.88	2.06
	<i>RATING</i> = 1.800	PAY	<i>GRADE</i> = 5
YEARS		TESTPASSERS	
1966	5.10	4.58	6.10
1967	5.41	5.11	5.83
1968	4.44	3.66	4.45
1969	3.90	3.50	3.73
1970	3.79	3.52	3.96
1971	3.48	3.12	3.09
1972	3.54	3.29	3.53
1973	3.45	3.23	3.42
1974	3.28	3.45	3.29
1975	3.39	2.99	3.42
	<i>RATING</i> = 1800	PAY	GRADE = 6
YEARS	INVENTORY	TESTPASSERS	ADVANCEMENTS
1966	9.72	8.97	9.92
1967	10.16	9.73	11.08
1968	9.77	10.12	10.70
1969	7.86	9.68	11.11
1970	7.56	9.37	10.05
1971	7.77	9.50	11.30
1972	6.91	9.88	10.30
1973	6.93	8.89	10.54
1974	6.82	8.87	10.60
1975	7.06	8.82	10.55

	RATING=1800	PAY	GRADE = 7
YEARS	INVENTORY	TESTPASSERS	ADVANCEMENTS
1966	13.60	12.23	15.01
1967	13.83	12.67	14.24
1968	14.16	13.21	14.16
1969	13.59	13.66	14.50
1969	14.02	14.18	14.81
1970			15.43
	14.32	13.94	
1972	14.41	13.78	15.60
1973	14.22	13.87	15.70
1974	14.51	14.21	15.51
1975	15.06	14.30	15.56
	<i>RATING</i> = 1.800	PAY	GRADE = 8
VIIADO	THUTHMANY	M H A M D A A A B D A	ADVANGENER
YEARS	INVENTORY	TESTPASSERS	
1966	17.99	16.66	18.98
1967	18.24	17.69	16.68
1968	18.23	17.40	18.77
1969	17.61	17.00	18.20
1970	17.42	16.67	16.94
1971	17.70	16.98	16.82
1972	17.83	17.49	17.60
1973	18.18	17.88	17.30
1974	18.78	18.55	18.44
1975	19.40	19.05	17.35
	RATING = 1800	PAY	GRADE = 9
YEARS	INVENTORY	TESTPASSERS	ADVANCEMENTS
1966	19.92	19.73	20.70
1967	20.20	19.02	20.15
1968	19.96	18.77	19.30
1969	20.55	19.84	19.44
1970	20.72	19.48	22.33
1971	20.63	19.31	20.43
1972	19.63	18.78	19.58
1973	19.56	18.81	18.77
1974	19.97	19.38	19.75
1975	20.60	19.92	19.20

APPENDIX 4

	RATING = 0	PAY GRA	DE = 4
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 1.66 1.50 1.33 1.36 1.27 1.22 1.21 1.31 1.31 1.35	TESTPASSERS 1.90 1.82 1.59 1.61 1.92 2.01 3.06 2.58 3.09 1.62	ADVANCEMENTS 1.62 1.55 1.24 1.26 1.14 1.21 1.18 1.30 1.36 1.30
	RATING = 0	PAY GRA	DE = 5
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 3.44 3.00 2.68 2.15 2.06 2.02 2.06 2.06 2.17 2.25	TESTPASSERS 3.05 3.27 2.58 2.24 2.19 2.21 2.72 2.86 3.92 2.44	ADVANCEMENTS 3.27 3.33 2.70 2.11 2.05 1.90 2.03 2.12 2.14 2.12
	RATING = 0	PAY GRA	DE = 6
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 4.65 4.52 4.51 4.35 4.06 4.23 4.18 4.14 4.12 4.06	TESTPASSERS 3.44 3.61 3.73 3.95 3.97 3.90 4.05 3.93 4.22 3.85	ADVANCEMENTS 4.03 3.95 3.79 4.08 4.14 4.28 3.99 4.21 4.17 4.21

	RATING = 0	PAY GRA	DE = 7
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 4.59 4.53 4.49 4.40 4.37 4.32 4.33 4.25 4.35	TESTPASSERS 3.53 3.32 3.25 3.26 3.21 3.11 3.24 3.31 3.70 3.47	ADVANCEMENTS 4.09 3.76 3.52 3.50 3.41 3.58 3.36 3.33 3.33
	RATING = 0	PAY GRA	DE = 8
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 3.82 4.18 4.40 4.46 4.34 4.10 3.95 3.78 3.67 3.65	TESTPASSERS 3.64 3.85 4.06 4.00 3.71 3.32 3.51 3.40 3.59 3.74	ADVANCEMENTS 2.86 3.60 3.86 3.87 3.87 3.45 3.45 3.15 3.05 3.14
	RATING = 0	PAY GRA	DE = 9
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 3.23 3.41 3.89 4.07 4.30 4.39 4.42 4.27 4.09 3.91	TESTPASSERS 3.25 3.60 3.98 4.03 4.08 4.07 4.14 3.91 3.85 3.77	ADVANCEMENTS 2.79 3.30 3.66 3.72 3.92 3.86 3.85 3.99 3.56 3.99

	<i>RATING</i> = 300	PAY GRADE = 4	
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 1.07 1.20 1.02 0.94 0.79 0.75 0.72 0.90 0.92 0.89	TESTPASSERS ADVANCE 1.47 1.55 1.24 1.20 1.72 0.71 2.59 1.98 2.82 1.98	MENTS 1.17 1.19 0.96 0.93 0.81 0.77 0.71 0.97 0.95 0.97
	<i>RATING</i> = 300	PAY GRADE = 5	
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 2.21 1.94 1.60 1.33 1.36 1.29 1.27 1.17 1.42 1.53	TESTPASSERS ADVANCE 2.27 2.58 1.64 1.53 1.33 1.36 2.15 1.26 4.09 1.28	MENTS 2.57 2.65 1.79 1.55 1.36 1.24 1.53 1.41 1.75 1.42
	<i>RATING</i> = 300	PAY GRADE = 6	
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 4.70 3.72 3.91 3.83 3.35 3.10 2.95 3.12 3.29 3.16	TESTPASSERS ADVANCE 2.60 2.81 3.07 3.79 3.89 3.54 5.01 4.07 3.81 3.68	MENTS 2.69 3.08 3.10 3.81 3.84 3.67 3.21 3.89 3.56 3.98

	<i>RATING</i> = 300	PAY GR	'A DE = 7
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 3.91 3.77 3.74 3.76 3.86 3.90 3.87 3.92 3.95 4.28	TESTPASSERS 2.68 2.92 2.64 2.59 2.82 2.80 2.78 2.84 3.67 2.90	ADVANCEMENTS 3.30 3.19 2.64 2.83 2.89 2.89 2.77 2.78 2.53 2.86
	<i>RATING</i> = 300	PAY GR	PADE = 8
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 3.48 3.53 3.54 3.61 3.54 3.26 3.25 3.25 3.23 3.25 3.11	TESTPASSERS 2.87 2.82 2.67 3.08 3.09 2.63 3.24 3.25 2.84 2.75	ADVANCEMENTS 2.76 3.14 3.06 2.32 2.17 3.38 2.19 3.57 2.21 3.38
	<i>RATING</i> = 300	PAY GR	'A D E = 9
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 2.61 2.72 3.15 3.52 3.34 3.17 3.63 3.45 3.50 3.34	TESTPASSERS 2.51 2.66 3.42 2.68 2.96 2.48 2.41 2.33 2.54 2.70	ADVANCEMENTS 2.59 2.43 2.61 3.40 1.66 2.19 1.86 1.64 1.97 1.00

	RATING=1500	PAY	GRADE = 4
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 1.11 1.10 1.04 1.10 0.95 0.71 0.68 0.91 1.00 1.05	TESTPASSERS 1.40 1.58 1.32 1.30 1.22 1.61 2.22 1.78 2.64 2.07	ADVANCEMENTS 1.19 1.14 0.99 1.01 0.90 0.76 0.79 1.04 1.04 1.05
	<i>RATING</i> = 1500	PAY	GRADE = 5
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 1.95 1.83 1.63 1.46 1.47 1.26 1.16 1.16 1.22 1.34	TESTPASSERS 2.09 2.53 1.61 1.79 1.80 1.40 2.07 1.88 3.39 2.23	ADVANCEMENTS 2.06 2.17 1.94 1.71 1.63 1.41 1.43 1.33 1.61 1.40
	<i>RATING</i> = 1500	PAY	GRADE = 6
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 3.37 3.40 3.53 3.56 3.21 3.35 3.39 3.42 3.46 3.50	TESTPASSERS 2.55 2.56 2.90 3.43 3.21 2.95 3.08 2.79 3.66 2.84	ADVANCEMENTS 2.69 2.98 2.95 3.31 4.21 2.93 3.60 3.80 3.74 3.72

	RATING = 1500	PAY	GRADE = 7
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 3.98 3.82 3.86 3.85 3.97 3.84 3.78 3.58 3.48 3.39	TESTPASSERS 2.63 2.58 2.44 2.49 2.67 2.73 2.83 2.79 3.03 2.68	ADVANCEMENTS 3.43 2.87 2.73 2.50 2.79 3.29 3.29 2.87 2.47 2.99
	<i>RATING</i> = 1500	PAY	GRADE = 8
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 3.89 3.95 4.06 3.94 3.74 3.46 3.25 3.12 2.98 2.84	TESTPASSERS 3.55 3.29 3.40 3.28 2.87 2.70 2.84 3.05 3.28 3.17	ADVANCEMENTS 2.77 3.15 3.27 2.76 2.55 2.93 2.50 2.46 2.46
	<i>RATING</i> =1500	PAY	GRADE = 9
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 2.97 3.21 3.85 3.96 3.90 3.61 3.54 3.70 3.64 3.33	TESTPASSERS 2.91 3.69 3.59 3.49 3.48 2.96 3.33 3.46 3.37 3.33	ADVANCEMENTS 2.03 2.73 3.41 3.73 2.91 2.86 2.14 3.45 2.12 3.49

	<i>RATING</i> = 1800	PAY	GRADE = 4
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 1.59 1.35 1.56 1.17 1.19 1.26 1.01 0.92 0.88 0.89	TESTPASSERS 1.76 2.00 1.70 1.86 2.18 0.90 3.16 2.24 3.15 2.02	ADVANCEMENTS 1.67 1.56 1.16 1.16 1.12 0.97 1.04 0.96 1.07 0.96
	<i>RATING</i> = 1800	PAY	GRADE = 5
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 2.58 2.68 2.59 2.16 2.17 1.72 1.81 1.64 1.46 1.56	TESTPASSERS 2.34 2.66 2.99 2.34 2.19 1.68 2.15 2.42 3.91 2.18	ADVANCEMENTS 2.83 2.80 2.88 2.07 2.77 1.48 2.01 1.70 1.53 1.72
	<i>RATING</i> = 1800	PAY	GRADE = 6
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 3.43 3.58 3.86 4.26 4.10 4.28 4.20 4.13 3.98 3.95	TESTPASSERS 2.44 3.01 3.23 3.54 3.80 3.91 4.61 3.97 4.34 3.71	ADVANCEMENTS 2.46 3.01 3.11 3.85 3.46 3.64 3.82 4.08 4.11 4.05

	<i>RATING</i> =1800	PAY	GRADE = 7
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 3.74 3.58 3.49 3.64 3.63 3.66 3.66 3.89 3.97 3.92	TESTPASSERS 2.97 2.52 2.39 2.48 2.72 2.94 3.08 3.00 3.38 3.09	
	<i>RATING</i> = 1800	DAY	GRADE = 8
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 3.20 3.61 3.73 3.88 3.70 3.37 3.30 3.23 3.23 3.23	TESTPASSERS 2.98 2.99 3.50 3.17 2.94 2.70 2.96 2.98 3.20 3.32	ADVANCEMENTS 2.21 2.70 2.92 3.02 3.47 2.04 2.68 2.50 2.22 2.54
	<i>RATING</i> =1800	PAY	<i>GRADE</i> = 9
YEARS 1966 1967 1968 1969 1970 1971 1972 1973 1974	INVENTORY 2.61 2.79 3.13 3.16 3.37 3.59 3.55 3.27 3.14 3.06	TESTPASSERS 2.22 2.86 2.99 3.20 3.34 3.84 2.88 2.46 2.40 2.31	ADVANCEMENTS 2.76 2.21 3.02 3.10 3.30 3.12 3.36 3.17 3.36 3.74

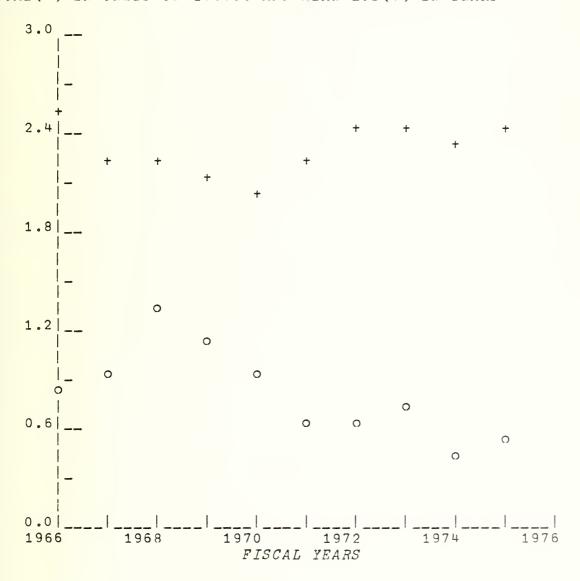
APPENDIX 5

VOLUME AND MEAN LOS OF ADVANCEMENTS GRAPHED VS. FISCAL YEARS.

RTG=0

PAY GRADE=4

VOLUME(O) IN UNITS OF 100000 AND MEAN LOS(+) IN YEARS

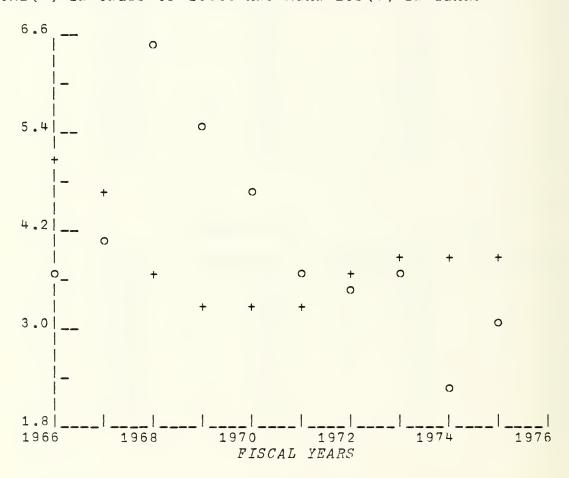


VOLUME AND MEAN LOS OF ADVANCEMENTS GRAPHED VS. FISCAL YEARS.

RTG=0

PAY GRADE=5

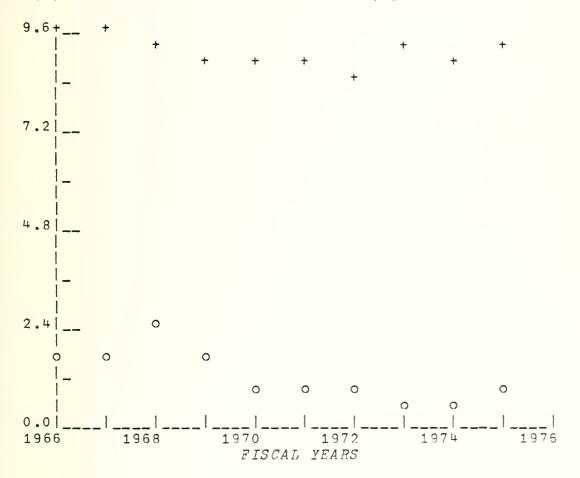
VOLUME(O) IN UNITS OF 10000 AND MEAN LOS(+) IN YEARS



VOLUME AND MEAN LOS OF ADVANCEMENTS GRAPHED VS. FISCAL YEARS.

RTG=0 PAY GRADE=6

VOLUME(O) IN UNITS OF 10000 AND MEAN LOS(+) IN YEARS

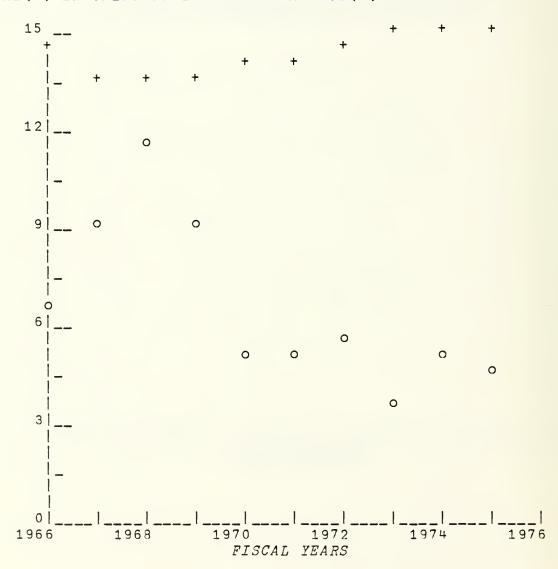


VOLUME AND MEAN LOS OF ADVANCEMENTS GRAPHED VS. FISCAL YEARS.

RTG=0

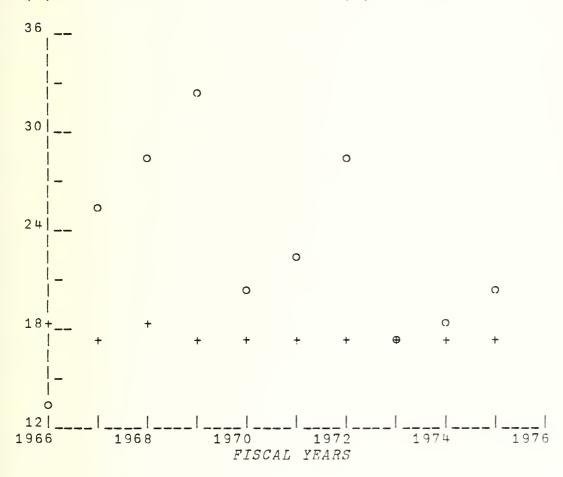
PAY GRADE=7

VOLUME(O) IN UNITS OF 1000 AND MEAN LOS(+) IN YEARS



VOLUME AND MEAN LOS OF ADVANCEMENTS GRAPHED VS. FISCAL YEARS. RTG=0 PAY GRADE=8

LUME(O) IN UNITS OF 100 AND MEAN LOS(+) IN YEARS

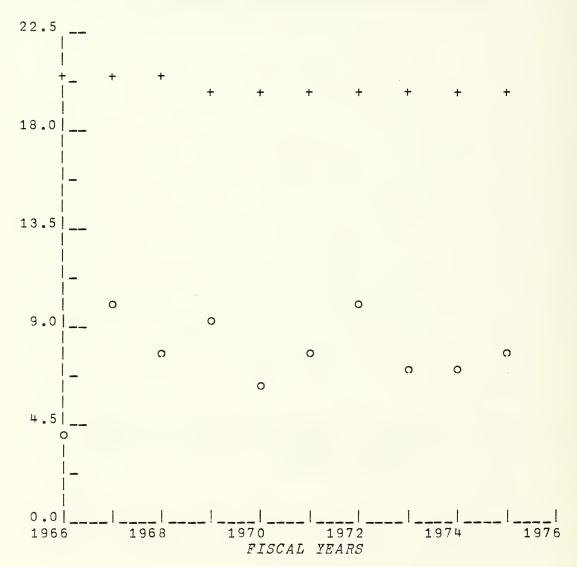


VOLUME AND MEAN LOS OF ADVANCEMENTS GRAPHED VS. FISCAL YEARS.

RTG=0

PAY GRADE=9

VOLUME(O) IN UNITS OF 100 AND MEAN LOS(+) IN YEARS

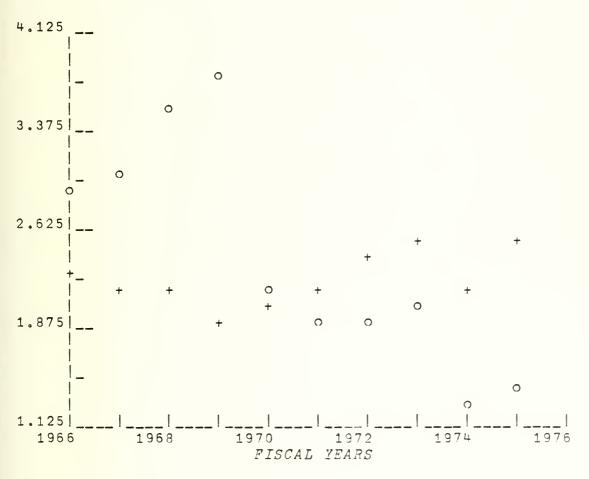


VOLUME AND MEAN LOS OF ADVANCEMENTS GRAPHED VS. FISCAL YEARS.

RTG = 300

PAY GRADE = 4

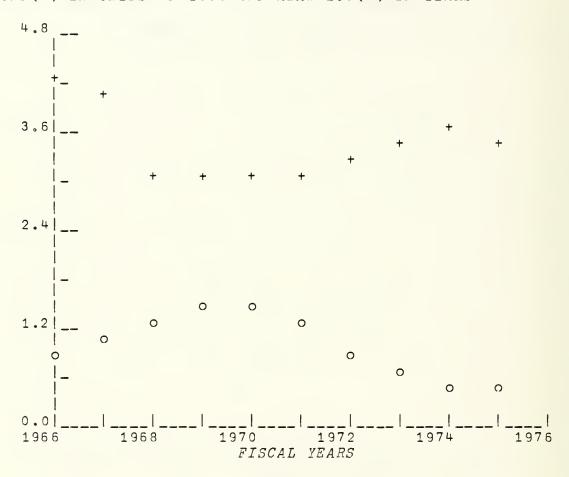
/OLUME(O) IN UNITS OF 1000 AND MEAN LOS(+) IN YEARS



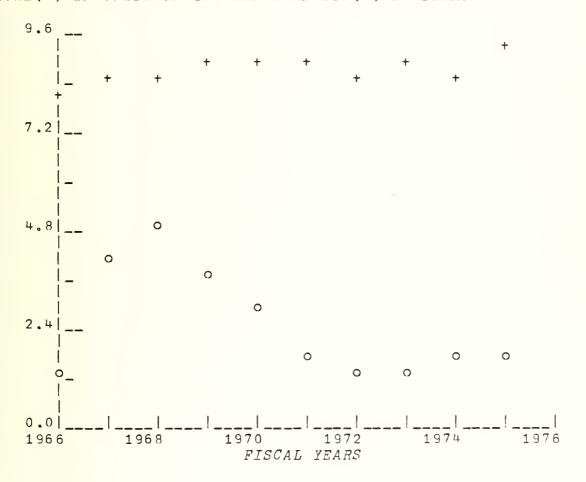
VOLUME AND MEAN LOS OF ADVANCEMENTS GRAPHED VS. FISCAL YEARS.

RTG=300 PAY GRADE=5

VOLUME(O) IN UNITS OF 1000 AND MEAN LOS(+) IN YEARS



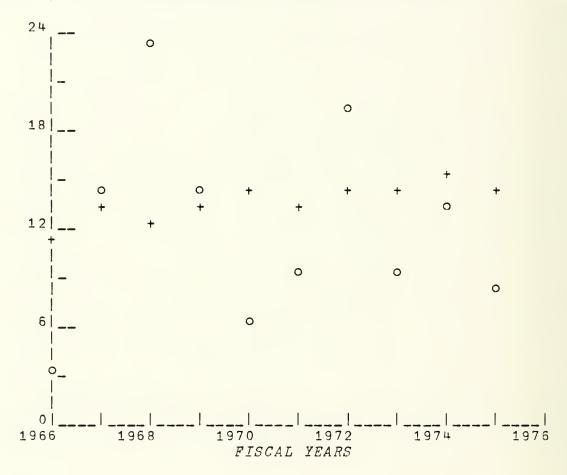
VOLUME(O) IN UNITS OF 100 AND MEAN LOS(+) IN YEARS



VOLUME AND MEAN LOS OF ADVANCEMENTS GRAPHED VS. FISCAL YEARS

RTG=300 PAY GRADE=7

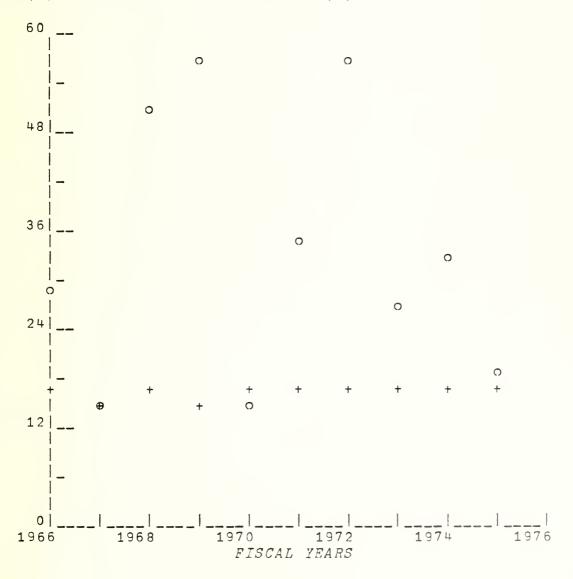
VOLUME(O) IN UNITS OF 10 AND MEAN LOS(+) IN YEARS



VOLUME AND MEAN LOS OF ADVANCEMENTS GRAPHED VS. FISCAL YEARS.

RTG=300 PAY GRADE=8

VOLUME(O) IN UNITS OF 1 AND MEAN LOS(+) IN YEARS

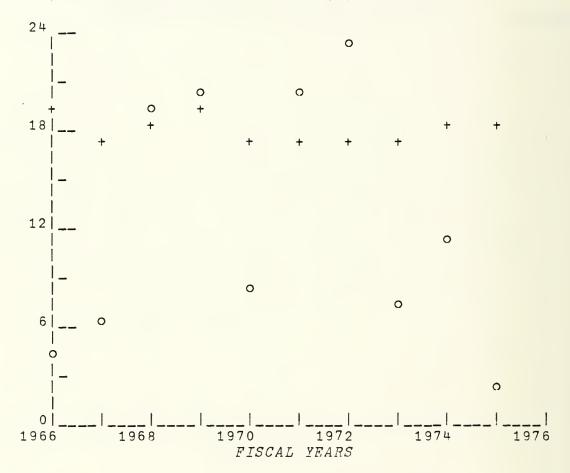


VOLUME AND MEAN LOS OF ADVANCEMENTS GRAPHED VS. FISCAL YEA

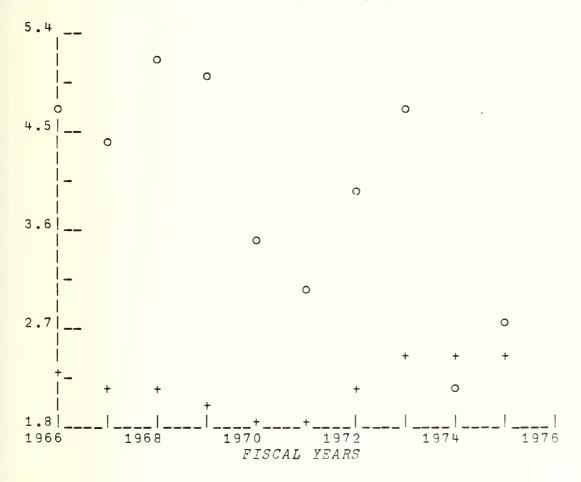
RTG=300

PAY GRADE=9

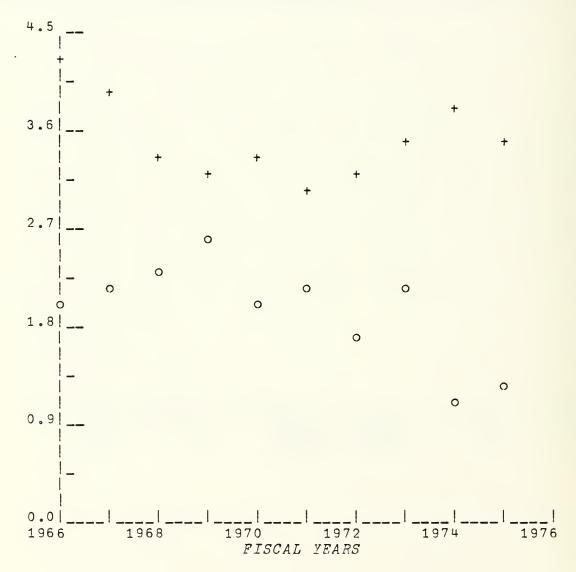
VOLUME(O) IN UNITS OF 1 AND MEAN LOS(+) IN YEARS



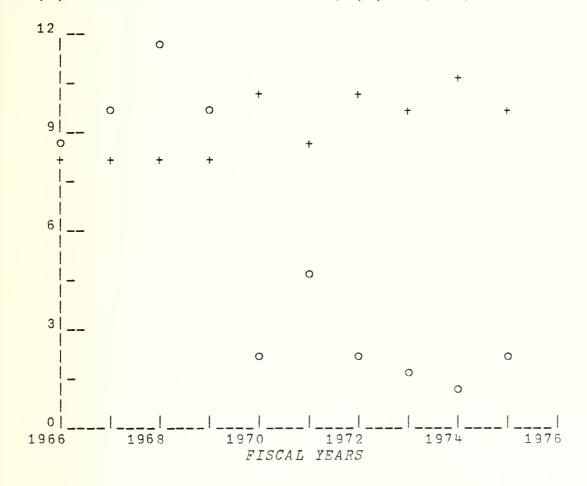
OLUME(O) IN UNITS OF 1000 AND MEAN LOS(+) IN YEARS



VOLUME(O) IN UNITS OF 1000 AND MEAN LOS(+) IN YEARS



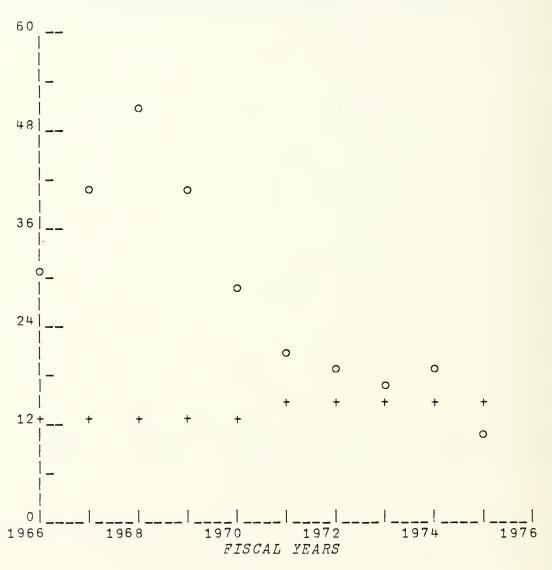
VOLUME(O) IN UNITS OF 100 AND MEAN LOS(+) IN YEARS



VOLUME AND MEAN LOS OF ADVANCEMENTS GRAPHED VS. FISCAL YEARS.

RTG=1500 PAY GRADE=7

VOLUME(O) IN UNITS OF 10 AND MEAN LOS(+) IN YEARS

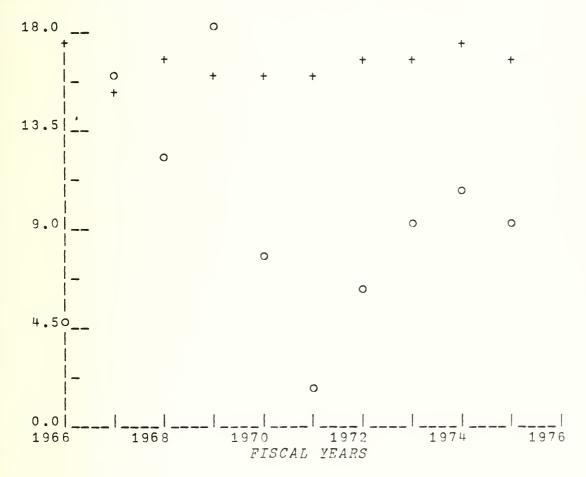


VOLUME AND MEAN LOS OF ADVANCEMENTS GRAPHED VS. FISCAL YEARS.

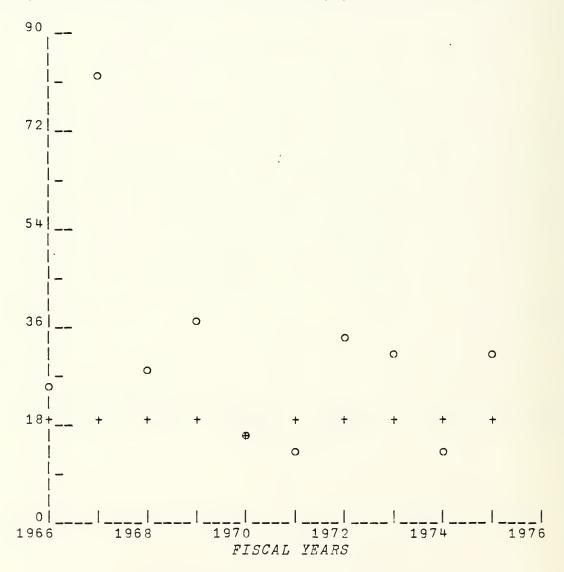
RTG = 1500

PAY GRADE = 8

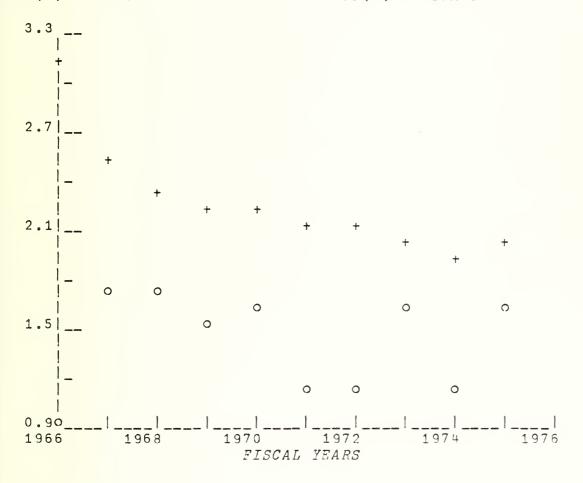
VOLUME(O) IN UNITS OF 10 AND MEAN LOS(+) IN YEARS



VOLUME(O) IN UNITS OF 1 AND MEAN LOS(+) IN YEARS



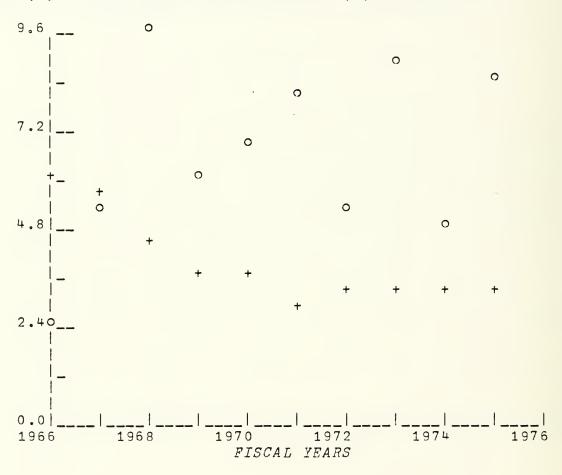
VOLUME(O) IN UNITS OF 1000 AND MEAN LOS(+) IN YEARS



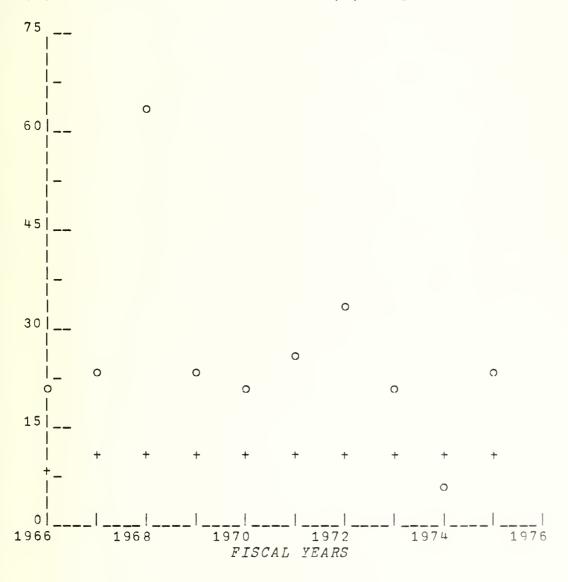
VOLUME AND MEAN LOS OF ADVANCEMENTS GRAPHED VS. FISCAL YEARS.

RTG=1800 PAY GRADE=5

VOLUME(O) IN UNITS OF 100 AND MEAN LOS(+) IN YEARS



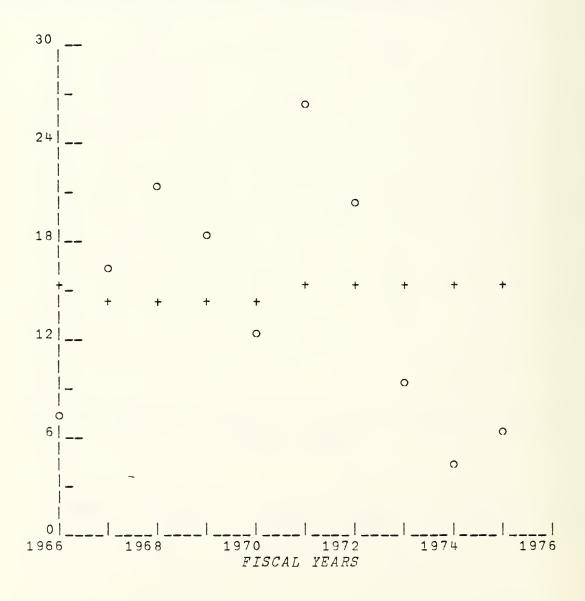
VOLUME(O) IN UNITS OF 10 AND MEAN LOS(+) IN YEARS



VOLUME AND MEAN LOS OF ADVANCEMENTS GRAPHED VS. FISCAL YEARS.

RTG=1800 PAY GRADE=7

VOLUME(O) IN UNITS OF 10 AND MEAN LOS(+) IN YEARS

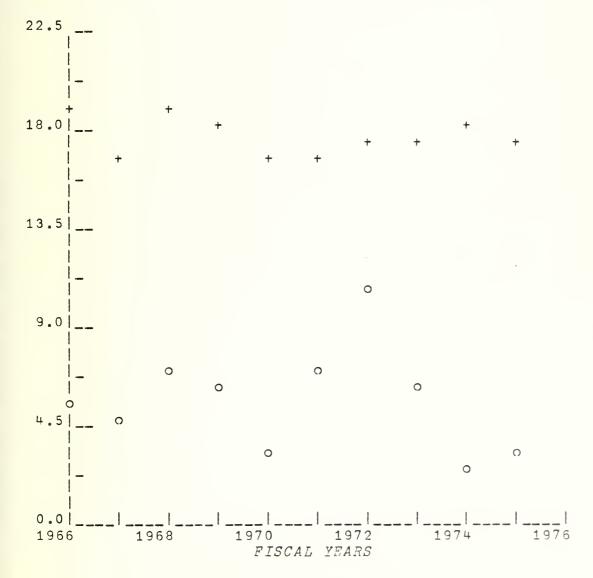


VOLUME AND MEAN LOS OF ADVANCEMENTS GRAPHED VS. FISCAL YEARS.

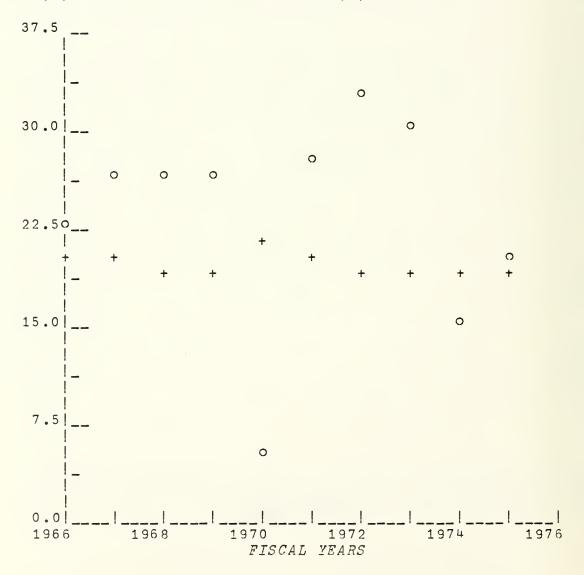
RTG = 1800

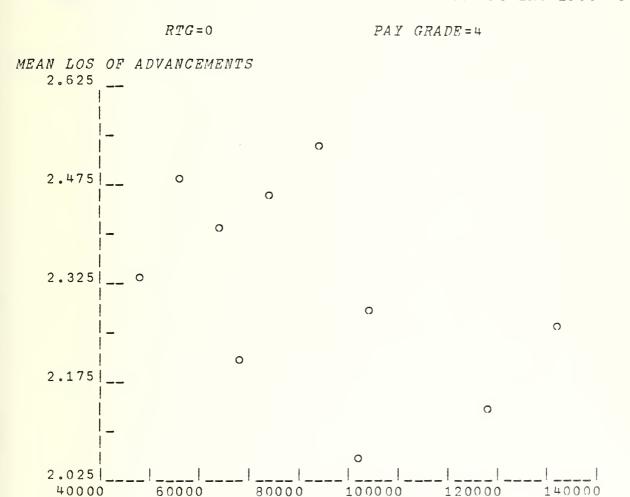
PAY GRADE = 8

VOLUME(O) IN UNITS OF 10 AND MEAN LOS(+) IN YEARS :



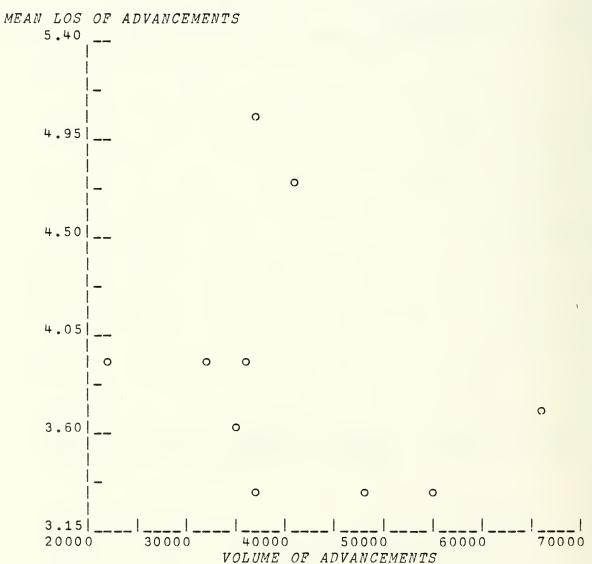
VOLUME(O) IN UNITS OF 1 AND MEAN LOS(+) IN YEARS

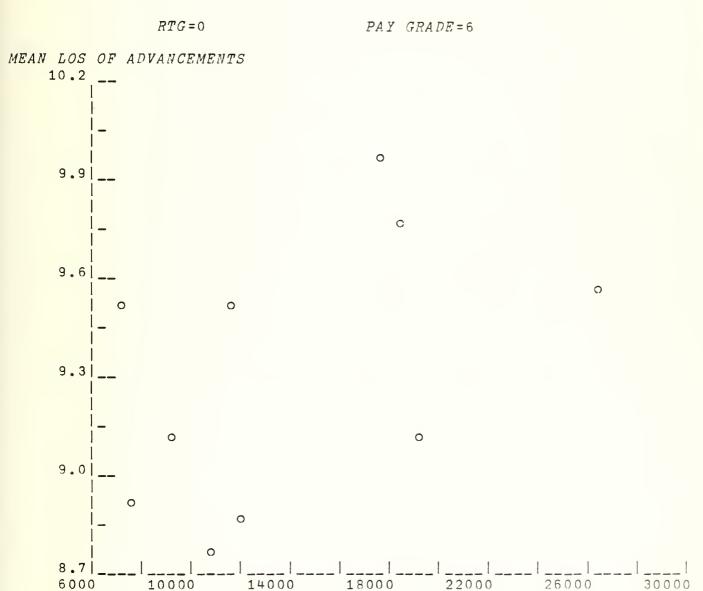




VOLUME OF ADVANCEMENTS

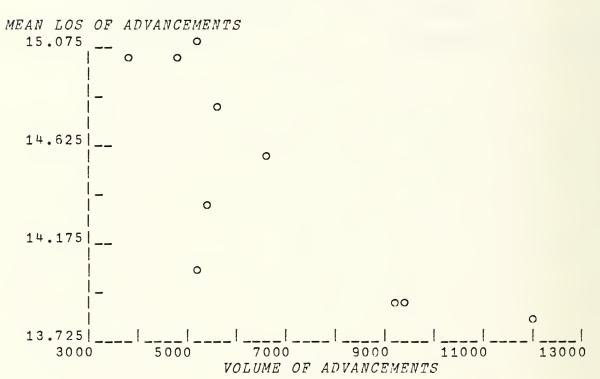
RTG=0 PAY GRADE=5



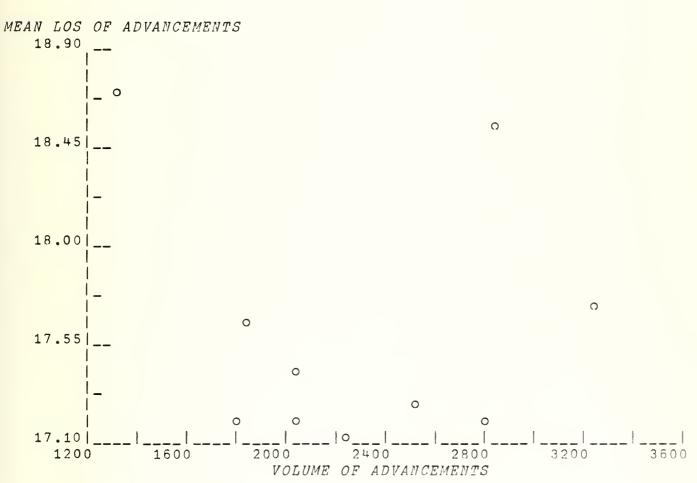


VOLUME OF ADVANCEMENTS

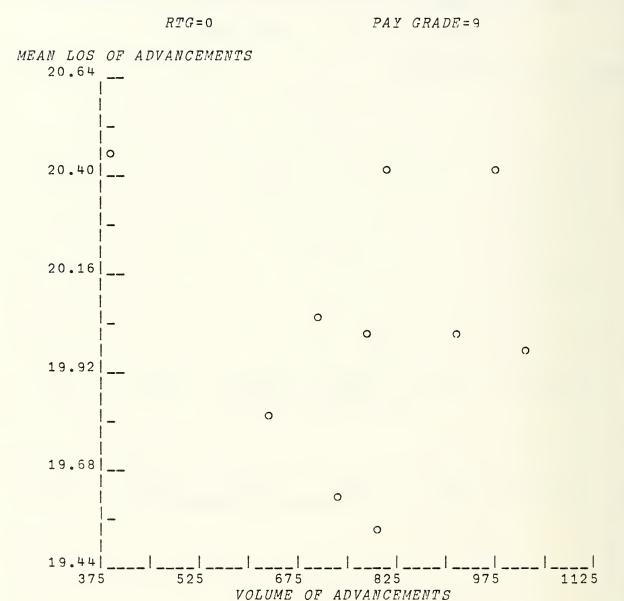
RTG=0 PAY GRADE=7



RTG = 0



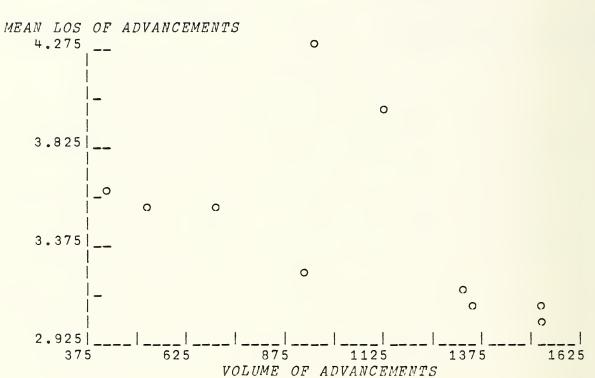
MEAN LOS VALUES VS. VOLUMES OF ADVANCEMENTS DURING 1966-75.



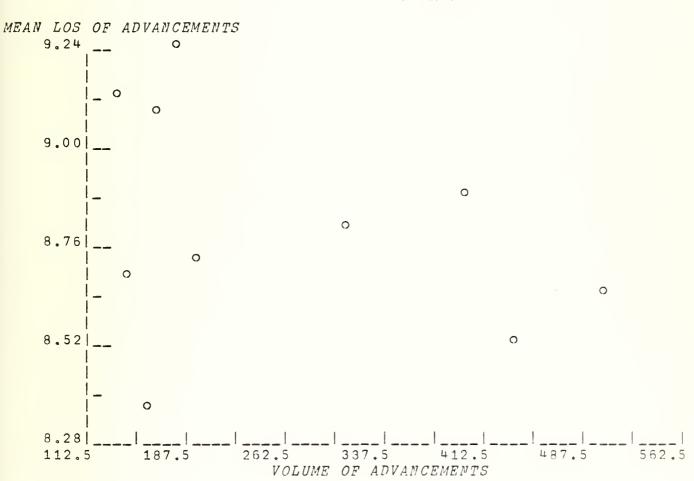
MEAN LOS VALUES VS. VOLUMES OF ADVANCEMENTS DURING 1966-75.

VOLUME OF ADVANCEMENTS

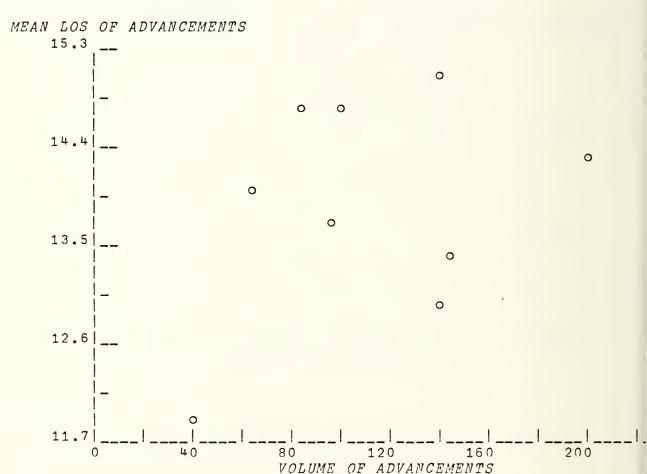
RTG = 300



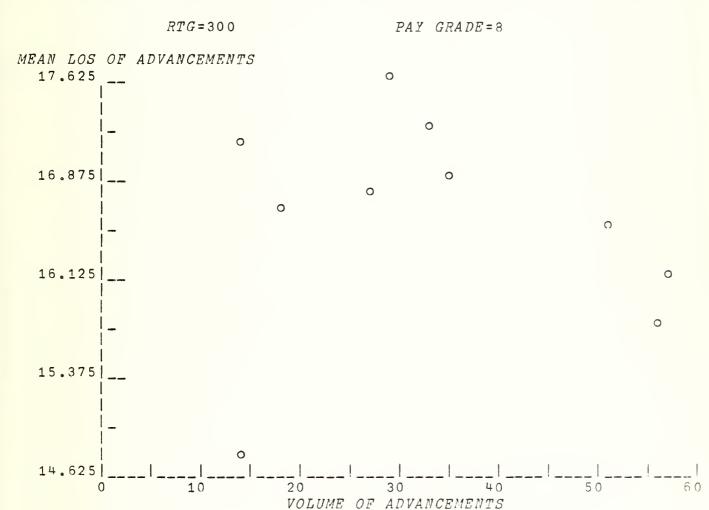
RTG = 300



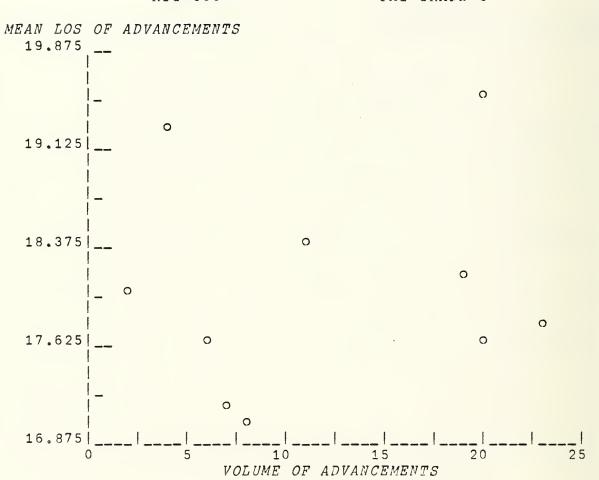
RTG = 300



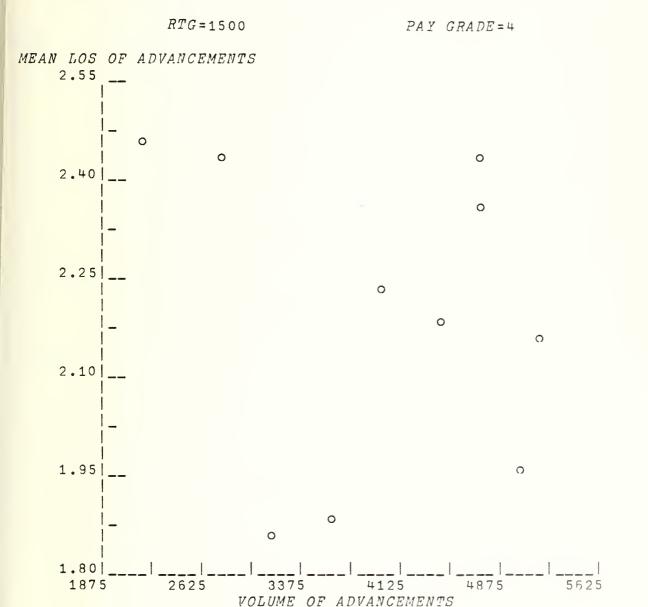
MEAN LOS VALUES VS. VOLUMES OF ADVANCEMENTS DURING 1966-75.



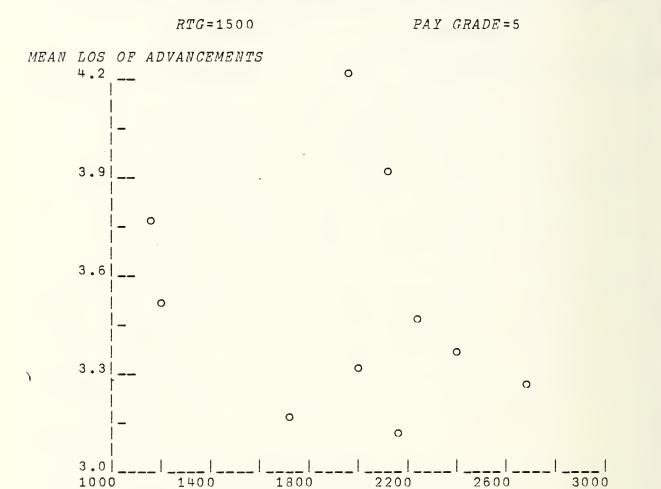
RTG = 300



MEAN LOS VALUES VS. VOLUMES OF ADVANCEMENTS DURING 1966-75.



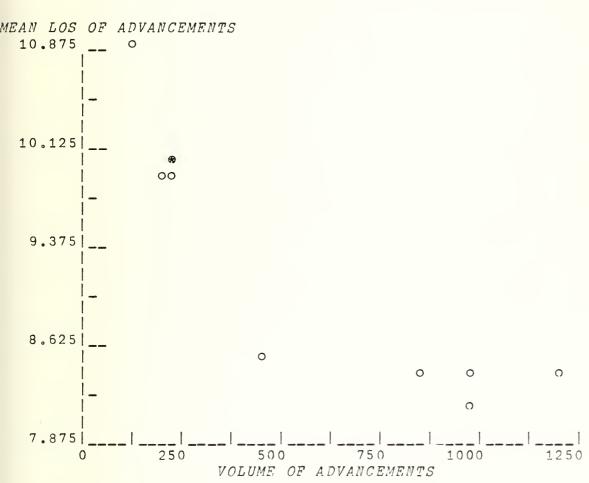
MEAN LOS VALUES VS. VOLUMES OF ADVANCEMENTS DURING 1966-75.



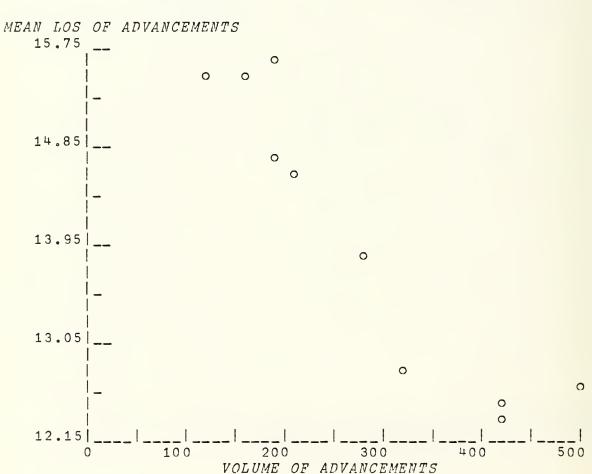
VOLUME OF ADVANCEMENTS

MEAN LOS VALUES VS. VOLUMES OF ADVANCEMENTS DURING 1966-75.

RTG = 1500

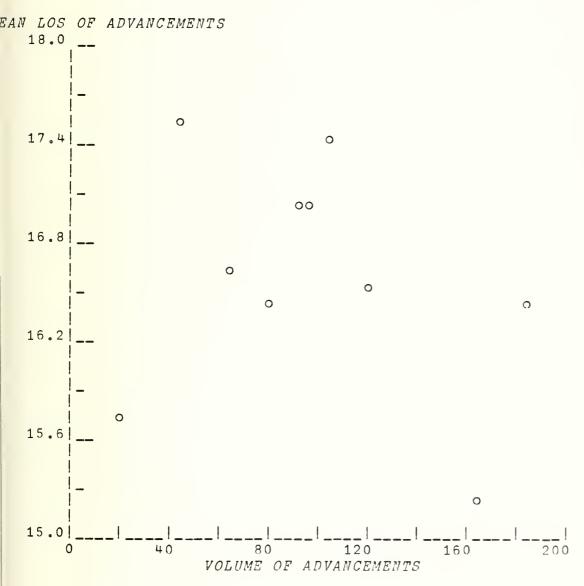


RTG = 1500



MEAN LOS VALUES VS. VOLUMES OF ADVANCEMENTS DURING 1966-75.

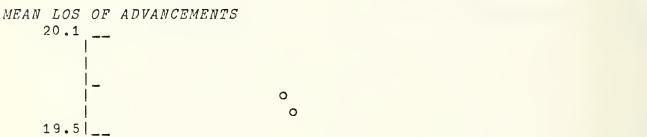
RTG = 1500

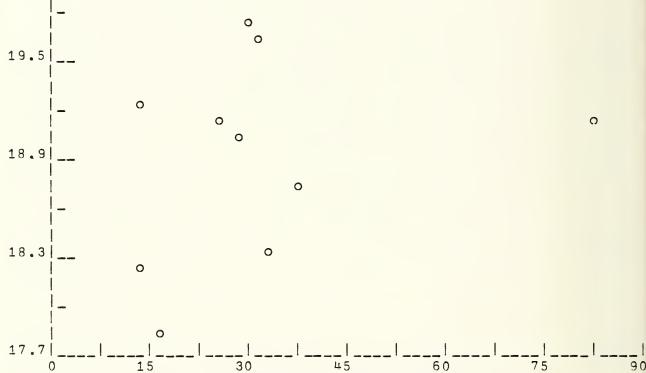


RTG = 1500

MEAN LOS VALUES VS. VOLUMES OF ADVANCEMENTS DURING 1966-75.

PAY GRADE = 9



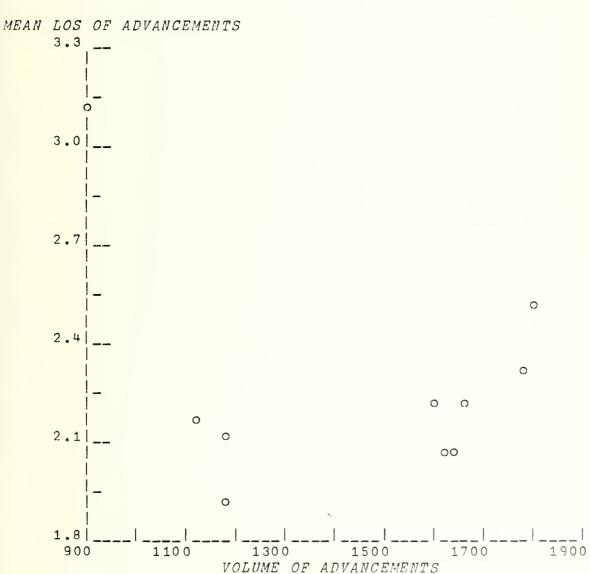


VOLUME OF ADVANCEMENTS

MEAN LOS VALUES VS. VOLUMES OF ADVANCEMENTS DURING 1966-75.

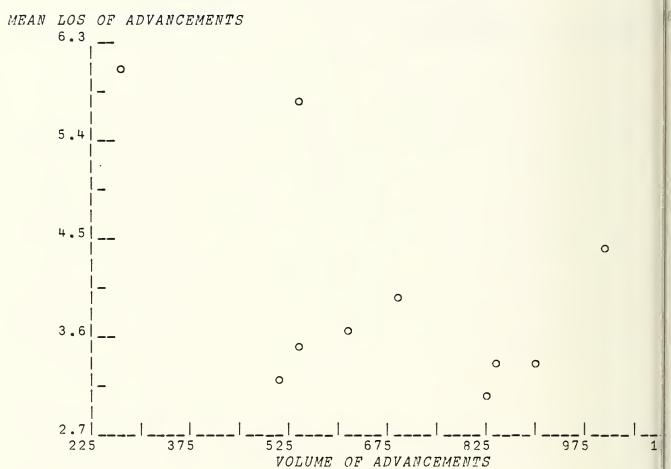
RTG = 1800

PAY GRADE = 4

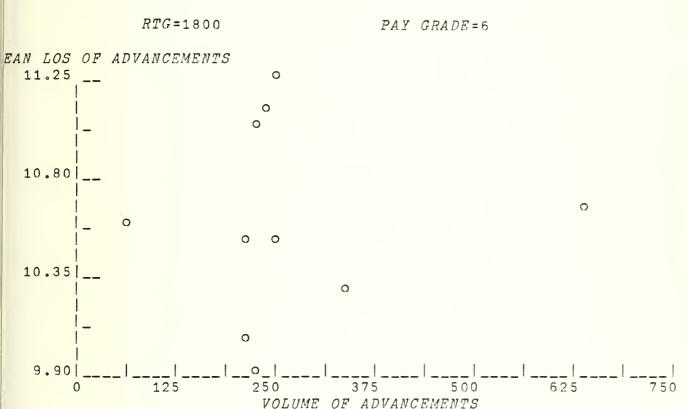


MEAN LOS VALUES VS. VOLUMES OF ADVANCEMENTS DURING 1966-75.

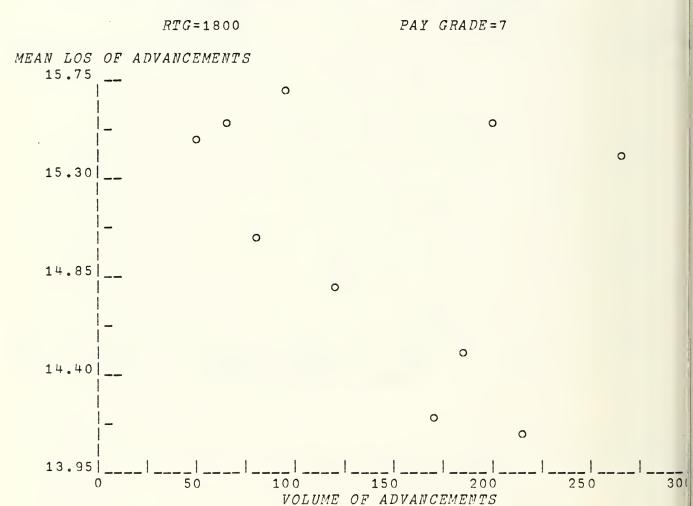
RTG=1800 PAY GRADE=5



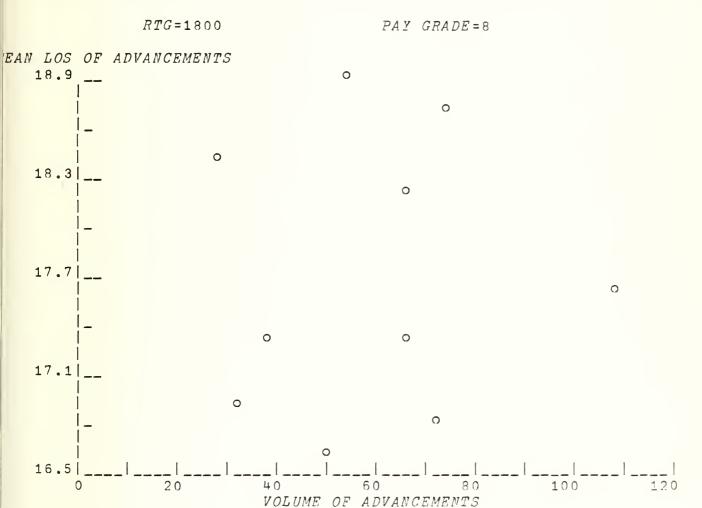
MEAN LOS VALUES VS. VOLUMES OF ADVANCEMENTS DURING 1966-75.



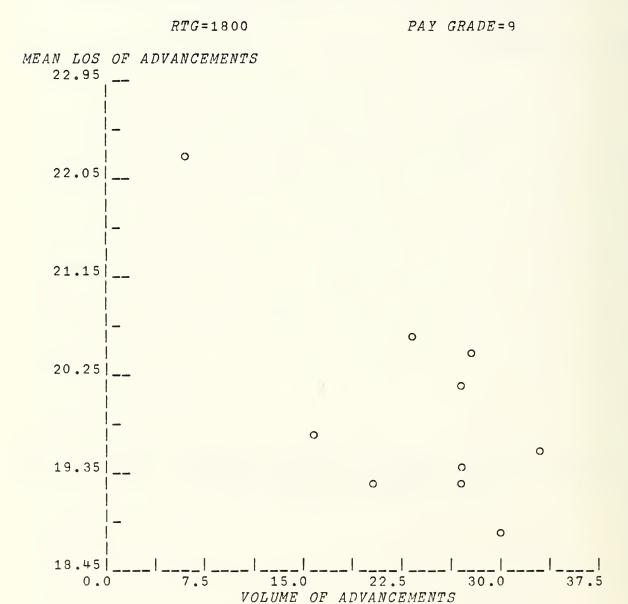
MEAN LOS VALUES VS. VOLUMES OF ADVANCEMENTS DURING 1966-75.



MEAN LOS VALUES VS. VOLUMES OF ADVANCEMENTS DURING 1966-75.



MEAN LOS VALUES VS. VOLUMES OF ADVANCEMENTS DURING 1966-75.



APPENDIX 7

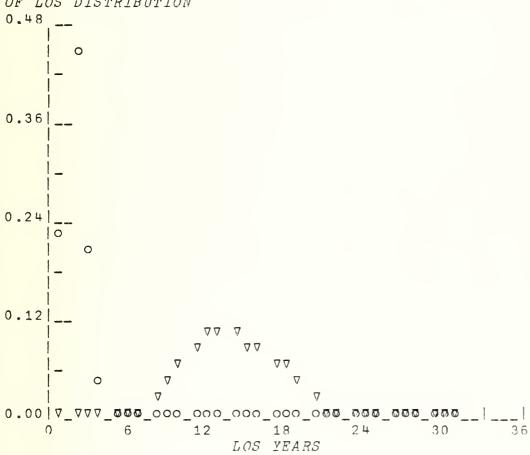
LOS DISTRIBUTION OF AVERAGE NUMBER OF ADVANCEMENTS DURING 1966-74.

RATING = 0

PAY GRADES = 4 7

 \circ

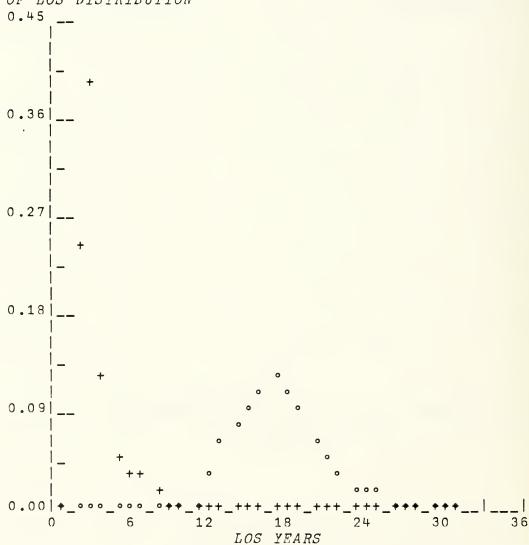
PMF OF LOS DISTRIBUTION



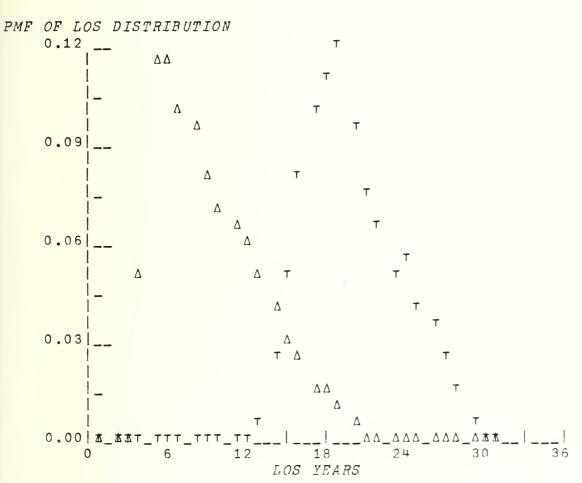
RATING = 0

PAY GRADES = 5 8

PMF OF LOS DISTRIBUTION



RATING=0 PAY GRADES=6 Δ



RATING = 300

PAY GRADES=4 7

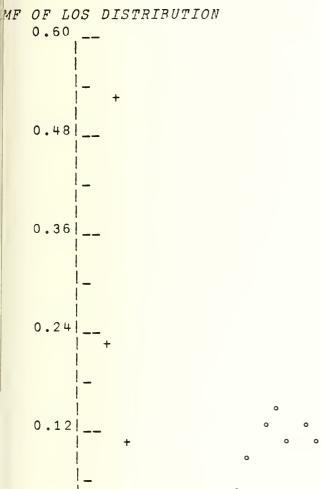
○ ∇

18 LOS YEARS

6 12

RATING = 300

PAY GRADES = 5 8



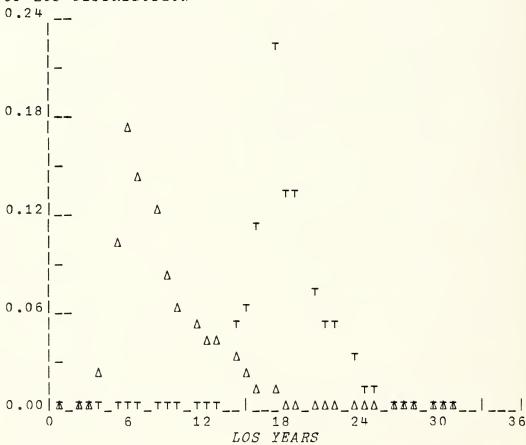
18 24 30 36

LOS YEARS

RATING = 300

PAY GRADES = 6 9 Δ T

PMF OF LOS DISTRIBUTION



RATING = 1500

 $\begin{array}{cccc} PAY & GRADES = 4 & 7 \\ & \circ & \nabla \end{array}$

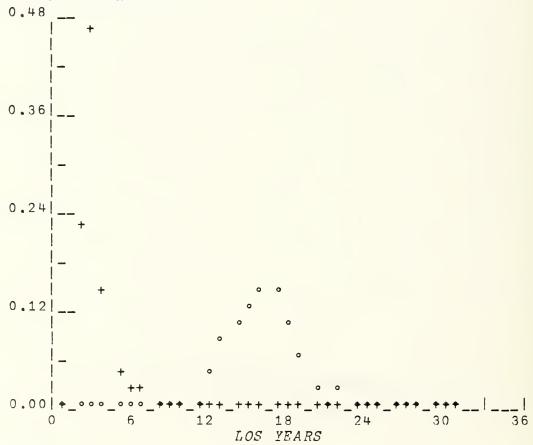
LOS YEARS

RATING=1500

PAY GRADES=5 8

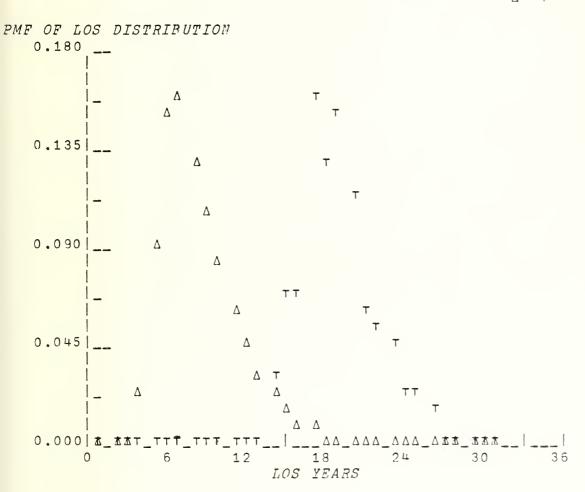
+ (

PMF OF LOS DISTRIBUTION



RATING=1500

PAY GRADES = 6



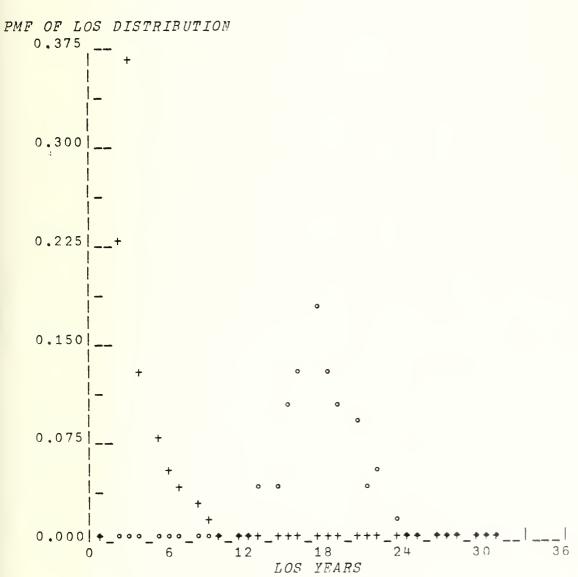
0

LOS DISTRIBUTION OF AVERAGE NUMBER OF ADVANCEMENTS DURING 1966-74.

RATING=1800

PAY GRADES=4 7

RATING=1800 PAY GRADES=5 8 + •



RATING = 1800

PAY GRADES=6 9 Δ T

PMF OF LOS DISTRIBUTION 0.180 0.135|_ ΔΔ ΔΔ 0.0901 Δ Δ Δ 0.045 ΔΔ Т Δ ΔΔ TT 6 12 24 30 18 LOS YEARS

YEAR LOS STEPWISE MULTIPLE REGRESSION OF NUMBER OF TOTAL ADVANCEMENTS IN AN

PREDICTOR VARIABLE 1: NUMBER OF TESTPASSERS IN SAME LOS YEAR

r GRADE IDE=4 VOL.ADV.i	I <i>RS</i> : 56931
VARIABLE 2: VOLUME OF TOTAL ADVANCEMENTS IN PAY GRADE VARIABLE 3: INVENTORY IN SAME LOS YEAR RATING=0 FAING=0 FAING=0 THIRD VAR PERCENT VOL.ADV.IN 1973 1 2 3 1 3 31.23 3 31.23 3 31.23	PERC. OF VOLUME OF ADV. ACCOUNTED FOR IN ABOVE LOS YEARS: VOLUME OF ADVANCEMENTS IN PAY GRADE 4 IN YEAR 1975 :
VANCEME LOS YEA REGRESS VAR 3	IN ABC
TOTAL ADVANC IN SAME LOS STEPWISE REGR THIRD VAR 3	INTED FOR
PREDICTOR VARIABLE 3: NOUNTE OF ICIAL ADVANCEMENTS PREDICTOR VARIABLE 3: INVENTORY IN SAME LOS YEAR I.ORDER OF PREDICTOR VARIABLES IN STEPWISE REGRESSION: 1	ADV. ACCOU NTS IN PAY
7.E 3:	1E OF . INCEMEI
TOR VARIABLE 3 RATING=0 FIRST VAR 1 3 3	OF VOLUM OF ADVA
PREDICTOR RDER OF P. S FIR. 2 2 3 4	TOTAL PERC. TOTAL VOLUME
I.ORDE LOS 1 2 3 3 4	TOTAL $TOTAL$

ALL 3 VARS	32.05	7.44	2.11	3 5	** FREEDOM: 3.62 5.41
: IRD VAR	3.33	40.0	00.00	1 5	E DEGREES OF 4.06 6.61 16.30
'SIGNIFICANCE' OF PREDICTOR VARIABLES: ADD SEC VAR FIRST 2 VARS ADD THIRD VAR	33.44	13.26	3.80	2 6	POINTS OF THE F-DISTRIBUTION WITH ABOVE DEGREES OF FREEDOM: 3.78 3.46 4.06 3.6 5.99 5.14 6.61 5.4 13.70 10.90 16.30
GNIFICANCE' OF F ADD SEC VAR FI	3.46	0.68	1.17	OF FREEDOM:	OF THE F-DIST 3.78 5.99 13.70
II.F-VALUES TESTING 'SIGN LOS FIRST VAR AD	46.95	27.07	6.26	III.CORRESPONDING DEGREES OF FREEDOM: 1 7 1 6	IV.SOME PERCENTAGE POINTS 0.90 3.59 0.95 5.59 0.99
II.F-VALU LOS	2 2	3	†7	III.CORRE	IV.SOME 1 0.90 0.95 0.99

	IN 1973 12.81 42.91 25.43 5.98 87.14	ALL 3 VARS 18.79 17.55 2.90 5.22	3 5 OF FREEDOM: 3.62 5.41 12.10
PAY GRADE=5	ON: PERCENT VOL.ADV.IN E LOS YEARS: 1975: 31657	IABLES: ADD THIRD VAR 0.31 2.11 0.72	6 1 5 WITH ABOVE DEGREES 6 4.06 4 6.61
	SE REGRESSI 1 2 2 POR IN AROV E 5 IN YEAR	OF PREDICTOR VARIABLES: FIRST 2 VARS ADD THI 31.67 21.33 4.19	2 STRIBUTION 3.4 5.1
0 =	ES IN VAR 3 2 2 1 2 2 1 1 2 1 7 7 1 7 7 1 7 7 1 1 1 1	SIGNIFICANCE' O. ADD SEC VAR 3.61 0.88 1.86	OF FREE 1 OF THE 5.9
RATING = 0	I.ORDER OF PREDICTOR VARIABLA LOS FIRST VAR 2 3 3 4 4 5 TOTAL VOLUME OF ADVANCEMENTS	II.F-VALUES TESTING ' LOS FIRST VAR 2	RESPONDING D 1 7 PERCENTAGE 3.59 5.59
	I.ORDEH LOS 2 3 4 4 5 TOTAL H	II.F-V, LOS 2 3 4 4	III.COR. IV.SOME 0.90 0.95 0.99

197	5.6		4.0	8	• 5	. 2	8	$^{\circ}$	œ	.3	83	3	88.8		ALL 3 VARS	6	3,3	29.5	0.	34.6	7.6	0.8	2.1	5.8	8.6	4.1	5.8		3	F FREEDOM:		5.41	
CENT VOL.ADV.IN													OS YEARS: 75 : 11714	L.E.S.:	TH	0.0	•	0.	040	.7	С.	0.	. 2	. 2	<u>.</u>		7.		. .	BOVE DEGREES O.	90.4	6.61	16.30
SE RE											₩	₽	FOR IN ABOVE L E 6 IN YEAR 19	REDICTOR VARIAR	RST 2 VARS ADD	10.		29.7	6.5	43.1	14.9	78.9	• 5	5.8	8.9	13.91	2.0		2 6	WITH A		_	10.90
VARIABLES IN STEPWISE SEC VAR THIRD	ဇာ	ဇ	1	က	က	9	ဇာ	1	₽	3	2	2	. ACCOUI IN PAY	ICANCE! OF F	SEC VAR FI	1.85	5	. 5		۲.	0.8	• 2	0.0	.1	0.1	• 5	8.0	G OF FREEDOM:	1 6	OF THE F-	3.78	6.	•
OF PREDICTOR VARI FIRST VAR	2	2	7	7	7	2	2	2	2	2	Е	ဗ	PERC. OF VOLUME OF ADV VOLUME OF ADVANCEMENTS	S TESTIN	FIRST VAR	17.47	6.2	73.2	9.0	89.7	7.7	3.9	6.3	0.7	3.7		. 5	SPONDING	1 7	GE	3.59	5.5	. 2
DER		9				0	1	2		±	7		TOTAL PEI	II .F-VALUE	SO	5	9	7	8	6			12					III.CORRE		SOME		5.	0.99

7

GRADE =	
PAY	
RATING=0	

IN 1973 4.17 4.30 6.13 8.18 10.33 9.74 11.68 11.44 5.90 3.06	4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	116. 554. 118. 59. 70. 09.	3 5 <i>OF FREEDOM</i> : 3.62 5.41
ON: PERCENT VOL.ADV.IN E LOS YEARS: 1975 : 4745	HIRD 0 . 0 . 0 . 0 . 0 . 0 . 0 . 0 . 0 . 0	0.000	1 5 ABOVE DEGREES 4.06 6.61
ISE REGRESSI 1 1 1 1 1 1 1 2 2 FOR IN ABOV DE 7 IN YEAR	IRST 2 VARS ADD T 24.52 60.04 67.18 555.20	10.0 87.3 41.3 41.3 33.0 18.1 7.5 7.5 73.6	M:
LES IN STEP C VAR 3 3 3 3 3 3 4 1 1 2 1 2 1 V. ACCOUNTE S IN PAY GR	SEC VAR 3.97 4.64 4.43 91.87	30.22 30.08 20.25 31.19 26.42 8.60 15.17	OF FREEDO 1 6 OF THE F- 3.78 5.99
ST VAR 2 2 2 2 2 2 2 2 2 2 3 3 OF VOLUME OF ADVAN	FIRST VAR A 31.66 75.94 87.18 72.85	41.11.11.11.11.11.11.11.11.11.11.11.11.1	SOME PERCENTAGE POINTS SOME PERCENTAGE POINTS Some some some some some some some some s
I.ORDER OF P LOS FIR 9 10 11 12 13 14 15 16 17 18 19 20 TOTAL PERC.	10 10 11 12		III.CORRES IV.SOME PE 0.90 0.95

8.33

11.65

15.59 16.62 10.72

10,58

6.82

5.46

4.19

PERCENT VOL. ADV. IN 1973 2052 0.14 0.05 0.26 69.0 4.43 ADD THIRD VAR 0.01 PERC. OF VOLUME OF ADV. ACCOUNTED FOR IN ABOVE LOS YEARS: 'SIGNIFICANCE' OF PREDICTOR VARIABLES: TOTAL VOLUME OF ADVANCEMENTS IN PAY GRADE 8 IN YEAR 1975 REGRESSION: 5.43 2.76 2 VARS 11.51 33.58 66.83 35.91 STEPWISE THIRDFIRSTADD SEC VAR 0.71 97.9 5.55 18,55 2.97 33.69 OF PREDICTOR VARIABLES IN SEC VAR 6 6 2 2 2 2 2 13,26 II.F-VALUES TESTING 7.55 2.77 1.82 75.53 10,78 FIRST VAR 2 2 2 3 3 1 eI.ORDER TOTAL16 17 18 19 15 16 18

5,39 29.50 OF FREEDOM: DEGREES 10.10 $^{\circ}$ 5.54 34.10 THE F-DISTRIBUTION WITH ABOVE 4.32 12.07 18,00 # 0 FREEDOM: 4.54 7.71 21,20 III. CORRESPONDING DEGREES OF IV.SOME PERCENTAGE POINTS OF 90.4 6.61 16,30 06.0 0.95 0.99

4.89

18,35 41.35 1.78

64.04

1.60

0.01

3.54

1.34

5.38

19

5.51

47.54

52.15

0.9

5.86 2.73

3 VARS 18.81

ALL

11
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0
3.4
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>
AY
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-4

6

IN 1973	4.3	8.05	1.8	≭ .	2.1	9.	6.		• 5	3.45	0	40.48	ALL 3 VARS	ካ ተ ° ይ	8.2	203.12	• 5	0.8		6.1	3.0	• 1	4.6	1.2		3 3	OF FREEDOM:	5.39
ON: PERCENT VOL.ADV.IN												LOS YFARS: 975 : 783	BLES: P THIRD VAR	0.12	40.0	3.01	2.26	29.73	•	•	5.04	•		0.72		1 3	AROVE DEGREES	5.54
REGRESSI VAR	1	1	1	1	1	1	₩.	T	1	T	က	FOR IN ABOVE DE 9 IN YEAR 1	PREDICTOR VARIABLES IRST 2 VARS ADD TH	.5	5.6	201.79	7.1	9.5	6.	7.2		7.0	6.			2 н	-DISTRIBUTION WITH	75.4
VARIABLES IN STEPWISE SEC VAR THIRD	2	2	2	ဇ	2	င	2	2	င	ဇ	+	. ACCOUR	SIGNIFICANCE, OF F ADD SEC VAR FI	4.18	æ	72.23	₽.	9	0	7.	c.	ъ •	8 + 9	•	S OF FREEDOM:	1 4	OF THE F	4.54
PREDICTOR	က	က	က	2	က	2	ဇ	က	2	2	2	. OF VOLUME OF ADV	TESTING '	ℸ.	1.1	21.73	۲.	₽.	• 5	⊤ .	.3	11.60	• 5	51.64	.CORRESPONDING DEGREES	1 5	PERCENTAGE POINTS	4.06
RDER OF	15	9	7	8	6	0	1	2	±	5	9	AL PERC	F-VALUE S	15	16	17	18	19	2.0	21	22	24	25	26	III.CORRES		SOME	0.90

STEPWISE MULTIPLE REGRESSION OF NUMBER OF TOTAL ADVANCEMENTS IN AN LOS YEAR ON THREE PREDICTOR VARIABLES.

PREDICTOR VARIABLE 1: NUMBER OF TESTPASSERS IN SAME LOS YEAR PREDICTOR VARIABLE 2: VOLUME OF TOTAL ADVANCEMENTS IN PAY GRADE PREDICTOR VARIABLE 3: INVENTORY IN SAME LOS YEAR

PAY GRADE=4 RATING = 300

	IN 1973	10.76	37.61	43.41	6.87	98.65	
	PERCENT VOL.ADV.IN 1973					EARS:	1412
REGRESSION:	PERCENT					ABOVE LOS YEARS:	OF ADVANCEMENTS IN PAY GRADE 4 IN YEAR 1975 :
REGR	VAR	3	3	7	2	IN	NI
EDICTOR VARIABLES IN STEPWISE	THIRD					ACCOUNTED FOR	IY GRADE 4
LES IN	SEC VAR	2	2	2	⊣		S IN PA
VARIAE	SE					VOLUME OF ADV	CEMENT
DICTOR	VAR	1	1	3	က	VOI.UME	ADVAN
OF PRE	FIRST					PERC. OF	
I.ORDER OF PRI	I.0S	Н	2	3	#	TOTAL PE	TOTAL VOLUME

ALL 3 VARS	70,37	23.40	85.77	12.93	3 5	REEDOM: 3.62	5.41	12.10
		0.12	2.57	0.50	1 5	DEGREES OF F 4.06	6.61	16.30
'ARIABLES: ADD THIRL	,					ITH ABOVE L		
'SIGNIFICANCE' OF PREDICTOR VARIABLES: ADD SEC VAR FIRST 2 VARS ADD THIRD VAR	39.68	41.02	100.94	20.88	M: 2 6	POINTS OF THE F-DISTRIBUTION WITH ABOVE DEGREES OF FREEDOM: 9 4.06 3.6	5.14	10.90
IGNIFICANCE ! ADD SEC VAR	2.74	12.36	21.34	1.73	DEGREES OF FREEDOM:	NTS OF THE F-	5.99	13.70
II.F-VALUES TESTING 'S LOS FIRST VAR	61.38	26.56	46.22	36.26	III.CORRESPONDING DEGA	IV.SOME PERCENTAGE POI	5.59	12.20
II.F-VA	1	2	3	⇉	III.COR.	IV.SOME 0.90	0.95	66.0

PAY GRADE = 5

RATING = 300

	IN 1973	9.21	54,32	28.38	91.92		ALL 3 VARS	12,33	71.78	14.30	3	DEGREES OF FREEDOM:	3,62	5.41	12.10
	PERCENT VOL.ADV.IN 197				LOS YEARS:	BLES:	ADD THIRD VAR	0.01	9.89	0.58	1 5	ABOVE DEGREES (4.06	6.61	16.30
STEPWISE REGRESSION:	THIRD VAR PE	2	2	2	D FOR IN ABOVE LOS	'SIGNIFICANCE' OF PREDICTOR VARIABLES:	FIRST 2 VARS AD	22.16	41.40	6.63	2 6	TRIBUTION WITH	3,46	5.14	10.90
VARIABLES IN STEP!	SEC VAR TH	က	₽	₽	ADV. ACCOUNTED	VIFICANCE, OF 1	ADD SEC VAR F	0.63	8.63	0.81	S OF FREEDOM: 1 6	S OF THE F-DISS	3.78	5,99	13.70
I.ORDER OF PREDICTOR VAR.	FIRST VAR	ਜ	8	က	TOTAL PERC. OF VOLUME OF ADV. ACCOUNTED FOR IN ABOVE LOS YEARS:	II.F-VALUES TESTING 'SIG		46.16	35.48	12.81	III.CORRESPONDING DEGREES OF 1 7	IV.SOME PERCENTAGE POINTS OF THE F-DISTRIBUTION WITH ABOVE	3.59	5.59	12.20
I.ORDER O	I.0S	2	က	≠	TOTAL PER	II.F-VALU	SOI	2	က	寸	III.CORRE	IV.SOME P	06.0	0.95	66.0

7N 1973 13.39 13.56 13.56 13.56 15.82 7.34 5.08 8.47 5.08 4.52 88.7	ALL 3 VARS 17.63 4.45 61.46 29.63 11.05 23.62 24.64 15.36 30.40 31.43	OF FREEDOM: 3.62 5.41 12.10
ON: PERCENT VOL.ADV.IN E LOS YEARS: 1975: 177	RIABLES: ADD THIRD VAR 0.41 0.01 0.00 0.00 0.00 0.053 0.36 0.36 1.02	ABOVE DEGREES 4.06 6.61 16.30
ISE REGRESSI 3 3 3 3 3 2 2 2 2 2 2 2 2 2 2 BOR IN ABOV DE 6 IN YEAR	PREDICTOR VARIABI 29.10 7.99 110.58 53.31 19.59 42.51 43.82 24.72 89.49 52.84 20.69	DISTRIBUTION WITH 3.46 5.14
OR VARIABLES IN STEPH SEC VAR 1 1 3 2 1 3 3 WME OF ADV. ACCOUNTED VANCEMENTS IN PAY GRA	IFICANCE: OF 10.99 10.81 2.75 13.29 2.16 4.02 1.61 5.15 2.83 0.74 1.23	OF THE F- 3.78 5.99 13.70
R OF PREDICTOR VAR 2 2 2 2 2 2 2 2 2 2 2 2 1 1 1 1 1 1 1	S TESTING 'S FIRST VAR 19.45 15.59 174.82 33.87 31.75 56.62 79.16 27.79 139.66 108.91 38.90 PONDING DEGR	PERCENTAGE POINTS 3.59 5.59 12.20
I.ORDER LOS LOS 14 10 11 12 14 15 16 17 18 10 11 12 14 15 16 17 17 18 10 11 11 12 14 15 16 17 17 18 18 19 10 11 11 12 13 14 15 16 17 17 18 18 18 18 18 18 18 18 18 18	II.F-VALUE LOS 4 5 6 7 8 9 10 11 12 14 15	IV.SOME 0.90 0.95 0.99

PAY GRADE=7

JN 1973 3.57 5.95 11.90 7.14 16.67 10.71 3.57 9.52 3.57 9.52	ALL 3 VARS 4.81 13.06 12.37 260.37 6.76 1.48 14.97 6.85 1.33 13.49	3 5 <i>OF FREEDOM</i> : 3.62 5.41 12.10
PERCENT VOL.ADV.IN ELOS YEARS:	RIABLES: ADD THIRD VAR 0.00 0.06 0.00 4.94 0.28 0.48 0.18 0.18 0.18 0.18	1 5 ABOVE DEGREES 4.06 6.61 16.30
ISE REGRESSI 1	PREDICTOR VA IRST 2 VARS 8.65 23.21 22.25 234.17 11.37 2.16 26.93 11.80 2.21 2.21 2.21 2.21	2 6 -DISTRIBUTION WITH 3.46 5.14 10.90
C VAR 2 3 3 1 1 1 2 2 2 2 2 2 3 7 V. ACCOUN	NIFICANCE! OF DD SEC VAR 0.88 15.79 3.52 41.08 3.38 0.33 5.80 7.76 0.04 1.53	OF FREED 1 6 OF THE F 3 . 7 8 5 . 9 9 13 . 7 0
PREDICTOR 1 2 2 2 2 2 2 2 3 3 3 3 OF VOLUME E OF ADVAN	S TESTING 16.72 16.72 9.84 30.13 63.52 14.45 4.41 28.51 8.05 4.32 55.71	SOME PERCENTAGE POINTS SOME PERCENTAGE POINTS 12.20
I.ORDER OF P LOS FIR 10 11 12 13 14 15 16 17 18 19 20 TOTAL PERC. TOTAL VOLUME	II.F-VALUE LOS 10 11 12 13 14 15 16 17 19 20	III.CORRES

JN 1973 16.67 16.67 16.67 11.11 5.56 5.56 5.56 5.56 5.56 5.56	ALL 3 VARS 6.31 1.37 3.78 14.78 21.36 3.54 1.72 0.63 1.27 1.43	OF FREEDOM: 5,39 9,28 29,50
ON: PERCENT VOL.ADV.JN E LOS YEARS: 1975: 18	BLES: 0 . 62 0 . 00 0 . 03 0 . 51 0 . 00 4 . 08 0 . 17 0 . 10 0 . 17 1 . 00 1 . 00	ABOVE DEGREES 5.54 10.10 34.10
SE REGRESSI 1 1 1 1 1 1 1 1 1 1 1 1 EVEN IN ABOVE E B IN YEAR	PREDJCTOR VARIABL 10.12 2.73 7.48 25.01 42.66 1.85 3.27 1.09 2.44 2.80 1.00	DISTRIBUTION WITH A 4.32 6.94 18.00
ES IN S. VAR 2 1 3 3 3 3 4 1 1 2 2 2 2 2 IN PAY	EICANCE 1 OF SEC VAR 6.74 0.02 6.79 0.30 5.45 0.36 1.47 0.82 1.62 0.58 1.62 0.58	OF THE F-DISTI 4.54 7.71 21.20
PREDICTOR VARI IRST VAR 2 2 2 2 2 2 3 1 1 NE OF ADVANCEME	S TESTING • 6.29 6.29 6.78 3.78 57.82 42.27 3.82 42.27 3.82 42.27 1.41 2.90 5.48 1.00	PERCENTAGE POINTS 4.06 6.61 16.30
I.ORDER OF LOS 13 14 15 16 17 18 19 20 21 22 22 22 27 27 27 27 27 27 27	II.F-VALUE LOS 13 14 15 16 17 18 19 20 21 22 25 III.CORRES	IV.SOME P 0.90 0.95 0.99

PAY GRADE=9

50.00 PERCENT VOL.ADV.IN 1973 100 TOTAL PERC. OF VOLUME OF ADV. ACCOUNTED FOR IN ABOVE LOS YEARS: TOTAL VOLUME OF ADVANCEMENTS IN PAY GRADE 9 IN YEAR 1975 I.ORDER OF PREDICTOR VARIABLES IN STEPWISE REGRESSION: THIRD VAR က SEC VAR FIRST VAR

LOS

	ALL 3 VARS	9.38	1.61		en en
RIABLES:	ADD THIRD VAR	6.23	0.07		£ 60
OF PREDICTOR VARIABLES	FIRST 2 VARS	4.75	3.10	<i>N</i> :	7 6
'SIGNIFICANCE'	ADD SEC VAR	0.97	1.42	EGREES OF FREEDOM	1 1
F-VALUES TESTING	FIRST VAR	8.57	0 † * †	SPONDING D	1 5
II.F-	IOS	17	19	III.CORRI	

STEPWISE MULTIPLE REGRESSION OF NUMBER OF TOTAL ADVANCEMENTS IN AN LOS YEAR ON THREE PREDICTOR VARIABLES.

1: NUMBER OF TESTPASSERS IN SAME LOS YEAR 2: VOLUME OF TOTAL ADVANCEMENTS IN PAY GRADE INVENTORY IN SAME LOS YEAR 3. VARIABLE VARIABLE VARIABLE PREDICTOR PREDICTOR PREDICTOR

RATING = 1500

PAY GRADE=4

IN 1973	18.41	33,30	37.66	9.01	98.38			ALL 3 VARS	14.03	7.64	49.04	9.75
ION: PERCENT VOL.ADV.IN 1973					VE LOS YEARS:	R 1975 : 2775	RIABLES:	FIRST 2 VARS ADD THIRD VAR	0.59	0.08	0.62	0.82
REGRESS VAR	ဇ	3	1	₩	R IN ABO	+ IN YEA	ICTOR VA	2 VARS	22.28	13.48	94.19	14,66
STEPWISE THIRD					UNTED FOR	IY GRADE L	OF PREDI		10		-	•
VARIABLES IN SEC VAR	2	2	2	2	OF ADV. ACCC	CEMENTS IN PA	'SIGNIFICANCE' OF PREDICTOR VARIABLES:	ADD SEC VAR	95.4	7.81	2.40	0.89
I.ORDER OF PREDICTOR VARIABLES IN STEPWISE REGRESSION: LOS FIRST VAR SEC VAR THIRD VAR PER	1	1	3	ဇ	TOTAL PERC. OF VOLUME OF ADV. ACCOUNTED FOR IN ABOVE LOS YEARS:	TOTAL VOLUME OF ADVANCEMENTS IN PAY GRADE 4 IN YEAR 1975	II.F-VALUES TESTING	FIRST VAR	26.49	9.71	105.90	28.91
I.ORDER LOS	1	2	က	77	TOTAL PE	TOTAL VC	II.F-VAL	ros	1	2	3	77

9.75

3.62

90.4 6.61

OF FREEDOM:

THE F-DISTRIBUTION WITH AROVE DEGREES

3.46 5.14

3.78 5,99

PERCENTAGE POINTS OF

IV. SOME

0.95 06.0

3.59 5.59 13.70

5.41

12,10

16.30

2

2

9

2

FREEDOM:

III. CORRESPONDING DEGREES OF

PAY GRADE=5

1973	8.71	54,44	28.88	92,03			ALL 3 VARS	8 7 9	23.07	0,40
ION: PERCENT VOL, ADV. IN 1973				VE LOS YEARS:	R 1975 : 1205	RIABLES:	FIRST 2 VARS ADD THIRD VAR	0.55	1.64	000
I.ORDER OF PREDICTOR VARIABLES IN STEPWISE REGRESSION: LOS FIRST VAR SEC VAR THIRD VAR PER	е	ဇ	2	TOTAL PERC. OF VOLUME OF ADV. ACCOUNTED FOR IN ABOVE LOS YEARS:	TOTAL VOLUME OF ADVANCEMENTS IN PAY GRADE 5 IN YEAR 1975 :	'SIGNIFICANCE' OF PREDICTOR VARIABLES:	FIRST 2 VARS	10.22	30.52	69 0
VARIABLES IN S SEC VAR	2	2	က	E OF ADV. ACCOU	NCEMENTS IN PAY	SIGNIFICANCE	ADD SEC VAR	4.77	13.52	000
ER OF PREDICTOR FIRST VAR	₩	₩.	₽	PERC. OF VOLUM	VOLUME OF ADVA.	II.F-VALUES TESTING	FIRST VAR	10.19	17.04	- 13
I.ORDE LOS	2	က	#	TOTAL	TOTAL	II.F-V	I.0S	2	က	-

3.62 5.41 12.10

4.06 6.61 16.30

3.46 5.14 10.90

3.78 5.99 13.70

5.59 3.59

06.0

0.95

IV.SOME PERCENTAGE POINTS OF THE F-DISTRIBUTION WITH ABOVE DEGREES OF FREEDOM:

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က

S

0

III. CORRESPONDING DEGREES OF FREEDOM:
1 7 1 6

197	6.5		2.1	3.5	. 2	0.7	3	0	0.	. 2	2	7	92.99	ALL 3 VARS	2.8	9.	5.2	5.9	53.79	7.6	3 . 8	3 . 4	1 ,8	0.	7.	0.		3 5	OF FREEDOM:	•	5.41	
CENT VOL. ADV. TN													LOS YEARS: 975 : 214	LES: THIRD VAR	9.0	0.	÷	0.	0.27	.3	4	0.	0.11	0	С	\leftarrow		1 5	ABOVE DEGREES	4.06	6.61	
SE REGRESSION: RD VAR PERCENT	က	က	1	₩.	₽	П	П	₽	+	₽		ı m	IN ABOVE IN YEAR 1	REDICTOR VARIABL RST 2 VARS ADD	4.19	9.3	4.8	2.5	. 7	2.5	6.0	1.6	0.8	4.3	3.4	→.		2 6	TRIBUTION WITH A	•	5.14	
BLES IN STEPWISE FC VAR THIRD	. ←	₩	ဇ	က	က	9	က	ဇ	8	8	က		ADV. ACCOUNTED FOR NTS IN PAY GRADE 6	ICANCE' OF P SEC VAR FI	.55	.2	. 9	0.				9	4	5.	94.4	1.46	OF FREEDOM:	1 6	OF THE F-DISTR			. 7
PREDICTOR VARIA	2	2	2	2	2	2	2	2	2	2	2	2	OF VOLUME OF OF ADVANCEME	S TESTING 'SIGNIF FIRST VAR ADD	6.34	40.1	.1	2.7	3.	8	3.5	6.3	3.9	32.07	4.9	5.15	DEGREES	1 7	POINTS	3.59	5.59	12.20
I.ORDER OF LOS	+	9	7	æ	6					14				- VALUE		9	7	89	6		11		13	14	15		III.CORRESPONDING		V.SOME		0.95	66.0

PAY GRADE=7

[N 1973	60.9	9.57	9.57	9.57	13,91	14.78	14.78	96.9	60.9	3.48	94.78			ALL 3
VOL.ADV.IN 1973											ARS:	115		D VAR
CENT											ACCOUNTED FOR IN ABOVE LOS YEARS:	YEAR 1975 :	RIABLES:	FIRST 2 VARS ADD THIRD VAR
REGRESSION: VAR	7	က	7	+	2	1	₽	2	2		R IN ABC	7 IN YEA	ICTOR VA	2 VARS
STEPWISE THIRD											UNTED FO	Y GRADE	OF PRED	
	8	++	က	က		2	2			2	VOLUME OF ADV. ACCOU	F ADVANCEMENTS IN PAY GRADE 7	STING 'SIGNIFICANCE' OF PREDICTOR VARIABLES:	ADD SEC VAR
I.ORDER OF PREDICTOR VARIABLES IN LOS FIRST VAR	2	2	2	2	က	က	က	က	က	က	PERC. OF VOLUME	VOLUME OF ADVAN	II.F-VALUES TESTING	FIRST VAR
I . $ORDER$ LOS	11	12	13	14	15	16	17	18	19	20	TOTAL P	TOTAL V	II.F-VA	I.OS

	ALL 3 VARS	58,75	137,33	19,90	6.88	66.4	₩O.6	09.0	27,91	13.55	7.98		3	F FREEDOM:
••	ADD THIRD VAR	40.0	0.80	0.21.	0.62	1.51	0.15	0.13	0.80	0.71	40.0		1 5	'E DEGREES O
VARIABLES	S ADD TH	5	‡	8	8	8	2	8	8	7	2		9	WITH ABOV
OF PREDICTOR VARIABLES:	FIRST 2 VARS	104.85	212.74	34.28	10.68	5,38	15,72	86.0	42.88	20.97	14.22	M:	2	POINTS OF THE F-DISTRIBUTION WITH ABOVE DEGREES OF FREEDOM:
'SIGNIFICANCE'	ADD SEC VAR	0.91	11.51	6.16	0.97	7.45	η6°8	0.38	22,91	2.51	3.87	TES OF FREEDOM:	1 6	VIS OF THE F-
II.F-VALUES TESTING 'S1	FIRST VAR	211.53	165,50	35,91	20.49	1.73	10.55	1.72	15.22	32.43	17.42	III.CORRESPONDING DEGREES OF	1 7	IV.SOME PERCENTAGE POIN
II.F-VA	IOS	11	12	13	14	15	16	17	18	19	20	III.COR		IV.SOME

3.62

4.06

3.46

3.78

3.59

0.90

PAY GRADE=8

.IN 1973 11.58 8.42 18.95 17.89 22.11 11.58 3.16	ALL 3 VARS 10.80 150.25 38.01 32.81 3.80 2.24 0.48	3 3 OF FREEDOM: 5,39 9,28 29,50
ON: PERCENT VOL.ADV.IN E LOS YEARS: 1975: 95	LES: THIRD VAR 0.00 18.68 3.15 19.55 0.06 3.21 0.06	1 3 ABOVE DEGREES 5.54 10.10 34.10
ISE REGRESSI IRD VAR 1 1 3 3 1 1 1 POR IN ABOV DE 8 IN YEAR	PREDICTOR VARIABLE FIRST 2 VARS ADD T 21.59 39.85 36.06 7.00 7.39 1.13	OM: 2 4 -DISTRIBUTION WITH AI 4.32 6.94 18.00
VARIABLES IN STEPW SEC VAR 3 3 1 1 3 E OF ADV. ACCOUNTED NCEMENTS IN PAY GRA	IGNIFICANCE: OF ADD SEC VAR 0.02 3.94 1.51 7.53 4.96 0.72	OF FREED 1 4 OF THE F 4.54 7.71
PREDICTOR IRST VAR 2 2 2 2 2 2 2 2 4 4 6 6 7 7 7 8 7 8 7 8 7 8 7 8 8 7 8 8 9 8 9 9 9 9	S TESTING 'S FIRST VAR 53.71 47.72 64.02 2.80 5.48 1.62	III.CORRESPONDING DEGREES 1 5 1 5 IV.SOME PERCENTAGE POINTS 0.995 6.61 0.995 16.30
I.ORDER OF LOS F. 14 15 16 17 18 19 20 TOTAL PERC	II.F-VALUE LOS 14 15 16 17 19 20	III.CORRE IV.SOME 10.95

VOL.ADV.IN 1973	3.33	3.33	3.33	16.67	20.00	13.33	13.33	3.33	3.33	3.33	10.00	3.33	3.33	100
CENT														LOS YEARS:
RESSI	2		1	1	1	1	1	2	3	2	1	1	3	IN ABOVE
STEPWISE REG														ACCOUNTED FOR I
VARIABLES IN SEC VAR	1	e	ဇ	2	9	8	3	1	1	1	9	2	2	VOLUME OF ADV. ACC
I.ORDER OF PREDICTOR VARIABLES IN LOS FIRST VAR	က	2	2	က	2	2	2	က	2	က	2	က	-	RC. OF VOLUME
I.ORDER	14	15	16	17	18	19	20	21	23	24	25	26	29	TOTAL PERC. OF

II.F.	II.F-VALUES TESTING	SIGNIFICANCE	OF PREDICTOR VARIABLES:	RIABLES:	
ros	FIRST VAR	ADD SEC VAR	FIRST 2 VARS	ADD THIRD VAR	ALL 3 VARS
14	96°4	1.04	2.72	1.28	2,36
15	12,14	6.19	15.46	00.0	7.73
16	1.31	2.89	2.34	5.24	4.97
17	2,82	3.84	4.14	1.98	60° h
18	6.77	5.68	04.6	0.28	5,22
19	22.18	15.52	51.04	77.0	29.39
20	22.97	10.66	39.00	00.0	19,51
21	2.15	1.62	2.02	h6.0	1.64
23	32.80	4.27	29.24	94.0	17.00
24	23.96	3.10	18.57	0.17	9.86
25	3.01	1.40	2.32	0.12	1.25
26	1.57	0.31	0.83	0.11	C + 0
29	1.00	1.00	1.00	1.00	1.00

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9 IN YEAR 1975

TOTAL VOLUME OF ADVANCEMENTS IN PAY GRADE

FREEDOM:	1 4
Č	
UEGREES	2
111 CUNKEDFUNDING	-

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THE F-DISTRIBUTION WITH ABOVE DEGREES 10 10 4 . 32 4.54 IV.SOME PERCENTAGE POINTS OF 90. 4

06.0

5.39

OF FREEDOM:

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STEPWISE MULTIPLE REGRESSION OF NUMBER OF TOTAL ADVANCEMENTS IN AN LOS YRAR ON THREE PREDICTOR VARIABLES.

PREDICTOR VARIABLE 1: NUMBER OF TESTPASSERS IN SAME LOS YEAR PREDICTOR VARIABLE 2: VOLUME OF TOTAL ADVANCEMENTS IN PAY GRADE PREDICTOR VARIABLE 3: INVENTORY IN SAME LOS YEAR

RATING = 1800

PAY GRADE=4

	N 1973	29.46	43.32	22.34	3,65	98.76		
	PERCENT VOL. ADV. IN 1973					ABOVE LOS YEARS:	75: 1616	0
I.ORDER OF PREDICTOR VARIABLES IN STEPWISE REGRESSION:	PERC					ABOVE LO	ADVANCEMENTS IN PAY GRADE 4 IN YEAR 1975	2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
REGI	VAR	ᆏ	ဗ	2	2	IN	IN	9
SE	RD					FOR	E 4	ا د د
STEPWI	THIRD					ACCOUNTED FOR	4Y GRAD	, t
NI S	'AR	က	← l	↤	1	ACC	IN P.	2
IABLES	SEC VAR					ADV.	ENTS 1	
VAR						OF	CEM	1
ICTOR	VAR	2	2	က	က	VOLUME OF ADV.	ADVAN	Cuto
RED							OF	5 E
3 OF F	FIRST					PERC. OF	OL UME	0 22 2
I.ORDE	LOS	1	2	က	7	TOTAL 1	TOTAL VOLUME OF	

70 • 0	0 1 • 0	70.11	07.0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	r
19,56	3.15	20.43	10.92	12,38	က
3.06	3.28	2.13	47.0	3.67	2
10.53	1.78	13,19	11.05	06°30	₽
ALL 3 VARS	ADD THIRD VAR	FIRST 2 VARS	ADD SEC VAR	FIRST VAR	ΓOS
	RIABLES:	OF PREDICTOR VARIABLES	'SIGNIFICANCE'	-VALUES TESTING	$II \cdot F - V$

C 0 0 0 0

	2	••	5.2	1	0
	e	FREEDOM	3.62	5.4	12.10
		OF			
	1 5	DEGREES	90.4	6.61	16.30
		ABOVE			
q	9	WITH	9 +	† T	30
	2	F-DISTRIBUTION	3,46	5,14	10,90
FREEDOM:	1 6	THE F-DI	3,78	5,99	13.70
OF		OF			
DEGREES	7	POINTS	6	6	0
III. CORRESPONDING	1	PERCENTAGE	3.5	5.59	12,20
III. CORR		IV.SOME	0.90	0,95	0.99

PAY GRADE=5

ON: PERCENT VOL.ADV.IN 1973	20.76	50.89	17.44	89.09	
L. ADV.				5:	843
0 A L				YEAR	••
N: ERCEN				LOS	1975
REGRESSION: VAR PER				ABOVE LOS YEARS:	YEAR 1975
REGI VAR	⊣	က	⊣	NI	IN
$STEPWISE\ THIRD$				ACCOUNTED FOR	IN PAY GRADE 5
VARIABLES IN SEC VAR	က	2	က		
I.ORDER OF PREDICTOR VALUE I.OS FIRST VAR	2	₩	2	PERC. OF VOLUME OF ADV	VOLUME OF ADVANCEMENTS
I.ORDER LOS	2	က	77	TOTAL PE.	TOTAL VO

ALL 3 VARS	42.28	12.17	3.36	э У
RIABLES: ADD THIRD VAR	0.54	0.38	00.00	1 5
'SIGNIFICANCE' OF PREDICTOR VARIABLES: ADD SEC VAR FIRST 2 VARS ADD THI	04.89	20.14	6.05	M: 2 6
SIGNIFICANCE ADD SEC VAR	76.44	9.62	1.97	EGREES OF FREEDOM:
II.F-VALUES TESTING LOS FIRST VAR	23.82	13.74	8.88	III.CORRESPONDING DEC
$II \cdot F - V$ I,OS	2	က	#	III.CC

FREE DOM:	3,62	5.41	12.10
OF FR			
DEGREES (90.4	6.61	16,30
ABOVE			
WITH	3.46	5.14	10.90
- DISTRIBUTION			
THE F-DI	3.78	5,99	13.70
OF			
POINTS	•		•
PERCENTAGE	3.59	5.59	12,20
IV.SOME	06.0	0.95	66.0

.IN 1973 6.10 10.98 8.94 10.98 7.72 6.91 6.10 5.69 6.50 4.47	ALL 3 VA 4. 0. 22. 25. 25. 36. 101. 15. 4. 30. 33.	OF FRFEDOM: 3.62 5.41 12.10
ON: PERCENT VOL.ADV. E LOS YEARS: 1975 : 246	S: HIRD VAR 0.03 0.31 0.30 0.21 0.07 1.59 1.63 7.01 0.04 0.00 1.74 0.00 1.74	ABOVE DEGREES 4.06 6.61 16.30
ISE REGRESSI IRD VAR 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	VARIA 97 97 97 22 30 37 75 09 62 62 59 11	DISTRIBUTION WITH A 3.46 5.14 10.90
ES IN ST VAR 1 3 3 3 3 3 1 1 1 1 1 1 1 1 1 1 1 1 1	ICANCE: SEC VAR 11.57 0.65 1.29 3.33 10.47 16.34 27.63 26.78 5.42 1.24 13.22 0.45 F FREEDO	OF THE F-DIST 3.78 5.99 13.70
SEDICTOR 3 3 2 2 2 2 2 2 2 2 2 2 2 3 3 5 F VOLUME OF ADVAN	ING 'SIG VAR A .75 .89 .36 .61 .34 .64 .03 .90 .90 .47 .76 .30	PERCENTAGE POINTS 3.59 5.59 12.20
I.ORDER OF PH LOS FIRS 5 6 6 7 8 9 10 11 12 13 14 14 16 19 TOTAL PERC. C	. F - VALU 05 5 6 7 8 9 10 11 12 13 14 16 19 I. CORRE	1V.SOME PE. 0.90 0.95 0.99

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	.IN 1973	.3	\forall	7.94	6.35	CC.	9.52	+	10	92.06	ALL 3 VARS	7.20	8.52	•	11.75	•	•		5.15		3	OF FREEDOM:	3.62	5.41	12.10
- marin rut	ON: PERCENT VOL.ADV.IN									LOS YEARS: 975 : 63	VARIABLES: S ADD THIRD VAR	0.45	00.00	0.36	0.13	0 4 0	0.27	5.19	0.71		1 5	ABOVE DEGREES	c.	6.61	16.30
	STEPWISE REGRESSION: THIRD VAR	Т	1	H	Т	1	Н	1	-	FOR IN ABOVE DE 7 IN YEAR 1	OF PREDICTOR VARIAE FIRST 2 VARS ADE	11.66	15.34	•	20.53	•		•	7.75		2 6	LTH	3.46	5.14	10.90
	VARIABLES IN. STEP SEC VAR	က	2	ო	က	2	ဇ	2	က	IE OF ADV. ACCOUNTED NCEMENTS IN PAY GRA	'SIGNIFICANCE' OF ADD SEC VAR	5,63	9.56	9.25	7.20	5.66	19.12	10.00	7.64	ES OF FREEDOM:	1 6	OF THE	3.78	5,99	13.70
1 - 5017011	OR	2	က	2	2	က	2	က		PERC. OF VOLUME O	TESTING IRST VAR	10.65	9.51	4.0	17,96	3.5	• 2	5.22	0.	.CORRESPONDING DEGREES	1 7	PERCENTAGE POINTS	3.59	5 . 5	12.20
	RDER S	12							6	TOTAL PE TOTAL VO	II.F-VALUES LOS	12	13	14	15	16	17	18	19	III.CORR		\geq	06.0	•	66.0

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PAY GRADE=8

	IN 1973	5.41	8.11	8.11	8.11	18.92	16.22	10.81	13.51	89.19	
	PERCENT VOL.ADV.IN 1973									SARS:	37
: ION:	PERCENT									VE LOS Y	R 1975 :
REGRESSION	VAR	က	2	ဇ	1	1	2	1	2	IN ABO	IN YEA
STEPWISE	THIRD									UNTED FOR	Y GRADE 8
	SEC VAR	2	1	П	ဇ	2	3	3	1	TOTAL PERC. OF VOLUME OF ADV. ACCOUNTED FOR IN ABOVE LOS YEARS:	ENTS IN PA
I.ORDER OF PREDICTOR VARIABLES IN	VAR	1	ဗ	2	2	3	1	2	က	VOLUME OF	ADVANCEMI
R OF PRED.	FIRST									PERC. OF	VOLUME OF
I.ORDE	LOS	13	14	15	16	17	18	19	20	TOTAL	TOTAL

	ALL 3 VARS	5.13	0.14	3.06	8.26	249.99	3.61	0.34	3.56	e e
RIABLES:	ADD THIRD VAR	2.14	0.02	1.67	0.30	3.00	46.0	0.00	40.0	1 3
OF PREDICTOR VAI	FIRST 2 VARS	5.16	0.27	3.21	14.85	249.17	5.03	0.67	7.02	И: 2 ц
'SIGNIFICANCE' OF PREDICTOR VARIABLES:	ADD SEC VAR	5.51	0.05	9 11 * 11	0.76	55°49	2.27	0.22	3 • 4 2	GREES OF FREEDOM:
II.F-VALUES TESTING	FIRST VAR	2.53	0.61	1.16	30.37	37.22	6.20	1.33	7.11	III.CORRESPONDING DEGREES 1 5
$II \cdot F - V$	LOS	13	14	15	16	17	18	1.9	20	III.CO

FREEDOM:	5,39	9.28	29.50
DEGREES OF	5.54	10.10	34.10
F-DISTRIBUTION WITH ABOVE	4.32	46.9	18,00
POINTS OF THE F-DIS	4.54	7.71	21.20
PERCENTAGE POIN	90° 4	6.61	16.30
IV.SOME	06.0	0.95	66.0

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PAY GRADE=9

IN 1973	0.	°C	20.00	5	30.00		5.00	0.	5.00	100		ALL 3 VARS		2.79	2.15	36.14	9.05	0.39	2.11	е,	1.00		e e
ON: PERCENT VOL.ADV.IN										LOS YEARS:	4 BLES:		1.00	1.67	C.	• 2	0.38	C	0.35	4	1.00		1 3
STEPWISE REGRESSION THIRD VAR	ဇ	ო	2	₽	~	ო	2	₽	ဇ	FOR IN ABOVE	14	FIRST 2 VAR	C	2.86	е,	. 1	15.84	. 7	3.57		1.00		2 4
VARIABLES IN STEI SEC VAR	2	디	₩.	е	2	н	1	2	2	V. ACCOUI	FCANC	AR	•	0.15	•			• 2		0.12		OF FREE	1 4
OF PREDICTOR VA	T	2	က	2	က	2	ဇ	က	~	PERC. OF VOLUME OF AD	$\mathit{TESTING}$	IRST VAR	1.00	6.71	• 6	2.59	• 2		2.01	6.	1.00	ی	1 2
RDER S	14	16	17	18	19		23		31	TOTAL PE	II .F-VALUES	LOS	14	16						26		III.CORR	

5.39 9.28 29.50

5.54 10.10 34.10

4.32 6.94 18.00

4.54 7.71 21.20

4.06 6.61 16.30

THE F-DISTRIBUTION WITH AROVE DEGREES OF FREEDOM:

TWO MULTIPLE REGRESSION MODELS THAT PREDICT YEAR. LOS THE NUMBER OF ADVANCEMENTS IN AN COMPARISON OF

TESTPASSERS IN SAME LOS YEAR (T.P.) ADVANCEMENTS IN PAY GRADE (VOL.) OFNO REGRESSION AND VOLUME ; MODEL

INVENTORY IN SAME LOS YEAR (INV.) NO REGRESSION ~ MODEL

ADVANCEMENTS IN PAY GRADE (VOL.) OF AND VOLUME

RATING = 0

PAY GRADE=4

PERCENT VOL. ADV. IN 1973 I.F-VALUES TESTING 'SIGNIFICANCE' OF PREDICTOR VARIABLES: 13,89 55.97 INV. AND VOL. T.P. AND VOL. 31,96 33,44

56931 TOTAL PERC. OF VOLUME OF ADV. ACCOUNTED FOR IN ABOVE LOS YEARS: YEAR 1975 3.80 TOTAL VOLUME OF ADVANCEMENTS IN PAY GRADE 4 IN 0.43

13.26

2.95

9,20

96,32

20.00 35,89 31.23

FRE EDOM: II. CORRESPONDING DEGREES OF

III.SOME PERCENTAGE POINTS OF THE F-DISTRIBUTION WITH ABOVE DEGREES OF FREEDOM:

2

3.46 5.14 10.90 3.46 5.14 10.90 0.95 0.99 06.0

SIGNIFICANT FOR WHICH THE REGRESSION MODELS ARE INV. AND VOL. IV PERCENTAGE OF VOLUME OF ADV. T.P. AND VOL. SIG.LEVEL

96.32 87.12 87,12 5.89 55.89 0.95 06.0 0.99

APPENDIX 9 (cont'd)

PAY GRADE=5 RATING=0

PERCENT VOL.ADV.IN 1973	12.81	42.91	25.43	5.98	2.78	2.76	2.42	95.1	
VOL.AI									31657
PERCENT								YEARS:	က
/ARIABLES:	4	m		+		m		BOVE LOS	YEAR 1975:
I.F-VALUES TESTING 'SIGNIFICANCE' OF PREDICTOR VARIABLES: LOS T.P. AND VOL.	31.67	21,33	2.51	h£*6	29.45	34.03	30.01	PERC. OF VOLUME OF ADV. ACCOUNTED FOR IN ABOVE LOS YEARS:	TOTAL VOLUME OF ADVANCEMENTS IN PAY GRADE 5 IN YEAR 1975:
NCE * OF								ACCOUN	IN PAY
SIGNIFICA D VOL.	31.62	31.45	2.99	4.92	4.92	116° 11	2.48	S OF ADV.	NCEMENTS
ESTING T.P. ANI								OF VOLUMI	OF ADVAI
1LUES T									VOLUME
$I \cdot F - V \not$ $L OS$	2	က	†	5	9	7	8	TOTAL	TOTAL

II.CORRESPONDING DEGREES OF FREEDOM: 2 6

9

~

OF FREEDOM:	SIGNIFICANT:
ABOVE DEGREES	ION MODELS ARE
POINTS OF THE F-DISTRIBUTION WITH ABOVE DEGREES OF FREEDOM: 3.46 5.14 5.14 10.90	LUME OF ADV. FOR WHICH THE REGRESSION MODELS ARE SIGNIFICANT: ND VOL. 67.25 55.73 69.67 55.73
	COF VOLUME OF ADV. T.P. AND VOL. 67.25 55.73
III.SOME PERCENTAGE 0.90 0.95 0.99	IV.PERCENTAGE OF VO. SIG.LEVEL T.P. A. 0.90 0.95 0.99

PAY GRADE=6

1
1
5 4 6

V.IN 1973	2.58	15.69	12.57	10.41	8.82	7.51	6.25	6.83	6.27	4.81	3.35	2.53	2.72	3.32	3.02	96.68	
PERCENT VOL.ADV.IN																ABOVE LOS YEARS:	975: 11714
INV. AND VOL.	8.91	10.72	23.49	. 182.48	1226,54	343.19	114.93	178.92	64.47	63.77	128.94	44.37	25.84	13.91	42.05	OF ADV. ACCOUNTED FOR IN ABOVE	IN PAY GRADE 6 IN YEAR 1975:
T.P. AND VOL.	14.75	10.58	22.22	229.75	650.14	258.63	16.24	20.96	77.57	95.87	30.83	46.65	20.88	3.19	0.11	PERC. OF VOLUME	VOLUME OF ADVANCEMENTS
ros	†	2	9	7	8	6	10	11	12	13	14	15	16	17	18	TOTAL	TOTAL

II. CORRESPONDING DEGREES OF FREEDOM:

2 6 2

9

FREEDOM	
OF	
DEGREES	
ABOVE	
WITH	
NC	9
TIO	
UT	C
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RIB	
STI	
S	
DI'	
d-	
F - D	
F - D	
F-D	
F - D	
S OF THE F-D	9
S OF THE F-D	пе
INTS OF THE F-D	
NTS OF THE F-D	1
POINTS OF THE F-D	1
GE POINTS OF THE F-D	1
4GE POINTS OF THE F-D	1
TAGE POINTS OF THE F-D	1
SNTAGE POINTS OF THE F-D	1
RCENTAGE POINTS OF THE F-D	1
SNTAGE POINTS OF THE F-D	1
PERCENTAGE POINTS OF THE F-D	1
ME PERCENTAGE POINTS OF THE F-D	1
OME PERCENTAGE POINTS OF THE F-D	1
.SOME PERCENTAGE POINTS OF THE F-D	1
OME PERCENTAGE POINTS OF THE F-D	1

3,46	5.14	10.90
3.46	5.14	10.90
06°0	0.95	66.0

IV.PERCENTAGE OF VOLUME OF ADV. FOR WHICH THE REGRESSION MODELS ARE SIGNIFICANT: SIG.LEVEL T.P. AND VOL.

96.68	89.68	78.41
90.34	90.34	74.65
06°0	0.95	66.0

PAY GRADE=7

4.30

6.13

4.17

1973

8.18

10.33 9.74

OL.ADV.IN	7	~			1		H		Ħ	Ħ			6	5
5: PERCENT VOL,ADV,IN													S YEARS:	5: 4745
OF PREDICTOR VARIABLES INV. AND VOL.	° 24.52	40.09	67.18	555.20	210.08	87.34	41.34	33.06	18.14	3.69	24.41	60.78	VOLUME OF ADV. ACCOUNTED FOR IN AROVE LOS YEARS	IY GRADE 7 IN YEAR 1975:
I.F-VALUES TESTING 'SIGNIFICANCE' OF PREDICTOR VARIABLES: LOS T.P. AND VOL.	14.23	37.57	45.58	77.81	35.61	12,83	27.83	18,93	3.77	0.34	2.26	3.27		VOLUME OF ADVANCEMENTS IN PAY GRADE 7 IN
I.F-VAL LOS	6	10	11	12	13	14	15	16	17	18	19	20		TOTAL V

11.68 11.44

5.90 3.06

11.06 9.74

II. CORRESPONDING DEGREES OF FREEDOM:

9

0

FREEDOM:				
OF				
DEGREES				
ABOVE				
WITH				
F-DISTRIBUTION	3.46	5.14	10.90	
THE				
OF				
POINTS	3,46	5.14	10.90	
PERCENTAGE				
III.SOME	06.0	0.95	66°0	

IV. PERCENTAGE OF VOLUME OF ADV. FOR WHICH THE REGRESSION MODELS ARE SIGNIFICANT: 95.72 84.28 84.28 INV. AND VOL. 75.32 63.65 63.65 T.P. AND VOL. 0.90 0.95 0.99 SIG .LEVEL

PAY GRADE=8

VARIABLES:
PREDICTOR
OF
'SIGNIFICANCE'
$\mathit{TESTING}$
F-VALUES
$I \cdot I$

DV.IN 1973	2.58	6.82	8.33	10.58	11.65	15,59	16.62	10.72	5.46	4.19	92.54	
PERCENT VOL.ADV.IN 1973											OS YEARS:	75: 2052
INV. AND VOL.	4.17	35.91	6.02	5.43	33.58	66.83	8.79	3.54	52.15	12.07	TOTAL PERC. OF VOLUME OF ADV. ACCOUNTED FOR IN ABOVE LOS YEARS:	IN PAY GRADE 8 IN YEAR 197
T.P. AND VOL.	2.12	33.62	11.51	2.88	28.89	18.99	2.76	0.83	2.11	4.78	PERC. OF VOLUME OF ADV.	VOLUME OF ADVANCEMENTS
ΓOS	12	13	14	15	16	17	18	19	20	21	TOTAL	TOTAL

II.CORRESPONDING DEGREES OF FREEDOM: 2 4

III.SOME PERCENTAGE POINTS OF THE F-DISTRIBUTION WITH AROVE DEGREES OF FREEDOM: 4.32 4.32 06.0

#

 α

0.95 6.94 6.94 6.94 0.99 18.00 18.00 IV. PERCENTAGE OF VOLUME OF ADV. FOR WHICH THE REGRESSION MODELS ARE SIGNIFICANT: INV. AND VOL. T.P. AND VOL. SIG.LEVEL

79.24 60.33 39.52

PAY GRADE=9

14 15.77 15 5.43 16 35.04 17 28.89 18 14.86 19 6.35 20 6.35 21 8.50	6.91 6.55 5.68 1.79 7.13 9.50	2 . 6 . 4 . 3 . 6 . 3 . 1 . 4 . 4 . 4 . 4 . 4 . 4 . 4 . 4 . 4
55 66 77 88 11 99 60 60 10 10 10	6.55 55.68 201.79 27.13 29.50	44 11 11 12 12
6 7 7 8 8 1 1 9 0 6 0 6 1 1 1 0	5.6 1.7 7.1 9.5 8.9	8 111 114 124
7 8 8 14 9 0 0 6 6 6 1 1 10 2	1.7 7.1 9.5 8.9	11,000,000,000,000,000,000,000,000,000,
8 9 0 6 1 1 10 10	7	14
9 0 1 2	တ ဆ	12
0 1 2 10	8.9	
1 2 10		7.6
2 10	167.28	10.9
	30.85	• ====================================
23 1.77	37.09	2
24 5.33	27.03	3.5
25 1.43	6.95	9
26 66.10	34.19	e
27 2.16	3.18	2.
28 19.50	11.52	2.8
29 29.55	5.85	2
TOTAL PERC. OF VOLUME OF ADV. A	ACCOUNTED FOR IN ABOVE LOS YEARS:	96

OF FREEDOM: II. CORRESPONDING DEGREES 2

0

III.SOME PERCENTAGE POINTS OF THE F-DISTRIBUTION WITH ABOVE DEGREES OF FREEDOM: 18.00 4.32 46.9 4.32 46.9 18.00 06.0 0.95

IV. PERCENTAGE OF VOLUME OF ADV. FOR WHICH THE REGRESSION MODELS ARE SIGNIFICANT:

INV. AND VOL.

T.P. AND VOL.

84.67

61.17

76.76

0.90

SIG . LEVEL

94.51

-148-

COMPARISON OF TWO MULTIPLE REGRESSION MODELS THAT PREDICT THE NUMBER OF ADVANCEMENTS IN AN LOS YEAR.

TESTPASSERS IN SAME LOS YEAR (T.P.) NO REGRESSION .. ; MODEL

ADVANCEMENTS IN PAY GRADE (VOL.) OFAND VOLUME

INVENTORY IN SAME LOS YEAR (INV.) ADVANCEMENTS IN PAY GRADE (VOL.) ON OFREGRESSION 2: MODEL

AND VOLUME

RA TING = 300

PAY GRADE=4

I.F-VALUES TESTING 'SIGNIFICANCE' OF PREDICTOR VARIABLES:

PERCENT VOL.ADV.IN 1973	10.76	37.61
INV. AND VOL.	19.19	12.35
T.P. AND VOL.	39.68	41.02
507	1	2

TOTAL PERC. OF VOLUME OF ADV. ACCOUNTED FOR IN ABOVE LOS YEARS: TOTAL VOLUME OF ADVANCEMENTS IN PAY GRADE 4 IN YEAR 1975; 100.94 16.24 1.64 1.09

43.41

6.87

98,65

II. CORRESPONDING DEGREES OF FREEDOM:

0

9

III.SOME PERCENTAGE POINTS OF THE F-DISTRIBUTION WITH ABOVE DEGREES OF FREEDOM:

3,46 5.14 10.90 5.14 3.46 10.90 0.95 0.99 06.0

IV.PERCENTAGE OF VOLUME OF ADV. FOR WHICH THE REGRESSION MODELS ARE SIGNIFICANTS INV. AND VOL. T.P. AND VOL. SIG . LEVEL

98.65 98.65 48.37 48.37 06.0 0.95 0.99

PAY GRADE=5

	PERCENT VOL, ADV, IN 1973	9.21	54.32	28.38	2.44	96.46	
	PERCENT VO					YEARS:	532
'SIGNIFICANCE' OF PREDICTOR VARIABLES:	INV. AND VOL.	7.34	15.41	5.92	4.92	OF VOLUME OF ADV. ACCOUNTED FOR IN ABOVE LOS YEARS	CEMENTS IN PAY GRADE 5 IN YEAR 1975:
TESTING 'SIGNIFICANCE'	T.P. AND VOL.	19.79	97.00	0.19	14.14		TOTAL VOLUME OF ADVANCEMENTS IN PA
I.F-VALUES TESTING	LOS	2	က	‡	2	TOTAL PERC	TOTAL VOLU

II.CORRESPONDING DEGREES OF FREEDOM: 2 6

OVE DEGREES OF FREEDOM:			
WITH ABOVE			
F-DISTRIBUTION A	3.46	5.14	10.90
THE			
OF			
POINTS	3.46	5.14	10.90
PERCENTAGE			
III.SOME	06°0	0.95	66.0

9

S ARE SIGNIFICANT:				
MODELS				
V. FOR WHICH THE REGRESSION MODELS	INV. AND VOL.	94.36	91.92	E11 20
OF ADV.	L .	98	98	00
VOLUME OF	AND VOL.	65.98	65.98	65 00
OF	$T \cdot P$.			
IV . PERCENTAGE	SIG.LEVEL 1	06.0	0.95	000

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PAY GRADE=6

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R VAR
PREDICTOR
OF
SIGNIFICANCE
TESTING
.F-VALUES
I

	PERCENT VOL. ADV. IN 1973	3,39	13.56	13.56	8.47	15.82	7.34	5.08	8.47	5.08	3,39	4.52	2.82	91,53	
• 6 5 5	PERCENT VOL.													LOS YEARS:	277
· CITALITY IN TACE IN TO THE	INV. AND VOL.	12.98	7.25	92.66	53.31	12.12	34.59	13,29	7.83	11.97	9 + 9	09.6	96.0	OUNTED FOR IN ABOVE 1	NOTHWARM THE DAY COARD & THE VEAD AGE.
	T.P. AND VOL.	29.10	7.99	110.58	27.89	19.59	42.51	35,36	14.55	62.14	0 + 6 +	17.10	18,39	PERC. OF VOLUME OF ADV. ACCOUNTED FOR IN ABOVE LOS YEARS:	E OF ANVANCEMENTS IN D
	ros	†	5	9	7	8	6	10	11	12	14	15	16	TOTAL PERC.	TOTAL VOLUME OF ANVA

II. CORRESPONDING DEGREES OF FREEDOM:

III. SOME PERCENTAGE POINTS OF THE F-DISTRIBUTION WITH ABOVE DEGREES OF FREEDOM; 3,46 3.46 06.0

0.95 5.14 5.14 5.14 0.90 10.90 10.90

IV. PERCENTAGE OF VOLUME OF ADV. FOR WHICH THE REGRESSION MODELS ARE SIGNIFICANT: INV. AND VOL. 88,70 T.P. AND VOL. 91.53 SIG . LEVEL

 0.90
 91.53
 88.70

 0.95
 91.53
 88.70

 0.99
 77.97
 58.76

GRADE = 7	
PAY	
RATING = 300	

	PERCENT VOL.ADV.IN 1973	2,38	3.57	56.5	11,90	7.14	16.67	17.86	10.71	3.57	9.52	3.57	3.57	2,38	98.81	
• •	PERCENT VOI														OS YEARS:	75: 84
SIGNIFICANCE' OF PREDICTOR VARIABLES	INV. AND VOL.	7.71	3,30	23.21	21.31	234.17	8 • 4 1	1.89	26.93	11.80	2.21	24.00	2.64	1.93	ACCOUNTED FOR IN ABOVE LOS YEARS:	IY GRADE 7 IN YEAR 1975:
-	T.P. AND VOL.	6.02	8.65	7.16	22.25	37.65	11.37	2.16	21.30	5.95	1.47	10.94	1.50	1.15	E OF ADV.	VOLUME OF ADVANCEMENTS IN PAY GRADE 7
I.F-VALUES TESTING	LOS	6	10	77	12	13	14	15	16	17	18	19	20	21	TOTAL PERC.	TOTAL VOLUM

II.CORRESPONDING DEGREES OF FREEDOM: 2 6

OVE DEGREES OF FREEDOM:		
ABO		
WITH		
F-DISTRIBUTION	3,46	5.14
THE		
OF		
POINTS	3,46	5.14
PERCENTAGE		
III.SOME	06°0	0.95

9

2

10.90

10.90

0.99

IV. PERCENTAGE OF VOLUME OF ADV. FOR WHICH THE REGRESSION MODELS ARE SIGNIFICANT: INV. AND VOL. 61.90 61.90 42.86 65.48 T.P. AND VOL. 65.48 0.90 SIG.LEVEL

(cont. d)

PAY GRADE=8

	1
VARIABLES:	
PREDICTOR	
I.F-VALUES TESTING 'SIGNIFICANCE' OF PREDICTOR VARIABLES:	
TESTING '	
I.F-VALUES	,

PERCENT VOL.ADV.IN 1973	16.67	16,67	16.67	11.11	5.56	5.56	5.56	5.56	5.56	5.56	5.56	100
PERCENT VOL												LOS YEARS: 975: 18
INV. AND VOL.	10.12	2.73	7.48	25.01	42.66	1.85	3.27	86.0	2.44	00.0	1.00	PERC. OF VOLUME OF ADV. ACCOUNTED FOR IN ABOVE LOS YEARS: VOLUME OF ADVANCEMENTS IN PAY GRADE 8 IN YEAR 1975:
T.P. AND VOL.	1.49	2.73	2,39	23.23	32.81	1.70	2.56	1.09	0.36	2,80	1.00	PERC. OF VOLUME OF ADV. VOLUME OF ADVANCEMENTS
ros	13	14	15	16	17	18	19	20	2.1	2.2	2 5	roration TOTAL

II. CORRESPONDING DEGREES OF FREEDOM:

2 th 2 th

FREEDOM:			
OF			
DEGREES			
ABOVE			
WITH			
F-DISTRIBUTION	4.32	46 € 9	18.00
THE			
OF			
POINTS	4.32	46.9	18,00
PERCENTAGE			
III. SOME	06°0	0.95	66.0

IV. PERCENTAGE OF VOLUME OF ADV. FOR WHICH THE REGRESSION MODELS ARE SIGNIFICANT: 50.00 50.00 16.67 INV. AND VOL. 16.67 16.67 16.67 T.P. AND VOL. 0.90 SIG.LEVEL

r GRADE=9	
PAY	
RATING = 300	

	PERCENT VOL.ADV.IN 1973	50.00	50.00	100	
	PERCENT			YEARS:	2
SIGNIFICANCE OF PREDICTOR VARIABLES:	INV. AND VOL.	3.60	2.32	AE OF ADV. ACCOUNTED FOR IN ABOVE LOS YEARS:	NCEMENTS IN PAY GRADE 9 IN YEAR 1975:
LUES TESTING '	T.P. AND VOL.	4.75	3.10	PERC. OF VOLUME OF ADV. ACCO	VOLUME OF ADVANCEMENTS IN PA
$I \cdot F - VA$	ros	17	19	TOTAL	TOTAL

ABOVE DEGREES OF FREEDOM:			
HTTH			
F-DISTRIBUTION	4.32	π6°9	18.00
THE			
OF			
POINTS	4.32	46.9	18.00
PERCENTAGE			
III .SOME	06°0	0.95	66.0

#

TAGE	OF $T \cdot P$	VOL.	OF)L.	ADV.	FOR	UME OF ADV. FOR WHICH THE RED D VOL. INV. AND VOL.	THE 'D VC	REGRESSION OL.	MODELS	ARE	REGRESSION MODELS ARE SIGNIFICANT:	
0.00		00.0	00.					00.00				
000												

COMPARISON OF TWO MULTIPLE REGRESSION MODELS THAT PREDICT THE NUMBER OF ADVANCEMENTS IN AN LOS YEAR.

TESTPASSERS IN SAME LOS YEAR (T.P.) INVENTORY IN SAME LOS YEAR (INV.) ADVANCEMENTS IN PAY GRADE (VOL.) ADVANCEMENTS IN PAY GRADE (VOL.) NO REGRESSION AND VOLUME AND VOLUME REGRESSION 2: MODEL

RATING = 1500

PAY GRADE=4

PERCENT VOL.ADV.IN 1973 2775 TOTAL PERC. OF VOLUME OF ADV. ACCOUNTED FOR IN ABOVE LOS YEARS: I.F-VALUES TESTING 'SIGNIFICANCE' OF PREDICTOR VARIABLES: TOTAL VOLUME OF ADVANCEMENTS IN PAY GRADE 4 IN YEAR 1975: 1.62 3.73 INV. AND VOL. 94.19 14.66 2.09 0.67 T.P. AND VOL. 22.28 13,48

37.66

18.41 33,30 9.01

98.38

REE DOM:

II. CORRESPONDING DEGREES OF FREEDOM:

2

9

FR				
OF				
WITH ABOVE DEGREES				
ABOVE				
WITH				
POINTS OF THE F-DISTRIBUTION	3.46	5.14	10.90	
THE				
OF'				
POINTS	3.46	5.14	10.90	
PERCENTAGE				
111 SOME	06.0	0.95	66.0	

SIGNIFICANT: IV . PERCENTAGE OF VOLUME OF ADV. FOR WHICH THE REGRESSION MODELS ARE INV. AND VOL. 79.96 46.67 46.67 T.P. AND VOL. 51.71 51,71 06.0 0.95 SIG . LE VEL 0.99

PAY GRADE=5

PERCENT VOL. ADV. IN 1973	8.71	1 th • th 5	28.88	2.82	94.85	
VOL						1205
PERCENT					YEARS:	7
BLES:	•				FOS	1975:
VARIA I	90	37	0.5	90	ABOVE	YEAR :
CTOR	8.06	5.37	2.05	90.8	R IN	5 IN
SIGNIFICANCE OF PREDICTOR VARIABLES:	•				OF VOLUME OF ADV. ACCOUNTED FOR IN ABOVE LOS YEARS:	TOTAL VOLUME OF ADVANCEMENTS IN PAY GRADE 5 IN YEAR 1975:
VCE OF					ACCOUN	IN PAY
IGNIFICAN	.22	30.52	2.45	5.97	F ADV.	MENTS
G SIGN	10.22	30	2	5	IME O	ANCE
STING	,				VOLU	? ADV
TES						ME OI
LUES					PERC	VOLUL
I.F-VALUES TESTING	2	က	⇉	5	TOTAL	TOTAL

II.CORRESPONDING DEGREES OF FREEDOM: 2 6

FREEDOM:			
OF			
DEGREES	/		
ABOVE			
WITH			
F-DISTRIBUTION	3,46	5.14	10,90
THE			
OF			
POINTS	3,46	5.14	10.90
PERCENTAGE			
III.SOME	06.0	0.95	66.0

9

MODELS ARE SIGNIFICANT:				
UME OF ADV. FOR WHICH THE REGRESSION MODELS ARE SIGNIFICANT	INV. AND VOL.	65.98	65.98	00.0
70L	AND VOL.	65.98	65.98	24.44
IV.PERCENTAGE OF	SIG.LEVEL T.P.	06.0	0.95	66°0

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PAY GRADE=6

VARIABLES:	
PREDICTOR	
I.F-VALUES TESTING 'SIGNIFICANCE' OF PREDICTOR VARIABLES:	
TESTING	1
I.F-VALUES	7 (

ADV.IN 1973	6.54	5.14	12.15	13,55	11.21	10.75	9.35	7.01	6.07	4.21	3.27	3.74	92.99	
PERCENT VOL.ADV.IN 1973													• •	+T7 :C/
INV. AND VOL.	3.47	193,30	h8°h6	82.59	91.75	52.59	76.05	41.62	20.81	14.37	13.43	2.76	IN	W FAI UNAVE O IN IEAR 19/5:
T.P. AND VOL.	4.19	229.39	69.15	34.31	87.39	34.26	60.07	37.60	18.37	13.75	54.6	3.47	PERC. OF VOLUME OF ADV. ACCOUNTED FOR	CINOME OF ADVANCEMENTS I
LOS	#	9	7	8	6	10	11	12	13	14	15	16	TOTAL F	

II.CORRESPONDING DEGREES OF FREEDOM: 2 6

OF		
DEGREES		
ABOVE		
WITH		
7 THE F-DISTRIBUTION WITH ABOVE DEGREES OF	3.46	5.14
THE		
OF		
POINTS	3 1 6	5.14
E PERCENTAGE POINTS OF		
III.SOME	0.90	0.95

9

2

10.90

10.90

0.99

FREEDOM:

IV. PERCENTAGE OF VOLUME OF ADV. FOR WHICH THE REGRESSION MODELS ARE SIGNIFICANT: INV. AND VOL. T.P. AND VOL. SIG .LEVEL

 0.90
 92.99
 89.25

 0.95
 82.71
 82.71

 0.99
 79.44
 82.71

RATING = 1500

PAY GRADE=7

R VARIABLES:
PREDICTO
· OF
'SIGNIFICANCE'
TESTING
$I \cdot F - VALUES$

PERCENT VOL.ADV.IN 1973	60.9	6. 57	6. 57	9.57	13,91	14,78	1.4 . 78	96 • 9	60 • 9	3,48	2.61	97,39	
r VOL .A													115
PERCEN												YEARS:	
												ABOVE LOS YEARS:	YEAR 1975:
VOE.	104.85	162.04	34,28	10.68	4.55	15,72	86.0	11,31	13,91	14.22	8.76	NI	NI
INV. AND VOL	7	1										OF ADV. ACCOUNTED FOR IN	VOLUME OF ADVANCEMENTS IN PAY GRADE 7
I												ACCOUN	IN PAY
D VOL.	92.45	212.74	23.61	86.8	0.89	6.57	0.81	2.20	3.26	3.31	0.45	OF ADV.	EMENTS
T.P. AND	6	21	2									PERC. OF VOLUME	ADVANC
T												c. oF	UME OF
LOS	11	12	13	14	15	16	17	18	19	20	21	TOTAL	TOTAL

II . CORRESPONDING DEGREES OF FREEDOM:

2 6

9

2

F FREEDOM			
DEGREES OF			
ABOVE			
WITH			
F-DISTRIBUTION	3.46	5.14	10.90
THE			
OF			
POINTS	3.46	5.14	10.90
PERCENTAGE			
III.SOME	06.0	0.95	66°0

IV. PERCENTAGE OF VOLUME OF ADV. FOR WHICH THE REGRESSION MODELS ARE SIGNIFICANT: INV. AND VOL. T.P. AND VOL. SIG.LEVEL

PAY GRADE=8

VARIABLES:
PREDICTOR
OF
'SIGNIFICANCE'
TESTING
· F-VALUES
I.

PERCENT VOL.ADV. IN 1973	11,58	8 . 42	18.95	17.89	22.11	11.58	3.16	. 2.11	95.79
PERCENT V									E LOS YEARS: 95
INV. AND VOL.	21.59	39.85	26.86	7.00	66*5	1.13	06.0	0.23	ACCOUNTED FOR IN ABOVI IN PAY GRADE 8 IN YEAR
T.P. AND VOL.	21.56	23.15	36.06	2.83	7.39	0.70	0.58	0.14	TOTAL PERC. OF VOLUME OF ADV. ACCOUNTED FOR IN ABOVE LOS YEARS TOTAL VOLUME OF ADVANCEMENTS IN PAY GRADE 8 IN YEAR 1975:
FOS	14	15	16	17	18	19	20	28	TOTAL $TOTAL$

II. CORRESPONDING DEGREES OF FREEDOM:

2

III.SOME PERCENTAGE POINTS OF THE F-DISTRIBUTION WITH ABOVE DEGREES OF FREEDOM: 4.32

4.32 46.9 18.00 6.94 0.99 06.0 0.95

IV.PERCENTAGE OF VOLUME OF ADV. FOR WHICH THE REGRESSION MODELS ARE SIGNIFICANT: INV. AND VOL.

78.95 56.84 38.95

T.P. AND VOL. 0.90 SIG.LEVEL

61.05 61,05 38.95

66.0

PAY GRADE=9

	VOL.ADV.IN 1973	3,33	3,33	3,33	16.67	20.00	13,33	13,33	3,33	3,33	3,33	10.00	3,33	3,33	100	
	PERCENT VO														••	30
SIGNIFICANCE OF PREDICTOR VARIABLES:	INV. AND VOL.	2,30	15.46	2.34	4.14	04.6	51.04	39.00	1.87	20.07	10.85	2.32	0.83	1.00	IN	I GRADE 9 IN YEAR 1975:
I.F-VALUES TESTING 'SIGNIFICANCE'	T.P. AND VOI.	0.51	13.03	0.92	2.09	5.83	18.67	16.30	66*0	29.24	3.28	1.82	0.53	1.00	PERC. OF VOLUME OF ADV. ACCC	VOLUME OF ADVANCEMENTS IN PAY GRADE 9
I.F-VAL	ros	14	15	16	17	18	19	20	21	23	24	25	26	29		TOTAL

II.CORRESPONDING DEGREES OF FREEDOM: 2 4

0

#

CNTRICA	RE SI	A STAC	N MOI	PREPRESSION MODELS ARE SIGNIFICATION	THE B	FOR WHICH THE	FOR	ANV	OF	R VOLUME OF ADV	OF V	TAGE	PERCENT	7.7
				C	18.00				18.00	18			66	°
				±	η6°9				η6.9	9			95	0
				2	4.32				4.32	±			06	0
PREEDC	ES OF	DEGRE	BOVE	THE F-DISTRIBUTION WITH ABOVE DEGREES OF	BUTIO	-DISTRI	HE F	OF I	NTS	CENTAGE POINTS OF	NTAG	PERCE	I.SOME	II

OM:

N WHICH THE KEGRESSION MODELS ARE SIGNIFICANT: 56.67 56.67 INV. AND VOL. 33.33 16.67 T.P. AND VOL. 53,33 0.90 SIG . LEVEL

COMPARISON OF TWO MULTIPLE REGRESSION MODELS THAT PREDICT THE NUMBER OF ADVANCEMENTS IN AN LOS YEAR.

ON TESTPASSERS IN SAME LOS YEAR (T.P.) OF ADVANCEMENTS IN PAY GRADE (VOL.) ON INVENTORY IN SAME LOS YEAR (INV.)
OF ADVANCEMENTS IN PAY GRADE (VOL.) MODEL 1: REGRESSION AND VOLUME AND VOLUME REGRESSION MODEL 2:

NG = 1800

PAY GRADE=4

Lasarstat ast of substant substant

	ADV. IN 1973	29.46	43.32	22,34	3.65	98.76	
. S	PERCENT VOL.ADV.IN 1973					OS YEARS:	75: 1616
'SIGNIFICANCE' OF PREDICTOR VARIABLES:	INV. AND VOL.	13,19	1.78	96.8	4.18	UNTED FOR IN ABOVE LO	Y GRADE 4 IN YEAR 197
1.F-VALUES TESTING SIGNIFICANCE	T.P. AND VOL.	2.70	2.13	7.50	3,35	PERC. OF VOLUME OF ADV. ACCOUNTED FOR IN ABOVE LOS YEARS:	TOTAL VOLUME OF ADVANCEMENTS IN PAY GRADE 4 IN YEAR 1975;
I. F VALUE	I.0S	₩	2	က	寸	TOTAL PER	TOTAL VOL

II. CORRESPONDING DEGREES OF FREEDOM:

FREEDOM			
OF			
DEGREES			
ABOVE			
WITH			
F-DISTRIBUTION	3.46	5.14	10 00
THE			
OF			
POINTS	3.46	5.14	10 00
PERCENTAGE			
III.SOME	06.0	0.95	

9

IV. PERCENTAGE OF VOLUME OF ADV. FOR WHICH THE REGRESSION MODELS ARE SIGNIFICANT: INV. AND VOL. 55.45 29.46 T.P. AND VOL. 22.34 22,34 06.0 0.95 0.99 SIG . LEVEL

PAY GRADE=5

	1DV.IN 1973	20.76	50,89	1.7 • 44	2.85	2,61	94 • 54	
LES:	PERCENT VOL.ADV.IN 1973	•					LOS YEARS:	975: 843
SIGNIFICANCE' OF PREDICTOR VARIABLES:	INV. AND VOL.	0 + * 8 9	7.02	6.05	17.85	19.45	OUNTED FOR IN ABOVE	NCEMENTS IN PAY GRADE 5 IN YEAR 1975:
TESTING	T.P. AND VOL.	14.52	20.14	3°63	7.19	6.39	PERC. OF VOLUME OF ADV. ACCOUNTED FOR IN ABOVE LOS YEARS:	TOTAL VOLUME OF ADVANCEMENTS IN P
I.F-VALUES	ros	2	က	#	S	8	TOTAL PE.	TOTAL VO

II.CORRESPONDING DEGREES OF FREEDOM: 2 6

9

ABOVE DEGREES OF FREEDOM:			
WITH A			
F-DISTRIBUTION	3.46	5.14	10.90
THE			
OF			
POINTS	3.46	5.14	10,90
PERCENTAGE			
III.SOME	06.0	0.95	66°0

UME OF ADV. FOR WHICH THE REGRESSION MODELS ARE SIGNIFICANT:				
DV. FOR WHICH THE REGRE	INV. AND VOL.	45.46	94 • 54	1 26.22
VOLUME OF A	. AND VOL.	94.54	77.11	71,65
IV.PERCENTAGE OF	SIG . LEVEL T.P	06.0	0.95	66.0

0 10001 0.1

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PAY GRADE=6

I.F-VALUES TESTING 'SIGNIFICANCE' OF PREDICTOR VARIABLES:

VOL.ADV.IN 1973	6.10	10.98	9.9 φ	10,98	7.72	6.91	11.79	6.10	5.69	6.50	2.85	3.25	2.85	2.44	4.47	97.56	
PERCENT VOL.																ABOVE LOS YEARS:	1975: 246
INV. AND VOL.	1.27	1.22	33.50	43.37	39.75	60.64	74.57	74.35	15.36	6.81	14,49	15.04	11.41	26.09	94.8	OF ADV. ACCOUNTED FOR IN ABOVE	IN PAY GRADE 6 IN YEAR 1975:
T.P. AND VOL.	0.01	1.04	38.30	38.69	18,30	44.25	31.98	45.74	27.11	8.62	36.86	65.04	1.60	96.4	98.0	PERC. OF VOLUME OF ADV.	VOLUME OF ADVANCEMENTS
ros	2	9	7	8	6	10	11	12	13	1 4	15	16	17	18	19	TOTAL	TOTAL

II. CORRESPONDING DEGREES OF FREEDOM:

2 6

9

FREE DOM:			
OF			
DEGREES			
ABOVE			
WITH			
F-DISTRIBUTION	3.46	5.14	10.90
THE			
OF			
POINTS	3.46	5.14	10.90
PERCENTAGE			
III.SOME	06.0	0.95	66.0

SIGNIFICANT: IV. PERCENTAGE OF VOLUME OF ADV. FOR WHICH THE REGRESSION MODELS ARE 80.49 INV. AND VOL. 80.49 69,51 T.P. AND VOL. 70.73 73.17 64.23 0.95 0.90 SIG . LEVEL

(cont'd). APPENDIX 9

	4 DV TW 4073	FEACENT VOLANDVAIN 19/3	6.33	11.11	1.94	6.35	23.81	9.52	17.46	9.52	95.06	
PAY GRADE=7	BLES:	FEACENT VOL									LOS YEARS:	1975: 63
	SIGNIFICANCE OF PREDICTOR VARIABLES:	INV. AND VOL.	11.66	15,34	63.54	20.53	30.75	22.63	10.96	7.75	OUNTED FOR IN ABOVE	AY GRADE 7 IN YEAR
RATING=1800	FESTING 'SIGNIFICANCE'	T.F. AIND VOL.	h + * /	8.24	39.57	13,10	30.95	13.87	2.14	2.27	TOTAL PERC. OF VOLUME OF ADV. ACCOUNTED FOR IN ABOVE LOS YEARS:	3 OF ADVANCEMENTS IN P.
	I.F-VALUES TESTING '	LU3	12	13	14	15	16	17	18	19	TOTAL PERC.	TOTAL VOLUM

FREEDOM:	
OF FR	9
DEGREES	2
II. CORRESPONDING	

9

0

WITH ABOVE DEGREES OF FREEDOM:			
F-DISTRIBUTION W.	3,46	5.14	10.90
OF THE			
POINTS 0	3.46	5.14	10.90
III.SOME PERCENTAGE	06.0	0.95	66.0

$T\Gamma$.	90	90	82.54
ID VC	92	92	8.2
NV. AL			
I			
· TO	80.	.08	47.62
AND V	65	65	47
r . P .			
VEL	06°0	0.95	66.0
SIG.LB	J	_	_
	IG . LEVE	IG.LEVEL T.P. AND VOL. 0.90	IG.LEVEL $T.P.$ AND $VOL.$ 0.90 65.08 0.95 65.08

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PAY GRADE=8

	PERCENT VOL.ADV.IN 1973	2,70	5.41	8,11	8.11	8.11	18,92	16.22	10.81	13.51	2.70	2.70	2.70	100	
	PERCENT VOI													YEARS:	3.7
OF PREDICTOR VARIABLES:	INV. AND VOL.	1.37	1.27	0.27	0.97	14.85	249.17	2.51	0.67	2.87	1.91	0.14	0.11	ACCOUNTED FOR IN ABOVE LOS YEARS	Y GRADE 8 IN YEAR 1975:
I.F-VALUES TESTING 'SIGNIFICANCE' OF PREDICTOR VARIABLES:	T.P. AND VOL.	1.41	5.16	0.23	3.21	12.93	106.34	3.97	09.0	96.0	0.88	2,50	0.14	PERC. OF VOLUME OF ADV. ACCC	TOTAL VOLUME OF ADVANCEMENTS IN PAY GRADE 8
$I \circ F - VALUES$	LOS	12	13	14	15	16	17	18	19	2.0	2.1	2.2	23	TOTAL PERC	TOTAL VOLUA

II. CORRESPONDING DEGREES OF FREEDOM:

2 4 2

FRE			
OF			
DEGREES			
ABOVE			
WITH			
F-DISTRIBUTION	4.32	h6°9	18.00
THE			
OF			
POINTS	4.32	h6°9	18.00
PERCENTAGE			
III , $SOME$	06°0	0.95	66.0

EEDOM:

IV.PERCENTAGE OF VOLUME OF ADV. FOR WHICH THE REGRESSION MODELS ARE SIGNIFICANT: SIG.LEVEL T.P. AND VOL. 27.03 INV. AND VOL. 32,43 T.P. AND VOL. 06.0

0.95 27.03 27.03 27.03 0.99 18.92 18.92

PAY GRADE=9 RATING = 1800

I.F-VALUES TESTING	TESTING SIGNIFICANCE	ARIABLES:	
S	T.P. AND VOL.	INV. AND VOL. PERCENT	PERCENT VOL ADV. IN 1973
14	1.00	1.00	00*5.
91	2.86	2,70	1.0 • 0.0
17	1.52	2.19	2.0.00
18	1.93	5.12	15.00
19	5.92	15.84	30.08
22	0.77	9.76	5.00
23	0.11	1.09	5.00
26	0.52	9 † * 0	2.00
31	1.00	1.00	2.00
TAL PERC.	OF VOLUME OF ADV. ACCC	DUNTED FOR IN ABOVE LOS YEARS:	100
FAL VOLUM	E OF ADVANCEMENTS IN PA	TOTAL VOLUME OF ADVANCEMENTS IN PAY GRADE 9 IN YEAR 1975:	20

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II. CORRESPONDING DEGREES OF FREEDOM:

3 DEGREES OF FREEDOM:		
ABOVE		
WITH		
F-DISTRIBUTION	4.32	h6 * 9
THE		
OF		
POINTS	4.32	η6°9
PERCENTAGE		
III.SOME	06.0	0.95

⇉

18.00

18.00

66.0

IV. PERCENTAGE OF VOLUME OF ADV. FOR WHICH THE REGRESSION MODELS ARE SIGNIFICANT: 45.00 30.00 0.00 INV. AND VOL. T.P. AND VOL.
30.00
0.00 SIG.LEVEL 0.90 0.95 0.99

COMPARATIVE STATISTICS ON MODEL 1(T.P. AND VOL.) AND MODEL 2 (INV. AND VOL.)

	COEFFICIENTS: INV. AND VOL. 0.8483 0.8141 0.9263 0.8974 0.8802	INV. AND VOL. 9.16 11.46 13.11 9.69 8.00	T-EST(INV. AND VOL.) 0.02 0.38 0.28 0.22	OF ITS ESTIMATES: CT-EST (INV. AND VOL.) 0.05 0.05 0.03 0.08 0.08
YEAR=1972	OF MULTIPLE CORRELATION T.P. AND VOL. 0.7331 0.7979 0.8790 0.7424 0.7316	ON: T.P. AND VOL. 15.90 11.65 17.05 11.71 22.46 23.17	D ERRORS OF ITS ESTIMATES: ACT-EST(T.P. AND VOL.) AC 0.07 0.06 0.26 0.26 0.26 0.26	OF LOS DISTR. AND ERRORS ACT-EST (T.P. AND VOL.) AC 0.03 0.05 -0.14 -0.06 -0.31
RATING=0	AVERAGE OF SQUARES	ERRORS IN ESTIMATION	MEAN LOS VALUE AND ACTUAL MEAN LOS A 2.42 3.66 8.80 14.82 17.24	STANDARD DEVIATION ACTUAL STD.DEV. 1.18 2.03 3.99 3.36 3.42
RA	I.WEIGHTED PAY GRADE 4 5 5 6 8	II.PERCENT PAY GRADE 4 5 6 6	III.ACTUAL PAY GRADE 4 5 6 6	IV.ACTUAL S PAY GRADE 4 5 7 7

APPENDIX 10 (cont'd).

COMPARATIVE STATISTICS ON MODEL 1(T.P. AND VOL.) AND MODEL 2(INV. AND VOL.).

973	N COEFFICIENTS: INV. AND VOL. 0.9056 0.8026 0.9140 0.9091 0.8947	INV. AND VOL. 9.50 23.56 29.49 21.57 15.59	ES: ACT-EST(INV. AND VOL.) 0.11 0.19 0.80 -0.41 -0.19 0.64	RS OF ITS ESTIMATES: ACT-EST (INV. AND VOL.) 0.05 0.09 0.16
YEAR=19	S OF MULTIPLE CORRELATION T.P. AND VOL. 0.7979 0.6901 0.8354 0.7303 0.6928 0.7935	ION: $T \circ P \cdot AND \ VOL$. 13.24 14.35 28.64 19.63 19.63	AND ERRORS OF ITS ESTIMATES ACT-EST(T.P. AND VOL.) A 0.07 0.02 1.07 -0.22 0.31	OF LOS DISTR. AND ERRORS ACT-EST(T.P. AND VOL.) A 0.02 -0.17 -0.17 -0.17 -0.17
RATING = 0	O AVERAGE OF SQUARES	' ERRORS IN ESTIMATION:	MEAN LOS VALUE ACTUAL MEAN LOS 2.47 3.91 .9.51 15.00	STANDARD DEVIATION ACTUAL STD.DEV. 1.30 2.12 4.21 3.33
Y	I.WEIGHTED PAY GRADE 4 5 6 6	II.PERCENT PAY GRADE 4 5 6 6	III.ACTUAL PAY GRADE 4 5 6 6	IV.ACTUAL PAY GRADE 4 5 6

MODEL 2(INV. AND VOL.).	-	COEFFICIENTS: INV. AND VOL. 0.8314 0.7798 0.9195 0.9017 0.8241 0.8241	INV. AND VOL. 22.43 38.06 26.49 17.95 10.01	S: ACT-EST(INV. AND VOL.) -0.08 -0.17 0.34 0.34 -0.06	RS OF ITS ESTIMATES: ACT-EST(INV. AND VOL.) 0.10 0.18 0.20 -0.27 -0.27 -0.27
MODEL 1(T.P. AND VOL.) AND	YEAR=197	S OF MULTIPLE CORRELATION T.P. AND VOL. 0.7232 0.7579 0.8688 0.7266 0.7266	$T \cdot P \cdot AN$	ND ERRORS OF ITS ESTIMATE ACT-EST(T.P. AND VOL.) 0.25 0.59 1.22 0.46 0.46	OF LOS DISTR, AND ERROR ACT-EST (T.P. AND VOL.) 0.14 0.52 0.79 0.18
STATISTICS ON	RATING=0	AVERAGE OF SQUARES	ERRORS IN ESTIMATION	MEAN LOS VALUE A ACTUAL MEAN LOS 2.33 3.96 8.93 15.13 17.64	STANDARD DEVIATION ACTUAL STD.DEV. 1.36 2.14 4.17 3.33 3.05
COMPARATIVE	R	I.WEIGHTED PAY GRADE 4 5 5 6 6	II.PERCENT PAY GRADE 4 5 6 6	III.ACTUAL PAY GRADE 4 5 6 6	IV.ACTUAL PAY GRADE 14 5 6 6

APPENDIX 10 (cont'd).

COMPARATIVE STATISTICS ON MODEL 1(T.P. AND VOL.) AND MODEL 2(INV. AND VOL.).

YEAR = 1.97.2	
=300	
RATING = 300	

4 6 2 9 2 9 6 9

/ COEFFICIENTS: INV. AND VOL. 0.8828 0.8172 0.8173 0.7262 0.7262 0.7263	INV. AND VOI. 15.62 25.16 40.41 30.65 38.60	7.5: ACT-EST(INV. AND VOL.) 0.01 0.02 -0.17 0.87 -0.54	AS OF ITS ESTIMATES: ACT-EST(INV, AND VOL,) 0.00
3 OF MULTIPLE CORRELATION T.P. AND VOL. 0.6189 0.8563 0.8882 0.6669 0.6669 0.5563	FON: T.P. AND VOL. 24.43 14.88 37.67 27.14 45.61 82.61	AND ERRORS OF ITS ESTIMATES:	OF LOS DISTR. AND ERRORS OF ACT-EST(T.P. AND VOL.) ACT-E 0.11 0.09 -0.43
O AVERAGE OF SQUARES	P ERRORS IN ESTIMATION	MEAN LOS VALUE ACTUAL MEAN LOS 2.50 3.28 8.71 14.31 16.19	STANDARD DEVIATION ACTUAL STD.DEV. 0.71 1.53 3.21
I.WEIGHTED PAY GRADE 4 5 6 6	II.PERCENT PAY GRADE 4 5 6 6	III.ACTUAL PAY GRADE 4 5 6 6	IV.ACTUAL PAY GRADE 4 5 5

7 0 0 2 0 0

0 4 7 7 7 7 9

7 3 2 0

COMPARATIVE STATISTICS ON MODEL 1(T.P. AND VOL.) AND MODEL 2(INV. AND VOL.).

1973	V COEFFICIENTS: INV. AND VOL. 0.8723 0.7342 0.7703 0.7130 0.7130 0.7130	INV. AND VOL. 14.87 24.42 27.54 33.67 70.37	ES: ACT-EST(INV. AND VOL.) 0.13 0.01 0.30 -0.45 -0.45 -0.65	RS OF ITS ESTIMATES: ACT-EST(INV. AND VOL.) 0.09 0.27 0.30 1.29
YEAR=	OF MULTIPLE CORRELATION	7.P. AND VOL. 27.52 21.95 39.13 40.82 74.07	D ERRORS OF ITS ESTIMATE ACT-EST(T.P. AND VOL.) 0.08 0.02 0.74 0.17	OF LOS DISTR. AND ERRORS 1CT-EST(T.P. AND VOL.) A 0.02 0.31 0.61 0.13
RATING = 300	AVERAGE OF SQUARES	ERRORS IN ESTIMATION	MEAN LOS VALUE AND ACTUAL MEAN LOS AC 2.53 3.53 9.15 14.79 16.85	STANDARD DEVIATION ACTUAL STD.DEV. A 0.97 1.41 3.89 2.78 3.57
R	I.WEIGHTED PAY GRADE 4 5 5 6	II.PERCENT PAY GRADE 4 5 6 6	III.ACTUAL PAY GRADE 4 5 6	IV.ACTUAL PAY GRADE 4 5 7 7

APPENDIX 10 (cont'd).

COMPARATIVE STATISTICS ON MODEL 1(T.P. AND VOL.) AND MODEL 2(INV. AND VOL.).

YEAR=1974
RATING = 300

I.WEIGHTED	AVERAGE OF SQUARES	OF MULTIPLE CORR	COEFFICI
PAY GRADE		T.P. AND VOL.	INV. AN
≠		0.7504	• 0
5		0.7611	0
9		0.8921	0
7		3 46 6 0	0
8		0.5987	
6		0.5556	0
II .PERCENT	ERRORS IN ESTIMATION:	ION:	
PAY GRADE		T.P. ANI	INV. ANL
#			
5		42.42	
9		22.05	29.23
7		h0°9 h	
8		94.54	
6		81.82	
III.ACTUAL	MEAN LOS VALUE A	AND ERRORS OF ITS ESTIMA	TES:
PAY GRADE	ME	ACT-EST(T.P. AND	ACT-EST(INV. AND I
⇉	2.22		
5	3.64		•
9	8.76		
7	15.02	• 0	
80	17,36		
σ	18.45		
IV .ACTUAL	STANDARD DEVIATION	Q N). R
PAY GRADE	STD.	ACT-EST(T.P. AND VOL.)	ACT-EST(INV. AND VOL.
⇒	0.95	0.15	
2	1.75	_0.15	0.22
9	3.56	90.0	
7	2.53	_0.29	96.0
X COOKER	10° 1	- 0.55	

AND MODEL 2(INV. AND VOL.).	YEAR=1972	LATION COEFFICIENTS: VOL. VOL. INV. AND VOL. 6831 0.6728 8271 0.9022 8942 0.9022 6922 0.7313 7094 0.7303 6623 0.7021	VOL. INV. AND VOL. 4.94 9.64 2.06 7.49 3.63 43.81 8.65 27.57 0.00 32.31 5.45 27.27	STIMATES: VOI.) ACT-EST(INV. AND VOI.) 0.01 0.03 0.59 0.37 0.37 0.35	VD ERRORS OF ITS ESTIMATES: VOL.) ACT-EST(INV. AND VOL.) 0.07 0.01 0.32 0.52 0.28
MODEL 1(T.P. AND VOL.)		OF MULTIPLE CORRE O.	T.P. AND 1 2 3 3	AND ERRORS OF ITS ES ACT-EST(T.P. AND V	OF LOS DISTR. AL
STATISTICS ON	RATING = 1500	O AVERAGE OF SQUARES	P ERRORS IN ESTIMATION:	MEAN LOS VALUE ACTUAL MEAN LOS 2.24 3.19 10.10 14.79 16.60	STANDARD DEVIATION ACTUAL STD.DEV. 0.79 1.43 3.60 3.29
COMPARATIVE	I	I.WEIGHTED PAY GRADE 4 5 6 6	II.PERCENT PAY GRADE 4 5 6 6	III.ACTUAL PAY GRADE 4 5 6 7	IV.ACTUAL PAY GRADE 14 5 5 6 6 7

EL 2(INV. AND VOL.).	က	7 8 8 7 0 9 0 9 0 9 0 9	0.8703 0.7496 0.7605	INV. AND VOL. 31.66 44.19 36.17 31.68 42.39 58.06	-EST(INV. AND VOL.) 0.30 0.26 0.07 -0.34 0.30	OF ITS ESTIMATES: T-EST(INV. AND VOL.) 0.11 0.26
'L 1(T.P. AND VOL.) AND MODEL	YEAR=197	CON	0.8631 0.6028 0.7073 0.6726	M: $T.P.$ AND $VOL.$ $+1.45$ 35.03 28.72 29.19 55.43 $+1.94$	CT-EST(T.P. AND VOL.) ACT. 0.17 0.10 -0.30 -0.05 0.33	OF LOS DISTR, AND ERRORS CT-EST(T.P. AND VOL.) AC 0.07 -0.32 0.27
ATIVE STATISTICS ON MODEL	RATING = 1500	HTED AVERAGE OF SQUARES ADE 4 5	6 8 9	CENT ERRORS IN ESTIMATION: ADE 4 5 6 7 8	TUAL MEAN LOS VALUE AND ADE ACTUAL MEAN LOS AC 15 3.50 6 9.96 7 15.53 8 17.09 9 9.68	UAL STANDARD DEVIATION ADE ACTUAL STD.DEV. A 1.04 5 1.33 6
COMPARATIVE		I.WEIGHTED PAY GRADE 4 5		II.PERCENT PAY GRADE 4 5 6 6	III.ACTUAL PAY GRADE 4 5 6 7 9	IV.ACTUAL PAY GRADE 4 5

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MODEL 2(INV. AND VOL.).	1974	COEFFICIENTS: INV. AND VOL. 0.5203 0.6270 0.8491 0.7145 0.7262	INV. AND VOL. 33.49 34.14 50.88 25.91 42.86	'S: ACT-EST(INV. AND VOL.) 0.17 0.17 0.13 0.03	OF ITS ESTIMATES: CT-EST(INV. AND VOL.) 0.01 0.25 0.05 -0.43
1(T.P. AND VOL.) AND	YEAR=1	OF MULTIPLE CORRELATION T.P. AND VOL. 0.6221 0.7019 0.8882 0.5372 0.6988 0.7331	ON: T.P. AND VOL. 42.46 31.64 83.33 39.90 50.48 64.29	ERRORS OF ITS ESTIMATE CT-EST(T.P. AND VOL.) 0.28 -0.34 0.19 0.86 0.80	OF LOS DISTR. AND ERRORS ACT-EST(T.P. AND VOL.) A 0.05 0.05 -0.69 -0.88 -0.29 0.65
STATISTICS ON MODEL	RA TING = 1500	AVERAGE OF SQUARES	ERRORS IN ESTIMATION	MEAN LOS VALUE AND ACTUAL MEAN LOS A(2.46 3.78 10.91 15.63 17.44	STANDARD DEVIATION ACTUAL STD.DEV. A 1.04 1.61 3.74 2.47 2.46
COMPARATIVE	R1	I.WEIGHTED PAY GRADE 4 5 6 6	II.PERCENT PAY GRADE 4 5 6 6	III.ACTUAL PAY GRADE 4 5 5 6	IV.ACTUAL PAY GRADE 4 5 6 6

COMPARATIVE STATISTICS ON MODEL 1(T.P. AND VOL.) AND MODEL 2(INV. AND VOL.).

972	COEFFICIENTS:	INV. AND VOL. 17.77 14.42 31.66 34.00 42.59	S: ACT-EST(INV. AND VOL.) 0.34 0.34 0.48 0.55 0.55
YEAR=1972	OF MULTIPLE CORRELATION OF T.P. AND VOL. 0.5021 0.7886 0.7828 0.7537 0.6480	T.P. AND VOL. 4.82 8.43 29.29 37.50 48.15	D ERRORS OF ITS ESTIMATES: ACT-EST(T.P. AND VOL.) AC 0.01 0.09 -0.29 0.70 -0.36
<i>RATING</i> =1800	AVERAGE OF SQUARES	ERRORS IN ESTIMATION:	MEAN LOS VALUE AND EF ACTUAL MEAN LOS ACT- 2.11 3.53 10.30 15.60 17.60 19.58
RA	I.WEIGHTED PAY GRADE 4 5 6	II.PERCENT PAY GRADE 4 5 6	III.ACTUAL PAY GRADE 4 5 6

0.40

0.43

3.82

5 9 1

1.04 2.01

STD.DEV.

ACTUAL

0.22

ACT-EST(INV. AND VOL.)
0.12

OF LOS DISTR. AND ERRORS OF ITS ESTIMATES:

STANDARD DEVIATION

IV.ACTUAL

PAY GRADE

ACT-EST(T.P. AND VOL.)

COMPARATIVE STATISTICS ON MODEL 1(T.P. AND VOL.) AND MODEL 2(INV. AND VOL.).

YEAR=1973

RATING=1800

COEFFICIENTS: INV. AND VOL. 0.5973 0.8324 0.7623 0.8043 0.5363	INV. AND VOL. 2.44 37.56 21.76 36.17 31.82	S: ACT-EST(INV. AND VOL.) -0.02 -0.21 0.09 0.51 -0.37	S OF ITS ESTIMATES: ACT-EST(INV. AND VOL.) - 0.01 - 0.44 0.02 - 0.34 - 0.34 0.66
: OF MULTIPLE CORRELATION	T.P. AND VOL. 12.69 41.44 34.26 54.26 54.26 80.00	ERRORS OF ITS ESTIMATE CT-EST(T.P. AND VOL.) 0.07 0.31 0.31 0.91	OF LOS DISTR. AND ERRORS ACT-EST(T.P. AND VOL.) A 0.09 0.146 0.27 0.37 0.21
AVERAGE OF SQUARES	ERRORS IN ESTIMATION	MEAN LOS VALUE AND ACTUAL MEAN LOS A(2.06 3.42 10.54 15.70 18.77	STANDARD DEVIATION ACTUAL STD.DEV. 0.96 1.70 4.08 2.56 2.56
I.WEIGHTED PAY GRADE 4 5 6 6	II.PERCENT PAY GRADE 5 5 6	III.ACTUAL PAY GRADE 4 5 6	IV.ACTUAL S PAY GRADE 4 5 5 6 6

APPENDIX 10 (cont'd).

COMPARATIVE STATISTICS ON MODEL 1(T.P. AND VOL.) AND MODEL 2(INV. AND VOL.)

h16	COEFFICIENTS: INV. AND VOL. 0.5664 0.8038 0.7959 0.7098 0.6087 0.4819	INV. AND VOL. 14.83 29.16 100.00 65.31 96.30	: CT-EST(INV. AND VOL.) 0.16 0.44 1.85 -0.92 -0.14 0.32	S OF ITS ESTIMATES: ACT-EST(INV, AND VOL,) 0.10 0.40 0.45 0.16
YEAR=1.9	OF MULTIPLE CORRELATION C T.P. AND VOL. 0.5249 0.7963 0.7718 0.6439 0.6375	7.P. AND VOL. 28.98 9.20 91.18 71.43 118.52	ERRORS OF ITS ESTIMATES 2T-EST(T.P. AND VOL.) A 0.36 -0.15 -1.56 -0.11 1.59	OF LOS DISTR. AND ERROR CT-EST(T.P. AND VOL.) 0.29 0.53 0.53 1.14
RATING = 1800	AVERAGE OF SQUARES	ERRORS IN ESTIMATION	MEAN LOS VALUE AND ACTUAL MEAN LOS A(1.94 3.29 10.60 15.51 18.44	STANDARD DEVIATION ACTUAL STD.DEV. A 1.07 1.53 4.11 3.25
R4	I.WEIGHTED PAY GRADE 4 5 6 6	II.PERCENT PAY GRADE 5 6	III.ACTUAL PAY GRADE 4 5 6 6 7	IV.ACTUAL S PAY GRADE 4 5 5 7

	E 3														ℷ				0				7.5				21				8	8	2	708		-	3.65
		ACT													6								7.8											708	5		$_{\odot}$
	E 8												6			↤	7	0	\leftarrow		0	0	117				10	6	15		8	2	3	1787	EVIATI	17.40	6.
1973		ACT		2		-									0	⇉	∞	0	7		6		7.5					7	13		9	2	†7	1790	2	\sim	0
YEAR=	E.7	EST		Н	2	Т	2		6		5	7	9	$_{\odot}$	3	5	2	9	7	628	⇉	⇉		8	6		7	10	9	†	က	1	⊣	3861	ND STA	15.41	.3
		ACT	3		⊣	⇉	7	7	7	9	9	9	3	\vdash	9	7	\sim	7	5		\sim	\leftarrow	72			9	±	寸	7	3	5	1	2	3862	UE	15,00	.3
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RATING		\circ	234	99	63	26	18	\leftarrow	00	∞	\vdash	$_{\infty}$	6	6									77		5	1								36427	2	3.91	-
	Εt	ES	16946	750	110	56	\vdash	7	2	0	0							89	83	9	⇉	ဇ	₩	₩										73528	CTUA	2.36	。2
		\mathcal{C}		39	296	9 /	7	$_{\odot}$	2	2								11	6	7	5	2	0											73529		2.47	ee °
	$PG \rightarrow$	ros	⊣	2	က	ℷ	2	9	7	8	6	10	11	12	13	14	15	16	17	18	19	2.0	2.1	2.2	23	24	2.5	26	27	2.8	29	30	31	32			

APPENDIX 11 (cont'd).

NUMBER OF ADVANCEMENTS, ACTUAL AND ESTIMATED VIA MODEL 2. RATING=300

9 EST 1 1 1	9
A C T 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	<i>S</i> .
E_{B} E_{ST} $E_$	26 DEVLATIONS
ACT 4 4 4 4 5 2 1 2 2 1 3 3 4 4 4 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	L 1,0
E7 EST EST 110 110 113 113 113 113 113 113	99 2
7 4 CT 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	98 VALUES AI
E6 EST 19 11 11 11 11 11 11 11 11 11 11	140
ACT 119 120 120 120 120 120 120 120 120 120 120	138 MEAN
E5 EST 129 304 11 12 12 11 11 11 11 11	690 ESTIMATED
7 P P P P P P P P P P P P P P P P P P P	688 AND
E4 EST 260 864 766 113 1	2017 ACTUAL
ACT 217 759 875 138 138 1	2017
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	28 30 31 32

2. NUMBER OF ADVANCEMENTS, ACTUAL AND ESTIMATED VIA MODEL RATING=1500

EST EST	₩	HH HH CO CO B H D	31 19.39 2.42
ACT	(H	нног н нест н н н н н н н н н н н н н н н н н н н	31 ONS. 19.68 3.45
E8 EST		1 1 + 3 7 + 3 3 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	91 EVIATI 16.79 2.27
ACT	ਜ ਜ ਜ ਜ	17 3 1 1 1 1 3 1 1 1 3 1 1 1 1 1 1 1 1 1	92 NDARD D. 17.09 2.50
E7 EST		31 17 10 10 11 11 11 12 11 12 13 14 14 15 16 17 17 17 17 17 17 17 17 17 17 17 17 17	162 ND STAN 15.86 2.75
ACT		22 22 11 10 10 11 11 10	161 LUES A 15.53 2.87
E6 EST 3 3 22 17 22 38 21		7 H H 20 20 20	188 <i>LOS VA</i> 9.89 3.60
ACT 12 10 23 21		1111379	188 ED MEAN 9.96 3.80
EST	7 3 3 8 9 7	H H N H	2239 STIMAT 3.24 1.60
ACT 195 1221 647 647 16 28 33	# H H B B	7 7 7	2238 AND E 3.50 1.33
E4 EST 1222 1990 1273 223 21 21 20 3			4757 ACTUAL 2.15 0.94
ACT 876 1585 1793 1793 429 22 22 30	ო -	Н	4760 2.45 1.04

APPENDIX 10 (cont'd.)

NUMBER OF ADVANCEMENTS, ACTUAL AND ESTIMATED VIA MODEL 2. YEAR = 1973RATING = 1800

E 9	EST															←	2	9	9	#	±	2	2		₩			(29	(
7	ACT														7		ဗ	7	2	10			~ 1	⊣			(₩	30	!
E8	EST												₽	2	က	5	6		11	2	9	±	2	←	[⊣						67	EVIATIONS
	ACT												1	#	9	2	9		11	7	8	-	2	2								99	4RD D
E7	EST									2	#	7	2	14	5	9		10	13	9	#	[-1										ħ6	ND STANDARD
7	ACT							 1		(-1	(2	9	10	7	9	23		17	6	2											1 6	SA
E6	EST				2	6	2.2			2.2						2	8	က	#	10	2							←				215	LOS VALUE
1	ACT				က		24			17						9	7	9	2	10	2	П										216	MEAN
E5	EST	6	9	332	4	51	38	29	20	æ	9	6	က	2																		968	STIMATED
	ACT	က	8	2			12			9	#	2	က							 1	←											006	AND E
Е4	S	9	717	9		⇉	9	10		₽																						1637	ACTUAL
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$PG \rightarrow$	ros	←1	2	က	7	5	9	7	8	6	10	11	12	13	14	15	16	17	18	19	20	2.1	2.2	23	2 4	25	56	27	2 2	6.7	3 0	32	

3.42 3.63 10.54 10.46 15.70 15.19 17.30 17.67 18.77 18.97

2.08

2.06

MEAN LOS VALUES OF ADVANCEMENTS AS PROVIDED BY MODEL 2 VS VOLUMES OF ADVANCETENTS

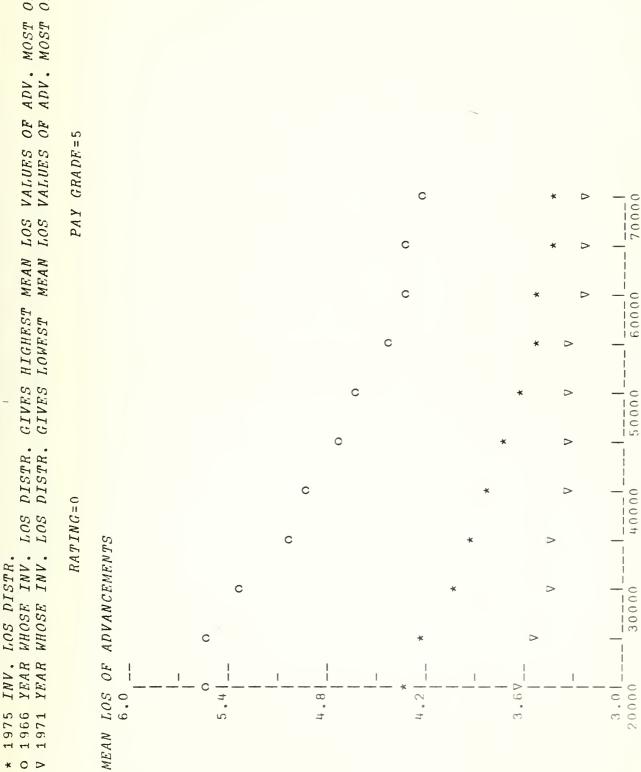
•	1975 é															
NG YEARS.	1974 A						۵	€	€0 [+	3				-	0004
FOLLOWING	1973	GRADE = 8					۵	€	♥ □	3 + :	> ⊃				-	0
OF THE	1972 U	PAY					3		₽		o p				-	3500
АТ ЕАСН	1971 T					٥			₩ <u>K</u>		+ 250	Э			_	00 3000 ADVANCEMENTS
NS FIXED	1970					c) *		Ψ⊠		+ °	Ð			_	2500 OF ADVAN
DISTRIBUTIONS	1969 []	RATING=0	[0					E			+		• • •		valges	2000 VOLUME
	1968	RAT	JEMENTS		, D	• ⊛		Ψ	<			•	+ °	Ð	_	0.0
WITH INVENTORY LOS	1967 V		OF ADVANCEM	. 1	13 *		ı	¥ 	∇	[-	+	B	<u>-</u>	1500
WITH	1966		MEAN LOS 18.675	- 0 0	18.225*	· w —	- ▽	17,775			- Œ	17,325		_ ¬	16.8757	1000

VOLUMES OF ADVANCEMENTS DISTRIBUTIONS: VALUES OF ADVANCEMENTS, AS PROVIDED BY MODEL 2, VS TOS WITH THREE DIFFERENT INVENTORY LOS MEAN

GIVES HIGHEST MEAN LOS VALUES OF ADV. MOST OFTEN OFTEN MEAN LOS VALUES OF ADV. MOST GIVES LOWEST LOS DISTR. LOS DISTR. WHOSE INV. LOS DISTR. INV. YEAR YEAR 1975 1966 1970 CD

PAY GRADE=4 RATING=0





VOLUME OF ADVANCEMENTS

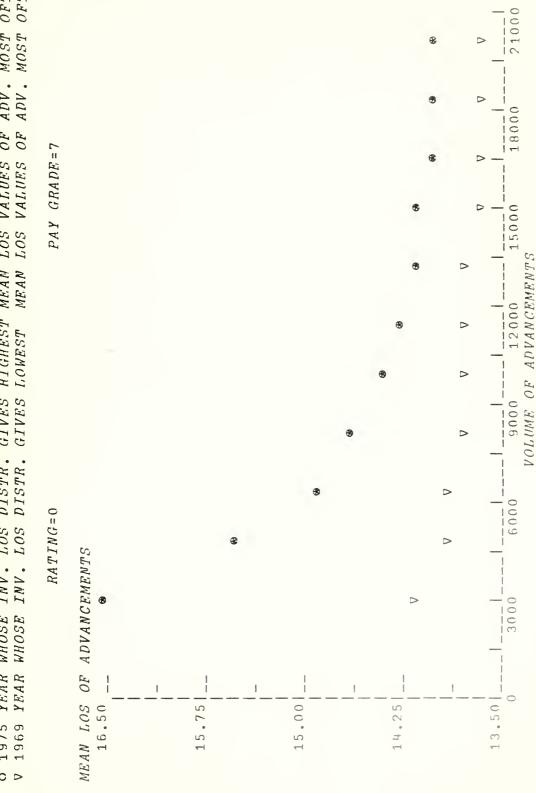
MEAN LOS VALUES OF ADVANCEMENTS, AS PROVIDED BY MODEL 2, VS. VOLUMES OF ADVANCEMENTS WITH THREE DIFFERENT INVENTORY LOS DISTRIBUTIONS:

OFTEN OFTEN MOSTLOS VALUES OF ADV. MOST MEAN LOS VALUES OF ADV. MEAN HIGHESTWHOSE INV. LOS DISTR. GIVES LOWEST GIVESLOS DISTR. WHOSE INV. LOS DISTR. INV. YEAR YEAR * 1975 O 1966 V 1970 1975

C * > 30000 PAY GRADE=6 C * > 26000 C * > C * > 22000 0 * > C * > 18000 C * > 14000 C * > RATING=0 MEAN LOS OF ADVANCEMENTS C 10000 0 * > C * > ī ı 6000 8.7 9.9 6.3 10.5

MEAN LOS VALUES OF ADVANCEMENTS, AS PROVIDED BY MODEL 2, VS. VOLUMES OF ADVANCEMENTS WITH THREE DIFFERENT INVENTORY LOS DISTRIBUTIONS:

YEAR WHOSE INV. LOS DISTR. GIVES HIGHEST MEAN LOS VALUES OF ADV. MOST OFTEN YEAR WHOSE INV. LOS DISTR. GIVES LOWEST MEAN LOS VALUES OF ADV. MOST OFTEN LOS DISTR. * 1975 INV. 1969



MEAN LOS VALUES OF ADVANCEMENTS, AS PROVIDED BY MODEL 2, VS. VOLUMES OF ADVANCEMENTS

	OF TEN OF TEN
	MOST MOST
	ADV. ADV.
	OF OF
TIONS:	MEAN LOS VALUES OF ADV. MOST MEAN LOS VALUES OF ADV. MOST
PRIBU	T08
SIQ :	MEAN MEAN
'INVENTORY LOS DISTRIBUTIONS:	
INVEN	GIVES
DIFFERENT	LOS DISTR. GIVES HIGHESI LOS DISTR. GIVES LOWEST
Gen.	703 108
I THREI	DISTR. E INV.
WITH	LOS DI WHOSE WHOSE
	INV. YEAR YEAR
	1975 1967 1972
	* 0 >

PAY GRADE=8

RATING=0

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		C		*	C	>	I
		C		*		>	
EMENTS		C		*		٥	0
OF ADVANCEMENTS		0		×		٥	-1-1500
MEAN LOS OF	'0-	18.225	×	17.775	17.325	>	16.875
MEAN		16		17	17		16

MEAN LOS VALUES OF ADVANCEMENTS, AS PROVIDED BY MODEL 2, VS. VOLUMES OF ADVANCEMENTS WITH THREE DIFFERENT INVENTORY LOS DISTRIBUTIONS:

LOS VALUES OF ADV. MOST OFTEN LOS VALUES OF ADV. MOST OFTEN 2100 C * > 0 PAY GRADE=9 C 0 VOLUME OF ADVANCEMENTS 0 INV. LOS DISTR.
YEAR WHOSE INV. LOS DISTR. GIVES HIGHEST MEAN
YEAR WHOSE INV. LOS DISTR. GIVES LOWEST MEAN C 0 0 \triangleright O \triangleright 009 RATING=00 \triangleright MEAN LOS OF ADVANCEMENTS 0 300 19,575 20.025 19,125 20.475 1973 0 ٥

APPENDIX 13 (cont'd).

MEAN LOS VALUES OF ADVANCEMENTS, AS PROVIDED BY MODEL 2, VS. VOLUMES OF ADVANCEMENTS WITH THREE DIFFERENT INVENTORY LOS DISTRIBUTIONS:

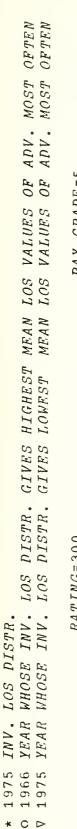
GIVES HIGHEST MEAN LOS VALUES OF ADV. MOST OFTEN MEAN LOS VALUES OF ADV. MOST OFTEN GIVES LOWEST WHOSE INV. LOS DISTR. LOS DISTR. LOS DISTR. WHOSE INV. INV. YEAR YEAR Л 1974 * 1975 0 1968

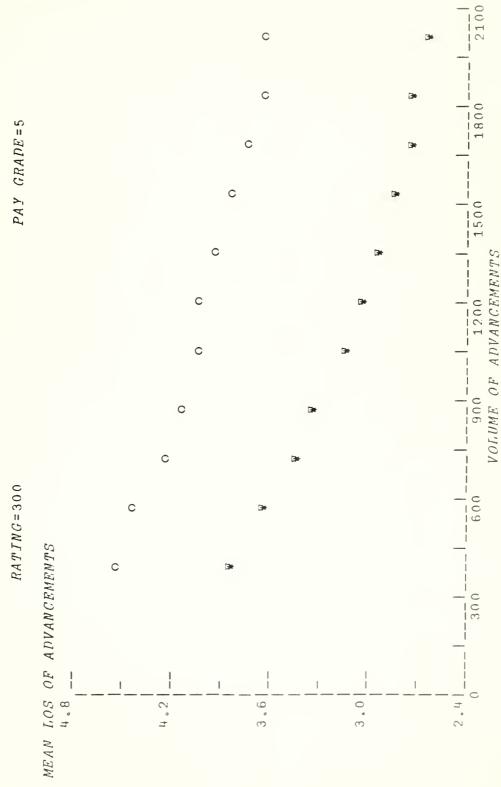
PAY GRADE=4

RATING = 300

4000 C C 3500 C 0 3000 DUNAMADUNATUR AD AMILION C 0 2500 C C MEAN LOS OF ADVANCEMENTS C 1500 0 * > ī 1.801_ 2.52 2.28 2.04

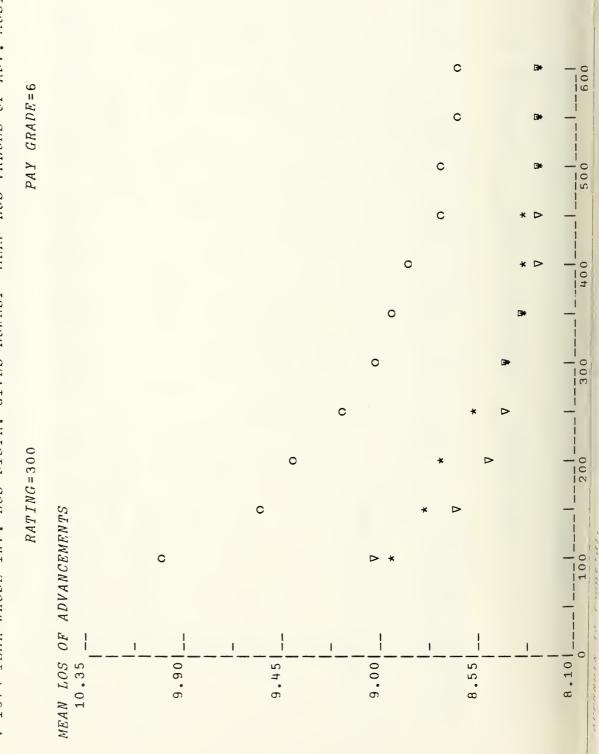
MEAN LOS VALUES OF ADVANCEMENTS, AS PROVIDED BY MODEL 2, VS. VOLUMES OF ADVANCEMENTS WITH THREE DIFFERENT INVENTORY LOS DISTRIBUTIONS:





APPENDIX 13 (cont'd).

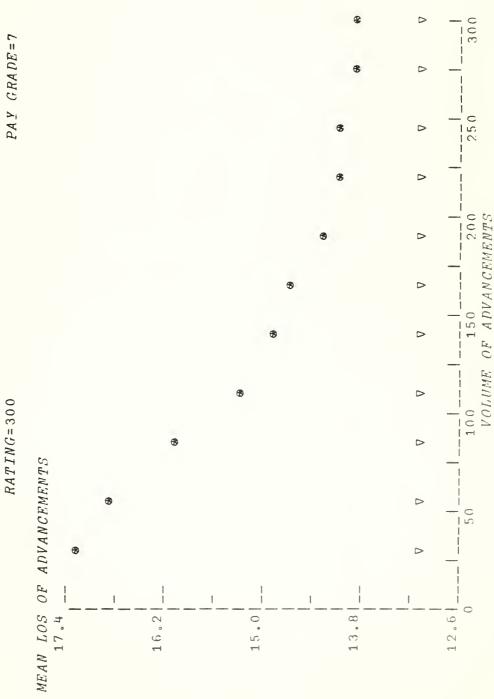
MEAN LOS VALUES OF ADVANCEMENTS, AS PROVIDED BY MODEL 2, VS. VOLUMES OF ADVANCEMENTS US NITH THREE DIFFERENT INVENTORY LOS DISTRIBUTIONS: GIVES HIGHEST MEAN LOS VALUES OF ADV. MOST OFTEN GIVES LOWEST MEAN LOS VALUES OF ADV. MOST OFTEN WHOSE INV. LOS DISTR. WHOSE INV. LOS DISTR. WHOSE INV. LOS DISTR. YEAR YEAR INV. 1968 1974 1975 * C D



MEAN LOS VALUES OF ADVANCEMENTS, AS PROVIDED BY MODEL 2, VS. VOLUMES OF ADVANCEMENTS
WITH THREE DIFFERENT INVENTORY LOS DISTRIBUTIONS:

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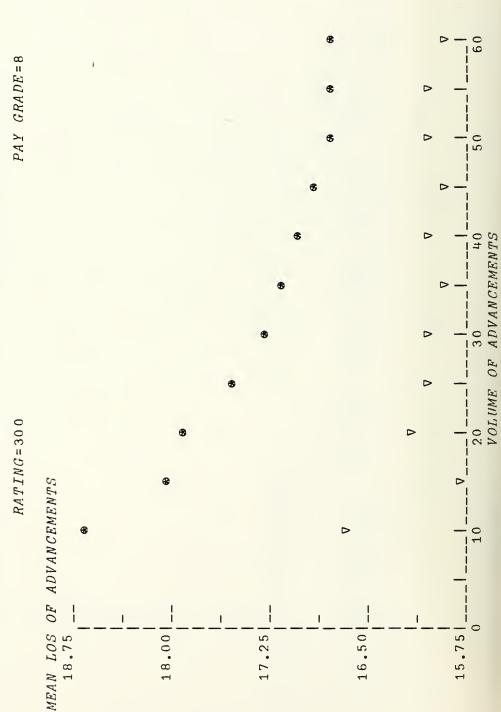
LOS DISTR. GIVES HIGHEST MEAN LOS VALUES OF ADV. MOST OFTEN WHOSE INV. LOS DISTR. GIVES HIGHEST WHOSE INV. LOS DISTR. GIVES LOWEST LOS DISTR. INV. YEAR YEAR * 1975 O 1975



APPENDIX 13 (cont'd).

MEAN LOS VALUES OF ADVANCEMENTS, AS PROVIDED BY MODEL 2, VS. VOLUMES OF ADVANCEMENTS WITH THREE DIFFERENT INVENTORY LOS DISTRIBUTIONS:

MEAN LOS VALUES OF ADV. MOST OFTEN MEAN LOS VALUES OF ADV. MOST OFTEN GIVES HIGHEST INV. LOS DISTR.
YEAR WHOSE INV. LOS DISTR. GIVES HIGHEST
YEAR WHOSE INV. LOS DISTR. GIVES LOWEST O 1975 V 1969



MOST OFTEN WHOSE INV. LOS DISTR. GIVES HIGHEST MEAN LOS VALUES OF ADV. YEAR WHOSE INV. LOS DISTR. GIVES LOWEST LOS DISTR. INV. YEAR 1970 1975 1967 0 0

MEAN LOS VALUES OF ADV. MOST OFTEN 8 0 PAY GRADE=9 C * **>** 0 \triangleright C \triangleright 0 \triangleright C \triangleright RATING = 300С \triangleright MEAN LOS OF ADVANCEMENTS C \triangleright 0 21.0 18.0 16,5 19.5 15.0

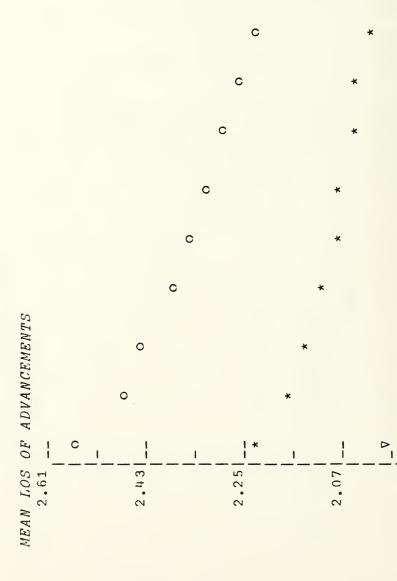
VOLUME OF ADVANCEMENTS

APPENDIX 13 (cont'd).

MEAN LOS VALUES OF ADVANCEMENTS, AS PROVIDED BY MODEL 2, VS. VOLUMES OF ADVANCEMENTS WITH THREE DIFFERENT INVENTORY LOS DISTRIBUTIONS:

MOSTVALUES OF ADV. MOST GIVES HIGHEST MEAN LOS VALUES OF ADV. MEAN LOS LOS DISTR, GIVES LOWEST LOS DISTR. WHOSE INV. WHOSE INV. LOS DISTR. YEAR YEAR * 1975 0 1966 1975 Λ 1971

RATING=1500 PAY GRADE=4



C

C

5625

3375 4125 4875 VOLUME OF ADVANCEMENTS

2625

1875

1.89

0

MEAN LOS VALUES OF ADVANCEMENTS, AS PROVIDED BY MODEL 2, VS. VOLUMES OF ADVANCEMENTS WITH THREE DIFFERENT INVENTORY LOS DISTRIBUTIONS:

OFTEN WHOSE INV. LOS DISTR. GIVES HIGHEST MEAN LOS VALUES OF ADV. MOST OFTEN MEAN LOS VALUES OF ADV. MOST WHOSE INV. LOS DISTR. GIVES LOWEST LOS DISTR. INV. YEAR YEAR O 1966 1971



APPENDIX 13 (cont'd).

MEAN LOS VALUES OF ADVANCEMENTS, AS PROVIDED BY MODEL 2, VS. VOLUMES OF ADVANCEMENTS WITH THREE DIFFERENT INVENTORY LOS DISTRIBUTIONS:

OFTEN WHOSE INV. LOS DISTR. GIVES HIGHEST MEAN LOS VALUES OF ADV. MOST WHOSE INV. LOS DISTR. GIVES LOWEST MEAN LOS VALUES OF ADV. MOST LOS DISTR. INV. YEAR YEAR 1975 0 1975 1970 \triangleright

RATING=1500 PAY GRADE=6

€ ▷ 8 VOLUME OF ADVANCEMENTS 0 **D** 8 8 \triangleright MEAN LOS OF ADVANCEMENTS \triangleright \triangleright 9.45 10,35 8,55 7.65

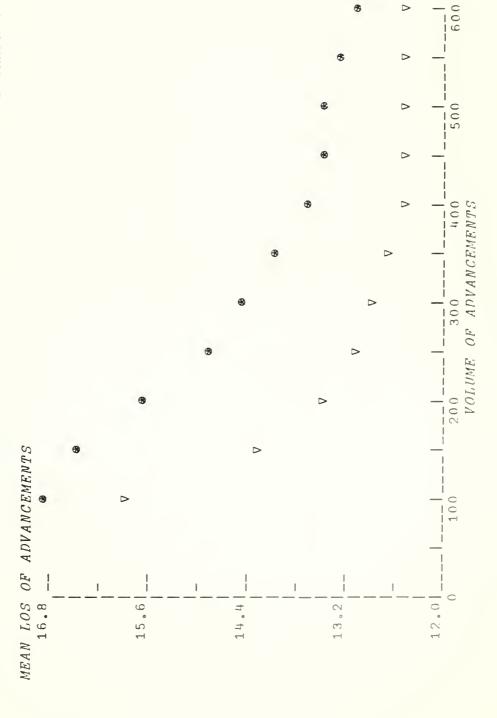
2000

8 D

MEAN LOS VALUES OF ADVANCEMENTS, AS PROVIDED BY MODEL 2, VS. VOLUMES OF ADVANCEMENTS
WITH THREE DIFFERENT INVENTORY LOS DISTRIBUTIONS:

LOS VALUES OF ADV. MOST OFTEN MEAN LOS VALUES OF ADV. MOST OFTEN MEAN GIVES HIGHEST GIVES LOWEST WHOSE INV. LOS DISTR. WHOSE INV. LOS DISTR. LOS DISTR. INV. YEAR YEAR 0 1975 V 1967

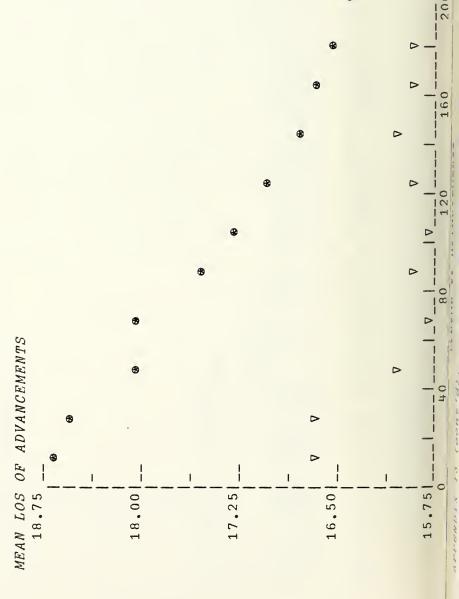
RATING=1500 PAY GRADE=7



MEAN LOS VALUES OF ADVANCEMENTS, AS PROVIDED BY MODEL 2, VS. VOLUMES OF ADVANCEMENTS WITH THREE DIFFERENT INVENTORY LOS DISTRIBUTIONS:

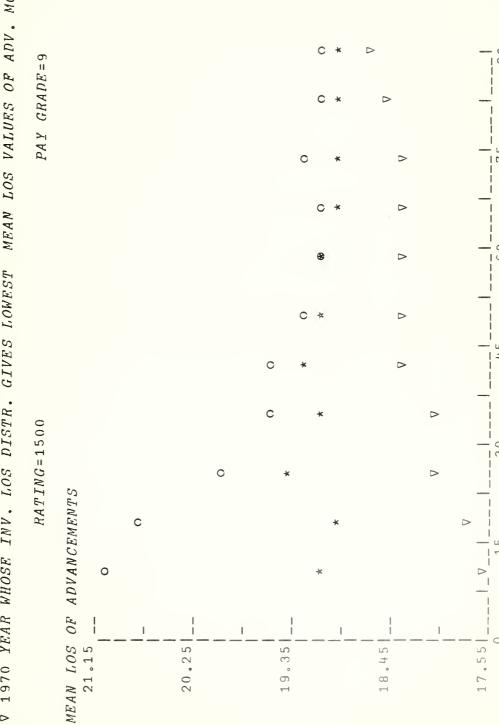
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YEAR WHOSE INV. LOS DISTR. GIVES HIGHEST MEAN LOS VALUES OF ADV. MOST OFTEN
YEAR WHOSE INV. LOS DISTR. GIVES LOWEST MEAN LOS VALUES OF ADV. MOST OFTEN 1975 * 1975 1970 C **D**

RATING=1500 PAY GRADE=8



MEAN LOS VALUES OF ADVANCEMENTS, AS PROVIDED BY MODEL 2, VS. VOLUMES OF ADVANCEMENTS
WITH THREE DIFFERENT INVENTORY LOS DISTRIBUTIONS:

LOS VALUES OF ADV. MOST OFTEN LOS VALUES OF ADV. MOST OFTEN GIVES HIGHEST MEAN GIVES LOWEST MEAN LOS DISTR. WHOSE INV. LOS DISTR. WHOSE INV. LOS DISTR. INV. YEAR YEAR 0 1967 * 1975 V 1970



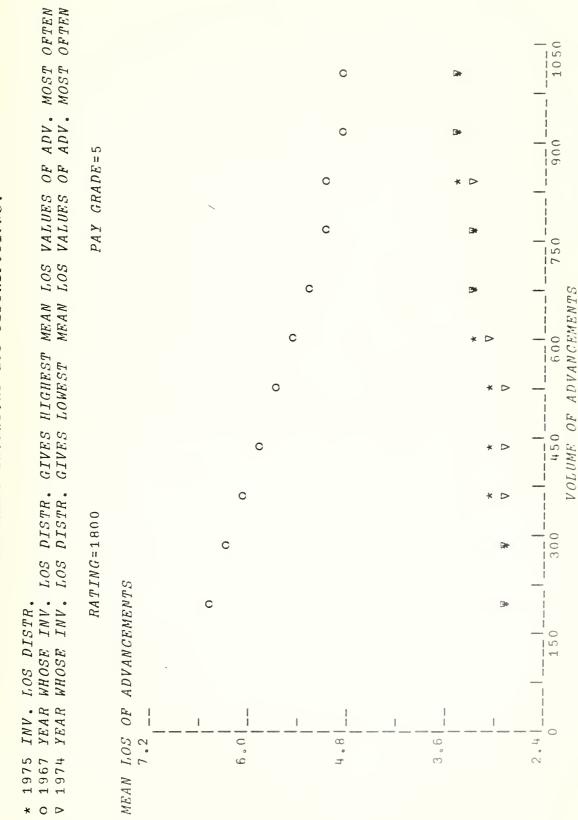
VOLUME OF ADVANCEMENTS

APPENDIX 13 (cont'd).

MEAN LOS VALUES OF ADVANCEMENTS, AS PROVIDED BY MODEL 2, VS. VOLUMES OF ADVANCEMENTS WITH THREE DIFFERENT INVENTORY LOS DISTRIBUTIONS:

MEAN LOS VALUES OF ADV. MOST OFTEN MEAN LOS VALUES OF ADV. MOST OFTEN PAY GRADE=4 С * D C * > 1900 C 0 VOLUME OF ADVANCEMENTS C \triangleright LOS DISTR. GIVES HIGHEST GIVES LOWEST 0 * 0 C WHOSE INV. LOS DISTR. RATING=1800 0 C MEAN LOS OF ADVANCEMENTS WHOSE INV. LOS DISTR. 0 1100 0 YEAR YEAR 3.00-006 1.8 2.7 2.4 2.1 1975 1974 1967 0 0

MEAN LOS VALUES OF ADVANCEMENTS, AS PROVIDED BY MODEL 2, VS. VOLUMES OF ADVANCEMENTS WITH THREE DIFFERENT INVENTORY LOS DISTRIBUTIONS:



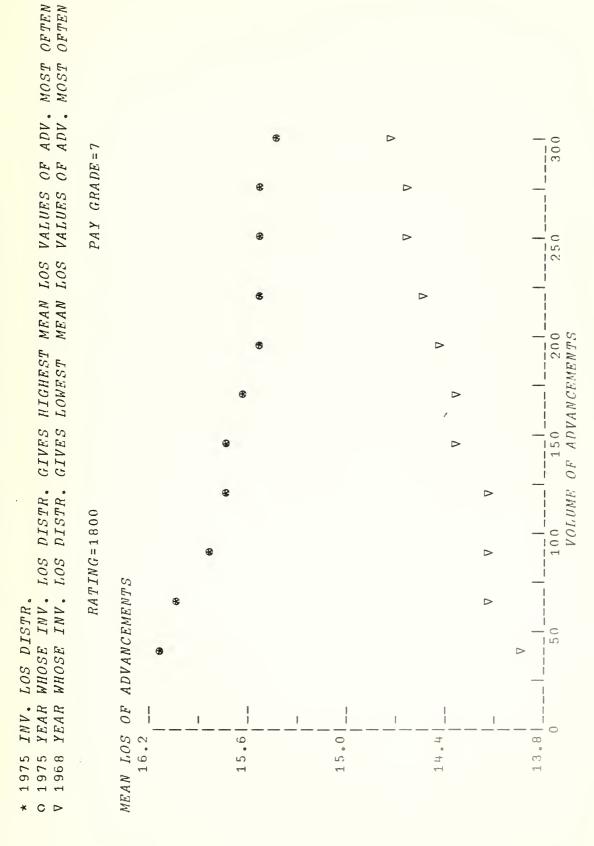
MEAN LOS VALUES OF ADVANCEMENTS, AS PROVIDED BY MODEL 2, VS. VOLUMES OF ADVANCEMENTS WITH THREE DIFFERENT INVENTORY LOS DISTRIBUTIONS:

WHOSE INV. LOS DISTR. GIVES HIGHEST MEAN LOS VALUES OF ADV. MOST OFTEN OFTEN MEAN LOS VALUES OF ADV. MOST GIVES LOWEST YEAR WHOSE INV. LOS DISTR. LOS DISTR. INV. YEAR 1974 1975 C D

PAY GRADE=6 RATING = 1800



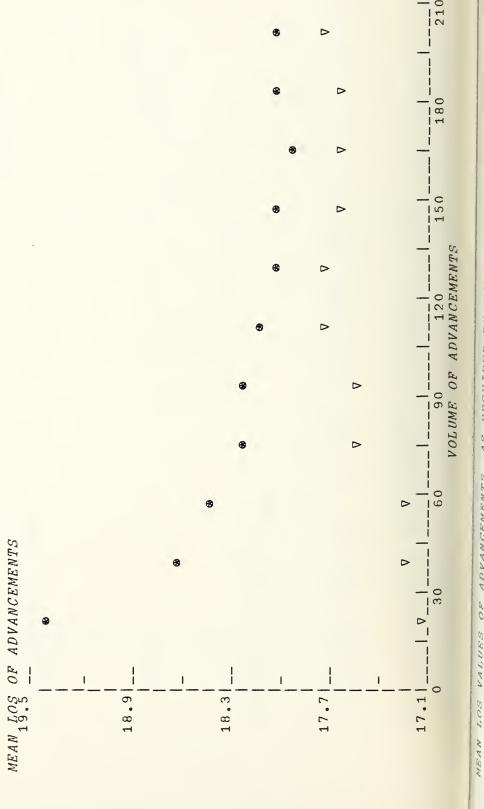
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MEAN LOS VALUES OF ADVANCEMENTS, AS PROVIDED BY MODEL 2, VS. VOLUMES OF ADVANCEMENTS WITH THREE DIFFERENT INVENTORY LOS DISTRIBUTIONS:

OFTEN GIVES HIGHEST MEAN LOS VALUES OF ADV. MOST OFTEN VALUES OF ADV. MOST MEAN LOS GIVES LOWEST WHOSE INV. LOS DISTR. WHOSE INV. LOS DISTR. LOS DISTR. INV. YEAR YEAR0 1975 * 1975 V 1971

PAY GRADE=8 RATING = 1800



LOS DISTR. GIVES HIGHEST MEAN LOS VALUES OF ADV. MOST OFTEN OFTENMEAN LOS VALUES OF ADV. MOST \triangleright PAY GRADE=9 \triangleright VOLUME OF ADVANCEMENTS 0 \triangleright WHOSE INV. LOS DISTR. GIVES LOWEST 0 \triangleright C \triangleright С ٥ RA TING=1800 C \triangleright OF ADVANCEMENTS LOS DISTR. WHOSE INV. C C \triangleright YEAR YEAR 1 MEAN LOS 17.1 22.5 20.7 18.9 24,3 1973 1975 1970 С \triangleright

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