Ready. Resourceful. Responsive!

GOLD COAST SMALL BUSINESS INDUSTRY DAY  AUGUST 8, 2012

presented by
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Title: Naval Supply Systems Command

Author(s): Naval Supply Systems Command, 5450 Carlisle Pike, Mechanicsburg, PA, 17055-0791

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Who are we?

Our Principal Customers

- Fleet operating units
- Aviation depots
- Shipyards
- Air stations
- Weapon stations
- Expeditionary forces
- Regional maintenance centers
- Warfare centers
- Shore installations/commands
- Sailors
  ... and their families
## Contracting Activities

### Weapon Systems Support
- WSS Philadelphia
- WSS Mechanicsburg

### Global Logistics Support
- FLC San Diego
- FLC Norfolk
- FLC Jacksonville
- FLC Puget Sound
- FLC Pearl Harbor

### Naval Medical Logistics Command
- Naval Oceanography
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<th>Category</th>
<th>FY 2009</th>
<th>FY 2010</th>
<th>FY 2011</th>
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<tr>
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<td>40.51%</td>
<td>34.68%</td>
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<td>HUBZone Small Business</td>
<td>1.40%</td>
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<td>1.59%</td>
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<td>Small Disadvantaged Business</td>
<td>11.72%</td>
<td>15.11%</td>
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<td>12.18%</td>
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<td>Service-Disabled Veteran-Owned</td>
<td>2.63%</td>
<td>4.01%</td>
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Long Range Acquisition Estimate

https://www.navsup.navy.mil/navsup/business_opps
The Naval Supply Systems Command (NAVSUP) provides logistics support for Navy and Marine Corps operations worldwide. In support of that effort contracts are awarded by 45 activities covering supplies and services from a broad range of industries. The Naval Supply Systems Command maintains an acquisition structure that is decentralized. All contracts for supplies and services are awarded at our

Contact Us

Small Business Specialist
Naval Oceanographic: 228-688-4594
Naval Med Logistics: 301-619-3097
NAVSUP FLC Puget Sound: 360-476-1985
NAVSUP FLC Norfolk:757-443-1435
NAVSUP FLC Pearl Harbor: 808-473-7583
NAVSUP FLC Philadelphia: 215-697-9555
Getting Started

First Steps

Required Steps for Suppliers: The majority of the Business Opportunities available from the NAVSUP Enterprise are made accessible electronically. There are a few steps that our suppliers are required to take, in order to maximize their opportunities with us.

Navy Small Business Innovation Research (SBIR) Program

NAVSUP SBIR Program

Policy & Guidance

NAVSUP Small Business Policy Statement

Federal Acquisition Regulation (FAR)

The Federal Acquisition Regulation (FAR) is the primary regulation for use by all Federal Executive agencies in their acquisition of supplies and services with appropriated funds.

Navy Marine Corps Acquisition Regulation Supplement (NMCARS)/Navy Marine Corps Acquisition Guide (NMCAG)

The Navy Marine Corps Acquisition Regulation Supplement (NMCARS), which implements and supplements the Defense Acquisition Regulation Supplement, contains mandatory policies and procedures including delegations of authority and assignment of responsibilities. The Navy Marine Corps Acquisition Guide (NMCAG) primarily addresses administrative matters including procedures for processing documents for higher-level approval, internal reporting requirements, and discretionary practices.

NAVSUP Publication 592 - NAVSUP Clause Book

A consolidated listing of approved NAVSUP Clauses

Templates & Samples

5-5-5 Template

Business Cards - Get It Right

What NAVSUP Buys

Long Range Acquisition Estimate

The attached spreadsheets constitute NAVSUP Enterprise estimated recurring contracts and expected purchases based on historical spend data.

FY12, 13, 14 Forecast

Guide to doing business with Navy Exchange Service Command (NEXCOM)

Links

Navy Acquisition One Source

Navy's "Green Portal"

Office of Small Business Programs (OSBP)

The OSBP Office website is the Navy-wide source for information about small business contracting and Small and Disadvantaged Business Utilization.

Navy's SBIR Program

Procurement Technical Assistance Centers (PTACs)

The PTAC website is the source for information about centers, which have been set up throughout the United States to provide assistance to companies seeking to do business with Federal.
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<th>Contracting Office Name</th>
<th>Product or Service Code</th>
<th>NAICS Code</th>
<th>NAICS Description</th>
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