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10th ANNUAL CMMI TECHNOLOGY CONFERENCE AND USER GROUP Tutorial Session

"Investigation, Measures, and Lessons Learned About the Relationship Between CMMI Process Capability and Project or Program Performance"

Denver, CO

15 November 2010

Monday, November 15, 2010

TRACK 1

• 11203 - CMMI® V1.3 and Architecture, Dr. Lawrence Jones, Software Engineering Institute

TRACK 2

• 11288 - Strategic Technology and Operational Risk Management (STORM), Mr. Kobi Vider, K.V.P Consulting

TRACK 3

 11151 - Making Process Improvement Work - Tying Improvement and CMMI® Directly to What You Care About, Mr. Neil Potter, The Process Group

TRACK 5

- 11262 SPI Manifesto -Values and Principles, Mr. Tim Kasse, Kasse Initiatives, LLC
- 11263 Effective Technology Transition Techniques That Make Process Improvement Happen, Mr. Tim Kasse, Kasse Initiatives, LLC

Making Process Improvement Work

Tying Improvement and CMMI® Directly to What You Care About

Neil Potter Mary Sakry

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Agenda - 1

1.	. Introduction					
2.	De	veloping a Plan				
	—	Scope the Improvement				
	_	Exercise				
	_	Develop an Action Plan				

Agenda - 2

3.	Implementing the Plan					
	_	Sell Solutions Based on Needs				
	—	Work with the Willing and Needy First				
4.	Checking Progress					
	_	Are We Making Progress on the Goals?				
	_	Are We Making Progress on Our Improvement Plan?				
	—	Are We Making Progress on the Improvement Framework?.				
	—	What Lessons Have We Learned So Far?				



Introduction



The "Classic" Approach to Pl **Business** goals **Process-centric** improvement **Business** -SEI CMMI problems -ISO9001 - Bellcore **Processes** It can work! – High risk of failure

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Starting point



A Solution Processes Business Goal-problem-centric problems improvement **Business Goals and problems** goals can be used to scope and sequence the improvement effort

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Frameworks

- Frameworks provide an optional source of improvement ideas, e.g.,
 - Life cycle
 - -SEI CMMI
 - -ISO9001
 - Bellcore
- In this workshop, either use:
 - No framework
 - Current organization's life cycle and defined practices
 - Published framework





Developing a Plan

"Unplanned process improvement is wishful thinking." —Watts Humphrey, *Managing the Software Process*

Developing a Plan

- Scope the Improvement
 - 1. Establish plan ownership
 - 2. State the major goals and problems
 - 3. Group the problems related to each goal
 - 4. Ensure that the goals and problems are crystal clear and compelling
 - 5. Set goal priorities
 - 6. Derive metrics for the goals
- Develop an Action Plan
- Determine Risks and Plan to Mitigate

1. Establish Plan Ownership

- The plan meets the owner's needs, e.g.,
 Business goals and problems
- The owner can be a project manager, program manager, senior manager, or division head
- The primary owner ≠ EPG or QA group
 - Support functions can share ownership
- Different individuals can be responsible for each section of the plan

EPG = engineering process group QA = quality assurance group

2. State the Major Goals and Problems -1

Example Goals

- **1. Create predictable schedules**
- 2. Successfully deliver product X
- 3. Reduce rework
- 4. Improve the performance of our core product
- 5. Keep customers happy
- 6. Keep making a profit

State the Major Goals and Problems - 2

Example Problems

- 1. Need better requirements. Requirements tracking not in place. Changes to requirements are not tracked; code does not match specification at test time.
- 2. Management direction unclear for product version 2.3. Goals change often.
- 3. Quality department does not have training in product and test skills.
- 4. Unclear status of changes.
- 5. Lack of resources and skills allocated to design.
- 9. Defect repairs break essential product features.
- 10. Wrong files (for example, dynamic link libraries) are put on CD. Unsure of the correct ones.
- 11. Revising the project plan is difficult. Items drop off, new things are added, plan is out of date.
- 12. We don't understand our capacity and do not have one list of all the work we have to do.
- 13. Schedule tracking and communication of changes to affected groups is poor.
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3. Group the Problems Related to Each Goal -1

• Simplify the list by grouping the problems that prevent each goal from being achieved.

Goal	Problem	Problem Description
1. CreateProblem 11predictableschedules		Revising the project plan is difficult. Items drop off, new things are added, plan is out of date.
	Problem 12	We don't understand our capacity and do not have one list of all the work we have to do.
	Problem 13	Schedule tracking and communication of changes to affected groups is poor.

Group the Problems Related to Each Goal - 2

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Goal	Problem	Problem Description
2. Successfully deliver product X	Problem 1	Need better requirements. Requirements tracking not in place. Changes to requirements are not tracked; code does not match specification at test time.
	Problem 2	Management direction unclear for product version 2.3. Goals change often.

GR(Ensure That the Goals and Problems Are Compelling - 2

- Example goals that are not compelling:
 - Document all processes.

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- Develop a detailed life cycle.
- Establish a metrics program.

• Example goals that are more compelling:

- Deliver product X by Dec 15th.
- Increase product quality to a maximum of 10 defects per release, gaining back customers X, Y, and Z, and increasing our market share by 10 percent.
- Reduce rework to 5 percent of project effort. Use that time to create new product Y.
- Improve schedule prediction to \pm 5-day accuracy, eliminating forced cancellation of vacations.



Ensure That the Goals and Problems Are Crystal Clear

Original Goals	Goals Reworded for Clarity
1. Create predictable schedules	Meet all our cost and schedule commitments
2. Successfully deliver product X	Deliver product X by mm/dd/yy
3. Reduce rework	Reduce rework to less than 20 percent of total project effort
4. Improve the performance of our core product	Improve the performance of our core product (target to be defined)
5. Keep customers happy	Achieve customer rating of 9/10 on product evaluation form
6. Keep making a profit	Keep profits at 15 percent (and costs at the same level as last year)

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Using the Approach for a Single Project

What is your goal?

Reduce product development cycle to six to nine months for product X.

What is preventing you from achieving the goal?

- 1. Changing requirements.
- 2. Loss of resources; difficult to replace people with specialized skills who leave the project.
- 3. Too many features for the six- to nine-month development cycle.
- 4. Poor quality of incoming code from other groups.
- 5. Inadequate availability of test equipment.
- 6. Lack of visibility within each life cycle phase. It is difficult to know whether we are ahead or behind schedule.
- 7. Don't always have the resources available to complete the planned work.
- 8. Difficult to find defects early.

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Exercise: Scope the Improvement



1. Form project teams

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- 2. Determine the primary business goals and problems of your group
 - Simplify the list of goals and problems by grouping the related problems under each goal
 - Verify that the scope of your improvement program is compelling
 - » If not, ask: Why do I want to achieve these goals?

3. Discuss lessons learned

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Result:

	What is your goal?	3
Wh	at is your goal?	2
What	is your goal?	1
Re	duce product development cycle to six to nine months for product X	I
What i	is preventing you from achieving the goal?	
1.	Changing requirements	
2.	Loss of resources; difficult to replace people with specialized skills who leave the project	
3.	Too many features for the six- to nine-month development cycle	
4.	Poor quality of incoming code from other groups	
5.	Inadequate availability of test equipment	
6.	Lack of visibility within each life cycle phase. It is difficult to know whether we are ahead or behind schedule	
7.	Don $ ilde{\Phi}$ always have the resources available to complete the planned work	
8.	Difficult to find defects early	

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Developing a Plan

- Scope the Improvement
- Develop an Action Plan
 - 1. Enumerate actions using brainstorming and a process framework
 - 2. Organize the action plan based on the goals and problems
 - 3. Add placeholders for checking progress and taking corrective action

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• Determine Risks and Plan to Mitigate



Develop an Action Plan

- Develop an Action Plan
 - 1. Enumerate actions using brainstorming and a process framework
 - » 1a. What actions are needed to address the problems and achieve the goals?
 - » 1b. If a process improvement framework is being used, which elements will help the problems and goals listed?
 - 2. Organize the action plan based on the goals and problems
 - 3. Add placeholders for checking progress and taking corrective action

1a. Actions for Two of the Problems -1

Problem	What actions are needed to address the problems and achieve the goals?
1. Changing requirements	Baseline the requirements before design commences
	Only allow changes to the application interface, not to the kernel routines
	Improve the library control system to minimize version control errors
	Investigate requirements management tools

1b. Framework Elements for Two of the Problems - 1 Reworded for clarity

Problem	Which elements will help the problems and goals listed?
1. Changing requirements	Develop an understanding with the requirements providers on the meaning of the requirements. (REQM sp1.1)
	Assign responsibility and authority for performing the REQM process. (REQM gp2.4)
	Track change requests for the configuration items. (CM sp2.1)

REQM = Requirements Management. CM = Configuration Management

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Progress on Chosen Framework -1

Example Goals

- 1. Create predictable schedules
- 2. Successfully deliver product X
- 3. Reduce rework
- 4. Improve the performance of our core product
- 5. Keep customers happy
- 6. Keep making a profit

95% map to Level 2

Example Problems

- Need better requirements. Requirements tracking not in place. Changes to requirements are not tracked; code does not match specification at test time.
- 2. Management direction unclear for product version 2.3. Goals change often.
- 3. Quality department does not have training in product and test skills.
- 4. Unclear status of changes.
- 5. Lack of resources and skills allocated to design.
- 9. Defect repairs break essential product features.
- 10. Wrong files (for example, dynamic link libraries) are put on CD. Unsure of the correct ones.
- 11. Revising the project plan is difficult. Items drop off, new things are added, plan is out of date.
- 12. We don $\tilde{\Phi}$ understand our capacity and do not have one list of all the work we have to do.
- 13. Schedule tracking and communication of changes to affected groups is poor.



Progress on Chosen Framework -2



What to Do With the Remaining Elements?

- Put each to good use
 - -What problem could it solve?
- Declare them not applicable
 - –Check with your appraiser / auditor!
- Meet the letter of the law



2. Organize the Action Plan

Action Plan Owner:					
Primary Goal and Intermediate Goals (The result you want)	Purpose of Goal (Why do you want to achieve this goal?)	Actions	Priority (*=essential)	Time Estimate	Who
PRIMARY GOAL 1	PURPOSE OF PRIMARY GOAL 1				
Small intermediate goal (based on problem statement)	Purpose of small intermediate goal	Action	1*		
		Action	2*		
		Action	3		
		Action	4		
Next intermediate goal	Purpose of next intermediate goal	Action	1*		

Template is available at www.processgroup.com/bookinfo.htm.

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Example Improvement Plan - 1

Primary Goal and	Purpose of Goal	Actions	Priority
(The results you want)	want to achieve the goal?)		(*-essential)
Reduce product development cycle to six to nine months for product X.	Deliver earlier than competition.		
Manage changing requirements (based on problem 1).	Prevent schedule slips resulting from expensive scope changes.	Only allow changes to the application interface, not the kernel routines.	1*
		Assign responsibility and authority for performing the REQM process.	2*
	×	Check progress and take corrective action .	-
Step 3: Add plac	eholder	Improve the library control system to minimize version control errors.	3
for checking pro	gress and	Investigate requirements management tools.	
taking corrective action		Track change requests for the configuration items.	4
		Develop an understanding with the requirements providers on the meaning of the requirements .	5
		Baseline the requirements before design commences.	6

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Summary - Developing a Plan

- All improvements are tied to specific needs of the organization
- Goals and problems help the organization identify which pieces of an improvement framework to implement next
- Goals and problems establish the scope and context for each improvement
 - When a problem has been solved or a goal addressed, a team can stop defining the process or standard
- Practitioners and managers are motivated to work on improvement because the effort is directed toward the group's needs

Implementing the Plan

"Proving that the true skeptics are indeed truly skeptical achieves nothing, except that you've dented your pick and probably permanently diminished your credibility (and failed to appreciate the vital importance of building a fragile momentum)."

—Tom Peters, A Passion for Excellence



What Too Often Happens

- A (big) process document is written
- The improvement team assumes it is done and deployment is "just give it to the people"
- The process is "deployed"
- The process is ignored, or significant resistance occurs
- The organization gives up or continues to struggle

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Mr. Process

The Selling Aspect of Getting People to Change

 What did the sales person do in your best sales experience?



Individuals Want to be Understood First and Then Have Their Problems Solved



How to Use Selling



- Forget what you are selling
- Understand what the customer wants in his/her terms

- Problems and goals

- Determine the **match** with what you have and what the customer wants
- **Solve** the customer's problem
 - may be a standard or customized solution
Work with the Willing and Needy First

- A planned and staged approach:
 - Builds momentum
 - Leverages
 success stories
 - Provides
 feedback to refine
 the solution(s)
 - Easier to manage



What Stages?



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How are the Groups Determined?



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Three Uses of the Adoption Curve

- Increase the speed of deployment by determining with whom to work and in which order
- 2. Reduce the risk of failure by building and deploying the solution in increments
- 3. Determine when to develop a policy and issue an edict

Summary: Implementing the Plan

• Don't go after the hardest nut (laggard) first



- Focus on real needs (who needs what, when)
- The process provider needs to be flexible and provide appropriate, timely solutions
- PI is not about documentation
- Management can lead

Checking Progress

"You can design a measurement system for any conclusion you wish to draw."

—Gerald Weinberg, Quality Software Management

Checking Progress

- Are We Making Progress on the Goals?
- Are We Making Progress on Our Improvement Plan?
- Are We Making Progress on the Improvement Framework?
- What Lessons Have We Learned So Far?

Goal: Meet all Our Cost and Schedule Commitments



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Goal: Reduce Rework to Less Than 20 Percent of Total Project Effort - 1



Goal: Reduce Rework to Less Than 20 Percent of Total Project Effort -2

Java/C++ Inspections – Severity 1 + Severity 2 Defects per Thousands of Lines of Code



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Goal: Reduce Rework to Less Than 20 Percent of Total Project Effort - 3

Code Inspection Defect De



Are we Making Progress on Our Improvement Plan?



Trend diagram tracking goal and intermediate goal completion

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Are We Making Progress on the Improvement Framework? -1

Method 1: Count actions that are from the framework

Primary Goal and Intermediate Goals (The results you want)	Purpose of Goal (Why do you want to achieve the goal?)	Actions	Priority (*=essential)
Reduce product development cycle to six to nine months for product X.	Deliver earlier than competition.		
Manage changing requirements (based on problem 1).	Prevent schedule slips resulting from expensive scope changes.	Only allow changes to the application interface, not the kernel routines.	1* /
		Assign responsibility and authority for performing the REQM process.	^{2*} V
		Check progress and take corrective action.	
		Improve the library control system to minimize version control errors.	3
		Investigate requirements management tools.	
		Track change requests for the configuration items.	4 V
		Develop an understanding with the requirements providers on the meaning of the requirements .	5 🗸
		Baseline the requirements before design commences.	6

Are We Making Progress on the Improvement Framework? -2

Method 2: Conduct a mini-assessment to establish adoption of practices*

Purpose:

• To evaluate improvement progress and make necessary adjustments

Method:

- Develop a checklist for a verbal interview with each project
- Conduct interviews with each project (2-3 times per year)

*Potter, N., Sakry, M., "Making Process Improvement Work - A Concise Action Guide for Software Managers and Practitioners," Appendix F. Addison-Wesley, 2002.



Mini-assessment



Version 2.3

Example Mini-assessment Data - 1



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Example Mini-assessment Data - 2

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What Lessons Have we Learned so Far?

- Invite people who are willing to be frank and candid
 - e.g., PI users, skeptics, managers
- Select a good objective facilitator
- Two hours or less to avoid team fatigue



Lessons learned agenda

- 1. Clarify the scope of the session [10 mins]
- 2. Determine strengths (what went well) [20 mins]
- 3. Determine areas for improvement [30 mins]
- 4. Set priorities [30 mins]
- 5. Determine corrective actions [30 mins]
 - 1. Where to use the lesson
 - 2. Specific corrective actions

Lessons Learned - Strengths

Lesson	Where to Use Lesson
Decentralizing the action plan gives each project team ownership over its plan.	Planning
Corrective action (CA) = Continue having three separate action plans, one for each of the three product lines.	
Don't preach when an example can say everything for you.	Implementing
CA = Have one project each month conduct a one-hour briefing describing the use and benefits of a new technique.	
Guide people in applying each new technique to their work. People have so much going on that they do not know where to start.	Implementing
CA = For each process in the process assets library (PAL), add tailoring guidelines to explain when the process should be used. Provide one-on-one coaching to new project teams.	

Lessons Learned - Improvement Areas

The presses contribution of the set of the s	Dianning
The process-centric approach was very difficult to sell.	Fidililiy
CA = adopt the goal-problem approach.	
Using the same communication technique as everyone else allows the message to be lost.	Implementing
CA = use bright pink 8.5 x 11-inch cards & pizza lunches.	
Allowing private data to become public sets perilous expectations.	Planning
CA = brief management on new metrics policy.	
Be careful of what information you ask for! [Process Assets Library]	Planning
CA = stop measuring the % of projects that submit to the PAL. Clean out the PAL.	
Using a scoring system for process adoption can encourage inappropriate behavior.	Checking
CA = stop measuring #inspections/year. Re-look at all metrics that can be optimized but lead to little benefit.	
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Summary - Checking Progress

- Measure what you care about
- Practice measuring
- Lessons-learned data provides additional feedback
- Take corrective action based on what you learn

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Operational

- Communication bottlenecks under various load conditions in a system or throughout a system of systems (SoS)
- · Systems that hang up or crash; portions that need rebooting too often
- · Difficulty synching up after periods of disconnect and resume operations
- · Judgment by users that system is unusable for variety of reasons
- Database access sluggish and unpredictable

Developmental

- Integration schedule blown, difficulty identifying root causes of problems
- Proliferation of patches and workarounds during integration and test
- Integration of new capabilities taking longer than expected, triggering breaking points for various resources
- Significant operational problems ensuing despite passage of integration and test
- · Anticipated reuse benefits not being realized

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Sample Issues Detectable From Architectural Decisions Availability: Security: · Having a single point of failure · No support for security · Having no availability mechanisms · Not using known mechanisms to support security goals · Using an infrastructure that does not support availability mechanisms Modifiability: · Allocating functionality in a way that Performance: jeopardizes portability Not knowing performance · Not supporting the addition and deletion of requirements different devices · Failure to meet performance · Lack of attention to potential growth paths requirements - Not performing any performance Integration: modeling or prototyping · Problems with migrating legacy systems Unfamiliarity with infrastructure · Lack of uniformity in key areas choices Not using known performance mechanisms Carnegie Mellon CMMI V1.3 and Architecture Software Engineering Institute








































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creating the business case for the system	
understanding the requirements	Quality Attribute Workshop (QAW) Mission Thread Workshop (MTW)
creating and/or selecting the architecture	Attribute-Driven Design (ADD) and ArchE
documenting and communicating the architecture	Views and Beyond Approach; AADL
analyzing or evaluating the architecture	Architecture Tradeoff Analysis Metho (ATAM); SoS Arch Eval; Cost Benefit Analysis Method (CBAM); AADL
implementing the system based on the architecture	
ensuring that the implementation conforms to the architecture	ARMIN
evolving the architecture so that it continues to meet business and mission goals	Architecture Improvement Workshop (AIW) and ArchE
ensuring use of effective architecture practices	Architecture Competence Assessme








































































































































Addressing Agile - 2 Solution Added a new section to DEV Chapter 5 entitled "Interpreting CMMI When Using Agile Approaches" This section describes how CMMI practices can apply in a variety of development environments. It also describes the interpretive guidance that has been added to selected PAs for use in Agile environments. Added interpretive guidance to the following PAs: • In DEV: CM, REQM, PP, RD, TS, PI, VER, PPQA, and RSKM · In ACQ: AM, ATM, PMC, and PP In SVC: SSD Added in DEV and SVC (SSD only) Agile-related examples as bullets in example boxes (informative material). Software Engineering Institute Carnegie Mellon CMMI V1.3 and Architecture 116



























































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SPI Manifesto "Why You Need It"

CMMI Technology Conference 2010 Nov 2010 Denver, Colorado

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Pamelia Rost – EVP Business Development Kasse Initiatives

Version 3.4

SPI Manifesto - 2

Discipline versus Agility

Building quality software that has economic value has been, is, and will remain a "hard thing to do!"

- If one has strong discipline without agility, the result is classically bureaucracy and stagnation and possibly abandonment of process and planning altogether
- Claiming one is agile without discipline is the unbounded enthusiasm of a startup company that still has not made a profit and maybe never will

The challenge is finding the right mix!



Agile Manifesto for Software Development

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Version 3.4

SPI Manifesto - 4

Manifesto for Agile Software Development

We are uncovering better ways of developing software by doing it and helping others do it.

Through this work we have come to value:

- Individuals and interactions over processes and tools
- Working software over comprehensive documentation

Customer collaboration over contract negotiation

Responding to change over following a plan

Principles behind the Agile Manifesto

- Our highest priority is to satisfy the customer through early and continuous delivery of valuable software.
- Welcome changing requirements, even late in development. Agile processes harness change for the customer's competitive advantage.
- Deliver working software frequently, from a couple of weeks to a couple of months, with a preference to the shorter timescale.
- Business people and developers must work together daily throughout the project.

Principles behind the Agile Manifesto - 2

Build projects around motivated individuals. Give them the environment and support they need, and trust them to get the job done.

- The most efficient and effective method of conveying information to and within a development team is face-to-face conversation.
- Working software is the primary measure of progress.

Agile processes promote sustainable development. <u>The sponsors, developers, and users should be</u> <u>able to maintain a constant pace indefinitely.</u>

Principles behind the Agile Manifesto - 3

- Continuous attention to technical excellence and good design enhances agility.
- Simplicity--the art of maximizing the amount of work not done--is essential.
- The best architectures, requirements, and designs emerge from self-organizing teams.
- At regular intervals, the team reflects on how to become more effective, then tunes and adjusts its behavior accordingly.



Software Process Improvement Manifesto

The Inspiration for the SPI Manifesto

- With models, standards, methods and techniques from all parts of the world focused on process and quality it is only fitting that a process improvement manifesto was developed
- In September 2009, a group of 15 experts in Software Process Improvement (SPI) from all over the world gathered near Madrid, Spain and shared their expertise and wisdom from their many years of process improvement experience
- The meetings were held at the EuroSPI (European Software Process Improvement) conference (www.eurospi.net)
- Following the initial sharing, 30 workshop participants, Led by Jan Pries-Heje and Jorn Johansen, brainstormed core values and principles specifically focused on process improvement

Chief Editors Jan-Pries-Heje - Roskilde University Jorn Johansen – Delta Axiom



SPI Manifesto - 11

Process

Process defines how a business does business and may include a set of processes such as: Software Engineering processes Hardware Engineering processes Systems Engineering processes Manufacturing processes Financial processes Human Resources processes ♦ Legal processes

Process - 2

Process helps to establish the business culture and then sets guidelines and expectations

- Process can be viewed as a methodology that is applied from elicitation of requirements to design through delivery
- There are no shortcuts there are no other alternative methods that a business can adopt that embraces a "cradle to grave" philosophy to ensure quality and profitability with control every step of the way



♦ We build the business right – through process

- We build the right business with guarantees of product and service quality and customer satisfaction
- Process is the fastest-lowest cost path to get there and know if you are there!



http://www.madebydelta.com/imp orted/images/DELTA_Web/docum ents/Ax/SPI_Manifesto_A.1.2.201 0.pdf


Values and Principles

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SPI Manifesto - 16



A Value is something that deserves to be held up because of its importance or worth

The SPI Manifesto prioritized values of people, business focus, and a belief that organizational change is at the core of Software Process Improvement

Values Overview

♦ Values

People – Must involve people actively and affect their daily lives not to be focused on management alone

- Business What you do to make business successful – this is not about living to deploy a standard, reach a maturity level, or obtain a certificate even though it can certainly help do all of those things
- Change Process improvement is inherently linked with change – we realize and accept that we cannot continue to live as we do today – we must change – perhaps a little or perhaps a lot



Values Details

People

We truly believe that SPI must involve people actively and affect their daily activities

Context and Problem

- The last decade has brought "Ivory Towers" using magic tools and models that paint process diagrams
- In most organizations, the projects and service providers did not really use their organizational processes
- The people who were most affected were not involved in the process description development

People - 2

♦ Value Explained

- Business success depends on the competitiveness of the organization
- The competitiveness of every organization is based on the knowledge, engagement, and commitment of the people working in it
- Only active involvement of the people working in the organization ensures the success of a SPI initiative from the business perspective
- Actively involved people need sufficient information and training on how to operate on that information

People - 3

♦ Hints and Examples

- The modern organization paradigm is having its people solving problems and changing the organization together
 - Having experts solve the problems and forcing change on the rest of the organization's workforce has not and does not work
- Enablers for success in modern organizations include:
 - People making full use of their experience
 - People taking responsibility for change on their project and throughout their organization
 - People using and improving the processes they have helped to define

Business

We truly believe that SPI is what you do to make business successful

Context and Problem

- Many people do not believe that they need processes in order to build and deliver software products
- Process is too often seen as somebody else's process description and not applicable
- Processes are often forces on projects that do not fit the need of the project or the business

Business - 2

♦ Value Explained

Process descriptions are just words – We believe that the process should bring value to the business

- For successful process improvement we must ensure that any improvement recommendations are targeted to the actual business-related objectives
 - Not just try to be compliant with a standard or model
- Process should reflect how the work actually gets done – it should not be a set of words that projects must ignore to be successful
 - Words and actions need to be consistent
 - "We get the job done in spite of the processes and management"

Business - 3

Hints and Examples

- Use today's project / organizational implemented processes as an agreed upon baseline for process improvements
- Understand the vision and business objectives to ensure the process can always be shown to support them
- Always refer to the process description as a representation of the process
- Communicate how standards and models are meant to support process improvement
- Practice continuous communication at all levels of management and practitioners



We truly believe that SPI is inherently linked with change

Context and Problem

- Improvement involves change for the individual, the project, and the organization
 - Maybe the change is small or maybe it is extensive but there will be change and many managers and developers do not want change in their environment and especially in themselves
 - We know that it is difficult for people to accept or adopt change, because they are comfortable doing things they way they always have even if it costs them overtime or loss of social interaction

Managing Complex Change Requirements



The Response to Change



Three Ways People Respond To Change



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Commitment is a Phased Process



Change - 2

♦ Value Explained

If we accept that process improvement means change, then our process improvement initiative must have a change management component in it

Process improvement is important for product quality, customer satisfaction and measurable business but we want it together with satisfied employees

Change - 3

♦ Example

- IT organization in a predominantly Asian culture started a process improvement initiative
- One change required was to institutionalize Peer Reviews
- However, colleagues did not want to review their peers work and find major defects for fear of causing them to lose face
- Training, retraining, videotaping, and coaching did not produce the desired results from Peer Reviews after 3 years

Change - 4

Consultant explained that if the major defects were not found in Peer Reviews they would be found by the customer and everyone would lose face including the CEO

- CEO appointed middle managers to serve as coaches and encouraged the project members to fully participate in the Peer Reviews as they were intended to function
- Management's commitment to change encouraged the practitioners to participate in the Peer Reviews
- Result: No one got fired | product quality went up | jobs were kept | profits increased | and lifestyles were improved due to less time needed in finding defects
- CEO declared that this culture change was the most significant event in the process improvement initiative!



Principles Details

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SPI Manifesto - 34

Principles

A Principle is something that can serve as a foundation for action!

The ten (10) principles developed to support the SPI Manifesto values are intended to be used to govern personal behavior in relation to Software Process Improvement work

Principles Overview

♦ People

Principle 1 – Know the culture and focus on needs
Principle 2 - Motivate all people involved
Principle 3 - Base improvement on experience and measurements

Principle 4 - Create a learning organization

Principles Overview - 2

♦ Business

Principle 5 - Support the organization's vision and business objectives

- Principle 6 Use dynamic and adaptable models as needed
- Principle 7 Apply risk management

Principles Overview - 2

Change

Principle 8 - Manage the organizational change in your improvement effort

- Principle 9 Ensure all parties understand and agree on process
- Principle 10 Do not lose focus!



People Principles

Principle 1 - Know the Culture and Focus on Needs

Explanation

- The culture of an organization is fundamentally embedded in human behavior
 - It is expressed through norms (explicit or implicit) that the organization used to express behavioral expectations
 - Culture also provides an indication of appropriate and inappropriate attitudes and behaviors
 - These rules also affect the interactions with others

The organizational culture is a shared system of meanings, values, and practices by the employees in the organization

Principle 1 - Know the Culture and Focus on Needs - 2

Practices are distinguishable characteristics of the organizational culture that have a deep meaning for the members of the organization but are usually invisible to outsiders at a glance

- Values are "qualities,", principles, and behaviors considered to be morally or intrinsically noble, valuable and desirable by the members of the organization
- Cultural values are deeply ingrained and are held closely even if conflict results

Principle 2 - Motivate All People Involved

Explanation

- Process improvement does not succeed by defining processes in a "highly sophisticated" process group
- Use the experience of the functional experts to define and improve those parts of the process that affect them in their daily work
 - Empowered experts will bring the necessary skills and the right mix of competence in order to achieve real value
- Management support, promoted by Deming is always imperative to have
- People need to be allowed to ask, "What is in it for me?"
 - Overt resistance is better than covert resistance!

Principle 2 - Motivate All People Involved - 2

Coordination and cooperation between all levels of management and practitioners will ensure a widely accepted process and commitment of all of the people

We recommend providing the necessary resources like training, equipment, and coaching support to all people who are expected to use their project's and/or organization's processes

We also recommend reviewing the organization's reward structure and modifying it appropriately to support projects who follow processes with business success and not just put "heroes" in the spotlight



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Principle 3 - Base Improvements on Experience and Measurement

Explanation

As processes are developed from what people do, any process improvement effort must seek to optimize this "doing"

- Conditions for optimization can be discussed but only the individual can change his/her actions
 - This requires individual competencies, readiness, and willingness to learn and optimize actions

Principle 3 - Base Improvements on Experience and Measurement - 2

Readiness is obtained through experience as well as input or visible measurements of process capabilities

- Competence sets your ability to reflect on your actions based on experience, input, and measurements
 - This new knowledge will help change future actions
- Willingness motivates you to step through the learning cycle
 - It is influenced by the organization's culture, your own personality, incentives, requests or orders

Principle 4 - Create a Learning Organization

♦ Explanation

- A practice accepted by all levels of managers and practitioners that represents useful core knowledge in a learning organization has the following three distinctive features:
 - For developers it has practical value to improve the existing development work
 - For managers it helps to save time, cost, and to increase quality
 - For assessors it helps to demonstrate improved capability

Such practices are disseminated across all projects in the learning organization

Principle 4 - Create a Learning Organization - 2

We highly recommend that you work toward turning your organization into a "learning organization" that continuously facilitates the learning of its members and shares practical process experience across projects



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Business Principles

Principle 5 - Support the Organization's Vision and Business Objectives

Explanation

- Or. W. Edwards Deming stated in most of his books and lectures: "Process improvement should be done to help the business – not for its own sake."
- Process improvement initiatives should, as a minimum, be able to demonstrate the following:
 - Traceability to the organization's vision statement
 - Clearly stated business objectives that support the vision and are able to guide the organization's and project's efforts to produce measurable results
 - Measurement and analysis objectives that are aligned with established "information needs" and business objectives
 - Objective results that can be used in making business judgments and taking appropriate corrective actions
Principle 6 - Use Dynamic and Adaptable Models as Needed

Explanation

- Models do not depict the real world but represent a simplified view of the real world
- Process improvement in general, is not tied to any model but is tied to the organization's business objectives and needs
 - Models include CMMI and SPICE
 - Standards include ISO 9001 and ISO 9126
 - Techniques / approaches include Six Sigma, SCRUM and Agile
 - Lifecycle models include Waterfall, Incremental, V-Model, Spiral, and Evolutionary

Principle 6 - Use Dynamic and Adaptable Models as Needed - 2

Experience has shown that in most cases, you cannot simply follow one model or standard and expect to get the best results

- Models and the concepts built into them can and should be combined to achieve business objectives
- Each model and standard should be thought of as a tool box that can help to resolve specific organizational challenges
- ♦ The best models have a dynamic component to them
 - They have built-in ways to take circumstances and contingencies into account

Principle 7 - Apply Risk Management

♦ Explanation

- Any improvement effort may go wrong or not work as expected
 - This does not mean the process improvement initiative or the model or standard chosen to support it is wrong

Project management standards such as the one developed by the Project Management Institute has risk management built in as an integral part of any successful project planning

If you view the process improvement initiative as a project, which we recommend, you should consider what might go wrong before processes are developed and placed into the projects and developers hands



Change Principles

Principle 8 - Manage the Organizational Change in Your Improvement Effort

Explanation

Real, measurable improvement requires real people to really change their behavior!

- Process improvement is about organizational change
- The simplest depiction of organizational change is the three-step model: Unfreeze – Move (Transition) – Freeze as shown in the following slides

A Simple Change Model





Principle 8 - Manage the Organizational Change in Your Improvement Effort - 2

Output to unfreeze for process improvement, you have to make the organization "receptive" to change

- The organization must realize there is a need for change
- There should be relevance to the individuals in the workforce
- Unfreezing is needed because if you do not recognize the need for this step, and create organizational receptivity, the organization will behave like a block of ice, it will naturally resist change

Principle 8 - Manage the Organizational Change in Your Improvement Effort - 3

Move / Transition – to move your improvement effort, a solution to the relevant problem that was identified during the unfreezing process should be proposed

- Project Managers and Members need to be able to count on and receive coaching and in-the-trenches support
- Don't forget the "bathtub effect" When a new process or tool or technique is introduced into a project, the productivity of the project members will get worse before it gets better
 - Coaching in the trenches where the practitioners live can help reduce the dip in productivity when the process is introduced

Principle 8 - Manage the Organizational Change in Your Improvement Effort - 4

Freeze – make sure the change is a permanent part of how the organization works

- Policies describing the required behavior change
- Training, mentoring, coaching
- Tool support
- Management "walking the talk"
- Measurements and feedback so the managers and practitioners see and continue to see the benefits of the change



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Principle 9 - Ensure All Parties Understand and Agree on Process

Explanation

- Process descriptions are a snapshot of some important part of the organizational common agreement on how the organization works
 - But the process description are only valuable if they are agreed upon by the workforce
- Process descriptions can and often are packaged into models and standards such as CMMI, SPICE, and ISO 9001
- Process improvements constantly challenge the models and process descriptions but this is a "good thing"
 - Processes that are continuously reviewed and improved as the organization's business and constraints change will remain practical and used
 - If they are allowed to remain stagnant the process improvement may grind to a halt or to back to being only project or individually owned

Principle 9 - Ensure All Parties Understand and Agree on Process - 2

To ensure "living" operational and adaptive models and processes the organization must ensure they are:

- Flexible and tailorable usable for different types of projects in the organization
- Expressed in a common language and visualized when possible
- Based on communicated, understood, commonly agreed upon, and supported process improvement proposals
 - They are developed, deployed, and continuously maintained

Principle 10 - Do Not Lose Focus

Explanation

Define targets, plan the measures to reach the targets, and stick to the improvement plan

- Each improvement has to make a contribution to better fulfill the business goals and offer people motivation for changing their behavior
 - Without business impact, it is not possible to get a budget for measures
 - Without involvement of the people, the measures will not lead to a change of behavior

Appropriate measures have to be agreed on with relevant stakeholders at all hierarchical levels

Principle 10 - Do Not Lose Focus - 2

Integrate process improvement actions into daily operational activities and carry them out with the same persistence as any other aspect of the daily business

Provide for continuous motivation of the workforce to avoid the risk of the process improvement effort becoming uninteresting or boring

Principle 10 - Do Not Lose Focus - 3

Companies which are consequent in SPI and do not lose focus will see many benefits including:

- Increased efficiency
- Better product quality through better processes
- Trust from customers because of demonstrable high capability levels
- Competitive advantage for new business
- Employees who are willing to participate in SPI on an ongoing basis true continuous process improvement!



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♦ Now it is time to use the SPI Manifesto!

- Sorn Johansen and Jan-Pries-Heje, the leaders and chief editors of the SPI Manifesto put forth a reminder on what to use the manifest for.
 - You can use the manifest to obtain knowledge of SPI.
 - It will help you remember what is important about software process improvement
 - Each value and the consequent principles are written so you can easily place yourself into the problem and context
 - Short explanations for each value are provided that can further augment your understanding
 - Each value also has some relevant examples that will make it easier to learn and remember the values and principles

Summary - 2

You can use the SPI Manifesto when you are responsible for planning a SPI project

You can apply these SPI Manifesto principles in your organization's process improvement project that will support the necessary corresponding change

Thanks is given to all that shared their experience and worked together to produce this SPI Manifesto but we have not stopped......

The next three years at the EuroSPI conferences, additional workshops will be established to substantiate the values and related principles and to "live" continuous process improvement through improvement to the SPI Manifesto





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Books From Kasse Initiatives

Software Engineering.

The newly invised and expanded edition of the bestseller, Practical Imagits sits CMMI* is an essential reterector for engineering. It and management professionals striving to grasp the 'look and feet of a auccessful business oriented process improvement imprementation'. The second edition brings practitioners up to speed on CMMI* Version 1.2 and includes new material on:

- Reviews and testing:
- Quality factors, quality criteria, and quality methos:
- Physical architecture:
- Change control boards:
- Supplier agreement management;
- Interfaces;
- Constraints on alternative solutions;
- Causal analysis techniques.
- Evolving measurements:
- Applying CMMI* to manufacturing.

Witten by a world-serviced expert in the field, the book offers a cear picture of the activities an organization would be indpaged in if their systems and software engineering processes werb beard on CMM*. The book teaches the roles and responsibilities of professionals at all events, from service and middle management to project leaders and quality assurance personnel. Offering a full appreciation of the power of CMM* to enhance systems and software process improvement instatives, this invasibility enference originates the estemato of each of process area by presenting in a pincical contact. From project monitoring and control, quality management, and requirements engineering to this management, integrated teams, and measurement programs, this authoritative volume provides a complete undestanding of CMM* and measurement programs, this authoritative normal organization.

The Kasse is CIIO and Principal Consultant for Kasse initiatives, LLC: He has over 38 years of system, software engineering experience and has conducted over 100 assessmenta workdwide based on the Cacability Maturity Model" and OMMP'. Mic Nasse is also the author of Action Focus Assessment for Software Process Improvement (Artech House, 2002). He holds a B.S. In systems: engineering from the University of Arzonik, Tuccion and an M.A.S. in comparter science from Southern Methodist University.



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TIM KASSE

SECOND EDITION

1

PRACTICAL INSIGHT INTO CMMI® SECOND EDITION

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Method Park



Effective Technology Transition Strategies

methodpark

CMMI Technology Conference 2010 Nov 2010 Denver, Colorado

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Pamelia Rost – EVP Business Development Kasse Initiatives Effective Technology Transition Strategies - 2

General Definitions of Process

Process – a sequence of steps performed for a given purpose (IEEE)

Process – the logical organization of people, materials, energy, equipment, and procedures into work activities designed to produce a specified end result (From Pall, Gabriel A. Quality Process Management. Englewood Cliffs, N.J.: Prentice Hall, 1987.)

Business Process Perspective



Process Improvement for Business

Process improvement should be done to help the business not for its own sake.

"In God we trust, all others bring data." - W. Edwards Deming

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Supporting Senior Management's Vision

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Effective Technology Transition Strategies - 6



The purpose of the visionary questions is to make sure that the improvement program is aligned with senior management's vision

- Where does senior management think the organization will be in the next year, and in the next two to five years?
- ♦ What products will be in the mainstream?
- ♦ Who will the competitors be?
- Where will the collaborators or strategic alliance partners come from?

From what industry will they come from?

What technology changes are expected and/or will be required to support the vision?

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Effective Technology Transition Strategies - 7



What does the organizational structure have to be to support this vision?

Who will the organization's suppliers be?

- What kind of organizational culture would you like to have to support this vision?
- What are the quality goals that are expected to be realized?
- How will a Process Improvement Initiative based on the CMMI and other related models and standards support this vision?
- What skills will your workforce need to support the vision?

What skills will you as the Senior Management Team need to support the vision?
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Effective Technology Transition Strategies - 8

Supporting the Organization's Business Objectives

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Effective Technology Transition Strategies - 9

Business Objectives

For a focus on Process Improvement to be successful, it must be tied to the organization's business objectives:

What are the organization's highest priorities?

- What business consequences have resulted from weak or ineffective focus on quality management functions?
- What action is being taken to correct the cause?
- How can a focus on Process Improvement support the organization's business objectives

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Business Objectives - 2

Examples of Business Objectives

- Reduce time to market
- Reduce system errors that are discovered by customers
- Improve delivery time
- Increase quality of products
- Find and fix software defects once and only once
- Reduce project risks
- ♦ Gain control of suppliers
- Improve service delivery
- Improve service availability and capacity
- Shorten find to fix repair rate

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Supporting the Organization's Measurement Objectives

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Measurement Objectives

While establishing measurement objectives, a project/organization should:

- Document the purposes for which measurement and analysis is done
 - What is the information needed?
 - Are measures available to satisfy the information needed?
 - Is the frequency of the collection of the base measure high enough?
- Specify the kinds of actions that may be taken based on the results of the data analyses

 Ensure business objectives and measurement objectives are developed with clear — WAYs" this measure will support the business and quality goals of the project and organization
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Process Improvement: What Value to Project Leaders?

What measurable value will the quality management initiative bring to the project leaders who bear the line responsibility for product delivery?

More accurate schedules?

Higher productivity of developers?

- Better quality products?
- Traceable requirements?

Controlled configuration items?

Reviews focused on critical components?

Better control of suppliers?

Reduction in potential risks?

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Process Improvement Means Change

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Principles of Process Change

Major changes must be sponsored by Senior Management

- Focus on fixing the process, not assigning the blame
- Understand current process first
- Change is continuous
- Improvement requires investment
- Retaining improvement requires periodic reinforcement

A Simple Change Model



A Sample Change Model



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The Response to Change





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Managing Complex Change Requirements



Commitment is a Phased Process



Laws of Organizational Change

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The "Laws" of Organizational Change

Most teamwork involves change, and change is seldom easy

It is unlikely that anyone will successfully change an organization without first asking its people to change as well

People Don't Resist Change

People don't resist change – they resist being changed

- Arbitrary mandates to change normally result in people digging in their heels in resistance regardless if they recognize the change is good for them or not
- ♦ If you want cooperation ask for other's opinions:
 - What do they want to happen?
 - What do they fear?
 - What suggestions do they have to ensure the success of the effort

People Don't Resist Change - 2

Communicate often

- Listen more
- Seek to develop a —sharedvision" of the future state
 Communicate clearly and regularly why things must change
 - Describe your vision for the change
 - Clearly describe the first steps to be taken
 - Link the team's work and the vision for change
- Seek answers to the question, —Howill things be different?"
- How will it be determined or measured if we have changed or not?
- Link the suggested change to the business objectives

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Things Are the Way They Are Simply Because They Got That Way

- Somebody wrote the policy and procedures based on their best information and understanding of the environment, competition, culture, opportunities, constraints etc.
- Somebody decided to try and follow the policies and procedures or decided not to for a personal or professional reason
- Before you attempt to change something, first take time to understand the history behind the problem

Unless Things Change, They Are Likely To Remain the Same

If you want improvement, people will need to change the way they work

- The change may be small and seemingly insignificant
- ♦ The change may be large and irreversible

Satellite Company Example

Avoid —Tappering" - Overreacting to a problem or mistake without fully understanding the causes of the problem or error

Tampering often leads to higher costs and more errors – the opposite of what is desired for the business

Change Would Be Easy if it Weren't For All of those People

Management would be easy if it weren't for the employees

- We could satisfy the requirements if the customer would just decide what it wanted and stop making changes
- Sottom Line Message People are the organization and the organization is for the customers and end users
 - We must pay attention to the people as well as the systems or technical process we build
 - Managers play a key role in creating empowered teams or describing the key role of the project

Leading Change

Change is a physical event so it should not be surprising that many people have strong reactions to it

- Team leaders or change agents should allow team members and others who are being asked to change to think about and come up with individual answers to the following questions:
 - ♦ What am I giving up?
 - What's in it for me?
 - How will the new process make it easier and more efficient to perform my job?

Leading Change - 2

What information of skills do I need to be successful in the new process / environment

This may need to be repeated many times until people can absorb and translate the change into new tasks

What happens if I have trouble changing?
Be honest!

How do I go about making changes?

Developing action plans with those who must implement them goes a long ways to achieving the desired change

How will I know how I'm doing?

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Summary Laws of Organizational Change

Change does not happen overnight

People must be given sufficient time to change and supported along the way

SEPG and the Consulting Process

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Module Objectives

Discuss the SEPG as "Internal" Consultants
 Review the skill set needed by SEPG members
 Review the Six (6) Step Consulting Model proposed for internal consultants



The SEPG as a Group of Consultants

♦ —Yoare consulting anytime you are trying to change or improve a situation but have no direct control over the implementation. If you have direct control, you are managing, not consulting."

- If you do all the work, you are under someone else's control
- Consulting is about having leverage and impact when we don't have direct control
- The SEPG consults as facilitator and collaborator



Skill Sets Needed by Consultants

Technical Expertise
 Interpersonal Skills
 Consulting Process

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Technical Expertise

- Systems / Software management is not the same as system / software Process management.
- Useful areas of technical expertise for SEPG members:
 - Process definition and modeling
 - QA, CM, Test, Architecture, Systems Engineering, TQM, methodologies, application domains
 - Project Management including Risk Management
 - Measurement
 - Organizational behavior, systems theory



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Interpersonal Skills

Effective listening

Team building



Facilitation

Meeting management

Conflict management

Group process

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The 6-Step Consulting Model



Source: adapted from P. Block, <u>Flawless Consulting</u>, and Participant's Guide, SEI Collaborative Consulting Skills class

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Entry & Sensing

Purpose: Build the foundation for an authentic working relationship

Establish a trusting relationship

♦ Learn what must be done to get a contract in place

Process: Initial meetings between client and consultant

Output the sense the client's expectations

Outcome: Decision of whether you and the client are going to proceed and how you will do so

Source: adapted from Participant's Guide, SEI Collaborative Consulting Skills class

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Contracting

Purpose: Gain explicit agreement of what is expected of each other

Gain explicit agreement on how you and the client are going to work together

Process: Meetings with clients, including stakeholders, and consultant

Make clear that you need the client's continuing support and what you can offer as the consultant

Outcome: An explicit contract in which you agree on the project objectives/outcomes, expectations of each other, project plan or process, membership and roles, milestones, and completion dates <u>Source: adapted from Participant's Guide, SEI Collaborative Consulting Skills class</u>

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Data Collection

Purpose: To bring together existing relevant data that will define the client's problems clearly, energize the making of appropriate decisions

Process: Data gathering and analysis

Outcome: Data are collected to enable the client and key stakeholders to make informed decisions about process improvement strategies.

Source: adapted from Participant's Guide, SEI Collaborative Consulting Skills class

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Feedback & Decision to Act

Purpose: To present a summary of the gathered information in a way which tells the story as you have seen and heard it

To create enough synergy within clients to stimulate useful problem solving and specific next steps

Process: Presentation and decision making meeting(s) with all those who provided data

Outcome: Decisions that shape specific intervention strategies are made by the client and consultant

Source: adapted from Participant's Guide, SEI Collaborative Consulting Skills class

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Planning & Implementation

Purpose: To gain agreement, commitment, and collaboration on the action plan

To build the project planning and monitoring structure to maintain constancy of purpose

- Process: Planning sessions with the client, key project members, key stakeholders, etc.
 - Education, training, and feedback sessions with all those involved

Outcome: Resources are secured and organizational support, participation, and commitment to proceed are maintained

Tasks identified in the implementation plan are conducted and completed Source: adapted from Participant's Guide, SEI Collaborative Consulting Skills class

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Evaluation, Extension, Recycle, Termination

Purpose: To gather feedback and evaluation of the consultant's behavior and the project's outcomes

To end or revise the client-consultant relationship

- Process: Feedback and evaluation meetings for the project and the consultant
 - Termination or contract revision meeting between client/consultant

Outcome: For consultant, clear and concise feedback from the client's perspective on his/her effectiveness and/or contribution

For the organization, lessons learned for future cycles of process improvement

Source: adapted from Participant's Guide, SEI Collaborative Consulting Skills class

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Conveying of Information and Experience

Providing Training in order

To convey technical and organizational change concepts to individuals and groups who need to have an in-depth knowledge of the topics

Training is not used by itself to transfer years of experience to the participants

Providing Mentoring

- To share with a select group of individuals the psychology and philosophy behind the concepts of training or of processes, procedures, guidelines, templates, etc.
- Mentoring sessions are set up with an Expert and up to 4 people who have been selected to be mentored
- Experiences and war stories are shared in order to bring about a sense of reality and understanding for the Client's people that are being mentored

Conveying of Information and Experience - 2

On the Job Experience with Coaching

- For many companies, training is really reduced to On-the Job-Training.
 - This usually translates into _trialby fire".
- Providing coaching of individuals and small groups while they are working on the project usually allows them to see the practicality of the ideas in their everyday life
 - If individuals and projects can see the benefits and practicality for themselves, their willingness to try out the new or revised ideas increases



Consulting Roles Are a Continuum

Responsibility



Consultant Role

Source: adapted from Participant's Guide, SEI Collaborative Consulting Skills class

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Getting Support for Process Improvement From Above and Below

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Getting Support for Process Improvement From Above and Below- Objective

Share ideas on how one can win support for process improvement from one's employees and one's managers





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♦ Below

- Provide "visible" management support (not just indicate you are committed through memos - be willing to go the extra mile)
- Be willing to provide necessary training and education and plan to attend yourself
- Seek out your change advocates, listen to their ideas, and share your ideas with them
- Introduce process improvement activities in bitesized chunks. Evolutionary not Revolutionary!
- Protect your people by making their involvement part of their job description

♦ Below

 Realize their productivity may decrease before it increases because they'll be trying new ideas
 Bath tub effect

Encourage overt resistance. If individuals are openly protesting, encourage them to do so and really try to listen to their point of view

Let your people know, however, that you are personally committed to this process improvement effort and are interested in them contributing to make it successful

♦ Below

- Reward individuals and teams for following the processes, procedures, and standards and producing a quality product on time and within budget
- Hesitate to reward individuals or teams for "firefighting" due to poor processes, poor planning, or poor execution
 Story of no reward for project following process with good results
- Hold periodic review meetings where the effectiveness of the process changes and the resulting product quality are discussed and where changes in direction may be made (not just a status reporting meeting)

Above

Ensure upper level mangers of your personal commitment and involvement in the process improvement effort

Choose a small set of metrics to collect and report that will provide real information to the upper level managers (Vic Basili - Goal, Question, Metric, paradigm)

Allow upper management to overtly protest

Try to understand what it is they need that you are not providing them

■ SEI Watts Humphrey Story – Betty Deimel

Above

- Ask for periodic review meetings to discuss process improvement and product quality
- Share your own project's successes/failures in implementing process improvement activities. Keep track of each participant's efforts
- Try to understand upper management's business goals and attempt to align your project's process improvement efforts to support those goals

Hand-Holding Support

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Having Multiple Personalities

To be effective in process improvement and quality management it helps to have multiple personalities

- Personality 1 These are the processes and rules and YOU WILL follow them in order to achieve our process and product quality goals
- Personality 2 Forget about the rules, how can I help you do be successful in your current effort?

Evolutionary attitude

Painting A House

- First house Tim Kasse bought in Arizona 1978
- Cowboy neighbor hated men with long hair
- ♦ TK no experience in painting
- Started project without significant preparation How hard can this be?
- After 30 minutes, neighbor who was professional painter came over to explain process
- Physically took TKs hand and showed him how to properly use a paint brush 15 minutes
- Result House was painted, quality job that would stand up against the weather and neighbor was happy

Hand-Holding Support

Motorola Emulator Project

- Project behind on schedule
- Quality Management Group provided resources to assist with Unit Test
- Preached strict following of the software development methodology and quality activities
- QM Engineers sat side-by-side with developers to perform Unit Testing
- Talked to developers and developed Unit Test Plan according to organizational standard processes
- Conducted the tests

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Hand-Holding Support - 2

Project was successful

- Vice-President was complimentary to the development team
- Development Project Manager asked Director of Quality Management if he would like to offer that support again
- NO! but we will help you understand the process we followed and support you in a collaborative way

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Hand-Holding Support - 3

Conducting Structured Walkthroughs – QM Team

- Ensured all documents including the life-cycle work product that was to be reviewed and the associated standards were available to all reviewers
- ♦ Did all of the training
- Served as Moderator, Reviewer, Recorder, and Follow-up
- Provided data analysis on major and minor defects
- All development reviewers had to do was prepare and show up – the first time
- Evolved from Expert to Collaborator to Observer as project members saw the results for themselves

Effective Technical Transition Strategies

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Handling Non-Compliances

Handling Non-compliances

- Provide all non-compliances to the lowest possible level with suggestions for improvement
- Let all levels of practitioners and managers get angry over non-compliances then tried to offer rationale and suggestions

Requires process and quality representatives that are highly skilled technically and in interpersonal skills

Escalate up to Senior Manager only if practitioner and all other levels of management rejected the non-conformance report and stated no correction would be carried out

Provide Process Improvement Advice Based on Appraisal Results Not on the Desired Level

Naval Air Warfare Center

- Developing software for sighting cannon on a battleship
- 60 people
- In the middle of a 2-year lifecycle
- Entering Integration and Systems Test
- Admiral in Washington DC demanding a CMMI ML2
- Assessment results show organization is ML1 with standard weaknesses in almost every ML2 process area
- As the External Consultant what do you advise this organization to do?

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Provide Process Improvement Advice Based on Appraisal Results Not on the Desired Level- 2

Naval Air Warfare Center - cont

- Focus on testing techniques and offer consulting support in integration and systems testing
- Add enough Configuration Management to control the configuration items that may change due to the testing effort
- Add enough Requirements Management to control any late requirement change requests
- Perform Peer Reviews on an ad hoc basis to ensure that any changes are at least reviewed before being implemented
- Perform some Quality Assurance to ensure that these activities are being done

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♦ Testing

Involve developers who are responsible for Unit Testing in reviewing the Systems Test plans and procedures

Invite those who conduct Unit Tests to observe the Integration and Systems Testing activities

Invite the Systems Testers to observe and support the developers in their Unit Testing activities

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Peer Reviews

Institutionalized use of peer reviews in Chinese corporate culture

- Overcame cultural barrier of —losig face" when a colleague would be presented with major defects in his/her lifecycle work product.
 - It took three major attempts and 3 years of mentoring, coaching and convincing to prove "everyone" in the organization would lose face if major defects were not found and eliminated before the product was shipped
 - The CIO declared this the most significant process improvement in his Chinese culture. Hong Kong housing development board asked the Singapore IT shop to teach them Peer Reviews and provide consulting support

Peer Reviews - 2

Institutionalized use of peer reviews in Chinese corporate culture cont.

- Provided Peer Review Training with a Case Study
- Provided extra training for Moderators
- Served as —œach" of a Peer Review and intervened throughout the face-to-face part of the Peer Review
- Videotaped Peer Review sessions with coaching
- Provided two additional Peer Review trainings with coaching over the 3 years
- Finally got people to admit their unwillingness to submit major defects and cause their colleague to lose face
- Convinced developers and managers that veryone" in the organization would lose face if major defects were not found and eliminated before the product was shipped

Configuration Management

Configuration Management

- Support project or developmental configuration control from the organizational control group if projects are too small to have their own Configuration Management Representative
- Help the transition from project control to organizational control at the designated points in the lifecycle
- Help the Project Manager to keep control on the evolving configuration items
 - Keep excellent change history records from which to issue periodic and on-demand Configuration Status Accounting Reports

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Configuration Management - 2

- Show PM how understanding of the frequency of work product changes can lead to the decision to use formal reviews such as Inspections or Structured Walkthroughs versus Informal Walkthroughs or Buddy Checks
- Provide baseline or milestone configuration audits to show Project Managers their project is meeting all requirements and approved requirements change requests and that all necessary hardware and software components plus corresponding documentation are reviewed and available or are in the process of being developed
 - Functional Configuration Audits
 - Physical Configuration Audits

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Measurement

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Establish Measurement Objectives

- While establishing measurement objectives, a project/organization should:
 - Occument the purposes for which measurement and analysis is done
 What is the information needed?
 - What questions are you answering with the data?
 - How will the measurements affect project behavior?
 - Specify the kinds of actions that may be taken based on the results of the data analyses
 - Continually ask the question what value will this measurement be to those people who will be asked to supply the raw measurement data and who will receive the analyzed results – —Whare we measuring this?"
 - Maintain traceability of the proposed measurement objectives to the information needs and business objectives
- Ensure business objectives and measurement objectives are developed with clear —WMs" this measure will support the business and quality goals of the project and organization
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Information Needs

Information needs typically reflect:

Management needs

- Established management objectives (Reduce errors found by customer)
- Technical needs
 - Recurring technical problems

Project needs

- Increase accuracy of estimation (Planning)
- Increase performance (Project performance constraints)
- Process improvement needs
 - Increase effectiveness of requirements elicitation process

Product needs

- Reduce defect density of delivered software
- Customer requirements information needs
 - Increase ability to meet customer requirements

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Measurement Objectives

- Sased on the —informatiomeeds" derived Measurement Objectives for either the organization and/or the project may include:
 - Reduce time to delivery based on historical data indicating late delivery
 - Deliver specified functionality completely
 - Improve prior levels of quality
 - Improve levels of profit (keep project within or below budget)
 - Improve prior customer satisfaction ratings



Measures in line with these measurement objectives may include:

- Normalized time in hours and tenths of an hour (actual time, size, and complexity)
- Delivered functionality as a percentage of the functional requirements
- Normalized defect density as the number of defects per 1000 lines of code
- Normalized costs within stated limits
- Customer satisfaction ratings based on averaged and normalized surveys

Quantitative Measures

Example Measurement Objectives for either the organization and/or the project with more emphasis on quantitative measures include:

- Reduce time to delivery to a specified percentage
- Reduce total lifecycle costs of new products by a percentage
- Deliver specified functionality by a specified increased percentage
- Improve prior customer satisfaction ratings by a specified percentage compared to past ratings
- Improve prior levels of quality by reducing the number of defects of type A that get shipped with the product OR
- Improve prior levels of quality by reducing the number of defects of type A that get shipped with the product without exceeding the delivery date by more than 10% and the budget by more than 8%

The ability to reach and then predict reaching these quantitatively specified goals will increase as the organization increases in its process capabilities

Good to Best Practices

Best Practices

Seek good processes on existing projects and making them best practices for all projects throughout the organization

Motorola Microsystems Story of Adapting Assembly Language Coding Standards from a successful Project Manager

Criticality

Criticality

Provide the strongest hand-holding support for critical projects to the organization and to those who want that help

Ensure the success of each project that you work with and —circlehe wagons" on the other projects that do not want to cooperate



Process improvement and quality management is not something that can be dictated in a memo or a —all hans' speech and then expected to happen

- Good processes become best practices when the projects see that they can be used and achieve required process and product quality results
- People, projects, and organizations will change and continue to change if they see the results and see the benefit for themselves!

The only high-probability way to get processes to be followed and people to change is to provide —handholding" support until those that are being supported see that benefit for themselves

Tim Kasse

- CEO and Principal Consultant of Kasse Initiatives
- Visiting Scientist Software Engineering Institute
- Visiting Fellow Institute for Systems Science / National University of Singapore
- Author of Action Focused Assessment for Software Process Improvement
- Author of Practical Insight Into CMMI



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Books From Kasse Initiatives

Software Engineering

The newly revised and expanded edition of the bestseller, Practical Insight into CMMI⁴ is an essential reference for engineering, if and management professionals striving to grasp the "look and feel of a successful business oriented process improvement implementation." The second edition trings practitioners up to speed on CMMI⁴ Version 1.2 and includes new material on:

Reviews and testing:

- Quality factors, quality criteria, and quality methods:
- Physical architecture:
- Change control boards:
- Supplier agreement management;
- Interfaces;
- Constraints on alternative solutions;
- Causal analysis techniques,
- Evolving measurements;
- Applying CMMI* to manufacturing.

Written by a world-encounted expert in the field, the book offers a cean picture of the activities an organization would be engaged in if their systems and software engineering processes were based on CMMIP. The book teaches the roles and responsibilities of professionals at all levels, from senior and middle management to project leaders and guality assurance personnel. Offering a full appreciation of the power of CMMIP to enhance systems and software process improvement initiatives, this invauable reference captures the essence of each of process area by presenting it in a practical context, from project monitoring and control, quality management, and requirements engineering to fish management, integrated teams, and measurement programs, this autionitative volume provides a complete understanding of CMMIP and measurement programs.

Tim Rasse is GR0 and Principal Consultant for Ressel Initiatives, LLC: He has over 38 years of systema/software engineering experience and has conducted over 100 assessments worklowde based on the Casability Maturity Model¹¹ and CMM¹¹. Mc Rasse is also the author of Action Focus Assessment for Software Process Improvement (Artech House, 2002). He holds a B.S. In systems engineering from the University of Arzonis, fuction and an M.A.S. In contauter science from Souther Methodist Usiversity.



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Method Park



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STORM (Strategic Technology and Operational Risk Management)

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Innovative Approach for Organizational Integrated Risk Management Approach Kobi Vider – Picker K.V.P Consulting <u>Kobi.Vider@hotmail.com</u> +972522946676

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Agenda

Background to the Need

Critical facility emergency events and incidents are managerial, not technical

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- Mission and objective statement as much as other, must include quantitative objectives that are stated in a clear way
- Basic building block is the capability to accurately evaluate the unit's effectiveness along with the efficiency of its resource usage
 - The main challenge is to integrated the overall <u>risks</u> in the 'spider net' and to <u>understand</u> their <u>true impact</u>

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A Complex Effects-based Environment

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Military Combat Services Support Challenges in the Battlefield

lines Surro



Work Assumptions

Decisions are managerial, not technical Objective statement as much as other, must include quantitative objectives that are stated in a clear way • Basic building block is the capability to accurately evaluate the unit's effectiveness along with the efficiency of its resource usage

Typical Lifecycle Description

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Conceptual Case Study





Background

Key to organizational wisdom is

⁵ judgement and decision making,

Which requires an understanding of the complexity of a situation, but also requires the ability to make sense and simplify a situation or event so that appropriate and effective action can be taken.

Three important drivers for the development of organizational wisdom are

- Experience
- Passion to learn, and
- Culture.
- Processes for acquiring organizational wisdom such as transformational leadership, organizational culture and knowledge transfer are also part of our focus and will be discussed.

The Challenge Statement

Organizations that need to establish business relationships with other businesses face major challenges including: The need for creating a win-win-situation The effort to align business processes and link up information systems across company borders Organizations do not know how to efficiently use

Organizations do not know how to efficiently use interoperability from the business perspective to identify the fundamental artifacts that are related to business interoperability

Integrated Risk Management Approach

Common Failures - 1

- Organizational Crisis are predominantly managerial, not technical.
 - Lack of defining business objectives in quantitative terms and structure
 - Inadequate definition of 'Good Enough' level
 - Inability to differentiate different business objectives and success factors for the different domains and lifecycle phases
- Inadequate resource usage and adjustment to Plan and Objectives
- Failure to identify and manage risks
- Poor or mismanaged service / operational requirements
- Uncontrolled baselines, no configuration management
- Misunderstood business / operational needs and objectives

Common Failures - 2

Poor contractor acquisition or management Lack of skills, capability and training Poor planning and tracking

- Value Stream
- Equipment
- Resources
- Finance
- Poor / misuse of data and measurements
- Inability to estimate accurately
- No quality assurance / control
- Poor communications

	Cost Demonstration					
	Power OPP FIN					
F						

Main Areas and Response for Risk Management Improvements

Figure 1. Main Reasons to Invest in Operational Risk Measurement and Management



Source: Risk Management Association (RMA). 2003.

Management capability level from both professional and knowledge level Performance and reporting norms Self management and self discipline maintaining personal professional and knowledge capabilities Individual and team discipline

- Cooperation and knowledge and resource sharing
- Appropriate visibility of information, data and capabilities
- Quality of readiness and preparedness for performing mission

Centralized resource management and appropriate utilization and usage of it Multidimensional management (future planning, unit strategy, short term objectives, the immediate objectives) Initiating, developing and implementation management of new tactics and technologies Balanced planning and deploying new tactics

Balanced planning and deploying new tactics improvements and new technologies in a measured way that will quantify the improvement vs. expectations

Information, data and communication security

Each person working in the implementation organization will need to do the following:

- Access the response doctrine descriptions
- Understand all the response doctrines at a top level
- Understand in detail the response doctrines that he or she performs

In addition, managers must do the following:

- Understand all the response doctrines at a top level
- Understand the leadership response doctrines change management in detail
- Understand how to lead the unit using the new response doctrines
- Access historical measurement data for all response doctrines versions performance
- Support implementation of new response doctrines in their own surroundings
- Remove roadblocks to implementation

Many of these challenges were an is addressed on and **ad-hoc basis**, usually with specialized solutions or technologies that were limited to functional areas of the operational scenario or a unit that is currently in the frontline at a given time

A Complex Effects-based Environment

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Military Combat Services Support Challenges in the Battlefield

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Date	Type of Firm	Loss (in USD)	Brief Description of Allegation
Nov -85	Bank	4 million	Computer problems with Fed payment connection
Feb-93	Corporate	1.04 billion	Unauthorized futures trading
Apr-94	Brokerage Firm	350 million	False profits reported for two years
Sept-95	Bank	1.1 billion	30,000 unauthorized trades over 11 years
Feb-96	Bank	1.3 billion	Losses from NIKKEI futures hidden in 88888 account
Jun-96	Bank	1.8 billion	Unauthorized copper trading – futures, etc.
Aug-96	Fund	19.3 million	Deal allocations delayed for personal profit
Sep96	Bank	750 million	Dummy companies used to avoid compliance
Mar-97a	Bank	130 million	Option volatilities used to inflate prices
Mar-97b	Bank	100 million	Funds transfer to personal account

 Table 1: Example financial losses attributed to operational risk

Example of Multiple Linear Regression

Month	Number of Operational Losses	Amount of Losses	Overtime in Hours	Number of Transactions	Number of System Failures
January	84	1,600,000	80	1230	41
February	93	1,893,452	110	1280	43
March	68	1,356,318	50	812	35
April	110	2,321,725	160	1523	62
May	49	1,000,987	14	710	18
June	151	2,300,012	218	1510	83

Table 1. Major North American Power Outages 1965 -2003

			CODIC
Event	Date	MW loss	Affected
Northeast Blackout	Nov. 9, 1965	20,000 MW	30 million
New York City Blackout	July 13, 1977	6,000 MW	9 Million
West Coast Blackout	Dec. 22, 1982	12,350 MW	5 million
West Coast Blackout	July 2-3, 1996	11,850MW	2 million
West Coast Blackout	Aug. 10, 1996	28,000MW	7.5 million
Upper Midwest Blackout	June 25, 1998:	950MW	152,000
NE and Canada Blackout	Aug. 14, 2003	61,800MW	50 million

Source: US-Canada Taskforce report (2004)

People



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Main Risks Areas and Impact (Example Only)

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Risk Class	Risk Type	Activity or Event	Examples	Mitigation	Frequency & Severity
People	Internal	Unauthorized Activity Lack of skilled personnel	Rogue Trading High employee turnover	Partially insured	
People	External	Fraud	Theft	Partially insured	1.0
Systems	Internal	Model Risk	Model/Methodology error Mark-to-model error	Technical risk audit Improve quality of models/people	
Systems	External	Technology Risk	Telecommunication failure Blackouts	Contingency planning Insurance	
Processes	Internal	Transaction Risk	Execution error Settlement error Documentation/contract risk	Improve processes	
Asset damage	Internal	Physical asset risk	Pipeline Rupture Production loss Unexpected plant outage	Partially insured Contingency planning	
Asset damage	External	Physical asset risk	Uninsured or irrecoverable loss or damage to assets	Insurance	

The Challenge

This situation where the organization is running

- separate process improvements on different parts of the system / product lifecycle
- With partial overall view in interactions and handshakes between these groups is introducing inefficient usage of
 - resources,
 - expensive maintenance of duplicate infrastructures
 - and Organizational Sets of Standards Processes as well as assets,
- May result in less quality and impacting the competitive edge with their global counterparts.
The Approach to the Solution Concept

Best practices in the model focus on activities for providing quality services to the customer and end users

To identify improvement targets in main lifecycle areas such as operations, information, governance, people and organizational structure, portfolios, project execution, and finance

Select processes that are critical to the system success such as stakeholder management, technical interfaces and integration

The Approach to the Solution Concept

Build an action plan composed from the following main steps

- Organizational map
- Functional team and groups size and role in the lifecycle
- Full lifecycle map
- Setting improvement targets
- Gap analysis

Suggesting to the senior management to address the lifecycle and process (as a whole) as a complex of crossing services and to add additional content to the lifecycle map (as a layer) and content in the guideline that will define the different interactions as services

The Conceptual Solution

Building on contingency theory, it outlines a comprehensive framework suggesting a fit between the level of Mission interoperability and environmental as well as internal contingencies. Moving from the current environment of basic process and way of thinking toward a more controlled and measured process to reduce the overwhelming amount of information that build decisions

The Conceptual Solution

We have found that Maturity Models and practices combined with some other industry standards and methods as a new integrated approach can be used as tools to leverage procedures to support the Critical Facility and the Critical Facility al Mission objectives and capability, readiness and preparedness to achieve Mission improvement and excellence.

It is the premise of this presentation to give you brief idea on the model concept and context. It will provide you the basic information regarding the value added by using it and how to appropriate to do it while implementing and defining it to your own Mission context

The Conceptual Solution - 1

Building on contingency theory, it outlines a comprehensive framework suggesting a fit between the level of business interoperability and environmental as well as internal contingencies. Moving from the current environment of basic processes and way of thinking toward a more controlled and measured set of processes to reduce the overwhelming amount of information that is now required to build decisions

The Conceptual Solution - 2

We have found that Maturity Models and practices combined with some other industry standards and methods as a new integrated approach can be used as tools to leverage procedures to support the organization and the organizational business objectives and capability, readiness and preparedness to achieve business improvement and excellence.

- It is the premise of this presentation to provide a brief idea on the model concept and context.
 - This presentation will provide you the basic information regarding the value added by using the model and how to appropriately interpret the model while implementing and defining it to your own business context

The Four Main Entities and Their Role

Facility

• Provide the 'hard and physical' working environments and infrastructure

Technology

• Provide the 'soft and intangible' working environments and infrastructure and tools

Process

• Provide the working procedures and instructions, which assume to guide in the most effective way how to use the facilities and technology to achieve the business objectives by the people

People

• Provide the individuals that build the teams within the organizational units and groups, that perform the tasks and activities described in the process

Layers Conceptual Structure



The Organization Managed Layers – Facility (as illustration only)



The Organization Managed Layers – Technology (as illustration only)

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/							
Safety Equipment	Security Equipment		Dashboards	Support Application			
Maintenance Equipment	Manufacturing Equipment		Maintenance Environments	Manufacturing Environments			
Development Tools	Administrative Equipment		Administrative Applications	Development Environments			
Desktop / Laptop	Access System		Knowledge	Information			
Servers	Phones		Intellectual Property	Patents			
'Physical'	Technology	'Soft' Technology					

The Organization Managed Layers – Processes (as illustration only)

/				
XX	XX	Acquisition / Procurement	Support	
Work Environments	Safety	Maintenance	Manufacturing	
Ethics	Environmental	Development	Managerial (Portfolio)	
Human Resources	Security	Knowledge	Managerial (Program)	
Legal	Finances	Intellectual Property	Managerial (Project)	
Administrative (Corporate 'wise')	Business / Deliver	y (Product 'wise')	

The Organization Managed Layers – People (as illustration only)

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	н	uman Resource	s (Individuals)			



LSPI - Light Security Performance Index – this approach is a light version of the full model that allow a unit / organization to evaluate its security procedures against known and unknown threats by using a numerical scale to compare variables (the unit performed practices) with reference constants (the LSP Index items), the objectives of LSP is to give the unit general idea on gaps in its USP (Unit Standard Procedures)

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- MDSPI/MSPI Managing Defined Security Performance Index/ Managing Security Performance Index - this approach is a higher level and more advanced method to the LSP version. This index is built on the LSP gap mapping and adding additional layer. This additional layer allow the unit / organization to evaluate its security procedures not just against known and unknown threats like LSP, but also adding the organizational view that all units using the same procedures by using a numerical scale to compare variables (mapping all units performed practices) with reference constants (the MDSPI/ MSPI Index items), the objectives of MDSPI/ MSPI is to give the unit general idea on gaps in its USPI (Unit Standard Procedures Implementation)
- SSPI Statistical Security Performance Index this approach is a higher level and more advanced method to the MDSPI/ MSPI version. This index is setting the foundation to understand the unit / organization practice performance by understanding the statistical behavior of it. The objectives of SSPI is to give the unit general idea on gaps in its UOPPB (Unit and Organizational Practice Performance Behavior)

- IRMA-CF Integrated Risk Management Approach Core Foundation, is the basic model that is the mandatory Body Of Knowledge (BOK) to all other models
- IRMA-B Integrated Risk Management Approach for Business, this is a preset and preconfigured model that address the needs the common industry companies
- IRMA-S Integrated Risk Management Approach Security, this is a preset and preconfigured model that address the needs the security industry and agencies (e.g. secured facilities, police, fire fighters)

IRMA-CF - Integrated Risk Management Approach Critical Facility, this is a preset and preconfigured model that address the needs the critical facilities (e.g. power plants, ports, air ports)

IRMA-AM - Integrated Risk Management Approach Area Management, this is a preset and preconfigured model that address the needs for managing an area (geographic or defined as critical area (e.g. disaster zoon, government offices)

 IRMA-OMR - Integrated Risk Management Approach Operational Mission Readiness, this is a preset and preconfigured model that address the needs for a mission performance readiness and capability alignment

- **HERMES** (Harmonized Enterprise Risk Management Evaluation Standard this standard is built from:
 - Standard Description Document (SDD)
 - Mandatory Evaluation Plan (MEP) with tailoring guidelines and preconfigured sets to address the five models
 - Interpretation Guidelines Sets (IGS) addressing the five models
 - Detailed scoping and rating scheme

ERPI – Environmental Risk Performance Index - this approach is a light version of the full model that allow a unit / organization to evaluate its Environmental Risk analysis and management life cycle procedures agains known and unknown threats by using a numerical scale to compare variables (the unit performed practices) with reference constants (the ERPI Index items), the objectives of ERPI is to give the unit general idea on gap in its USP (Unit Standard Procedures)

HERMLC – Harmonized Environmental Risk Life Cycle - the model objectives is to address the system / product lifecycle and process as a whole with complexity of crossing services. And to enable effective and efficient analysis from the first phases the level of Environmental Risk.

Solution Structure

• Model Architecture

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- Model Publication Volumes
- Model Processes

Model Architecture - 1

STORM is a comprehensive model that covers all business and operational aspects of the organization

It is true that the model view serves as the start point for the single individual; however the best benefit from the implementation is gained at the:

- Corporate and division level for the business and overall operations efficiency
- Department and Group level in their own operations (it also depends on the task and objectives statements)
- Projects and product lines level
- Functional groups level (e.g. security)



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Model Architecture - 2

Preface

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- **Part One About the Model**
- **1. Introduction**
- 2. Model Components
- 3. Working with the Model
- 4. Relationships Among Areas
- **5. Implementation Guidelines**
- 6. Interpretation Guidelines

Part Two – Model Body

- **1.** Volume 1 Process Foundations
- 2. Volume 2 Foundation Processes
- 3. Volume #3 Delivery Processes
- 4. Volume #4 Support Processes
- 5. Volume #5 Skills Building Processes
- 6. Volume #6– Process Improvement and Optimization Capabilities

Part Three – The Appendices and Glossary References Acronyms Glossary

Model Volumes

- Volume 1 Process Foundations
- Volume 2 Foundation Processes
- Volume #3 Delivery Processes
- Volume #4 Support Processes
- Volume #5 Skills Building Processes
- Volume #6– Process Improvement and Optimization Capabilities

Model Architecture - 3

The OBO-PI addresses the organization as a separated whole. For this reason we have divided it into different volumes:

- Volume 1 Process Foundations this collection of practices identify the quality ingredients and requirements that are needed to establish and maintain strong and solid process
- Volume 2 Foundation Processes this collection of process and practices address the requirements to develop and maintain (cradle to grave) work planning and control skills and capabilities
- Volume #3 Delivery Processes this collection of processes and practices address the requirements to develop and maintain (cradle to grave) appropriate working and development skills and capabilities including work environment (tools)

Model Architecture - 4

Volume #4 – Support Processes - this collection of processes addresses the requirements to develop and maintain appropriate support capabilities (cradle to grave) with full alignment with the organizational objectives and goals

- Volume #5 Skills Building Processes this collection of processes addresses the requirements to develop and maintain appropriate and efficient procedures to enable effective skills building that will answer the organizational need
- Volume #6– Process Improvement and Optimization Capabilities this collection of processes and practices addresses the requirements to develop and maintain appropriate process understanding to enable focused optimization capabilities with full alignment to the mission objectives and goals

Volume Chapter Structure



Additional Supporting Informative Components

There is further information that is provided in the form of the following components:

- Examples
- Amplifications
- References
- Notes



Model Processes

Volume 1 – Process Foundations	Volume 2 – Foundation Processes	Volume #3 – Delivery Processes	Volume #4 – Support Processes	Volumes#5 – Skills Building Processes	Volume #6– Process Improvement and Optimization Capabilities
 Process Goals and Objectives Process ingredients Process Key Process Indicators (KPIs) 	 Business Objectives & Goals Management (BOGM) Business Objectives & Goals Development (OGD) Planning and Control Business Measurement and Plan (BMP) Business Scoping (BS) Capacity and Availability Management (CAM) Business Strategy Management (BSM) 	 Business Continuity (BCON) Support Management (SM) Support Technical Management (CSTM) Solicitation and Support Agreement Development (SSAD) Joint Mission Management (JMM) Joint Missions Integration (JMI) Tactical & Operational Solution Development (TOSD) Validation (VAL) Verification (VER) 	 Causal Analysis and Resolution (CAR) Configuration Management (CM) Risk Management (RSKM) Incident Resolution and Prevention (IRP) Service Delivery (SD) Service System Development (SSD) Service System Transition (SST) 	 Training (AUT) Decision Analysis and Resolution (DAR) 	 Business and Operation Quality Assurance (BOQA) Business Process Characterization (BPD) Business Process Focus (BPF) Business Unit Process Performance (BUPP) Quantitative Business Management (QBM) Business Innovation (BIn)

Detailed Examples and Elaborations

Link to Model Map (Excel)
Link to Model BOK (Word)
Link to Model Scoping (Excel)
Link to Model Checklist Chart (Visio)



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The Model Sturdiness Capabilities Echelon

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The Model Sturdiness Capabilities Echelon-1

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The Sturdiness Capabilities Echelon is used to describe an evolutionary progress for an organization that wants to improve its processes across the organization to develop and maintain its products and services.

The model supports two progress or improvement paths:

- Incessant enabling an organization to incrementally improve processes corresponding to an individual functional group / specific domain area (or set of processes) selected by the organization / functional group
- Predefined the organization implements related predefined sets of processes

The Model Sturdiness Capabilities Echelon - 2

These two improvement paths are associated with two types of echelon that correspond to the two views, Incessant and Predefined .

For the Incessant view, we use the term Professionalism Group Capabilities Echelon – (GCE).

For the staged representation, we use the term Organizational Sturdiness Echelon – (OSE).
The Model Sturdiness Capabilities Echelon - 3

Regardless of the view you select, the concept of echelon is the same.

Echelon characterize improvement from an ill-defined state to a state that uses quantitative information to determine and manage improvements that are needed to meet an organization's business objectives.

To reach a particular echelon, an organization must satisfy all of the appropriate model entities or set of processes that are targeted for improvement, regardless of what the volume or selection of domains. (refer to the scoping map)

The Model Sturdiness Capabilities Echelon - 4

A capability echelon consists of a process foundations and its related ingredients that can improve the organization's processes associated.

Capability echelons provide a scale for measuring your processes against each process area in the model.

Each echelon is a layer in the foundation for continuous process improvement.

Capability echelons are cumulative (i.e., a higher echelon includes the ingredients of the lower levels).

Statistically Managing Your Processes - 1

Determine whether processes are behaving consistently or have stable trends (i.e., are predictable)

Identify processes where the performance is within natural bounds that are consistent across process implementation teams

Establish criteria for identifying whether a process or process element should be statistically managed, and determine the pertinent measures and analytic techniques to be used in such management

- Identify processes that show unusual (e.g., sporadic or unpredictable) behavior
- Identify any aspects of the processes that can be improved in the organization's set of standard processes
 - Identify the implementation of a process which performs best

Statistically Managing Your Processes - 2

Root Cause Analysis & Resolution

- Identify and analyze causes of defects and other problems
- Take specific actions to remove the causes

The 'project' can then take actions to prevent the occurrence of those types of defects and problems in the future

Many 'projects' implement it to identify and eliminate special cause variations to stabilize the process

Suggested KPI's to Measure Process Success

Operability Predictability Response Time Predictability Cost of Rectifying Problems Survivability Predictability Productivity Total Cost of Risk

- Recovery (to L'0') time
- Supply Chain Response Time
- Response Efficiency

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- Operability Continuity
- Survivability Continuity

Operational Processes KPI's

Known Capability and Stable **Defined Ingredients Known Critical Elements Meeting Objectives** Controlled Interfaces Responsive / Modifiable Resilience / "Agile" Relevant 'What If's Scenarios Accepted Tolerance / **Freedom Boundaries** Predictable Outcomes

- Influence of Critical Elements on process output
- Process resources utilization 'What If's Scenarios
- Process elements capability
- Quantitative definition of process ingredients



System Compliances' KPI's

Scalability Availability Reliability Serviceability Maintainability Supportability Stability Reusability Soundness of **Technology Future**

- Technology flexibility
- Capacity growth models
- System (size) growth models
- Time to Restore
- Down time
- MTBF
- Support calls causes and density
- Technology extendibility

HERMES Applying Evaluation and Assessments to the STORM

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HERMES

Standard Description Document (SDD) Mandatory Evaluation Plan (MEP) with tailoring guidelines and preconfigured sets to address the five models Interpretation Guidelines Sets (IGS) addressing the five models • Detailed scoping and rating scheme

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Link to SDD

What We Look For In Appraisals - 1

Indicators of:

• Culture

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- Dependencies
- Critical issues that effect the operational concept

Planning approaches for complex / matrix environments Inter-unit coordination throughout the processes

- External coordination throughout processes
- Considerations of development of inter protocols or best practices
- Inter-organizational communication as an integral ingredient in the operational environment

What We Look For In Appraisals - 2 **Relationships** Authority Strategic vs. operational vs. tactical Coordination Direction

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Implementation Journey Guidelines

Awareness and Orientation Workshop

Organizational Mapping, Scoping the Specific Needs <u>Developing Measurable Objectives</u>

Developing and Presenting an Organizational Related Case Study

- Gap Analysis Planning
- Performing the Gap Analysis
- Developing and Presenting the Improvement Plan
- Implementation Phase and Ongoing Progress Checks
- Evaluation
- Ongoing Activities

How it's done

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Short discussion

Overall Project



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Process Requirements Specification



Analysis

- Informal gap analysis / Post Mortem
- Basis for improvement planning
- Result: report of assessment / gap analysis with improvement suggestions

Process Design, Build and Piloting



Definition of usable processes "ready for life"

Methods

- Workshops for definition processes
- Reviews (workshops / offline)
- Coaching and piloting
- Collecting feedback from pilot projects (e.g. interviews/workshops)
- Result: defined process (descriptions, templates, examples, ...)



Statistical Readiness

Process Rollout



Process Rollout

- Processes are used in (new) current units
- Training and coaching of project members
- Collection and evaluation of measurements
- Collection of feedback for following improvement cycles
- Result:

deployed process, initial measurements and improvement suggestions

Training



- Identify roles to be trained
- Schedule of the training (project / role specific)
- Contents: processes / tools / methods to be trained
- Creation of exercises

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• Performance of trainings

Overall Proceeding



CONSUM

Disciplines Surrounding

STORM (Strategic Technology and Operational Risk Management)

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Innovative Approach for Organizational Integrated Risk Management Approach Kobi Vider – Picker K.V.P Consulting <u>Kobi.Vider@hotmail.com</u> +972522946676

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Case Study

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Background to the Need

Critical facility emergency events and incidents are managerial, not technical

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- Mission and objective statement as much as other, must include quantitative objectives that are stated in a clear way
- Basic building block is the capability to accurately evaluate the unit's effectiveness along with the efficiency of its resource usage
- The main challenge is to integrated the overall <u>risks</u> in the
 <u>'spider net</u>' and to <u>understand</u> their <u>true impact</u>

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STORM Gap Analysis Main Activities

- Identifying critical components of information needs and knowledge gaps their origins
- Identification, mapping and analysis of critical components (units, facilities, infrastructure, people)
- 3. Threats identification and analysis

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- Identification, mapping and analysis of sensitive areas and points, weak points and related damage / impact to objectives
- Risk identification, mapping and analysis, respectively to the threats
- 6. Risk management and measurements

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Business Objectives

Port of Civitavecchia is a busy ferry port located 80 km / 50 miles west north west of Rome and providing both

- Passenger and
- Cargo services to
- Italian and
- European destinations
- The ferry terminal offers an impressive selection of passenger amenities which include
 - ATMs
 - Information bureaux
 - Waiting rooms
 - Left luggage facilities and
 - Cafeterias

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Reference Threats (for this presentation only)

Passengers

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- Personal safety
- Public safety
- Luggage loss and damages
- Public security (civilian and crime)

Cargo

- Loss and damages
- Misshipment
- Thefts
- Smuggling
- Storage
- Management (special needs) and maintenance

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- Italian (Local)
 - Uncontrolled movements
- European (Export)
 - Regulations
 - Illegal immigration





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Reference Threats (for this presentation only)

- ATMs
 - Frauds
 - Pickpocketing
 - Identity thefts

• Information bureaux,

- Fraud chain
- Illegal services / Activity
- Satellite unapproved services
 / Activity
- Waiting rooms
 - Pickpocketing
 - Luggage thefts
 - Public order

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- Left luggage facilities
 - Frauds
 - Luggage thefts
 - Smuggling and fraud chain
- Cafeterias
 - Food Quality
 - Food Safety
 - Illegal services / Activity
 - Pickpocketing
 - Thefts
 - Frauds

Applicable STORM (IRMA) model and Components

- IRMA-B Selected Components
- IRMA-CF Selected Components
- IRMA-AM Selected Components
- IRMA-OMR Selected Components

• HERMES

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- Analysis approach and method
 - Visual Screening
 - Hidden observation and simulation
 - Process simulation (tool based)
 - Main Risks (partial list for this presentation only)
 - Leading
 - Physical Casualties
 - Material damages
 - Availability level
 - Operational continuity



- Consequenced
 - Branding
 - Perception
 - Revenue
 - Position

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Measurements (partial list for this presentation only)

- Physical Casualties
 - Severity
 - Density vs. causes
- Material damages
 - The human cost of the security system / calculated against the cost of damage
- Availability level
 - Unavailability time vs. cost
 - Unavailability time vs. perception
- Operational continuity
 - Mean time between failures
 - Time to recovery
 - Recovery levels (the just good enough)
 - The cost of inspection and assessment of continuity components against the expected damage

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Main Measurements (partial list for this presentation only)

• Branding

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- Benchmarks
- Perception
 - Customer satisfaction

• Revenue

- Cost and quality assurance activities
- Cost op poor quality
- Position
 - Passengers trending

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Detailed Examples and Elaborations

Link to Model Map (Excel)
Link to Model BOK (Word)
Link to Model Scoping (Excel)
Link to Model Checklist Chart (Visio)



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Tools Box Example

Risk Evaluation Checklist
Facility Management File
DRP TOC
BCP TOC
Decision Tree Template
Dynamic Knowledge Tree and Map



Risk Evaluation Checklist

Business Continuity Plan (BCP)

Complete Audit Checklist

No	Procedures	Status	Notes
1	Determine examination scope and objectives for		
	reviewing the Business Continuity Plan (BCP)		
	program.		
2	Determine the existence of an appropriate		
	enterprisewide Business Continuity Plan (BCP).		
3	Determine the quality of Business Continuity Plan		
	(BCP) oversight and support provided by the board		
	of directors and senior management.		
4	Determine whether an adequate Business Impact		
	Analysis (BIA) and risk assessment have been		
	completed.		
5	Determine whether appropriate risk management		
	over the Business Continuity Plan (BCP) process is		
	in place.		
6	Determine whether the Business Continuity Plan		
	(BCP) include appropriate testing to ensure the		
	business process will be maintained, resumed,		
	and/or recovered as intended.		
7	Determine whether the IT environment has a properly		
	documented Business Continuity plan that		
	complements the enterprise-wide and other		
	departmental Business Continuity plans.		
8	Determine whether the Business Continuity Plan		
	(BCP) include appropriate hardware backup and		
<u> </u>	recovery.		
9	Determine whether the Business Continuity process		
	includes appropriate data and application software		
<u> </u>	backup and recovery.		
10	Determine whether the Business Continuity Plan		
	(BCP) include appropriate preparation to ensure the		
	data center recovery processes will work as		
	Intended.		
11	Determine whether the Business Continuity Plan		
	[BCP] include appropriate security procedures.		
12	Determine whether the Business Continuity Plan		
40	[BCP] address critical outsourced activities.		
13	Discuss corrective action and communicate		

Data RecoveryTemplates and Checklist

Conducting a recovery test

			Status		Notes
Ν	Activity				
0		Y	N	N/A	
	Select the purpose of the test. What aspects of the plan are being				
1	evaluated?				
	Describe the objectives of the test. How will you measure successful				
2	achievement of the objectives?				
	Meet with management and explain the test and objectives. Gain their				
3	agreement and support.				
- 4	Have management announce the test and the expected completion time.				
5	Collect test results at the end of the test period.				
6	Evaluate results. Was recovery successful? Why or why not?				
	Determine the implications of the test results. Does successful recovery				
	in a simple case imply successful recovery for all critical jobs in the				
7	tolerable outage period?				
8	Make recommendations for changes. Call for responses by a given				
9	Notify other areas of results. Include users and auditors.				
10	Change the disaster recovery plan manual as necessary.				

Areas to be tested

			Status		Notes
Ν	Activity				
0		Y	N	N/A	
	Recovery of individual application systems by using files and				
1	documentation stored off-site.				
	Reloading of system tapes and performing an IPL by using files and				
2	documentation stored off-site.				
3	Ability to process on a different computer.				
	Ability of management to determine priority of systems with limited				
4	processing.				
5	Ability to recover and process successfully without key people.				
	Ability of the plan to clarify areas of responsibility and the chain of				
6	command.				



Facility Management File

שלד לבניית תיק שטח

- נתונים כלליים של המתקן המאובטה :
 - 🛛 מיקום-כתובת מדויוקת.
 - צירי הגעה למתקן. 🗵
 - זהות המתקן-מהות פעילותו. 🗵
- . סוג המבנה- צמוד קרקע, חלק מבית דירות, מבנה תעשייתי, שכנים דיירים וכוי 🗵
- סביבת המבנה- סביבה עירונית/ כפרי, רח׳ ראשי/ צדדי, חד/ דו סטרי, אזורים ציבוריים בקרבת המבנה מרכזי קניות, תחנות אוטובוס, המצאות משרדים בבניין ווהותם.
 - . פרטי גופים מא ובטחים שכנים (כולל שיטת הא בטחה הנהוגה בהם).
- 🗵 רשימת מספרי ודגמי כלי רכב החונים דרך קבע בקרבת המתקן (שכנים, נותני, שהותנם, וכו׳).
 - שעות פעילות. 🗵
 - חתך אוכלוסיית העובדים. 🗹
 - 🗹 חתך א וכלוסיית המבקרים/ אורחים.
 - כניסות דרכי גישה רגלי/ רכוב, מעברים הכרחיים וחניונים. 🗵
 - אמצעי תחבורה עמס ניתן להגיע למתקן (כולל תחבורה ציבורית). 🗹
 - רכב תרגם וצירי פינוי. 🗵
 - מספר לומות.
 - גרמי מדרגות. 🗵
 - . חלוסת המבנה-חדרים, חצר, מרפסת
 - סוגי הסירות במבנה-גבס, בלוסים, בטוו, 🗵
 - פתחי אוורור, פירים ופתחי מילוט.
 - מעלית.
 - נקודת כיבוי אש.
 - מיקום ערכות עייר.
 - מערכות השמל כו לל מפסקים ראשיים.
 - מילום בית חולים, תחנת משטרה, מתקנים ביטחוניים וצירי הגעה. 🗵
 - נסודות תורפה בסרבת המתסו.
 - מיקום הצבת חפ"ק.
- מקומות שיכולים לשמש לאיסוף מַלָטֶמ וביצוע פיגוע על המתקן- אַנוּגָלָמָ, ציבוריים, בתי קפר, תחנות אוט ובוס, בתים בבנייה, גנים, שטחים פתוחים השולטים על המתקן.
- גורמים המושים המצויים בקרבת המתקן- זקיף, משטרה, צה"ל, מתקן מאובטה, אנשי אבטהה אזרחיים-ואמצעי זיהוי.
- הנחיות ביטחון ויחודיים למקום במקרי חירום (בצפון- ירי קטיושות, בדרום- ירי מצמרום, בשטחים-חדירת מחבלים וכוי).

<u>מפות וצילומים</u>:

- מפה של גורת המתקן הכוללת סימון המתקן, נקודות ציון חשובות, מעברים הכרחיים, בתי חולים.
 - 🗵 צילום המתקן מכיוונים שונים.
 - צילום הכניסות למתקן. 🗵
 - צילום כניסות לחניונים. 🗵
 - צילום נקודות התורפה. 🗵
 - צילום נקודות העצירה של כלי הרכב הכניסה/ יציאה מהמתקן. 🗵
 - צילום נקודות/ אזורים נוספים הראויים להדגשה. 🗵



<u>נתוני חליפת מיגון</u>:

- סוגי דמנות, כיווני פתיחה, מיקום מפתחות. 🗵
 - מיכום וסוג סורגים.
 - 🗵 נומ"ס-מיקום מצלמות ומוניטורים.
- כחצני מצוקה ואזעקית- מיקום ונקודות הפעטה/ נטרול, מיקום הגלאים, המוקדים אליהם האזעקה מחוברת, מספרי טלפון לתמיכה טכנית.
- 🖬 מערכות בקרת כניסה טכנוכוגיים-כרטיס מגנטי, קוד כניסה ורשימת מאושרי כניסה.

Iplines Surrounding

- מערכת כריזה. 🗵
 - אדניות מיגון. 🗵
- שערים-סוג ואופן הפעלה. 🗵
- גדרות-סוג וגובה הגדר. 🗵
- תאורה-בשגרה/ בחירום. 🗵
- זכוכיות ממוגנות ירי-מיקומן. 🗵
- ציוד כיבוי אש ועזרה ראשונה. 🗵
- הגדרת חדר מבטחים/ ממ״ד. 🗵
- יציאות חירום. 🗵

: <u>נספרוים</u>

- . תצלומי אוויך 🗹
- 🛛 מפת האוור.
- תוכניות המבנה.
- תצלומים פנורמיים. 🗵
- 🗷 רשומת בעלי תפקידים ומספרי טלפונים (מנהלים, קבייטים ורומי ההגם והצלה).
 - אמצעי חבירה וזיהוי בחרום.
- כל שינוי במבנה המתקן (שיפוצים, תוספת בנייה וכו׳) יעודכן בתיק השטח ויופץ לגורמים הרכוונטיים.

DRP TOC

	<u>תוכן עטיינים</u> :
2	זטייות יוצרים.1
4	מטרות הפרוייקט .2
5	ג רכיבי המערכת 3
	גומרה 3.1
	גוכמה 3.2
6	4. התקנת רכיבי התיכנה
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	⇔42
	<43
	⇔4.4
	⇔ 4,5
	⇔ 4.6
	⇔ 4.7
8	5. תצורת המימוש
	> 5.1
	⇔ 5.2
	~ 53
	⇔ 5.4
52	6. מהלי הבשרל
57	7. תוצרים
59	8. מבט לעתיד
60	2 נספת א': הומר רקע 🗢
61	10. נספת ב' : הומר רקע 🗢

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BCP TOC

Business Continuity Planning Components

Getting Started

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Section 1

- 1. Assign departmental business continuity responsibilities.
- 2. Department mission and business functions/processes.

 Identification and evaluation of scenarios, risks, events and threats.

Developing the Plan

Section 2

- Document recovery plans to recover critical functions for each scenario.
- 5. Determine details to complete tasks.
- 6. List contact information.
- 7. List necessary resources and reference materials.

Maintaining the Plan

Section 3

- 8. Train personnel on the plan. 9. Test (validate) the plan.
- 10. Maintain the plan.



Decision Tree Template

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A	В	С	DE	F	G	HI	J K	LM	N
	Project Nar	ne:							
ja F	Prepared b	y:							
<u> </u>	Date:								
D	ecision D	efinition		Decisio	n Node	Cha	ance Node	Expected Value	Value of
	(Decision	Name)		(Cost of th	e Decision)	(Proba	ibility and Payoff)	(Probability X Payoff)	Decision
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						$-\alpha$			\$41.50
				\$120			35%		
							Weak		
						`		\$32	
	Build o	r Upgrade	?				\$90		
			2						
		\$49					65%		
							Strong		
								\$78	
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						$-\alpha$			\$49.00
				\$50			35%		
							Weak		
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> 1

Infrastructures and Application Mapping



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Compliance Requirements to Supporting Standards Mapping



Dlines Surroun

Scoping



Tool







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Strategy, Managemer	nt, and Regulatory	-		Blue tex	t = Descript	ive characte	ristics or de	esired traits							_	
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investment					_		_	_	_		_		-		_	_
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a free and the second s	Support for experimentation				-		-						-		-	
	Funding likely out of existing hydron				-				-				-			
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2 Functional Investing	Integrated vision and acknowledgement														-	
	Initial strategy and business plan approved															
	Initial alignment of investments to vision															
	Distinct Smart Grid Funding and budget created in collaboration with regulators and stakeholders															
	Commitment to proof of concepts															
	Identify Initial Smart Grid leader															
3 Integrating Cross Fund	ti Completed Smart Grid strategy and business case incorporated into Corporate strategy		_									_	-	-		
	Smart Grid governance model deployed				-										_	
	Smart Grid leader(s) (with authority) ensure cross-LOB application															
	Mandate/consensus with regulators to make and fund Smart Grid investments															_
	Corporate strategy expanded															
4 Optimizing Enterprise	W. Smart Grid is a core competency that drives strategy and influences Corporate direction								-				-			
	External stakeholders share in strategy				1											
	Willing to invest and divest, or engage in JV and IP sharing to execute strategy															_
A M Stratom	v Management / Organization Structure / Technology / Societal & Environm	ental	Grid On	orations	/ Wo	k & Acco	t Manad	amont	Cu	stomer M	anadom			1	the second s	



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5																		
6	svc	5 Process Ma	n Causal Ani	el car	Purposo		The purpose of Causal Analysis and Assolution (CAM) is to identify causes of defects and problems and take action to provent them from ecouving in the future	ACG	S Supj	Cau: CAR		The purpose of Causal Analysis and Resolution (CAR) is to identify causes of defects and other problems and take action to prevent them from occurring in the future.	đ		0ev	5 Sup Cau (The purpose of Causal Analysis and Resolution (CAR) is to ident problems and take action to provent them from occurring in the t
7	svc	5 Process Ma	n Ceusel Ani	el CAR	1		Octomine Causes of Octobs and Problems Fact causes of Science and problems are systematically determined Solice Calculate and Problems	ACC	5 Supj	Cau: CAR	1 :	Deformine Gausse of Defects 1 Most causes of defects and other problems are systematically detormined Select Defect Data for Analysis			0ev	S Sup Cau (AM 1 - 3	Real causes of defects and other problems are systematically deb A real cause is a source of a defect such that, if it is removed, the Select Defect Data for scalaring
8	SVC	5 Process Ma	r Ceusel An	d CAR		3.3	Select defects and problems for analysis	ACC	5 Supr	Ceu: CAR	1 1	Select defects and other problems for analysis			DEV	5 Sup Cau (Select the defects and other problems for analysis
2	SVC	5 Process Me	d Causal Ani	d CAR	1		1. Gether relevant defect and problem data	ACC	5 Supr	Cau: CAR	1 1.	1 1. Gether relevent defect or problem dete			DEV	5 Sup Caulo	AN 1 1.	Cathor relevant defect or problem data
10	SVC	5 Process Ma	n Causal Ani	d CAR	1		2. Determine the defects and problems to be analyzed further	ACC	5 Supr	Caus CAR	1 1	2. Determine the defects and other problems to be analyzed further			DEV	5 Sup Caul	AN 1 1.	Determine which defects and other problems will be analyzed for
11	svc	5 Process Ma	r Causal An	el CAR	1	1.2	Analyse Causes Perform causal analysis of selected defects and problems and propose actions to address them	ACC	5 Sup	Cau: CAR	1 1	Analyse Causes Perform causal analysis of selected defects and other problems and propose actions to 2 address them			DEV	5 Sup Cau (AM 1 12	Analyse Causes : Perform causal analysis of selected defects and other problems a
12	SVC	5 Process Ma	n Causal Ani	e CAR	1	1.2	1. Conduct causal analysis with those responsible for performing the task	ACO	5 Supp	Cau: CAR	1 1.	2 1. Conduct causal analysis with those responsible for performing the task.			DEV	5 Sup Cau (AN 1 1.	Conduct causal analysis with the people who are responsible for
15	SVC	5 Process Ma	n Causal Ani	d CAR	1	1.2	2. Analyse selected defects and problems to determine their root causes	ACO	5 Supp	Cau: CAR	1 1.	2 2. Analyze adjected defects and other problems to determine their root causes			DEV	5 Sup Cau 0	AN 1 1.	Analyse selected defects and other problems to determine their re
14	SVC	5 Process Ma	n Causal Ani	d CAR	1	1.2	5. Group selected defects and problems based on their root causes	ACC	5 Supp	Cau: CAR	1 1.	2 5. Group selected defects and other problems based on their root causes			DEV	5 Sup Cau 0	AN 1 1.	Group the selected defects and other problems based on their re-
15	SVC	5 Process Ma	Causal An	d CAR	1	1.2	 Propose and document actions to be taken to prevent the future occurrence of similar defects and problems 	ACC	5 Supp	Cau: CAR	1 13	 Propose and document actions to be taken to prevent the future occurrence of similar 2 defects or other problems 			DEV	5 Sup Cau (AN 1 13	Propose and document actions that need to be taken to prevent (defects or other problems
16	svc	5 Process Ma	n Causal Ani	el CAR	2		Address Causes of Orfects and Problems Reof causes of defects and problems are systematically addressed to provent their future occurrence.	ACO	5 Sup;	Cau: CAR	2 :	Address Causes of Defects Root causes of defects and other problems are systematically addressed to prevent their 2. Name occurrence			Dev	5 Sup Cau (CAM 2 :	Address Causes of Defects Root causes of defects and other problems are systematically add : eccumence
							Implement Action Proposals					Implement Action Proposits						Implement the Action Proposals
17	SVC	5 Process Ma	Cousel An	I CAR	2	2.1	Implement selected action proposals developed in causal analysis	ACC	S Supj	Cau: CAR	2 2.	Implement selected action proposals developed in causal analysis Action proposals developed in causal analysis			DEV	S Sup Cau C	AN 2 2.	Implement the selected action proposals that were developed in
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19	5VC	S Process Ma	Causal An	10.00		2.1	2. Solice action proposals to be implemented 7. Contemplation items for implementing the other proposals	100	s supi	Caucon		 Sold: soler proposals to be implemented Foreity soler items for implemented the soler proposals 			0.00	S SUP Caulo		2. Solet the action proposals that will be implemented
20	SVC	5 Process Ma	n Causal An	a can	2	2.1	 Create action litems for implementing the action proposals Identify and remove similar defects and problems that may exist in other processes and work products 	ACO	5 Sup	Cau: CAR	2 2	 Create accentions for impromotiong one accent proposal Identify and remove similar defects that may exist in other processes and work Identify and remove similar defects that may exist in other processes and work 			DEV	5 Sup Cau (Create action items for implementing the action proposals Identify and remove similar defects that may exist in other are
22	svc	5 Process Ma	Causal An	a can	2	2.1	5. Identify and document improvement proposals for the organization's set of standard processes	ACC	5 Supr	Cau: CAR	2 2.	 Identify and document improvement proposals for the organization's set of standard processes 	5		DEV	S Sup Cau (AN 2 2.	5. Identify and document improvement proposals for the organic
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