Public Procurement Systems: Unpacking Stakeholder Aspirations and Expectations

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Critical Trends

• **Globalization**
  – Multinational markets
  – Multinational firms

• **Harmonization of international procurement norms**
  – WTO GPA, EU, OECD
  – UN-UNCITRAL Model Law
  – World Bank, Regional Development Banks
Introduction and Background to Research Agenda: From *Desiderata* to *Goals, Constraints, and Stakeholders*

• How did this project start?
• How did we get to this point?
• Where are we going?
Proposed Framework

• Two-Pronged Approach
  – Goals and Constraints
  – Stakeholder Interests
Goals, Constraints, Aspirations?

- *Transparency*
- *Integrity*
- *Competition*
- *Uniformity*
- *Risk Avoidance*
- Wealth Distribution(*)
- *Best value*
- *Efficiency* (administrative)
- *Customer Satisfaction*
Goals and Constraints

• Customer Service Cluster

• Process-Focused Cluster

• Non-clustered
Goals and Constraints

• Customer Service Cluster
  • End User Satisfaction
  • Economy
  • Best Value
  • Efficiency
  • Risk Avoidance

• Process-Focused Cluster
• Non-clustered
Goals and Constraints

• Customer Service Cluster
• Process-Focused Cluster
  • Integrity
  • Uniformity
  • Transparency
  • Accountability
  • Competition
• Non-clustered
Goals and Constraints

• Customer Service Cluster
• Process-Focused Cluster
• Non-clustered
  • Targeted Procurement
  • Social and economic policies
Stakeholder Interests

- Government officials
- Citizens/The Public
- Oversight Community
- Private Sector (Firms/Contractors)
- International Trade Organizations
Why does this matter?

• Procurement Markets

• Tradeoffs

• Making Good Decisions
  – Design, Development, and Reform
• Questions?
• Comments?
• Suggestions?
• Ideas?

Our paper is available at: