**Report Documentation Page**

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Standard Form 298 (Rev. 8-98)
Prescribed by ANSI Std Z39-18
Organizational Structure

- SPECIAL ASSISTANT
  - SMALL BUSINESS MGR

- SITE DIRECTOR
  - 200B
  - TECHNICAL DIRECTOR

- OOLCP
  - OFFICE OF COUNSEL

- 250
  - QAPM
  - DEP COMP AD

- 260
  - CONTRACT
  - OPERATION DIVISION

- 260.1
  - Contract Ops Branch

- 260.2
  - Contract Ops Branch

- 260.3
  - Contract Ops Branch

- 270
  - CONTRACT
  - OPERATION DIVISION

- 270.1
  - Contract Ops Branch

- 270.2
  - Contract Ops Branch

- 270.3
  - Contract Ops Branch

- 280
  - CONTRACT
  - OPERATIONS DIVISION

- 280.1
  - Contract Ops Branch

- 280.2
  - Contract Ops Branch

- 280.3
  - Contract Ops Branch

- 290
  - CONTRACT
  - OPERATIONS DIVISION

- 290.1
  - Contract Ops Team

- 290.2
  - Contract Ops Team
To Deliver Combat Capability Through Logistics

- Or –

- To provide Navy, Marine Corps, Joint and Allied Forces quality supplies and services on a timely basis.
• NAVSUP
  – NEXCOM
  – Weapons Systems Support
  – Naval Oceanographic
  – Naval Medical
  – Fleet Logistic Centers
FY2011 GLS Contracting Data

FLC PUGET SOUND
52 Contracting employees
11,444 Contracting Actions $156.1M Obligated / $297.8M Value

FLC NORFOLK
269 Contracting employees
17,738 Contracting Actions $1.8B Obligated / $2.9B Value

FLC JACKSONVILLE
84 Contracting employees
24,461 Contracting Actions $1.3B Obligated / $1.3B Value

FLC PUGET SOUND
52 Contracting employees
11,444 Contracting Actions $156.1M Obligated / $297.8M Value

FLC NORFOLK
269 Contracting employees
17,738 Contracting Actions $1.8B Obligated / $2.9B Value

FLC JACKSONVILLE
84 Contracting employees
24,461 Contracting Actions $1.3B Obligated / $1.3B Value

FLC YOKOSUKA
99 Contracting employees
9,831 Contracting Actions $197.2M Obligations / $467.2M Value

FLC SIGONELLA
76 Contracting employees
4,610 Contracting Actions $159.3M Obligated / $244.4M Value

OVERSEAS FLC’S
7 FLCS
728 Contracting Employees
79,096 Actions
$4.1 B Obligated
$10.5B Contract Value

FLC SAN DIEGO
92 Contracting employees
6,618 Contracting Actions $419.1M Obligated / $5.1B Value

FLC PEARL HARBOR
56 Contracting employees
4,394 Contracting Actions $158.5M Obligated / $188.3M Value

FLC YOKOSUKA
99 Contracting employees
9,831 Contracting Actions $197.2M Obligations / $467.2M Value

FLC SIGONELLA
76 Contracting employees
4,610 Contracting Actions $159.3M Obligated / $244.4M Value

Notes: Staffing includes Civilians, Military, Foreign Nationals, MLCs/ROKs, & Contractors, but excludes LCE (15FTE)
NMCI Workload increased by 2,996 actions and $512.4K from FY2010

The NAVSUP Enterprise

FINAL DATA
12/16/2011
Major Customers

• **U.S. Naval Academy**
  – Food Service
  – Library Subscriptions

• **Naval Station Great Lakes**
  – Food and Logistics Support

• **Navy Recruiting Command**
  – Advertising Services
  – Promotional Items

• **Navy Personnel Command**
Major Customers

- **Naval Reserve Forces Command**
  - Program, Engineering, Logistics, and Financial Management Support
  - Aircraft Depot Maintenance Program
- **Naval Supply Systems Command**
  - Fleet Assistance and Shipboard Training (FAST)
  - Enterprise Resource Planning (ERP)
- **NAVSUP Global Logistics Support**
  - Hazardous Material Control & Management
- **NAVSUP Weapon Systems Support**
• **Naval Education & Training Command**
  – Instructor Services at Navy Schoolhouses
  – Navy Center for Explosive Ordnance Disposal and Diving
  – Voluntary Education
  – Training Products and Services

• **Commander Naval Installations Command**
  – Professional Services
FLC Norfolk Philadelphia
Major Customers

• Pentagon - CNO, DoN/AA, ASN (RD&A), OPNAV
• Bureau of Medicine and Surgery
  – Wounded Warrior
  – Educational Service Agreements (Medical)
• Forces Surveillance Support Center
• Joint Chiefs of Staff
  – Joint Training and Experimentation
  – Joint Systems Integration
  – Joint Requirements Analysis
  – Joint Deployable Analysis Teams
### FY11 Obligations

*Unit in $Millions*

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<th>Customer</th>
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<tr>
<td>ASN</td>
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<tr>
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<td>CHINFO</td>
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<tr>
<td>CNIC</td>
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<tr>
<td>FSSC</td>
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<td>Joint Staff</td>
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Source: FPDS-NG
Major Customers Base

FY11 Actions

- Joint Staff, 1030
- NAVSUP, 680
- NAPVERS, 352
- NAVSEA, 71
- NAVFAC, 164
- NAVAL OBSERVATORY, 136
- OGC, 100
- NS GREAT LAKES, 27
- ONI, 46
- OPNAV, 150
- OCHR, 45
- NRFC, 76
- NRC, 98
- NCIS, 120
- NETC, 343
- WSS, 406
- Other, 1199
- BUMED, 370
- ASN, 141
- CHINFO, 50
- CNIC, 241
- DON AA, 49
- FSSC, 18

Source: FPDS-NG
Current Opportunities

• N00189-12-R-Z089 (closes 8/15)
  - SDVOSB set-aside
    - Explosive Ordnance Disposal Instruction and Training at Eglin AFB
• N00189-12-R-0075 (closes 8/12)
  - Hub Zone Set-Aside
    - Current Carrying Wiring Device
Current Opportunities

- **N00189-12-R-N036** (closes 8/22)
  - 100% SBSA
  - Installation of Bridge Cranes @ NNSY
- **N00189-12-R-Z057** (closed 8/2)
  - Full and Open Competition
  - IT Support Services for Bureau of Medicine and Surgery in Falls Church, VA
Additional Opportunities

www.fedbizopps.gov

www.neco.navy.mil

Locally posted
Fed Bid

A dynamic reverse auction tool used for purchase supplies up to $150 K

Recent examples:
- water purification pump
- media converter/fiber optic patch cords
- dishwashers
What’s New

- **8(a) Stars II Government Wide Acquisition Contract (GWAC)**

  “Long term planning of large scale program requirements.”

**Functional areas**

- Custom Computer Programming Services
- Computer Systems Design Services
- Computer Facilities Management Services
- Other Computer Related Services
Help Yourself

• Keep CCR current
• Utilize local PTAC
• Attend local outreach events
• Become Credit Card savvy
• Know the Players
• Do NOT limit your “market”